LAST WEEK'S AVERAGE DAILY SALE 443,000

No 63,114

THE TIMES

WEDNESDAY JUNE 22 1988

30p

VAT blow to private schools and hospitals

Angry MPs attack Europe court ruling

By Nicholas Wood in London and Michael Dynes in Brussels

Britain's financial sector, charities, private schools and hospitals were landed with an extra tax bill of more than £160 million a year yesterday after a key ruling by the European Court of Justice went against the Government.

The court in Luxembourg upheld a case brought against Britain by the European Commission and outlawed the existing practice of zero-rating value added tax on commercial and industrial construction, and on other goods and services such as fuel and power supplied to non-domestic users.

Banks, financial institutions and charitable bodies will suffer from the ruling because they have been exempted from value added tax until now, and, unlike the rest of commerce and industry, will not be able to claim back tax passed on by property developers.

Ministers moved immediately to soften the impact of the tax on the construction industry and announced they would be consulting widely with those affected by other aspects of the ruling.

Anti-European Market Conservative and Labour MPs joined forces in the Commons yesterday to condemn the court's ruling and to argue that its intervention marked a further loss of Parliament's sovereignty over taxation policy.

Mr Tim Yeo, the Conservative MP for Suffolk South and chairman of the charities and tax reform group, said that on the basis of a survey conducted among 45 charities, their tax bill would nearly double to £12 million.

Mr Peter Shore, former shadow Leader of the Commons, accused Mr Peter Lilley, the Economic Secretary to the Treasury, of unveiling a mini-Budget.

Mr Lilley told MPs that the Government had no right of appeal against the ruling and was obliged to comply with it.

He said the ruling arose from an EEC directive signed by the last Labour government in 1977 and approved by the Commons.

However, there was important consolation for the Government in its finding that Britain was entitled to zero-rate private housing, animal feedstuffs and livestock.

The minister set out a detailed package of measures designed to minimize its impact on non-domestic construction. Their effect would be to reduce the extra tax bill from £425 million to £160 million in 1991/92, the first full year of its implementation.

He said non-domestic construction, the sale of new non-domestic buildings and the sale of building land for non-domestic developments would be taxed at the standard rate of 15 per cent from April 1 next year.

All such contracts entered into from today will attract tax.

Health authorities and local authorities will be given full refunds of tax on non-domestic construction and the changes for charities will be phased in over five years.

Yesterday, financial experts, health companies and schools tried to calculate the costs of the ruling.

Mr John Ray, a tax expert for Britain's Building Employers Federation, estimated that the court's decision would cost the construction industry about £350 million a year in non-recoverable tax and Government departments could also face an additional £200 million a year for new buildings.

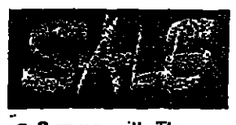
Mr Mike Smith, managing director of Bupa Health Services said patients could face additional charges of up to £10 a day in private hospitals.

Dr John Moore, headmaster of the King's School, Worcester, said: "If we face VAT charges on new projects, the governors of any school will have to decide whether to slow development plans down or increase fees."

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INSIDE



● Summer with *The Times* . . . splashing out in the shops. On the Information Page today our guide to the season's sales throughout the country **page 22**

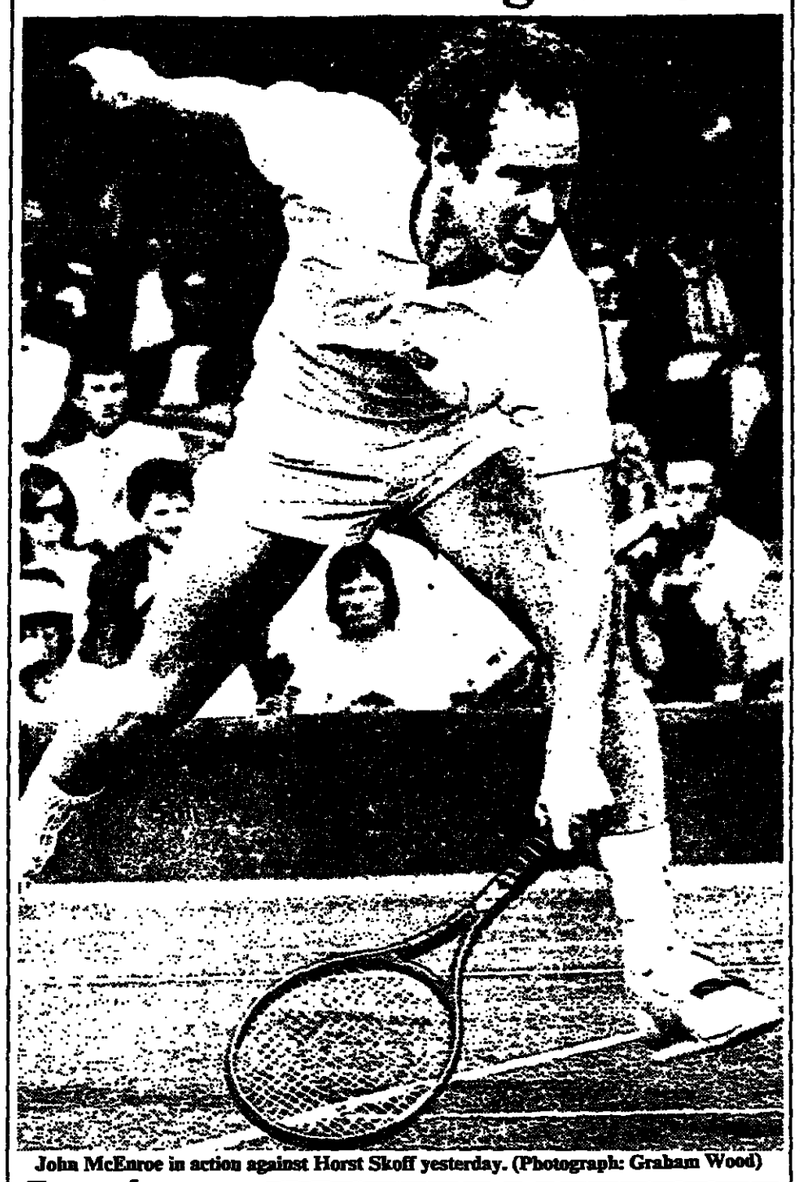
● And our week-long guide to the best of the season's exhibitions in British museums continues with Wales and the Midlands **page 11**

WIN £86,000

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● Two readers shared the daily Portfolio prize yesterday (see page 3). *The Accumulator fund* now stands at £86,000
Portfolio: page 31

McEnroe back in good form



John McEnroe in action against Horst Skoff yesterday. (Photograph: Graham Wood)

Summit agrees on debt relief package for Africa's poor

From Rodney Lord and Robin Oakley, Toronto

The leaders of the seven biggest capitalist economies agreed at their economic summit here yesterday to provide a substantial measure of help for the world's poorest countries by reducing their debt burden.

They also agreed in principle to kerb the growth of farm subsidies in the industrialized nations, which will help the Third World to earn money through farm exports.

Mrs Thatcher expressed herself well pleased with the final eight-page communiqué of the meeting. Both debt relief for the poorest countries and the so-called "disarmament" of farm subsidies were issues on which Britain had taken the initiative at an earlier stage and had pushed hard at the summit.

The Prime Minister last night said that the summit had been "very successful", and British officials were happy about the final declaration, though they would have liked to see stronger language on the cutting back of farm subsidies.

This statement — the subject of intense negotiation — stopped well short of any clear commitment to a cut, or even stabilization, which Britain had been seeking.

The debt agreement is a direct decendant of the three-part plan proposed by Mr Nigel Lawson, the Chancellor of the Exchequer, in the spring of 1987.

He then argued for a combination of writing off old aid loans, repayment of debts over longer periods, and a cut in the interest rates levied.

During the summit, there was hard bargaining with the US, which has been unwilling to consider anything but longer repayment periods.

But the final agreement is broad enough to allow each of the creditor countries to choose the method of help most appropriate to its particular circumstances.

The agreement covers only the poorest countries, most of them in sub-Saharan Africa. Depending on how many countries are eligible, which has yet to be decided, and the exact mix of relief measures, the package could be worth $500 million (£280 million) a year — a substantial sum in relation to the size of the central African economies.

The agreement on farm subsidies also stems from a British initiative in getting the issue onto the agenda of the present round of talks under the General Agreement on Tariffs and Trade (Gatt). But at the summit itself, Mrs Thatcher — while pressing for commitment to the containment of subsidies — has been content to support the agreed EEC position.

In the communiqué, the leaders called for continued political impetus to underpin the difficult process of trade in farm products. They want progress at the mid-term review of the Gatt round, set for Montreal in December.

British officials emphasized that Mrs Thatcher was not seeking to "take on the torch" from President Reagan and emerge as the new head of the leading industrialized nations.

The next US president, whether Mr Michael Dukakis or Mr George Bush, was expected to take on that role.

Thatcher dominates.....6
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Inquiry on ticket tout bonanza

By Howard Foster

Wimbledon announced yesterday that it was to investigate how touts managed to obtain tickets from sources forbidden to sell them, possibly including umpires.

Thirty-four touts have been arrested and a number were fined at Wimbledon Magistrates' Court yesterday. A typical fine was £50.

Pairs of tickets for the men's final are currently available on the black market for more than £1,600.

John McEnroe, the former champion who has missed the last two Wimbledons, returned yesterday a winner, both on and off the court. Untroubled in his straight-set victory over Horst Skoff, of Austria, McEnroe impressed both with his touch and calm temperament.

Wimbledon, pages 47, 48

Labour defence confusion grows

By Philip Webster, Chief Political Correspondent

Labour's defence policy was thrown into more confusion yesterday as key shadow cabinet members made plain that the removal of the independent deterrent would be accompanied by missile-for-missile reductions by the Soviet Union.

They and sources close to Mr Neil Kinnock emphasized that the new "something-for-something" approach to nuclear disarmament, outlined by the Labour leader two weeks ago, still applied

Senior Labour figures accepted that the defence dispute was proving highly damaging.

As members of Labour's soft left welcomed Mr Kinnock's restatement of his commitment to a non-nuclear defence policy, Mr Martin O'Neill, his newly-appointed defence spokesman, said Labour would be prepared to enter discussions with the Soviet Union to ensure that it gave up some of its nuclear arsenal as well.

Mr Gerald Kaufman, shadow foreign secretary and co-chairman of Labour's defence policy review group, said the party's task was to "get rid of Trident in a way that will maximize prospects for international nuclear disarmament".

In an article in *The Times* today, Mr Kaufman says his group's task is to propose a policy "that will fit in with the facts, will be welcomed by the Labour Party, and will be regarded as acceptable by the Labour Party".

Gerald Kaufman.....12

Police hunt launched for motorway killer

By Craig Seton

A police manhunt was launched yesterday for the sadistic killer of Mrs Marie Wilks, a pregnant mother who was abducted and murdered on the M50 in Hereford and Worcester.

Mrs Wilks, aged 22, who was seven-and-a-half months months pregnant, was attacked during the four minutes she used an emergency telephone on the hard shoulder to tell police that her car had broken down.

Within minutes of her abuction, she was stabbed to death and her body dumped down an embankment nearly three miles along the motorway in broad daylight on Saturday evening.

West Mercia police said yesterday they were astonished that the abduction and murder could have taken place without passing motorists seeing something.

They now hope that a tape recording of Mrs Wilks' conversation on the emergency telephone could also contain the voice of her killer.

Police said the murder was apparently without motive. Mrs Wilks had been stabbed once in the neck.

Full report, page 3

Kensington to poll on July 14

The Kensington by-election, the Government's first parliamentary test since last year's general election, will be held on July 14.

It will be the first by-election test of the Government's popularity since the election.

Photograph, page 2

Strong growth

The Bank of England resisted pressure for a rise in bank base rates as first-quarter figures showed strong growth in the economy .....**Page 25**

England lose

West Indies beat England by 134 runs in the second Test at Lord's.....**Page 46**

TIMES FOCUS

The public relations industry pulls in millions a year. But what is PR? A Special Report seeks the answer. **Pages 16,17**

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Sacked architects win embassy job

By Charles Knevitt, Architecture Correspondent

The firm of architects sacked from designing the extension to the National Gallery, after the Prince of Wales described their scheme as a "monstrous carbuncle", has been commissioned by the Foreign Office to design the new British Embassy in Moscow.

The embassy, costing £30-40 million at current prices, will be built in the centre of the City. When completed the existing embassy will be vacated and handed back to the Russian government.

Ahrends, Burton and Koralek, one of the top British practices, was shunned by clients for almost two years after the Prince's criticisms in 1984, for which he later apologized at a private lunch at their offices in north London.

The practice will liaise on the embassy design with in-house architects from the overseas estate department of the Foreign Office.

Mr Richard Burton and Professor Peter Ahrends, two of the partners, will travel to Moscow to see the site next month.

The winners of an architectural competition for a new residency in Moscow, costing £3 million, will be announced in October.

The British Embassy in Moscow has been wanting to move from its present location, opposite the Kremlin, since 1966, and its lease is renewed annually.

As part of a reciprocal arrangement the Russian Embassy in London can now go ahead with its plans to build a huge office, residential and cultural complex in Earls Court, west London, and a new official residence in Kensington Palace Gardens. The Earls Court site has been under consideration for more than four years.

Women architects.....19

Violence at Stonehenge

Police arrest 80 in clashes

By Mark Ellis and Boris Johnson

Thousands of hippies in convoys were being monitored by police last night after violent clashes at Stonehenge, which left 10 people injured and more than eighty arrested.

Police in riot gear evicted the travellers from makeshift camps after forcing them away from the monument where they made a dawn homage to the summer solstice.

Trouble flared shortly after 2am with Salisbury Plain carpeted in mist. A thousand police from nine forces lined up behind barriers to stop an estimated three to four thousand hippies from trespassing on the megalithic site.

The cause of the confrontation was in injunction taken out against the hippies by English Heritage, the custodian of the site, the National Trust and three landowners.

The bedraggled travellers surged forward, overturning barriers which they used as weapons, and hurled other missiles into the ranks of police officers as they chanted "freedom, freedom".

Policemen suffered head and facial injuries caused by flying bricks and bottles and two were detained in hospital overnight. One was flown to hospital by one of the two police helicopters which hovered overhead, ordering hippies to move on or face arrest.

Waves of riot police, beating their truncheons on their shields, dispersed the crowds.

The hippies were driven back to their camp site at Cholderton, five miles from the Stones, and were urged to move on immediately. For most of the day police supervised the peaceful eviction.

The convoys set off at different times with some heading towards Salisbury and others to Glastonbury.

Mr Donald Smith, Chief Constable of Wiltshire, said: "All of you have seen the extreme violence, the bottles, stones and bricks that have been thrown at our officers for over the best part of an hour. They were left with no alternative but to move in.

"The most unfortunate thing about the travelling people is that some are absolutely passive, then you get the middle group who follow like sheep, but in the midst of them there is a hard core prepared to use violence."

Mr Don Aitkin, of the Travellers' Aid Trust, a hippie welfare group, accused the police of mounting a pre-planned attack on the hippies as a show of strength.

Of the 85 arrested, 20 were released without charge and 65 are due to appear before Trowbridge Magistrates today charged with mainly public order offences.

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'Chess' falls victim to Broadway blood-letting

From Charles Bremner
New York

For the second time in a month, Broadway is about to deliver the *coup de grace* to a big British musical. Barring a box-office miracle in the next couple of days, *Chess*, the Trevor Nunn-Tim Rice hit from London, will acknowledge checkmate on Saturday only eight weeks after opening on Broadway's Imperial Theatre.

Mr Gerald Schoenfeld, co-producer of the would-be blockbuster, yesterday blamed ferocious reviews from New York's fraternity for the failure. "It's the repetitious negative comment that we've endured, that's what undermined it," he said. "We couldn't generate the large advance sale that would have enabled us to carry the show for a longer time." The producers will lose more than $6 million (£3.4 million), he said.

The *Chess* failure follows the débâcle three weeks ago of *Carrie*, the Terry Hands-Royal Shakespeare co-production which survived only a week on Broadway after costing $7 million to stage. Mr Hands said later he was unprepared for the rigours of putting on a musical on the Great White Way.

Together with *Chess*, Britons star in one of two other rejects from the Tony Awards which are expected to die before the summer. *Macbeth*, starring Glenda Jackson and Christopher Plummer, is expected to snuff out its brief candle on Sunday after 77 performances. The other closing play is *A Walk In The Woods*. The public, it seems, was not ready for a dramatised version of the US-Soviet negotiations to limit Intermediate-range Nuclear Forces.

The American public is of course still in love with a string of other British musicals, notably Andrew Lloyd Webber's *Phantom Of The Opera*, which despite dismissive local reviews, is sold out to the end of November. It won an extra boost with a clutch of Tony awards two weeks ago. *Les Misérables*, *Cats* and *Starlight Express* are still pulling them in too.

But the scent of *schadenfreude* is wafting around native theatre circles. For some time, no American productions have enjoyed the smash status of recent imported British hits. Even Mr Stephen Sondheim's intelligent and critically acclaimed *Into The Woods* is a comparative box office also-ran after *Phantom* and "*Les Miz*", as it is known here.

Mr Lloyd Webber and others complain of an anti-British bias. Mr Rice, the *Chess* lyricist, said that he was upset by the *Chess* collapse. "*Chess* is not the sort of show that ageing critics — by that I mean in attitude — like," he told the New York *Daily News* from London. "But to say that it is three hours of rock and roll as *The New York Times* has stated is an absolute lie."

The musical, somewhat scaled down from the London version, was ridiculed by most of New York's heavy-hitting critics when it opened with $4 million worth of advance bookings on April 28.



NEWS ROUNDUP

Callaghan suffers mild heart attack

Lord Callaghan of Cardiff, the former Labour Prime Minister, was admitted to St Thomas's Hospital, London, for tests early yesterday.

Labour MP Mr Roger Stott, who was Parliamentary Private Secretary to Lord Callaghan when he was Prime Minister, said last night: "He has suffered a mild heart attack. In the hospital they are hoping he may be out by the end of the week, although he will have to take things very easily."

Lady Callaghan visited him later and was said to have found him in good spirits.

Lord Callaghan, aged 76, was Prime Minister from 1976 to 1979. He resigned as Labour leader in 1980, one year after losing the general election to Mrs Margaret Thatcher. He stepped down as MP for Cardiff South and Penarth at the 1987 general election after 42 years in the Commons.

He was swiftly ennobled and has since been a regular attender and active contributor in the House of Lords. He was last in the House on Thursday.

Tory MPs angered

Conservative backbenchers angrily opposed a government measure last night to increase state funding for opposition parties by 70 per cent to more than £1 million. The opposition was led by MPs angered at the recent behaviour of backbench Labour MPs which they allege is evidence of a lack of discipline within the party. Mr Eric Forth, Conservative MP for Mid Worcestershire, put forward a series of amendments aimed at preventing the increase being backdated to last year and reducing the amount to be given to each opposition party in line with inflation.

Lawyer struck driver

Lawrence Kingsley, a solicitor, punched a motorist in the face during a dispute over parking outside the gates of a preparatory school. He was fined £75 and ordered to pay costs and compensation totalling £150 after being found guilty of assaulting Herr Klaus Regensburger causing actual bodily harm. Kingsley, aged 51, of Woodside Road, New Malden, Surrey, told Guildford Crown Court that the Austrian businessman had "grabbed hold of me like a maniac".

Reactors demand

The Nuclear Installations Inspectorate yesterday called on the UK Atomic Energy Authority to carry out a thorough physical inspection of two reactors which a former chief nuclear designer last week claimed are too dangerous to operate. The inspectorate yesterday published its report on a safety investigation into the Pluto and Dido experimental reactors at the Atomic Energy Research Establishment in Oxfordshire, which are now more than 30 years old.

No battle for Rover

Europe's largest car manufacturers denied yesterday that they would join VW to bid for the Rover Group should the £150 million takeover by British Aerospace be blocked by the European Commission. VW's chairman Dr Carl Hahn said in Wolfsburg that VW would evaluate Rover in that event, but Signor Vittorio Ghidella, chairman of Fiat Auto, said he had no interest in Rover and a similar stance was taken by Ford, Peugeot, Citroen and General Motors.

Filofax in fiction

The Filofax company has launched another addition to its range — Filofiction. Best selling novels by authors such as Jeffrey Archer and Tom Sharpe have been scaled down to fit into Filofaxes a chapter at a time. The first titles will be launched in September, by Octopus Books and Filofax, at £4.95 each.

Electricians agree three new deals in snub to TUC

By Roland Rudd and Tim Jones

The electricians' union yesterday announced that it had signed three more no-strike agreements and planned to sign a further seven in a move that seems certain to ensure its suspension from the TUC at today's meeting of the general council.

The defiant move by the Electronic, Electrical, Telecommunication and Plumbing Union came as trade union leaders on the right of the movement tried to reverse the special review body's decision to outlaw no-strike deals.

The electricians' ultimate suspension from Congress is no longer in contention.

Moderate union leaders last night said the TUC will be plunged into further chaos if the general council ratifies the special review body's decision to instruct unions not to sign the binding arbitration agreements.

Mr Bill Jordan, general secretary of the Amalgamated Engineering Union, said there was a "considerable amount of opposition" to the ban and voiced his unhappiness that "people on the sidelines could cast their vote and maybe take the wrong decision" at today's meeting.

However, the left of the movement was confident the general council would accept the TUC's recent decision to outlaw no-strike deals.

One left-wing member of the general council said: "We would like to see our majority increased although it will depend on who turns up".

Mr John Edmonds, general secretary of the GMB general union, originally voted not to outlaw no-strike deals. Yesterday he said he would not try to overturn the special review body's decision. If he does not change his mind today, the left will almost certainly have a majority.

At the electricians' conference in Scarborough three more single-union deals were announced. They are with a microwave manufacturer in Port Talbot, West Glamorgan, with Mastercare which produces compact discs in Doncaster, South Yorkshire and with a further company not yet disclosed.

Mr Eric Hammond, the electricians' general secretary, will attend the general council meeting. He warned the Labour Party not to "back pedal to accommodate the outdated backwoodsmen in the big general unions".

Mr Hammond said: "The influence of the big general unions on the Labour movement seems to grow daily. Everyone is expected to cow-tow to them."

Union seeks 10pc say in electricity industry

The electricians' union yesterday accepted the "political reality" that the electricity industry would be privatized.

But it called on the Government to give employees 10 per cent of the new company's shares and, therefore, a direct say in its management.

The annual industrial conference of the Electrical Electronic Telecommunication and Plumbing Union, in Scarborough, voted in favour of establishing a trust fund to organize employee share ownership in the £20 billion industry.

Mr Fred Franks, EETPU national officer for electricity, said although the union remained opposed to privatization it had to accept the political reality and encourage employee share ownership.

Mr David Stones, EEPTU delegate, said: "If there is some cash to be made, let's make sure we have a share".

The union is to set up three working parties to report on privatization.

On the election trail



Mr Dudley Fishburn, the Conservative candidate for the Kensington by-election, with his family yesterday (Photograph: Denzil McNeelance).

Hearing will plan inquest on IRA

By Richard Ford
Political Correspondent

The date of the full inquest into the deaths of three Provisional IRA terrorists shot by the SAS in Gibraltar will be fixed at a preliminary hearing next month. It is likely to be in September.

The hearing on July 4 in Gibraltar will finalize a venue for the inquest, the procedures of the hearing and the witnesses who will be called.

Counsel for all interested parties is expected to attend the preliminary hearing which will be held in open court. Mr Felix Pizzarello, the Gibraltar coroner, will have to decide whether to call the SAS soldiers who killed the terrorists last March and whether any members of the intelligence services should also be called.

If they are called, he will have to decide how their evidence will be given. Although the Government has apparently agreed that the SAS men may appear, it is anxious that their identities should not be disclosed and that security is tight.

SAS men who appeared at the inquest into the Iranian embassy siege gave evidence from behind a screen and were visible only to the coroner. In Northern Ireland, undercover soldiers have had their statements read in court and have been referred to as "Witness A" or "Witness B".

Mr Hector Fortunato, the coroner's clerk, said the preliminary hearing could deal with matters "which are easier to iron out in court than through correspondence" and he said interested parties could attend.

The Government is aware that the inquest will attract world-wide media attention and that the republican movement wishes to reap valuable propaganda from the likely argument over whether the three terrorists could have been arrested rather than shot dead under what they allege is a "shoot to kill" policy.

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Policy change will add fuel to election fire

Ashdown bid for supremacy

By Nicholas Wood, Political Correspondent

Mr Paddy Ashdown is expected to signal his support for radical changes in social policy tonight in a speech that will dramatically raise the stakes in the Social and Liberal Democrats leadership contest.

He is understood to be ready to accept elements of the Thatcherite agenda in his bid to give the new party a sharp cutting edge on policy and to oust Labour as the main opposition.

On a broader front, Mr Ashdown intends to portray Labour as the party of the past and argue only the Democrats can mount a credible challenge to the Conservatives in the 1990s. The Yeovil MP, widely expected to defeat Mr Alan Beith in the leadership election, will insist that consumer choice is a central part of SLD policy.

In effect, he will argue that the state monopoly over the delivery of social services such as education and health must be broken down, so risking the wrath of leftists in his ranks wedded to the idea of the state as sole provider.

However, he will insist that such services must continue to be free at the point of use. He is also implacably opposed to Tory plans for tax relief on private health insurance

Mr Ashdown, who will set out his thinking in a speech in Newcastle, is said to be ready to sum up the new approach as "choices without privileges", and to be talking of adding the idea of personal "entitlements" to the rights and safeguards traditionally built into social services.

The drift of his thinking bears a marked resemblance to ideas put forward by Dr David Owen, former joint leader of the now-defunct Alliance, and by raising them at this delicate stage, Mr Ashdown is taking a calculated gamble. Some of his supporters would prefer him to keep a low profile until he has victory in the bag. However, he wants the party to have a clear idea of the direction he will follow.

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Police tape is vital clue to motorway murder of mother

By Craig Seton

A tape recording might hold clues to the killer of Mrs Marie Wilks, the pregnant mother who was abducted and murdered in broad daylight on the M50 as she used an emergency telephone to tell police that her car had broken down.

Police hope the poor quality tape recording of Mrs Wilks' emergency call might contain the voice of the murderer.

Mrs Wilks, aged 22, a born again Christian and Red Cross volunteer, was abducted from the telephone point in Hereford and Worcester and her body dumped down an embankment only three miles further on after she was stabbed in the neck.

As a murder hunt was launched into the apparently motiveless killing, a police chief spoke of his astonishment that such a "vicious, sadistic and horrifying" murder could take place in such a public area.

Mrs Wilks was expecting a baby in seven weeks time. A post-mortem examination has established that she died from a stab wound in the left side of the neck from a single-bladed knife, three quarters of an inch wide. It severed her jugular vein and she bled to death. A blow to the left side of her head had fractured her jaw.

Because of the tape recording, police know that she was attacked and abducted on the M50, close to the village of Longdon, Hereford and Worcester, between about 7.37 and 7.41 on Saturday night.

She was dragged into the killer's car which pulled off the motorway three miles further along the east-bound carriageway where her body was dumped down a steep, grassy embankment near the village of Ripple, near Tewkesbury, Gloucestershire.

It was found in deep undergrowth on Monday night by a policeman. There were no signs of sexual assault and no attempt had been made to hide the body, which was still clothed. Police describe the murder as "totally opportune" and without apparent motive.

Yesterday West Mercia police said that the tape recording had been sent for urgent forensic "enhancement". Detective Chief Superintendent David Cole, head of West Mercia CID, said: "We hope we may be able to pick up the voice of any person who spoke to Mrs Wilks. It is possible the sound of the attack was recorded."

When Mrs Wilks used the telephone, connected to West Mercia headquarters at Hindlip Hall, Worcester, to report her broken down car at 7.37pm, the operator asked her to hold on while he contacted her parents by telephone.

Four minutes later there was no response when the operator tried to raise Mrs Wilks. A motorway patrol went to the scene, found the telephone dangling and then found Mrs Wilks's sister, Georgina Gough, aged 11, carrying Mrs Wilks's son, Mark, aged 13 months along the hard shoulder.

Mrs Wilks had told the children to stay in the car while she went for help.

Mr Cole said that Mrs Wilks, from Ambleside Avenue, Warndon, Worcester, was probably killed within 20 minutes of using the emergency telephone.

"I believe Mrs Wilks was forceably abducted from the telephone kiosk, having received some injury at that location, was placed in a vehicle and was driven three miles along the motorway. I am unable to say where she met her death but I believe that it was a maximum of 20 minutes from the time of the initial call and 15 minutes from the time of her abduction. Passing motorists must have seen something."

Specks of blood were found on the hard shoulder close to the telephone box.

A police appeal for witnesses had produced 400 calls with information. As a result police want to trace the driver of a vehicle seen at the point where Mrs Wilks' body was dumped at about 7.50 on Saturday night.

The vehicle was believed to have been reversed behind the crash barrier, which was broken at that point, and where it would have been partially hidden from view.

Mr Cole renewed his appeal for more information from motorists because, he said, there were no details about the make or colour of that vehicle. Nor was there any information about the type or colour of a vehicle seen parked alongside Mrs Wilks, with a man at the wheel, as she made her telephone call.

One of the motorists who reported seeing that vehicle was Mr David Nicholas, the editor and chief executive of ITN.

Mrs Wilks had spent the day visiting her husband, Adrian, aged 27, a carpenter, at an army camp near Ross-on-Wye, Herefordshire, where he was a weekend instructor. She was driving home when the head cylinder gasket of her nine year old car blew.

Mrs Wilks's father, Mr Terence Gough, aged 45, was near to tears yesterday as he said he had feared from the moment Marie disappeared that she had been murdered.

Mr Gough, unemployed, of Dines Green, Worcester, said his daughter was the oldest of five sisters in the family, which moved to Worcester from Birmingham 10 years ago for a better life.

Mr Gough said of the killer: "The person responsible has robbed a father of a child, a husband of a wife and a son of a mother. I am a confirmed believer in capital punishment. Until there is a stronger deterrent this is going to keep on happening."

Timetable of abduction

7.20pm: Mrs Wilks's Marina breaks down on the east-bound carriageway of the M50. She leaves her sister and son in the car and walks back to the nearest emergency telephone.

7.37: Mrs Wilks uses the telephone, linked to police headquarters. Police operator asks her to hold on while he telephones her parents.

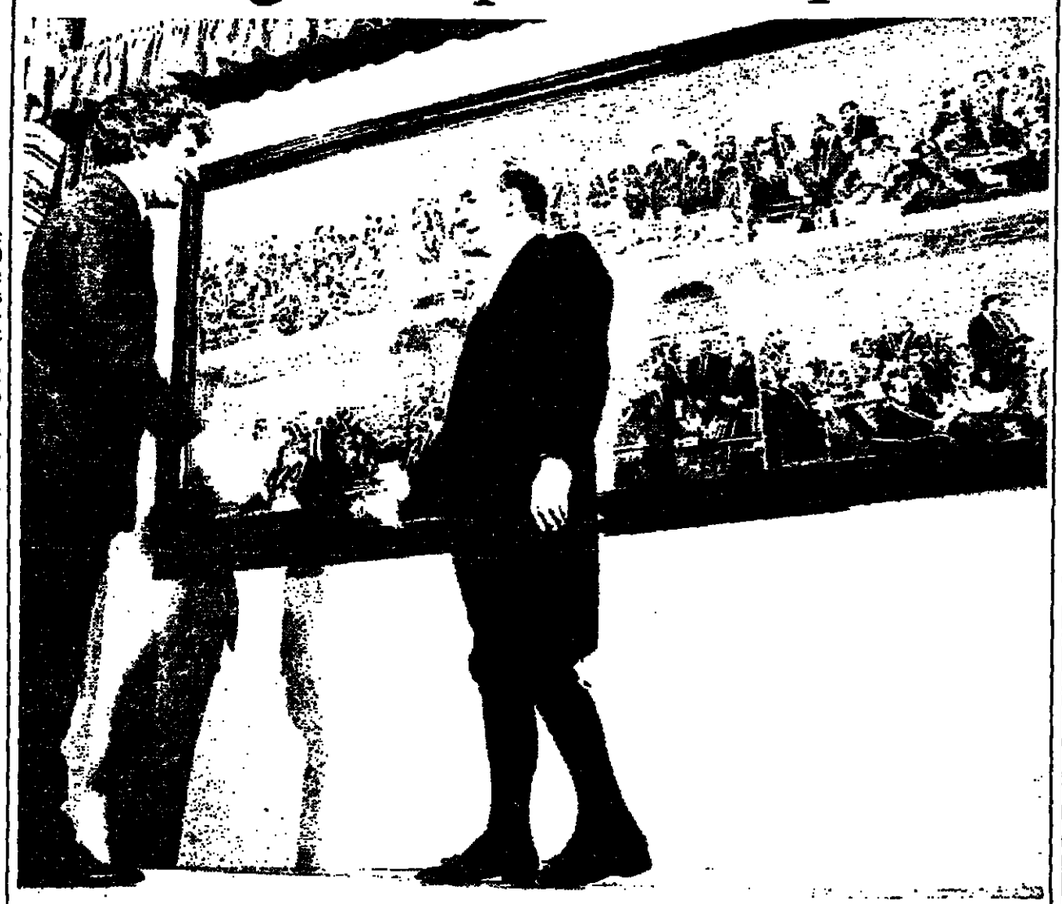
7.41: Police operator tries to contact Mrs Wilks for first time. No response.

7.44: Police operator tries for second time to raise Mrs Wilks. No response. Alerts patrol car to go to scene.

7.50: Motorists see vehicle parked on hard shoulder three miles east of telephone box.

8.01: Motorway patrol car finds Mrs Wilks's sister and son walking on hard shoulder.

Missing MPs put in the picture



MPs left out of an official Commons painting were able to see themselves on canvas yesterday after Mr Bernard Weatherill, the Speaker (right), unveiled a painting by Andrew Festing (left). "The Other Picture", showing 156 MPs in the Smoking Room and around the library, hangs near the official painting in the Strangers' Dining Room (Photograph: Marc Aspland).

Portfolio —PLUS NEW— Accumulator

Winner to cruise up the Nile

An accountant's head for figures rewarded him with a £2,000 win in yesterday's Portfolio.

Mr Nicholas Hill, aged 29, intends to use the money on a three-week holiday in the Nile valley, Egypt.

Mr Hill, an engineering company accountant, of Burnham-on-sea, Somerset, hopes to arrange a cruise on the river next month; he also wants to spend three or four days touring around the pyramids.

Yesterday's prize was Mr Hill's first big win.

The prize of £4,000 was shared with Mr P J Alder, of Abingdon, Oxfordshire.



Mr Nicholas Hill: planning a tour of the pyramids.

Aids linked to other sexual diseases

By Thomson Prentice, Science Correspondent

Alarming evidence of the links between Aids and other sexually transmitted diseases has prompted senior government health experts to consider new measures to combat the epidemic.

Researchers are convinced that infections such as herpes, chlamydia, genital ulcers and gonorrhoea can play a deadly role in spreading the human immunodeficiency virus (HIV) by allowing it easier entry to the body.

They also believe pre-infection by those and other sexually transmitted diseases may weaken the immune system and increase the chances of Aids developing once an individual is infected with the virus. Herpes, also caused by a virus, is the most worrying because it causes recurring symptoms and, like Aids, is incurable. The number of new cases of genital herpes in Britain has doubled in the past five years.

Sir Donald Acheson, chief medical officer, and a team of advisers from the Department of Health and Social Security, attended an international conference on Aids in Stockholm last week at which the latest evidence was presented. They may recommend that Aids specialists and clinics dealing with sexually transmitted diseases work closer together and that health education campaigns emphasize the related risks of infections.

Doctors in the United States, Africa and Europe have found that many people infected with HIV also carry other sexual diseases. In one startling example, a Swedish seaman who had sexual relations with a prostitute in Haiti caught HIV and genital herpes from her.

He infected five other women with the Aids virus, two of whom each infected another man, and two of whom each gave birth to an HIV-positive baby.

● A new Aids charity was launched yesterday with £1 million from a Christian trust. Aids Care Education and Training will develop a home care organization with volunteers to help sufferers, set up a national network of hospices, and provide education and training to community workers.

● Downing Street may step in to prevent the closure of the University College Dental School in London, which treats up to 120,000 patients a year, including high-risk Aids carriers, and specializes in facial deformities. The University Grants Committee is to decide next month on proposals to close the school as part of a national rationalization of dental training.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axeing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

'Baby had no food for a week'

By Michael Horsnell

Ten-month-old Dean Scott was starved of food and water for a week until he died of severe malnutrition, the Central Criminal Court was told yesterday.

Dr Richard Shepherd, a pathologist, said: "A child in this condition would have become less and less active. It would not move, cry, demand food or water."

The baby's parents, Mr Frederick Scott, aged 38, a former special constable, and Miss Susan Poole, aged 21, with whom he lived, deny murdering him last August and wilfully neglecting him and his brother Michael, aged two, in a manner likely to cause unnecessary suffering.

Miss Anne Fleming, a babysitter who looked after Dean at the family's flat in Marinel House, Comber Grove, Camberwell, south London, said there was more food for the dog than the children.

Dr Shepherd said Dean weighed 9lbs 12oz at death.

He said: "The body was thin, the eyes were sunken and the skin showed minimal elasticity. For a child to have got into that condition it would have taken, in my opinion, a number of weeks of relative starvation and less than a week of absolute starvation."

Mrs Beverley Docherty, a paediatric social worker, said she saw Miss Poole and the children on June 26 after Dean had been admitted to hospital suffering from dehydration, a fever and an alleged refusal to eat.

The trial continues today.

High cost of Tube fire safety

Safety improvements on London's "antiquated" Underground after the King's Cross fire will cost so much that the Government will have to decide on funding, the London Fire Brigade said yesterday.

"Overcrowding and under-provision of means of escape" were unacceptable yet were still uninvestigated by Underground management, Sir John Drinkwater, QC, counsel for the brigade, told the inquiry into the fire in which 31 people died.

Sir John, in his final statement to the inquiry, which is due to end on Friday, said the sudden "flashover" of the Tube station blaze might have been prevented if station staff had called the brigade earlier.

The fire was known to have started at 7.30pm, but it was 7.36pm before the brigade was told by British Transport Police. At 7.45pm, three minutes after the first fire officers arrived, the fire had engulfed the ticket hall.

Underground management accepted that staff should call the brigade as soon a fire was reported, although this had long been resisted because first aid action by staff was preferred, he said.

Safety improvements recommended by the brigade and the London Fire and Civil Defence Authority would involve "large capital expenditure", Sir John said.

"The authority believes that the order of magnitude of such capital expenditure is such that it will require a policy decision by central government as to the funding of the required safety provision."

Attaché 'wanted to stay in Bahamas'

Accident verdict over death of diplomat's wife in pool

By David Sapsted

A senior British diplomat suspected by the Bahamian police of murdering his alcoholic wife said yesterday he wished he could have stayed in the Caribbean to answer allegations.

Captain Christopher Carson, former naval attaché, was cleared of involvement in the death of his wife Diana when a Portsmouth inquest jury returned a majority verdict of accidental death.

Mrs Carson, aged 48, drowned last October in the swimming pool at the couple's home in Nassau. Island police were suspicious because of extensive bruising to her head and body. The Bahamian Government ruled her husband's presence was no longer acceptable after the Foreign Office refused to waive diplomatic immunity. Captain Carson, aged 51, said: "I was told by the Ministry of Defence that I was recalled as I was a suspect.

"As I had done nothing untoward to cause Diana's death, I would by choice have stayed in the Bahamas to answer any questions the police had."

Det Supt Keith Akerman, who headed the police inquiry ordered by Mr Allan Green, Director of Public Prosecutions, after receipt of the Bahamian police report, said: "All parties out there got themselves in a tangle because of the diplomatic status and, consequently, a proper investigation did not take place".

He said Mr Carson had almost three times the maximum permitted amount of alcohol in her blood for driving when she was found and was also taking six different types of prescribed drugs, including amphetamines. The bruising to her head and body, which doctors later said had happened at least two hours before her death, had been the main reason why the Bahamian police had issued a statement saying they suspected the diplomat of being responsible for his wife's death.

The fact that the woman was swimming in shorts and a brasierre and that she was also wearing a watch and necklace added to their suspicions.

He said Captain Carson had fully co-operated with the British police inquiry and had "consistently and vehemently" maintained his innocence.

Captain Carson, who now has a senior position with the Ministry of Defence said his shy, home-loving wife had always bruised easily.

In 1985 she attended a course at an alcohol abuse unit in the UK but it did not work. Six months after the couple went to Nassau, early in 1986, Mrs Carson was taken into hospital for three weeks for chronic alcoholism and remained under the care of a psychiatrist until her death.

On the evening he returned from Florida, "he instantly knew by the tone of her voice that she had been drinking".

He later found that she had got through five cans of beer and half of a 1.5 litre bottle of wine.

The captain said he watched television for two hours, checking regularly on his wife.

On the last occasion he checked, he found her lying face up at the bottom of the deep end of the pool.

"I jumped in and pulled her to the surface. I was pretty frantic by this time. I called out to her to hang on", he said. For more than 15 minutes, Captain Carson gave his wife mouth-to-mouth resuscitation.

Dr Roger Ainsworth, a Home Office pathologist who carried out a second post-mortem examination after the body was exhumed in Portsmouth last November, said alcoholics often bruised easily.

"I am unable to say whether the drowing was the result of accident, suicide or homicide", he added.

The jury of five men and five women spent an hour deliberating before returning a verdict of accidental death by an 8-2 majority.

The DPP inquiry is still open but Mr Green is expected to announce no action will be taken.

Big drop in death rate on the roads

By Martin Fletcher, Political Reporter

Britain has one of the lowest road accident death rates in western Europe, according to a report by the National Audit Office, published yesterday.

The report says the Department of Transport and road safety authorities can be proud of their record in reducing accidents by 20 per cent from a peak 300,000 accidents and 400,000 casualties in 1965.

However, the report, which recommends random breath tests, lower speed limits and the compulsory use of rear seat belts, is understood to have provoked protests from the Government. Ministers have reportedly complained that the audit office, which is charged only with ensuring value for money in government, exceeded its brief by questioning traffic policy.

The audit office said in reply that road accidents cost £3.8 billion a year, with every person having a one-in-ten chance of being killed or seriously injured at some point in their lives.

The report says that while drink-driving caused 20 per cent of all road deaths and cost £360 million annually, the chance of detection was between one-in-250 and one-in-4,000. In other countries, random breath tests had slashed the death rate and "at some stage further consideration may have to be given to similiar measures here".

Compulsory use of front-seat belts had cut death rates by 20 per cent and casualties by 30 per cent since 1983. This suggested "the full benefits of rear seat belts and child restraints, where fitted, will not be secured until their use is also made obligatory".

The report says speed limits were widely disregarded. Forty per cent of cars and lorries exceeded motorway limits and half of all vehicles exceeded residential area limits.

The audit office also points to a five-year backlog of 4,000 low-cost engineering schemes which local authorities have been unable to implement because of staffing and funding constraints. That is in spite of a report by an inter-departmental working group in late 1986 which said these offered the most cost-effective means of achieving immediate reductions in accident rates.

It says Britain has a bad record of deaths among child pedestrians. Measures in other countries included safer environmental design and better training and education.

National Audit Office: Department of Transport, Scottish Development Department and Welsh Office: Road Safety (Stationery Office: £4.20).

● The Vehicles (Wearing of Rear Seat Belts by Children) Bill, sponsored by Lord Nugent of Guildford, completed its committee stage in the House of Lords yesterday.

Ban on radio programmes is lifted

The BBC is to be allowed to broadcast *My Country, Right or Wrong*, the three-part wireless series featuring interviews with former security service officers, six months after the Government successfully sought a legal ban on the programmes.

Sir John Bailey, the Treasury Solicitor, said yesterday that after careful consideration of extracts from the Radio 4 episodes, which it was feared would breach national security, the injunction was no longer necessary.

The programmes, which examine the accountability of the security services, are likely to be broadcast on successive days next week.

Identity cards test under-age drinking

By Robin Young

The town of Chard, Somerset, is well-advanced with a scheme to introduce identity cards to help licencees to eliminate under-age drinking.

From July 1, anyone unable to produce a card when challenged will be unable to buy alcohol at any of the town's 21 public houses, three off-licences, three clubs and two supermarkets.

Mr Douglas Hurd, Home Secretary, has hinted that the Government is considering the national introduction of such a scheme as part of its campaign to curb hooliganism and drink-related offences among the young.

Sections of the trade, including the Wine and Spirit Association, have expressed support for the proposal. The Chard scheme was suggested by Mr John Kennedy, manager of the George Hotel. It has the backing of the local police.

The Bass brewery, which has a depot in the town, has paid for 2,000 laminated cards, enough to keep the town's young drinkers supplied for many years.

So far, just 16 applications have been received for cards from people aged 18 and over who believe they might be taken for younger and refused service.

Sergeant Bernard Swatton, of the Chard police, who is responsible for issuing the cards, said yesterday he did not expect the number of initial applications for the cards to exceed 50.

"We are placing advertisements in the press and posters in bars, but the real influx will come when barmen and shop assistants start knocking people back and telling them they cannot have a drink without a card", he said.

Chard's licencees also operate a scheme under which anyone using violence in a public house is automatically banned from all other licenced premises in the town for a year.

Eleven people are blacklisted at present, most of them men aged between 24 and 35. Some are now under two-year bans because they have offended a second time shortly after their one-year ban finished.

Sgt Swatton said that when the scheme was introduced three years ago it reduced the number of incidents involving criminal damage and personal injuries in public houses by 75 per cent in its first year of operation.

Two men left Chard and moved to Taunton partly, it is believed, because of the curb imposed on their social life by a banning order from the local pubs.

However, Mr Kennedy said yesterday: "People who are banned in the town most probably take their custom elsewhere. I do not expect for a moment that they stop drinking completely."

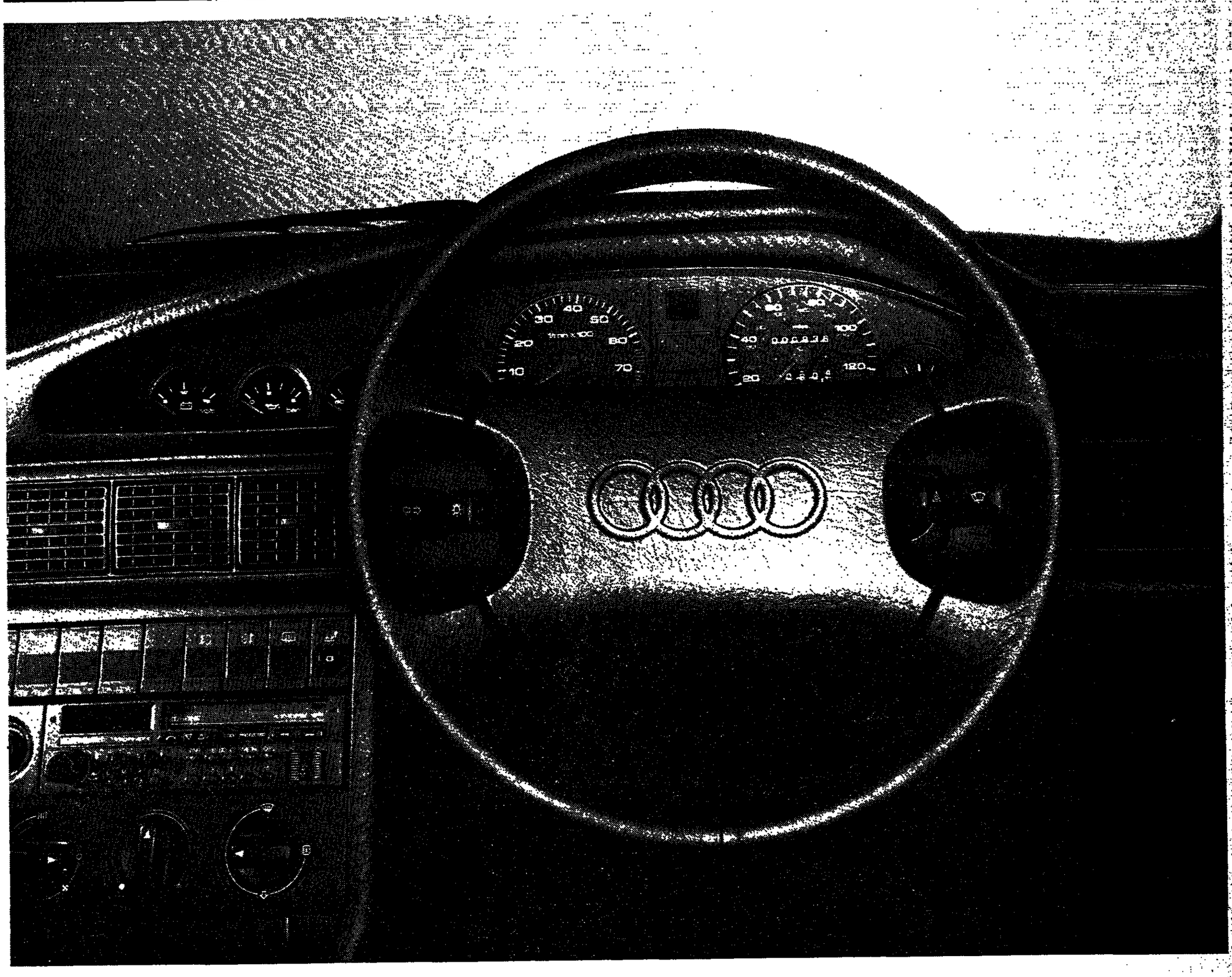
SALE

HUGE REDUCTIONS FOR MEN AND WOMEN IN THIS SUMMER'S MOST ESSENTIAL SALE

STARTS TOMORROW AT 9A.M.

JAEGER

AT 70MPH, THE NEW AUDI 100 MAKES LESS NOISE THAN YOU WILL TURNING THIS PAGE.



'DR WIMMER will be with you shortly,' said the secretary as she handed us copies of the London dailies.

'DR WIMMER? But isn't he head of acoustics?' we asked.

'THAT'S RIGHT.'

WE SANK into our seats in dismay.

'GENTLEMEN, SORRY to have kept you,' said Dr Wimmer pulling up a chair.

'WE WERE hoping to see someone from the styling department,' we murmured.

'I THINK I'll be able to help.

'ABOUT THE 100's elegant new interior?' we questioned.

'OF COURSE. The 100's new interior was designed by engineers; acoustic, climatic and ergonomic, like myself.'

WE STRAIGHTENED in our seats.

'THE DESIGN objective was to make the 100 one of the most comfortable and enjoyable cars to drive, not to make it pretty,' continued Dr Wimmer.

'YOU SEE, noise, climate and seating are the main causes of driver fatigue.

'WHEN NOISE rises beyond a certain level, it has a physiological effect on the body. Arteries contract, the heart beat rises and blood pressure increases.'

'THAT'S WHY you feel so drained after long drives.'

'EXACTLY.

'AT 70MPH, the noise in the cabin is just 66.5 decibels,' whispered Dr Wimmer.

'TO GIVE you some idea how quiet that is, the newspaper you were reading creates approximately 72 decibels every time you turn a page.'

'CAN THAT be proved?' we asked excitedly.

'OF COURSE.'

'THAT'S VERY interesting, but isn't the car's quietness due to its aerodynamics?' we asked.

'THE AERODYNAMICS are responsible for the low level of wind noise. However, much of the cabin noise is in fact structure-borne which is caused by vibration. To reduce this, the engine and drive train are rubber mounted. The cabin lining materials also have a high sound absorption coefficient.'

'SOUND ABSORPTION coefficient?' we queried, realising our mistake no sooner than we had opened our mouths.

'YES, THE sound absorption coefficient is the ratio of the non-reflected sound energy to the incident sound energy. With total reflection, $\alpha=0$; with total absorption, $\alpha=1$. The 100's interior absorption coefficient varies between 0.7–0.9.' We'd forgotten that we were talking to an Audi engineer.

'ER...YES, so what about the cabin climate?' we suggested.

'MAINTAINING a pleasant atmosphere within the driver's compartment is important with regard to fatigue. Heat-insulating glass is now fitted to all Audis. The dashboard is also deeper to reflect direct sunlight. And the four-speed blower with seven outlets is capable of changing the air in the car four times a minute.

'YOU SEE, every aspect of the interior has been examined and improved where possible. The seating designer even brought in medical experts to help develop the optimum driving position. From an anatomical point of view, they found that the most comfortable hip-joint angle was 100°.

'NATURALLY, MY colleagues will be able to go into this in more detail.'

HEAVEN FORBID.

SILENCE DESCENDED on the room.

'YOU ARE writing another advertisement for our cars in Britain?' enquired Dr Wimmer.

'YES.'

'PERHAPS THE newspaper idea...sorry gentlemen. I'll stick to acoustics. If you need any further information, I'll be glad to help.'

SOMEHOW WE didn't think that would be necessary.

DER NEUE AUDI 100. VORSPRUNG DURCH TECHNIK.

THE AUDI 100 STARTS AT AROUND £13,000 EXCLUDING NUMBER PLATES AND DELIVERY BROCHURES FROM AUDI INFORMATION SERVICE, YEOMANS DRIVE, BLAKELANDS, MILTON KEYNES MK14 5AN TEL (0908) 679121 EXPORT AND FLEET SALES, 95 BAKER STREET, LONDON W1M 1FB TEL 01 486 8411

Tax ruling may impede inner-city renewal

Building industry dismayed at court's directive on VAT

By Christopher Warman, Property Correspondent

The building industry expressed dismay yesterday at the decision by the European Court of Justice to impose value added tax on all new commercial and industrial building work.

The British Property Federation described the decision as deplorable. It said the imposition of tax on commercial construction projects would inhibit the construction of new buildings and impede the progress of much-needed inner city development.

The federation, with the construction industry's joint taxation committee, welcomed the court's decision that the Government was entitled not to impose tax on housing construction in both public and private sectors, but said the ruling would lead to the most complex and wide-ranging upheaval in the UK's tax regime for the construction industry since the tax was introduced in 1973.

Estimates of the cost of the changes vary. The industry's joint taxation committee suggests it will be between £255 million and £630 million a year, depending on how the Government applies the tax.

It urged full consultation with the Government before any amending legislation was introduced, and yesterday asked that no precipitate action to apply tax on new construction should be taken before the consultation process had been completed.

The committee accepted that the judgement was no more welcome to the Government "which conducted the most vigorous defence against the case put forward by the European Commission".

It called for a compensating increase in the cash ceilings for public expenditure programmes to offset the effects of the tax and to maintain the essential real level of investment in those sectors.

In addition, the committee urged the Government to introduce a mitigating measure — the option for taxation — which would reduce the burden on the business community; and said that there should be transitional arrangements to enable contractual and other obligations to be met without unfairly penalizing the industry or its clients.

The Treasury reassured consumers that the court ruling would not mean higher prices. "This judgement will not affect the consumer. The court has accepted our right to exempt items for personal domestic consumption, such as housebuilding."

Mr Ben Patterson, Conservative Euro spokesman on economic affairs, said the ruling was the price British business would pay for a previous Labour government's failure to "think through the long-term consequences" of signing the Common Market's tax regulations.

"The imposition of VAT for services to industry and commerce will hit those unable to claim back input tax, and for this we have Labour to blame." He welcomed the fact that private housing would continue to be zero-rated, and said Tory MPs would fight to have zero-rating accepted as part of the Common Market tax structure.

Hillier Parker, the surveyors, said that most firms would be able to reclaim any tax paid on construction, rents or development land from Customs and Excise, but the imposition of the tax would hit charities and financial service companies such as banks and insurance firms.

"With the exception of refurbishment schemes, VAT is now an irrelevance to most property transactions. After this judgement, everyone in the property industry will need to become VAT-aware."

Mr Ian Somerville, a tax expert with the accountants Deloitte Haskins & Sells, said the effect of the imposition of tax on commercial and industrial building might depress market valuations, and if that were substantial it could have a significant knock-on effect on the economy, with the financial sector worst affected.

Mr John Heddle, chairman of the Conservative Parliamentary Environment Committee, said the judgement left a "huge question mark" over the possibility of tax on land suitable for mixed development.

He said it could lead to difficulties, particularly in inner cities.

He added that he would seek assistance for landowners there and encouragement for them to bring land forward for development.

Patients' fees are likely to rise by £10 a day if the Government charges value added tax on hospital buildings, private health companies said yesterday.

Mr Mike Smith, managing director of Bupa Health Services, said the ruling could add £1 million to the costs of its latest hospital development in Leeds.

Bupa has built 12 hospitals in the past seven years. Mr Smith said that if expansion were to continue without soaring patients' fees, the Government should exempt the health sector from the new ruling.

"The company cannot bear these costs and they will inevitably result in higher patient charges unless the Government treats us as a special case, or we can be reimbursed for tax expenses", he said.

Tax on the hospital in Leeds would add roughly £10 to the cost of treating each patient a day, which would inevitably be reflected in patients' fees.

"We are following the Government's policy in providing more health care facilities in the independent sector, yet this appears be a serious step backwards", Mr Smith said.

A spokesman for the Independent Hospitals Association said increased hospital charges would inevitably lead to rises in subscription rates for private health insurance.

"At a time when the Government is seeking ways to increase individual contributions to health care through extending the coverage of insurance, this is a perverse decision".

Selling the art of Africa



By Patrick O'Hanlon

A herd of solid hardwood giraffes and a larger-than-life flock of flamingos are among attractions in an exhibition of Central African art opening today in London.

The animals, which stand up to 8ft, were bought by Miss Niki Wateridge, above, during a recent two-month expedition to Central Africa. She also chose contemporary stone sculpture from Zimbabwe, masks from Zaire, wooden fetish and ethnographic figures, and other African artefacts.

Miss Wateridge, who comes from Zambia, has assembled the exhibition at the Bedford House Gallery in Kensington, "to demonstrate the variety of three-dimensional art in Central Africa, and to bring the sculpture to a wider audience". It is open from 4.30pm-9.30pm until Friday, and from 10am-6pm on Saturday.

She expects to sell all the pieces, more than a hundred costing from £200 to several thousand pounds. The money raised will finance another collecting expedition. The ethnographic figures are at least 50 years old, although when things come from "three moons before the last flood" it is impossible to date them accurately. Central African art is already popular in New York where pieces fetch up to $90,000.

(Photograph: Ros Drinkwater)

Liverpool admits to 'wasted millions'

The finance committee in Labour-controlled Liverpool yesterday accepted the substance of an Audit Commission report which said that the left wing administration had wasted millions of pounds of ratepayers money.

The commission's report, prepared by the local district auditor and published yesterday, criticizes the council for huge rent arrears, inefficient refuse disposal services, poor schooling and a serious under-funding of other essential social services.

It also said that millions was being wasted because of inefficent bureaucracy.

At yesterday's finance committee meeting, the Labour chairman, Mr Keith Hackett, said that the council accepted the report and promised action to solve the problems.

He said: "This council is committed to providing an efficient and responsive public service and to ensuring that those in most need are given priority."

He also announced plans to bring the Audit Commission back to Liverpool with a specific brief to examine the education department and pledged a major shake-up in departments and committees.

Mr Hackett added that special working parties would be set up to look at the problems of rent arrears, the introduction of new technology and the structure of the council.

Mr Keva Coombes, the council leader, said: "We have to improve services we provide, but I don't believe we should do that by cutting the workforce while there is still an unmet need.

"We must ensure that productivity is proper and we are getting a fair day's value for a reasonable day's pay."

But Sir Trevor Jones, Liberal, condemned the Labour proposals as "crisis management and panic stricken measures."

For the last four years the council has managed to avoid a cash crises by financial juggling.

But Mr Philip Kelly, the Treasurer, warned that by 1991 all available funds could be taken up repaying the city's massive debts to foreign bankers and in mortgages.

Demand for urgent talks on new costs

By Colin Narbrough

Britain's builders immediately condemned the tax ruling to impose on construction and called for government talks.

The Building Employers Confederation said in a statement: "Today's ruling will lead to the most complex and wide ranging upheaval in the UK's VAT regime for the industry and its clients since the tax was first introduced."

The annual burden of value added tax on private and public construction work could be as high as £630 million and affect charities and inner city projects as well as commercial programmes, the industry's Joint Taxation Committee said, also calling for full consultation before the Government introduces any legislation.

"New industrial and commercial buildings, new hospitals and schools, work undertaken by charities and inner city construction programmes will all be affected."

Almost £80 million was spent on new buildings at the 1,365 private and independent schools in Britain last year.

In the City, the Association of British Insurers expressed concern that, as a major investor and user of commercial property, it would face substantial costs as a result of the Luxembourg judgement. It urged the Government to minimize the effect by providing capital allowances to write off the cost of construction of commercial buildings.

Property analysts responded with some surprise to the Government's decision to charge the full 15 per cent tax rate, as a lower rate had been widely anticipated. The speed with which the measures will be phased in also came as a surprise.

But the overall revenue take was "not an outrageous amount", one analyst with the brokers Morgan Grenfell Securities said. Any adverse effect on property developers' profits would be felt only after two to three years. In the present building boom, developers' profit margins are healthy enough to accommodate the tax changes, although quoted companies are likely to see their share prices somewhat reappraised.

Little effect is anticipated on the underlying price of commercial properties, as these are not, in theory, linked to developers' costs. City rents are, however, likely to rise, as added costs are passed on.

● The Department of Transport said the ruling would not affect the national roads programme.

Fees set to increase at private schools

By David Tytler, Education Editor

Fees could rise substantially at independent schools in Britain, with value added tax imposed on new buildings, improvements, power and water from April next year.

Such schools spent £80 million on new buildings and £51.1million on improvements last year.

A new central school block has just been completed at Ampleforth College, North Yorkshire, at a cost of £3.5million. The school also spends about £150,000 a year on power.

Father Michael Phillips, the procurator at the £2,080-a-term college, said yesterday: "It is inevitable that tax will be reflected in the fees. We get no outside support for these items and they are part of the costings that decide the fees."

Mr Roderick Watson, bursar of Eton College, which charges £2,835 a term from September, said: "The ruling is not good news. Eton is in a more favourable position than many schools but we will have to look very carefully at the small print."

Eton is building a new laundry for £800,000 and spends about £500,000 a year on power.

Dr John Moore, headmaster of the King's School, Worcester, where fees are £1,591 a term for boarders, said: "If there are changes in our taxation, then we will have to live with it. The governors of any school will have to decide whether to slow the development plans down or increase fees."

An official of the Independent Schools Information Service, which represents most of Britain's 1,365 private and independent schools, said: "Nearly all the schools do undertake big building programmes as last year's figures show."

The average fee for boarders in the South-east is already £1,649 a term; £1,610 in the West Midlands; and £1,548 in the North.

Independent schools run as charitable trusts do not charge value added tax for their services and cannot claim any back.

Under the Government's package of measures to offset the impact of the EEC ruling, the schools will not have to pay value added tax on contracts signed before today, but all new buildings will be charged 15 per cent value added tax from April 1 next year.

Further negotiations are to take place on other arrangements to provide assistance to schools.

World manuscript records

SALEROOM

by Sarah Jane Checkland
Art Market Correspondent

The trustees of the Astor family are £4.3 million richer after the sale of 20 illuminated manuscripts from the William Waldorf Astor collection in London yesterday, and Sotheby's has a trio of records under its belt.

First, at £1.5 million, came *The Hours and Psalter of Elizabeth de Bohun*, Countess of Northampton (estimate up to £500,000). It was a world record for an English manuscript, outstripping the previous record by £250,000.

The family bought it from Quaritch, the London dealers, for £250 in 1887, and Quaritch bought it back yesterday.

Next, *The Hours of Albrecht of Brandenburg*, a two-volume document illuminated in the sixteenth century by the great Bruges artist Simon Bening, fetched £1.2 million to the German dealer Tenschert, a world record for any Flemish manuscript (estimate, £1 million).

Finally, *The Great Hours of Galeazzo Maria Sforza*, Duke of Milan from 1466 to 1476, and one of the largest extant books of hours, sold for £770,000, a world record for an Italian manuscript. Its estimate was up to £250,000.

The American ambassador in Rome in the 1880s, and one of the richest men in the world, William Waldorf Astor settled in Britain, at Cliveden and Hever Castle, being elevated to the status of baron, and then viscount.

The manuscripts were placed on deposit at the Bodleian library in Oxford in the late 1960s. Last year, seven of them were sold at Sotheby's. Yesterday's sale entailed the full residue.

Showbiz frippery was also in great demand yesterday, first at Christie's New York, where the slippers in which Judy Garland skipped her way through *The Wizard of Oz* exactly 50 years ago fetched an astonishing $165,000 (£91,600) against a $15,000 estimate.

At Christie's London, the remainder of Cecil Beaton's stage and costume designs fetched a total of £158,300. As predicted, the top lot was "An elegant company," drawings of fine gentlemen and ladies in the Ascot scene of *My Fair Lady*.

Not predicted, however, was the extent to which the price would soar. Estimated from £800 to £1,200, it sold for £7,480.

Horse trainer is found not guilty of fraud

A racehorse trainer and his wife were cleared at Teesside Crown Court yesterday of insurance fraud.

Mr Bill Stubbs, aged 42, of Middleham, North Yorkshire, his wife, Linda, aged 32, and Mr Lawrence Griffiths, aged 63, a veterinary surgeon, were cleared last week of conspiracy to defraud Bloodstock and General Insurance Services.

The couple were cleared yesterday of obtaining £3,000 by deception after the prosecution claimed they insured a two-year-old chestnut colt which was destroyed after it broke a leg in March 1986.

Mrs Stubbs told the jury she insured the horse 20 minutes before the accident and exaggerated the time gap on the claim form because it looked too much of a coincidence.

The couple are considering legal action for damages.

Commons television too late for state opening

By Martin Fletcher, Political Reporter

Television cameras will not be installed in the Commons as planned in time for the state opening of Parliament in November.

Amid scenes of some acrimony, MPs on the select committee charged with setting up the six-month experiment decided at a private meeting on Monday to abandon the November target and to aim instead for the Budget next March.

Mr Anthony Nelson, Conservative, and other members who favour televising the Commons told Mr John Wakeham, the Leader of the House and committee chairman who voted against television, that it was a disgrace that a report could not be completed before the summer recess begins next month.

The committee clerks have been instructed to draw up a timetable for beginning the experiment within the first three months of next year.

The Commons voted in favour of having its proceedings televised last February, but the committee did not hold its first meeting until two months later.

Had the committee been satisfied with the proposals of the BBC and ITN, the original timetable might still have been met. Instead, it decided to examine proposals from a number of independent companies. One, British Telecom, is emerging as a strong contender.

Racial discrimination

Inner-city peace threatened

By Peter Evans, Home Affairs Correspondent

Inner-city peace was threatened unless racial discrimination was alleviated, Mr Michael Day, chairman of the Commission for Racial Equality, said yesterday.

He added: "Members of ethnic minorities continue to suffer severe disadvantage in our society and urgent action is required in the fields of education, employment and housing if their position is not to become relatively worse.

"Failure to do this would generate the kind of stress and alienation that has erupted within our inner cities."

Mr Day said there was a greater awareness of racial issues and policies were beginning to reflect a greater concern for equal opportunities. "What we now need is the tenacity to translate fine ideas into good practice."

The commission's annual report, published yesterday, blames widespread and deep-rooted discrimination for contributing to black unemployment being double that among whites.

The report shows an overall unemployment rate among black people of 20 per cent, compared with 10 per cent for whites. However, in the 16-24 age group, 32 per cent of black people are jobless compared with 17 per cent of whites.

The commission says black job seekers are given significantly more interviews than whites before being offered work, confirming evidence "of continuing high levels of racial discrimination at the first stages of recruitment".

"We continue to receive reports from job centres, through the Manpower Services Commission, of employers asking staff not to send black applicants. In many cases, the commission successfully took proceedings against them in industrial tribunals."

Annual Report of the Commission for Racial Equality (Elliot House, 10/12 Allington Street, London SW1E 5EH; £1).

● The first, full-time civilian adviser on community race relations has been appointed by the Northumbria police.

MPs urge quick action to save merchant fleet

By Our Political Reporter

The Government must act now to arrest the dramatic decline in Britain's merchant fleet, a cross-party committee of MPs said yesterday.

Ministers were wrong to say there was no compelling economic reason to justify a merchant fleet, the Tory-controlled transport select committee said.

Its blunt report comes less than a week after the authoritative defence select committee said the decline of the merchant fleet had alarming implications for Britain's ability to defend and supply herself in wartime. It will intensify growing pressure for government action from all sides of the House.

The transport committee said there were only 545 ships of more than 500 gross tonnes in 1986, compared with 1,682 in 1975.

The tonnage of the tanker fleet had declined by 82 per cent in that time, and that of the cargo liner section by 83 per cent. By January this year, the British fleet accounted for just 1.8 per cent of world tonnage, compared with 9.7 per cent in 1975.

Unless immediate action was taken, Britain's reliance on foreign ships would mean higher costs, job losses, and a poorer balance of trade.

Transport Select Committee: Decline in the UK-Registered Merchant Fleet (Stationery Office; £7.30).

Kitty O'Shea scholarship

Paris (AFP) — A Parisian drinking establishment with the evocative name of Kitty O'Shea's is to finance a 25,000-franc (£2,380) scholarship to allow a French student to research Irish literature at Trinity College, Dublin.

The grant, to be called the The Kitty O'Shea Travelling Studentship in Anglo-Irish Literature, is being set up in memory of James Joyce, who lived for much of his life in Paris and published *Ulysses* here in 1922.

Crane protest

A man who threatened to jump from a 170 ft crane in Trafalgar Square in what he said was a protest against unemployment was talked down by a London Fire Brigade officer after about three hours yesterday.

£2,500 house

A partly modernized end-terrace house in Aberaman, Mid Glamorgan, 20 miles from Cardiff and five miles from the Brecon Beacons, was bought by a builder yesterday for £2,500. It sat unsold for four years at £5,000.

Rail museum

The main railway station building at Machynlleth, mid Wales, is to become a Welsh museum of modern art after British Rail agreed yesterday to lease the building for 125 years, having earlier putting it up for sale at £60,000.

Rio bank raid

Rio de Janeiro (Reuter) — Two armed Brazilian bank robbers tied up a security guard and made off with 31 million cruzados (£98,000) in Brazil's biggest bank raid.

Wife loses case against her husband

A wife whose private prosecution against her estranged husband for assault failed yesterday called the court's decision "absolutely disgusting".

Mrs Janice Senior, aged 26, who alleged that her husband Brian, aged 43, had dragged her across broken glass, said his acquittal gave men the "automatic right" to do whatever they chose to their wives. She had required ten stitches to cuts on her back.

Mrs Senior, of Batley, West Yorkshire, said the Crown Prosecution Service declined to take action because the defendant was her husband.

Leeds Crown Court ordered her to pay £1,000 costs.

Pop star escapes £3m tax bill on concert tour

By Andrew Billen

The taxman has agreed to waive a £3 million tax bill for Michael Jackson a month before the American singer's world tour arrives in Britain.

Mr Barry Clayman, the British promotor handling the European tour jointly with a German company, says Jackson's yield from the British shows will be £12 million. By disclosing the star's projected profits to the Overseas Tax Unit in Birmingham, he has escaped the possibility of 25 per cent being tied up, possibly for years, under the Finance Act, 1986.

With the top rate reduced from 60 to 40 per cent, Jackson, aged 29, is unlikely to pay much more tax than if he were playing in the United States.

Mr Paul Russell, managing director and chief executive of CBS Records in London, claims that, *per capita*, the UK is Jackson's biggest market. *Thriller*, Jackson's 1982 album, has sold three million copies here and its sequel, *Bad*, was last year's biggest seller.

A total of 720,000 people will see Jackson in Britain this summer at 10 outdoor concerts. The seven at Wembley Stadium sold out within 24 hours of being announced last December.

The touring costs are huge. They include renting the stadia, and the stage equipment, comprising 3,400 lights, a computerized message board and four huge video screens for the Wembley concerts. Edwin Shirley, a London-based trucking company, will cover 500,000 miles and cross 74 frontiers in transporting the two huge stages, with 850 tons of equipment, around Europe. The tightness of the schedule makes two stages essential because each takes four days to set up.

A video crew of 10 technicians and four cameramen has been hired, and Just Desserts, a British catering company, will provide staff with breakfast, lunch and dinner through 16-hour working days.

Berryhurst is providing a fleet of five coaches, each capable of sleeping 12, limousines and mini-buses. Another 500 staff have set up offices, complete with four fax machines and seven computers, at each venue.

Jackson runs a separate touring operation of his own. Its 150 personnel include four dancers and six backing singers, a chef, and a private film unit of 10.

The singer will stay mainly in hotels, where a dance floor is provided for rehearsal. The tour started in Japan last autumn where he caught the train, although he usually flies in a hired Boeing 737.

For those with a stake in Jackson the rewards will be great. In every city he has played so far, sales of Pepsi, with whom he has an exclusive advertising contract, have rocketed.

CBS expects the tour to take *Bad* back near to the top of the charts and a single "Dirty Diana" is released at the beginning of July. The Video Collection, which last week shipped out 200,000 copies of a 57-minute Jackson video, retailing at £9.95, believe the tour could make it Britain's first million-selling video cassette.

Ticket touts are advertising Wembley Stadium tickets with a mark up of up to £40 on their £17.50 face value. Scotland Yard has meanwhile uncovered a plot to flood the market with thousands of fogeries.

Jackson has dedicated one Wembley date to the appeal for the Hospital for Sick Children, Great Ormond Street, and he is expected to donate $100,000 to the Save the Children Fund appeal in Leeds.

Give solicitors 'crown court career boost'

By Frances Gibb

Solicitors need crown court advocacy rights to stop the drain of legal aid lawyers to more profitable work, such as conveyancing, according to a Law Society council member.

Mr Jeremy Allen, chairman of the society's criminal law committee, said the remuneration and career prospects for solicitors doing legal aid work were now so poor that there was a steady trend for them to go elsewhere.

Mr Allen's comments come after a recent Law Society survey which showed that 40 per cent of solicitors doing legal aid are giving it up or are seriously considering doing so.

Bomb near Sikh temple kills 18

From Michael Hamlyn, Delhi

A powerful bomb killed at least 18 people and badly injured another six in a crowded street just over 100 yards from the Sikhs' holiest shrine, the Golden Temple in the walled city of Amritsar in the Indian state of Punjab yesterday evening.

It was the third in a series of such explosions during the past three days, evidently designed by the Sikh terrorists to stir up a Hindu backlash against the ordinary Sikh community.

In an earlier incident yesterday morning in the neighbouring Hindu-dominated state of Haryana, four people were shot in the little town of Pehowa. That followed Sunday morning's blast among a crowd watching a Hindu religious serial on television outside a television shop in Kurukshetra, 18 miles away.

A bomb on Monday was lobbed by men described as Sikhs in a cream Suzuki van, at a packed vegetable market in a western suburb of Delhi.

Last night's bomb in Amritsar exploded in a street which is mainly occupied by Hindu cloth merchants. Besides being just over 100 yards from the clock tower entrance to the Golden Temple, it is also immediately round the corner from the local stock exchange building, which at that time in the evening – a few minutes after 7 p m – is crowded with people who are trying to catch up on the progress of the day's prices. Witnesses said that the bomb had such force that it set off a series of other explosions in the gas containers used by street vendors, and in the fuel tanks of auto-rickshaws that were parked near by.

A number of people were said to have been badly burnt by these secondary explosions.

Monday's explosion in Delhi went off in Tilak Nagar, an area with a large Sikh population, which has at least twice been the scene of vicious Hindu-Sikh conflict. Many were killed in an outbreak between the two communities in August, 1986, and it was also one of the worst-affected areas during the violence that followed the assassination of Mrs Indira Gandhi in 1984.

Many of the Hindus who now live in the area are themselves refugees from the anti-Hindu pogroms of the Sikh extremists.

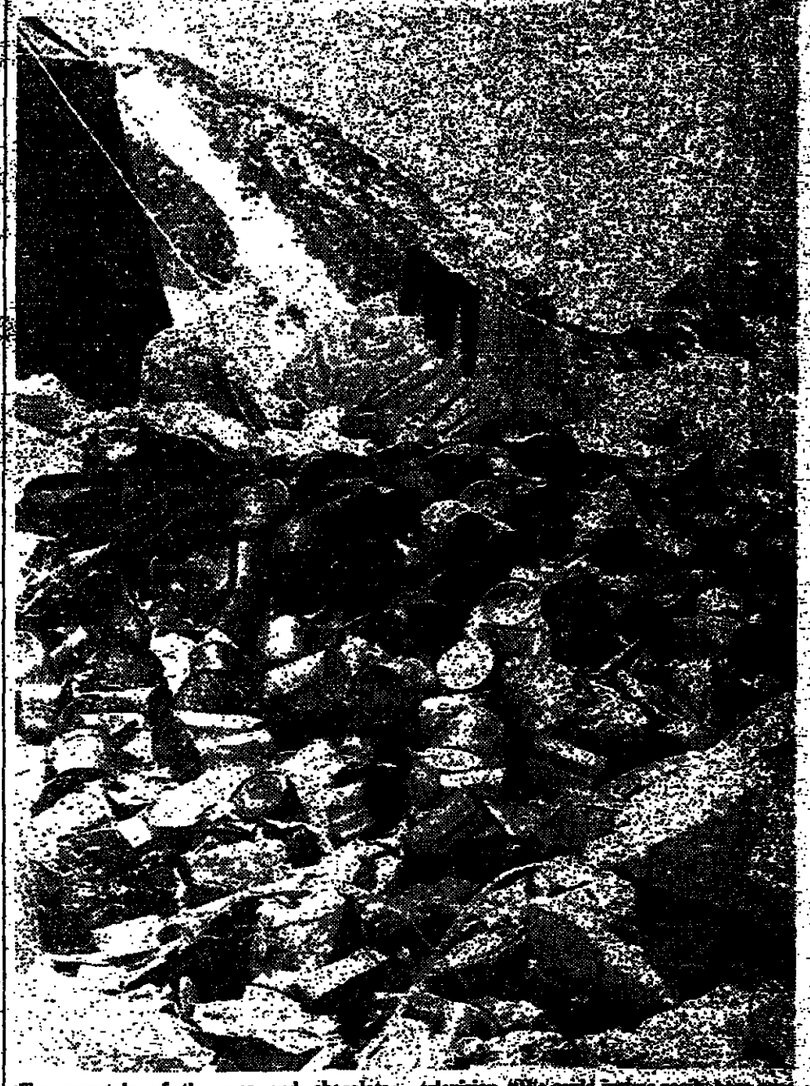
Though Amritsar is especially dear to the Sikhs, the old city itself is largely populated by Hindu traders who have become more and more bitter about their treatment. They have been further incensed this week by the assassination of the leader of their own chauvinist organization, the Hindu Shiv Sena, or Shiva's Army. Last night a curfew was clamped on the area to ensure that any reaction was minimized.

In Delhi, a red alert was sounded by police who set up roadblocks and posted pickets up sensitive areas to prevent any outbreaks.

The anti-Sikh riots which followed Mrs Gandhi's assassination, and in which more than 2,000 Sikhs died, have been the most constantly unifying grievance among the Sikhs. The entire Sikh population feels especially bitter, since the riots were at least partly organized and led by Hindu extremist politicians who remain unpunished.

A further outbreak of that kind of frenzy might make it plain, even to the most militant Sikh, that there is little future in a united India, and there could then be a boost to the Sikh extremists' call for establishment of an independent Sikh homeland.

Clean-up team for Everest



The mountain of tin cans and chocolate wrappers that is steadily growing higher at the base camp on Mount Everest is to be swept away by British adventurers (Patrick O'Hanlon writes). A 40-strong group from the Survival Club, led by the veteran mountaineer Mr John Barry, will depart in the autumn to burn and bury the years of accumulated rubbish. The culprits have been not only mountaineers but also tourists who ascend no farther than the camp, have their photographs taken, and leave their rubbish behind. The only way down for the rubbish is to pay porters to take it Kathmandu, so no one has ever bothered. Mr Paul Deegan, aged 18, suggested the expedition after seeing the messy camp on television. "We could just as easily have gone to the Lake District, but Everest is the biggest and best," he said. The group plans to dispose of the refuse with compactors and incinerators, and to throw the tins and the empty gas and oxygen cylinders into the glacial crevasses. When they emerge in 1,000 years' time, they will have turned to dust. "With a natural squasher upper," Mr Deegan said. "If there's enough demand for it, we might have to return in 10 years' time, but we hope we won't have to". Eight places on the return unfilled and Mr Deegan said the group wanted to involve more women. The £50,000 expedition is being subsidized by Survival Aids, a mountaineering equipment company.

The economic summit

Thatcher style dominates in Toronto

From Robin Oakley, Toronto

It was Mr Brian Mulroney's show, but without being unduly chauvinistic towards the Canadian Prime Minister it could be called Britain's summit.

With President Reagan heading off for the home corral and President Mitterrand in surprisingly subdued mood, there was no doubt that Mrs Thatcher dominated.

Not only that. Sir Geoffrey Howe, the Foreign Secretary, saw his initiatives against drugs and air piracy taken up by the summit countries, while the achievement of a measure of agreement on relieving the sub-Saharan debt burden owed much to Mr Nigel Lawson, the Chancellor of the Exchequer, who drew up the first plan 14 months ago. He bounced into Toronto for his first bilateral on Saturday evening and never let the pressure drop after that.

The Toronto summit produced three catchphrases. The first was the slogan adopted by the finance ministers – "Confidence without complacency" – recording their relief that the world economy is in far better shape than any of them imagined it would be now after the stock markets crashed last October. Now, clearly, they are keeping a wary eye open less for recession than for inflation.

The second was "Stand still and rollback" – the solution Britain would like to see for burgeoning agricultural subsidies. The percentage of farmers' incomes supplied by government subsidy has risen since 1980 from 15 to 35 per cent in the US, from 36 to 49 per cent in the European Community, and from 54 to 75 per cent in Japan. There is general agreement that something must be done, but none yet on how quickly. M Jacques Delors, the president of the European Commission, warned that an end to subsidies would create an agricultural desert devoid of young people.

The third catchphrase came from Mrs Thatcher. Insisting that the US aim of an end to all subsidy by the year 2000 was unattainable, she warned: "The perfect is the enemy of the good." She would rather achieve results than aim for the impossible. That issue underlined her own move into a new phrase of Thatcherism.

The Prime Minister announced herself here a convert to the practice of summitry, saying that the right framework in each country was more likely to be attained by concerted action. Sensing the opportunity, if not the common desire, for her to assume the leading role, she has walked a measured path between US aid demands and European reluctance on what the British are calling "farm-subsidy disarmament".

Toronto – Japan warned that terrorists were planning an attack at the Seoul Olympics and called on world leaders to step up airline security.

The signs are that the Americans are also using the idea of an end to subsidies by the year 2000 merely as a bargaining ploy which will be scaled down later. One problem in Toronto was that no US initiatives could be expected until after the presidential election. They were only interested this year in a warm send-off for Mr Reagan.

Other indications of Mrs Thatcher's new concerns came with her dinner-table expression of concern that getting economies right and supplying the right training and education did not in itself solve problems of societies.

With football hooligans clearly still in her mind after the necessity of apologizing to Chancellor Helmut Kohl of West Germany, the Prime Minister is obviously much more concerned than before with social policies. She now sees the need to deal with the problems of success, and has become much more exercised with inculcating self-discipline and with the quality of life.

The Toronto summit held out a clear carrot to the Soviet-bloc nations, indicating that they can expect much more trade with the West if they follow through with Mr Gorbachov's *glasnost* policy and do more on human rights. It showed concern that liberalization of trade policies within blocs should not be accompanied by the building of greater barriers.

The meeting marked progress towards agreement on the necessary practical tool for tackling the agricultural subsidies problem in the shape of the PSE – producer subsidy equivalent. Only by being able to assess on a common scale the amount of agricultural subsidy handed out by each nation will the summit leaders be able to start unwinding the subsidies.

The Seven put new political steam behind the issue. They have done the same with the issues of drugs and terrorism. But there must be more scepticism about them living up to their fine words on those subjects, given the many such declarations in the past.

WORLD ROUNDUP

Mellor anger at Romania regime

Budapest (Reuter) – Mr David Mellor, Minister of State at the Foreign Office, said during a visit to Hungary yesterday that the world was losing patience with the "reactionary regime" of President Ceausescu of Romania. He said Romania would not be allowed to block progress at the Conference on Security and Co-operation in Europe. "The patience of the international community is pretty frayed with the situation in Romania just now, and I do not think I speak only for countries in Western Europe when I say that."

● **KÖNIGSTEIN:** More than 40,000 Romanians have fled to Hungary in the past year because of "Stalinist-like" conditions in their homeland, a Roman Catholic church group based in West Germany said. The Church for Needy called the exodus the "first such case of people fleeing from one communist state to another" to better their conditions.

Bofors prosecution

Stockholm (AP) – A regional prosecutor decided yesterday to file smuggling charges against four former directors of the Swedish weapon manufacturer Bofors, national radio reported. Karlstad's chief prosecutor, Mr Folke Ljungvall, suspects the four of having smuggled and assisted in smuggling 300 Bofors anti-aircraft missiles to Bahrain and Dubai in 1979 and 1980, the report said.

The radio said the suspects are former managing directors Claes-Ulrik Winberg and Martin Ardbo, former sales director, Lennart Palsson, and former head of the export division, Hans Ekblom. Sweden's export laws forbid the sale of Swedish weapons to countries in volatile areas.

Afghan rebel push

Peshawar – Since the beginning of the Soviet troop withdrawal from Afghanistan on May 15, more than 100 Afghan and Soviet garrisons and 24 district towns have fallen to the Mujahidin guerrillas, according to Western diplomats in Islamabad (Edward Gorman writes).

The diplomats reported yesterday that the latest town to fall into rebel hands was Nur Gol, in the eastern province of Kunar. Late last week Mujahidin in the southern province of Zabul claimed to have taken control of Kalat, which would be the first provincial capital to fall since the withdrawal began. In the case of Kalat, however, the Kabul Government claimed a victory there last weekend over attacking rebel forces.

Arms found on liner

Athens – The Greek authorities are questioning a suspected terrorist arrested in Piraeus on Monday after parking a carload of explosives and arms on board the liner Paloma, bound for Haifa with 400 passengers, many of them British (Mario Modiano writes).

Mr Ilias Trohidis, the shipowner, told reporters the man carried a West German passport identifying him as Omar Sifroni, but he looked Lebanese or Palestinian and was aged about 30. The Greek authorities have refused to discuss the case. According to witnesses, the arrest was made as the Paloma, which flies the flag of Cyprus but is Greek-owned, prepared to sail with a crew of 100 and 200 cars on its bi-weekly journey to Israel, with calls at Rhodes and Limassol.

Karabakh resolution

Moscow (AFP) – The parliament of the Armenian-dominated territory of Nagorno-Karabakh yesterday asked the country's Supreme Soviet provisionally to remove the territory from the authority of the republic of Azerbaijan.

Officials at the town hall in Stepanakert, the region's capital, said the measure was asked for pending a final decision by the Supreme Soviet in Moscow on whether or not the territory should be given back to Armenia. They said by telephone that the request was made in the interests of stabilizing the situation in the region, where sources reported a massive turnout by Stepanakert residents to attend a meeting outside the town hall, where the deputies' resolution was read out.

Ozal plot inquiry

Ankara (Reuter) – Police will re-enact the attempted assassination of Mr Turgut Ozal, the Turkish Prime Minister, to determine if a second gunman was involved, security sources said yesterday.

Kartal Demirag, who was shot in the arm and seized by police after the attack on Saturday, will take part if he is fit enough to leave hospital in the next few days, they said. Bursts of automatic fire were heard on television replays of the assassination attempt and the sources said police had not ruled out the presence of a second gunman.

Britain may lead joint Gulf minehunting force

By Michael Evans, Defence Correspondent

After months of negotiations, Britain, Belgium and The Netherlands are now expected formally to integrate their minesweeping forces in the Gulf, under British command.

Until now the three navies have cooperated on all minesweeping operations and Royal Navy warships have provided protection for the Belgian and Dutch vessels. But a single command structure had been ruled out in London because of the wrong political signals that might send to Iran.

An integrated force was first hinted at earlier this year when all three countries decided to reduce their minesweeping units after the threat from mines appeared to have diminished. But the British Government remained cautious, despite the obvious practical reasons for combining forces.

Yesterday, however, the Dutch Government disclosed in The Hague that it had been holding new talks with Britain and Belgium to try to form an integrated minesweeping force in the Gulf.

"In recent months intensive attempts have been made with the United Kingdom and Belgium with a view towards rationalizing, for the time being, practical cooperation," the Dutch Defence and Foreign Ministries said in a letter to Parliament.

A Dutch minehunter and a Belgian minesweeper and supply ship, under Belgian command, have been in the Gulf under British warship protection since last October. A Dutch Defence Ministry official said a Belgian decision to recall its supply ship had led The Netherlands to press for the rest of the force to be integrated under British command. But the plan had not yet been approved by London. "There would be a British commander instead of a Belgian and the force would be integrated within a British command force. The British would have responsibility for supply and command," he said. In London, the Ministry of Defence confirmed that discussions had been going on, but a spokesman said it would be premature to prejudge the outcome.

At present Britain has three minesweepers in the Gulf, reduced from the original force of four. They are HMS Middleton, Atherstone and Dulverton. There is also a repair ship, the Royal Fleet Auxiliary Diligence, and support vessel HMS Herald. The three warships of the Royal Navy's Armilla Patrol are currently a Type 22 frigate, HMS Beaver, a Leander Class frigate, HMS Charybdis, and a Type 42 destroyer, HMS Manchester. The warships are supported by a tanker, the Royal Fleet Auxiliary Tidespring.

Since the minesweeping operation in the Gulf has quietened down in recent months, the Dutch Government is now hoping that Britain can be persuaded to take over command of the remaining minesweepers. The British Government has been reluctant to participate in a formal European naval unit because of its policy of trying to de-escalate the situation in the Gulf, and not to do anything that might be seen as provocative.

There is also concern in London over maintaining good relations with the Gulf states which have agreed to provide port facilities for Royal Navy vessels. The Government is anxious to keep the arrangement on as low a profile as possible to avoid any diplomatic problems between the states and Iran.

If the decision is made in London, the Royal Navy officer who will become responsible for the total force of 11 vessels, including the three warships of the Armilla Patrol, will be Captain Geoffrey Eades. He is the new Senior Naval Officer Middle East.

The expected combined force will not change the present relationship with the Americans who continue to be responsible for minesweeping in the north of the Gulf.

Although there is no formal co-ordination, the American and British ships keep in close touch.

● **GENEVA:** Iran wants tougher international measures to end hijacking and is backing plans for an international commando squad to storm hostage aircraft (Harvey Elliott writes).

The surprise move was made in a letter to the International Civil Aviation Organization (ICAO) – a United Nations agency – in Montreal and follows agreement reached by summit leaders earlier this week on a five-point plan for tackling terrorism.

The organization's aviation security panel is meeting to discuss proposals by the International Air Transport Association (IATA) to set up such a force, to create an international court to deal with hijackers and to hold convicted terrorists in a special international jail.

Details of the proposals were sent to all 158 ICAO member states and, as the co-ordinating council's representative to Montreal said that as 20 per cent of hijacked aircraft originated from developing countries who may not have the funds available to negotiate a way out, it is worth the money if international agreement is to be reached to help them combat the problem.

Mr Rodney Wallis, the IATA security director, said yesterday: "Their response is extremely encouraging, although it was made by the ICAO representatives in order to have official Iranian governmental backing as he is appointed directly by them.

"The letter reflects what IATA and the United Kingdom have been saying and there is a real chance that these proposals could now eventually be adopted by the United Nations because it is clear there is very wide-ranging support for them around the world."

Police deaths in student unrest bring Rangoon curfew

By Anatol Lieven

A two-month dusk-to-dawn curfew was imposed in Rangoon, the Burmese capital, yesterday after at least six people, including five policemen, were killed and scores injured during street battles between the security forces and demonstrators.

The fighting occurred during protests against the Government's closure of several university campuses.

The death toll was announced by state radio, monitored in Bangkok. The brief statement also said that two police stations had been burnt down by rioters and that martial-law provisions, including the curfew, were in effect to prevent more trouble in the capital.

Roads into the trouble-hit area of Rangoon were blocked by police as unofficial reports spoke of several thousand students and other protesters being involved in the clashes. By last night, there was no independent confirmation on the number of casualties.

In the government, rioting which sparked off the unrest, four campuses and the School of Economics were closed and students from outside Rangoon ordered home. This was considered to be a sign that the closure would last some time. The action followed several days of peaceful anti-government protests by students.

Yesterday's clashes began when about 1,000 students from the Arts and Sciences University marched towards the city centre after the announcement of the closure. They were joined by high-school students and others, until the crowd is said to have numbered some 5,000. Fighting broke out when the path of the protest was blocked by riot police. There has been no report so far of troops having been brought in. This is the second time this year that the Government has been forced to close the university.

After six days of student-led riots in Rangoon during March, all schools remained closed until May 30. In the past two weeks, peaceful student protests began again, and last Tuesday troops moved on to the campus of the Arts and Science University to monitor them.

The students have been denouncing the Government and demanding the release of student detainees, the re-admission to university of those expelled in March, permission for a free student union, and a full inquiry into the March disturbances and their repression.

Official accounts say that only two people were killed in that unrest. But unofficial and student sources speak of at least 60 dead. Many are said to have been beaten to death in the streets or suffocated in overcrowded police vans. The rioting, the most serious in Burma for 14 years, spread beyond students to involve much of the city's population.

Soldiers, supported by armour, ended the protest.

Some observers feel that the brutality of the police response may reflect the extent to which they were rattled by the intensity of popular anger. One version of the start of the riot says that it originated with a quarrel in a tea shop about which music cassette should be played – a sign, if true, of how volatile the atmosphere in Rangoon has become.

The basic reason for popular unrest is Burma's parlous economic situation. Burma's "Socialism" pursued since the military Government led by General Ne Win came to power in 1962 is a mixture of Marxism and Theravada Buddhism, which emphasizes contentment and stability at the expense of growth.

Rocket for MoD over cost of unreliable arms

By Martin Fletcher
Political Reporter

Military equipment bought for Britain's armed forces is hugely unreliable and costs a fortune to maintain, a Commons committee disclosed yesterday.

Unreliable equipment was said to be costing the RAF £500 million a year, impairing one in 10 peacetime missions, and causing up to half of its front-line jets to be grounded at any one time, the Conservative-controlled Defence Select Committee revealed in a damning report on the Ministry of Defence's £8 billion a year procurement programme.

The MPs said that more than twice as much was spent on the upkeep of equipment as on its purchase. They were astonished that the MoD had failed to establish the true extent of the problem, and that its 36,000-strong Procurement Executive had only 23 "Reliability and Maintainability" specialists.

The situation was "extremely disturbing" and the MoD was giving no more than "lip service" to improving it. A system of penalties or rewards, depending on reliability should be written into contracts, and the MoD should consider the whole-life cost of equipment before taking procurement decisions.

The committee also severely criticizes the MoD for large cost and time-over-runs, wrong decisions, or poor control in almost all the 10 key procurement programmes they investigated.

The report confirms that the RAF was forced by the Government in 1983 to accept British Aerospace's Alarm anti-radiation missile rather than the existing American Harm missile, and that the Alarm programme was now £260 million over budget and several years behind schedule because of problems with the rocket motor.

"We are quite clear that professional opinion in the RAF at the time preferred Harm to Alarm. We are well aware that major procurement decisions are frequently taken collectively by ministers. This must not conceal the fact that in this case some considerations which were the concern of other Departments of State meant that the RAF did not get the missile which, at that stage, it judged to be the better of the two."

The MPs doubt the wisdom of the MoD embarking on an important new development programme for a light attack helicopter to replace the Lynx when there were a number of other highly capable anti-tank helicopters in existence.

"The MoD should give serious consideration to procuring for modification a helicopter presently in production and essentially already capable of meeting the performance targets specified by the Army."

The report says that replacing the 30-year-old Chieftain tank was now "a matter of urgency". It fears that financial considerations could delay a decision on a replacement, and warns that such a delay could jeopardise possible collaboration with America or West Germany.

The committee criticizes the number of changes made during the Harrier GR5 development programme. The plane was not yet in service, though its American counterpart had been in service for four years, and the MPs doubt the projected savings and operational advantages of the changes were worth the delay.

The committee criticises the MoD for falling into old traps on the Computer Assisted Command Systems (CACS4) programme for the Type 23 frigate, which was aborted after two years at a cost of £28 million. Fundamental points were ignored, confirming that in defence procurement lessons identified are not necessarily lessons learned".

The failure of CACS4 means the Type 23 frigate will be at sea without automated command systems. The CACS4 replacement "must not be further delayed".

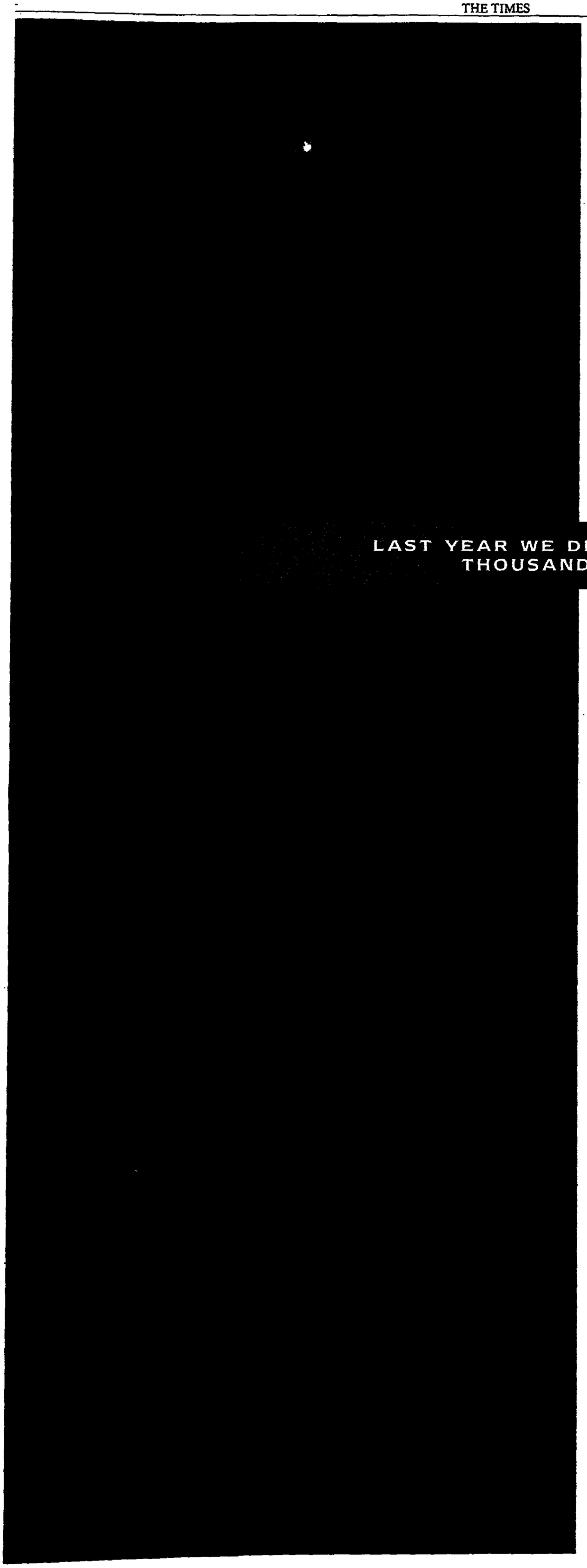
It notes that the Rates (Battlefield Artillery Target Engagement System) programme started in March 1982 and re-negotiated in 1985, had suffered "serious slippage" of more than two years. This was because the MoD and Marconi had seriously underestimated the software challenge.

The MPs welcome Britain's collaboration with Italy, Spain and West Germany on a new European Fighter Aircraft, but warn that the programme could be disrupted if defence budget restraints lead to less than expected orders.

"They say that collaboration must not mean the project is falling behind rival programmes and that proposals for Britain's own industrial base being eroded ... We believe and expect that the programme could be delivered on time and on cost, but that will only be achieved if the right decisions are taken at the right time. Britain's point of no return is this year."

The general lesson that emerges could form a model for all future procurement programmes, the report says.

Defence Committee: The Procurement of Major Defence Equipment. HMSO £9.50.



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Namphy packs Cabinet with military

From Alan Tomlinson
Port-au-Prince

General Henri Namphy – with the former President of Haiti, Mr Leslie Manigat, banished from the country after being deposed in a power struggle with the armed forces commander he tried to dismiss – has named a new Cabinet with soldiers in all the top positions.

The move brought Mr Manigat's brief struggle to impose civilian rule to an ignominious end. But his critics in Haitian political circles are unlikely to lament his downfall. There are many who see it as the inevitable fate of an opportunist who may have meant well but apparently overreached himself in a single-minded effort to wrest control from a ruthless Army.

The armed forces stood by *in a brutal and cynical way*, and even joined in, when thugs who were connected with the former Duvalier regime sabotaged democratic elections last November by murdering voters.

The leading candidates for the presidency withdrew from the race in protest when the Army took control of the electoral process with predictable results.

The way was opened for Mr Manigat and others to vie for the Army's decisive support.

It was clear that Mr Manigat's pragmatism had convinced him that the goal of replacing General Namphy, then a caretaker President, with a civilian who could later impose his own authority, was an end that justified the means.

In assuming this task, the 57-year-old professor of political science displayed a boundless self-confidence in his ability to beat the Army in a game of political chess.

He appeared to take his cue from the successful strategy of President "Papa Doc" Duvalier, who established a 30-year dynasty by cunningly dividing the Army's leaders before eliminating them.

Last week, after only four months in office, Mr Manigat apparently saw a golden opportunity to shatter the obscure network of alliances that seems to bind the Army High Command. By throwing in his lot with a powerful infantry commander identified by the United States as the arch-villain of the Haitian military, Mr Manigat seemed to lure General Namphy into a losing gambit that ended with the general under house arrest.

But as the President moved, perhaps too quickly, to consolidate his advantage, the Army found a new unity that swiftly cost Mr Manigat the game. The disaster that followed has plunged Haiti back into military dictatorship, and left it probably further than ever from democracy.

● **Cabinet team:** A military spokesman announced the following list of members of the new Cabinet yesterday:

Interior and Defence Major-General Williams Régala; Foreign Affairs Brigadier-General Herard Abraham; Information and Co-ordination Colonel Acedius Saint Louis; Economy and Finance Colonel André Jean-Perrier; Justice Brigadier-General Fritz Antoine; Public Health and Population Lieutenant-Colonel Jean Verly; Public Works, Transport and Communications Lieutenant-Colonel Alphonse Desulme; Agriculture, Natural Resources and Rural Development Colonel Damax Sidneus; Education, Youth and Sport Brigadier-General Cecilio Dorce; Social Affairs Colonel Phedre Desir; Trade and Industry Colonel Eric Brunel Lamour.

Four members served in the National Council of Government interim government under General Namphy until February – General Régala, Brigadier Abraham, Brigadier Antoine and Colonel Desir.



Haitian soldiers on patrol in the streets of the Delnas district of Port-au-Prince keeping a strict watch near the main offices of former President Manigat.

Clergy's faith in Hong Kong deal crumbling

From Chris Pomery, Hong Kong

The Rev Fung Chi-wood does not look like a turbulent priest. But he is one of a growing number of outspoken Protestant clergymen whose pastoral work is taking them into unhallowed ground – politics. Their superiors appear unenthusiastic.

"Church leaders don't want to antagonize Chinese authorities or Hong Kong authorities," says Mr Fung, aged 31, an Anglican pastor who last year won a local council seat in the middle-class new town where he lives. "They say people shouldn't rock the boat. Heated debate, heated action, that's no good. You'll shake up the confidence of Hong Kong people."

Four years ago, when Britain announced it would pull out of Hong Kong in 1997, Protestants were united in seeking guarantees of freedom of worship from China. Today, as some church leaders strive to endorse China's policies for Hong Kong, activists are worried that they will restrict pastoral activities to preserve good relations with Peking.

"Ours is a different response to sudden political change," said Mr Fung. "I can't tell my brother or sister something is good if I do not believe it," he added, referring to flaws in the draft Constitution China has drawn up for Hong Kong and in which the the Rt Rev Peter Kwong, the Anglican Bishop of Hong Kong and Macao, had a hand. "Some people will not retain their Christian values at the critical moment."

For the activists, re-interpreting the Church's place in society has meant moving beyond social welfare cases to potent political issues. When he became a priest, Mr Fung worked to house street-sleepers. Last year, he lobbied for direct elections to the colony's club-like legislature. The year before the big issue was a Chinese nuclear plant being built upwind of Hong Kong.

"The Church ought to serve the community, and if the need is now political, then the Church ought to help in this project. Reason is the key, not authority or power," said the Rev Kwok Ngai-wang, who resigned this year as head of the Hong Kong Council of Churches after accusations that he had used the council as a staking horse for political activities.

"There's no consensus within the Church. My concern is that those in authority might not understand what is going on in Hong Kong at grassroots level."

Such ramblings in the Protestant community echo the stresses and strains to which Hong Kong is increasingly prone as it adjusts to the impending reality of China's takeover in 1997. At stake is not what freedom China will allow, but how Hong Kong's churches can retain their structure and authority within the territory and best serve the gospel in China.

On the surface, the Anglican establishment seems to be following the strategy of businessmen dealing with China, accepting short-term compromises under the law of longer term gains. [illegible] Bishop Kwong, who [illegible] seats 220,000 of Hong Kong's splintered quarter of a million Protestant community, has no problem co-operating with the state-organized Christian and see political power in Hong Kong as a potential threat to their authority.

"The mainline denominations hope that one day when China becomes more flexible towards religion, [illegible] having an on-going presence rather than breaking off relations by taking a confrontation stance now against the Chinese authorities," said Mr Fung. "The Chinese Evangelical Fellowship, Church Research Centre [illegible]

"The dynamic of Christianity in China [illegible] protestant[illegible] of people [illegible] know about [illegible] fire in the belly [illegible] and missionary [illegible] pervasiveness.

Outside the Church, [illegible] Church [illegible] hoped in Hong Kong [illegible] sceptical [illegible] policies. Many [illegible] takes place [illegible] ing [illegible] a church [illegible] believe [illegible] and in [illegible] theological [illegible]

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"The [illegible] fighting [illegible] after [illegible] Religious [illegible] pressure [illegible] work [illegible]

[illegible] Christian [illegible] Hong Kong [illegible] Christian [illegible] people [illegible] And that's [illegible] asking for [illegible]

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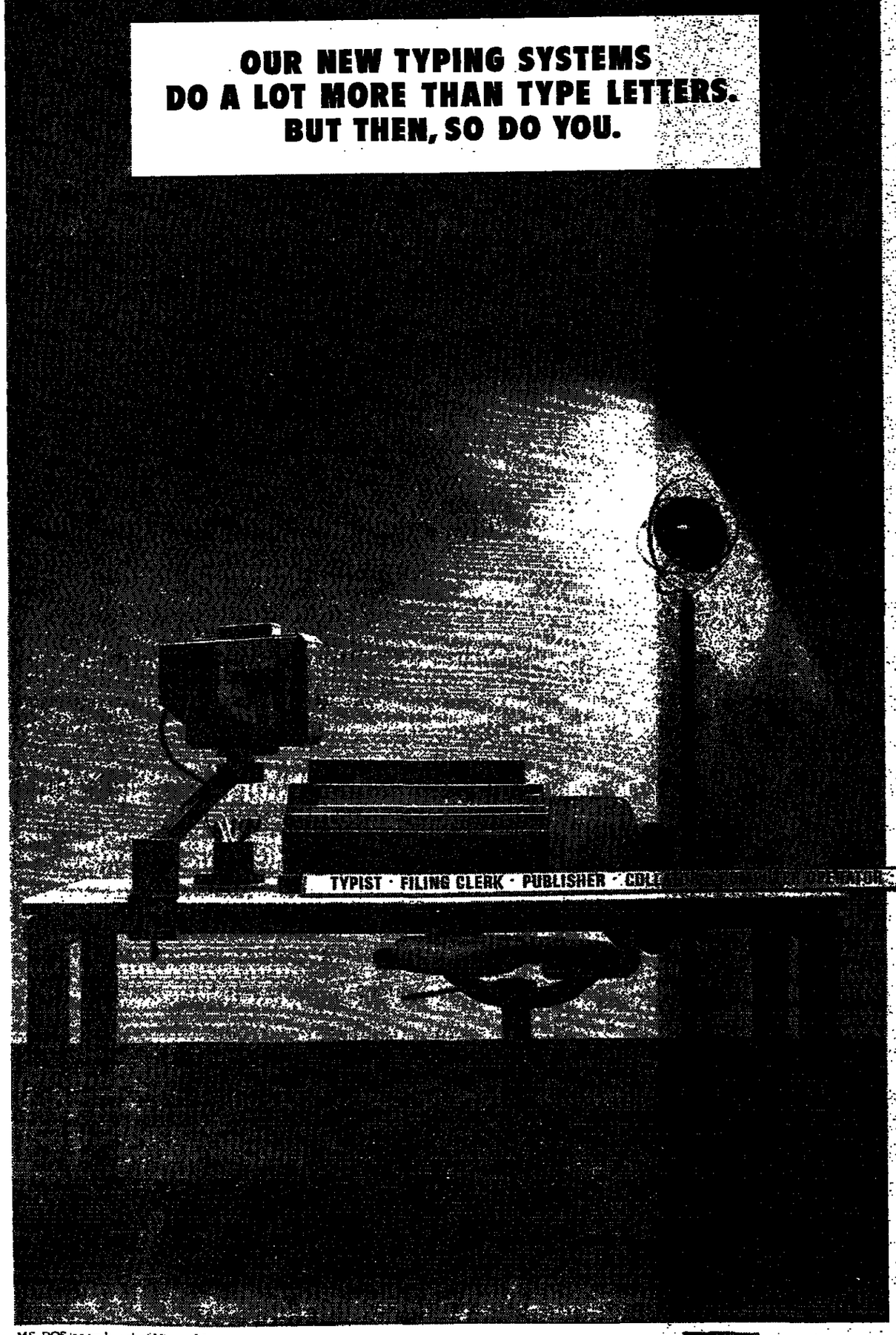
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Carlucci demotes officials as defence scandal grows

From Michael Binyon, Washington

Mr Frank Carlucci, the US Defence Secretary, has acted swiftly to limit the damage of the burgeoning Pentagon procurement scandal by demoting five of the top officials under investigation.

His decision followed a top-level Pentagon meeting on Monday, where officials reportedly studied what actions they could take in the case.

None of the five has been charged or indicted, but their offices were searched last week. The reassignments are demotions that remove them from the sensitive contracting issues.

The five men who were moved by Mr Carlucci to new jobs yesterday are: Mr James Gaines, the Deputy Assistant Navy Secretary for acquisition management; Dr Victor Cohen, the Deputy Assistant Air Force Secretary in charge of buying tactical command, control, communications and computer systems; Mr George Stone, a Navy official in the space and naval warfare systems command; Mr Stuart Berlin, an executive with the naval air systems command; and Mr Jack Sherman, a Marine Corps official in the equipment and service acquisition section of the contracts division.

Each is involved in the writing, overseeing or awarding of contracts.

Mr Carlucci is also considering whether to suspend contracts with the companies involved in the investigation, including those with some of the biggest military suppliers in the country.

Such a move could seriously disrupt the Pentagon's procurements and even bankrupt contractors dependent on military orders.

Meanwhile, the outcry over the scandal has continued to grow.

Senator Charles Grassley, a Republican from Iowa, said that the case "goes beyond our wildest imagination". He accused both the Pentagon and Justice Department of turning their backs on evidence of corruption which was uncovered in 1984.

He declared: "The public must be made aware that our Justice Department has been asleep at the switch."

However, Mr Ed Meese, the Attorney General, who is himself the subject of a separate investigation over his financial dealings, denied that there had been any laxity.

He said that he knew of no information that was not pursued assiduously, and expected indictments within 90 days.

Since 1985, the fraud unit had investigated 1,200 allegations, leading to 43 indictments, 35 convictions and the imposition of $32 million (£18 million) in fines. A grand jury was convened yesterday in Alexandria, a Washington suburb, to review the allegations.

Mr Henry Hudson, the lawyer leading the investigation, said that 275 subpoenas had been issued and more might be coming.

Some 78 agents from the Federal Bureau of Investigation and 15 from the Naval Investigation Service had been assigned to the case.

The inquiry is looking into evidence that Mr John Lehman, the former Secretary of the Navy, may have tipped off one of the principal consultants under suspicion.

The focus is on Mr Lehman's possible obstruction of justice by warning his former assistant, Mr Melvyn Paisley, that his activities were being investigated.

Mr Paisley, hired by Mr Lehman as a consultant nearly 10 years ago, has been identified as a key figure in the bribery allegations.

His house and office were searched last Tuesday. He was Assistant Navy Secretary in 1981 and the Navy's research chief until last year.

Mr Caspar Weinberger, the former Defence Secretary, is also being sharply criticized for leaving the details of defence spending to his subordinates and ignoring evidence of corruption.

A memorandum filed in a federal court in the early part of 1986 said that Mr Lehman's office was the "principal point of origin" for leaks of classified budgetary documents. The unsigned, undated document, prepared in connection with a pending criminal case against a former defence consultant, told Mr Weinberger that there was "irrefutable evidence from an unimpeachable source" that at least five people had "continuously disclosed classified documents". It said that there was a "direct pipeline" to Mr Lehman's office.

The current investigation began in September 1986 when a former Navy employee who was working for a defence contractor received a call from a consultant offering to sell inside information.

The employee told the Naval Investigation Service, which then confronted the consultant.

He in turn agreed to wear a "wire" in his conversations with other consultants, and the operation, codenamed "Ill Wind", began to bear fruit.

Telephone taps were authorized. These lasted 290 days during 1987, picking up 4,764 conversations, of which 671 were deemed to be incriminating.

There were about a dozen taps and at least one room bug in the office of Mr Paisley, police sources have said.

Hostage's moment of fear



Caught in the middle: An armed man holding a woman hostage as a shield to deter police from opening fire when he was surrounded after a robbery at a bank in central Montreal. The raider was later shot dead by police and his hostage was injured in the gun battle.

Philippine military plotters arrested

Manila – The Philippine military said it had arrested seven former servicemen suspected of involvement in a plot to attack government installations and television stations (Humphrey Hawksley writes).

The plan was apparently uncovered during President Aquino's visit to Europe last week. The men, six from the Army and one from the Navy, were captured at a house in Antipolo, near the capital. Ammunition, grenades and plans for attacks were found.

The authorities said Major Reynaldo Cabauatan, a leader of the abortive coup in January last year, is thought to have been involved.

Thai pardons

Bangkok – Twelve prominent Thais, including General Kriangsak Chomanan, a former Prime Minister, are to be pardoned for their involvement in the Army's attempted coup in 1985.

Baby charges

Rio de Janeiro (AFP) – Mrs Angela Plastovitz, who is married to an Israeli living in Jerusalem, was arrested for allegedly selling babies to couples in Israel.

Asylum snub

Tokyo (AFP) – A Soviet photographer and his family are in protective custody after the US Embassy rejected a request for asylum because they had no political background.

Rebel killing

Lima (AFP) – Eleven people, including local administrators, were killed by Shining Path guerrillas at Cutiesa in south-eastern Peru.

Aids control

Lusaka (AFP) – The Zambian Government is disributing three million condoms to prostitutes in an attempt to control the spread of Aids.

Gelli crash

Florence (AP) – Maria Grazia Gelli, a daughter of Licio Gelli, former Grand Master of the P2 Masonic lodge, is critically ill after a car crash.

Border kidnap

Yaoundé (AP) – Nigerian soldiers entered Cameroon and abducted most of the inhabitants of a border village, Cameroon authorities said.

Whip penalty

Dubai (Reuter) – A man who whipped one of his two wives to stop them squabbling was jailed for a day and fined 200 dirhams (about £31).

Botswana holds two whites after foiled commando raid

From Michael Hornsby
Johannesburg

The Botswana authorities said yesterday that they had captured two white South Africans after an armed group opened fire on an unarmed police patrol on Monday night, injuring three officers, one of them seriously.

A statement issued by the office of President Masire in Gaborone, the capital, also blamed South African commandos for an explosion which wrecked a vehicle and damaged a house in the western part of the city at 6am yesterday.

Condemning what it called "acts of state terrorism" by South Africa, the President's office said that the problems of apartheid would "not be solved by cross-border raids, murder of innocent civilians, and shooting at unarmed policemen in cold blood".

Commandant Ian Buck of the South African Defence Force said in Pretoria that the Botswana allegations were still being investigated. In Cape Town, Brigadier Leon Mellet, the press spokesman for the Minister of Law and Order, Mr Adriaan Vlok, said it was "not the policy of the South African police to get involved in cross-border raids of this kind".

According to the Botswana statement, the shooting incident occurred at 10.30pm on Monday when an unarmed police patrol of six men surprised "a South African commando group" consisting of two whites and three blacks by a railway line at Kgale, south of the capital. The group was "preparing to mount a raid in Gaborone".

The commandos allegedly fired on the police vehicle, which they then commandeered to make their escape. The vehicle was later found abandoned near the Botswana border with South Africa. Two other South African whites, who had driven away from the scene of the incident in two cars when the police arrived, were arrested early yesterday morning at a roadblock. The Botswana statement did not make it clear whether the two captured whites were also commandos.

It said that they were being held "in police custody for questioning", but did not give their names or any other details about them.

The house damaged by yesterday's blast in Gaborone belonged to Mr Allison Seeketso, Botswana citizen.

South Africa has made frequent commando strikes on neighbouring countries in recent years, but it does not always acknowledge responsibility for them.

The targets are usually buildings alleged to be occupied by members of the outlawed African National Congress, which infiltrates guerrillas into South Africa from neighbouring states.

Botswana has been the target of at least seven raids or bomb attacks since 1985.

Meanwhile, a two-day "stayaway" in South African-administered Namibia ended yesterday. The stoppage motivated by political grievances was called by black trade unions affiliated to the South West Africa People's Organization, which has a legal political wing as well as an outlawed guerrilla army fighting for Namibian independence from Pretoria.

Bonn (AFP) – EEC members, except for Britain, have agreed on a three-point sanctions package against South Africa if six blacks, convicted of the 1984 mob murder of an official, are executed, diplomats here said yesterday. The proposed sanctions cover the recall of ambassadors, reduction of diplomatic personnel, and restrictions on landing rights for South African Airways.

Among the demands of the unions are that the South African Army and police should withdraw from bases located near schools.

The local administration in Windhoek, the Namibian capital, claimed that 70 per cent of blacks had gone to work, while the unions put the absentee rate at between 70 and 100 per cent.

● **Editor freed:** The editor of *The Namibian*, a left-wing anti-government weekly, was freed yesterday after spending four days in jail (Reuter reports from Windhoek).

Gwen Lister was arrested last Friday under security laws allowing detention without charge for 30 days after her newspaper published secret government plans to extend police powers in the territory. She was freed on the orders of the chairman of the Namibian Cabinet, Mr Andrew Matjila. A document, confiscated from the newspaper shortly before Miss Lister was detained, proposed legislation comparable with the emergency powers enforced for the past two years in South Africa.

The Namibian, which has a circulation of 8,000, is critical of the Namibian Government and the territory's South African-led armed forces.

● **HARARE:** A garage owner in the western city of Bulawayo was told by a South African Defence Force officer that he would "get a hole in the head" if he reported to Zimbabwean authorities what he knew of a Bulawayo-based sabotage network, the Harare magistrate's court heard yesterday (Jan Raath writes).

Rory Maguire, aged 37, has pleaded guilty to failing to report the presence of "enemy agents" and to assisting them. He was arrested in January with four other local whites and a black Zimbabwean in a swoop that secrity sources say will clear up the mystery of how South Africa was able to strike repeatedly inside Zimbabwe against personnel and sympathizers of the ANC.

Maguire has agreed to give state evidence against his former colleagues, who will be tried separately and face sentences of death, as opposed to the lesser charges with a maximum penalty of 10 years Maguire faces.

"I made a big mistake," Maguire, a burly, bearded man, told the court. "I am very sorry for what I have done. Zimbabwe is my country, and I love it." He alleged that in May, 1986, Mr Kevin Woods, until the middle of last year a top officer of the Zimbabwe Central Intelligence Organization (CIO), had revealed to him in a Bulawayo bar "after quite a few beers" that he was working for South Africa and that three other whites, who were arrested in January, had "shot up" the ANC's office and a residence in Harare a few days earlier.

Maguire said he had been confused by the disclosure. "It would be difficult for me to report a senior member of the CIO," he said. He had later been introduced to two white officers of the SADF in Pretoria, both of them former Rhodesian policemen.

One of them allegedly threatened him with "a hole in the head" if he reported to the authorities the disclosures he attributed to Mr Woods.

Maguire is expected to be sentenced later this week.

Embittered Army undermines Duarte's US-backed reforms

From David Gollob, San José Guayabal, El Salvador

In a field outside this sleepy town at the foot of the Guazapa volcano, a landless farm worker tended young corn as an army helicopter buzzed overhead, hunting for a small unit of left-wing guerrillas thought to be in the area.

On a hilltop overlooking the field, soldiers in US Army jungle fatigues slouched against the trees, their M 16 rifles pointing lazily in our direction. The peasant, Señor Isa Campo, aged 24, seemed in no mood to talk.

"My situation was bad," he said tersely, when asked about the achievements of President Duarte since his election in 1984. "It has not got better."

Señor Duarte will return to El Salvador and resume his duties between July 5 and 8, his son announced this week in Washington, where the President has been undergoing treatment for cancer.

President Duarte's doctors, however, predict that he has only a few months to live, so it is unlikely that he will be able to fulfil pledges to end the war and bring social justice to the poor. Like his US advisers, he believes democracy and social reforms will strip left-wing guerrillas of peasant support. But rich landowners have managed to block limited attempts at agrarian reform, and despite the influx of hundreds of millions of dollars in US economic aid the gap between rich and poor has widened. Even achievements in reducing human rights abuses now seem fragile and ephemeral as the Duarte era nears its end.

The Guazapa volcano, 12 miles north of the capital, San Salvador, remains a guerrilla stronghold in defiance of near-continuous army search-and-destroy operations. "The people don't like us around here," said a young soldier as he cadged a cigarette. "They warn the guerrillas that we are around, and they give them food."

The soldier's unit, about 50 strong, was on a routine patrol. In February a similar patrol picked up a cousin of Señor Campo's and two other peasants as they returned from a fiesta in town. Days later their bodies were found in a San Salvador park notorious in the early 1980s as a dump for death squad victims. Their thumbs had been tied behind their backs – the signature of a death squad killing. The murders are among hundreds of similar cases investigated in recent months by human rights groups who charge that military and paramilitary abuses are increasing.

Señora María Julia Hernández, director of the Roman Catholic Church human rights office, was in no doubt. "The military are the worst violators," she said.

Protests by Señor Campo and other peasants who saw the detentions were reported in the Western press. Eight years ago, Señor Campo might have been murdered for his pains. Now the Army is committed to respecting human rights, largely because US military aid depends on it. It promised an investigation.

"If there has been wrongdoing, the guilty will be punished," Colonel Mauricio Vargas, the Army's chief of operations, said. But after four months the investigation into the San José Guayabal killings has fed nowhere.

Colonel Vargas, an amateur artist, has hung one of his cartoons on the wall of his office at military headquarters. It shows a Salvadorean soldier weighed down with baggage as he confronts an unencumbered guerrilla. The baggage is labelled "Quislings in Congress" and "Human Rights Watchdogs". At the top of the pile sits a US military adviser with a halo.

The cartoon sums up the feelings of many active-service officers, some of whom, according to diplomats here, have begun to disobey orders to respect human rights out of "frustration" with a policy that has not proved effective in countering the guerrillas.

"It bothers me to hear high-ranking officers say we have to humanize the war," said Colonel Sigifedo Ochoa, who left the Army to enter politics. "War is inhuman; either you win or lose."

He enjoys a powerful position in the extreme right-wing Republic National Alliance (Arena), which is poised to take power in the presidential election in March. His calls for "total war" have won sympathy among middle-ranking officers whose growing dissatisfaction may lead to a serious shake-up in the High Command even before the election.

Anglophobia spices Escoffier battle

From Philip Jacobson, Paris

While the English eat to live, the saying goes, the French live to eat. With that world of difference separating us across the dining table, it is small wonder that a serious breach of culinary relations is looming over the person of Auguste Escoffier. He may have died half a century ago, but a British company's plans to exploit his name in selling packaged food has infuriated half the chefs of France.

A broadside in *Nice Matin* earlier this month gives something of the flavour of the confrontation. "They've made war on us, they burnt Joan of Arc and imprisoned Napoleon ... now the English want to capture Auguste Escoffier. But enough is enough!"

In the view of the columnist Francis Martin, the great man, who was born on the Côte d'Azur, belongs to *le patrimoine Français*, even though he devoted much of his career to bringing the rudiments of good cooking to the benighted English. "Escoffier must be turning in his grave at such treatment from the island of corned beef, fish and chips and peas in red current jelly."

At the heart of the affair is the Ritz Hotel in London, with the help of whose founder Escoffier opened the Savoy Hotel in 1890. It was during his subsequent sojourn in England that he established the reputation as "King of Chefs, Chef of Kings".

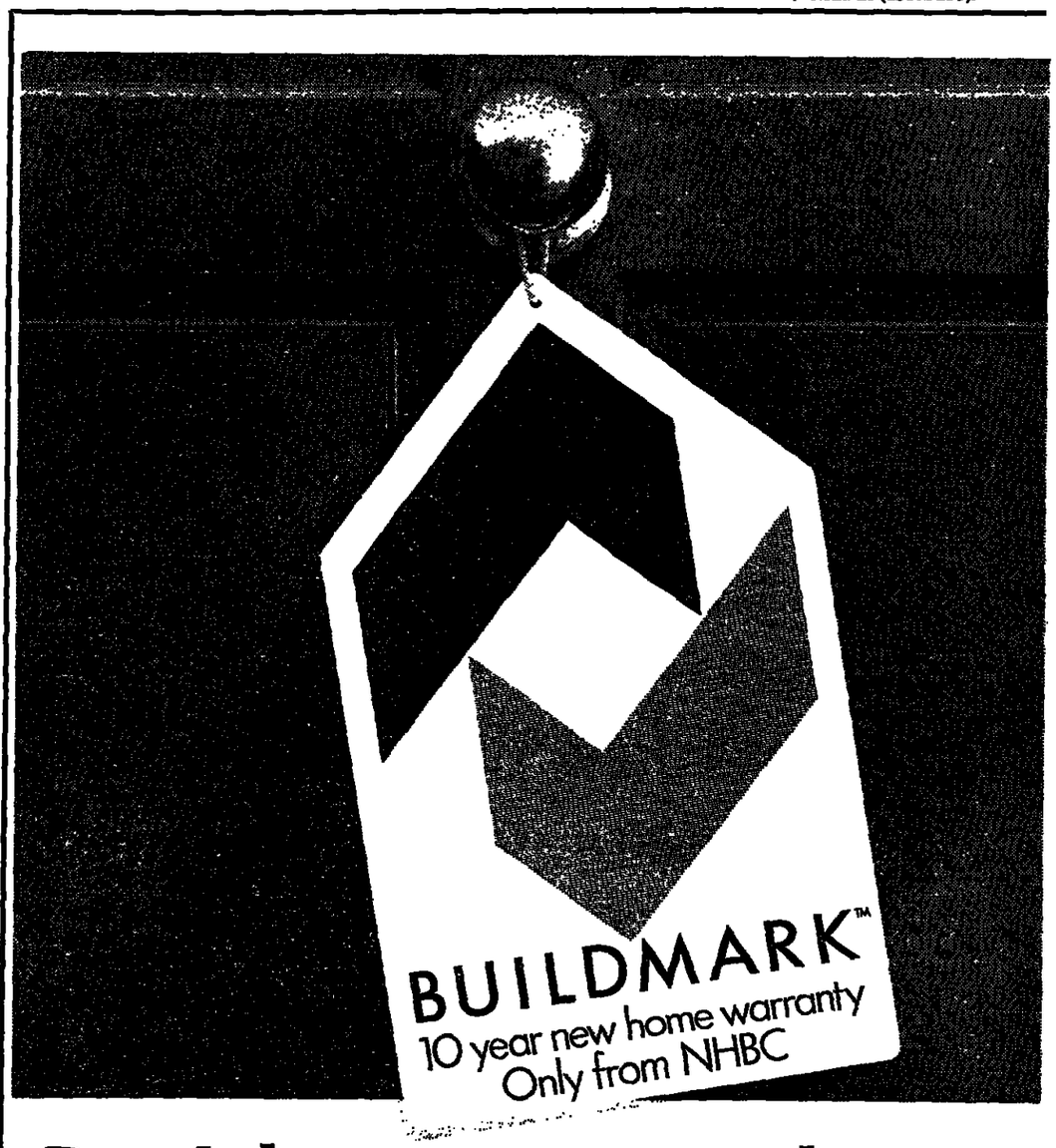
Late in life, Escoffier set up his own company, Heublin, to market the fine sauces and savouries he had developed – including, it would appear, a special line in pickles. That company was eventually purchased by Hotel Ritz Ltd, which now proposes to use the world-famous name on a range of foods produced by its Nabisco subsidiary.

Enter various deeply aggrieved French parties, notably the *Fraternelle des cuisiniers de Nice*, whose mission is to keep the traditions of Escoffier alive. Infuriated by an attempt by Hotel Ritz to remove the master chef's name from their annual Grand Prix Auguste Escoffier competition, they went to law.

So did Escoffier's heirs in France, who may or may not have been motivated by the fact that they will receive no royalties. Undeterred, Hotel Ritz now claims that the *Fraternelle* has no right to keep the recipes for dishes submitted for its competition.

The outcome of this gastronomic dispute is in the balance. The lawyer representing Escoffier's disciples says cautiously that unless negotiations to reach an amicable agreement succeed before mid-July this sensitive affair is likely to end up before a French court.

In that event, we may surely expect to find the impassioned M Martin of *Nice Matin* in the witness box, denouncing all that is sacred in British cuisine – passing merciless judgement on our "soggy steak", "rubber chicken" and other traditional jewels. Auguste Escoffier, he observed pointedly, was born beside the Mediterranean, not on the banks of the Thames.



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PARLIAMENT

Ministers act to offset EEC tax judgement

Measures was announced by Mr Peter Lilley, Economic Secretary to the Treasury, to mitigate the effects of a judgement of the European Court of Justice earlier in the day that some of Britain's zero-rating of goods and services was not permitted under EEC law.

The case was brought by the European Commission.

He said that the effect of the mitigation proposals is to reduce the revenue raised by the extra value-added tax that will have to be charged from £425 million in a full year to £160 million.

The court had ruled illegal British zero-rating of construction of buildings for industrial and commercial use; water and sewerage services supplied to industry; news services supplied to other than final consumers; fuel and power supplied to other than final consumers; and protective boots and helmets purchased by employers.

The court had also ruled that Britain was not in breach of its treaty obligations by zero-rating *private housing, animal feeding* stuffs, seeds, and live animals yielding food for human consumption.

The adverse judgement was based on interpretation of existing Community law, to which the United Kingdom had assented in 1977. It had nothing to do with Commission proposals for approximation of VAT which were not law, and could not become law without unanimous agreement of all member states.

There was no right of appeal against the judgement. The Government would consult interested parties on how best to apply it. Legislation to implement would be brought as part of the 1989 Budget. No *changes would take effect before* April 1, 1989.

He was concerned to avoid the damaging effects of uncertainty for the construction industry and its customers and to mitigate the extension of VAT to non-domestic construction.

● Non-domestic construction, sale of new non-domestic buildings, and sale of building land for non-domestic developments would be taxed at standard VAT rate from April 1 next.

● All contracts entered into

TREASURY

before June 21 would continue to be zero-rated.

● Public sector programmes would be protected by allowing, where necessary, compensating adjustments to relevant central government expenditure provision. Full refunds of VAT on non-domestic construction would be available to health authorities and local authorities.

● Owners of non-domestic property would be given the option to charge VAT on rents, and on sale of used buildings, *from* August 1, 1989. That would apply to used as well as new buildings and, where exercised, landlords and tenants would be able to reclaim VAT on input costs in the normal way, so that where buildings were occupied by fully taxable businesses, neither landlords nor tenants would be worse off.

● To protect tenants who were not fully taxable, any VAT on rents would be phased in over two years.

● For *charities, the transitional* period would be five years.

● It was hoped to publish draft Finance Bill clauses on domestic construction by January.

The estimated yield from the proposals was about £65 million for 1989-90, the inital year, rising to a full year level of £160 million in *1991-92*. That compared to a full-year yield of £425 million without the *mitigation* measures.

*A consultation paper on non-*domestic construction was being issued today and a more general consultation paper on other aspects of the judgement shortly. Much remained to be done. There would be full consultation by Customs and Excise on the implications of the changes.

"We find ourselves obliged by undertakings the British Government gave in 1977 to impose VAT on non-domestic construction and other services."

Dr John Marek, an Opposition spokesman on Treasury and economic affairs, said that the whole country would be disappointed at the outcome of the European Court's judgement which would mean that *yet again a new tax would be* imposed on the people against the wishes of the Government and Parliament.

How was it proposed to define housing land which would not become subject to VAT? In the construction of schools and hospitals, would full relief be available?

Would county councils be reimbursed VAT on road construction? What was the position with regard to the constructors of the Channel tunnel?

Would the Government go to the Commission and ask for derogation for all, or some, items of VAT, or for a lower tier rate? If not, would it be possible to agree on a fairer and more just interpretation of the Sixth VAT Directive?

Mr Lilley said that he did not accept that there would be universal disappointment at the ruling. On the most important issue of private housing, the Government had won and there would be a great welcome for that.

The commitment to the Sixth Directive had been taken by the Labour Government in 1977 so it ill behoved them to express disappointment at this stage.

The Government proposed that building land without planning permission for domestic housing would be subject to VAT, but there would be consultations on how that should be interpreted in practice.

Schools and hospitals in the public sector would be fully reimbursed for any VAT they might incur.

Likewise, county councils would automatically be reimbursed for all VAT on items they purchased for school and road building. He imagined that the builders of the Channel tunnel would secure registration for VAT and so be able to reclaim VAT, but he would check that.

To put derogation or the introduction of a lower tier rate to the European Commission would scarcely be credible, since it had been the Commission who had brought the court case.

It had long been the Government's view that it was far better to have a single positive rate and extensive zero rating, than to *return to a complex system of* multiple rates.

Mr Terence Higgins (Worthing, C) said that the issue did *not affect the fundamental issue* of zero rating. The right system was one of a zero rate and a single positive rate. He urged Mr Lilley to fight for that in future negotiations.

Mr Lilley confirmed that the Government would be sticking to a single positive rate and extensive use of zero rating.

Mr Simon Hughes (Southwark and Bermondsey, SLD) said that the judgement seemed eminently reasonable, and congratulated the Government on arguing successfully for exemption for private housing.

Mr Lilley said that Mr Hughes would be in a very small minority in welcoming the judgement, but perhaps he was harking back to the manifesto of his erstwhile leader (*Mr David* Steel) who wanted VAT on virtually everything.

Mr John Biffen (North Shropshire, *C*): When *legislation* which is necessary to give effect to these somewhat contentious proposals and the House either amends or rejects it, what then?

Mr Lilley: Exactly the same consequences would flow as if we failed to implement legislation passed on to us by the European Community.

Mr Peter Shore (Bethnal Green and Stepney, Lab): Is not this another brutal reminder of the way this House has ceased to be master of its own affairs? It is a very clear breach of faith.

Were we not assured that the UK existing zero rating would continue until the Council of Ministers, on a unanimous vote, agreed to adopt what they call a Europe without fiscal frontiers? The court is acting *ultra vires* and in this situation what obligation have we in Britain to carry out its ruling?

Mr Lilley said that this ruling was a brutal reminder of decisions taken by the Government of which Mr Shore was a *member. Britain would* continue to retain a zero rating.

There was no question of the court acting *ultra vires*. It was interpreting a directive agreed by the Commons in 1977 and any attempts to remove zero rating as such could only be taken by unanimous decision of member states, including Britain.

Mr John Taylor (Strangford, OUP) said that this had been a total routing for the Government by the court. The people of the UK had lost, in that they would now have to spend £160 million more a year.

Mr Lilley said it was not a complete routing. The Government had won on the crucially important point of domestic housing. The costs were very small.



Job for code breakers

Mr John Wakeham, Leader of the House, was called upon to provide expert help for Conservative backbenchers in decoding Labour policy during Prime Minister's questions. Mr Wakeham was standing in for Mrs Thatcher during her absence at the economic summit.

Mr Jonathan Aitken (Thanet South, C) (above) asked, on an important security matter, if Mr Wakeham would find time to go down to GCHQ, find the top code breakers and cryptologists and ask them to provide an English translation of the incomprehensible gibberish that had appeared in *The Independent* today under the headline "Labour's Defence Policy: Neil Kinnock Explains" (prolonged Conservative laughter).

Mr Wakeham: I have the greatest admiration for the effectiveness of our security system, but I do not believe they could understand the gibberish that comes from the opposite benches.

Mr Jeremy Hanley (Richmond and Barnes, C): Will Mr Wakeham do all he can tonight to secure the successful passage of the motion to provide financial assistance to opposition parties because we need good research from the Labour Party to explain the differences between the defence policy at the general election, last week, this week, and no doubt next week?

Mr Wakeham: I agree, but Mr Hanley has set an ambitious target in following all versions of the policy proposed by the Labour Party. Even the significant increase in assistance to opposition parties that I have proposed, and which I hope that Conservative MPs will support, will not be sufficient to enable Labour to explain all their policies.

'Labels for fur' plan dropped

A Government move to label the furs of animals that are commonly caught in leg-hold traps has had to be abandoned because legal difficulties arose during the consultation process.

It had been announced that there would be consultations before the Department of Trade and Industry made an order that would make it obligatory for furs produced from any animal commonly caught by leg-hold traps to be labelled.

Mr Alan Clark, Minister for Trade, said in a written reply: I have been considering the representations made. Legal difficulties have been raised, and I have regretfully decided that it would not be practicable to proceed in the way envisaged.

I have therefore decided not to proceed with the order and to defer action.

Ministers in contradiction

Mrs Thatcher should be asked to reconcile the differences between two of her ministers, one urging a ban on advertising smoking and the other accepting money from BAT to establish schools, a Labour MP urged when Mr John Wakeham, Leader of the Commons, deputized for the Prime Minister at question time.

Miss Hilary Armstrong (North-West Durham, Lab): Will he ask the Prime Minister how she reconciles the policies of two of her ministers.

One has urged a ban on all teachers from smoking to ensure that at least half the *children who might take up* smoking do not; and the other is accepting money from BAT for the establishment of a school where, the chairman of the company says, he would expect that the school would not have an anti-smoking campaign.

Mr Wakeham: Government policy on smoking is well known. BAT has a wide range of interests.

Boroughs will have resources

The London boroughs that took over resources on the abolition of Ilea would inherit them as going concerns and have the resources to maintain them. Mr Kenneth Baker, Secretary of State for Education, said at questions.

Since the decision of the Lords, all the individual London boroughs had been in to see his department and made plain that they were planning to become local education authorities in 1990, constructively and, apparently in some cases, with relish.

Earlier, **Mr Jack Straw**, Opposition spokesman for education, said that future arrangements for transfer of education to the boroughs were of great importance. *Therefore, despite the fact* that Labour disagreed with the policy, Labour London boroughs were co-operating with the transfer.

Parliament today

Commons (2.30): Questions: Environment. Opposition debate on Government's housing and planning policies. North Killingholme Cargo Terminal Bill, second reading.
Lords (2.30): Education Reform Bill, report, second day.

Correction

In our Girobank report on June 8, Mr Kenneth Clarke, Minister of Trade and Industry, should have been reported as saying: "I know that the bank is contemplating moving into plastic card cash dispensers and more corporate finance and is looking to extend its insurance and mortgage business. It will find it easier to do so in the private sector."

Economic prospects defended

The economy had gone through big fluctuations in the price of oil without crisis and, because of the Government's sound economic policies, the prospects remained excellent, **Mr John Wakeham**, Leader of the House, told MPs at question time.

He was speaking in place of Mrs Thatcher who was attending the Toronto summit.

Mr Neil Kinnock, Leader of the Opposition, asked if the consequences of Government policies included the revised estimate for a balance of payments deficit for the first quarter and the anticipated £10 billion deficit for this year.

Mr Wakeham: The 1987 current deficit is less than one half per cent of GDP compared to 3 to 4 per cent during the mid-1970s. The cumulative surplus of £21.5 billion from 1980 to 1987 compares with a deficit of more *than £5 billion* from 1975 to 1979.

Mr Kinnock said that it would have conformed to Mr Wakeham's customary fairness to have set the huge oil revenues against those figures.

Could he tell them, since he could not be content with the possibility of a £10 billion balance of payments deficit and a £20 billion trade deficit, what the Government intended to do *to close this gap.*

Mr Wakeham: Because of our sound economic policies, the prospects remain excellent. The stock of UK overseas assets at the end of 1987 were provisionally estimated at £90 billion, or 21 per cent of GDP. Our invisible surpluses are the largest *in the world.*

Loans will not 'harm women'

Britain would learn from the mistakes of other countries in their student-loan schemes and the Government was determined that a loan scheme would not discriminate against women. **Mr Robert Jackson**, Under Secretary of State for Education and Science, said during questions.

Dame Elaine Kellett-Bowman (Lancaster, C) said that students for whom there was no parental responsibility felt that they would be better off if they had access to loans. Would the minister ensure that repayment *terms were such that they did* not turn into reverse discrimination against girls?

Mr Jackson: In some countries *there is greater access to* higher education than our system of grants has given.

Burnage School stabbing

Race case suffers legal delay

The Government was still receiving legal advice on whether to publish the inquiry report on events at Burnage School, Manchester, where an Asian boy was stabbed to death, *Mr Kenneth Baker, Secretary of* State for Education, said during questions.

Complex legal matters were *raised by the report. The form of* the inquiry had not been the same as the judicial inquiries set up after Zeebrugge and the King's Cross disasters.

The issue was not a question of "cover-up" but of where the public interest lay in relation to the individual rights of those named in the report. "I have to take very careful legal advice on that point."

He was replying to Mr Keith Bradley (Manchester, Withington, Lab), who hoped that Mr Baker would get a chance to



Mr Baker: Matter of clarifying public interest

publish the report so that the unwarranted criticism could be put in its place.

Earlier, Mr Nicholas Bennett (Pembroke, C) said that, although all schools should promote racial harmony and tolerance, those that promoted doctrinaire policies were in danger of alienating the great *majority of parents and pupils.*

Mr Baker said that what happened in Burnage had been tragic. No one reading the report could help but be moved by the tragic series of events. Mutual respect and tolerance must be the key pillars of any race-relations policy.

Mr Nicholas Budgen (Wolverhampton South West, C) said that these events might recur elsewhere if these policies were imposed in schools and parents who protested were described as racist in a way that was counter-productive.

***Mr Baker said that the in*cident in the report related very much to that particular school.**

Identity card Bill rejected by MPs

A Bill to introduce a British identity card to help in the fight against terrorism and football hooliganism was rejected in the Commons by 172 votes to 114—*majority, 58.* It was condemned by a Labour MP as part of the "authoritarian tendency" in the Conservative Party.

Mr Anthony Favell (Stockport, C) had sought leave to bring in the Bill, which, he said, would introduce such a card to everyone over the age of 18, containing the holder's photograph, name, address and date of birth.

He said that the card would *help in the battle against football* hooligans and would enable immigration authorities to identify them.

It would also help in the fight against terrorism. At present, members of the IRA were free to enter this country from the *Republic of Ireland without a* passport or any form of identification whatever.

Some would oppose it on the *grounds of civil liberties but the* liberty of law-abiding citizens in Northern Ireland had already been infringed by terrorists.

Mr David Winnick (Walsall North, Lab), opposing the Bill, said that it would introduce a totally undesirable practice, more associated with dictatorships than with democracies, except in war-time.

"It is part of the authoritarian tendency in the Conservative Party, which wants to try to control the lives of citizens as much as possible and have records of everyone."

It was a nonsense to say that the issuing of identity cards would stop football hooligans.

Joseph fails to stop compulsory curriculum

HOUSE OF LORDS

A final attempt by Lord Joseph, former Secretary of State for Education and Science, to wreck the Government's plans to impose a compulsory national curriculum of 11 subjects failed in the House of Lords.

Mr Kenneth Baker, the present Secretary of State, *watched from the steps of the* throne as Lord Joseph lost the vote on the first day of the report stage of the Education Reform Bill by 162 votes to 133 — Government majority, 29.

A similar amendment to make only the core subjects compulsory and the other subjects discretionary had been rejected in the earlier committee stage in the Lords by a Government majority of 74 votes.

Several peers argued that Lord Joseph's amendment would wreck one of the central purposes of the Bill.

Moving his amendment, Lord Joseph (C) said that he was asking the Government to think again because he and his supporters believed that the national curriculum was over-prescriptive and imposed a straitjacket.

Perhaps the Government was attempting to copy the French education system, but in France there was far more choice than *in the present proposals. It was* also recognized in Paris that the centralization of education in France was something near a disaster and so Britain would be plunging headlong in the wrong direction.

Lady Seear, deputy leader of the Social and Liberal Democratic peers, said that the amendment did something for the non-academic child who had been failed by the education *system to a large extent. If the* amendment were not accepted, an under-class would be created. This would be extremely dangerous economically and socially.

Viscount Tonypandy (Ind) said that head teachers had a sense of responsibility for Britain equal to any peer sitting *in the Lords. They were face to* face with individuals whose lives they could influence.

"We ought to trust our teachers more. I know there are some areas where problems have arisen. But it is a foolish policy to seek to legislate because there are certain blemishes which we seek to remove."

Lord Beloff (C) said that he did not understand why Lord Joseph wanted to commit the crime of infanticide. The rise in *standards in schools was very* much due to his pioneering work, but if a further improvement was going to be, it was important to have some idea of the subject matter and direction of studies.

He hoped that peers would reject the amendment because it would wreck a primary purpose of the Bill.

Earl Baldwin of Bewdley (Ind) said that a compulsory national *curriculum would be more* likely to lead to a general levelling down.

Lady Young (C) said that she regretted that Lord Joseph *should have brought forward* this amendment, which was very similar to the one he tabled at the committee stage that was debated and rejected.

Lady Hooper, Under Secretary of State for Education and Science, said that she was also disappointed at Lord Joseph's decision to revive his amendment. There was ample provision in the proposals for teachers to offer pupils the right *curriculum in the right way.*

Kinnock 'switch' astounds colleagues

By Philip Webster
Chief Political Correspondent

Close Shadow Cabinet colleagues of Mr Neil Kinnock, *who saw the Labour leader on* Monday morning and afternoon, were astounded when news broke in the evening that he had made another alleged shift on nuclear disarmament.

Mr Kinnock did not intend his lunch at *The Independent newspaper to be a "setting the* record straight" occasion, nor did he feel afterwards that he had said anything that merited the coverage he was to receive.

Indeed, he asked for it to be "on the record" in order to prevent a repetition of past *misunderstandings* of his "off-the-record" utterances.

His position remains that his remarks on Monday, and indeed those in the BBC *interview* two weeks before, were consistent with the position he has outlined since the last election — that by pressing ahead with a *non-nuclear* defence policy Labour will assist the process of disarmament in other countries, notably the Soviet Union.

In his BBC interview, Mr



Mr Hattersley: Differs from Healey and Shore

Kinnock seemed to be saying farewell to his long-held unilateralist beliefs. *They* were appropriate at the time, he said, because nothing was happening on the disarmament scene.

But now the "logjam" had been broken and there was no need to "insist that it is all go it alone". There was now no need for "something for nothing" unilateralism.

The remarks were interpreted as the abandonment of unilateralism.

Two weeks later, after a tidal wave of internal criticism, he seemed to be modifying those views.

*He would decommission Tri*dent and Polaris. "Decommissioning is still our position", he said. But: "You proceed knowing that the whole undertaking is that there will be a comparable missile-for-missile reduction".

He was reported as saying "fair enough" when asked whether he would still go ahead with decommissioning in the absence of a reciprocal response from the Soviet Union.

That was taken as an affirmative and he was thus interpreted as having returned to a pure, unilateralist position.

According to sources close to him, however, that is not a completely accurate reflection of his position.

He believes that something-for-something is now not only a prospect but a certainty. So strongly does he hold that conviction that the prospect of the Soviet Union's not reciprocating is a hypothesis he will not admit.

It is his duty, and that of the defence review team, to address the realities of the 1990s, and the reality is that the Soviet Union is willing and anxious to reciprocate.

The "what if they don't?" question is one that he has not addressed, and will not occur.

What has become clear is that two weeks ago the *something-for-something remark* was taken as Mr Kinnock's putting a condition on giving up Britain's missiles; two weeks later it appears to have been a forecast of what would happen as a result of the missiles being decommissioned.

The fact remains, whatever the interpretations put on his recent remarks, that the Labour leadership is seen as being bent on the decommissioning of Britain's independent nuclear deterrent on taking office.

That is not contested by Mr Kinnock.

In believing that Britain should give up its independent deterrent, Mr Kinnock is supported by Mr Roy Hattersley, his deputy leader, who has long believed that it is not in Britain's strategic interests.

In that, Mr Hattersley has differed from fellow long-time multilateralists, such as Mr Denis Healey and Mr Peter Shore, who have argued that the British deterrent can go only if it is negotiated away in return for Soviet concessions.

For Mr Hattersley, and other multilateralists in the Shadow Cabinet who have gone along with the commitment to decommission the deterrent, the problem comes over the future of American nuclear bases in Britain.

They believe that the bases should be allowed to continue because of Britain's continued *commitment to Nato. Their* removal is Labour Party policy, but the manifesto reference to them was fudged.

Labour's multilateralists hoped that next year's review of defence policy would result in a changed stance on the American bases.

The dispute over the past two weeks, with the left once again in the ascendant on defence policy, has made that prospect much more difficult to achieve.

Criminal Justice Bill

'Jail prostitutes' call refused

Woverhampton had the unfortunate reputation as the vice centre of the West Midlands, Mrs Maureen Hicks (Wolverhampton North East, C) said when she moved a clause to the Criminal Justice Bill late on Monday to allow courts to send *prostitutes to prison.*

She said that since imprisonment had been removed as a possible sentence the number of prostitutes had increased.

In the first five months of this year, there had been 683 arrests, which was only slightly fewer than the total for the whole of 1983, the year in which imprisonment was abolished.

The people who had to live with the problem on their doorsteps had run out of patience. They felt imprisoned in a situation that they could not live with, but in which they could not sell their homes.

When they looked out of their front window they were confronted by prostitutes touting for business. Every time they went out of their door they had to walk past them. When they *stood at a bus stop they would* be approached by kerb crawlers.

The time had come for the Commons to recognize that fines did not act as a deterrent. Magistrates lacked the power to impose even a community order.

The minister must warn prostitutes that if they continued to flout the law they would face prison sentences.

He should review the law on kerb crawling to see why so few men were being prosecuted under it and give further consideration to community orders as a possibility to deter persistent offenders.

Miss Jo Richardson, Opposition spokesman on women, said that, in 1983, Parliament had taken a progressive step in attempting to keep women out of prison by imposing fines instead of custodial sentences.

Since that came into force more women had gone to prison for non-payment of fines than had previously been imprisoned. What was proposed would be a backward step, which would increase overcrowding in prisons.

Women, by and large, went into prostitution because they were poor and this Government had taken away what little economic power they had ever had. Imprisonment was not a deterrent.

Mr Douglas Hogg, Under Secretary of State, Home Office, said that this was not a category of offence that should attract a prison sentence. The Government was trying to restrict prison to serious crime. This was a serious social miscreant, but it was not a crime of the gravity that should attract a prison sentence.

There was no reason to believe that prison would act as a deterrent. On grounds of even-handedness, if female prostitutes were to be locked up surely "rent boys" would have to be locked up as well.

The mind boggled at the thought of Brixton prison full of "rent boys". That would do nothing at all for good order.

Mrs Hicks said that she was bitterly disappointed, but hoped that the Government would monitor the problem. She withdrew the clause.

The report stage of the Bill was adjourned.

SPECTRUM

● DAY 2: WALES, MIDLANDS AND EAST ANGLIA

Lost and found: a Victorian town

Something old, something new . . .
continuing our week-long guide
to this summer's best exhibitions

museum summer







Time regained: three of 40,000 pictures found by builders in a Leamington basement. Now the town's museum hopes its exhibition will allow local people to identify the portraits

I know exactly how Howard Carter felt going into Tutankhamun's tomb." Richard Chamberlain-Brothers, Warwickshire's assistant county archivist, is not a man prone to exaggeration. "We were in pitch dark with just a thin torch beam to see by, and suddenly there was a whole wall of images, 40,000 of them. I just couldn't believe my eyes."

The discovery was not in some secret Theban burial chamber, but in the basement of a shop in Leamington Spa, where the life's work of a Victorian high-street photographer had been stored and forgotten for 70 years. *The hoard was of humble images recording the* mostly forgotten lives of 40,000 residents of what was once a royal resort. "It's a unique find," says Chamberlain-Brothers. "It seems to be the complete collection of a leading *Leamington portraitist, Robert L. Graham.*"

It was in the spring of 1987 that builders working in the basement of a shop in the town made the discovery and the archivist was called in. "They were all neatly stacked in a herring-bone pattern against the wall. It wasn't until we began to carefully remove them that we realized the extent of the collection."

One by one the plates, mostly 6in by 4in, *were moved to the county record office,* having been donated by the owner of the building. Then began a year's programme of sorting, cleaning and cataloguing under a Manpower Services Commission scheme.

Damp had taken its toll on many of the negative plates, desroying the emulsion, but 8,000 *have survived well enough to be* conserved. So far 5,000 have been cleaned and catalogued, and 800 prints made from them. These will go on show for three weeks next month at Leamington Spa Museum, where a century of royal patronage is being celebrated. Chamberlain-Brothers hopes that members of the public *will then be able to identify some of* the subjects in the portraits.

Robert Graham was born in London's East End in 1831. In 1873 he opened his studio in the most fashionable part of Leamington Spa, Upper Parade, and many of his pictures survive in local family albums. But all trace of *Graham and his business disappear at the time* of the First World War, when he would have *been in his mid-eighties.*

"We have what amounts to an archive of Victorian Leamington, a fashionable spa town then, to an extent which exists nowhere else," says Chamberlain-Brothers. "It tells us a lot about such things as costume and jewellery, and we would love to know everything we can about the people Graham photographed. We hope that by putting the collection on show at *the first opportunity we can encourage people* to come forward with information."

Simon Tait

KEY

- Free admission
- £ Admission charge
- □ Admission donation requested
- ○ Disabled facilities
- ☑ Refreshments
- ★ Completely new
- ☆ New elements
- ✻ Not to be missed
- † Temporary exhibitions
- 🅿 Parking

WALES

BODELWYDDAN
Bodelwyddan Castle, Clwyd. 0745 583589. Closed Mon except BH. £ ☑ ☆ † ○ 🅿 from July 13, furniture from the *V&A, sculpture from the Royal* Academy and 120 portraits from National Portrait Gallery.

CALDICOT
Caldicot Castle Museum, the Castle, Caldicot, Gwent. 0291 420241. Open daily. £ 🅿 ☆ Restored a century ago by J R Cobb who also restored Nelson's HMS Foudroyant, and there is consequential Nelsonalia here, plus a new hour-long audio narrative to convey around the 12th century castle.

CARDIFF
National Museum of Wales, Cathays Park. 0222-397951. Closed Mon. £ ○ 🅿 † ✻ Gerald of Wales, until October 30, celebrates the 800th anniversary of the tour of Wales by Gerald. The museum has eight branches including the Welsh Folk Museum at St Fagans near *Cardiff (open daily) where there* will be craftsmen such as coracle makers, harp makers and stone dressers at different times throughout the summer; the Welsh Industrial and Maritime Museum, Bute Street, Cardiff (closed Mon except BH); the Museum of the Welsh Woollen Industry, Dre-fach Felindre near Llandysul, Dyfed (open daily); Turner House, Plymouth Rd, *Penarth (closed Mon exc BH).*

Techniquest
Bute Street, Pierhead. 0222 460211 (workshop). Closed Mon. £ ★ ☑ ○ Hands-on science centre in new premises. Expected to open by end of Aug, but ring to check.

CRICCIETH
Old Town Hall, Criccieth Castle. 076671 2227. Open daily. £ ☆ ✻ 🅿 Semi-permanent exhibition on Gerald of Wales's travels in North Wales.

NEATH
Neath Museum, Church Place. 0639 65741. Open Tues-Fri *(under review).* ↔ ★ † ✻ Full-size re-creation of Roman barrack rooms on show till July 8. Permanently on show, though, will be a full size re-creation of a suit of scale armour, made by curator Ken Lightfoot.

NEWPORT
Newport Museum & Art Gallery, John Frost Sq. 0633 840064. Closed Sun, BH. ↔ 🅿 † ☆ ✻ Centenary year coincides with refurbishment of Wales's biggest provincial museum and gallery. Recently acquired John Wait teapot collection goes on show. Also Gerald of Wales exhibition, July 30-Sept 10.

Tredegar House and country park, Newport. 0633 815880 Closed Mon, Tues. £ ☑ ☆ ✻ First £120,000 phase of restoration of 17th century gardens under way, and work on the great villa of the same date.

ST DAVID'S
Dyfed. Undercroft of Bishop's Palace. Open daily. £ ☆ † 🅿 St David's Exhibition, the life of a medieval prince of the church.

SWANSEA
Maritime and Industrial Museum, Museum Square, Maritime Quarter. *0792 5033351/470371.* Open daily. ↔ 🅿 ☆ † New display on Swansea trams and Mumbles Railway.

TENBY
Tenby Museum and Picture Gallery, Castle Hill. 0834 2809. *Open daily.* £ ☆ † ✻ Temporary exhibition of Graham Sutherland's work until the end of Sept. Collection by local artists Augustus and Gwen John.

MIDLANDS & EAST ANGLIA

BIRMINGHAM
City Museum & Art Gallery, Chamberlain Square. 021-235 3890. Open daily. ↔ ○ ☑ 🅿 ☆ † ✻ New archaeology gallery, Birmingham Beneath Your Feet, has opened. Temporary shows: Moving Parts, July 2-Aug 28, looks at the work of toy makers, automaton makers, inventors.

Aston Hall, Aston Park, Trinity Rd, Aston. 021-327 0062. Open daily. ↔ 🅿 ☆ Newly acquired Matthew Bolton collection of portraits and furniture.

Bromsgrove Museum, 26 Birmingham Road. 0527 77934. *Open daily.* £ ☑ 🅿 ☆ Finalist in this year's Museum of the Year Award for its gradual recreation of an old high street: *1920s wireless shop,* 1900s chemists and 1930s hairdressers.

CAMBRIDGE
Fitzwilliam Museum, Trumpington Street. 0223-337733. Closed Mon except BH. ↔ ○ ☑ 🅿 † ✻ Pharoahs and Mortals: Egyptian Art in the Middle Kingdom, until June 26.

Duxford Airfield, just south on the A505. 0223-835000/833963. Open daily. £ ○ ☑ 🅿 † ☆ ✻ Battle of Britain operations room as it was in September 1940, now open. July 10: 50th anniversary of Duxford being the first RAF station to get the Spitfire, and all the airworthy veteran Spits in the country will be flying in.

COVENTRY
Herbert Art Gallery & Museum, Jordan Well. 0203-833333. Open daily. ↔ 🅿 ○ † ✻ Essential Black Arts, July 2-31. Paintings of Rural England, Michael Warr's impressions of pastoral Warwickshire. Aug 6-Sept 4.

DERBY
Derby Museum & Art Gallery, The Strand. 0332-31111. Closed Sun, Mon, BH. ↔ 🅿 † Indian textiles, July 30-Aug 27, then a series by local artists Aug 6-Sept 24.

Industrial Museum, The Silk Mill, off Full Street. 0332-293111. Closed Sun, Mon, BH. ↔ ○ 🅿 † Paintings by Wallace Spencer, *local artist's paintings of industrial waterways.*

DUDLEY
Art Gallery and Museum, St James Rd. 0384-55433 ext 5530. Closed Sun. ↔ 🅿 † African Vision, Aug 20-Oct 1. Why the likes of Picasso, Matisse *and Braque collected* African sculpture.

Black Country Museum, Tipton Rd. 021-557 9643. Open daily. £ ○ ☑ 🅿 † ☆ ✻ Now has Newcomen's first steam engine working and trolley *buses running (check before* going) and a 19th century brass foundry.

GRESSENHALL
Norfolk Rural Life Museum, Beech House, near Dereham. 0362-860563. Closed Mon except BH. £ ○ 🅿 † ✻ Everything from ironfounding to tailoring represented here. Norfolk History Fair, Sept 24-25, shire horses, steam tractors, archers.

HEREFORD
Hereford Waterworks Museum, Broomy Hill Rd. *0432-274104. Open daily in* Aug, Sun afternoons only in June, July, first Sun of Sept. £ ○ ☑ 🅿 Enthusiastic volunteers working on getting the 1912 gas plant going, but meanwhile worth a visit to see the rest of the machinery.

City Museum and Art Gallery, Broad Street. 0342-268121 ext 207. Closed Sun, Mon except BH. ↔ ○ 🅿 † Japanese decorative arts over three centuries.

LEAMINGTON SPA
Warwick District Council Art Gallery and Museum, Avenue Rd. 0926-26559. Closed Sun. ↔ ○ 🅿 † ✻ Last year 40,000 plates were found in the basement of what was a Victorian photographer's *studio. Faces and Fashions,* July 6-27, is a selection of prints made from that treasure trove.

LEICESTER
Leicestershire Museum and Art Gallery, New Walk. 0533-554100. Open daily. ↔ 🅿 † ☆ New acquisitions like Lynton Lamb's "Victorian" Poacher" illustrations, as well as modern artists. Also, Arts of Gujarat, *June 25-Dec 11. From "The* Colour Belt" of India, saris, embroideries, toys.

Jewry Wall Museum, St Nicholas Circle. (Details as for Leicestershire Museum). Site of one of the largest sections of Roman masonry still standing in Britain.

Shires Site, High Street. Open daily. £ ★ The biggest dig ever undertaken in ancient Leicester, with a medieval church emerging and Roman remains starting to turn up.

LINCOLN
Usher Gallery, Lindum Rd. *0522-27980. Open daily.* £ 🅿 † Stories of Australian Art, June 25-July 31.

City and County Museum, Broadgate. 0522-30320. Open daily. £ 🅿 † ✻ No Mean City, until Sept 11, a look at medieval city life.

Museum of Lincolnshire Life, *Burton Rd. 0522-28448.* Open daily. £ ○ 🅿 † ✻ Winter Drawers On until Oct 30: underwear in history exposed.

NORTHAMPTON
Central Museum, Guildhall Rd. 0604-34881. Closed Sun. ↔ † Feet First, until July 30. Exhibition of footwear including the world's most expensive pair, 17th century slap-soled *shoes.*

NORWICH
Castle Museum. 0603-611277. Open daily. £ ○ † 🅿 ☆ † Recently discovered Norman *manor house and a lot of* medieval bits and pieces on display for the first time.

Strangers Hall Museum, Charing Cross. 0603 611277. Closed Sun. £ 🅿 † ✻ Museum of urban life in a medieval merchant's house, shop signs, costume, the Lord Mayor's coach and a huge toy collection.

NOTTINGHAM
Nottingham Castle Museum. 0602-483504. Open daily. ↔ ○ ☑ 🅿 † Romance is Nottingham's theme this summer, in *deference to Byron and his* bicentenary (ring for details), so the summer exhibition till July 24 is Ruins in British Romantic Art, Turner et al.

Green's Mill & Science Centre, Belvoir Hill, Sneinton. *0602-503635. Closed Mon,* Tues. ↔ ○ 🅿 ☆ ✻ The home of one of Britain's least known geniuses. Now the windmill George Green lived in *is restored and working again.*

Newstead Abbey, Linby *0623 793557. Open daily.* £ ☑ 🅿 ☆ ✻ For Byron's 200th birthday there is a new permanent gallery to his memory, the best collection of Byronia back in his own home.

Natural History Museum, Wollaton Hall, Wollaton Pk. 0602-281333. Open daily. ↔ ○ 🅿 ☆ Long-term temporary exhibition *celebrates the fake medieval* castle built in 1588.

NUNEATON
Museum and Art Gallery, *Riversley Park. 0203 376473,* Open daily. ↔ 🅿 † Main show of the season is the borough's Britain in Bloom entry, till the end of September.

OAKHAM
Rutland County Museum, Catmos, Street, Rutland. 0572 3654. Open daily. ↔ † 🅿 ☆ ✻ New long-term exhibition, the *Volunteer Soldier in Leicester*shire and Rutland, in a new wing

SKEGNESS
Church Farm Museum, Church Rd South. 0754-68658. Open daily. £ ☑ 🅿 † Craft Week, July 4-10, with *blacksmithing to lace-making.* Lincolnshire Character, July 24-Oct 30.

STAFFORD
Stafford Art Gallery, The Green. 0785 57303. Closed Sun, Mon. ↔ 🅿 † *From the Shogun's Domains,* Aug 27-Oct 8 (see HEREFORD)

STAMFORD
Burghley House. Lincs. 0780-52451. Open daily. £ ☑ 🅿 † The Travelling Earl, until Oct 9, *extraordinary art collection* made by 5th Earl of Exeter during his 17th century grand tour.

Stamford Museum, All Saints Street. 0780-52186. Open daily. £ 🅿 † *The Tree,* Aug 14-Sept 18, Lincoln Usher Gallery's exhibition on tour.

STOKE-ON-TRENT
City Museum and Art Gallery, Bethesda Street, Hanley. 0782-202173. Open daily. ↔ ☑ ○ 🅿 † African Vision, July 2-Aug 13 (see DUDLEY).

STOWMARKET
Stowmarket Museum of East Anglian Life, Abbott's Hall. 0449 612229. Open daily. £ ☑ 🅿 ○ ☆ New £160,000 shop and entrance area, 70-acre open-air site. Local craftsmen have their *outlet.*

SUDBURY
Gainsborough's House, Gainsborough Street, Suffolk. 0787-72958. Closed Mon except BH. £ 🅿 † ☆ The painter's birthplace now *has its first major Gainsborough* landscape of its own, the rest being important but on loan. Museum of the Year finalist this year.

TELFORD
Ironbridge Gorge Museum, The Wharfage, Ironbridge, Telford, Salop. 095245-3522. *Open daily.* £ ○ ☑ 🅿 ☆ ✻ Six museum sites in this extraordinary empire. The one with the new bits is Blists Hill, a 50-acre site on which old buildings *have been re-erected.* Last year they opened a Victorian bank and the world's only operational wrought-iron works.

WARWICK
The Mead Gallery, The Arts Centre, Warwick University. African Vision, until June 25. Why did the likes of Picasso, Matisse and Braque collected African sculpture.

WEDNESBURY
Art Gallery and Museum, Wednesbury Rd. 021-556 0683. Closed Sun. ↔ 🅿 ☆ New ethnographic gallery based on collections of intrepid Victorian explorer Helen Caddick. Ring for openng times.

WOLVERHAMPTON
Aerospace Museum, RAF Cosford. 090722 4872. Open daily. £ ○ ☑ 🅿 † ✻ Mammoth finds, until Oct 30. Only place big enough to house unique remains of mammoths *found last year in a Shropshire* quarry. Rivals Chinese dinosaurs for importance. More conventionally, new aircraft acquisitions in one of Britain's *fastest growing museums, plus* special events — models on July 9, 10; military vehicles and classic cars, Aug 7.

***Central Art Gallery,** Lichfield* Street. 0902-312032. Closed Sun, BH. ↔ ○ ☑ 🅿 ☆ † New facilities, restaurant, media *centre called The Lighthouse* where you not only watch films but edit your own. New gallery opening next month.

Compiled by **Simon Tait**

TOMORROW

Day 3: the guide moves to the South and South West

Correction

The estimated number of museums in the United Kingdom given in *The Times* yesterday *should have been 2,700.*

SCIENCE REPORT

The fly in the ointment of the fruit fly

One protein plays a disproportionate role in how some sense *organs develop* in the fruit fly, Drosophila. This protein is intimately associated with the development of sense organs on the hard external surface of the fruit fly. Now research shows that it may be one of a family of proteins *that govern* development by turning genes *on and off at the right time.*

The observations, reported *in this week's Nature,* follow the demonstration that fly embryos with mutations in the gene called "cut", which codes for the protein, develop vibration sensors under the surface instead of sensory bristles on it.

Fruit flies — and insects in general — find their way about with the help of bristles sensitive to touch, air currents and humidity. Without the "cut" protein, cells otherwise destined to form these external sense organs become vibration detectors called chordotonal organs, normally found under the fly's surface. These organs are particularly sensitive to *low frequency vibration,* warning the fly of the approaching tread of predators.

The husband and wife team of Yuh Nung and Lily Yeh Jan at the Howard Hughes Medical Institute and the University of *California at San* Francisco and their colleagues *have recorded the structure* of the protein, which places it firmly in the growing catalogue of DNA-binding proteins known to control development, by acting as genetic switches.

Antibodies raised against parts of the "cut" protein yielded a clue as to its function. Not surprisingly, they stained the nuclei of sensory bristle cells in normal embryos, but not cells destined to form chordotonal organs. They also stained cells that had not yet developed one way or the other. This implies "cut" protein is already present in undifferentiated cells to tell them to form bristle cells rather than chordotonal organs.



Apart from visible differences, both sensory bristle cells and chordotonal organs have fundamentally the same structure. Both originate as epidermal cells, turning into sense organs later on. The "cut" protein is a developmental switch, directing nerve cells to form external sensory structures instead of chordotonal organs. If "cut" protein is plentiful in sensory bristle cell precursors before they are obviously different from chordotonal organs at the same stage of development, there must be other proteins behind the scenes to control how and where "cut" protein is made.

But "cut" is itself complicated, and probably controls other features of fruit fly growth. Antibody staining revealed "cut" molecules congregating in other tissues, notably the nephridia, the insect equivalent of kidneys.

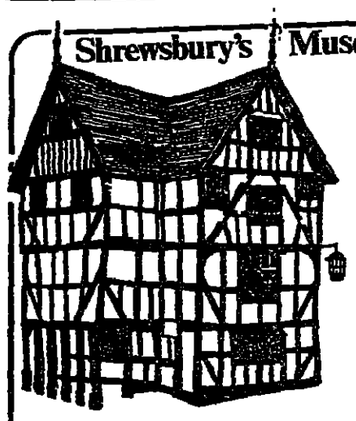
Proteins similar to "cut" have been found in animals ranging from roundworms to vertebrates, including humans. But the protein produced by "cut" differs from many other of these so-called "homoeobox" proteins in that it appears relatively late, when the embryo is recognizable.

There is clearly a lot more to be learnt about the "cut" protein and gene. The gene is extremely large whereas the protein is coded by less than half of it. Mutations in the other half alter the development of legs and antennas. The molecular link between these genetic mutations and their final effects is unknown.

Henry Gee

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TIMES DIARY

MARTIN FLETCHER

There were cries of "Tory stooge" from Labour MPs when Douglas Hurd, the Home Secretary, announced Sir William Rees-Mogg's appointment as chairman of the Broadcasting Standards Council in the Commons last month. Roy Hattersley said that Sir William, a former editor of *The Times*, was wholly unsuitable and that his appointment showed the Government was less interested in its declared aim of curbing sex and violence on TV than in imposing its political will on broadcasters.

What a rumpus there would have been, then, had the Home Office been able to persuade either of its first two choices to accept the post. Both are former Conservative Cabinet ministers: Lord Deedes, the former editor of *The Daily Telegraph*, the other Lord Crickhowell who, as Nicholas Edwards, was Secretary of State for Wales until he retired at the last election. Unlike Lord Crickhowell, Deedes at least has a media background, but he is apparently greatly enjoying a new lease of life as a writer. In any case, he is too wise by far to get involved in a body which many see as a "knee-jerk" reaction by Mrs Thatcher that is bound to end in a showdown with the broadcasters. Still, advice will be to hand when the recently-ennobled Sir William takes his place in the Lords.

● Bernard Ingham, the Prime Minister's press secretary, has emerged as the star briefer at the Toronto summit. The assembled press say his sessions have more bite than those of any of his counterparts, and have dubbed him "Bernard the Bear". On his 56th birthday yesterday they presented him with a cake inscribed to "unattributable British sources".

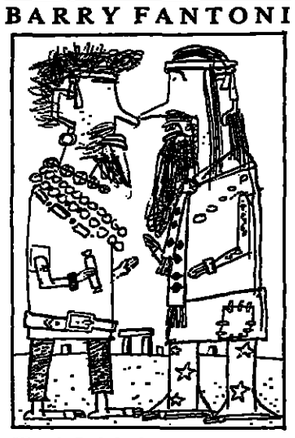
John Lee, the tourism minister, has just received a profuse apology from Chris Green, director of British Rail's Network South-east, saying how appalled he was to hear of Lee's recent experience on a train and thanking him for alerting the station manager so swiftly. "It is very hard to get to the bottom of these horror situations unless we catch the incident red-handed," said Green.

Lee was certainly not dilatory. Returning from an engagement in the Isle of Wight the other day, he boarded a train at Basingstoke to find the rolling stock antiquated beyond belief, the carriage filthy, the lavatory disgusting, a door hanging from its hinges and graffiti everywhere. Without ado he complained to the guard, who pointed out a BR customer liaison officer sitting on the train, who gave him the name of the man in charge at Waterloo station. Lee picked up his portable telephone, rang his office, and told them to instruct this gentleman to meet the train on its arrival. As the train drew in Lee was met by the bowler-hatted BR bigwig and two sidekicks whom he immediately frogmarched round the offending train before dispatching an official complaint.

● Found concealed behind a window ledge in an MPs' washroom at the Commons: one half-used bottle of Imoxidil Miracle Hair Restorer. Any claimants?

Henry McLeish, the new Labour MP for Fife Central, has just had a 40th birthday he will not soon forget. His wife, Margaret, took him to Paris for a surprise weekend. "Surprise" in more senses than one. As he boarded the Metro at the Tuilleries station on Saturday, McLeish was jostled and obstructed by four burly North Africans. They finally let him on, and jumped off just as the doors slammed shut. McLeish's relief was short-lived. At his wife's request, he felt for his wallet to find that it and £200 had gone with them.

BARRY FANTONI



'Thank God that's over for another year. I hate getting up at 4.57'

A contrast in Energy ministers. Michael Spicer is set to become a latter-day Agatha Christie with a novel coming out in the autumn. Called *Cotswold Manors*, it deals with vicars, murders and country homes and revolves around a glamorous detective named Lady Jane Hildreth. So smitten are Spicer's American publishers with Lady Jane that they have commissioned two more novels with her as the heroine. Spicer's fellow minister, Peter Morrison, has meanwhile been astounding his European counterparts with his total *lack* of words. He declined an invitation to speak during a round-table discussion at the latest meeting of the EEC Energy Council. Rejecting the pleadings of his horrified officials to be more *communitaire*, he explained that he had nothing particular to say. If only more politicians would follow his example . . .

● My fellow diarist Clement Freud has dreamt up a splendid slogan for Cynthia Payne, who is standing for the Rainbow Alliance in the Kensington by-election: "If you can't join 'em, beat 'em."

Militant-sympathizing Dave Nellist, Labour MP for Coventry South East, recently wrote a confidential note to Alan Haworth, one of the party's campaigns officers, confirming that he would "take on" the neighbouring Rugby constituency of Tory MP Jim Pawsey during a Labour drive against NHS cuts in the West Midlands. Nellist has just had a sarcastic message back applauding his "courtesy in following the convention that when an MP intends to undertake political activity in another constituency he informs the local member". It was signed by Alan Howarth, the government whip.

The convenors of the Labour Party's seven policy review groups met this week to consider the next and final stage of their reviews. With Tony Clarke, chairman of the national executive's international committee, I am convenor of the Britain in the World group, whose remit covers defence and foreign policy, including the EEC, Southern Africa and the profoundly serious problems of overseas aid and debt.

On defence, at the group's very first meeting in December, we decided that it was impossible to provide even an outline of our likely conclusions in time for this year's party conference, principally because the INF agreement, just concluded between President Reagan and Mr Gorbachov at the Washington summit, had not yet been submitted to the ratification process from which it emerged only last month.

The INF agreement is of critical interest to Labour since its implementation means the removal of cruise missiles from Britain, a policy to which we were committed at the last election. Clearly that agreement supersedes Labour Party policy in the best possible way — by implementing it.

Furthermore right up to the recent Moscow summit, the prospects for a Start (strategic arms reduction) agreement have been obscure. In their Red Square walkabout, the President and Mr Gorbachov spoke firmly and optimistically about their hopes for such an agreement. A 50 per cent reduction in American strategic nuclear missiles would have a crucial effect on the American Trident programme, with repercussions on the British Trident.

As a top American expert on Trident told me at the Pentagon a few months ago, what Britain is buying from the US for £9 billion is "drawing rights" on "the common missile pool", with all refitting carried out at King's Bay, Georgia, and even spare parts for the "British" Trident being held there. So a British Trident capability could be fundamentally affected by cuts in the American Trident, and we need to know much more about the implications.

We need to know if Trident would even work. When a recent test firing took place at Cape Canaveral, a missile exploded within two minutes and 43 seconds of firing. Asked about this, Mr George Younger, the Defence Secretary, retorted: "The objective of such tests is to discover whether the missile systems are working properly, and as the tests clearly demonstrated that this particular missile was not working properly, the test can be said to have ben a 100 per cent success." Many more successes like that and Trident will not be credible as a factor in any kind of arrangement, let alone as a deterrent.

Moreover, at the recent Nato summit Mrs Thatcher was blocked from her aim of updating European nuclear capability to compensate for the INF cuts (which are highly welcome to Labour but anathema to her). The West German government showed understandable unease about battlefield nuclear weapons massed on German soil, each more lethal than the A-bombs which devastated Hiroshima and Nagasaki. We need to find out more about the prospects for agreement on reducing or, preferably, eliminating such weapons.

We want to take into account in our review progress on and prospects for conventional disarmament, together with action to get rid of chemical weapons. So, before we can complete our assignment, we need a great deal more information.

The review group will soon get to work to obtain that information, and then to discuss its implications for Labour Party policy. In addition, a number of important visits are planned. Next month I shall go to the Trident base at King's Bay to inspect the monster in its lair, and then travel on to Washington for talks with Colin Powell, President Reagan's National Security Adviser, and, I hope, Frank Carlucci, the Defence Secretary.

In September with Martin O'Neill, the Shadow Defence Secretary, I am arranging to meet Chancellor Kohl in Bonn for talks on battlefield nuclear weapons and other key topics. Before we finish our work, talks in the Soviet Union, too, will obviously be essential to us.

The survey material which our group commissioned has confirmed that the British people want a government which they are confident will provide proper defence for our country. Even the postwar generations are thoroughly imbued with the folk-memory of how the British Isles stood alone and had to survive on their own in 1940. Circumstances in the nuclear age are very different from what they were nearly half a century ago: no nation is an island any more, as Chernobyl has proved conclusively even to sheep farmers in remote parts of Cumbria and Wales. All the same, voters want to be confident that a Labour government will not leave them isolated.

Yet they realize, too, that the world scene is changing rapidly and encouragingly. Our survey work, as well as published polls, demonstrates that overwhelmingly they support INF, that they reject Mrs Thatcher's blinkered opposition to the nuclear disarmament process now in train between the superpowers, and that they oppose by a two-to-one majority British acquisition of Trident. Labour is committed to the effective defence of Britain through a non-nuclear defence policy. The question is not whether a Labour government will get rid of the irrelevant and expensive Trident system but how it will get rid of Trident in a way that will maximize the prospects for international nuclear disarmament.

Our group has the task of proposing a policy that will fit in with the facts, will be welcomed by the Labour Party, and will be regarded as acceptable to the British people. We intend to do our best to carry out that assignment.

The author is chief Opposition spokesman on foreign affairs.

Gerald Kaufman outlines the thinking behind the new approach

Labour in tune on defence

Christopher Walker

Moscow from the inside

American Intelligence has come up with an estimate — which it provides to all Western ambassadors here — of the ratio of KGB operatives employed for every foreigner living in Moscow. It is, astonishingly, 14 to one, making a formidable army of some 140,000 people whose job it is somehow to maintain tabs, not necessarily for immediate purposes, on the private lives of the 10,000 diplomats, bankers, journalists, and others based temporarily in the ugly "ghettoes" reserved only for outsiders.

The figure is one that should always be borne in mind when assessments are made about the real changes taking place in the Soviet Union: moves subject in recent months to a disturbing Western phenomenon best summed up as "Gorbachov chic." In the nearly three years that I have reported for *The Times* from Moscow and other more remote corners of the Soviet Union, the transformation in the way the communist state is perceived from outside has far outstripped anything that has altered within.



A thaw abroad, but at home the Gorbachov era has brought little change

For example, only a few hundred yards from *The Times*' shabby office in central Moscow there have for weeks been three different and equally depressing queues, each a reminder that for the ordinary Soviet citizen, as opposed to the intellectual or the academic observer comfortably distanced from the realities of Kremlin "new thinking", life under Mr Gorbachov has probably got more difficult rather than easier.

One queue, which begins forming well before the store opens at 2pm, is for vodka (pensioners earn good money there guarding places for those in work); another is for sugar, in desperately short supply now that it is being used to manufacture the fiery home brew being substituted for the rationed vodka — and the third, plagued by ostentatious-looking black marketeers, is for the paperwork necessary to enable those few Soviet citizens entitled to foreign currency to spend their cheques on foreign consumer goods before the special stores which sell them are shut soon on government orders.

In every one of those queues (as Mr Gorbachov has himself acknowledged with refreshing honesty), the views of *perestroika* and *glasnost* are very different than may be discovered among those who have popped around the corner in London to WH Smith and purchased an expensively-bound copy of the Kremlin leader's ponderously expressed thoughts on the twin subjects.

But it is Gorbachov's writings and the communist buzz-words (so familiar now that in *The Times* and most other serious publications they no longer have to be translated), not the queues and the aura of despair that surrounds them, that dictate the approach of many opinion formers. That, presumably, is the reason one of my colleagues was seriously asked if, on a Sunday, he could obtain a quote on a sensitive military question from the Soviet Defence Ministry and another if she could provide a sketch of the top Soviet gossip columnist chronicling everyday goings-on in the Kremlin.

The wide misapprehensions are further encouraged by ludicrous pieces of tosh in the up-market glossies about Gorbachov's "yupskies" — a breed that, if they did exist, would spend most of their time cajoling Western acquaintances for bras, stockings, toothpaste, razor-blades, tampons, condoms, and a host of other items regarded as necessities in the West but not yet available in the Soviet Union — or extolling the supposed virtues of the new co-operative restaurants springing up in Moscow and other large cities.

In reality, these examples of Soviet enterprise are grossly overpriced. (One current Moscow joke asks: "Do you want to hear a co-operative joke?". "Yes." goes the reply. "Well, it will cost you 10 roubles."). And, for the most part, they are a sorry exercise in the local equivalent of the school canteen, only raved about because they provide readable magazine copy and an alternative to the even more unpalatable state catering concerns.

Every journalistic exercise extolling the expanding frontiers of *glasnost* should be accompanied by a reminder that for the last four months, all Western newsmen have been barred from visiting the Republics of Armenia or Azerbaijan to report on the "nationalities" crisis there. No one has dared risk breaking the ban for fear of losing his visa. Similar prohibitions are imposed on reporting other sensitive stories, and Western reporters in Moscow are still regularly vilified in the official media if their accounts displease the Kremlin.

I have been denounced on Moscow Radio and in the influential weekly, *Literaturnaya Gazeta*, for my coverage of the Chernobyl disaster, while other colleagues less fortunate have had car windows broken, tyres slashed, and other reminders that they should toe the line. A favoured KGB tactic often used against unpopular Western diplomats is to disconnect their freezers when they are away, leaving a Russian cigarette stub or another such crude "souvenir" behind as a sign that the resulting mess was no mistake.

The purveyors of Gorbachov chic should never forget that *glasnost* is a carefully controlled Communist Party weapon, the purpose of which is to direct the spotlight of openness only where it is required for party reasons, and to maintain all too familiar restrictions where it is not. Mr Gorbachov who was happy to appear at press conferences in Paris, Geneva, Reykjavik and Washington, has given one one inside his home country — and then entrance was by special ticket, on a list decided three days in advance by the party's ruling Central Committee. Needless to say, those correspondents whose coverage is regarded as most favourable were the ones selected.

For those who live daily with the painfully slow and sometimes negative progress of *perestroika* ("why is *perestroika* like a forest?" goes the current Moscow jibe. "Because at the top it is light and airy and down below, all is dark and silent."), it is the lack of perspective of those in the West, some of whom should know better, that is disturbing.

"It seems to me that too many publications and television companies are going overboard, suddenly seeing everything here through rose-coloured spectacles," a senior Moscow-based diplomat said. "It is a dangerous atmosphere in which to conduct arms control negotiations with far-reaching implications."

To advocate caution is not to exhibit paranoia but to recognize facts. Many correspondents here are still assigned a KGB "minder", a supposedly friendly soul (mine presented me with two volumes of short stories on our first meeting and took me to a restaurant with caviare and a cabaret), there to try and nudge my coverage in the desired direction.

The changing face of the KGB (whose surveillance technology Western intelligence estimates to be 10 years ahead of its own) is often forgotten by those whose main images come from televised scenes of KGB thugs attacking demonstrators. The neanderthals, with their tartan-plaid scarves and leather coats, still exist, but behind the scenes more subtle minds are at work.

As British readers were able to discover for themselves this month, the weekly *Moscow News* (with a British print order of 60,000 copies) is one of the main purveyors of the new image of the Soviet Union. Those reading it should note that in Russia it carries the masthead "A Weekly Newspaper Of The Union of Soviet Societies For Friendship and Cultural Relations with Foreign Countries and Novesti Press Agency."

Although the link cannot be proved, ask any of the Western ambassadors here — who dare speak to one another on sensitive issues only inside an assortment of architecturally grotesque anti-bugging "bubbles" — what they associate with Novosti, and to a man they will reply, "KGB."

Certainly Gorbachov chic is preferable to Stalin chic, and also to Brezhnev chic or Andropov chic. But until the KGB sheds its 700,000 operatives and turns its grim headquarters at 2, Dzerzhinksy Square into a museum, I suggest it would be preferable for Western understanding that there was no chic at all.

Christopher Walker, who has reported from Moscow since November 1985, is moving to Cairo in September to become Middle East Correspondent.

Commentary • DIGBY ANDERSON

A job for the vicar

As the Church of England's urban fund gets under way in the dioceses and parishes, as distinct from the newspapers, I am still trying to work out why I can raise little enthusiasm for it. In particular I have been pondering a connected scheme urged by the Archbishop of York in which "people who live in plush areas" and "who have never been to downtown areas in Hull" should be encouraged to do so by parish "exchanges". These would be an "eye-opener".

At first sight, those of us who have criticized the social pronouncements of certain bishops and Synod bureaucrats should welcome the urban fund, which was launched with a splendid service in Westminster Abbey in April. There the Archbishop of Canterbury told the congregation: "In partnership with others we shall help to heal a wound which threatens the strength of our nation. I want the Government, the whole Church and whole nation to know that the Church intends to play its part in the renewal of our urban priority areas."

The fund aims to raise £80 million over the next 20 years and spend it on inner-city projects. Some £18 million of this should come from Church of England dioceses over the next two to four years, £1 million a year from the Church Commissioners, with the rest to be raised from individuals and companies.

It is good to see the Church discharging its duty to the needy directly rather than trying to pass it off to the second-hand and inefficient medium of government. As the state's failure in welfare, education and health becomes more apparent, it is crucial that non-political institutions take up again their historic role in these tasks.

It would be good too if the Church were to welcome Kenneth Baker's proposals for schools to opt out of local authority control as an opportunity for extending its own educational role rather than produce gratuitous apologetics on behalf of council schools. And why not welcome NHS reform as an opportunity for increasing its own activity? In all this, the fund can be imagined as a first step showing a new confidence in voluntary effort.

Why then my doubts? Because of the way the fund proponents appear to see the "problem". For them, the problem is *raising* the money, the £18 million. In particular, the "comfortable" man-in-the-pew in the affluent parish does not understand the extent of deprivation in the inner-city parish and may be reluctant to give money to help it. If only members of the "plush" parishes could go on an outing to Hull they would see and give.

This apology for analysis derives from the vision of Britain of the Bishop of Liverpool, David Sheppard, and others. It is a dichotomic vision, divided into the comfortable and the "powerless", the former not only causing the problems of the latter but distant from and ignorant of them.

The aggregation of individuals' characteristics and needs into huge groups is, quite clearly, *class* analysis and the allocation of interests, needs and identifications into two and only two at best indifferent, at worst opposing classes is firmly and blatantly Marxist.

The simplicity of the dichotomy and its heroes-and-villains casting has always proved powerful rhetoric. In this version there is one added element which has some value. It at least recognizes the role of knowledge in the problem. The rich don't know about the poor's plight.

But the knowledge it wants to spread is knowledge of the extent of need. The idea is to impress "comfortable" Christians with the extremity of poorer areas' misery, generate a general sympathy and, in the tired clichés of the Sixties to which the Church is still addicted, "sharing".

The diagnosis entirely misses the central point about need in poorer areas. The most difficult problem is not raising money but how, precisely to *spend* it, how much to give to which individuals, in what form, for what purposes, when and for how long. The task is not to produce indignation at the quantity of misery but awareness of the *quality*, the character of need; not to arouse general sympathy but discrimination among vastly different problems. The Them-and-Us rhetoric is worse than simplistic; it distorts the true character of need and obstructs its effective relief.

Because "urban" problems are highly heterogeneous, because the same solution will not work for two like cases involving two different people, because financial assistance will help this family but entice that into dependency, then the last thing needed is "projects" to help this or that group or aggregate, the unemployed, the homeless or blacks. Yet the language of the fund suggests that the subsidy of such projects is what it has in mind.

If diversity is the key characteristic, then what is needed is a strong local source of *intelligence about the precise* character of this and that individual's or family's need. Fortunately, the Church has such a source in its parochial system. At least half of the Urban Fund should go on simply strengthening this source by increasing the number of priests sent to the parishes in areas of high social need.

The weakness of state welfare derives from its clumsy and inefficient tendency to treat different people's different problems as those of a group, area or class. The Church need not be subject to the same tendency thanks to its neighbourhood-based organization. The potential is great if only Church leaders will dump the Sheppard rhetoric.

The author is director of the Social Affairs Unit.

JUNE 22 ON THIS DAY 1968

The year 1968 was the annus mirabilis *for many students in Britain and elsewhere. They sat in, slept in, demanded this and insisted on that; even the authorities in the older universities quaked in their shoes.*

Governors close art college because of students' revolt

The Guildford School of Art, where 350 students and staff have been engaged in a nonstop talk-in for two weeks, was closed until further notice by its board of governors last night.

Staff and students were told that they would not be allowed access to any of the premises of the school unless authorized by the Principal or Vice-Principal. But as security men tried to lock the main doors of the school last night, students decided to sleep in the corridors of the school to "hold" the building.

The closure announcement came from the chairman of the board of governors, Mr. R. Duncan Scott, in a statement sent to all parents and students. He said:-

"The governors have decided to close the school because it has become impossible to run it in its present form with a proportion of staff and students failing to fulfil their obligations.

"It is essential to secure a breathing space during which they and the Principal can plan the basis on which the school can be reconstituted along the lines which will, amongst other things, give more participation by staff and students in formulating policy in the day to day running of the school."

Mr Edward Instone, divisional education officer, said: "It is very unlikely that the school will reopen until September."

Last night an "action committee" spokesman said: "We must hold the school at all costs to further our cause even though we are here illegally now. If police are called in we are not yet sure what we will do . . ."

Since June 5 the students have been meeting in their refectory in continuous sessions to discuss the future of art education. They ignored their governors' ultimatum that if the school was not back to normal by Wednesday, the governors would use their powers to restore their authority.

Mr Colin Ferguson, chairman of the newly formed parents' committee, said he thought the governors had acted "hastily and without thought. They have just not given the students an opportunity to negotiate in spite of an assurance to that effect".

Mr Ferguson and Mr Tony Heath, a Surrey county councillor, said they were "amazed" to see two security guards present at the college. "In view of the fact that the students have behaved in an exemplary manner, we feel there is no need for any kind of security system", Mr Ferguson said.

Hampshire County Council yesterday restored a £9-a-week grant to Miss Sally Williams, student at Guildford School of Art, who had the grant withdrawn because she has been taking part in the sit-in. Miss Amicia Carroll, county children's officer, overruled the earlier decision of an area children's officer . . .

TIMES PAST
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ADDED DETAILS

The VAT ruling yesterday by the European Court of Justice produced predictable outrage in the House of Commons, and disappointment in the building industry at the failure of its vigorous lobbying campaign. Neither is justified.

To listen to MPs one would think that some alien body had unexpectedly landed to impose its will on the people of Britain. One would not think that the Court, the guardian of the Treaty of Rome, draws its judges from all 12 states, including Britain; nor that its Advocate General, whose advice is usually followed, gave an opinion last December which leaned heavily toward the view that exempting commercial property could not be justified.

Moreover, it should not be thought that the ruling brings defeat closer in the Government's fight against the European Commission over Britain's zero rating of fuel, clothing for children, food, or books. This conflict stems from the Commission's excessively idealistic plans for the harmonization of VAT rates when the single European market comes into effect in 1992.

Lord Cockfield, the internal market commissioner, argues that the harmonization of VAT into two broad bands is a necessary part of the new market if trade distortions are to be avoided. But this 1992 VAT plan must be approved unanimously, and Britain is not alone in holding well-justified reservations.

By contrast, yesterday's ruling by the Court, like its earlier ruling against Britain in the matter of VAT on spectacles and contact lenses, stems from an EEC VAT directive which already exists. The sixth VAT directive, one of the first steps toward harmonization, was passed in 1977 and the then Labour Government happily put its name to it.

It did claim, however, a number of exemptions on "social and medical grounds". The dispute since then has been over whether such exemptions are justified. It has taken a long time for the wheels of EEC justice to grind, but one by one the European Court is delivering its judgements.

In a larger sense, however, those who link the Court's rulings on British 1977 exemptions to the 1992 campaign are not entirely wrong. Eleven years ago, 1992 was barely a glint in the eye of Brussels. The 1977 directive and the 1992 programme can both be said to be part of a much broader impetus. Behind every ruling on the 1977 law, just as behind every argument between Brussels and London over zero rating and 1992, lies the question of how far Britain is prepared to pay the price of being "in the club".

The VAT issue, like the issue of sterling and the European Monetary System, can be seen as going to the heart of national sovereignty. This naturally arouses fundamental passions. When the ruling on spectacles was handed down in February, backbench Conservative anti-marketeers were moved to complain that an outside body was dictating to Parliament what taxes it might levy for the first time since the seventeenth-century ship tax. In Whitehall, where the Treasury takes a more sophisticated approach, there lurks the more justifiable fear that the EEC might one day move from harmonizing indirect taxes to co-ordinating direct taxes, too.

The only certain way of ensuring that the integration process meets British interests is to take full part in it. It would be a useful start if leading government and business figures were to accept, and repeat until it sinks in, that the *principle* of handing national sovereignty to the EEC in key areas was conceded long ago. The argument is only about the details.

The Single European Act, to which Mrs Thatcher put her signature in 1985, and which was ratified by all EEC parliaments last year, specifically approved the harmonization of indirect taxes "to the extent that such harmonization is necessary to ensure the establishment and functioning of the internal market." The argument is about that extent. Some sort of VAT harmonization measure will emerge from the 1992 process: the question is what form it will take.

It is encouraging that the Commission has moved to favouring "approximation" of VAT rates rather than more rigid "harmonization". The first step in finding future compromises must be to discuss them. Mrs Thatcher should tell the Commission at the Hanover EEC summit next week that Britain is willing to discuss the VAT issue along with other 1992 problems to which it can make a contribution.

Negotiating seriously over this would help to persuade our EEC partners that we are of Europe as well as in it. The noise which comes from London at every decision like that of yesterday suggests the very opposite.

BACKYARD IN A MESS

When Mr Leslie Manigat was elected President of Haiti five months ago he acknowledged that nobody could govern the island without the consent and blessing of the Army. As he now languishes in his luxury hotel in the Dominican Republic he might reflect that, in this respect at least, he was quite right.

It was the Army which helped him into office last January. This week, it was the Army — principally its Commander-in-Chief, Lieutenant-General Henri Namphy — which threw him out of it. Power in Haiti continues to come from the barrel of a gun.

President Manigat's democratic credentials were unimpressive. Nearly all the other candidates withdrew from the January election amid suspicion of ballot-rigging and fears of violence. Only one Haitian in three dared to vote (some say the true figure was only one in 10) and the odds on Mr Manigat winning, as the Army's official candidate, were short.

Still, Manigat had been elected, whatever the circumstances. Despite having once been associated with the Duvalier dictatorship, he had broken with the Duvaliers and gone into exile. A university professor and one-time diplomat, he has ability which was recognised overseas. He was the only President Haiti had.

To accuse him of courting support from the Army is to ignore the realities of power in Port-au-Prince. The Army has held power, through a succession of awful dictatorships, since independence. One could not have expected miracles overnight. Flawed though Mr Manigat's presidency evidently was, his Government deserved a chance.

General Namphy's stated reasons for this week's coup are that the new President was planning his own dictatorship. The General acted (so he said) to protect Haiti's Constitution from being perverted. But to follow this up by cancelling all elections and appointing a Cabinet dominated by the military can hardly encourage optimism for the future.

In Washington it is being argued, with a degree of desperation, that from now on things can only get better. Washington has good cause to be dismayed. This week's events represent a further mess in what Americans see as their own backyard. It follows hard upon the failure of the Nicaraguan peace talks and the crisis in Panama — where General Noriega has so far resisted Washington's efforts to remove him.

The recent disclosure that the moderate President Napoleon Duarte in El Salvador is suffering from terminal cancer has dealt a further blow to American policy objectives in Central America and the Caribbean. As President Reagan prepares to leave office, US policy in the region is in trouble.

In respect of Haiti, questions must be asked about the strength of American policy on the island. To withdraw American aid from Haiti was a suitable way of showing US displeasure over the Army's failure to establish complete civil rule. But it should have considered restoring some of it to help Manigat.

Manigat's failure to achieve the resumption of aid is said to be the real reason for his fall. Haiti has now taken a step backwards. In a situation which called for a carrot and a stick, the Americans forgot about the carrot — and may now have to find another stick.

MUSEUM CHANGES

There have been two pieces of good news from the Victoria and Albert Museum this week. The first is the announcement of the offer by Mr T. T. Tsui, of Hong Kong, to donate £1.25 million for the construction of a new gallery to house the V & A's vast and splendid collection of Chinese art. The second is the news of discussions aimed at setting up a new museum of Indian art in Bradford, if the finance for the project can be found.

Those within the V & A who are reported to be against moving north too much of the South Asian collections should reconsider their opposition. The charge that the London museums are sitting on large collections which they are unable either to display or to maintain properly has done much damage to their reputations.

Should the new museum in Bradford come into being, there can be regular exchanges of works of art between it and London. There is no reason why a very large part of the V & A's Indian treasures should not be moved north, especially since Bradford is the city with the largest proportion of South Asians outside the subcontinent.

The proportion of displayed to undisplayed pieces in London has been very great indeed, partly because, in the case of some of the larger pieces, the V & A is simply not designed to house them. This has caused much unfavourable comment in India and their other countries of origin.

It has intensified the calls for the restoration of treasures to those countries. In fact, the areas of their origin are so politically fragmented that it would take the wisdom of Solomon to decide to which country many of them should be returned. Once returned, they would in many cases be a great deal less accessible to students from neighbouring countries than they are in Britain. The Gandhara sculptures, part of the artistic heritage of Hinduism but originating in what is now Pakistan and Afghanistan, are a case in point.

Britain, as a continuing focus for students and travellers from all over Asia, is an appropriate and convenient place for the people of all these countries to see the glorious creations of their ancestors. Clearly, however, if Britain is to fulfil this role as a cultural interchange properly, these arts must actually be shown, and not just as sections of wider collections but in a way that will bring out their cultural and historical contexts.

The proposed museum in Bradford would also, of course, be a fine thing both for the Asian population of that city, and for the North of England in general. As the current survey in *The Times* shows, the North is increasingly host to some of the most interesting and innovative local museums in Europe. They deserve every encouragement, from private contributors, from the Government — and from the cultural mammoths of London.

Ill fares the land

From Mrs D. A. Bell

Sir, Earlier this week I set out to walk down a dry valley, called in these parts a dale. The way through is part of a long-distance footpath. I have myself walked it for more than 20 years. To my dismay the dale has been ploughed up and there is a standing crop; the footpath has gone.

It seems that recently every last bit of grassland has gone: the farmers have a much-increased acreage under the plough and will receive more money not to plough.

But if, as the Government has stipulated (report, early editions, June 17), the land cannot revert to grazing it will be soon covered with thistles, nettles and hawthorn scrub. There are no other uses for this land.

Farmers should only be allowed compensation for land used for cereals etc. for at least five or six years.

Yours truly,
E. F. BELL,
87 East End,
Walkington,
Beverley, North Humberside.
June 17.

LETTERS TO THE EDITOR

No place for delinquent youngsters

From Mr Maurice Logan-Salton

Sir, It is not surprising that the Government has been so consistently ineffective in dealing with teenage crime, when the police have turned a blind eye to rampant under-age drinking throughout the 1980s, and when, in the same period, local authorities have been given absolute freedom to decide whether to allocate specialist social-work skills, fieldwork or residential, to the peak age group for delinquency.

The closure of the Royal Philanthropic Community Home, Redhill, on June 10 represented the loss of one quarter (eight places) of London's secure accommodation for juveniles. Despite relentless demand from the courts and social workers for the benefits of the home's various functions, the owner of the site, though not Wandsworth Council its operator, decided two years ago that it should be sold to property developers.

Bearing in mind the Government's decision to abolish the ILEA, it is worth noting that, despite having a Children's Regional Planning Committee, the London boroughs failed to co-operate to retain such an important specialised resource through a capital allocation. With unrealistic insensitivity, Edwina Currie refused my request for a ministerial intervention which might prompt a rescue package. She told me:

It is for the local authorities concerned to consider what the needs are and how these should be met and it would not be appropriate for me to intervene.

Five years after it ought to have done so, the Government has finally decided to tighten the absurdly loose criteria for certificates of unruliness. They cause youngsters to take up valuable prison department space, with brutalising effect, simply because directors of social services cannot be bothered to provide suitable community homes instead.

Faced with the alarmist strictures of the Justices Clerks' Society (conference report, June 4), how does the Government reconcile its failure to save the Royal Philanthropic with its recognition that an expedient, uncivilised custodial disposal needs proper controls?

Yours faithfully,
MAURICE LOGAN-SALTON,
43 Falmouth Road,
Heaton,
Newcastle upon Tyne, NE6.
June 20.

Community service

From Mr Tony F. Marshall

Sir, Some of the most successful community service orders (CSOs) have involved offenders in helping handicapped children to swim, taking disabled people shopping, bathing and shaving old people in homes or taking them on minibus outings.

The work is often demanding, although not necessarily physically strenuous. Some offenders even continue voluntarily. But how can this be punishment?

The answer is that that is not what it is for. CSOs are primarily
1. To hold offenders accountable.
2. To require them to make reparation to the community for the harm they caused.
3. To show them, and others in the community, that they are not worthless but have a contribution to make, which will be respected.

All this could be destroyed if the Government perverts one of the few imaginative sanctions of this century by reducing it to the level of hard labour. Even if much of the work is the same, the spirit in which it is undertaken would be brought down from willing effort to sullen compliance. Morever, is it the message we want to give a group of predominantly unemployed people, that work is punishment?

Contrary to what some politicians and leader writers think, there is wide public support for a reparative approach. An NOP survey in 1982 found that 85 per cent of those asked thought it was a good idea to make some offenders do community service instead of going to prison, and several other surveys have revealed similar opinions.

Of course there is room to improve CSOs. There has been laxity in supervision, and lack of imagination in finding tasks whose usefulness to the less fortunate is readily apparent to the offender. The Government should put pressure on the probation service to remedy this, and give it the resources to do so. Then we can continue our civilised progress from retribution to reparation as a response to crime.

Yours faithfully,
TONY F. MARSHALL, Director,
Forum for Initiatives in Reparation and Mediation,
19 London Road,
Beaconsfield, Buckinghamshire.

Gambling problems

From the Chairman, The National Council on Gambling

Sir, It may be, as you have suggested in recent leading articles, that more money can be obtained from punters by inciting them to take part in lotteries or by providing them with additional opportunities to bet. However, there will be a price to pay in terms of an increase in serious gambling problems, usually referred to as "compulsive" gambling.

In order to obtain the amounts of money that are envisaged for lotteries — £1 billion for health care — there would inevitably have to be "innovation and competition", as you advocated (May 27). Such an approach in relation to lotteries has always led to exploitation of a most undesirable kind.

This would be particularly so in Britain, where almost every conceivable type of gambling is already permitted. Furthermore, there are already two national lotteries in which the annual amount staked on football pools is nearly £600 million and a sum approaching £200 million goes into premium bonds.

Your assertion (May 30) that "horse-racing depends on gambling" is evidently a comment on its finances and refers to the levy. The last Royal Commission on Gambling (1978) drew attention to the fact that racing "is today hopelessly addicted to subsidy". Moreover, many punters would probably wish to support racing financially.

Excessive betting should not be encouraged in order to provide funds for racing. Even the subsidiaries of other industries are obliged to become financially self-reliant. Why should racing be any different?

Yours faithfully,
E. MORAN, Chairman,
The National Council on Gambling,
26 Bedford Square, WC1.
June 20.

Moscow seminar

From Mr Leslie Wolfson

Sir, I have recently returned from the International Bar Association seminar in Moscow on June 6 and 7, where I chaired the peace and human rights session. Your story (June 8) did not do justice to the event, which was remarkable for the spectacle of an Israeli professor (who was warmly received, despite the fact that he had originally been refused a visa) publicly debating "the right to leave one's country and to return" with a Soviet professor and with the Director of Visas of the USSR Ministry of Internal Affairs, Mr Rudolf Kuznetsov.

Mr Kuznetsov commented that before the advent of the policies of *perestroika* and *glasnost* it would have been unthinkable for him to have appeared in public this way.

The Soviet participants answered all questions fully, frankly and courteously. This does not mean that there is an overnight change in the Soviet Union. Nevertheless, whilst scepticism on the part of long-term refuseniks is perfectly understandable, the general feeling of the majority of IBA delegates was that a corner had been turned.

Yours faithfully,
LESLIE WOLFSON,
19 Waterloo Street, Glasgow G2.
June 16.

Post delivery to MPs

From Mr J. W. Tonking

Sir, With respect to your correspondent, Dr J. A. Walter (June 17), for the proper operation of our democracy to express the will of the people through Parliament it is necessary for representations to be made by *individuals* to their elected member of Parliament. All members of Dr Walter's "pressure group" should have written personally to their MPs. This is their "right" and "privilege", which they are free to exercise.

Yours faithfully,
J. W. TONKING,
Montana Felindre,
Llanidloes, Powys.

Choir losses

From Mr James Wild

Sir, Elizabeth Roche, writing from Durham (June 13), is sadly wrong in the remedy she offers for the decline in school choral singing. The problem is more complex than she suggests and to reintroduce Sol-fa, as it was known 50 years ago, along with its attendant modulator, would be the kiss of death to the already ailing patient. Society has changed and today's children need teacher-conductors with the right approach and techniques who can offer suitable repertoire to motivate the young singers and so draw them into the rewarding world of part-singing and choral music.

The "Sing for Pleasure" organisation and the British Federation of Young Choirs, together accounting for some 140 choirs, are aware of this. In their joint programme of singing events and training courses they are providing a positive way forward in tackling the problem.

Singing days, with music ranging from simple rounds and action songs for young children to works such as Lambert's "Rio Grande" and Britten's "St Nicholas" for older singers, are raising the consciousness of teachers and children alike and attracting hundreds of singers at a time.

In addition, our wide range of training courses on offer to teachers and conductors up and down the country are being received with an enthusiasm which is most exciting. This should reassure Elizabeth Roche that efforts are being made which are now beginning to have an impact. We even have a primary teachers' course running this very weekend at Beamish Residential College, only a few miles from where she lives.

Yours sincerely,
JAMES WILD (Chairman,
"Sing for Pleasure" and
British Federation of Young Choirs),
30 Tivy Dale Close, Cawthorne,
Barnsley, South Yorkshire.
June 13.

Opposition to a routine Aids test

From Mr Laurence Shurman and Mr Michael Sherrard, QC

Sir, Professor Rhodes contends in his letter (June 7) that testing for HIV (human immuno-deficiency virus) infection is being denied for *social* and *medical* reasons. He appears to advocate, and in your editorial (June 9) you conclude, that "the only answer is to test everyone routinely for Aids when their blood is being tested for clinical reasons".

In reply to Professor Rhodes's contention, it would be more accurate to say that the reasons against *routine* testing for HIV infection are both legal and medical.

As a matter of both criminal and civil law, medical procedures, such as taking blood, ordinarily require the patient's consent. Consent to take blood may be deemed to imply consent to certain tests, for example, to establish the patient's blood group in general or to test in relation to a specific condition for which the patient consented to the taking of the blood sample. Such consent would not, however, imply consent to test for HIV infection: for that the law requires the patient's specific consent; it does not permit what is described as *routine* testing without such consent. Moreover, our view is that the law requires the consent to be an informed consent.

The most important medical reason for requiring prior consent to testing for HIV infection is an ethical one. Unlike many diseases for which so-called *routine* screening is carried out, there is currently no available cure for Aids. Hence, testing without consent, contrary to what Professor Rhodes claims, is not necessarily for the patient's benefit. Apart from the risk of undermining the fundamental trust upon which the doctor-patient relationship should be based, the *social* consequences of an adverse finding as far as the patient is concerned would be potentially far-reaching, not least in respect of marriage, employment and life insurance.

Anonymised testing, which is permissible, already assists in increasing the understanding of the epidemiology of Aids, as Professor Rhodes concedes. If it can be satisfactorily demonstrated that screening would provide additional support in combating Aids, then that would be a strong argument for encouraging patients to give their actual consent to it. On the other hand, to dispense with such consent would be a dangerous step. It would also be likely to deter many of those most at risk from HIV infection from coming forward to seek the medical help and guidance which it is in their and the public interest that they should receive.

We would add that, in our belief, the vast majority of patients, if properly counselled by their doctor, would consent to being tested for HIV when so advised.

Yours faithfully,
LAURENCE SHURMAN,
MICHAEL SHERRARD,
107-115 Long Acre, WC2.
June 16.

A bar to Stonehenge

From Mr Richard Shaw

Sir, Shirley Lancaster ("No spiritual stone unturned", June 18) clearly draws the attention of Christians to the New Age thinkers. As Stonehenge is perhaps the most important pre-Christian sacred site in England, to deny access to the proximity (the actual stones must be protected) of this unique monument is intolerant and little better than years of young communist thugs with armbands trying to stop worshippers entering churches at Easter in Russia.

Those who wish to be present during the summer solstice in a state perhaps of simple religious awe should be permitted to be there. To exclude them is further evidence of the low state of our increasingly materialistic "civilization".

Yours sincerely,
RICHARD SHAW,
7 Liverpool Cottages,
Westgate,
Sleaford, Lincolnshire.
June 20.

Voting tactically

From Miss Enid Lakeman

Sir, Woodrow Wyatt (article, June 15) says that with proportional representation people would vote differently. Undoubtedly — there would no longer be any reason to vote tactically for anything other than one's real first choice.

But he also seems to think that any prospect of a Liberal/Social Democrat/Labour coalition would have been decreased because the voters would have been scared of domination by Labour's extreme left. That does not follow at all, because anyone would have been able to vote Labour, or coalition, while at the same time *rejecting* the extreme left.

Supporters of any party would have had a free choice among different candidates of that party (besides others) and if most voters preferred moderates to extremists it is the moderates who would have been elected.

Yours faithfully,
ENID LAKEMAN,
The Electoral Reform Society,
6 Chancel Street,
Blackfriars, SE1.
June 15.

Cost of going to law

From Mr Geoffrey R. Thomas

Sir, As a practising litigation solicitor of almost 30 years, I entirely support Stanley Best's conclusions and suggestions ("Keeping the law in everbody's reach", June 14).

The main problem besetting our profession is the cost of going to law, which is now prohibitive to all but the extremely wealthy and the social security recipient on full legal aid. The overwhelming majority of persons fall between these two extremes and simply cannot afford to pay the proper charge for a legal service of reasonable quality. What solicitor would not be aghast to receive his own bill?

The fairest form of charging, in all non-criminal matters, is to relate fees to benefits gained, or value of the transactions to the client; and a contingency fee provides for a type of legal aid. This would be an admirable solution for many people who cannot afford the costs of bringing, or continuing, an action in the court. Naturally, of course, it is absolutely forbidden.

Justice is not only the supply of 24-hour representation for apprehended criminal suspects; it is also the provision of capability, to everyone, to pursue or defend their rights under the law.

Yours truly,
GEOFFREY R. THOMAS,
Strick and Bellingham,
PO Box 28,
2 Princess Way,
Swansea,
West Glamorgan.
June 15.

University league

From the Vice-Chancellor of Liverpool University

Sir, I have looked with interest at your excellent Spectrum series on the universities (May 30 — June 17). This series has been extremely comprehensive and informative. However, I feel I must correct a view put forward in part 2 (May 31), when reference was made to the league table.

While I agree unreservedly with the view that "one way of judging a university is to measure the quality of its research" it is important to recognise that this is a dynamic quality and not a static quality. Any assessments, such as those referred to by the UGC (University Grants Committee) and the *Times Higher Education Supplement*, are necessarily "snapshots" in a changing panorama.

This can be illustrated quite clearly by looking at the outcome of the two major assessments that have been completed since the UGC selectivity exercise in 1985. The first was the award by the Science and Engineering Research Council of university (interdisciplinary) research centres to four universities — Cambridge, Oxford, Liverpool and Glasgow. The second was the identification of six principal mainstream departments of earth sciences — Cambridge, Oxford, Liverpool, Leeds, Manchester and Edinburgh.

The common elements demonstrate that the *THES* rating of this university as 19th in the league table was at a point on a rising curve.

Yours sincerely,
GRAEME J. DAVIES,
University of Liverpool,
Senate House, Abercromby Square,
PO Box 147,
Liverpool, Merseyside.

From Dr John Law

Sir, I am in a dilemma sadly not uncommon in the present British university system. I read in *The Times* of June 14 a reasonably positive assessment of my university department — history, at University College, Swansea. Yesterday I received from the college my copy of a *pro-forma* letter encouraging me to consider (very) early retirement.

Where does my academic, moral, public duty lie? Could a secretary of state advise?

Yours sincerely,
JOHN LAW
(Balsdon Senior Fellow),
The British School at Rome,
Via Antonio Gramsci 61,
00197 Rome, Italy.
June 17.

Greater the truth . . .

From Mrs Gillian Falconer

Sir, An eight-year-old pupil of mine, after toiling over a news sheet about the Spanish Armada, brought it to me for my inspection and comment. I congratulated her on its content and presentation, but suggested that the spelling could be corrected in several places.

She pondered this for a few minutes, then came to me again and said she thought it best to leave a few spelling mistakes because that made the news sheet more like a *real* newspaper.

yours faithfully,
G. FALCONER,
Iris Bank, 47 Cockhill,
Trowbridge, Wiltshire.

Safety in numbers

From Mr J. T. A. Shorten

Sir, Since Mr West's group of traffic wardens (June 15) was quite a small one, how about "a pinch"?

Yours faithfully,
JOHN SHORTEN,
13 Bernard Crescent,
Hunstanton, Norfolk.

From Mr S. P. S. Reid

Sir, A "clutch" of traffic wardens, as Mr West proposes, seems almost appropriate. Perhaps a "clamp" would be better.

Yours faithfully,
SEBASTIAN REID,
Francis Taylor Building,
Temple, EC4.

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
June 21: The Queen received the Bishop of Derby (the Right Reverend Peter Spencer Dawes) who was introduced into Her Majesty's presence by the Right Hon Douglas Hurd, MP (Secretary of State for the Home Department) and did homage upon his appointment.

The Secretary of State for the Home Department administered the Oath.

The Right Reverend John Bickersteth (Clerk of the Closet to The Queen) and the Gentlemen of the Household in Waiting were in attendance.

The Queen received the Members and Management of the Australian Aboriginal Cricket Team at Buckingham Palace.

The Duke of Edinburgh this morning was given a demonstration and test drive in an Autoguide equipped vehicle of the Automobile Association at Buckingham Palace.

His Royal Highness, President of the Central Council for Physical Recreation, later attended the Annual General Meeting and subsequently as President attended a meeting of the members of the Institute of Sports Sponsorship at Drapers Hall, Throgmorton Street, London EC2.

Mr Brian McGrath was in attendance.

The Duke of Edinburgh, Patron of the First International Oleg Kerensky Memorial Conference "Tension Structures" attended the Conference Banquet at Guildhall, London EC2 this evening.

Brigadier Clive Robertson was in attendance.

The Princess Royal this afternoon opened the new Information Technology Laboratories at the University of Manchester and was received by the Vice-Chancellor of the University (Professor Sir Mark Richmond).

Her Royal Highness travelled in an aircraft of The Queen's Flight and was received upon arrival at Manchester Airport by Her Majesty's Lord-Lieutenant for Greater Manchester (Colonel John Timmins).

The Princess Royal, President, Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Her Royal Highness was received by Her Majesty's Lord-Lieutenant for Lincolnshire (Mr Henry Nevile).

Mrs Malcolm Wallace was in attendance.

Lady Susan Hussey has succeeded the Hon Mary Morrison as Lady in Waiting to The Queen.

CLARENCE HOUSE
June 21: Ruth, Lady Fermoy has succeeded Lady Angela Oswald as Lady-in-Waiting to Queen Elizabeth The Queen Mother.

KENSINGTON PALACE
June 21: The Prince of Wales received Mr Emanuel Popolizio, Mrs Joan Wallick, and Mr John Thompson at Highgrove House, Doughton, Tetbury, this morning.

His Royal Highness, President, The Prince's Trust, accompanied by The Princess of Wales, this evening attended the Film Premiere of *Crocodile Dundee II* in aid of the Trust at the Empire Theatre, Leicester Square.

Mrs George West and Major Christopher Lavender were in attendance.

KENSINGTON PALACE:
June 21: The Princess Margaret, Countess of Snowdon, President of the National Society for the Prevention of Cruelty to Children, this afternoon visited West Bromwich to open "The Elms", the Society's Child and Family Centre. Her Royal Highness was received on arrival by Her Majesty's Lord Lieutenant for the West Midlands (The Earl of Aylesford).

Her Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by The Hon Mrs Whitehead.

KENSINGTON PALACE
June 21: The Duke of Gloucester this morning visited the Medway Heritage Centre and Chatham Historic Dockyard.

In the afternoon His Royal Highness visited Fort Amherst, Kent.

Lieutenant-Colonel Sir Simon Bland was in attendance.

YORK HOUSE
ST JAMES'S PALACE
June 21: The Duchess of Kent, Patron of the Cancer Relief Macmillan Fund, today visited the Cornwall Macmillan Service Headquarters at Truro and later opened an extension to Mount Edgcumbe Hospice, St Austell, Cornwall.

Her Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by Mrs Peter Wilmot-Sitwell.

Imperial Society of Knights Bachelor

The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Cole, Garter Principal King of Arms and Knight Principal, and Sir Robert Crichton-Brown, member of council, read the lessons and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were:

Sir Alexander Durie (chairman), Sir Peter Lane (treasurer), Sir Austin Bide, Sir Eric Cheadle, Lord Fraser of Kilmorack, Sir Donald Gosling, Sir William Harris, Sir David Napley, Sir Rex Niven, Sir Brian Rix and Mr R M Esden (clerk to the council).

Sir Colin and Lady Cole received the guests at a reception held afterwards

Reception

Anglo-Portuguese Society
The Portuguese Ambassador presided at the annual meeting of the Anglo-Portuguese Society held yesterday at the embassy. Mr Donald Cape was elected chairman. A reception was held afterwards at 12 Belgrave Square.

Dinners

Insurers' Company
The Lord Mayor and Lady Mayoress, accompanied by the Sheriffs and their ladies, attended a dinner given by the Insurers' Company last night at the Mansion House. Mr Jack Redfern, Master, was the host.

Among those present were:
The Recorder of London and Lady Miskin, the President of the Chartered Institute of Loss Adjusters, the President of the Chartered Insurance Institute, the Chairmen of the Association of British Insurers, the British Insurance Brokers' Association and the Association of Insurance and Risk Managers in Industry and Commerce; the Masters of the Coopers', the Tobacco Pipe Makers' and Tobacco Blenders', the Chartered Surveyors' and the Chartered Secretaries' Companies, Officers Commanding the Kent and Sharpshooters Yeomanry Squadron and the 265 (KSY) Signal Squadron and their ladies.

Paister-Stainers' Company
Mr Douglas B. Hobday, Master of the Painter-Stainers' Company, assisted by Mr John F.S. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Renter Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall. Sir Anthony Jolliffe and Lady (Colin) Cole also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Cutler in Hallamshire were the principal guests.

Horticulture

Airing for the 'new generation' lupins

By Alan Toogood, Horticulture Correspondent

Tall bold spikes of early summer flowers punctuate the Royal Horticultural Society's flower show, which opened yesterday at Westminster.

Woodfield Brothers, of Stratford-upon-Avon, Warwickshire, are showing lupins and delphiniums of their own raising. The "new generation" lupins, raised by Maurice Woodfield, open their flowers at the tops of the spikes before the lower ones fade - unlike the old Russell hybrids which they replace. Brian Woodfield breeds delphiniums and among his new introductions are the pink varieties "Clifford Lass" and "Clifford Pink".

Butterfield's Nursery, of Bourne End, Buckinghamshire, and Rougham Hall Nurseries, of Bury St Edmunds, Suffolk, are also showing delphiniums. Butterfield's exhibit includes British raised pink varieties such as the pale "Claire", while Rougham Hall is featuring a light blue variety of its own raising with serrated petals. The breeding programme is aiming for resistance to mildew and plants with a longer life expectancy.

The only gold medal awarded went to the Enshu School of Ikebana, of East Horsley, Surrey, for a display of ikebana (Japanese flower arranging).

Iris specialist V. H. Humphrey, of Arnold, Nottinghamshire, is featuring some American varieties, such as the butterscotch and violet "Brown Lasso".

The young Cottage Garden Society is exhibiting for the first time at an RHS show. One of its aims is to bring back old varieties and species of plants and its cottage-garden border features such gems as the green-flowered rose plantain, the double rose campion and the fragrant sweet pea "Painted Lady".

The British Pelargonium and Geranium Society is showing fashionable scented pelargoniums and many rarely seen species like *Pelargonium peltatum*, parent of the ivy-leaved varieties.

A new miniature pale pink ivy-leaved pelargonium named "Icing Sugar" is being shown by the raisers, Vernon Geranium Nursery, of Sutton, Surrey. It expects a big demand when it becomes available next year.

Several societies are holding competitions, including the British National Carnation Society. D.A. Franklin, of Banstead, Surrey, has gained the Lady Ensley Carr salver for perpetual carnations. An amateur breeder, he is trying to bring fragrance back to the perpetuals. J. W. Radcliffe, of Romford, Essex, has won the Tom Jackson memorial bowl for pinks. His exhibit includes the popular warm pink variety "Doris".

In the British Pelargonium and Geranium Society's competition, John Evans, of Hornchurch, Essex, has won the Iris Munro cup for best exhibit - a group of regal pelargoniums ("Harewood Slam", "Hazel Cherry" and "Hazel Choice"). With this exhibit Mr Evans also gained the Margery Stimpson cup (for best amateur exhibit) and the Lady Irene Burton cup (best amateur regal pelargoniums). Mr Evans was also awarded the W.A.R. Clifton cup for the best zonal pelargonium (bright pink "Highfield's Prima Donna").

In the Delphinium Society's competition Dr. D. W. Bassett, of Oxted, Surrey, has gained the Chaplin cup for most points. The Mary Pope trophy for the best delphinium spike has been awarded to J. A. Cooke, of Burton-on-Trent, for purple variety "Brace".

The best spike in the British Iris Society's late show is the white sibirica variety "Weisse Etagen" which gained for Mrs J. Hewitt, of Kidderminster, Hereford and Worcester, the Randall trophy. Mrs Hewitt also won the Hewitt trophy for best vase of sibirica irises. The German iris plaque, for beardless varieties, has been won by H. Foster, of Powys, Wales, with sibirica varieties "Dark Circle" (deep violet) and "Harpswell Happiness" (white).

In the RHS flowering trees and shrubs competition, Lord Aberconway and the National Trust, of Bodnant, Clwyd, Wales, are exhibiting a superb vase of *Embothrium lanceolatum* "Norquinco", an evergreen shrub with brilliant vermilion flowers the full length of the stems.

The show is open today from 10am to 5pm.

Today's royal engagements

The Queen, accompanied by the Duke of Edinburgh, will open the refurbished East Hall Gallery of the Science Museum at 3.00.

The Duke of Edinburgh, President of the World Wide Fund for Nature, will attend a dinner at the St James's Court Hotel at 7.30 in aid of Ranthambore Game Sanctuary.

The Prince of Wales will visit Computerland, 12-13 Bow Lane, EC4, at 11.00; and, as Patron of the William and Mary Tercentenary Trust, will be the host at a performance of *Dido and Aeneas* at Buckingham Palace at 8.15 in aid of the trust.

The Princess Royal, President of the Lincolnshire Agricultural Society, will attend the society's show at the Lincolnshire Showground at 10.00.

Princess Margaret, President of the Girl Guides Association, will open the new Scout and Guide Headquarters at Quedgeley, near Gloucester, at 3.00.

The Duchess of Gloucester, President of the Royal London Society for the Blind, will visit Dorton House School, Sevenoaks, Kent, at 1.15.

The Duke of Kent will visit RAF Wittering, Cambridgeshire, at 10.25.

The Duchess of Kent will visit Wimbledon at 1.55.

Prince Michael of Kent, President of the Institute of the Motor Industry, will attend the vice-presidents' and fellows' luncheon at Swaffham Priors, Cambridgeshire, at 12.30.

Marriage

Mr T.G. Congdon and Miss D. Preston-Lowe
The marriage took place on June 18, 1988, at the Temple Church, of Mr Timothy George Congdon, son of Mr and Mrs Douglas Congdon, of Colchester, Essex, to Miss Dorianne Preston-Lowe, only daughter of Mr and Mrs Percy Preston-Lowe, of Old Stratford, Northamptonshire. Canon Robinson officiated.

The bride, who was given in marriage by her father, was attended by Mrs Kazue Hiromoto, Miss Olivia Collas and Miss Charlotte Collas. Professor Douglas McWilliams was best man.

The reception was held at the Inner Temple and the honeymoon is being spent in the United States and Mexico.



The Eldonian Neighbourhood Revitalization Project, in the Vauxhall area of Liverpool, one of 41 short-listed entries in this year's Community Enterprise Scheme, was filmed last week for a video which will be shown at the awards presentation ceremony at the Royal Institute of British Architects' headquarters in London on July 5 (Our Architecture Correspondent writes).

The awards, for the most imaginative, viable and needfulfilling projects, will be presented by the Prince of Wales, the scheme's patron. The video is being made by the scheme, sponsored by *The Times* and the RIBA, in association with the Community Projects Foundation.

The Eldonians are building 145 houses on land reclaimed from the Tate & Lyle factory, which closed in 1982 with the loss of almost 2,000 jobs. Mr Tony McGann, the group's chairman (right) used to be a forklift truck driver there.

Mr Bill Halsall (left), a community architect from the local practice Wilkinson Hindle Halsall Lloyd Partnersip, designed the £4 million estate, which has a community-run market garden on neighbouring land. This is being run on a commercial basis and to provide job opportunities and work experience.

ANNOUNCEMENTS & PERSONAL

Continued from page 15

LEGAL NOTICES

CARPETS INTERNATIONAL EXPORTS LIMITED
Former Names: Debron Carpets Limited
NOTICE IS HEREBY GIVEN that Phillip Rodney Sykes of Binder Hamlyn, 8 St Bride Street, London, EC4A 4DA was appointed liquidator of the above named company on 20 August 1987.
NOTICE IS FURTHER given pursuant to Rule 4.182A of the Insolvency Rules 1986 that the liquidator intends to make the first and only distribution to creditors. Creditors are required to send their names and addresses and particulars of their claims to the liquidator on or before 29 July 1988, the last date for proving. Thereafter the distribution may be made without regard to the claim of any person whose debt has not been proved by that date.
It should be noted that the directors of the company have made a Statutory Declaration that they have made a full inquiry into the affairs of the company and that they are of the opinion that the company will be able to pay its debts in full within a period of twelve months from the date of liquidation.
Dated this 13th day of June 1988
P R Sykes - Liquidator

FASHION TEAM LIMITED
NOTICE IS HEREBY GIVEN pursuant to Section 98 of The Insolvency Act, 1986, that a Meeting of the creditors of the above-named Company will be held at the offices of LEONARD CURTIS & CO., situated at 30 EASTBOURNE TERRACE, (SECOND FLOOR) LONDON W2 6LF, on Thursday, the 30th day of June, 1988 at 12 o'clock for the purposes provided for in Section 98 et seq.
Keith D. Gerald, Licensed Insolvency Practitioner, of Leonard Curtis & Co., whose address is above, will provide the creditors free of charge with such information as to the Company's affairs as the creditors may reasonably require until the 29th June, 1988.
Dated the 15th day of June 1988
J. GOTLIB - Director

Notice of appointment of liquidator
(Members'n Creditors)
voluntary winding up
Pursuant to section 600 of the Companies Act 1985
Company number: 1890648. Name of company: Supreme Transport Limited. Address of registered office: 18 Dene hurst Gardens, Woodford Wells, Essex IG8 0PA. Liquidators name and address: Richard Andrew Segal, 18 Dene hurst Gardens, Woodford Wells, Essex IG8 0PA. Date of appointment: 16th June 1988. By whom appointed: Members and Creditors.
Date: 16/6/88.
R A Segal - Liquidator

PSYCHOLOGICAL CONSULTANCY SERVICES LTD
Registered number: 1710399. Trading name: Psychological Consultancy Services Limited. Nature of business: Recruitment Consultants. Trade classification: 46. Date of appointment of administrative receivers: 7th June 1988. Name of person appointing the administrative receivers: Barclays Bank PLC.
Philip Meech FCA and Peter S Dunn FCA - Joint Administrative Receivers
Office holder no. 2344 and 2368
of 30 Eastbourne Terrace
London W2 6LF

NOTICE OF APPOINTMENT OF TRUSTEE
INSOLVENCY RULES 1986
RULE 6.124 (1)
IN THE HIGH COURT OF NO 3534 OF 1987
IN THE MATTER OF: GERALD COLLIS THOMPSON (AN BANKRUPTCY)
Notice is hereby given that on 28th April 1988, Melvyn Laurence Rose, F.C.A., F.C.C.A. of Lidgra House, 250 Kingsbury Road, London NW9 0BS was appointed Trustee of the above-named Estate.
Dated this 16th day of June 1988
Melvyn Laurence Rose F.C.A. F.C.C.A.
Trustee

LEGAL NOTICES

IN THE HIGH COURT OF JUSTICE
CHANCERY DIVISION
NO. 002446 OF 1988
IN THE MATTER OF CALEDONIA INVESTMENTS PLC
AND
IN THE MATTER OF THE COMPANIES ACT 1985
NOTICE IS HEREBY GIVEN that the Order of the High Court of Justice (Chancery Division) dated 23 May 1988 confirming the reduction of the capital of the above-named Company from £7,960,000 to £5,460,000 and the Minute approved by the Court showing with respect to the capital of the Company as altered the several particulars required by the above-mentioned Act were registered by the Registrar of Companies on 14 June 1988.
Dated the 22nd day of June 1988
Freshfields (JRJR/SAW/81311.L), Walden House, 17-24 Cathedral Place, London EC4M 7JA, Solicitors for the above-named Company.

KOSSET CARPETS LIMITED
Former Names: Long Meadow Felt Company Limited. Carpets International (Northern) Limited.
NOTICE IS HEREBY GIVEN that Phillip Rodney Sykes of Binder Hamlyn, 8 St Bride Street, London, EC4A 4DA was appointed liquidator of the above named company on 20 August 1987.
NOTICE IS FURTHER given pursuant to Rule 4.182A of the Insolvency Rules 1986 that the liquidator intends to make the first and only distribution to creditors. Creditors are required to send their names and addresses and particulars of their claims to the liquidator on or before 29 July 1988, the last date for proving. Thereafter the distribution may be made without regard to the claim of any person whose debt has not been proved by that date.
It should be noted that the directors of the company have made a Statutory Declaration that they have made a full inquiry into the affairs of the company and that they are of the opinion that the company will be able to pay its debts in full within a period of twelve months from the date of liquidation.
Dated this 13th day of June 1988
P R Sykes - Liquidator

SPUR DOUBLING MILL LIMITED
NOTICE IS HEREBY GIVEN that Phillip Rodney Sykes of Binder Hamlyn, 8 St Bride Street, London, EC4A 4DA was appointed liquidator of the above named company on 20 August 1987.
NOTICE IS FURTHER given pursuant to Rule 4.182A of the Insolvency Rules 1986 that the liquidator intends to make the first and only distribution to creditors. Creditors are required to send their names and addresses and particulars of their claims to the liquidator on or before 29 July 1988, the last date for proving. Thereafter the distribution may be made without regard to the claim of any person whose debt has not been proved by that date.
It should be noted that the directors of the company have made a Statutory Declaration that they have made a full inquiry into the affairs of the company and that they are of the opinion that the company will be able to pay its debts in full within a period of twelve months from the date of liquidation.
Dated this 13th day of June 1988
P R Sykes - Liquidator

Scouler Grain Company
Corn. Wheat. Milo. Soybeans
For Sale
In Large Quantities
Write:
200 Embassy Park Plaza
9110 West Dodge Road
Omaha, Nebraska. 68114

LEGAL NOTICES

Notice of appointment of liquidator
(Members'n Creditors)
voluntary winding up
Pursuant to section 600 of the Companies Act 1985
Company number: 688483. Name of company: Plant Fabrications Limited. Address of registered office: 18 Dene hurst Gardens, Woodford Wells, Essex IG8 0PA. Liquidators name and address: Richard Andrew Segal, 18 Dene hurst Gardens, Woodford Wells, Essex IG8 0PA. Date of appointment: 16th June 1988. By whom appointed: Members and Creditors.
Date: 16/6/88.
R A Segal - Liquidator

NOTICE UNDER SECTION 46 OF THE INSOLVENCY ACT 1986
REGISTERED NAME OF COMPANY: AVELING BARFORD INTERNATIONAL LIMITED. REGISTERED NUMBER: 236064.
Notice is hereby given that on 14 June 1988, John Andrew Talbot and David Charles Lovett of Arthur Andersen & Co., PO Box 55, 1 Surrey Street, London WC2R 2NT were appointed Joint Administrative Receivers of the above company by Standard Chartered Bank PLC under the powers conferred in a debenture dated 25 April 1986 containing fixed and floating charges over the trade and the assets of the company.
Dated this 14 day of June 1988
John Andrew Talbot

NOTICE UNDER SECTION 46 OF THE INSOLVENCY ACT 1986
REGISTERED NAME OF COMPANY: AVELING BARFORD LIMITED. REGISTERED NUMBER: 44631.
Notice is hereby given that on 14 June 1988, John Andrew Talbot and David Charles Lovett of Arthur Andersen & Co., PO Box 55, 1 Surrey Street, London WC2R 2NT were appointed Joint Administrative Receivers of the above company by Standard Chartered Bank PLC under the powers conferred in a debenture dated 25 April 1986 containing fixed and floating charges over the trade and the assets of the company.
Dated this 14 day of June 1988
John Andrew Talbot

TRUSTEE ACTS

NOTICE is hereby given pursuant to s27 of the TRUSTEE Act. 1925 that any person having a CLAIM against or an INTEREST in the ESTATE or any of the deceased person's whose names, addresses and descriptions are set out below is hereby required to send particulars in writing of his claim or interest in the person or persons mentioned in relation to the deceased person concerned before the date specified: after which date the estate of the deceased will be distributed by the personal representatives among the persons entitled thereto having regard only to the claims and interests of which they have had notice.

ANNIE MARY HARE late of The Coach House, Crosby Ravensworth, Penrith, Cumbria died on the 10th December 1988 Particulars to E. & E.A. Heeks, Solicitors, Shire Hall, Appleby-in-Westmorland, Cumbria CA16 6XN before 29th August 1988.

ANTHONY EDWARD CHRISTIAN HARE late of The Coach House, Crosby, Ravensworth, Penrith, Cumbria, died on the 9th February 1988. Particulars to E. & E.A. Heeks, Solicitors, Shire Hall, Appleby-in-Westmorland, Cumbria CA16 6XN before 29th August 1988.

Forthcoming marriages

Sir Gordon Shattock and Mrs D. T. L. Sale
The engagement is announced between Gordon Shattock, of Dunsford, Exeter, and Wendy Sale, of Topsham, Exeter.

Mr T.L. Tatham and Miss M-R. Wakefield
The engagement is announced between Timothy, second son of Mr and Mrs Christopher T.C. Tatham, of Winchester, and Mary-Rose, only daughter of Sir Peter and Lady Wakefield, of Twickenham.

Mr P.D. Barden and Miss J.A. Nixon
The engagement is announced between Philip, son of Mr and Mrs C.A. Burden, of Moor Park, Hertfordshire, and Julia, daughter of Mrs F.P. Nixon and the late Mr F.P. Nixon, also of Moor Park.

Mr S.M. Fry and Miss V. Alexiou
The engagement is announced between Stephen Mark, elder son of Mr and Mrs Edward Fry, of Hambleton, Colwall, Herefordshire, and Victoria, eldest daughter of Mr and Mrs L. Alexiou, of Robin Vale, Victoria, Australia.

Flight Lieutenant P.L. Holland and Miss E.K. Johnson
The engagement is announced between Peter Lars, elder son of Group Captain P. Holland, MBE, and Mrs Holland, of Walters Ash, Buckinghamshire, and Elizabeth Kate, younger daughter of Mr and Mrs I. Johnson, of Beaconsfield, Buckinghamshire.

Mr M.F. Leeder and Miss N.J. Dyde
The engagement is announced between Malcolm, eldest son of Mr and Mrs P.F. Leeder, of Norwich, and Nicola, eldest daughter of Major and Mrs M.E. Dyde, of Dorchester-on-Thames, Oxfordshire.

Mr A.L.S. Mills and Miss J. Bryden-Brown
The engagement is announced between Anthony, elder son of Mr and Mrs N.A.S. Mills, of Windlesham, Surrey, and Jane, only daughter of Mr and Mrs J.M. Bryden-Brown, of Double Bay, Sydney, Australia.

Mr K.M. Orrell and Miss M.A. Timmis
The engagement is announced between Kenneth, eldest son of Colonel and Mrs K. Orrell, of Ashbrow, Lancashire, and Melissa, eldest daughter of the late Mr W.R. Timmis and of Mrs J.M. Timmis, of Five Ashes, East Sussex.

Mr J.R. Reatchlous and Miss B.M. Elworthy
The engagement is announced between James, son of Mr and Mrs Richard Reatchlous, of Wokingham, Berkshire, and Belinda, daughter and stepdaughter of Mr and Mrs Richard Elworthy, of Portugal, and daughter of the late Mrs Elizabeth Norton.

Mr J.D. Seal and Miss A.J.F. Masterton
The engagement is announced between Jonathan, son of Mr and Mrs R.D. Seal, of Ayot St Peter, Hertfordshire, and Annabel, daughter of Mr and Mrs J.C.F. Masterton, of Lurgashall, West Sussex.

Birthdays

Sir George Abell, Indian civil servant, 84; Mr Jack Bailey, former secretary, MCC, 58; Sir John Barnes, diplomat, 71; Mr John Beckett, former chairman, Woolworth Holdings, 59; Sir Christopher Booth, gastroenterologist, 64; Lieutenant-General Sir Robin Carnegie, 62; Mr D.H.B. Chesshyre, herald, 48; Sir Roger Falk, vice-president, Sadler's Wells Foundation and Trust, 78; Field Marshal Sir Roland Gibbs, 67; Mr G.S. Hill, solicitor, 61; Lord Hunt, leader, British expedition to Mount Everest in 1952, 78; Air Vice-Marshal Sir Ralph Jackson, 74; Mr Bruce Kent, nuclear disarmament campaigner, 59; Mr Joe Loss, bandleader, 79; Professor Sir Kenneth Mather, geneticist, 77; Lady Nairne, 76; Mr Gordon Oakes, MP, 57; Miss Esther Rantzen, broadcaster, 48; Dame Cicely Saunders, founder, St Christopher's Hospice, Sydenham, 70; Miss Prunella Scales, actress, 56; Vice-Admiral Sir Michael Villiers, 81; Mr John Wakeham, MP, 56; Professor D. Whitteridge, physiologist, 76; Miss Diana Young, jockey, 32.

Debut of new breed

The highlight of the third day at the Royal Highland Show at Edinburgh was the debut of a new sheep breed, the Rouge de l'Ouest, judged by veteran Aberdeenshire breeder, Mr A. C. B. Lee, of Fraserburgh.

For the championship reserve Mr Lee favoured two imported rams from two of the breed's Scottish pioneers, Mr Robert Graham, of Bridge of Allan, and Mr James Goldie, of Dumfries.

The titles for two other continental sheep breeds, the Charollais and the Vendeen, remained in the same hands as last year, with Mr James Kinnaird, Kilross, and Ewan Macarthur, Nairn, respectively.

Other winners of president's medals for the breed were:
Cattle Aberdeen Angus, W & D McLaren, Blackford, Perthshire, with senior bull. Hereford: James Bigger, Castle Douglas, Kirkcudbrightshire, with senior bull. Ayrshire: Alexander Woodburn & Sons, Galston, Ayrshire, with cow in milk. British Friesian: H H Bell & Sons, Carnforth, Lancashire, with cow in milk. Jersey: Mr and Mrs J L Hogg, Kirknewton, Midlothian, with cow in milk. British Holstein: J Don Anderson, Elgin, Murrayshire, with cow in milk.
Sheep: Texel: G Jamieson, Annan, Dumfriesshire, with ewe. Bleu du Maine: John Tough, Carluke, Lanarkshire, with shearling ram.
Purves St John's Wells Trophy for best two in hand ponies: Miss Jean Cameron, Cupar, Fife, and G D Habbirton, Blairgowrie, Perthshire, with Highland ponies bred by Kestrel of Whitebrae.

Anniversaries

BIRTHS: George Vancouver, explorer, King's Lynn, Norfolk, 1757; Karl von Humboldt, statesman and philologist, Potsdam, Germany, 1767; Guiseppe Mazzini, Italian patriot, Genoa, 1805; Sir Rider Haggard, novelist, West Bradenham Hall, Norfolk, 1856; Sir Julian Huxley, biologist, London, 1887.

DEATHS: Saint John Fisher, bishop, martyr, executed London, 1535; Benjamin R Haydon, painter, London, 1846; Howard Staunton, chess player and Shakespearean scholar, London, 1874; Sir Henry Wilson, field-marshal, assassinated by Sinn Feiners, London, 1922; Walter De La Mare, poet and novelist, Twickenham, 1956; Judy Garland, London, 1969; Darius Milhaud, composer, Geneva, 1974.

Luncheon

British Council
Sir David Orr, Chairman of the British Council, was host at a luncheon held yesterday at 10 Spring Gardens in honour of Dr Dzingai Mutumbuka, Minister of Higher Education of Zimbabwe. The High Commissioner for Zimbabwe was among the guests.

Latest wills

Dr Roger Edward Collingwood Altounyan, of Penny Bridge, Ulverston, Cumbria, inventor of the anti-asthma drug, Intal, and friend of Arthur Ramsome, whose Swallows and Amazon books were based on the youthful adventures of Dr Altounyan and his four sisters, left estate valued at £176,489 net.

Mr Christopher Evelyn Blunt, formerly president of both the Royal and the British Numismatic Societies and brother of Wilfrid and Anthony Blunt, left estate valued at £1,199,863 net. He left his estate mostly to relatives.

Appointments

Latest appointments include:

Viscount Whitelaw to be President of the Great Britain-USSR Association.

Air Vice-Marshal C. E. Evans to be Senior Directing Staff (Air), Royal College of Defence Studies, from June 24, in succession to Air Vice-Marshal M. K. Adams.

Group Captain E. A. L. Sandison to be Honorary Nursing Sister to the Queen from June 24, in succession to Group Captain M. M. Shaw.

OBITUARY

PROF ARCHIE COCHRANE

Chest diseases amongst miners

Professor Archie Cochrane, CBE, an epidemiologist who did important work among the coal mining community of South Wales and a former holder of the Chair of chest disease and tuberculosis at the Welsh National School of Medicine, died on June 18, aged 79.

Cochrane was also a former director of the Medical Research Council's epidemiology unit in Cardiff.

He had joined after the war the MRC's newly-established Pneumoconiosis Research Unit in Cardiff, as epidemiologist and X-ray reader and the following 10 years were probably the most productive of his life.

By an almost obsessional interest in the detailed and accurate measurement of disease patterns in the local industrial population he helped demonstrate that field epidemiology could achieve the kinds of levels of scientific accuracy expected in the research laboratory.

Although the immediate results of his work in South Wales were in the field of coalminers' pneumoconiosis, there were valuable repercussions in such fields as the epidemiology of bronchitis, anaemia, rheumatoid arthritis and later, for National Health Service research.

In 1958 Cochrane moved to the David Davies Chair of chest diseases and tuberculosis at the Welsh National School of Medicine.

Born in Galashiels the son of a tweed manufacturer, Cochrane obtained a delayed first medical qualification, due to "interruptions" including studying the psychoanalytical method in Vienna and participating as a medical student in the Spanish Civil War with the International Brigade.

Cochrane joined the RAMC in 1940 and after capture on Crete in 1941, spent four years as a prisoner of war in Crete, Greece and Germany, where he treated chiefly Soviet, French and Yugoslav prisoners suffering from tuberculosis. In 1945 he was appointed MBE for his work as a PoW medical officer, and advanced to CBE in 1968, for his services to medicine.

He retired from teaching in 1969 to become a full-time MRC director. He returned fully to his major research interests in Wales, completing the follow-up investigations of the population he had first studied in the 1950s.

In 1972 he published *Effectiveness and Efficiency — Random Reflections on Health Services*, which aroused international interest.

JOHN KNOTT

Charles Harold Knott, who has died at the age of 87, went as a boy to Tonbridge School in 1915 and maintained a close connection with the place for the rest of his life — as assistant master, housemaster, master-in-charge of cricket, registrar and walking encyclopaedia.

A telling batsman himself, "John" Knott was a blue at Oxford from 1922 to 1924, captaining them in his last year, and played on and off for Kent from 1921 until 1939. As a striker of the ball he was much feared, even in his schoolboy days. He scored 5633 runs in first class cricket, including nine hundreds.

Colin Cowdrey writes:
For 60 years, John Knott was the inspiration behind the cricket at Tonbridge and his awesome presence dominated the Head, the name given to our lovely ground.

When he retired as cricket master 33 years ago, he helped to choose successors of the highest quality, Mike Bushby, David Walsh and Simon Doggart. Throughout this period, he remained the *éminence grise*, always supportive, wise enough never to interfere or to criticize.

To the young schoolboy he was austere and forbidding, able to make the fiercest demands yet saying very little. His poker face seemed able to conjure a thousand different expressions, a lift of the eyebrow, the pout of the mouth, a tug of the ear, a grunt, a choke on the pipe, and cricketers two games away came to interpret what he was wanting.

Words of praise were mighty scarce too but when they came his soft blue eyes shone through an enchanting smile revealing a soft heart and just how much he wanted his boys to do well.

Nothing gave him more pleasure than to watch a team spirit develop around positive captains and good fielding. For Oxford and for Kent he was a world-class cover point and he chased us with fielding practice every day.

He made it quite clear that he was master-in-charge of cricket and not the coach. He was wary of coaching and rather scornful of the over-coached. He gave full rein to unorthodoxy and encouraged each player to be a good listener and observer with a view to developing his own individual style.

"Move your feet to it and hit it straight," he used to say as he tossed up teasing leg-breaks, and when you missed he would add: "Look at it boy. It's so much easier when you look at it." I must have heard that 1,000 times and it has come to sound better and better advice with the years.

As master-in-charge he looked to the captain and the vice-captain to build their team and shoulder the responsibility. It was a firm-held philosophy. "This is your team not mine," he would say. "You create the spirit and make the decisions. I am here should you want any help from me."

This stand-back approach was appreciated by the boys and inevitably it led to consultations and, in the process, the building of a friendship with him. He believed that the happiest team can only be built around the captain, and the spectre of this modern fetish whereby a captain is in danger of being choked by powerful managers and coaches left him saddened and bewildered.

He was meticulous with regard to detail, whether it be dress, punctuality or standards of behaviour on and off the field. He was a real martinet with regard to preserving old-world courtesies, looking after the visitors, thanking hosts, umpires and groundsmen at the end of the day. Woe betide a Tonbridge boy who fell short.

I only saw him really angry once. A player stood for a moment at the crease appearing to question the umpire's decision. It never happened again.

I have not known a more devoted servant of cricket. Everything he stood for is just as pertinent today as ever before, and the game cries out for men of his passion and firm direction. From the sick bay just a few months ago he appealed to me "When I am gone you must do something for me. Keep an eye on them at Tonbridge and at Canterbury too. The game will go from strength to strength just as long as you all remember that the player must never be allowed to become bigger than the game."

HENRYK STAZEWSKI

Henryk Stazewski, a leading Polish pioneer of modern abstract painting, has died in Warsaw at the age of 94.

Born in Warsaw in 1894, he studied at the Academy, there, and took the plunge into the objectless idiom in 1924.

He had been a founder-member of the Blok Constructivist group, and later went to Paris, where he came into contact with Mondrian. But the main influence on his work was his compatriot Strzeminski, whose "Unism" was meant to purge art from the baroque and achieve a tensionless and self sufficient plastic "organism."

Completely silenced by the Nazi occupation of Poland and largely muted during the subsequent years of Socialist Realism, Stazewski was almost forgotten, when he suddenly re-emerged in 1955 at Warsaw's Writers Union with a one-man show, which marked a revival of his reputation in Poland and abroad.

He subsequently completely reformed his own approach to abstraction, gradually eliminating colour, but introducing relief and identical forms.

When he returned to colour in 1973, it was mainly to research chromatic graduations of the spectrum, without trying to use colour as an ingredient of composition.

Stazewski developed some novel approaches to environmental art, largely through Warsaw Foksal Gallery with which he was continuously associated from its inception in 1964. In his later years he toyed with ideas of colour healing and art as a medium for contemplation.

Stazewski's work is best represented in the Lodz Museum, and there is a painting in the Tate Gallery, London.

ANNOUNCEMENTS & PERSONAL

"Those things I command you, that ye love one another." John 16.17

BIRTHS

BIEN - On June 16th, 1988 to Danu (née Ren) and Robin, a son, Daniel William.

CATMULL - On June 16th, 1988, to Jane (née Rhodes) and Richard, a beautiful daughter, Elsee.

COLLINS - On June 19th 1988, to Cathy (née Band) and Jim, a son, James William Moberly.

COOK - On June 19th, at the Portland Hospital, to Irene and David, a daughter, Heather Jayne Frances, a sister for Christopher.

CRIPPS - On June 14th, at Queen Charlotte's Hospital, to Hilary (née McGowan) and Tim, a son, Peter Timothy, a brother for Penelope.

CROMPTON - On June 21st, at Huddersfield Royal, to Nicola (née Davis) and Michael, a son, a brother for Thomas, a second grandchild for Vicky and Bob Davis and Margaret and John Crompton.

DEY - On May 17th, at Queen Charlotte's, to Sushmita and Asish, God's gift of a son, Avishek Rahul, grandson for Amitabh and Chitraleicha and Lakshmi and Hiten.

ELWES - On June 19th, 1988 at The Portland Hospital, to Sarah (née Worsley) and Martin, a daughter, Sophie Bridget, a sister for James.

FULLER - On June 20th at Lincoln County Hospital to Sheila (nee Joynes) and Colin a daughter, Fleur Elizabeth, a sister for Briony and Alexander.

GRAY - On June 17th, 1988, at the Portland Hospital, London, to Reica (née Benjamin) and Ian, a son, Benjamin Francis.

KEET - On June 10th, 1988, to Maria Jessua (née Yutsuko) and John, a daughter Victoria Madeleine at The Portland Hospital, London.

KINGSTON - On June 17th, at Queen Charlotte's Hospital, to Alexandra (née Selfman) and John, a son, Henry George, a brother for James.

LEDGER - On June 19th, at B.M.H. Hanover, West Germany, to Kenny (nee Martineau) a son George Archie Peter, a brother for Thomas.

LOGIE - On June 19th, at Kingston Hospital, to Evelyn (née Brown) and Jamie, a son, Duncan Ross.

MACDONALD - On June 10th at Queen Mary's Hospital, Sidcup, Kent, at 3.16am, to Angela (née McKenna) and Gary, a son, Jason Craig, a brother for Cally Louise

MARTINEZ DE ITURERTO - On June 17th, at the Westminster Hospital, to Paz and Ricardo, a daughter Blanca.

McCANN - On June 13th, to Jean and Richard, a son, William Richard.

MCMULLAN - On June 7th, to Kim and John, a boy, Jeremy Thomas, a brother for Adrian.

SIMON - On June 20th, to Jane (née Newey) and Tony, a daughter, Anna Victoria.

TORRIE - On June 15th, 1988 at The Western General, Edinburgh to Fiona and Hamish, a daughter, Annabel June.

WRISHAW - On June 18th 1988, at The Humana Wellington Hospital, London, to Tatiana (née Arnott) and Nicholas, a son, Timothy Alexander.

WILKINSON - On June 4th, at Queen Charlotte's to Lucienne (née Harwood) and Richard, a son, Tobias James.

WILLOWS - On June 19th in Norfolk, to Carolyn and Carl, a son, Freddie Harvest, a brother for Rupert and Bodkin.

MARRIAGES

McGANEY:PICKLES - On June 18th, at The Church of St Andrew & St Mary, Grantchester, Andrew to Susie.

ANNIVERSARIES

ALAN SEEGER Poet & Writer. Born New York, June 22nd 1888, graduate of Harvard. 1910. Fell at Belloy En Santerre on July 4th 1916. "Rif Baer Makroob Bettineise".

DEATHS

BLACK - On June 19th, 1988 Richard Gordon Vernon (Dickie) peacefully at *The Hampshire Clinic, Basingstoke.* Will be sadly missed by all his family and friends. Funeral Service to be held at 12 noon on Tuesday June 28th, at Guilford Crematorium. *Flowers or donations to The* Injured Jockey Fund c/o Alexander & Dry, No. 1 Seal Road, Basingstoke.

BLAIR - On June 20th 1988, Charles Neil Molesworth of *Port Bane, Kenmore, Aberfeldy,* beloved husband of Betty, dearly loved father of Jamie (deceased) and Lavinia and dear grandfather of Laria, Isabella and Murray. By his own wish, funeral private. On Sunday 26th June tribute will be paid to him at the Morning Service in Kenmore Church at 11.30 am.

BOGGIS-ROLFE - On June 19th 1988, at the Churchill Hospital Oxford, Paul Boggis-Rolfe, Husband of Verena, father of Nicholas, Amanda, *Richard,* and Ann. Funeral at the Church of St Mary the Virgin, Bampton, on Thursday 23rd June, at 3.00pm, followed by private cremation. Family flowers only, donations *if desired to the Abbeyfield Society,* 186, Darkes Lane, Potters Bar, ENG 1AB.

BOURKE - On June 19th 1988, Bernard, *aged 90, of Winn Road,* Southampton at the Highbury Hospital Nottingham, dearly loved husband of Edna, father of Jim and Elizabeth, grandfather of Susan, Patrick, Michael and Annora. Enquiries To: Baguley Brothers Nottingham. 0602-605197.

BURKITT - On June 19th, in hospital, Eric Arthur, *of Maidenhead, beloved* husband of Gwen, adored father of Mary Frances and Sarah Jane, dear brother of Betty and John. Requiem All Saints Church, Maidenhead, *Friday June 24th at 10.30am.* Followed by private cremation.

CLARKE - On June 20th, 1988, peacefully in his sleep, after a short illness, Robert Arthur, *aged 83 years of* Abinger Manor, beloved husband of the late Agnes Joyce (née Coventry) for 56 years and loving father, father -in-law and grandfather. Funeral at 12.00 noon, Friday, *June 24th,* at St. James' Church, Abinger Common near Dorking. Donations to Surrey Red Cross preferred to flowers, may be sent to Sherlock and Sons, Treitts House, Dorking.

HOPKINSON - On June 19th, Lecke, beloved wife of John for 56 years, peacefully at home after a long illness, bravely borne. *Family* Funeral at All Saints Church, Melbourn, Cambridgeshire on June 23rd.

HYDER - On June 19th, *peacefully in* her 92nd year, Margaret Hyder, much loved mother of Richard and Sally and grandmother of Martin, Clare and Tom. Funeral at Holy Trinity, Bradford-on-Avon on Friday June 24th at 11.00am. Enquiries to C S Bowyer Ltd, Bradford-on-Avon. 02216 3208.

IRWIN - On June 19th peacefully at home, Mary aged 93, widow of the late Ralph Irwin M.C., much loved mother of John and the late Malcolm, daughter-in-law Jane, and grandmother of Jake. Funeral service at Haddington June 23rd thursday 2.30, p.m.

JOHNS - *On June 24th suddenly* at the University Hospital, Nottingham, loving husband of Christine and dear father of David and Stephen, devoted son of Mrs M E Johns. Professor Peter Bruce aged 49 was Head of Department of Electrical and Electronic Engineering at the University of Nottingham and Managing Director of *Kimberley Communicating* Consultants Ltd, Nottingham. Funeral service at Nuthall Parish Church, Nottingham at 12.50 on Friday June 24th followed by cremation at Bramcote. A memorial service *is to* be arranged later. Flowers or donations if desired for the British Heart Foundation, may be sent to Eastwood and District Funeral Service, 154 Nottingham Road, Eastwood, Tel: (0773) 713484.

KROLL - On June 20th 1988, Adolph (Addy), beloved husband of Pauline (Deceased). Much loved by his family and many friends. Funeral at East Chapel, Golders Green Crematorium, Thursday June 23rd at 11.50am

MADDICK - On Friday June 17th, peacefully at home in Marlow, Helen Mary, beloved sister of Madge Smith and the late Leonard Bonham. Funeral private.

NEWSON-SMITH - On June 11th, 1988, at the Derbyshire Royal Infirmary, after a long illness borne with fortitude, Dr Lear John, *aged 48* years. He will be greatly missed by his family, his medical colleagues and his many friends. Service and Cremation at Markeston Crematorium, Derby at 12.15 pm on Friday June 24th. No flowers please, donations may be sent to the RNLI, c/o Mr J Wesson, Midland Bank plc, 1 St Peter's St, Derby.

O'SHEA - On June 19th at home in Hathersage, Derbyshire, aged 68, Douglas, beloved and loving husband of Louise, dear father of Vicky and Sue, father-in-law of Tom and Dennis and loving grandad of Marc, brother of Hilda and the late Ron and Elsie, and brother-in-law of Rex and Gerty. Late owner and managing director of Searights Bookshop Limited Bath. Funeral service at Hutcliffe Wood Crematorium on Thursday June 23rd at 11.30. Family flowers only, but donations if desired to Bristol Cancer Help Centre c/o J.E. Neulen, Funeral Director, Thornhill Lane End, Bamford, Derbyshire.

PELLING - *On June 19th, in Toys Hill,* Ronald Alfred, brave, treasured, darling husband of Hazel, proud, devoted, adored father of Justin, Holly, Rowan, Hereward and Dorcas. *Funeral 2.30, Brasted Church,* Monday June 27th. All dear friends welcome. Please no flowers. A true original amongst men

PRENDERGAST - On June 18th 1988, peacefully in hospital from cancer courageously borne, Nicholas Hew Dalrymple, Lt. Col. Royal Engineers, beloved husband of Sheena and father of Charles and James. Funeral at Parish Church, Cotton, Devon at 12 noon Friday June 24th. Family flowers only, donations if desired to Cade Ward, RAF Halton, Wendover, Bucks.

PRIESTLEY - On June 17th aged 90 years, Maud, widow of Hayden and mother of David, late of Cornmill Lane, Heckmondwike. Funeral service at All Souls Church, Norristhorpe, Liversedge, on Friday June 24th at 1.45 pm, followed by cremation.

RUDD - On June 18th, 1988 at West *Milton Bridport, William, aged 52* years, treasured eldest son of Michael and Maureen, tragically lost his courageous and lonely nine years battle against Myalgic Encephalomyelitis (ME) and total allergy. Dearly loved and loving brother of Thomasine, David and Patrick. Already desperately missed. All enquiries to AJ Wakely & Sons, *Bridport, (0308) 25726.*

SLADE - On June 20th 1988, peacefully in her 92nd year, Mary Albinia, widow of George Penidvil Slade KC. Beloved mother, grandmother and great-grandmother. Funeral private. Service of Thanksgiving to be announced later. Family flowers only. Donations, if desired, to the RNIB, 224 Great Portland St, London W1.

STEPHENS - On June 20th, peacefully, Julie Dickinson, aged 79 years, loving sister of the late Edith Mary Stephens. Cremation Golders Green Crematorium at 12 noon on Friday June 24th. Any flowers to J H Kenyon Ltd, 49 Marioes Road, Kensington, London, before 10.00 am Friday.

STOCKS - On June 16th, 1988, suddenly yet peacefully, Royden Thomas, late of Jack Barclay and *Owens, member of the Dunkirk* Little Ships Club. Funeral Service at Breakspear Crematorium, Ruislip on Friday June 24th at 1.30 pm (East Chapel). Flowers or donations to *RNLI, c/o T A Ellement & Son Ltd,* 21 Bridge St, Pinner, Middx HA5 3HR, tel: 01 866 0324.

STRUDWICK - On June 19th, Jessie Mary, in her 100th year. Beloved mother of Canon Donald, Mary and Ruth. Requiem at Ifield Parish Church on June 24th at 11am. No flowers, donations to The Childrens' Society at the Church, or to Francis Chappell, 8 Grand Parade, Crawley RH10 1BU.

SULLIVAN - On June 16th, after a short illness, Stanley, aged 63 years of The Kings Shoot, Court Road, Newent, Glos. Dearly loved husband of Jo and father of Jane, Janet and Sarah. Funeral service at St Mary's Church, Newent on Thursday June 23rd at 2.00pm. Interment to follow at Newent cemetery. Flowers may be sent to SC & BS Cocks, 69 Hucclecote Road, Gloucester by 12 noon.

TURNAS - *On June 20th 1988,* peacefully at home, with great courage and dignity, Ian, beloved husband of Martha and father of Adam and Tania. Funeral service *will take place on Friday June 24th* at Putney Vale Crematorium at 3.15 pm. All enquiries to J.H. Kenyon. 01 937 0757.

WEBB - On June 19th, 1988, Richard (Lt Col Royal Signals Retired), aged 80 years, most dearly loved husband of Iris, father of Richard, and stepfather of Justin. (Private cremation). Service of Thanksgiving at 12.00 noon on Friday June 24th, at St Petrox Church Dartmouth. Followed by burial of ashes. Family flowers only please. Donations if desired to St *Johns Ambulance* Brigade, HQ, Darmouth.

WILLIAMS - On May 1st, drowned following fall while walking near Cabo da Roca, Portugal, Christopher John Rees Williams, Master Mariner aged 38, dear son of Joan and Cecil, loved brother and brother-in-law of David and Claire and fond uncle of Richard, Helen and Peter. Private cremation, no flowers please. Donations if desired to Chipstead Lake Cheshire Home or to Sailors' Children's Society. All enquiries to W Hodges (0732) 454457.

MEMORIAL SERVICES

MORGAN - A Service of Thanksgiving for the life of Hugh Morgan will be held at All Saints' Church, Fulham High Street, on Wednesday July *13th at 12.00 noon.*

SPANIER-SEKDMANN - A Service of Thanksgiving for the life of Ginette will be held at St Paul's Church, Covent Garden, at 12 noon on July 7th.

IN MEMORIAM - PRIVATE

CAYLEY - Margaret Frances, who died on Ascension Day (May 26th) 1987 in her 96th year. Remembered always with great love, especially today, her birthday.

ANNOUNCEMENTS

BRUCE, ALFRED GEORGE BRUCE otherwise ALFRED BRUCE late of 24 Wellington Road, Brighton, East Sussex, died Lourdes, *Hautes-Pyrenees, France,* on 10th October 1987.

(Estate about £31,000)

PARSONS, JOHN WILLIAM PARSONS late of 6 Dorset Avenue, Hayes, Middlesex, died in Hillingdon, Middlesex, on 20th June 1987.

(Estate about £13,700)

YOUDAN, FLORENCE JOAN YOUDAN. SPINSTER late of 19 New Ings, Armthorpe, Doncaster, South Yorkshire, died at Doncaster, on 24th December 1987.

(Estate about £11,600)

The kin of the above named are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor *may* take steps to administer the estate.

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PUBLIC RELATIONS **FOCUS** A SPECIAL REPORT



Why the image-makers are shaking off their old look

The PR business believes it is *shaking off a poor image as it* expands and adapts to cope with the challenge of the 1990s.

Leading figures in the industry *admit it has been* dogged by the stereotype of the "gin-and-tonic brigade" but they are adamant that those days are gone. PR, they argue, has moved on from the time when by far the greatest part of its work was involved in media relations and success was measured in column inches in the newspapers.

As Britain's industry as a whole has become more competitive, PR has had to become more sophisticated so that though media relations, and analysis of coverage, still plays a key part in PR programmes they have grown to cover government, community, industrial and investor relations and marketing. Success is assessed by research using surveyors and polls.

Estimates vary about the size of the business in terms of money and manpower. But according to a table published by *PR Week*, the operating revenue of the UK's 141 top consultancies has topped £17 million. Tony Spalding, this year's president of the Institute of Public Relations, says that at least 15,000 people practise PR.

Many people in PR are, like Mr Spalding, former journalists. Increasingly youngsters joining the industry are graduates; older entrants, going into PR as a second career, are transferring from the City, the law or accountancy.

The growth in consumer power has meant that companies have become more aware of the role PR can play in their operations. As a result, the PR executive is moving out of the backroom and into the boardroom, advising of the likely impact of policy decisions and how to present them, rather than just churning out press releases after a decision has been made.

Public-relations practitioners can work for a consultancy or for a company in-house. BP, Britain's biggest company, runs its operation from in-house. Roddy Kennedy, chief press officer at BP's group headquarters in the City, explains that apart from his office dealing with press inquiries, the company has staff who make videos and films for international communications, produce publications such as brochures, set up exhibitions, provide briefing services, write speeches, publish house journals, organize community and educational projects, arrange special events, monitor

> 'The whole industry is now much more effective'

EEC legislation and run a history unit and a photographic library. The company did hire specialist outside advice on a takeover bid in America, but Mr Kennedy says that in this country "we have never found it necessary to go outside for expertise".

Other observers in industry add that the scale of BP's operations mean it is probably far too big for any consultancy to attempt to take it on.

But increasingly companies are splitting their PR work between in-house units and outside specialists. Mr Spalding, director of PR for Dalgety, a big agricultural company, uses the lobbyist GJW and Shandwick's for specialist work. He says that the company's PR operation involves arranging sponsorship, writing and producing the annual report, repairing corporate publications, such as videos, handling investor relations and that only about five to 10 per cent of his work is taken up with press relations.

"The old gin-and-tonic man is yesterday's man," he said. "The whole of our industry is much more effective."

The new breed of business managers, he said, were more aware than their forefathers were of the role PR can play.

Mr Spalding added that the biggest challenge facing the PR business is that "we had to continue to strive for higher standards". The IPR, with a membership of about 2,500 and which represents and regulates individuals within PR, is taking steps towards that aim.

It has decided that within four years its membership will be open only to people with specialized examination qualifications. Applicants will have to hold the Communications Advertising and Marketing Education Foundation's diploma (CAM diploma) specializing in PR.

The first part of the course, leading to a certificate, is knowledge-based; the second, leading to a diploma, is based on a case study. The syllabus has been changed to include management and strategy as well as PR. Mr Spalding said the move is "going to have a tremendous impact on the status of the industry".

The industry is also setting up a new course to explain the basics to graduate entrants.

The IPR and the trade association, the Public Relations Consultants Association, have codes of practice and use publicity as a powerful weapon in regulating their members. Pippa Nason, the IPR's PR consultant, says it uses peer-group pressure to police its membership and explains that the code "emphasizes the public interest".

The PRCA is drawing up a code of ethics to add to its code of practice. Any breaches will be dealt with quickly by its board rather than taking time to convene a disciplinary committee hearing.

Since it was formed in 1969 the PRCA has grown to a membership of 150 companies. And it is still growing. The association's secretary-general, Colin Thompson, said it receives more applications for membership than it accepts. A company has to have been in business for three years before it can become a member and it has to conform to certain conditions including having a turnover of more than £100,000.

The association runs a referral system

> The new scheme gets its first £1m inquiry

for potential clients to choose consultancies from its membership. The scheme which started with a pilot project last year began by getting inquiries from prospective clients with about £20,000 on average to spend on PR. This year it has had its first £1 million inquiry.

The organization, like the IPR, sets great store by its educational role, offering courses on topics ranging from client liaison to research and evaluation. Soon Mr Thompson will be organizing a new course after asking a friend on a national newspaper to show him the press releases that had been sent in.

"About 10 per cent of them had nothing wrong at all, but the rest were 'iffy' and one or two were dreadful."

Mary Evans


Gummer: PR success

The worries of a man pulling in £1m a week

Peter Gummer is the founder and chairman of Britain's most successful PR company, but he admits that he is not its best practitioner, *writes Mary Evans*.

Since he founded Shandwick in 1974 it *has grown to be* the biggest independent PR company in the world, with up to 1,400 staff, about 4,000 clients and a fee income of £1 million a week.

***His admirers in the industry attribute* his success to his managerial rather than PR skills. And he confesses: "There are hundreds who are better at PR than me. I *think my job is managing.*"**

In his managerial role he is clearly concerned about the way the industry is coping with the pressure of growth. "The *big challenge facing the industry is its* people.

"If you have an industry which is growing at 30 per cent compound and *basically a stagnant number of people*, the result is that there is pressure on the good people to move jobs.

"They move for more and more money *and the result is that the fee rate is* continuing to go up. The only way you can get people is by filching them."

He adds that as people move around some are also over-promoted.

"What happens is that the cost element of people is far outstripping their value in fee terms."

He says the PR industry should follow the lead set by the accountants 10 years ago in touring universities to explain career prospects and to try to attract high-calibre graduate candidates.

"The industry must cope with this key problem. It is where the whole future of *this industry will either be made or* broken."

To press home his case for recruiting good graduates, he offered to put £250,000 into a training course if the industry would match it. This offer acted as a catalyst and, though his cash is not being used, a graduate course is starting this year.

Christopher Shale, who founded SGL Communications eight years ago and has built it up to be one of the top 10 in the country in terms of "organic" growth, pinpoints poor management as the industry's main weakness.

He says: "In most small and medium-size companies there is a woefully inadequate management structure.

**"One of the basic things most PR *companies get wrong is the basic rule of*

> The challenge and threat facing the industry

costing, so they end up with two sorts of clients: those who are under-serviced, and those who are over-serviced."**

He adds that people who work in PR, trying to help a company communicate and influence people, "are too often themselves the victims of poor communications in the companies they work for."

He identifies the biggest challenge *facing the industry as the need "to make* sure that it grasps as much of the communication and consultancy business that it possibly can in the face of increased competition from everybody else who is involved in offering communication and management advice".

"The barriers between public relations *and other management and marketing* disciplines are coming down," he adds.

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FOCUS

PUBLIC RELATIONS

Too much PR, too few facts

An award aimed at *encouraging journalists* to say something nice about public relations people sounds like a fictional, albeit rather amusing, accolade. But this October it will become a reality.

To add a touch of irony, the prize is the idea of Hollis Directories, which produces a 1,100-page press and public relations annual.

The Hollis media-relations award for "The Most Helpful PR Person or Organization" will be decided by journalists in the printed and broadcast media throughout Britain who are being invited to vote for the PR person or organization they consider the most helpful to them in their job.

For my part, the choice will not be difficult. When you are picking from a field of probably one, possibly two and certainly no more than three, decisions become somewhat easier. If, on the other hand, the prize was for "The Worst PR Person or Organization", the competition would be so strong that a single nomination would be almost impossible, and certainly unfair. Unfortunately, day-to-day contact with all too many public-relations "executives" leaves most journalists fuming, and wanting to say something decidedly "un-nice".

But before explaining why, perhaps a definition of PR, or at least the target I have in mind, is necessary. Though press officers working in Whitehall departments, or for statutory bodies such as the Health and Safety Executive, the Independent Broadcasting Authority or Advertising Standards Authority, could be included under the PR heading, I exclude them. For the most part, they are helpful, reliable and know what they are talking about.

Press officers or in-house PRs employed directly by big companies or other organizations, who usually have regular access to the key decision-makers and often work closely with chief executives, are also excluded, along with the parliamentary lobbyists.

The real culprits are the mushrooming breed of private PR firms, many of which insist on describing themselves as "consultants", whose smug, super-slick executives all too often have not the first idea of newspaper and journalistic requirements, and who often unknowingly do more harm than good to their client's "image".

Too often they arrange press conferences around 6 pm,



Don Philpott: Seventy of 90 press hand-outs in the bin

when newspaper deadlines are fast approaching, and wonder why few journalists turn up. They send out press releases, always on the smartest, embossed notepaper, which amount to gibberish, or impart such earth-shattering news that they have just won a new client — without giving accurate details of what their luckless conquest is doing.

The poor track record has resulted in a new agency being set up by national newspaper journalists to provide PRs with basic training on how to deal with the press. Don Philpott, the Press Association's consumer-affairs correspondent and a senior partner of Mediawise, explained: "Many bright young PR executives are very good at selling themselves but they are too soft with their clients and let them have final say on writing press releases.

"The clients are the last people who should have veto of media relations; they have no experience. Writing skills have gone out of the window with the industry's trend not to employ ex-journalists."

Of 90 press releases that arrived on his desk one morning, 70 were "so wordy and obscure" they went straight in the bin, he told PR Week, the industry's trade newspaper. He added: "There are too many examples of consultancies holding jollies for the press, at which company officials outnumber reporters. The failure by too many PRs, who increasingly have no journalistic background, to recognize what will make a story blunts their effectiveness."

No reporter minds writing a story which happens to show a firm or product in a good light. But the essential ingredients are the facts and figures that will result in a story; not the gloss that benefits the PR's client. Admittedly, not all the blame rests with the PR agencies. Sometimes their clients unwittingly go out of their way to make life difficult. The approach adopted by some companies and organizations to refer all press inquiries "to their PR consultants in London" is a classic, and most infuriating example.

Instead of speaking directly to the key official or director who has the facts and background information at his fingertips, you end up speaking to a relatively uninformed PR hired by the firm who, even after checking with his or her client, is rarely able to give the full facts, let alone an informed insight on an issue.

The industry is going to have to offer more than prizes and awards before its own image improves — and journalists start saying "something nice".

Richard Evans
Media Editor



Thompson: "Awareness"



Shale: "Relationships"



Spalding: "472 definitions"

What it really means

What is public relations about? Christopher Shale, founder of SGL Communications, one of the country's up-and-coming PR consultancies, says: "Public relations is about maximizing your relationships with your public, all your public. They could be your customers or your shareholders. But The most important public and the most frequently neglected, is a company's own people, its staff."

Tony Spalding, this year's president of the Institute of Public Relations, says that it has been calculated that there are 472 different definitions of the term PR.

The explanation he offers is: "PR is really about professionally managing a company's reputation."

The institute, which represents and regulates individual PR practitioners, adopted a definition when it was formed 40 years ago which still stands today.

It states: "Public relations practice is the deliberate, planned and sustained effort to establish and maintain neutral understanding between an organization and it's public."

Colin Thompson, secretary-general of the Public Relations Consultants Association, the industry's trade body defines PR as, "the communication of awareness."

Peter Gummer, founder and group chairman of Shandwick, the biggest independent PR firm, has clients throughout the world, ranging, for example, in North America, from Joan Collins and Sylvester Stallone to the Canadian government, for whom it presents the case on acid rain.

He says it is difficult to give a definition of PR that applies to all situations. "I prefer," he adds, "to think about it simply as optimizing for any company, or individual, the skill of communicating — helping a company or person present their case.

"It is nothing more complicated than that."

Hidden world of the lobbyist

Even as you read this, a grand total of nine PR consultancies are preening themselves for a "beauty contest" hosted by the Department of Environment. The lucky winner will be awarded a lucrative contract to sell the principle of a privatized water service to the general public. But Opposition MPs are attacking the Government for what they see as a policy of using public money to promote image rather than facts.

Glittering presentation techniques are nothing new in themselves. The Government has long employed the services of City PR firms, notably Dewe Rogerson, for its privatization issues. What is new is the idea of hiring a "mainline" PR consultancy to present controversial policy.

The word among the PR fraternity is that contracts similar to the water task will be given for electricity privatization and the repackaging of the DHSS and the Scottish Office. It was Lord Young who said: "Government programmes are like corn flakes. If they are not marketed, they will not sell."

But PR consultancy involvement in government affairs is guaranteed to generate controversy, largely because few



Lord Young: The art of selling government policies

people understand how it works. Much of its immeasurable power rests with the principle of third-party endorsement.

Consultants claim that the public are far more likely to be swayed by what they choose to read, or watch on TV than by what is thrust at them during the commercial break. The action is strategic rather than tactical. If advertising uses the blitzkrieg approach, PR is more like guerrilla warfare.

And the hired guns must surely be the political lobbyists. There is a dominant trend for established consumer agencies to buy specialist lobbying firms, or hire an MP to act as a "consultant", in a bid to attract government-related accounts. The lobbyists, who used to deny they were part of the PR industry at all, now find themselves working in tandem with mainstream consultancies as part of an integrated programme.

Sometimes, client manipulation can occur. Take two rival clients, say a government consortium and a pressure group. Neither is likely to understand that the lobbying community is a tight-knit circle that protects its own interests.

The rival lobbying firms will often exchange intelligence to prolong a situation — and therefore their fees.

Lobbyists arouse suspicion in Westminster because they seem motivated by cash, not conviction, and can change sides capriciously. But unlike the lobby correspondents, lobbyists are given no more special privileges than the rest of us. In practice, many of them will acquire members' research passes to gain privileged access and acquire free copies of Hansard and government reports (often worth hundreds of pounds) from the Vote Office.

They provide a valuable service to their clients by compiling political intelligence on relevant issues which is not available in the press, by keeping a watching brief on legislation and a look-out for potential minefields. Surprisingly little of their time is spent on champagne lunches with Cabinet Ministers.

But with so many specialist firms being taken over by big corporations, the system is becoming more open to abuse. There is, for example, more pressure on the lobbyists to display healthy profits and bring in new business. To this end, the Institute of Public Relations and the Public Relations Consultants Association are both submitting evidence to the Select Committee on Members' Interests on US-style the feasibility of a US-style register of lobbyists.

Anita Chaudhuri

Cue for the new snooker message

On first glance, Britain's leading snooker players would not appear to have much in common with Joan Collins, *writes Mary Evans.* But the Bristol-based World Professional Billiards And Snooker Association, whose members include Steve Davis and Alex Higgins, has followed the example set by the actress and hired itself a public-relations consultancy.

Martin Blake, secretary of the WPBSA, the governing body of snooker, says his organization called in the *Harrison Cowley PR Agency* to "help improve the presentation of professional snooker".

He says: "Most people in this country already know about snooker and know the main names, but not many know about our association and how it works. They don't



Snooker star Alex Higgins

Improving the presentation

know anything about the history of snooker or that it is belived to be the second biggest activity sport in this country.

"We have taken the PRs on board to improve the whole presentation of professional snooker, and to tell how snooker is growing around the world. People sometimes get the wrong image.

"We are putting in hundreds of thousands of pounds into developing the game — £100,000 to £120,000 into staging four tournaments around the country and for prize money for young amateur people. That's the message we want to get across."

If that is what Mr Blake thinks PR is going to do for his association, what do the experts say? What *is* PR?

Geoff Simms, chief executive of Harrison Cowley PR, says that public relations "is the art of effective communications". He says that his agency's work for the WPBSA will include, "helping develop their position as the governing body of the sport".

How to respond to the media

"Snooker has, of course, had some adverse publicity from the tabloids. We shall be showing the WPBSA ways they can respond to the media. "We shall assist them in the ways they communicate with their members, by developing a newsletter, and we shall be helping to enhance the quality of some of the literature they put out."

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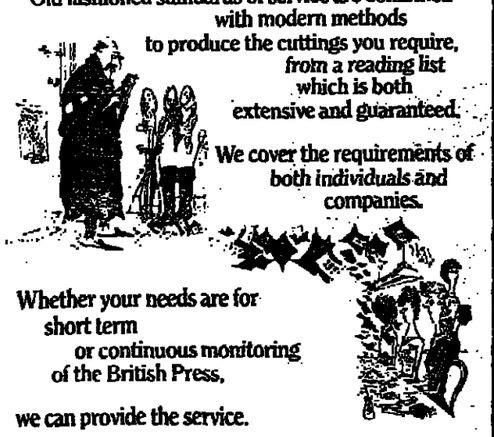
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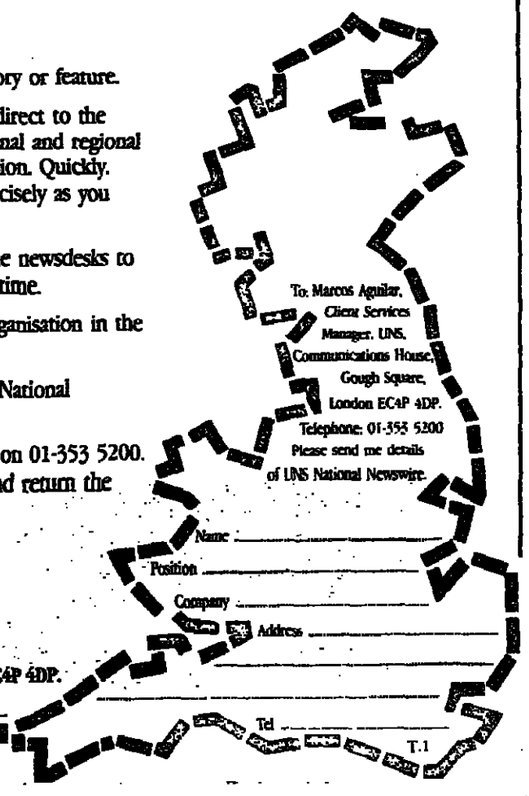
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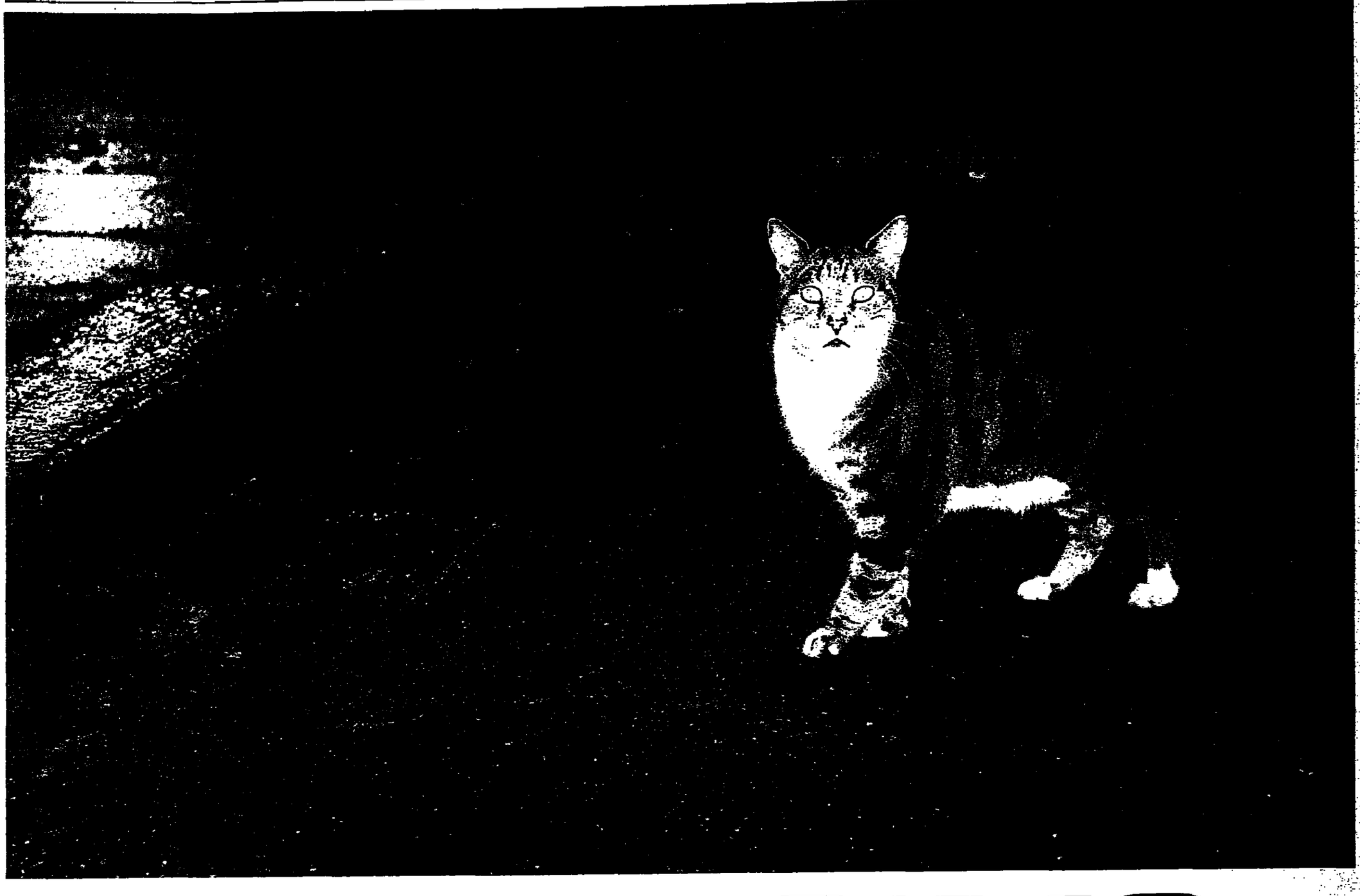
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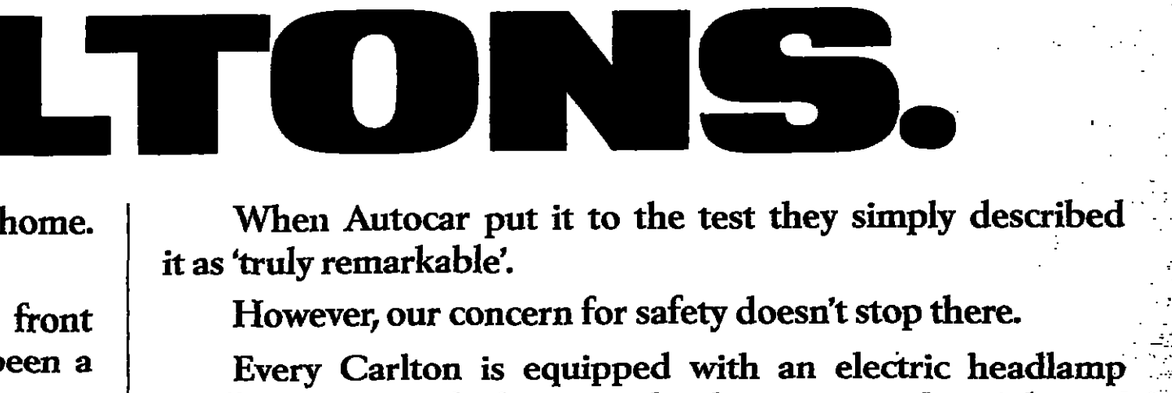
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WEDNESDAY PAGE



CHRIS HARRIS

Giving people what they want? Susan Stewart in front of the post-modernist school she designed in Great Holm, Milton Keynes. On the left, her husband John, also an architect with the county council

Move over, master builders

Would the Prince of Wales find more allies among women architects? asks Jane Bidder

The theory is this: women architects design with a building's inhabitants and their needs in mind while male architects, with what one chairman (female) of an architects' practice refers to as their capacity "to show off" are inclined to give their clients not what they do want but rather what they *should*.

The reality can be a little different. The latest object of the Prince of Wales's disapproval, for example, the proposed eight-storey block of flats which a London developer wants to build opposite Kensington Palace, and which the Prince described as "overdevelopment of the site" and displaying "unrelenting horizontality", was the work of a man and a woman.

Despite a letter of complaint to Kensington and Chelsea Borough Council from Prince Charles, planning permission was granted, albeit with certain alterations to the original plan.

It is not known whether such changes will be acceptable to HRH. What is certain is that all over Britain there is fierce friction between architects (93 per cent of whom are male) and the public, baffled by examples of blue glass tower blocks, convex ceilings and edifices of art for artlessness' sake. What Prince Charles appears to believe most of us would prefer is community architecture and a revival of the classical style, and there are still those who believe that women architects are his natural ally.

Beeban Morris, the 60-year-old chairman of Matriarch architects in London, employs women only (seven at present with students to follow) in the belief they have a greater understanding than men of living in buildings, and therefore designing buildings in which people want to live and work. Women, says Morris, "could be the saviours of architecture because they use buildings and clean them and walk the town on foot whereas many men rarely get out of their cars.

"When I worked for the GLC, I used to fight tooth and nail against designing tower blocks for families. Women know what it's like to stop a two-year-old jumping out of the window. Men have an element of showing off. All they have to do is leave off a pitched roof and they've made their crust. Of course women want to make their names too but most do so with more consideration."

Not all of the slim 7 per cent of female architects feel that they are, simply by nature of their sex, more "sympathetic" than the male. Jean Macdonald, 61-year-old chairwoman of the Women Architects Group in the Royal Institute of British Architects, believes the male camp can be equally perceptive: "As a young girl, I once showed a layout to my boss who promptly said: 'I can see you've never pushed a pram.' He had — and could therefore see the disadvantages of my kerbs and lack of ramps."

Macdonald concedes, however, that women architects have certain special skills. "We can be excellent at communicating and liaising in community architecture where local authorities involve tenants' views." It would, she adds, be even better if there were more women architects: "That 7 per cent has barely altered since I trained 40 years ago. Eighteen-year-olds are still deterred by the seven-year training coupled with the fact that architecture is seen as part of the male-orientated construction business."

Macdonald welcomes the Prince of Wales's increasingly confident comments on architecture because, "they have brought public attention to architecture and have made people think about it. That is important because people should consider design, whether the design of buildings or clothes or pots and pans." She finds it hard to imagine that the Prince's pronouncements have led to censorship of architects' work, as was implied by Michael Manser, former president of Riba, at last week's debate at the Tate Gallery on "Prince Charles and the Architects". "I cannot really imagine councils saying they will not build something because Prince Charles would not like it."

Wendy Shillam, a 33-year-old partner of Shillam and Smith Architects in London, feels that "clients are becoming more understanding, although that doesn't mean we should concentrate on reproducing classical designs. A lot of options are open to us so we should make use of them."

But do women exercise those options in different ways from men? "You can't look at a building and say: 'That was designed by a chap.' But I do think women can be more efficient and conscientious about meeting deadlines. We also need more of a chance: our firm has lost jobs because the client didn't want a woman."

Ionanda Stranescu, 37, who originally studied in Bucharest and is now, with her husband, a partner in Atelier 16, criticizes architecture for being too conservative and believes Prince Charles's views are "limited". "There aren't many examples of really modern architecture; most projects are low-key and those trying to make a statement are chastised for doing so. Architects tend to think in a certain way which the rest of the world doesn't always understand. There should be more education in schools to bridge this gap."

Christine Hawley, aged 38 and the only woman in Britain to run a school of architecture, agrees with the need for more education: "It's very uncomfortable for the profession to have a lay person commenting on the subject when they might not comprehend underlying forces like economics, commerce and planning."

Susan Stewart, aged 34, who like her husband John is currently exhibiting in Riba's "40 and 40" architectural exhibition (of whom only eight out of 40 are women), says that there is not a great difference between the sexes but that women are sometimes more aware of the user's needs. "We're more conservative, too, and don't feel the need to be outrageous for the sake of it."

She has designed three first schools in which one set of pupils later made a booklet describing their (favourable) reactions to the building. She and her husband, who both work (one floor apart) for Buckinghamshire County Council, say they share the same approach to their subject. Such harmony does not always extend to the domestic drawing board, however. Their Edwardian terrace home in Aylesbury is still not fully decorated, as they rarely reach unanimous decisions. John, says Susan, decorated one of the bedrooms in shades of slate grey and black. "I'd have done that very differently."

'Women are more conservative and don't feel the need to be outrageous for the sake of it'

Unaccustomed as I am

If Edwina Currie pales at after-dinner hecklers, what hope for less experienced speakers?

The idea of Edwina Currie being close to tears because of a rowdy after-dinner audience, as reported in a Sunday newspaper, is surprising. If a mob of tipsy executives can make mincemeat of the junior health minister, no slouch when it comes to verbal fisticuffs, what chance for the averagely witty post-prandial prattler? Since she cut her public speaking teeth at the Oxford Union, where anything up to a thousand razor-sharp brains make up the audience, and is a member of the Westminster bear pit, you would have thought that Mrs Currie was used to being treated with a certain lack of reverence.

According to Dabber Davies, managing director of Associated Speakers, tables heaving with food, wine and obstreperous guests getting tight are just one of the hazards she should expect. Says Davies: "It can happen on quite dignified civic occasions and can be very unpleasant for the speaker who is honouring his, or in this case her, contract by turning up on time sober and smartly dressed. If the reception starts at six, they sit down to eat at eight and the speaker doesn't get up until ten. Obviously some of the guests are going to be drunk."

Or, as Rachel Hayhoe-Flint, the cricketer and popular after-dinner speaker, puts it: "They have their heads in the After Eights". She has some advice for fellow speakers. "It helps if you start off in a funny way. For instance, if someone is talking I say: 'I'm sorry to interrupt while you are speaking' and that usually makes a little titter go round. I have done a rugby club stag night and they were as good as gold, but there is a barrier when you are a woman standing up in front of all those men. You have to get off to a good start so they think straight away 'she's not such a boring old tart after all'."

"An advantage I have over Mrs Currie is that what I am talking about is vaguely amusing. I think you create trouble for yourself if you are saying something highly controversial or getting serious or rather boring".

Speakers received with cat calls rather than claps will sometimes described their experience as "a black arm band job", according to Davies. Perhaps Mrs Currie hasn't learned responses like 'not only the walls are plastered' or 'why don't you go to the local rubbish tip and tell them you're ready?' The problem with that kind of verbal badinage, though, is someone might come up and hit you."

Knowing exactly how to pitch your approach is the essence of a good speaker's art. It is something you learn the hard way, according to the actress Sylvia Sims. "The sort of barracking Edwina Currie got has never happened to me. I don't know how witty she is but I do know you have to win them round from the start. I tell stories against myself: like the time I got dressed up to look like a film star in my mink coat, and so on, to give out presents in a geriatric ward at Christmas time. I explained, doing the Lady Bountiful bit and speaking very slowly and distinctly, to an old gentleman wearing a hearing aid, that I had a little present for him. He looked at me with very very bright blue eyes and said 'Push off. I've just tuned into Terry Wogan'. What I thought was the hearing aid was his trannie. That taught me never to patronize my audience."



Combative: Tory MP Emma Nicholson

Being patronizing is a criticism occasionally levelled at Mrs Currie, particularly when she's in one of her nurse knows best moods. This doesn't necessarily go down well with the brandy. What does, and Edwina witnessed it herself recently (looking somewhat aghast, according to the perpetrator), is the sort of lunacy indulged in by Gyles Brandreth. He says: "When you have schlepped half way across the country, the audience is so drunk they can hardly see you, never mind absorb anything you have said, and they are rolling in the aisles from drink, not laughter, you have to do something drastic to grab their attention. I stand on my head in the soufflé dish. What can they do but rise to their feet? It's guaranteed to get a standing ovation."

He thinks it would be even funnier if Edwina Currie did it. After dinner speaking is not, he points out, the task for the sensitive: "Shrinking violets should stay out of it". But even Mrs Currie's worst enemies would not accuse her of being one of those. Her problem, according to Brandreth, is that she is speaking for love, for the good of the country and the glory of the Government. "The audience she complained of could have been drinking in self defence," he says. As for her complaint that she was asked to sign a pile of menus, he says that is part of the job. He reckons to spend half an hour after his speech on signing and includes it in the fee. Davies estimates that someone on the circuit can earn £500-£5,000 an evening, depending on the occasion — and their skill.

Although the professionals agree that the presence of women has a civilizing effect, and that all female audiences are, in Jane Asher's opinion, absolutely charming, they are not always perfectly well mannered. Davies remembers an occasion when Lady Isobel Barnett offered to give two gossiping women her microphone, and Brandreth recalls a chairman's wife who carried on talking in a very loud voice throughout his speech. Barbara Kelly, who runs an agency called Private Performers, says she has never heard of a rowdy audience of women, and Mary Archer's secret for heading off trouble is never to speak about politics. She and Asher, both in demand on the speakers' circuit, prefer the more refined atmosphere of after luncheon speaking where their audience can be relied on to behave with decorum.

Some women though, like Tory MP Emma Nicholson, positively thrive on the rough and tumble of after dinner heckling. "I enjoy that feeling of the earth moving under you when you don't know what they are going to hit you with next," she says. "And I like to bellow back when I am being shouted at. Once a man rounded on me and I invited him out to dinner to discuss his opinions in detail. He went scarlet and slunk into the background."

Impale the Cad with your eye, standing in total silence until they come to heel; don't eat or drink because it makes you feel soporific; wear something comfortable rather than something new; practice decent ad-lib lines. These are some of the suggestions Edwina Currie could try next time when they may be able to say in the jargon of the trade: "She pulled the wall paper off the wall." Alternatively, Mrs Currie could try a new script. Judith Blashford-Snell always goes down a treat with her talk titled "It's Hell In A Hammock."

Heather Kirby

BRIEFLY

A round-up of news, views and information

Carry on camping

The American concept of holiday camps for children is finally, if slowly, catching on in Britain. The British have no qualms about sending their children to boarding school all year, but like to have them about during the summer holidays. In the US it's the other way around. Clifton College, Bristol, is one of the places that will provide a summer camp environment that children and adults can share, with courses for youngsters as young as four but residential facilities restricted to those over seven (unless accompanied by a parent or guardian).

Residential courses start at less than £150 for a week, most non-residential activities are available for less than half that price. For the very young there is face-painting, gymnastics, soccer, swimming and trampolining, interspersed with nature trails, picnics and puppet shows; the programme for 8 to 13-year-olds includes judo, music, electronics, drama, archery and tennis; for 13 to 17-year-olds sailing, canoeing, sub-aqua and swimming are a counterpoint to pottery, drama and design. Adult courses include computer literacy, conversational French, Italian, German and Spanish, golf and fly fishing.

More information on Summer Clifton is available from Clifton College Services, 32 College Road, Clifton, Bristol BS8 3JH (0272 237696). Local education authorities can provide information about other camp activities.

Laughter lines

Nobody has yet come up with the perfect telephone answering machine message, but comic relief may be at hand from the Comic Answer Company, set up by Steve Nallon and Chris Barrie — the voices behind many of the *Spitting Image* puppets — together with Nigel Plaskitt, who also worked on the satire series. They can provide, from £15 up, the illusion that Margaret Thatcher, Ronald Reagan, the Prince of Wales, Shirley Williams (among others) are answering the phone for you, and claim callers are so mesmerized they actually leave a message instead of just an irritating click. You can opt for standard messages or send a personalized script. For a Comic Answer Company brochure, telephone 01-959 6075 — and don't be surprised at what you hear.

Quote me. . .



"If I had done everything according to Rule 22 of the Good Little Girls' Book I would probably have got married and had three or four babies by now, and there would be nothing to write about." **Anne Diamond**

All washed up?

Can this finally be the death of the all-white kitchen? Servis has just introduced two new dishwasher models, the Supreme (£299.99) and the Starlet (£279.99), both of which come in a choice of brown or grey as well as gleaming white (Servis offers a 30-day free trial on both models to anyone phoning Freephone 0800 622 388 for a list of participating dealers). Foreign manufacturers, meanwhile, seem to be designing with the space-conscious fitted kitchen still in mind (as opposed to the "freestanding", you-can-take-it-with you kitchens now becoming a fashionable option). Their white, slimline dishwashers are designed to slip into 18ft gaps and still pack away dinner for seven or eight. Ironically these are more expensive than the 12-place setting machines, with the Zanussi the cheapest at around £310.

By the Book

For those who protest that mothers-to-be have been drinking wine and beer in copious quantities for centuries to no ill effect, Patrick Holford, founder of the Institute for Optimum Nutrition, counters in the July issue of *Here's Health* magazine with a biblical quotation. "The first advice to avoid alcohol during pregnancy goes back 3,000 years to the Bible," Holford writes. "In Judges 13, a messenger from God warned Samson's mother: 'You are going to conceive and have a son. Now see to it that you consume no wine or other fermented drink.'" He further cautions the modern mother that, according to the Oxford Survey for Childhood Cancer, any drugs taken during the antenatal period — including sleeping tablets, antibiotics and tranquillizers — "have been tentatively linked to a greater risk of childhood cancer". Sugar should also be avoided, Holford claims, not simply because it can make you put on weight, but because "very high levels of sugar in the form of glucose interfere with normal sugar metabolism and can cause birth defects". Dr Katharina Dalton, a leading gynaecological endocrinologist, supports Holford's remarks on alcohol and drugs, but says she does not consider sugar a cause for concern. She does warn pregnant women against over-consumption of Vitamin B6 as a supplement, as she believes it may lead to thalidomide-style deformities.

Victoria McKee

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THE ARTS

Wide-eyed voyeurism

In the early 1960s the English master of my prep school, who preferred to write new drama than have his pupils massacre classics, offered to write a play centred on a character with my then most obvious handicap – severe asthma.

Only my premature departure for my next school prevented the creation of an early example of a dramatic trend which, over the last 25 years, has become increasingly prominent on the stage and on television – the theatre of "disability".

During this period almost every possible malfunction of the human mind and body has been the subject of a dramatic work. (Such

TELEVISION

works are so popular that even one of my own crippled efforts, about an aphasic, managed to get staged, showing even more verbal problems than its central character.) Last night's television production of Phil Young's *Crystal Clear* (BBC1), the award-winning drama about blindness which was devised through theatrical improvisation, was yet another example of a pathogenic play.

Like many of the more powerful of these mainly naturalist works, this drama about a partially sighted diabetic, Richard (Anthony Allen), who goes completely blind, and his relationship with his former girlfriend Jane (Vivienne Ritchie) and his new love, a blind social worker Tomasina (Philomena McDonaghe), can be praised for its consciousness-raising about a disability.

There is some poignant dialogue. Richard has many bitter witticisms, there are strong moving scenes, neat ironies of plot and powerful performances, particularly from the two actors of blind people. *Crystal Clear*, however, provokes an unease that applies to the whole genre, which the political playwright David Edgar sees as a reflection of the 1970s "me generation" individualism.

Indeed, it is difficult for such a work not to play on the indulgent voyeurism of its "normal" audience, who can see their common self-pitying fantasies about becoming disabled played out for them by, usually, full-bodied stars rather than handicapped actors. Young's subject enables him to make ironic use of our voyeurism, but his televised work can only be fully shared by the sighted – who may, like this critic, indulgently use it to "review" themselves.

Andrew Hislop

Gently does it, Bruno

Chris Peachment talks to actor Bruno Ganz, whose film *Wings of Desire*, directed by Wim Wenders, opens in London this week



Fallen angel: Bruno Ganz's good nature is put to better use playing Damiel, an angel who dispenses earthly succour, in *Wings of Desire*

At the heart of the recently revived *The American Friend*, there lies a piece of implausible motivation which even Wim Wenders, its director, was not clever enough to conceal. The plot hinges upon the idea that an ordinary man (Bruno Ganz), dying of a fatal illness, could be persuaded to commit a murder in exchange for money which will ensure the security of his family. The problem was not so much that the scenario would be impossible; it was just that Ganz is so obviously the saintly sort of figure who could never be moved to murder no matter what the circumstances. "I said exactly that to Wim," says Ganz, nodding in agreement; "of course I have never been that sick, but still I don't think I could do it."

Since then we have seen him as the husband of Peter Handke's *The Left Handed Woman*, lecturing his daughter on the delights of crêpe-soled shoes; holding Klaus Kinski's rat-toothed Dracula at bay in Herzog's *Nosferatu*; wandering around Lisbon in a terminal state of alienation for Tanner's *In the White City*; and finding inner resources as a war correspondent while engaged in what looked like an extremely dangerous location shoot in Beirut for Schlöndorff's *Circle of Deceit*. Apparently they sometimes hired snipers to protect the shoot. "It was very stimulating . . ." says Ganz on the matter of how to keep acting while not getting your head shot off. "like a drug."

Ten years on from *The American Friend*, audiences can now find his good nature put to better use as an angel in Wenders's latest film, *Wings of Desire*. Swooping from the skies over Berlin, he and Otto Sander walk the streets prosaically dressed in heavy overcoats and pigtails, lending comfort to the distressed, easing the pained and generally dispensing succour. Their powers are strictly limited; while they can hear people's thoughts, everything they see is in black and white and they can neither taste nor feel. And their dispensations are only of an easing rather than an interventionist kind; they fail, for example, to prevent a suicide.

"We spent two months talking with Wenders and Peter Handke, the script-writer, about what sort of creature an angel would be. It's not easy to have to think out something completely unknown. We don't move our arms, for example. I think that an angel would be used to using his wings instead."

It seems that the complications went even deeper, for Wenders was indulging his well known predilection for improvisation. Having finally exorcized his life-long love affair with American culture by suffering on the Hollywood treadmill *(Hammett* and *Paris, Texas)*, he has now returned to the place he knows best, and the methods he prefers.

Apparently there existed only five chunks of dialogue from Peter Handke as the starting point. The film was built with the actors from those few key moments over a two-month shoot.

"Wim is very open to everybody, and very curious about things. He sees everything. Originally it was going to be a longer picture. But they had to stop shooting and so now they will just make a sequel. Wim wanted to make a comedy . . ." – Ganz breaks off with a smile to see if I catch the irony; Wenders is not exactly renowned for breaking into song and dance – ". . . but I don't think that is possible. He is very solid, very heavy. Very German."

Whereas Ganz is not; he was born in Zurich, to a father who was a mechanic. He picked up the taste for acting after his Swiss national service, while attending university in Lower Saxony. "I felt I had something to express, personally. The problem was how to overcome my natural shyness. I was fascinated by acting, but I didn't dare to think I could do it because of my social background. I always felt that actors came from a higher class, so I would never get into that circle."

He also had to replace his Swiss-German, which would have been useless in the theatre, and learn *echt-Deutsch*. There followed a long period of working for theatre director Peter Stein, which he abandoned between 1976 and 1982 to concentrate on film. He now acts regularly with the Schaubühne of Berlin.

He is currently in Lugano to make a local *film noir*, which will surely be some kind of achievement since the very Swiss Lugano has the least mean streets a man has ever walked down. After that he will come to Shepperton to make his first British film, for David Hare, which has the unalluring title *Strapless*.

Midway through *Wings of Desire*, Ganz's angel falls in love with another winged creature: an enchanting trapeze artist played by Wenders's girlfriend, Solveig Dommartin. He elects to become human, a fallen angel, and so enters for the first time a world of colour, taste and emotion. His transformation sounds a grace-note of innocence and wonder which has never been seen before in Wenders's films; a grace note which must surely be ascribed to the presence of so gentle an actor as Ganz. It washes away the previous films' lugubriousness and, for the first time in any of Wenders's films, there comes a final optimistic declaration between man and woman. What brought all this on? "Well," says Ganz, "he is finally in love."

Modern light on Japan

FESTIVAL

East-West Horizons
Tokyo

Tokyo is a mirror that shows us so many features of the western world at an extreme, not least in the intense enthusiasm there for music of the past, at the expense of a silent present. In one large record shop, where the walls were lined with CDs of everything from lute songs to Stravinsky, the only living European composer I could find was Michael Tippett, represented by a dusty LP of his Triple Concerto.

Into this near darkness of contemporary music the Japanese Musical Culture Congress is trying to throw some light, notably in its East-West Horizons festival, now established as an annual event. The problem is where and how to begin. Terms such as "post-modernism" or "new Romanticism" tend to be wielded by Japanese composers and critics as if they meant something as distinct as kabuki or gagaku.

However, the performances on the "music theatre" theme given by the two invited western composers, Meredith Monk and Dieter Schnebel, should have done much to suggest the boundaries are not at all so well defined.

Monk's performances, alone and with her own vocal ensemble, were surely the more puzzling. As a solo artist, especially in her unaccompanied *Songs from the Hill*, she showed a sure control of vocal colours and some wit in the use of particular sorts of singing – yells, tight high slides, yodelling,



Makoto Moroi: choral drama

the production of harmonics – to stamp each little incantation. But the ensemble pieces often just drifted on in circling trivial figures, at least when they did not sound like advertising jingles or the efforts of backing groups.

Schnebel amiably goes on doing his own thing without any great pretension. His *ki-no* must I suppose count as a classic of the 1960s Dada revival: one is taken through a blackboard score made up entirely of rests, while enigmatic messages (here gaining the aura of Zen) keep flashing up.

Against this background *Hanafuda-Denki*, by the distinguished Japanese composer Makoto Moroi, showed up rather well. It has an apparently fine text in a sequence of 48 poems by Shuji Terayama on the hanafuda playing cards, but even without understanding a word of that one was able to appreciate something of the skill with which Moroi creates a sombre, smoking and sometimes violent drama for chorus, with the resonant accompaniment of a biwa, an enormous 30-string koto, and a percussion kit including a double-bass marimba.

But, however impressive on the whole, Moroi's piece was begun 20 years ago and finished in the mid-1970s: it is therefore quite understandable that it should hang on a conception of music theatre close to, say, Maxwell Davies's works of that period. Monk and Schnebel have shown other roads: one looks forward to seeing how Japanese composers will follow or ignore them.

Paul Griffiths

Dead funny

THEATRE

Obituaries
King's Road

David Conville took over the Open Air Theatre, Regent's Park, back in 1962 and ran it for 25 years, varying the main fare of Shakespeare with an occasional Shaw, and making regular advances into the West End. After a while, *Toad Hall* came to be his personal preserve.

Relieved of the daily pressures of keeping his theatre afloat – metaphorically but, when the heavens opened, also literally – Conville returned to acting and writing. His first work for the stage is this neatly crafted comedy, set on the top floor of a nursing home in Beckenham.

Two septuagenarians, Chalky White and Ginger Apcar, sit hunched in their wheelchairs, seething with ancient rage at having been passed over for presentation to a royal personage due to visit the premises later that day through lines of adoring nurses and fawning patients. To pass the time, they play word games, all arising from their proximity to death and interest in other people's.

The most original of these is to check the obituary columns in the morning papers, White scoring for every dear departed who dies "peacefully", Apcar scoring for those who die "suddenly".

They themselves have no evident fear of death: each would actually prefer to be the first to go, so as to feel sure their own carefully fanciful obituaries will be sent off to the proper quarters. Apcar has described White as a master of international finance, adviser to prime ministers, husband to Talullah Bankhead ("though the marriage was not a success"), while White's version of Apcar's past inflates a brief spell in the REME to a career as ADC to several viceroys and a doomed attachment to the daughter of a maharajah.

The gritty truth inside these pearly fantasies is less glamorous, and when one of the pair is offered *the chance to shake the royal mitt*, their long-suppressed antagonism bursts to the surface, leading to a couple of climaxes that are amusing, however unsurprising.

Geoffrey Colville and Basil Hoskins make a well-balanced partnership, and there are a number of good jokes. Richard Digby Day directs.

Jeremy Kingston

A comedy of prejudice

Panorama
King's Head

From their living room window, Karin and Rosa get a breathtaking view of Table Mountain and the Cape; and on their way to teach at a select local school they pass through an unspoilt paradise of birds and wild flowers.

Sometimes they take their pupils out for ball games against a remarkably high wall. What happens on the other side of it, inside the Robben Island maximum security political prison, is no concern of theirs, they feel.

Pieter-Dirk Uys has found a superb setting for his "comedy of prejudice", and he has also found a ready-made system of farcical mechanics helpfully laid on by the South African government. It is forbidden under that country's law for a banned person to share a room with more than one other (excluding police escort). So when Sibi, the banned daughter of an imprisoned ANC leader, is billeted on the girls for a farewell visit to her dying father, the comedy practically writes itself.

Sibi, in the majestically composed person of Natasha Williams, has only to stand there and watch the whites tying themselves up in knots. If she is there, one of them has to get out; if she goes for a walk, she has to be escorted by a seething Afrikaner guard. For the farcical playwright, here is a marvellous solution to the old problem of exits and entrances.

Mr Uys is also a merciless observer of social embarrassment, showing the wiltingly genteel Karin (Diana Kent) engaging in excruciated small-talk with a guest (later to take over her bed) whom she ranks with a cockroach; and the pugnacious Rosa (Jemma Redgrave) handing out the white supremacy treatment and then discovering that she is no less a prisoner than Sibi.

By South African standards, this is an uncommonly delicate play; not least in its treatment of the Afrikaner guard (played beautifully by Ken Sharrock) who hovers round the girls, swallowing their insults with gallant restraint, before closing in with an ultimatum that finally disabuses them of the idea that politics is for other people.

***Panorama* does not digest all its anger in comic action: but what Penny Cherns's production lacks in narrative verve, it makes up in character detail.**

Irving Wardle

DONALD COOPER



Clash: Natasha Williams (left), Jemma Redgrave and Ken Sharrock

Balloon goes up at last

OPERA

Lohengrin
Covent Garden

Mark Twain would have loved it. He had some pretty sharp things to say about *Lohengrin* in his time; and as if to cut the work, and any possible misplaced idolatry of it, down to size, a single red balloon floated slowly down on to the first-night stage, landing silently between Ortrud and Telramund as they were having their Act 2 argument.

The audience made no reaction: who, after all, would want to be heard tittering at what could have been a significant new piece of symbolic business in this revival? Gabriele Schnaut, making her house debut as Ortrud, deftly swept it up with Telramund's cloak to give him to carry off; and at that moment a second balloon drifted down into the stalls. And that was that. The fun was over, Elsa appeared, and the two women got down to business.

And it was quite some business. Whatever is said against Elijah Moshinsky's 1977 production, with its now near-static set pieces and its dim, religious pre-Raphaelite lighting, it does give space for the voice. It mattered little that Cheryl Studer, singing Elsa for the first time with the Royal Opera, took most of the production's four hours getting used to the hang of her nunnish garments: her voice, untarnished and unflagging, was indeed that "heart-cry from humanity" which Wagner imagined for his heroine.

Those who heard Miss Studer in *Tannhäuser*, and are familiar with her recordings, will have anticipated the power and the clarity. What was a revelation to me was the sweetness as well as the strength at its core, and the chill, withdrawn "Eimsame" which marked her isolation even from the start.

Her confrontation with Ortrud was one of the most powerful moments of the evening. Schnaut's voice had crept, serpent-like, into the consciousness through the finale of the first act. Its second act cry of "Elsa!" was a chillingly distant animal howl.

Balloons apart, this revival has had its share of jinxing, as the jumbled cast list now shows. Lohengrin himself was twice recalled to the office of the Grail, as it were, before he had even appeared. After Domingo's withdrawal came Eberhard Büchner's illness (though he hopes to be back), and Paul Frey, Bayreuth's Lohengrin last summer, was called in. It was a serviceable performance of stamina and, in his first appearance and at "In fernem Land", of some vocal beauty. What it lacked was that "halo of heightened nature", as Wagner put it: the imagination and the vocal skill to recreate the presence of one set apart.

Jeffrey Tate redresses the balance in drawing most finely attuned "Grail" music from the orchestra and in his firm, clear-signed direction – though the woodwind chording left a little to be desired. Hartmut Welker, whom we last saw here as Pizarro, tunes his evil to another key in an intensely observed portrait of Telramund, and Hans Tschammer makes a resonant house debut as Heinrich.

Hilary Finch

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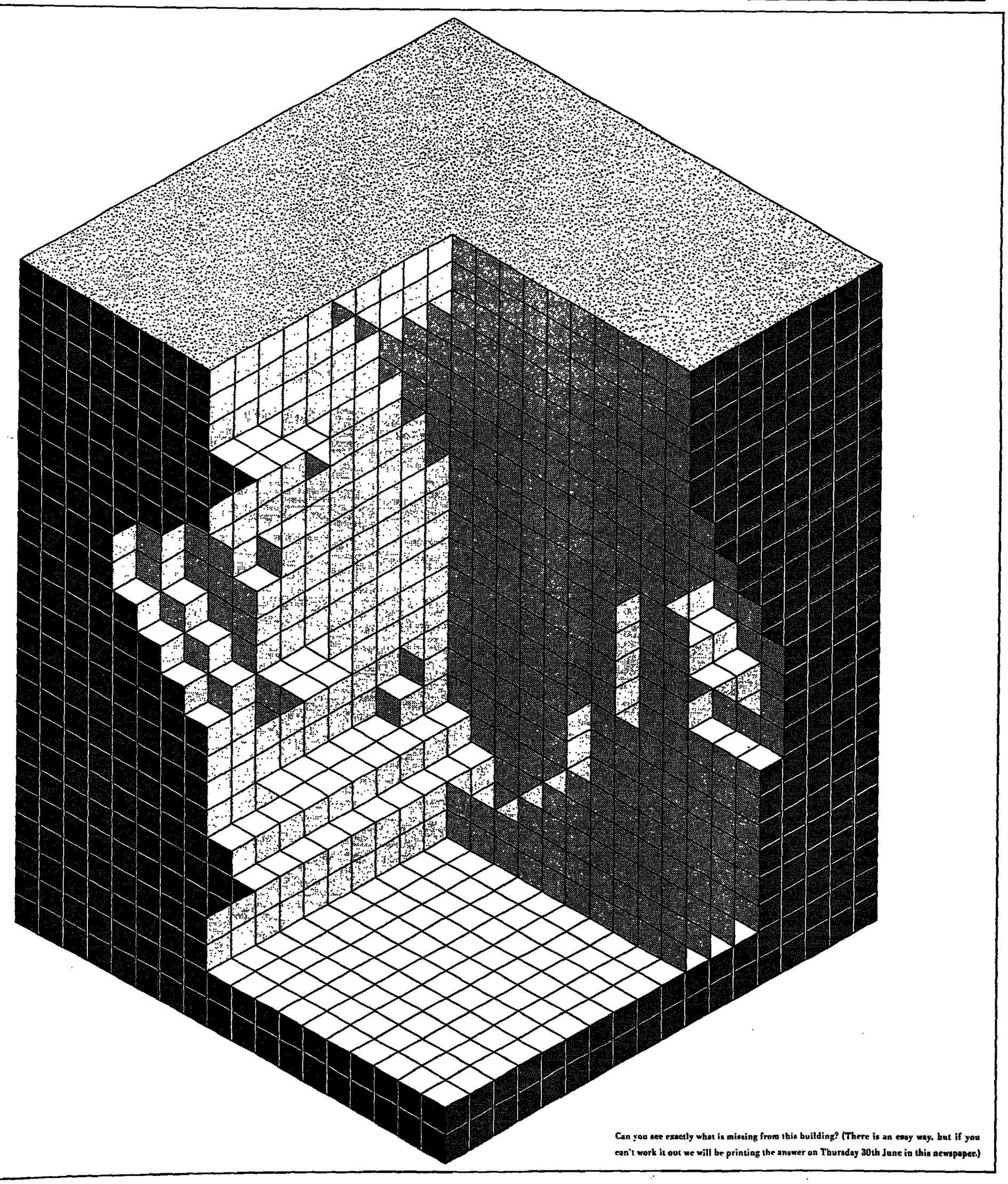
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INFORMATION SERVICE

As the stores get ready for the summer sales, Jenny Gilbert offers a comprehensive guide to the bargains to be found around the country

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HARRODS, Knightsbridge, SW1 (01-730 1234).
50% reduction on Kent full lead ruch-cut crystal stemware; Harrods 124-piece stainless steel canteen reduced from £880 to £445; Minton Haddon Hall china 30% off; Royal Worcester/Spode selected patterns 25-30% off. Fashion: John Galliano shawl-collar dress £425 down to £212; Workers for Freedom embroidered skirt £94 down to £47. Knitwear; cashmere turtle-neck from £128 to £64. Beds: Relyon, Braemar, Chesterfield, Orthopocket and Sleepeze Grand Luxe reduced by 27%.
July 6-30.

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Furniture, electrical equipment and fashion.
June 23-July 30.

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July 12-July 23.

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LEWIS'S, Bull Street (021 236 8251).
Gulid wool/nylon carpet down from £17.99 to £7.99 per metre; Akai Remote Midi hi-fi system from £299.95 to £199.95. Fashion labels, many at half price, include Alexon, Bickler, Windsmoor, Arabella Pollen, Feminelle, Dash.
June 16 for one month.

BLACKPOOL: LEWIS'S, 50 The Promenade (0253 25272).
Many carpets at half price, and 20% off luggage; TV set £449 down to £329; 3-piece suite £1,345 down to £995. Men's leather jackets and Wrangler jeans half price.
Household goods and named fashion June 16-July 16; own-brand and young fashion 13 July-13 August.

BOLTON: LEWIS'S, Oxford Street (0204 398888).
Wedgwood a third off, Royal Doulton crystal half price. Kenwood midi hi-fi system from £599.95 to £399.95; Philips midi hi-fi with CD £289.95 down to £249.95. Fashion: a third off in Wear, Kriss, Mexx and French Connection.
Mainly household June 16-July 13; mainly fashion July 14-August 13.

CANTERBURY: RICEMANS, St George's Lane (0227 66866).
Big reductions in shoes and fashion (Country Casuals, MaxMara, Parigi, Nicole Farhi) and luggage.
June 28-July 16.

CHELTENHAM: CAVENDISH HOUSE, Promenade (0242 521300).
Home furnishings and housewares, electrical goods and fashion. Sony compact 29 midi system with speakers from £299 to £199; a third off selected Mondi clothes; Pringle men's lambswool sweaters from £29.99 to £19.99.
June 23-July 30.

EDINBURGH: FRASERS, Princes Street (031 225 2472).
A third off Mondi, Marella, Prisma, Anne Klein II, L'Estelle, Arabella Pollen. House of Fraser own brand co-ordinates greatly reduced. Harlequin plain dyad single sheet from £9.99 to £7.99, valence £12.99 to £10.99.
Sale now on.

GLASGOW: FRASERS, 21-45 Buchanan Street (041 221 3880).
Ladies' fashion lines similar to Edinburgh's. Gabicci men's short sleeve shirts from £19.99 to £12.99, Pringle sweaters £37.50 to £19.99. Good reductions in all departments: furniture, electricals, household, accessories.
Sale now on.



KINGSTON-UPON-THAMES: BENTALLS, Wood Street (01-546 1001); also in Ealing, Bracknell, Worthing, Tonbridge and Tunbridge Wells.
Ladies' fashion knitwear half price. Mens French Connection half price, Duristan Wilton carpets and rugs: all half price.
July 7-30.

LEEDS: LEWIS'S, The Headrow (0532 431313).
Reductions in all departments.
Household sale now on; fashion from July 14.

LIVERPOOL: LEWIS'S, 40 Ranelagh Street (051 709 7000).
Reductions across the board as in other *Lewis's stores.*
Household sale now on; fashion from July 14.

MANCHESTER: KENDALS, Deansgate, Manchester (061 832 3414).
A third off selected Mondi, Jacques Vert, Penny Black, Triangle, OuiSet; *Aquascutum skirts half price; men's* Pringle sweaters £10 off. Bosch dishwasher with 5-year guarantee £30 off; Philips automatic washing machine £50 off.
June 23-end July.

NEWCASTLE: HOUSE OF FRASER, *Metro Centre, Gateshead (091 480 8139).*
Reductions as in other House of Fraser stores.
June 23-July 30.

OXFORD: FENWICK, St Ebbes Street (0865 722277).
Large reductions on selected fashion and co-ordinates (Marella, Jacques Vert, OuiSet, French Connection).
June 30 for two weeks.

PLYMOUTH: DINGLES, Royal Parade (0752 266611).
As for House of Fraser.
from June 23.

SHEFFIELD: HOUSE OF FRASER, High Street (0782 202331).
June 23-July 30.

STOKE-ON-TRENT: LEWIS'S, Lamb Street, Hanley (0782 202331).
July 13 for about 4 weeks.

SWANSEA: DAVID EVANS, Princess Way (0792 51525).
Relton Allander sofabed from £475.95 to £399.95, Chinese Imperial Jade superwash wool rug from £119.95 to £79.95. A third off selected Mondi, Jacques Vert co-ordinates.
June 23-July 30.

YORK: FENWICK, St Mary's Square, Coppergate (0904 643322).
Up to 50% off Alexon, Jaeger, Mondi, Planet, Windsmoor, Jacques Vert, Dash, Benetton; Carvela and Bally shoes and Sarah Gabicci and French Connection menswear. Large reductions on Dartington glass, 25% off perfect price for Port Meirion china.
June 23 for four weeks.

FASHION

AQUASCUTUM, 100 Regent Street, W1 (01-734 6090).
Mens classic raincoats form £169 to £115; cashmere coats from £895 to £650; women's reversible raincoats £399 to £199.
June 23 for about 4 weeks.

AUSTIN REED, 103-113 Regent Street, W1 (01-734 6789) and branches.
40% off all ladies designer collections *including Paul Costelloe, Benny Ong,* Nicole Farhi and Roland Klein. Austin Reed men's wool suits £195 to £155.
Ladies' fashion June 30; men's July 14.

BAZAAR, 1 & 4 South Molton Street, W1 (01-629 1708).
30-50% reductions on men's designer-wear (Jean-Paul Gaultier, Juliano Fujiwara, Simultaneous, Komlan; shoes by Patrick Cox).
Sale now on, ends mid-July.

BEAUCHAMP PLACE SHOP, Beauchamp Place, SW3 (01-589 4155).
Up to 50% off Betty Jackson, Ventilo, Adina Ronay, Margaret Howell, Ozbeck.
July 9 for three weeks.

BENEDETTO, 8 Silver Place, W1 (01-734 0089).
Reductions of up to 50% on Benedetto's own summer collection: day and evening wear.
July 25 for four weeks.

BROWNS, 22-27 South Molton Street, W1 (01-491 7833) & 60 Sloane Street, SW1 (01-493 4232).
Jil Sander jacket reduced from £490 to £290; Sonia Rykiel jacket £380 to £200, *matching skirt £175 to £95.*
from July 16.

BURBERRY'S, 18-22 Haymarket, SW1 (01-930 3343).
Gent's trenchcoats from £220 down to £155 and £300 to £210; ladies' classic mac £215 to £155; ladies trench-style £285 to £205.
from June 23.

COLES, 131 Sloane Street, SE1 (01-730 7564).
Classic men's and women's wear.
Men's business shirts £44.95 to £32.95; *ladies' shirts £39.95 and £42.95 down to* £29.95; silk ties £32.95 to £19.95 and £19.95 to £13.95.
June 21 until mid-July.

COMME DES GARCONS, 59 Brook Street, W1 (01-493 1258).
40-50% off men and women's wear.
Women's silk safari jacket £495 down to £250. In the Homme Plus range silk suits £765 to 450; shirts £185 to £95.
from June 25.

DICKENS & JONES, 224 Regent Street, W1 (01-734 7070) also in Richmond, Milton Keynes and Epsom.
30% off collections including Marella, Betty Barclay, Yarrell, Tricoville, Unanyme, Wendy Dagworthy and Frank Usher. 50% off In Wear, Mexx, Triangle and French Connection.
June 30 for four weeks.

EDINA RONAY, 141 King's Road, SW3 (01-352 1085).
Up to 50% off this season's sweaters, suits and evening wear.
July 2 for four weeks.

EMANUEL UNGARO, 153 New Bond Street, W1 (01-493 4718); 39 Sloane Street, SW1 (01-235 0488).
All this season's stock 30% off.
From July 2.

ENGLISH ECCENTRICS, 155 Fulham Road, SW3 (01-589 7154).
40-60% reduction on summer collections, 10-20% off classic ranges, accessories and stationery.
July 9-August 13.

FENWICK, New Bond Street, W1 (01-629 9161).
25-50% off in all departments. French Connection, In Wear, Charlie Victor, Nicole Farhi 30-40% off. Men's plain cotton knitwear half price; men's Dior shirts £29 to £19.95.
June 21-July 16.

GIEVES & HAWKES, 1 Savile Row, W1 (01-434 2001); 18 Lime Street EC3 (01-283 4914) and in Chester, Bath, Winchester, Portsmouth, Eastbourne and Edinburgh.
Bargains in classic menswear: pure new wool blazers £160 down to £105; suits £250 to £165; hand lasted shoes £99 to £50.
June 29 to mid-July.

HARTNELL, 26 Bruton Street, W1 (01-629 0992).
Boutique and Haute Couture ranges: many garments half price or less. Also fabric sale: all fabrics £7 per metre.
Sale now on.

JAEGER, 200-206 Regent Street, W1 (01-734 8211) and 150 branches nationwide.
Cotton jersey wrap dress reduced from £159 to £79, voile dress £215 down to £169, cotton fairisle sweater £55 down to £25, striped cotton ladies' blazer £99 down to £59 and matching city shorts £49 to £29. In menswear: serge blazer reduced from £139 to £85; Italian hand-finished suits £425 down to £250.
From June 23.

JASPER CONRAN, 37 Beauchamp Place, SW3 (01-584 9098).
Up to 50% off current stock. Spectacular reductions on old stock and press samples.
July 9 for three weeks.

LAURA ASHLEY, 9 Harriet Street, SW1 (01-235 9797) and branches.
Jersey shorts (9.95 down to £5; *cotton/linen jacket from £75 to £45,* matching skirt £34.95 down to £22; printed jersey dresses £54.95 to £34; linen mix jumper £39.95 down to £24.
July 20-August 6.

LUCIENNE PHILLIPS, 89 Knightsbridge, SW1 (01-235 2134).
Many British designer labels half price: Jean Muir Studio, Tomasz Starzewski, Gail Hoppen, Allstair Blair, Gina Fratini.
July 5 for the month of July.

McAFFE, 100 New Bond Street, W1 (01-629 7975) and branches.
Classic footwear (men's brogues, jodhpur boots and loafers, good quality women's shoes).

MIDAS, 27a Sloane Square, SW1 (01-730 7329) and branches in London
All summer shoes and clothing up to *50% off.*
June 27-end July.

NEXT, 160 Regent Street, W1 (01-434 2515) and branches nationwide.
All skirts at £24.99 reduced to £14.99, sweaters at £19.99 to £9.99, floral print dresses £44.99 down to £32.99. Also *accessories.*
June 30 for about 6 weeks.

PADDY CAMPBELL, 6 Gees Court, St Christopher's Place, W1 (01-493 5646) and 17 Beauchamp Place, SW3 (01-225 0543).
Up to 50% off the summer collection which includes dresses, suits and separates in linen, cotton jersey, drill and Tana lawn.
July 2 for about four weeks.

SCOTCH HOUSE, 2 Brompton Road, SW1 (01-581 2151) and branches.
At Knightsbridge store 10% off sale prices on June 22. Ladies' cashmere sweaters down from £97.50 to £69.50, lambswool £27.50 to £19.95, tartan kilts £72.50 to £49.50.
June 23 for about a fortnight.

SIMPSON, *Piccadilly*, W1 (01-734 2002).
Daks men's double-breasted wool blazers from £155 to £129, three-piece business suits from £239 to £179 and *cotton mix trousers from £35 to £25.*
June 23-July 30.

SOCK SHOP, all branches nationwide.
Tights and stockings reduced by 40%. Selected socks and accessories half price.
From July 4.

UOMO REGINE, 80 Brompton Road, SW3 (01-581 5873).
Designer menswear reduced by around 50%: Claude Montana, Gian Marco Venturi, Missoni knitwear and Missoni tailoring.
July 1 for approx four weeks.

WAREHOUSE, 27 Duke Street, W1 (01-486 5270); 19-21 Argyll Street, W1 (01-437 7101); 78 Brompton Road, SW3 (01-584 3835); and 24 Long Acre, Covent *Garden, WC2 (01-240 8243)* and branches nationwide.
Up to 50% off structured and tailored garments, reductions on twills and *sateens.*
From June 30.

WHISTLES, 12 St Christopher's Place, W1 (01-487 4484) and branches.
Reductions of 30-50% on designs by Myerene de Premonville, Lolita Lempicka, Regina Rubens, Georgina Godley.
July 6 for about one month.

INTERIORS

CASA FINA, 132 Notting Hill Gate, W11 (01-221 9112); 9 Central Avenue, The Market, Covent Garden, WC2 (01-836 0289).
Half-price ceramics; 15% off sofas, cane furniture and wooden occasional *furniture.*
July 7 for about a fortnight.

THE COLOROLL STORE, 156 Regent Street, W1 (01-434 0784).
Reductions of up to 50% on furniture, brassware, beds and tables.
June 30 for about a month.

THE CONRAN SHOP, Michelin House, 81 Fulham Road, SW3 (01-589 7401).
"Honest reductions" on practically everything.
From June 25.

DESCAMPS, 197 Sloane Street, SW1 (01-235 8957).
This year's continued designs half price. Also special clearance prices on older designs.
July 2-end July.

HABITAT, 196 Tottenham Court Road, W1 (01-631 3880) and branches.
Half-price bedlinen, wallpaper and seconds china. One-third off selected furniture ranges and 10% off Sofas a la Carte.
June 25-July 16. Ends July 17 in Scotland and out-of-town stores.

HEAL'S, 196 Tottenham Court Road, W1 (01-636 1866).
15% off most Heal's hand-made beds; *25% off Heal's white goose feather and* down duvets; 15% off many ranges of upholstery. Reductions of 45% on Philips icecream maker, 20% off Finnware saucepans and cookware. Shop-soiled and discontinued furniture *reduced up to 50%.*
June 25-July 30.

LAURA ASHLEY, 183 Sloane Street, SW1 (01-235 9728) and all shops and Homebases.
Seconds and discontinued furnishing fabrics from £3 a metre.
July 20 for about a fortnight.

LIGNE ROSET, 130 Shaftesbury Avenue, W1 (01-434 2071).
Reductions on all stock and up to 30% on selected upholstery, cabinets, lighting and accessories. 3-piece corner seating arrangement down from £1,855 to £1,295.
July 1 for one month.

NEXT INTERIOR, 160 Regent Street, W1 (01-434 2515) and branches.
All paints 99p a pot, all tiles 25p each, some wallpapers at 99p a roll, fabric *down from £5.99 to £1.99 a metre.*
June 30 for about 6 weeks.

SANDERSON, 52 Berners Street, W1 (01-636 7800).
Up to 50% reduction on wallpapers, fabrics, furniture and accessories.
July 7-30.

REJECT SHOP, 1st floor, Plaza Centre, Oxford Street, W1 (01-255 2240) and branches.
A 10% discount on everything and up to a third off selected items.
June 25 for about a month.

FURNITURE

AND SO TO BED, 636-640 King's Road, SW6 (01-731 3583); 96b Camden High Street, NW1, 18-20 Baker Street, W1 and clearance warehouse at 638 King's Road SW6. Also branches in Manchester, Bournemouth, Edinburgh, St Albans and Tunbridge Wells.
15% discount on traditional brass bedsteads, headboards and bedside tables. 10-60% off bedlinens, including Cacharel pure cotton duvet covers, down from £39.50 to £15.00.
June 20-August 20.

THE BACK STORE, 324a King Street, W6 (01-741 5022).
Discounts of 20-30% on range of *ergonomically-designed seating and* accessories: lumbar support cushions, lecterns and writing slopes.
August 1 for one month.

FUTON COMPANY, 62-63 Tottenham Court Road, W1 (01-636 9984); and at Futo, 138 Notting Hill Gate, W11 (01-221 2032).
Futons reduced by £7-£20, sofa beds by £50-£80; discounts on all bedbases, duvets and some accessories and lighting. 20% off curtains and blinds.
June 25-July 23.

LONDON BEDDING CENTRE, 26-27 Sloane Street SW1 (01-235 7541).
25% off all divan and mattress sets; 20% off all sofa beds; some showroom items 35-50% off.
Sale now on, finishing end July.

MAPLES/WARING & GILLOW, 145 Tottenham Court Road, W1 (01-387 7000) and all branches.
American 10-cushioned suite down from £1049 to £799.95; 18th-century style sofa from £1035 to £779; Slumberland 4'6" divan set from £799.95 to £399.95.
From June 25.

OMEGA, 27 Wrights Lane, Kensington High Street, W8 (01-938 2617).
Around £100 discount on all sofas and 10% off any new order.
June 25-end July.

SOFA WORKSHOP, The Great Hall, *Mount Pleasant Road, Tunbridge Wells* (0892 3438) and branches in Bournemouth, Chichester, Ealing and Maidstone.
40 different shapes of sofa and around 10,000 fabrics to choose from, all greatly reduced.
Sale now on, ends July 31.

KITCHENWARE

COVENT GARDEN KITCHEN SUPPLIES, 3 North Row, The Market, Covent Garden, WC2 (01-836 9167).
10% off everything in the shop. Good seconds in Green and Gold Bistroware greatly reduced; also Le Creuset in discontinued colours.
July 25 for about a month.

ELIZABETH DAVID, 46 Bourne Street, SW1 (01-730 3123).
10% off all normal stock. Pavement Sale on July 30 when a truckload of damaged goods (dented fish kettles and the like) will be sold off.
July 25 for one month.

WORD-WATCHING

Answers from page 24

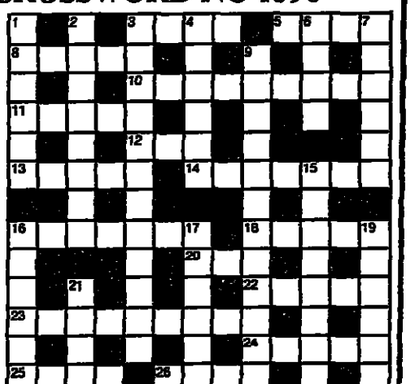
STRIDULATE
(b) To creak or squeak like a cricket, cicada, or grasshopper, from derivatives of the Latin *stridor* a high-pitched noise: "The crickets were stridulating at an ominous speed in the black motionless foliage."

LUXATE
a. To displace or put out of joint, usually of a limb, from the Latin *luxare* to sprain a limb or generally to force out of position.

QUISQUILIAE
a. Waste material, sweepings, scrapings, rubbish, from the Latin *quisquiliae* a reduplicated form, perhaps from *scalpo* I scratch (or scalp): "Yahoos all ferreting and rummaging in the quisquiliae of time."

CRESSET
(c) A fire basket or beacon, as stuck outside great houses, from an Old French variant of *graisse* oil: Gleadower: "At my nativity/The front of heaven was full of fiery shapes./Of burning cressets."

CONCISE CROSSWORD NO 1596



ACROSS
3 Small flute (4)
5 Red planet (4)
8 Well done! (5)
10 Complete agreement (9)
11 Show reluctance (5)
12 Officer's collar *insignia (3)*
13 Gaiety (5)
14 Comes out (7)
16 Menacing (7)
18 Globe-carrying Titan (5)
20 Of limited intelligence (1,1,1)
22 Improve intellect (5)
23 Blue gum trees (9)
24 Irritates (5)
25 Carry, drag (4)
26 Threesome (4)

DOWN
1 As cited (6)
2 Royal Scottish castle (8)
3 Independence Day (6,2,4)
4 Served in flaming brandy (6)
6 Elaborate opera song (4)
7 Engraving pen (6)
9 Chief Brazilian port (3,2,7)
15 Easily taken in (8)
16 Deprived (6)
17 Jumper (6)
19 Most cunning (6)
21 Rabbit tail (4)

SOLUTION TO NO 1595
ACROSS: 1 Nunc Dimittis 9 Booze-up 10 Taper 11 Coin 12 Friendly 14 Son 15 Uteri 16 Sip 18 Vicinity 20 Dram 22 Polio 23 Brioche 24 Decongestant
DOWN: 2 Utopian 3 Cleg 4 Imperceptible 5 Intrepid 6 Tepid 7 Sorry 8 Abacus 13 Turn down 16 Saracen 17 Pamper 18 Vapid 19 Colic 21 Mist

ENTERTAINMENTS

CONCERTS

ROYAL FESTIVAL HALL 01-928 3191 CC 928 8800 Tonight 7.30pm RPO. André Previn. Berlioz Ovt., Beatrice and Benedict: Mozart: Piano Concerto: K.491 Bruckner Symphony No7.

EXHIBITIONS

WILDENSTEIN, Sculptures by XAVIER MEDINA-CAMPENY. 1st June - 1st July, Monday - Friday 10-5.30, 147 New Bond St. W1. Tel: 01-629 0602.

OPERA & BALLET

CAMBRIDGE TH July 12 for 9 weeks New D'OYLY CARTE Opera Co. IOLANTHE & THE YEOMEN OF THE GUARD Book now 01-379 6299.

COLISEUM S 836 3161 CC 240 5258 ENGLISH NATIONAL OPERA. Tom't 7.30 The Cunning Little Vixen. Tomor 7.00 The Magic Flute.

GLYNDEBOURNE FESTIVAL OPERA with The London Philharmonia Today at 5.30 & Sun at 5.30 The Electrification of the Soviet Union. Few tickets available Today. Tomor at 6.30 Kat'a Kabanova. Sat at 5.40 Die Entführung aus dem Serail. For possible returned tickets/ recorded info call 0273 641111.

ROYAL OPERA HOUSE 01 240 1066 / 1911. Strictly info 01 836 6903. S CC 65 straight seats avail on the day
Tom't 7.00 THE ROYAL OPERA Anne Sofaren Fri 6.30 Lisbeth Balslev (Debut) Bachauer replaces Placido Domingo).

SADLER'S WELLS 278 8916 First Call CC 24 hr 7 day 240 7200 Eves 7.30pm. Until Sat RAMBERT DANCE COMPANY Tom't: Swoop, Rhapsody in Blue, Strong Language.

THEATRES

ADELPHI 836 7611 cc 240 7913 /4 CC 741 9999/ 836 7358/ 379 4444 First call 24hr cc 240 7200 (no big fee) Groups 930 6123 NOW BOOKING TO 2 OCT
ME AND MY GIRL
THE LAMBETH WALK MUSICAL
Nightly at 7.30 Mats Wed at 2.30 & Sat 4.30 & 8.00
"THE HAPPIEST SHOW IN TOWN" S Express

ALDWYCH 836 6404 0541 cc 379 6233/741 9999 First Call 01 836 3464 (booking fee)
Eves 7.30 Wed 2.30 Sat 4 & 8
FELICITY KENDAL MICHAEL HAWTHORNE
ROGER REES in
HAPGOOD
"TOM STOPPARD'S NEW PLAY IS A BRILLIANT SPY-THRILLER, A MELODRAMA, AND AN ELEGANT BRAIN-TEASER" S.Times. Directed by PETER WOOD

APOLLO VICTORIA 928 6928 8555 cc 630 6262 Groups 828 6188 CC Open All Hours 379 4444 1st Call 240 7200 K Prowse 741 9999 Groups 930 6123
Eves 7.45 Mats Tue & Sat 3.0
PHENOMENAL ... YOU HAVE TO SEE IT. D. Tel.
STARLIGHT EXPRESS
Music by ANDREW LLOYD WEBBER
Lyric by RICHARD STILGOE
Directed by TREVOR NUNN
SOME SEATS AVAIL THIS WEEK
OAP's £5 on Tues mats
NOW BOOKING TO MAR 31 '89

APOLLO VICTORIA 928 6928 8555 cc 630 6262 Groups 828 6188 CC Open All Hours 379 4444 1st Call 240 7200 K Prowse 741 9999 Groups 930 6123
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OAP's £5 on Tues mats
NOW BOOKING TO MAR 31 '89

ALBERY 836 3878 cc 379 6565 741 9999 379 4444 240 7200 Groups 240 7941 836 3962
"EASTENDERS" TONI WATT is
THE FOREIGNER
Eves 8 Mats Thurs & Sat 3
"SEE THIS SHOW" City Limits

ARTS S 836 2132; CC 379 4444 24 hrs. 7 days (no big fee) Hall Truck in John Godber's
TEECHERS
"MARVELLOUSLY FUNNY"
The Times
"HIGHLY RECOMMENDED...A WINNER" D.Tel
Mon-Thur 8, Fri & Sat 6.30 & 9
Shad... U840's. Stnr.Cits £1.50 off 1 hr before perf.

BARBICAN THEATRE 01 638 8891 cc (Mon-Sun 10am-8pm)
ROYAL SHAKESPEARE COMPANY
Tom't 7.30, tomor 2.00 & 7.30
JULIUS CAESAR
Further Perfs 8-12 July
THE MERCHANT OF VENICE rtns Fri 7.30. TWELFTH NIGHT rtns 6 July.
THE FIT Tom't, tomor 7.30 FASSBINDER by Doug Lucie. TEMPTATION by Vaclav Havel. "...hard to resist" FT FINAL PERFS Fri & Sat!.

BLOOMSBURY THEATRE 387 9629 June 28 - July 2 LUCIFER by Vondel dramatist of the *Dutch Baroque.* Plus PLAY by Beckett.

CAMBRIDGE 379 6299 cc no bkg fee 741 9999/ 240 7200/379 4444 Groups 930 6123
ADAM ANITA
FAITH DOBSON
in
The Musical. Opens Oct 18.

CHICHESTER 0243 781312 HAYFEVER comedy at its most lethal... Starts from beginning to end" S Times. MAJOR BARBARA "A vigorous spellbinding production" Sun Times.
Eves 7.30 Mats Thu & Sat 2.30.

CLASSIC THEATRE 01-379 6299. July 12 for 9 weeks New D'OYLY CARTE Opera Co.
IOLANTHE & THE YEOMEN OF THE GUARD
Advance Box Office Open cc First Call 24hrs 01-836 3464 (bkg Fee) Grps 01-240 7941 & usual agents

COMEDY 930 2578/8778 CC 03 1438 (no big fee) First Call 836 3464 (bkg fee) 379 6131 741 9999 (bkg fee) Grps 240 7941.
A New Comedy
EXCLUSIVE YARNS
Previewing from 29 June

CRITERION S 930 3216 CC 379 6565/ 379 4444/741 9999. Groups 836 3962. Eves 8. Thur mat 2.30. Sat 5.30 & 8.30
"PRETTY FABEX AT ITS BEST" D Mail
The Theatre of Comedy Company
JOHN QUAYLE UNA STUBBS
RAY COONEY
GARETH HUNT AIMI MACDONALD
DENNIS HAMILTON ROYCE MILLS
RUN FOR YOUR WIFE!
LONDON'S LONGEST RUNNING COMEDY
Written and directed by
RAY COONEY
Over 2000 side-splitting perfs
"SHOULD RUN FOR LIFE" S. Ex

DRURY LANE THEATRE ROYAL Box Office & CC 01-836 8108. 01-240 9066/7. Open All Hours 01 379 4444 (no bkg fee) First Call 24hr 7 day cc bkgs on 01 240 7200 (no bkg fee).
David Merrick's
42ND STREET
A SHOW FOR ALL THE FAMILY
Winner Best Musical Awards 1984
BEST MUSICAL
STANDARD DRAMA AWARD
LAURENCE OLIVIER AWARD
PLAYS & PLAYERS AWARD
Evgs 8.0 Mats Wed 3.0, Sat 5.0 & 8.30. Reduced price mat Weds. Students and OAP's standby.

DUKE OF YORK'S 836 5122 cc 836 9837 240 7200/379 4444/741 9999
ALAN AYCKBOURN'S
"HILARIOUS" S Tel
HOW THE OTHER HALF LOVES
"MARVELLOUSLY ENTERTAINING ... SET ME HALF EXHAUSTED FROM LAUGHING" Radio Lan
Mon-Fri 8 Mat Thu 3 Sat 5 & 8.15

FORTUNE THEATRE 836 2238 cc with agency bkg fee 01 240 7200/741 9999/379 4444. Eves 8.00. Wed mats 3.00. Sats 5.30 & 8.30.
SAM KELLY
PATRICIA BRAKE
and JEREMY BULLOCH in
DANGEROUS OBSESSION
By N.J. Crisp
"HIGHLY NERVE RACKED EVENING" D.Tel
OVER 250 PERFORMANCES!

GARRICK 379 6107 CC 240 7200 24 hrs 7 days 741 9999/379 4444 open all hours (no bkg fee) Grps 240 7941 Mon to Fri 9pm Mat Tues 3pm Sat 5pm & 8.15pm
NOEL COWARD'S
EASY VIRTUE
"...a triumph" D.Mail "Not to be missed" S.Tel "Hilarious... wonderful stuff" S.Exp

GLOBE THEATRE 01 437 3667/ 741 9999. First Call 836 3464 (bkg fee).
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in
LETTICE AND LOVAGE
a new comedy by
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MICHAEL BLAKEMORE
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Directed by HAROLD PRINCE
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LYTTELTON
Tom't 7.45 (preview) & Tomor 7.00 (press night) THE CARETAKER by Middleton & Rowley.
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**PAL

TELEVISION AND RADIO

Compiled by Peter Dear and Tony Patrick

BBC1

6.00 Ceefax AM. News headlines, weather, travel and sports bulletins.
6.30 The Masquers Club in *Wide Open Spaces* (b/w). **6.55** Weather.
7.00 Breakfast Time with Jeremy Paxman and Kirsty Wark. Includes national and international news at **7.00, 7.30, 8.00** and **8.30;** weather at **7.25, 7.55** and **8.25;** and regional news and travel reports at **7.27, 7.57** and **8.27. 8.55** Regional news and weather.
9.00 News and weather followed by **Dallas.** Because of her hatred of JR Jamie leaves Southfork to team up with Cliff (r). (Ceefax) **9.50 Lyn Marshall's Everyday Yoga.** Slow Motion Firming (r).
10.00 News and weather followed by **Small World.** This morning's edition of the series on model makers and collectors features Mike Sharman who has *railway layouts from the years* 1830 to 1870; and the Rev Peter Denny *whose computer-*controlled layout is set in the year 1907 (r). **10.15 Cartoon.** *Field Mouse* (r).
10.25 Children's BBC. Andy Crane *with programme* news and birthday greetings followed by **Play School,** *presented by Carol* Chell and Fred Harris (r), and **Paddington** (r). **10.55 Five to Eleven.** Robert Glenister with a reading.
11.00 News and weather followed by **Your Mind in Their Hands.** Part four of Dr Alan Maryon *Davis's* examination of the treatment of mental illness in the National Health Service (r). **11.30 On the House.** Do-it-yourself home improvement guide (r).
12.00 News and weather followed by **The Animals Roadshow.** Desmond Morris and Sarah Kennedy explore the animal life of Birmingham (r). (Ceefax) **12.40 Cartoon Double Bill** (r). **12.55** Regional news and weather.
1.00 One O'Clock News with Michael Buerk. Weather **1.30 Neighbours.** Madge decides to hold a reconciliatory dinner party for Des and Daphne.
1.50 Wimbledon 88. Harry Carpenter introduces live coverage of action from the *Centre and Number One courts* on the third day of the championships. (Ceefax)
4.10 Yogi's Treasure Hunt (r). **4.35 The Movie Game.** Round three of the film and cinema quiz.
5.00 Newsround 5.10 The Legend of Tim Tyler. Episode one of a new 13-part children's drama serial about a young man who sells his laugh to the most *powerful man in the world and* then realises how much it is *missed.* **5.35 Neighbours** (r).
6.00 Six O'Clock News with Nicholas Witchell and Philip Hayton. Weather **6.35 London Plus.**
7.00 The 1988 European Football Championship. Live coverage *from Stuttgart of the second* semifinal — Italy v USSR. The commentator is John Motson.
9.15 News with Martyn Lewis and Philip Hayton. Regional news and weather.
9.45 One Day at a Time. A *documentary examining how* some of the families affected by the fire that killed 56 people at Bradford City football ground three years ago have coped with their grief and injuries.
10.20 Wimbledon 88. Desmond *Lynam and Gerald Williams* introduce highlights from the third day of the championships.
11.20 The Untouchables (b/w). Eliot Ness and his team piece together *the remaining pieces of the* complicated jigsaw that they hope *will eventually bring the* notorious Al Capone to justice. Starring Robert Stack and Elizabeth Montgomery.
12.10am Weather.
NB: programme times after the football are approximate.

BBC2

6.55 Open University: *Education* — Travelling With Dignity. Ends at **7.20**
9.00 Ceefax.
10.00 Daytime on Two: a series for four- and five-year-olds, presented by Harry Towb **10.15** An exploration of memory **10.38 Ceefax 11.00** Words *and pictures* **11.18** Brazilian city slum dwellers **11.40 Ceefax 12.28** Is it the role of the state to ensure a fairer distribution of wealth? **12.50 Ceefax.**
1.20 The Flumps. A *See-Saw* programme for the very young (r). **1.38 Zig Zag** (r).
2.00 News and weather followed by *Storytime. Toby the Tug.*
2.15 Praise Be! presented by Thora Hird. Last in the series (r). (Ceefax)
2.50 Wimbledon 88 introduced by Harry Carpenter. Live action from the Centre and Number One courts with news of matches on the outer courts. The commentating team is Dan *Maskell, John Barrett, Gerald* Williams, Mark Cox, Barry Davies, *Bill Threlfall, Ann Jones and* Virginia Wade.
7.45 Cudmore's Call. *The last* programme in the series in which top yachtsman Harold Cudmore gives masterclasses to Peter Skellern, Annabel Croft and Eamonn Holmes — each inexperienced sailors — *in order to turn them into a racing* crew.
8.10 Wideworld: Slowly up the Grand Trunk Road. (see Choice)
9.00 M*A*S*H. An urgent plea from a Korean hospital for two surgeons and a jeep full of supplies is answered by Potter and Hawkeye, but Hawkeye is *appalled to learn that he has to* take a gun for the perilous *errand of mercy. Starring* Alan Alda and Harry Morgan (r).
9.25 The Singing Detective. Episode four of the six-part film with music starring Michael Gambon, Janet Suzman and Patrick Malahide (r). (Ceefax)
10.35 Newsnight. 11.20 Weather 11.25 Interval.
11.30 Open University: *Public Health* — Water Fit to Drink? **11.55** Engineering Mechanics: Fluids. Ends at **12.25am.**

ITV/LONDON

6.00 TV-am begins with **The Morning Programme** introduced by Richard Keys; **7.00 Good Morning Britain** presented by Mike Morris and Richard Keys.
9.25 Thames news.
9.30 Password. Word association game presented by Gordon Burns. *The celebrity guests are* Adrian Walsh and Leni Harper **10.00 Santa Barbara 10.25 News** headlines.
10.30 The Time. . .The Place. . . Mike Scott chairs a discussion on a topical subject **11.10 Allsorts 11.25 Thames news** headlines.
11.30 Getting On. *Eighty* two-year-old Jack Hulme's photographic *record of the former mining* village of Fryston in West Yorkshire where he has lived all his life **12.00 That's My Dog.** Canine competition **12.30 The Sullivans.**
1.00 News at One with Julia Somerville **1.20 Thames news** followed by **Crimestoppers 1.30 A Country Practice.** Medical drama series set in a remote Australian sheep township.
2.30 Something to Treasure. Antiques series presented by Su Evans and Geoffrey Bond. Today's guests include Col John *Blashford-Snell* **3.00 Take the High Road.** Morag and Inverdarroch discuss children **3.25 Thames news** headlines **3.30 Sons and Daughters.** Australian family drama serial.
4.00 Thomas the Tank Engine and Friends (r). **4.10 The Telebugs** (r). **4.20 Children of the Dog Star.** Episode two of the six-part children's adventure serial from *New Zealand* (r). (Oracle)
4.50 Chatterbox. Junior chat show hosted by Aled Jones. Among *his guests is Jonathan Morris* from the comedy series *Bread.* (Oracle)
5.15 Winner Takes All. Quiz game presented by Geoffrey Wheeler.
5.45 News with Alastair Stewart **6.00 Thames news.**
6.30 Highway to Heaven. Jonathan, the apprentice angel, and his earthly friend Mark, come to the aid of a day-care centre threatened with closure.
7.30 Coronation Street. Ken Barlow is worried about his family's future.
8.00 Film: Earthquake (1974) starring Charlton Heston and Ava Gardner. Disaster movie about a Los Angeles engineer with a rocky marriage who is attracted to a young widow with a son at a time when a computer predicts a severe earthquake in the Los Angeles area. Directed by Mark Robson
10.00 News at Ten with Sandy Gall and Carol Barnes **10.30 Thames news.**
10.35 Film: Hostage Flight (1985) starring Ned Beatty, Dee Wallace Stone, Mitchell Ryan and Barbara Bosson. A domestic flight between Chicago and Detroit turns into a nightmare for the passengers after a group of terrorists smuggle arms on board. A made-for-television drama directed by Steven Hilliard Stern.
12.20am European Championship Football. Highlights of tonight's second semifinal between Italy and the USSR in Stuttgart
12.50 Kojak. The New York policeman comes to the aid of a young woman who says her life is in danger from someone who is officially dead.
1.50 America's Top Ten
2.20 News headlines followed by **Film: Psychomania** (1972) starring George Sanders, Beryl Reid and Nicky Henson. Science fiction thriller about leader of a motorcycle gang who commits suicide in order to come back from the dead to organize a reign of terror. Directed by Don Sharp.
4.00 News headlines followed by **WKRP in Cincinnati.**
4.30 Fifty Years On. Newsclips from 1938.
5.00 ITN Morning News. Ends **6.00.**

CHANNEL 4

9.30 Schools.
12.00 Sesame Street.
12.30 Business Daily.
1.00 The Customer Connection: Who Cares Wins. The fourth of five programmes on customer care. (Oracle) **1.30 Write On.** The *penultimate programme* in the series about improving writing *skills* (r). (Oracle)
2.00 The Parliament Programme.
2.30 Film: A Yank in the RAF (1941, b/w). Starring Tyrone Power and Betty Grable. Second World War story of an American who joins the RAF in order to impress his girlfriend and take part in the Dunkirk invasion. *Directed by Henry King.*
4.15 Metamorphosis (b/w). A prize-*winning* cartoon.
4.30 Countdown. Today's challenger is Londoner, Joyce Layson.
5.00 Ark on the Move. Gerald Durrell searches for lemurs in a forest area of Southern *Madagascar* (r).
5.30 Mork & Mindy. American *comedy series* starring Robin Williams and Pam Dawber.
6.00 Family Ties. Domestic comedy from the United States.
6.30 The Making of Britain. The final programme of the series tracing the history of Britain from the time of the departure of the Romans.
7.00 Channel 4 News
7.50 Party Political Broadcast by a *Conservative politician.* Followed by **Weather.**
8.00 The Planets presented by Heather Couper begins with a history of the solar system (r). (Oracle)
8.30 A Week in Politics
9.00 Evil. The second of three programme on the nature of evil. (Oracle)
10.00 A Very British Coup. Episode one of a three-part political thriller (r). (Oracle)
11.00 The Refuge. The first of a new series of the sitcom
11.35 The Late Shift beginning with **Memphis Slim: Live at Ronnie Scott's.**
12.40am Maxwell Street Blues. Chicago blues and gospel music featuring Robert Nighthawk (r). Ends at **1.45.**



Eric, or little by little: Eric Newby sits out repairs to the taxi seen at the rear (BBC2, 8.10pm)

Trial by taxi across India

TELEVISION CHOICE

● The premise behind Eric and Wanda Newby's journey for **Wideworld** (BBC2, 8.10pm) is that it is better to travel uncomfortably than to arrive. *Their trip is to take* them 900 miles along the Grand Trunk Road of India from Calcutta to Delhi and their transport is a yellow taxi which may have had a fresh lick of paint but has definitely seen better days. Jarnail Singh, the vehicle's proud owner, assures the doubting Newbys that all will be well, but as it *turns out their doubts are well* founded. First, though, it is *slap bang into a Calcutta* traffic jam and Eric gloomily calculates that at this rate the journey will take them two years. Even on the open road progress is still desperately slow and the Newbys arrive so late they have to beg a room from the local magistrate. The next day our travellers stop off (goodness knows why) at a coking plant and the taxi suffers the first of umpteen breakdowns. Stumbling into a Hindu bacchanalia the Newbys are drenched in dye *from a plastic bucket before* encountering their next *disaster: the taxi runs out of* fuel. Also running out is Wanda's patience and she lets Eric know it. "It's not my bloody fault", he snarls. When the fuel pipe detaches itself from the petrol tank, the resourceful and still shamelessly optimistic Jarnail tries to attach it with soap. Meanwhile, out on the road India is hot and dirty and clogged with evil-smelling lorries and altogether not the sort of place you would see on *Holiday 88.* Reaching the holy city of Varanasi, the Newbys have another tiff and Eric reflects: "My sometimes prickly partner in life's race was not *pleased". They make it in the* end, even if all Delhi can offer *them is yet another of India's* spectacular traffic jams.

Peter Waymark

Limited access for laymen

RADIO CHOICE

● I was with **Spectrum** (Radio 3, 9.30pm) for about 75 per *cent of the time.* As I *am not* scientifically orientated, and *the programme is, I* reckon that getting lost for the remaining 25 per cent was not at all bad. Half the trouble lies with those scientific terms — everyday language to the specialist — that bewilder the layman. It's an age-old problem, with no easy solution for presenter Colin Tudge. Patronise the uninitiated and you risk losing the expert. Cater only to the enlightened, and you *risk losing the tiro.* My advice is: don't expect *Spectrum* to be an Everyman's Guide to Science. Listen hard and you will listen well. I found the most accessible of tonight's three subjects to be the debate based on the assumption that homosexuality is amenable to scientific investigation — a possibility Freud seems to have overlooked. I coped quite well with *the item about gravity not* always behaving as Galileo, Newton and Einstein said it did. But when the talk got around to replacing defective genes, I pressed my rewind/play button more times than was good for my self-esteem.



Colin Tudge with his pet tortoise, Flash (Radio 3, 9.30pm)

● Melvyn Bragg winds up his *Oratory (Radio* 4, 8.45pm) by putting his own head on the block *and nearly getting it* chopped off. Knightsbridge Speakers' Club award him low marks for eye contact and spontaneity. I award Bragg full *marks for a series* that brilliantly demolished the myth of golden silence.

Peter Davalle



Mavis is worried (Coronation Street, ITV, 7.30pm)

VARIATIONS

BBC1 **WALES:** 5.35pm-6.00 Wales Today **6.35-7.00** News followed by Neighbours **11.55-12.00** News and weather **SCOTLAND:** 10.50am-11.00 Dotaman **6.35pm-7.00** Reporting Scotland **NORTHERN IRELAND:** 5.35pm Today's Sport **5.40-6.00** Inside Ulster **6.35** Neighbours **6.58-7.00** Inside Ulster Update **ENGLAND:** 6.35pm-7.00 Regional *news magazines*

ANGLIA As London except:12.00-12.30pm Gardens for All **1.20-1.30** News **6.00-6.30** About Anglia **12.25am** Fleetwood Mac **2.00** Soap **2.30** Hammer House of Mystery **4.00** Victims **4.35-5.00** Fifty Years On

BORDER As London except:1.20pm-1.30 News **3.00** Easy Street **3.30-4.00** Young Doctors **6.00-6.30** Lookaround **6.30-7.30** Fall Guy **12.30am** Closedown.

CENTRAL As London except:12.30pm Home Cookery Club **12.35-7.00** Young Doctors **1.20** News **1.30-2.30** Falcon Crest **6.00-6.30** News **11.35** Donahue Meets St Elsewhere **12.30am** Film: The Getaway **2.50** Hitchcock Presents...Deadly Honeymoon **3.15** Best of the Beat Club **4.15** Jobfinder.

CHANNEL As London except:1.20pm News **1.30** Woman's Place **2.00** Country

GRAMPIAN As London except:1.20pm-1.30 News **3.00-3.30** That's Hollywood **6.00** North Tonight **6.30-7.30** Fall Guy **12.20am** Closedown.

GRANADA As London except:1.20pm Granada Reports **1.30-2.30** Quincy **3.30-4.00** *Young Doctors* **6.00-6.30** Granada Reports **11.35** Donahue Meets St Elsewhere **12.30am** Film: The Getaway **2.20** Sports Action **3.30** Videopix **4.30-5.00** Jobfinder

HTV WEST As London except:12.30pm-1.00 Gardening Time **1.20** News **1.30-2.30** Falcon Crest **6.00** News **6.30-7.30** Fall Guy **12.30am** Closedown.

HTV WALES As HTV West except:6.00pm-6.30 Wales at Six.

SCOTTISH As London except:12.30pm-1.00 *Gardening Time* **1.20** News **1.30-2.30** Love Boat **3.00** Cover Story **3.30-4.00** Beethelchean Neonach **6.00** Scotland Today **6.30-7.30** Fall Guy **12.30am** Pride of Place **1.35** Late Call **1.40** The New Squadronaires **1.55** Donahue **2.55** Special Squad **3.45** Videopix **4.45-5.00**

TSW As London except:12.00 Survival **12.30pm-1.00** Country Practice **1.20** News **1.30-2.30** Falcon Crest **6.00** Today **6.30-7.30** Fall Guy **12.25am** Postscript, Closedown.

TVS As London except:1.20pm News **1.30** Coast to Coast People **2.00** *Country Practice* **2.30** Take the High Road **3.00** Chain Letters **3.30-4.00** Young Doctors **6.00** Coast to Coast **6.30-7.30** Fall Guy **12.30am** Film: St Helens — Killer Volcano **2.20** Off the Wall **3.20** Company **3.25** Coast to Coast People **4.00-5.00** American Century

TYNE TEES As London except:1.20pm-1.30 News **6.00-6.30** Northern Life **11.35** Ray Bradbury Theatre **12.05am** Epilogue **12.15-6.00** Jobfinder

ULSTER As London except:1.20pm-1.30 Newstime **2.30-4.00** Password **6.00-6.30** Summer Edition **11.35** Matlock **12.25am** Newstime, Closedown.

YORKSHIRE As London except:12.30pm-1.00 *Young Doctors* **1.20** News **1.25** Help Yourself **1.30-2.30** Falcon Crest **6.00-6.30** Calendar **11.35** *Derrick* **12.30am** Film: Special Bulletin **2.30** WKRP in Cincinnati **3.00** Music Box **4.00-5.00** Jobfinder

S4C Starts:9.30am Schools **12.00** Countdown **12.30pm** Business Daily **1.00** Open College **2.00** Rowing **3.00** Old Country **3.30** Biography* **4.00** Adventure in Lapland **4.15** Ffalabalam **4.30** Blildowcar **5.00** Abracadabra **5.30** Ark on the Move **6.00** Lost in Space* **7.00** Newyddion Saith **7.30** Y Flair Sgwar **8.00** Hel Straeon **8.30** Almanac **9.10** Film: Marathon **11.00** Week in Politics **11.35** *Late Shift* **12.40am** Maxwell Street Blues **1.45** Closedown.

RTE 1 Starts:4.05pm Emmerdale Farm **4.30** Bosco **5.00** European Folk Tales **5.15** *Country Practice* **5.48** News **6.00** Angelus **6.01** Newstime **6.30** Cartoon **6.35** Our Mouse **7.30** Runaway **8.30** On Your Own **9.00** News **9.30** The Bachelors **10.00** Film: The Lady's Not for Burning **11.30** News.

RTE 2 Starts:1.55pm Tennis **5.45** European Football **6.00** *Nuacht* **6.10** *European Football* **8.20** Coronation Street **8.50** John Huston and the Dubliners **10.50** Newsnight **11.10** *On the Live Side* **11.35** Nightlight, Closedown.

Radio 1

MW (medium wave) Stereo on VHF (see below)
5.30 Adrian John **7.00** Simon Mayo **9.30** Simon Bates **12.30** *Newsbeat (Frank Partridge)* **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat **5.45** Nicky Campbell **7.00** Liz Kershaw **10.00-12.00** John Peel **VHF** *Stereo Radios 1 and 2* **4.00 am** As Radio 2 **2.00** pm Gloria *Hunniford* **3.30** *Adrian Love* **5.05** John Dunn **7.00** As Radio 2 **12.00-4.00 am** As Radio 2

Radio 2

MW (medium wave) Stereo on VHF (see Radio 1)
News on the hour
4.00 Steve Madden **5.30** Chris Stuart **7.30** Derek Jameson **9.30** Ken Bruce **11.00** *Jimmy Young* **1.05** David Jacobs **2.00** Wimbledon 88 **7.00** Jim Lloyd with Folk on 2 **8.30** Yer Roots are Showing **9.00** Listen to the Band with Roy Newsome **10.00** Fletcher's Friends **10.15** Fine Arts Brass **10.30** Hubert Gregg says Thanks for the Memory **11.00** Brian Matthew presents Round Midnight **1.00 am** Charles Nove presents Nightride **3.00-4.00** A Little Night Music.

WORLD SERVICE

All times in GMT. Add an hour for BST
6.00 Newsdesk **6.30** Meridian **7.00** World News **7.09** 24 Hours **7.30** Development '88 **7.45** Sportsworld **8.00** World News **8.09** Reflections **8.15** Classical Record Review **8.30** Brain of Britain 1988 **9.00** World News **9.09** Review of the British Press **9.15** The World Today **9.30** Financial News **9.45** Folk in Britain **10.00** News Summary **10.01** *Omnibus* **10.30** *Londres Midi* **11.00** World News **11.09** News About Britain **11.15** The A-Z of Hollywood **11.30** Meridian **12.00** *Radio Newsreel* **12.15** Irving Berlin Among Friends **12.25** The Farming World **12.45** Sports Roundup **1.00** World News **1.09** Twenty-four Hours **1.30** Sportsworld **1.45** Development '88 **2.00** Outlook **2.45** Report on Religion **3.00** Radio Newsreel **3.15** The Politics of Laughter **3.30** Radio Active **4.00** World News **4.09** News about *Britain* **4.15** *English by Radio* **4.45** *Londres Soir* **5.30** Heute Aktuell **6.00** Programmes in German **7.00** Outlook **7.30** Stock Market Report **7.45** Good Books **8.00** World News **8.09** Twenty-four Hours **8.30** Assignment **9.00** News Summary **9.01** Sportsworld **9.15** Counterpoint **9.45** Recording of the Week **10.00** World News **10.09** The World Today **10.25** *Presentation Programme* **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** World News **11.09** Commentary **11.15** Write On... **11.30** Multitrack **12.00** World News **12.09** News About Britain **12.15** *Radio Newsreel* **12.30** Radio Active **1.00** News Summary **1.01** Outlook **1.30** Waveguide **1.40** Book Choice **1.45** Society Today **2.00** World News **2.09** Review of the British Press **2.15** Sportsworld **2.30** Assignment **3.00** World News **3.09** News About Britain **3.15** The World Today **3.30** Six Four Eight News **3.35** *Financial News* **3.45** *Morgenmagazin* **4.45** The World Today **5.00** World News and Twenty Four Hours **5.30** Londres Matin.

Radio 3

6.55 Weather
7.00 Morning Concert: Weber (Overture Der Freischütz: Berlin PO under von Karajan); Tosti (*Malia, La* serenata: Ruggero Raimondi, I Solisti Veneti under Claudio Scimone); Beethoven (Romance No 2 in F: Henryk Szeryng, violin, Amsterdam Concertgebouw *under Haitink*)
7.30 News
7.35 Verdi (Overture I vespri siciliani: LSO under Abbado); Haydn (Cello *Concerto No 1: Yo Yo Ma,* violin, ECO under José-Luis Garcia); Schubert (Entr'acte No 1, Ballet Music No 1, *Rosamunde:* Leipzig *Gewandhaus Orch under* Masur)
8.30 News
8.35 Composers of the Week: Boccherini. Stabat Mater, by Tamara Hert and Kumiko Oshita (sopranos), Jean-Claude Orliac (tenor), La Follia Ensemble under Miguel de la Fuente
9.35 Avant-Garde Keyboard Music: Ian Lake, piano, *plays: La Poule,* L'Enharmonique and Tambourin by Rameau; Dussek's tempo di minuetto con moto; Chopin's *Barcause Op 57; Smetana's* Andante ma non tropo Op 2 No 6; Chabrier's Danse villageoise; Scriabin's Two Preludes Op 67; Ives's The *Alcotts (Concord Sonata);* Webern's Variations Op 27
10.20 New Series: Mozart and English String Quartets. First of three programmes. Coull String Quartet play Mozart Quartet in C K157; Rubbra Quartet No 2, Op 73
11.00 Midweek Choice. Susan Sharpe presents Medtner (Piano Concerto No 1 in C minor: Igor Zhukov, piano, *Moscow Radio SO under* Alexander Dmitriev); Howells (String Quartet No 3: Divertimenti); Traditional (Monotonously Rings the Little Bell: Don Cossack Choir under Serge Jaroff); Tchaikovsky Symphony No 3 in D: Oslo PO under Mariss Jansons)
1.00 News
1.05 Concert Hall. Live from the Concert Hall, Broadcasting House, London. Nancy Argenta, soprano and Nigel North, archlute/guitar, play *Purcell's If Music be the* Food of Love, I Attempt from Love's Sickness, Sweeter Than Roses, The Blessed Virgin's Expostulation; Sor's Caprice for guitar Op 50; Schubert's Im Frühling, Morgenlied, Frühlingsglaube, Im Haine, Der Musensohn
2.00 Record Review (r)
3.10 Elisabeth Schumann. Second of three centenary programmes
4.00 Choral Evensong. Live from Exeter Cathedral. Responses: Radcliffe; Psalms: 108, 109 (Elvey, R P Stewart, Skeats, Hylton Stewart); First Lesson (RSV): Judges 15: Canticles: Stanford in C; Second Lesson (RSV): Luke 12, vv 22-31; *Anthem:* Ascribe unto the Lord (S S Wesley); *Hymn (HHFT 23):* Father, Lord of all Creation; Organ voluntary: Sonata in G, first movement *(Elgar).* Organist Lucian Nethsingha
5.00 Mainly for Pleasure. The joys of musical midsummer, presented by Brian Kay
6.30 Music for Guitar. Costas Cotsiolis plays music by Scarlatti, arr Brouwer, Brouwer, Ariel Ramirez, arr Pelegrini
7.00 News
7.05 Third Ear: Robert Hewison with author P D James and John Sumsion, registrar of the Public Lending Right system
7.30 Vorisek and Tomasek. *Rosemarie Wright,* piano, plays Vorisek's Six Variations Op 19, Impromptus Op 7 Nos 1 and 3; Tomasek's Rapsodia Op 41 No 1, *Eclogues Op 35* Nos 5 and 4, Op 47 No 4 (r)
8.15 Dido and Aeneas. Live from the ballroom of Buckingham Palace, by permission of the *Queen.* Henry Purcell's opera, libretto by Nahum Tate. Jard van Nes, mezzo-soprano, Thomas Allen, baritone, Sheila Armstrong, soprano, Lillian Watson, soprano, Della Jones, *mezzo-soprano,* Neil Mackie, tenor, James Bowman, counter-tenor. Tallis Chamber Choir directed by Philip Simms, ECO conducted by Raymond Leppard.
9.15 *Fantasies after Purcell.* Arrangements by Peter Maxwell Davies and Elliott Carter
9.30 New Series: Spectrum. (See Choice)
10.15 Roussel and Beethoven. Wissam Boustany, flute, Elizabeth Layton, violin, *Paul Silverthorne,* viola, Timothy Mason, cello, play Roussel's Trio Op 40 and Beethoven's Serenade Op25
11.00 Composers of the Week. Dettus's England. (r)
12.00 News **12.05am** Close

Radio 4

LW (long wave) (s) Stereo on VHF
5.25 Shipping Forecast
6.00 News Briefing; Weather **6.10** Farming Today **6.25** Prayer for the Day (s)
6.30 Today, incl **6.30, 7.30, 8.30** News Summary **6.45** Business News **6.55, 7.55** Weather **7.00, 8.00** News **7.25, 8.25** Sport **7.45** Thought for the Day **8.35** Yesterday in Parliament **8.57** Weather; Travel
9.00 News
9.05 *Midweek with Ronald Eyre:* Items include "Birthday Girl" Millicent Martin interviewed by *TW3* colleague Lance Percival; *Aborigine writer Jack* Davies and actress/writer Carole Hayman; Leslie Woodhead, producer of *The Disappearing World* (s)
10.00 News; Gardeners' Question Time from Stalbridge Garden Society, Dorset (r)
10.30 Morning Story: Mother Wolfe and the Seven Little Kids by Diana Rainford, read by Lesley Manville
10.45 *Daily Service* (s)
11.00 News: Travel; Pillars of Society: British institutions. *Lesley Abdela investigates* the Women's Institute
11.47 *Enquire Within:* Dilly Barlow tackles listeners' questions with the help of the BBC Reference Library
12.00 News; You and Yours with *John Buckley*
12.25 Raffles: Six stories by E W Hornung, dramatized by David Buck (4) A Bad Night (s) **12.55** Weather
1.00 *The World at One*
1.40 The Archers (r) **1.55** Shipping Forecast
2.00 News; Woman's Hour; In the week of the largest-ever production of *Aida* at Earls Court, includes a feature on *being a member of an opera* chorus; discussion of pesticides, their regulation and dangers to the environment; an interview with Jane Packer, florist to the famous; review of recent women's fiction in On the Shelf
3.00 News; The Hound of the Higginbottoms: Play by Diana Griffiths about a phantom dog, with Malcolm Hebden and Valerie Lilley (s)
3.47 *Time for Verse: Last of five* programmes. George *MacBeth talks to Jeni* Couzyn about her life and poetry (s)
4.00 News
4.05 File on 4: Felicity Goodey reports on why Britain is lagging behind *in the space* race (r)
4.45 Kaleidoscope Extra: Paul Allen investigates the *rise* and increasing commercial success of gospel music in Britain. Featuring Lavine Hudson
5.00 PM **5.50** Shipping Forecast **5.55** Weather
6.00 Six O'Clock News; Financial Report
6.30 *Quote . . . Unquote:* Popular quiz hosted by Nigel Rees and played by George Melly, Katharine Whitehorn, Julian Mitchell and Sue *Limb.* Readings by Ronald Fletcher (s)
7.00 News
7.05 The Archers
7.20 Face the Facts: John *Waite* and his team of investigators pursue your complaints
7.45 Talking Theatre: Robert Cushman in conversation with *Tom Stoppard, Ian* McKellen and Simon Callow (r)
8.15 Medicine Now with Geoff Watts (r)
8.45 *Oratory: In the last of his* series on public speaking, Melvyn Bragg visits some amateur speakers' societies (r)
9.15 Latin Americans: Eight portraits. (5) Edgard Leal, managing director of a Venezuelan state-owned oil company (s)
9.45 Kaleidoscope: Tim Kelsey reports on political and *other theatre in Istanbul.* Jonathan Raban and Jim Hiley review Nick Ward's play *The Strangeness of Others,* at the NT and Stephen Poliakoff's first film as director, *Hidden City,* with Charles Dance. London Piano School's concerts of music by Mozart's contemporaries
10.15 A Book at Bedtime: In My *Wildest Dreams by Leslie* Thomas (3/12) **10.29** Weather
10.30 The World Tonight
11.15 The Financial World Tonight
11.30 Today in Parliament
12.00 News **12.20** Weather **12.33** Shipping Forecast
VHF as above except **1.55-2.00** *pm Listening Corner* **5.50-5.55** PM (continued) **11.30-12.10** *am Open* University **11.30** Modern Art: Socialist Realism **11.50** Hopkins's Religious Poetry.

FREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m;VHF-88-90.2. Radio 2: 693kHz/433m;909kHz/330m;VHF-88-90.2 Radio 3: 1215kHz/247m; VHF-90-92.5. Radio 4: 198kHz/1515m;VHF-92-95. LBC: 1152kHz/261m;VHF 97.3. Capital: 1548kHz/194m;VHF95.8. BBC Radio London: 1458kHz/206m;VHF 94.9; World Service: MF648kHz/463m.

DID YOU MISS THE BOAT..?

It is not possible for anyone to guarantee the future and as everyone knows, the value of an investment can go down as well as up. It is also known that past experience is not necessarily a guide to the future. The following is the opinion of Gustamps, one of the best known stamp dealers in the United Kingdom.

In 1952 the British Post Office issued the first Queen Elizabeth II definitive set of postage stamps designed from a portrait by Dorothy Wilding. The set of stamps comprised of 17 values ranging from ½d to 1/6d. These and subsequent issues with this design became generally known as "Wildings". The first issue of 1952 had a "Tudor Crown" watermark and was on sale at the post office until 1955. A holding of 100 mint sets from the post office then, would have cost you about £40. The same holding today has a catalogue price of £9000.00.

In 1955 the British Post Office decided to change the watermark to "St. Edwards Crown". These were on sale until 1958, when a holding from the post office would have cost in the region of £40. The same holding of 100 mint sets with "St. Edwards Crown" watermark today has a catalogue price of £9500.00.
In 1958 the watermark was changed yet again to "Multiple Crowns" watermark and two years later in 1960 the British Post Office issued the last and final set of "Wilding" *definitive stamps, keeping the "Multiple Crowns"* watermark and adding the new experimental "phosphor bands". This last set with the experimental "phosphor *bands"* was soon replaced by a new design by Arnold Machin in old £.s.d. and later in £ and new pence.

The last "Wilding" definitive set with "Multiple Crowns" watermark and experimental "phosphor bands" is now 28 years old and more underpriced than ever before. These *British stamps are vital to all serious collectors. Constant* demand for these stamps over many years has caused the majority of dealers stocks to be virtually depleted and *exhausted.*

We recommend the 1960 "Wilding" definitive stamps. They are available for sale at the low offer price of £280. for a holding of ONE HUNDRED SETS OF 17 stamps (Total 1700 stamps) all in unmounted mint superb condition.



DID YOU MISS THE BOAT..?

In 1973 we recommended and sold the British Definitive ½d. sideband phosphor (sg ×842) at £25 per 100 stamps. Today, these same *100 stamps have a Catalogue Price of* £6000 00. Please do not miss the boat now, with our *recommendation of the British Post Office "Wilding"* definitive stamps (1960 issue) with "Multiple Crown" watermark and experimental "phosphor bands". In Superb unmounted mint condition.

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Split in IRA on use of violence

By Paul Vallely

Dramatic evidence of serious divisions within the ranks of the IRA over future military tactics was made public yesterday with the leaking of documents which are to be debated at a private conference of the movement's political wing, Sinn Fein, this weekend.

In the documents, prominent IRA sympathizers speak of "contradictions" between the IRA military campaign and their work as Sinn Fein politicans. The Sinn Fein general secretary, Mr Tom Hartley, even suggests overturning the traditional IRA view that moderate nationalists who reject violence must be regarded as part of the problem rather than as potential allies.

Extracts from two papers were published in the Belfast newspaper *The Irish News*, which has a largely Catholic readership. They were being interpreted as evidence of a fundamental difference of opinion in the Provisional movement.

Many Republicans now want the IRA to intensify its campaign of violence, with some even arguing for a return to indiscriminate car-bombing in Belfast and on the British mainland to create an atmosphere of complete terror. But others say it is now clear that a military victory can never be won. They believe the time has come for much greater involvement in constitutional politics with "the armed struggle" being relegated to a smaller role.

For many months now there has been talk of a row with the hard men lining up behind Sinn Fein leaders Mr Martin McGuinness and Mr Danny Morrison and the smaller but more influential group which favours the political option siding with the Sinn Fein president Mr Gerry Adams and Mr Tom Hartley.

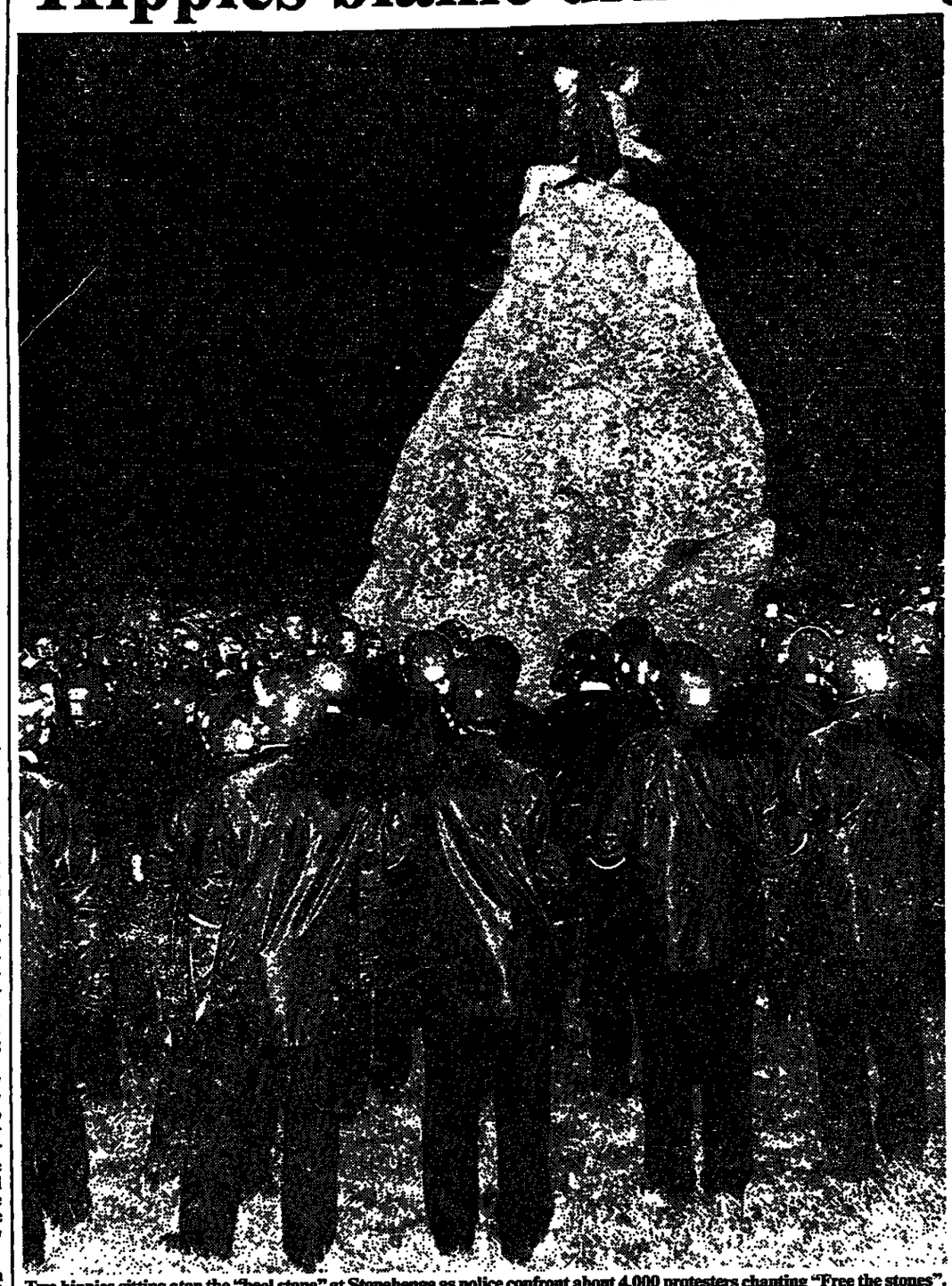
A spokesman at the Sinn Fein headquarters confirmed the accuracy of the documents but attempted to play down their significance. He said: "There are people here with different views on tactics but there are no hawks and doves. There will be nothing unusual about the conference. We have had a policy of holding *internal conferences* for five years. Papers given at them tend to be deliberately provocative to encourage debate."

But other politicans in the province, though declining to comment publicly, said the documents were "amazing".

The possibility that the row between the two IRA factions may be connected to the bomb which killed six British soldiers in Lisburn has not been discounted by police.

Security sources believe the Derry branch of the IRA may have planted the bomb in Belfast to underline their opposition to the approach of the leaders of the Belfast brigade.

Hippies blame drink for fighting



Two hippies sitting atop the "heel stone" at Stonehenge as police confront about 4,000 protesters chanting "Free the stones".



Oblivious to the mayhem, Druids performing their rites around the stones (Photographs: Julian Herbert and Chris Harris).

By Ronald Faux

At first light the song of a skylark above Stonehenge, Wiltshire, was drowned by the ugly racket of missiles hitting the shields of riot police and the roar of angry hippies.

Dark figures rushed to reinforce the lines of crash-helmeted constabulary facing 4,000 protesters chanting: "Free the stones, free the stones." The Druids, austere in white robes, seemed oblivious to the mayhem. They continued their ceremonies with prayers calling for peace, love and elightenment, qualities that were in short supply on the battlefield near by.

Precisely what the hippies thought they would do had they been able to "free" the circle of ancient stones never became clear. Stonehenge is not something you can carry away. The hippies insisted they revered the mysterious circle *and meant it no harm*, as English Heritage clearly suspected.

The hippies prefer to be called travellers, although few owe anything to the Romany tradition. They talked vaguely about good vibrations and the sense of eternity that Stonehenge represented. "We just feel we should be able to celebrate in the way we wish," one girl said. "Many of us got very frustrated by all the heavy actions of the police. That's what caused the trouble. We are peaceful people."

Many of the hippies said they were outraged by the scale of violence shown against the police. They said it was a small, drunken hard core that had caused the trouble on their side.

In the early charge to push the mob back, an officer became separated from his colleagues in the dark and, according to the police, was ambushed. Hippies knocked him to the ground and one man jumped on his chest, breaking several ribs. Others kicked him. A police spokesman said a plastic bottle filled with petrol burst in the face of another officer but did not ignite.

After an hour, the police had a macabre collection of stakes, metal bars, broken bottles, rocks and a curved knife. The police lines were strengthened and about 1,200 officers defended Stonehenge against its unwanted visitors.

The skylark tried again, only to be drowned this time by the clatter of two police helicopters hovering over the mêlée. From 500 ft, the amplified voice of a police officer warned that arrests would be made if the crowd refused to disperse.

The retreat began. There were scuffles and a few arrests. While the hippies were inclined to blame the police for provoking them, one officer said: "I don't know what they are trying to do or to prove but they are breaking the law. It has to be as simple as that."

Throughout the morning, occupants of hippie camps hidden in narrow lanes were warned either to move or face arrest. As the caravans of old buses, vans and battered cars churned up the dust of tracks leading from the open fields, silence returned to Stonehenge, except for the skylark still singing its heart out.

Commons sketch

No fun for mice in cat's absence

When the cat's away, the mice take a well-earned rest. With the Prime Minister taking a firm stand or two in Toronto, Mr John Wakeham stepped into her shoes, Deputy Dawg filling in for Miss Piggy.

Mr Wakeham is not quite as live a wire as his Leader. As wires go, he would probably be better suited to hanging a picture than conveying electrical charges. Somewhat bumbling, and a little fed up with the excess of requests, complaints, questions, counter-complaints, grudges and counter-counter-complaints he must already deal with as Leader of the House, he took to his new role of Prime Minister with all the gusto of a slug.

Mrs Thatcher's presence makes the House of Commons a different place. Hers is an oddly unreal presence, and all the more compelling because of that. When she is around, it is rather as if a television set has been carted into the Chamber. Though her opponents may jeer and screech to their heart's content, they simply cannot take their eyes off her. The same cannot be said of Mr Kinnock, whose keenest fans often find their minds drifting off at his second synonym.

Those who had tabled questions to the Prime Minister seemed a little put out to discover they would get only as far as Mr Wakeham. The Opposition members are already given plenty of opportunity to irritate Mr Wakeham, and, from the Tory point of view, there is little point in publicly sucking up to someone who isn't even on the Z list of possible future Prime Ministers.

Poor Mr Livingstone! His every word visibly irritates Mrs Thatcher, who can be relied on to rise to his creepy-crawly bait, but to Mr Wakeham his gibes seem much of a muchness. Mr Livingstone felt that "grave security implications" had arisen from his discovery of three letters from the late Mr Airey Neave, but Mr Wakeham wasn't having any of it. "The Honourable Gentleman is obsessed with this subject", muttered Mr Wakeham, "and I'm not adding anything to previous statements".

Mrs Maureen Hicks (Cons, Wolverhampton North East) was similarly put out. She had been ready to prostrate herself before the throne of her beloved Leader, only to find that she had hot-footed it halfway round the globe. Nevertheless, she steamed ahead. "Under her stewardship, Britain has become a world leader, and we are no longer the sick man of Europe". Mr Wakeham looked a trifle embarrassed, as if being encouraged to nick into chocolates intended for an absent maiden aunt. "...leading role in world affairs...recognized throughout the world..." he blustered, with little enthusiasm.

Next on the bill was Mr Neil Kinnock, who was once, for a short time, the Leader of the then Labour Party. "Something for nothing! Something for nothing!" chanted the Tory wags. Mr Kinnock talked Economics, a turn that is roughly comparable with Mr Maynard Keynes talking Rugby. Having exhausted all the sums he had ever learnt in his first question, he was reduced to asking the inevitable "What does the Government intend to do?" for his second. "...sound economic policies...prospects excellent..." burbled Mr Wakeham, who had by now adopted the steely rhetoric of a platform announcer.

Mr Jonathan Aitken tends to keep a low profile when Mrs Thatcher is around, but, in his new-found freedom, he was up on his feet with a well-polished gag. Could the top codebreakers from GCHQ be brought in to decipher the "incomprehensible gibberish" of the Leader of the Opposition's most recent statement on defence? This had the Tories clutching their stomachs and rolling in the aisles. On the Labour benches, only Messrs Kinnock and Hattersley were able to drum up a counter-chuckle, presumably ironic or something of the kind. The rest of them looked awkward and embarrassed, like children caught still playing with toys they should have grown out of long ago. By the end of it, Mr Kinnock must have been longing for the return of Mrs Thatcher. When the cat's around, at least the mice know who they are meant to be conspiring against.

Craig Brown

Setback for Iran talks

By Nicholas Beeston

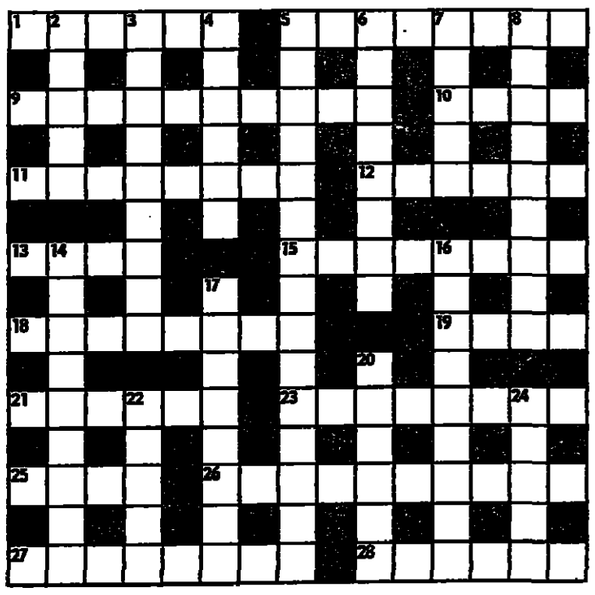
The British parliamentary mission to Tehran may have received a severe setback because the powerful Speaker of the Iranian Parliament feels betrayed by Britain and vulnerable to accusations from radicals that he has sold out to the West, Iranian sources said yesterday.

Hojatoleslam Ali Akbar Hashemi Rafsanjani, who is the most influential political force after Ayatollah Khomeini, was described as "very angry and very unhappy" at what he regarded as Britain's "insincere attitude".

According to feedback from Tehran, he believed that the British mission was to be kept confidential. "He believes that the British deliberately leaked the story to the media," said a well-informed source.

● **Embassies deal:** An accord between Britain and Iran on compensation for damage to each other's embassies looked close yesterday following a further narrowing of outstanding differences.

THE TIMES CROSSWORD PUZZLE NO 17,702



ACROSS

1 Fruitful result completed by second hand addition (6).
5 Distinguished or undistinguished person (8).
9 Crew under control in vehicle (4-2-4).
10 Originator of intrigue in the past (4).
11 Cunning part of bridgehead (8).
12 Ignore reforms in the country's administrative division (6).
13 Duck and swan up in the air (4).
15 Bananas he will put in fruit container (8).
18 Is blues composed without a single composer? (8).
19 Painful choice at the crossroads, perhaps (4).
21 Dried fruit is getting wet, apparently (6).
23 Reasonable desert island with lake (8).
25 Judge's conclusions in hard case are firm (4).
26 One who analysed orbits in form of pure conics (10).
27 Royal person in cape surrounded by newsmen (8).
28 The last one across! (6).

DOWN

2 Foreign capital upset about university affair (5).
3 Rod and cane, possibly? Possibly (9).
4 Partners on river stray off course (6).
5 Standard indications of military rank (5,3,7).
6 Mild temper (8).
7 Begin with heart transplant for this creature (5).
8 Follow appropriate sign of clerical occupation (3-6).
14 Soldier king joined armed vessel (9).
16 Though Wells wrote some, his essays include none (9).
17 Top Liberal in tender embrace (8).
20 Bones discovered, in consternation (6).
22 Simpleton lacking penny, a hindrance for him (5).
24 Blue first then last in series on river (5).

Concise crossword, page 22

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

By Philip Howard

STRIDULATE
a. Groovy or serrated
b. To chirp or squeak
c. Spear-shaped

LUXATE
a. To wash with soap
b. To dislocate
c. Materialist or extravagant

QUISQUILIAE
a. Garbage
b. Whomsoever
c. Pen and ink

CRESSET
a. A pearl tiara
b. Watercress soup
c. A beacon or torch

Answers on page 22, column 1

Solution to Puzzle No 17,701



WEATHER

Early drizzle in the south-east will clear quickly to leave most of England and Wales dry and sunny. Light rain or drizzle in north-west Scotland will gradually spread over the whole of Scotland and northern England. Temperatures will be about average in the north, and it will be warm and sunny in central and southern areas. Outlook: dry and sunny.

AROUND BRITAIN

	Sun hrs	Rain in	Max C	Max F	
Scarboro	5.9	-	21	70	cloudy
Bridlington	4.7	-	19	66	cloudy
Cromer	6.4	-	21	70	sunny
Lowestoft	5.8	-	18	64	bright
Clacton	5.1	-	19	66	bright
Southend	-	.04	22	73	thundr
Margate	4.9	-	22	72	thundr
Folkestone	7.1	-	17	63	bright
Hastings	6.8	-	17	63	bright
Brighton	9.4	-	17	63	bright
Worthing	10.3	-	17	63	sunny
Littlehmptn	10.1	-	18	64	sunny
Bognor R	11.2	-	18	64	sunny
Southsea	9.1	-	21	70	sunny
Sandown	11.2	-	19	66	sunny
Shanklin	7.5	-	21	70	sunny
Bournemth	9.5	-	20	68	sunny
Poole	8.5	-	23	73	bright
Swanage	10.1	-	20	68	sunny
Weymouth	9.5	-	21	70	sunny
Exmouth	11.8	-	20	68	sunny
Teignmouth	10.8	-	20	68	sunny
Torquay	11.4	-	21	70	sunny
Falmouth	11.0	-	20	68	sunny
Scilly Isles	13.2	-	21	70	sunny
Newquay	11.0	-	21	70	sunny
Minehead	8.8	-	21	70	sunny
Morecambe	2.1	-	19	66	cloudy
Douglas	-	-	21	70	bright
Carlisle	4.1	-	22	72	bright
Leeds	2.2	.03	23	73	shower
Nottingham	6.6	-	22	72	shower
Anglesey	2.9	-	18	64	shower
Tenby	4.5	-	20	68	cloudy
Aberdeen	5.0	-	20	68	bright
Aviemore	1.0	-	20	68	rain
Eskdalemuir	2.7	.01	20	68	shower
Kinloss	3.4	-	22	72	bright
Lerwick	7.9	-	12	54	fog
Prestwick	4.7	.02	20	68	cloudy
Stornoway	0.1	.02	15	59	rain
Tiree	-	-	15	59	rain
Wick	4.8	-	18	64	bright

* Denotes figures not available
These are Monday's figures

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	7.50	6.0	7.53	5.8
Aberdeen	7.12	3.5	8.09	3.2
Avonmouth	12.32	10.6	1.00	10.0
Belfast	5.10	3.1	5.48	2.7
Cardiff	12.17	9.9	12.45	9.4
Devonport	11.30	4.3	11.44	4.5
Dover	5.07	5.3	5.28	5.6
Falmouth	11.00	4.1	11.14	4.3
Glasgow	6.10	4.3	7.11	3.9
Harwich	5.38	3.4	5.45	3.4
Holyhead	4.11	4.6	4.57	4.3
Hull	12.06	5.9	12.15	6.1
Ilfracombe	11.59	6.9	-	-
Leith	8.41	4.5	9.14	4.4
Liverpool	5.02	7.7	5.35	7.3
Lowestoft	4.03	2.0	3.27	2.2
Margate	5.58	4.0	6.08	4.0
Milford Haven	-	-	12.19	5.3
Newquay	11.17	5.4	12.39	5.5
Oban	-	-	12.17	2.9
Penzance	10.44	4.3	10.59	4.5
Portland	-	-	12.39	1.3
Portsmouth	5.11	3.8	5.56	4.0
Shoreham	4.54	4.8	5.31	5.0
Southampton	4.49	3.6	5.36	3.7
Swansea	-	-	12.26	7.3
Tees	9.47	4.5	10.34	4.1
W'ton-on-Nze	5.40	3.6	5.48	3.6

Tide measured in metres: 1m=3.280ft.
Times are BST

ABROAD

MIDDAY: t=thunder; d=drizzle; fg=fog; s=sun; sl=sleet; sn=snow; f=fair; c=cloud; r=rain

	C	F			C	F	
Ajaccio	24	75	s	Malta	27	81	s
Alex'dria	27	81	f	Mexico C*	18	64	c
Algiers	26	79	s	Miami*	29	84	c
Amst'dm	22	72	s	Milan	23	73	s
Athens	27	81	s	Montreal*	28	82	s
Bahrain	34	93	s	Moscow	24	75	c
Barbados*	31	88	s	Munich	17	63	c
Barcelna	25	77	s	Nairobi	21	70	f
Belgrade	22	72	c	Naples	26	79	f
Berlin	18	64	s	N Delhi	30	86	r
Bermuda*	31	88	f	N York*	28	82	s
Biarritz	20	68	s	Oslo	25	77	s
Brussels	22	72	f	Paris	24	75	f
Budapst	23	73	f	Peking	27	81	f
B Aires*	18	64	s	Perth	16	64	c
Cairo	36	97	s	Prague	18	64	f
Chicago*	37	99	s	Reykjvik	7	45	c
Ch'church	5	41	c	Rio de J	23	73	s
Cologne	21	70	c	Riyadh	39	102	s
C'phagn	18	64	c	Rome	25	77	s
Corfu	27	81	s	Salzburg	19	66	f
Dublin	17	63	c	S F'risco*	18	64	s
Florence	25	77	f	Santiago*	11	52	f
Frankfurt	19	66	c	Seoul	30	86	s
Funchal	21	70	f	Sing'por	32	90	f
Geneva	23	73	s	St'kholm	20	68	s
Gibraltar	22	72	s	Strasb'rg	21	70	f
Helsinki	18	64	r	Sydney	18	64	s
Hong K	32	90	f	Tangier	24	75	f
Innsbrck	20	68	f	Tel aviv	30	86	s
Istanbul	18	64	f	Tokyo	21	70	c
Jeddah	41	106	s	Toronto*	33	91	s
Jo'burg*	15	59	s	Tunis	28	82	s
Karachi	33	91	c	Valencia	30	86	s
Le Touat	20	68	f	Venice	24	75	s
Lisbon	22	72	s	Vienna	20	68	c
Locarno	23	73	c	Warsaw	19	66	c
L Angels*	19	66	c	Wash'ton*	32	90	s
Luxembg	19	66	c	Wel'ton	11	52	c
Madrid	26	79	s	Zurich	18	64	c

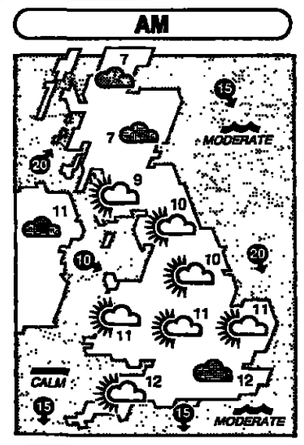
* denotes Monday's figures are latest available

THE POUND

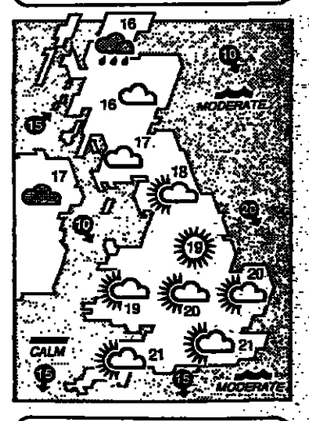
	Bank Buys	Bank Sells
Australia $	2.265	2.135
Austria Sch	22.95	21.75
Belgium Fr	68.40	65.00
Canada $	2.25	2.13
Denmark Kr	12.34	11.74
Finland Mkk	7.71	7.31
France Fr	10.96	10.41
Germany Dm	3.25	3.09
Greece Dr	257	243
Hong Kong $	14.40	13.65
Ireland Pt	1.211	1.151
Italy Lira	2415	2295
Japan Yen	238	224
Netherlands Gld	3.645	3.475
Norway Kr	11.79	11.19
Portugal Esc	253.50	250.50
South Africa Rd	4.60	4.10
Spain Pta	214	203
Sweden Kr	11.29	10.74
Switzerland Fr	2.705	2.575
USA $	1.86	1.77
Yugoslavia Dnr	4150	3350

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.
Retail Price Index: 106.2 (May)
London: The *FT* index closed up 12.9 at 1481.5.

AM



PM



LONDON

Yesterday: Temp: max 6am to 6pm, 24C (75F); min 6pm to 6am, 16C (61F). Humidity: 6pm, 58 per cent. Rain: 24hr to 6pm, nil. Sun: 24hr to 6pm, 1.4 hr. Bar, mean sea level, 6 pm, 1018.7 millibars, steady (1,000 millibars=29.53in).

MANCHESTER

Yesterday: Temp: max 6am to 6pm, 19C (65F); min 6pm to 6am, 14C (57F). Rain: 24hr to 6pm, trace. Sun: 24hr to 6pm, 1.3 hr.

LIGHTING-UP TIME

London 9.52 pm to 4.14 am
Bristol 10.01 pm to 4.24 am
Edinburgh 10.33 pm to 3.57 am
Manchester 10.12 pm to 4.10 am
Penzance 10.06 pm to 4.43 am

TOWER BRIDGE

Tower Bridge will be lifted at the following times today: 7.45am, 10.15am, 3.45pm, 5.15pm, 6.30pm and 9.30pm

POLLEN COUNT

The pollen count for London and the South-east issued by the Asthma Research Council at 10 am yesterday was 164 (very high) Forecast for today, similar For the next 24 hours call National Pollen and Hay Fever Bureau: 0898 500431.

YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

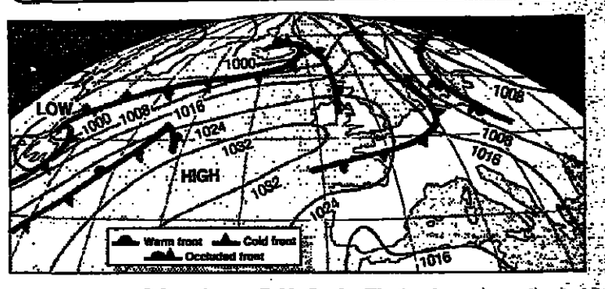
	C	F			C	F	
Belfast	13	55	r	Guernsey	19	66	s
B'ingham	21	70	f	Inverness	15	59	r
Blackpool	17	63	c	Jersey	23	73	s
Bristol	19	66	c	London	23	73	f
Cardiff	18	64	f	M'chester	19	66	c
Edinburgh	17	63	c	Newcastle	18	64	c
Glasgow	15	59	d	R'aldsway	14	57	s

HIGHEST & LOWEST

Monday: Highest day temp: Farnborough, Hampshire, 24C (75F); lowest day max: Fair Isle, Shetland, 12C (54F); highest rainfall: Watisham, Suffolk, 0.35 m; highest sunshine: Jersey, Channel Isles, 14.4 hr.

Sun rises: 4.43 am — Sun sets: 9.22 pm
Moon sets: 12.47 am — Moon rises: 1.14 pm
First Quarter 11.23am

NOON TODAY



Information supplied by London Weather Centre

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MARKETS	THE POUND
FT 30 Share 1481.6 (+12.9)	US dollar 1.7855 (–0.0005)
FT-SE 100 1860.1 (+16.1)	W German mark 3.1380 (–0.0018)
USM (Datastream) 159.88 (+1.44)	Trade-weighted 76.5 (+0.1)

THE TIMES

WEDNESDAY JUNE 22 1988

PART 2

25

BUSINESS AND FINANCE 25-31
MEDIA & MARKETING 32,33
SPORT 44-48

Executive Editor
David Brewerton

PER to be sold off by tender

Professional and Executive Recruitment, the Government's top-flight employment agency, is to be offered for sale by tender through Lloyds Merchant Bank.

Mr Norman Fowler, the Secretary of State for Employment, is making the tender open to all interested parties, including the management.

The agency operates through more than 30 offices

The agency has been working within the public sector to a breakeven financial target, but Lloyds reckons the business could be restructured to develop in the private sector.

Comment, page 27

Cowie change

Mr Andrew Cowie has decided to resign as a director of T Cowie, the Sunderland-based motor and finance group, which was built up by his father, Mr Tom Cowie. He is leaving at the end of June "to pursue personal interests," the company said. Share dealings by Mr Andrew Cowie and Mr Tom Cowie last year are at the centre of a Department of Trade investigation.

Meyer soars

Pretax profits at Meyer International, the builders' merchanting group, jumped 40 per cent to £63.1 million in the year to end-March on sales 16 per cent up at £712 million.

Tempus, page 26

STOCK MARKETS

New York	
Dow Jones	2081.97 (–1.96)*
Tokyo	
Nikkei Average	27925.57 (–213.46)
Hong Kong:	
Hang Seng	2683.65 (–35.41)
Amsterdam: Gen	256.6 (+1.2)
Sydney: AO	1602.0 (–15.7)
Frankfurt:	
Commerzbank	1406.8 (–21.6)
Brussels:	
General	4925.7 (+8.3)
Paris: CAC	343.8 (–2.3)
Zurich: SKA Gen	464.6 (–32.2)
London:	
FT–A All-Share	960.57 (+6.99)
FT–"500"	1049.56 (+8.88)
FT Gold Mines	215.9 (–2.8)
FT Fixed Interest	98.13 (+0.02)
FT Govt Secs	89.10 (+0.04)
Recent issues	**Page 28**
Closing prices	**Page 31**

MAIN PRICE CHANGES

RISES:	
L Josepfi	427½p (+13p)
Whitbread 'B'	430p (+10p)
Warrington	142p (+14p)
Wilson Bowden	246½p (+13p)
Bassett Foods	240½p (+10½p)
Glaxo	963p (+17p)
Glynwed	322½p (+10p)
Hunter	905p (+30p)
General Accident	895p (+22½p)
GRE	940p (+13p)
Capital Radio	295p (+17p)
Unilever	475p (+16p)
AC	437½p (+13p)
Read Intl	411p (+11p)
Ocean Transport	283½p (+19p)
Hardanger	740p (+20p)
Grainger	500p (+17p)
FALLS:	
Schroders	875p (–25p)
Powerscreen	95½p (–18p)
Int Thomson	640p (–15p)
Closing prices Bargains	21760

INTEREST RATES

London: Bank Base: 8½%
3-month interbank 9¼–9⅜%
3-month eligible bills: 8⅝–8¾% buying rate
US: Prime Rate 9%
Federal Funds 7⁹/₁₆%*
3-month Treasury Bills 6.53–6.52%*
30-year bonds 100¹³/₃₂–100⅝*

CURRENCIES

London:	New York:
£: $1.7855	£: $1.7858*
£: DM3.1380	$: DM1.7578*
£: SwFr2.6113	$: SwFr1.4628*
£: FFr10.5827	$: FFr5.9300*
£: Yen225.69	$: Yen126.48*
£: Index:76.5	$: Index:94.4
ECU £0.662456	SDR £0.754870

GOLD

London Fixing:
AM $451.70 pm–$451.65
close $451.25–451.75 (£252.50–253.00)
New York:
Comex $452.40–452.90*

NORTH SEA OIL

Brent (Aug.) ..... pm $15.40 bbl
* Denotes latest trading price

THE TIMES STOCK WATCH
0898 141 141

- Market news on Stockwatch yesterday included: Office and Electronic Machines (01259) announced higher losses and dropped 20p; Powerscreen Int (01838) fell 18p on disappointment with results; analysts visited Wilson Bowden (04077) and shares gained 13p.
- Recent additions include: TR Natural Resources Warrants (03098), ACAL (03134; Colroy 03138.
- Calls charged at 5p for eight seconds peak and 12 seconds off peak including VAT.
- Details, page 26.

☆☆☆☆☆☆

Lyonnaise des Eaux purchase could be first in a flood

French agree £47m deal for Essex Water

By Colin Campbell

Lyonnaise des Eaux, one of France's largest water-technology groups with additional interests in mortuary services, is making an agreed cash offer for Essex Water Company worth £47.6 million.

It is the first of an expected flood of French bids for British statutory water companies ahead of their conversion to plc status.

The French group's offer of 900p for the ordinary shares of Essex and of 78p and 54p, respectively, for the two classes of preference shares, represents premiums of between 35 per cent and 83.7 per cent over market prices at close on business on Monday.

The premiums offered for shares with low maximum dividends, and the City's expectations that other foreign bids for British water companies will now flow, is likely to focus fresh attention on a stock market sector largely neglected until the spate of stake-buying over the past year.

Ahead of the announcement, Essex's two classes of ordinary shares were quoted at 515p and 490p, respectively, and the preferences shares at 53p and 40p. Yesterday all quotes moved ahead to reflect near-bid prices.

Essex, the biggest of Britain's 29 statutory water companies, caters for a population of 1.39 million and serves the London boroughs of Barking, Havering and parts of Redbridge; the boroughs councils of Chelmsford, Southend-on-Sea and Thurrock; and the district councils of Basildon, Castle Point, Maldon, Rochford and parts of Braintree and Brentwood.

The chairman of Essex Water is Admiral Sir Andrew Lewis, whose board has received an assurance from Lyonnaise that no redundancies are intended, and that all rights of Essex directors and employees will be maintained.

Tempus 26

Essex has also been told that the interests of customers will continue to be fully safeguarded.

Essex, as a statutory water company, is at present limited in its business activities to the supply of water. But it believes there will be fresh opportunities that can be exploited once it is in the Lyonnaise fold and has converted to plc status.

In the 1987 financial year, Essex Water reported a turnover of £30.6 million and a pretax profit of £5.8 million. In the same financial year, Lyonnaise reported a turnover equivalent to £1.6 billion and an equivalent pretax profit of £104 million.

Mme Christine Morin-Postel, senior vice-president for corporate development and international operations, said the managements of Lyonnaise and Essex had recently met and liked each other, both groups shared a commitment to technological development, and fresh expansion opportunities currently denied Essex could be usefully exploited

Lyonnaise already has irrevocable undertakings in respect of 41.6 per cent of Essex.

The group operates in France and worldwide in activities which include water supply, distribution and purification, waste disposal, pollution control, industrial heating, energy distribution, cable television, leisure, health services and funeral services.

It supplies 10 million people in France with water, and 8 million in Spain, the US, Canada, Morocco and the South Pacific.



Cheers! Christine Morin-Postel, of Lyonnaise des Eaux, hails the agreement yesterday.

The long hard ride from Toronto

From Rodney Lord
Toronto

In the end, as expected, it turned out to be music for President Reagan to ride off into the sunset. As the 14th economic summit finished yesterday, the sounds of seven-part harmony were still hanging in the air.

Shaken by the market reaction to last October's open squabbling between Mr James Baker, the US Treasury Secretary, and Herr Gerhard Stoltenberg, the West German finance minister, the Summit Seven have been determined not to rock the boat.

Although the US still has reservations about West Germany's anti-inflationary policies and refusal to boost domestic demand, not a hint of this was allowed to emerge.

On debt, too, the US has been prepared to string the other six along. Special help for the poorest countries was acceptable to the US – so long as it was quite clear that individual creditor countries could choose how much or how little to do.

Mrs Thatcher was in remarkably harmonious mood, sweet-talking the West Germans on the European Monetary System and buttoning her lip on farm subsidies.

Behind the photocalls, however, not much has changed. The US has conceded next to nothing on sub-Saharan debt. Mr Nigel Lawson's hope of "a rough equivalence between the efforts of various creditors" seems doomed when it comes to the detailed negotiations among the Paris Club of creditor nations.

Progress on agricultural subsidy disarmament, which produced the nearest thing to a controversy, has also been slow. The EEC, while embracing the principle of lower subsidies, is reluctant to go much further with the practice.

Japan has tried to raise its profile at the summit, mainly by launching a new debt initiative on middle income countries. Unfortunately new debt initiatives from Japan occur almost as often as two or three finance ministers are gathered together. First reactions from Mr Lawson, were not over-encouraging. "It does raise a whole lot of issues which are very tricky issues and I am not at all sure it is entirely the right way to go."

As the seven leaders, 3,000 security staff and 4,000 journalists disperse, the consensus is that this was an occasion for some useful paper victories in drafting the communiqués but that most of the hard work of negotiation is to come.

Sterling strength forces Bank to delay rate rise

By David Smith, Economics Correspondent

The Bank of England resisted pressure for a rise in base rates, in spite of an increase in West German interest rates to their highest level since November.

The strength of sterling, which persisted after the Bank refused to bow to money market pressure to signal a base rate rise, represents a serious constraint on the authorities.

Although a rise in base rates is still firmly discounted by the money markets, dealers believe the Treasury and the Bank will prefer to wait until sterling shows signs of weakness, and this may not come until after the trade figures on Monday.

"The lesson of the day is that sterling does still have some influence on rates," said Mr John Shepperd, an economist at Warburg Securities. "It does need sterling to come off before rates are increased."

The Bundesbank, as expected, raised the rate on its 28-day securities repurchase agreement from 3.25 to 3.5 per cent. The move, signalled in advance, had little impact on financial markets.

In London, the three-month interbank rate closed unchanged at 9¼–9⅜ per cent. The pound closed virtually unchanged at DM3.1380 and $1.7575.

The British economy maintained its strong rate of growth in the first quarter, official figures showed. There was additional evidence of the strength of domestic demand sucking in imports.

Gross domestic product, on the average of the income, expenditure and output measures, rose 0.7 per cent in real terms in the first quarter, for an increase on a year earlier of 4 per cent.

This was below the increases in GDP recorded in the second half of last year, but compared favourably with the overall growth rate for 1987 of 4.2 per cent.

The three measures of GDP performed differently during the quarter, with the income measure up by a strong 1.4 per cent, the output measure up by 0.5 per cent and the expenditure measure up by just 0.1 per cent. Compared with a year earlier, output was up 5.1 per cent, income 4.5 per cent and expenditure just 2.6 per cent.

The differences between the three measures, and the emergence of larger residual errors in the national accounts – the first-quarter error was more than 2.5 per cent of GDP – recently produced a call from the all-party Treasury and Civil Service Committee of MPs for an official inquiry.

The Treasury has still to respond formally, on behalf of the Central Statistical Office, but it may be that income growth has been overstated because some capital gains are recorded as income.

Consumer spending in the first quarter showed a real increase of 7 per cent on a year earlier, with spending on durable goods up by 11 per cent.

Ferguson chairman resigns

By Lawrence Lever

Mr Stanley Wright resigned yesterday as chairman of James Ferguson Holdings, the parent company of the crashed Barlow Clowes investment group, two weeks after taking up the position.

Mr Wright is also stepping down from the board of James Ferguson, where he has been a non-executive director since January 1987.

Mr Wright quit after the appointment by the High Court yesterday of administrators at James Ferguson – effectively a form of receivership.

It has emerged that Barlow Clowes held negotiations over the past year to purchase three financial intermediaries which recommended the company's products to a substantial number of clients.

These included the Investment and Pensions Advisory Service, the Surrey financial intermediary which was last week suspended by Fimbra, the intermediaries' watchdog. IPAS is estimated to have invested up to £40 million with Barlow Clowes.

Barlow Clowes also had takeover talks with Analysis Group, a Harrogate financial adviser, and with Gordon Pettie Investment Services of Cheshire.

Both firms are among several intermediaries which have been visited by Fimbra officials.

A Fimbra spokesman yesterday said: "We are drawing up a list of all our members who put money into Barlow Clowes. We will be looking at whether they put a substantial amount of their business with the firm."

Nestlé extends bid date for Rowntree

By Cliff Feltham

Nestlé, the Swiss food group, has extended its £2.1 billion takeover bid for Rowntree until July 4 after announcing acceptances of 0.03 per cent on the second closing date of the offer. Nestlé's stake in Rowntree remains at about 16 per cent.

Nestlé has been widely expected to come back with a higher offer after its initial bid worth 890p a share was topped by its big rival, Jacobs Suchard, with 950p. Rowntree's price in the stock market has consistently remained ahead of the two offers, closing yesterday 5p lower at 1045p.

Analysts believe Nestlé is hoping that speculators who have bought into Rowntree in anticipation of a new offer worth about £11 may begin to get cold feet and start selling, thereby allowing the price to drop back. There have been unconfirmed reports that the Nestlé management in Switzerland is not happy at having to pay so much for the business.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Argyll leaps to £175.6m

By Alexandra Jackson

Argyll's successful integration of the Safeway supermarket chain underpinned its strong performance in the year to April 2. Pretax profits, before exceptional costs of £43.5 million, more than doubled from £80.6 million to £175.6 million.

Sales rose 60 per cent to £3.4 billion. Earnings per share before exceptional items rose from 12.1p to 13.1p. A final dividend of 3.5p was proposed, making a total of 5.3p.

The exceptional costs have been incurred through conversion of Argyll's Presto stores to the Safeway formula. More than half of the cost – £24.9 million – refers to the write off of Presto's fixed assets. Exceptional costs of £26 million will be incurred this year.

On a pro forma basis assuming Safeway had been included for both 1986-87 and 1987-88, the growth in operating profits was 43 per cent, or 40 per cent adjusting for the 54-week year.

Group operating margins widened from 4 per cent to 5 per cent. The integration of Safeway had an impact as had the beginning of the Presto conversion programme. Although this was only effective for six months, profitability at the seven stores involved doubled. Sixty stores will be converted this year and there will be 23 openings.

Mr James Gulliver, chairman, has brought his departure forward to the end of this month.

Tempus, page 26

Survey finds fund managers critical of research

Another crash – in analysts' results

By Cliff Feltham

The City's £100,000-a-year analysts were told their work was not good enough when they turned up for their annual Oscars ceremony yesterday – the Extel survey of UK investment analysts.

There were some harsh comments from the 230 fund managers responsible for £325 billion who took part in the survey. Half of them could only describe the analysts' output as "fair."

One top manager said: "The standard of research since the crash has deteriorated significantly."

Another said: "Some analysts' knowledge is woefully thin."

Mr Geoffrey Osmint, who handled the survey, said: "There is increasing concern about the deterioration in the quality of research. The pressure of new information technology means people now have to have instant opinions."

The number of different roles which the analyst was being asked to perform, he said, was diverting them from "fundamental research". However, he added, fund managers could themselves be partly to blame – they were being asked to meet short-term performance targets and were demanding "tips not tomes."

Their misgivings notwithstanding, the fund managers' readily voted James Capel first prize for best research – the ninth year running the firm has carried off the award.

Runners-up in the survey were Barclays de Zoete Wedd – second last year also – and there was no change in third and fourth positions, held by Warburg Securities and Phillips and Drew.

County NatWest Woodmac was ranked fifth, compared with eight and seventh for the respective predecessor teams of analysts before they merged.

Hoare Govett and Citicorp Scrimgeour Vickers fell two places to seventh and eighth. CL-Alexanders Laing & Cruickshank remained in ninth spot and Kitcat and Aitken moved up a place from last year to take tenth position.

The three best teams of analysts, based on weighted votes, were: David Buck, Tim Adams and Julia Blake (Textiles – Barclays de Zoete Wedd); Neil Blackley and Richard Dale (Agencies – James Capel); and Max Dolding, Richard Tavener and Nick Gregory (Leisure – James Capel).

There was disappointment for some city "stars". Angus Phaure, last year's top analyst in the building materials sector, was toppled from his perch by Charles Williams and Malcolm Brown of James Capel. Henry Poole, leading packaging and paper guru since 1980, lost his first place to Tony Pennie of James Capel. Dan White, top analyst in shipping and transport for 13 years, was overtaken by Alan Kelsey of Kitcat & Aitken.

The survey showed that the typical analyst is now likely to be 32 years, six months old – a year younger than last year's average age – covers 38 companies and three and a half sectors. The analyst has been doing the job for about six years and has been with his present firm for three and a half years.

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BUSINESS ROUNDUP

Hestair pays £12.9m for baby buggy firm

Hestair, the mini-conglomerate, has bought Andrews Maclaren, the country's market leader in baby buggies and pushchairs, for £12.9 million. The move is designed to boost the group's consumer products division and balance the growth of the services side.

Maclaren, which has 800 employees, estimates it has a 40 per cent market share in this country, with pretax profits in the year to end-August expected to reach £1.5 million on sales of £21 million. The consideration is satisfied by £1.5 million in loan stock and the issue of 3.92 million new Hestair shares.

PML fashion purchase

PML, the designer knitwear and clothing group, is acquiring the Alan Lee Group, which designs, imports and distributes women's clothes through its Alan Lee, Susan Small and Condici businesses. It involves a £2.25 million payment with up to £2.5 million to follow, depending on future profits.

Powerscreen shares fall

Shares in Powerscreen International, the Irish mineral screening and crushing equipment manufacturer, slumped 19p to 95p, despite final pretax profits of £9.04 million (£8.04 million). Earnings per share were 11.4p (8.9p) and the final dividend 2.5p (2p), making 3.5p.

De Carmoy go-ahead

Shareholders of Société Générale de Belgique have approved the appointment of M Hervé de Carmoy, a French banker and former Midland Bank chief executive for global banking, to the interim post of executive director, with a view to his becoming managing director.

Viscounty Etienne Davignon, a director of La Générale, said the appointment of M de Carmoy was no longer a bone of contention between the company's two main blocs of shareholders, led by Signor Carlo De Benedetti and France's Cie Financière de Suez. La Générale said 55 per cent of shareholders at its annual meeting in Brussels voted to elect M de Carmoy, aged 51, for a period of six years.

Perry in £2m expansion

Perry Group, the car dealer, has bought two car dealerships for £2.02 million in cash. The purchases are EMA, a Peugeot Talbot dealer in Portsmouth which made pretax profits of £81,000 in 1987 and Most Motors, which has an Austin Rover franchise at Hyde, Cheshire and made £66,000.

Old hits buy for Pickwick

Pickwick Group, the records and tapes distributor, is paying £800,000 for Old Gold Records, which repackages old hits. It is financed by placing 354,000 Pickwick shares but £300,000 is held back in case Old Gold profits fail to meet expectations. Old Gold made £147,000 in the year ended last June.

H Barrett acquisition

Heary Barrett Group, the steel supplier and construction group, is paying a maximum of £7.07 million for BNL Holdings, the largest manufacturer of thermoplastic rolling element bearings in this country.

The complex consideration is made up of £100,000 depending on future profits, £2.2 million in convertible preference shares, and 3.04 million new Barrett shares, 2.88 million of which have been placed and will be offered back to existing shareholders. At the same time Barrett is raising £280,000 by issuing further new shares, also subject to clawback. BNL operates from Knaresborough, North Yorkshire.

TEMPUS

Hey Presto! Argyll's magic formula

Transformation of the core of the Presto chain into Safeway supermarkets is well under way, demonstrating Argyll's prowess in the profitable management of change, and its ability to turn round poorly performing assets.

This programme will do much to provide the group with profits growth over the next three years. So it will be the early 1990s before Argyll is faced with the challenge of managing an established food retailing chain.

Last year's figures go some way, however, to showing the potential that exists.

Leaving aside the effect of inflation (3 per cent) new space (18 per cent) and an extra two weeks' trading (4 per cent), the underlying growth of the Safeway business was 5 per cent, a rate which is well up with the market leaders.

The main thrust for profits enhancement will come from the fresh meat and produce departments, although there are also opportunities in niche areas of the product range.

In the meantime, attention is focusing on the impact of the Presto store conversion programme. Argyll maintains that the stores already converted are a representative sample.

However, there is a degree of uncertainty as to the rate of uplift as the programme gains momentum.

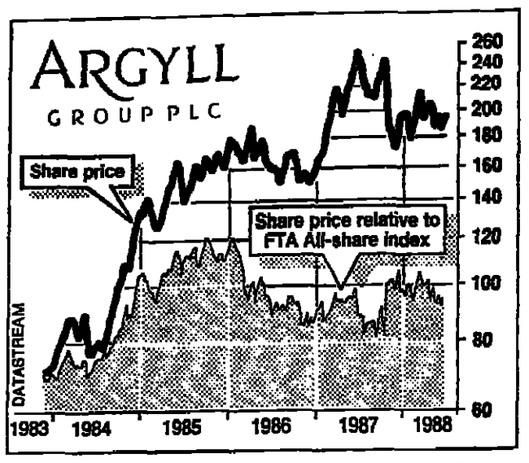
It would be impressive if the 55 per cent rise in sales, and doubling of profits seen so far, could be duplicated, but at this stage this may be wishful thinking.

Argyll is so impressed with the impact, however, that the programme is being accelerated by 50 per cent to 60 units this year.

In parallel with the task of converting existing stores, a new openings programme continues. The average cost is £7 million a unit.

The balance sheet is flush with cash after last year's fund-raising exercises, so the conversion and opening programmes should not put too much strain on the business. Acquisitions in related areas are possible, although the possibilities in this country are limited.

Argyll should achieve pretax profits – before £26 million of exceptionals – of £213 million. On fully diluted earnings of 15p, the rating is 12.8 times, well up with events.



Meyer Int

Meyer International is emerging as a thoroughbred. Pretax margins, admittedly helped by a £5.1 million uplift in property profits, widened from 7.3 per cent to 8.9 per cent, enabling pretax profits to jump 40 per cent on sales only 16 per cent higher.

Taking into account the inclusion of a full year at Brownlee and some smaller acquisitions, profits were flattered to the effect of £3 million while sales were about £20 million higher.

Worries about prospects for improving the margin in the Jewson builders' merchanting chain should not be overdone. It is presently 7 per cent at the operating level.

The market remains buoyant and there are more opportunities for making piecemeal acquisitions. Economies of scale, a better and broader mix of products and keener buying have all contributed to Jewson's improving performance.

Jewson accounted for 49 per cent of 1987-88 sales and 42 per cent of profits. The acquisition of the Dutch Pont-Meyer business will alter the balance this year and increases Meyer's exposure to the important European market.

Other overseas acquisitions, especially in the United States, are a distinct possibility since the group has unveiled a balance sheet containing nearly £15 million of net cash.

The quality of earnings on the forest products side of the business has been much improved, partly because of the reduction in the pure importing/wholesaling activities – these now account for only 50 per cent of divisional sales.

The increase in the dividend is a measure of the group's confidence in the future. Analysts are forecasting 1988-89 pretax profits of £80 million and earnings per share of 55p.

The year has started well with sales ahead by more than 12 per cent. Property profits of £7.5 million have been secured and about as much again may come through in the second half. This forecast presumes an average winter. However, profits may be lower if the cold winds blow too harshly.

The shares have been in demand, so lost 6p on the figures. However, on a p/e ratio of just under 7 times earnings, they should more than make up lost ground.

Essex Water Company

If the premiums over market price being offered by Lyonnaise des Eaux for the Essex Water Company are any guide to what lies ahead, then investors should jump into water shares before the investment tide rises.

In its recommended offer, Lyonnaise is prepared to pay premiums of 83.7 per cent and 74.8 per cent for the two classes of ordinary shares, and premiums of 35 per cent and 47.2 per cent for the two classes of preference shares.

The French water company already has irrevocable undertakings for 41.6 per cent of Essex, and would like Essex to remain listed.

Lyonnaise's offers of 900p for the ordinaries and 54p and 78p, respectively, for the two classes of preference shares should not be measured against standard takeover criteria, because the existing financial controls on statutory water companies limit profits and dividend payments.

The quoted vehicles are almost a gilt.

Nor can the overall bid valuation of £47.6 million be properly measured against net assets (though if Essex had to start from scratch it would cost £400 million to set itself up).

None the less, the direction Lyonnaise and Essex plan to tread together promises to be exciting – if only because Lyonnaise has itself successfully diversified in France and elsewhere into waste disposal, leisure, health and funeral services, and because it plans to use its French expertise in other parts of Britain.

In addition, Lyonnaise owns a 25.2 per cent stake in the equivalent company serving Bristol, and a 29.4 per cent stake in East Anglian Water.

On its own account Lyonnaise has a respectable financial record behind it, and in the year ended last December reported a turnover of Fr16.8 billion (£1.6 billion) and pretax profits of Fr1.1 billion.

The astute investor might well consider selling half an Essex holding to Lyonnaise in order to cash in on the offer, and then sit back and ride with the other half.

Builder broadens its base

By Martin Waller

The public will have the chance of investing in a specialist publisher of business periodicals when the Builder Group comes to the stock market through a partial offer for sale by the merchant bank Samuel Montagu & Co.

The company is issuing 3.6 million new shares, two-thirds to be placed and the balance to be made available to the public. The price is 125p a share and, with almost 22 per cent of Builder being floated, the group's total worth is £20.6 million.

Builder publishes a series of specialist journals directed at the building and property industries. It was founded in 1842 by Mr Joseph Hansom.

He sold his publication, *The Builder*, the following year to its printer, whose family holds 98 per cent of the company. Mr Brian Griffin, the chairman, said the company was being floated to allow it to expand, and to provide a market for the 154 existing shareholders.

Of the sale proceeds, £2.1 million net of expenses will be new money and £1.9 million will go to existing investors.

Dealing is set to start on July 6. The offer price represents a historic price earnings multiple of 16.1.

Mr Griffin said the offer had been structured to allow readers of the group's magazines and other members of the public to take a stake, and to limit the company's risk. Up to 250,000 shares are being reserved for preferential applications from employees.

Troubled JMD in merger

By Our City Staff

John Michael Design, the troubled retail design company, yesterday announced an agreed merger with a private investment company in what will be its fourth trip to the altar in the past year.

The merger is with Capital and Investment Securities, formed in February 1985 to acquire holdings in unquoted service and distribution companies. A substantial shareholder in CIS is the issuing house United Trust and Credit, which sponsored JMD's market début in 1985.

It was this connection, said Mr Keith Moss, who becomes chief executive of JMD once the deal goes through, that led to the approach.

The company's shares will continue to be suspended at 30p on the Unlisted Securities Market pending the merger.

This is to be effected by the issue of 17.85 million new shares in exchange for CIS, which will end up with 68 per cent of the merged company.

The company lost £216,000 before tax in the first half to end-September and further significant losses will be reported for the second half.

COMPANY BRIEFS

LOOKERS (fin)
Pre-tax: £2.56 (£1.64)m
EPS: 10.3 (7.0 adj)p
Div: 1.65 (1.3 adj)p
Turnover increase of 46% including Martins Group. Car sales buoyant. Negotiations for the sale of three depots.

BLICK (int)
Pre-tax: £2.14 (£1.82)m
EPS: 7.56 (6.23)p
Div: 2 (1.6)p
Operating profit rose. Export of new pager successful with UK sales ahead of last year.

WELLMAN (fin)
Pre-tax: £2.64 (£1.34)m
EPS: 8.06 (5.72)p
Div: nil
Borrowings eliminated by cash flow and rights issue.

RELIANCE SEC (fin)
Pre-tax: £1.74 (£1.55)m
EPS: 10.9 (11.4)p
Div: 3.25 mkg 4.75p
Board continues to seek acquisitions. Successful year anticipated. Operational centres opened. Continuation of expansion.

BURNDENE (int)
Pre-tax: £1.66 (£1.26)m
EPS: 10.51 (8.18)p
Div: 2.0 (1.5)p
Sales recovered shortfall. Profit improvement anticipated for second half.

AMBER (fin)
Pre-tax: £1.23 (£1.07)m
EPS: 28.3 (25.9)p
Div: 7.75 mkg 11 (10)p
Profits on industrial aerosols up. Refractory down.

WATSON & PHILIP (int)
Pre-tax: £1.39 (£0.92)m
EPS: 5.9 (4.7)p
Div: 2.65 (2.3)p
Confident for future. Seeing opportunities to offset competitive pressures arising in some areas.

STERLING IND (fin)
Pre-tax: £0.88 (£0.87)m
EPS: 5.11 (4.86)p
Div: 2.4p mkg 3.4 (3.1)p
Extraordinary debits of £290,000 from closure of Mitcham factory.

Property Trust halted

Shares in Property Trust, the developer formerly known as London & Manchester Securities, were suspended at 4p on the Unlisted Securities Market yesterday.

The directors said they had requested the suspension to avoid a false market in the shares while negotiations, which were at an advanced stage, continued for the acquisition of a property in St John's Wood, London.

The group made a £3.7 million rights issue at 2.5p in September to help to fund the £6 million purchase.

Hambros Results



HIGHLIGHTS OF THE STATEMENT BY THE CHAIRMAN, MR. CHARLES HAMBRO

Strategy maintained.
Our strategy to develop all of our banking activities but not to make markets in gilts or equities has produced steady growth in banking profits at home and abroad.

Limited impact of stock market crash.
The main impact was on our non-banking results and most of these activities contributed higher profits.

Advantages of diversification.
These results show the benefits of our broad spread of activities in banking and retail financial services.

Further new ventures including Hambro Guardian Assurance.
The new life insurance company which Hambro Countrywide has started with Guardian Royal Exchange will be launched under this name in the autumn.

Fifth successive year of profit and dividend growth.

RESULTS FOR THE YEARS ENDED 31st MARCH

	1984	1985	1986	1987	1988
Profit before tax and minorities					
Profit from continuing group activities (£m)	20.5	26.6	40.0	59.0	72.5
Overall profit (£m)	20.5	27.3	43.4	60.8	69.8
Profit after tax and before extraordinary items (£m)	12.4	17.3	20.5	37.0	39.2
Total Dividend per 20p Ordinary Share	5.51p	6.17p	7.09p	8.20p	9.00p

HAMBROS PLC

The annual report for the year ended 31st March 1988 will be despatched to shareholders on 30th June. If you would like a copy please write to: The Company Secretary, Hambros PLC, 41 Bishopsgate, London EC2P 2AA.

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Hambros set for return to insurance in joint venture

By Richard Thomson, Banking Correspondent

Hambros, the merchant banking and estate agency group, yesterday announced the name of its new insurance subsidiary, Hambro Guardian Assurance – its first foray into the insurance market for four years.

Hambros has had no direct involvement in insurance since it sold Hambro Life – now called Allied Dunbar – to BAT Industries in 1984. The new company, with capital backing of £40 million, is a joint venture with Guardian Royal Exchange, and is expected to be operational by the autumn.

It will market retail insurance policies, mostly linked to mortgages, through Hambro Countrywide's network of 480 estate agencies.

Meanwhile, Hambros unveiled a 15 per cent increase in pretax profits to £69.8 million for the year to March 31, despite a larger than expected loss during the stock market crash.

Some £2.7 million of the loss came from Strauss Turnbull, the stockbroker in which Hambros had a 30 per cent stake. Strauss has now, however, ceased to be an associate company of the banking group after a reorganization which has reduced the holding to 17 per cent of the enlarged company.

As a result of the restructuring, Societe Generale, France's largest bank, will have 60 per cent of the stockbroker.

Hambros lost nearly £6 million in the crash, including £1 million on underwriting the British Petroleum share issue and a further shortfall on other business.

Mr Charles Hambro, the group chairman, said, however, that the impact of the crash had been very limited, demonstrating the benefits of the group's broad spread of activities.

Profits from banking operations were up 17 per cent to £36.7 million, although corporate finance business, which had performed strongly the previous year, was down after a general fall in the market.

As a proportion of total profits, corporate finance contributed 12 per cent this time, compared with 23 per cent the year before.

Mr Chips Keswick, head of banking operations, said the bank had very liquid short-term assets, which put it in a strong position if banking margins began to rise soon.

The liquidity would allow it to structure its balance sheet to take the best advantage of this.

The network of European contacts had so far not brought in substantial corporate finance business, but Hambros was continuing to extend the network with several relationships it had not yet made public.

Non-banking operations, including the Hambro Countrywide estate agency business, contributed £46.3 million to group profits.

More than half this – £25.3 million – came from estate agency, although £6.6 million came from profits on investments.

The non-banking side also benefited from an injection of £25 million received from Banco de Bilbao when Hambro linked up with the Spanish bank as part of its European network.

Strauss Turnbull's restructuring combines its equity and Eurobond businesses in one company called SGST Securities.

LIG sells china offshoot for £11m

By Martin Waller

London International Group, the maker of Durex contraceptives, has found a buyer for its unprofitable fine china subsidiary Royal Worcester Spode in a deal that will net the group about £11 million after repayment of debts.

The purchaser is Derby International Corporation, a Luxembourg-registered private group whose shareholders include Globe Investment Trust and the Standard Chartered bank, and which bought the Raleigh bicycle-maker from TI Group last year.

The consideration is £37.6 million cash at first, including the settlement of £10.6 million intra-company debt and about £10 million external borrowings.

Mr Alan Woltz, the chairman and chief executive of LIG, said he was pleased with the money the group was getting for Royal Worcester, which made an operating loss of £1.3 million on sales of £37 million in the year to end-March.

The price compared with a book value for the subsidiary of £12 million. It represented a fair price, especially given the need for a prompt sale once the business had been put on the market, he added.

LIG paid £18 million for Royal Worcester in September 1984. It had planned to build an international position in the china market but was frustrated by a downturn in the industry and its failure to take over the Wedgwood group two years ago.

Meanwhile, LIG's condoms and surgical gloves businesses showed strong growth because of Aids fears and had therefore been chosen for expansion.

On completion, LIG will receive £9.2 million for the share capital and £10.6 million in respect of the internal debts, with £8.2 million due in deferred payments and another £3.7 million maximum payable depending on Royal Worcester's future turnover.

Mr Woltz said "My understanding is that the senior management will all stay with the business."

COMMENT David Brewerton

Elliott eyes the gems in S&N's war chest

John Elliott, the abrasive, hard-living boss of Elders IXL, was not an obvious candidate for membership of Britain's beerage when he bought Courage. But his emergence as a holder of an 8 per cent stake in Scottish & Newcastle should be taken as notice that he eventually intends to extend his brewing interests substantially. Antipodean raiders have typically been greenmailers, building up stakes with the intention of flushing out a serious bidder or passing the parcel to another hopeful. But Elliott, a former management consultant, is for all his gravelly image and love of gambling, a man whose business is business.

S&N would be correct, therefore, to assume the presence of Elders on its share register is fair warning of an eventual bid. This time though, Elliott may have more of a fight on his hands than he yet realizes. Having seen predators such as Lord Hanson dismember Imperial Group hugely profitably, institutional shareholders may not make the same mistake twice. If they care to look, they will find value far in excess of the current share price in S&N's portfolio of assets.

The key to the battle lies in the current sky-high prices which are currently being paid for prime hotel assets. They are commanding prices more closely linked to the highly inflated values attributed these days to good quality property investments rather than to the cash flow which they can generate. In a bid situation, Elders will be forced to stump up a full open market price, £120,000 to £150,000 per room.

The much-criticized purchase of EMI hotels, which brought in the Tower Hotel in London's booming Docklands, is now seen to be almost the bargain of the decade. S&N's 4,000-plus hotel rooms are not all as highly prized as those at The Tower, but in the current buoyant market conditions they are worth between £500 million and £600 million to an open-market buyer.

This leaves the brewing business which this year will produce about 85 per cent of group profits, with a residual value of another £600 million to £700 million given the group's market capitalization of £1.2 billion. Institutions are unlikley to allow it to pass from their ownership at that sort of price.

On current outside forecasts, brewing may contribute £90 million to group profits on the year just ended, or perhaps £60 million after tax. Given that S&N acounts for perhaps 20 per cent of the British take-home trade, and in stark contrast to former years, has the property backing of 2,000 pubs to boot, it is likely to command a takeover price well in excess of 20 times earnings. Mr Elliott may not be happy about it, but the benchmark price for S&N is more like £2 billion than its £1.2 billion market value. For shareholders, the message is clear. Sit tight.

Sir YK to buy US hotel chain

From Stephen Leather
Hong Kong

Sir YK Pao, the shipping magnate, is to buy an American hotel chain for US$185 million cash (£71 million).

Sir YK said he is to use two of his companies, World International and Wharf, to buy the Omni Hotels Group from Aer Lingus, Ireland's national airline.

The move represents a significant overseas expansion for one of Hong Kong's richest men. Omni is the 14th largest hotel group in the United States with about 14,000 rooms, mainly in business hotels. Cities covered include Chicago and Boston.

It is also one of the fastest-growing chains in America, with 39 hotels at present and plans to expand to 60 within the next two years.

Mr Peter Woo, chairman of World and Wharf, and Sir YK's son-in-law, said: "The Omni acquisition represents an exceptional opportunity to partly fulfil our strategic goal of acquiring premier business hotel properties or companies abroad as a base for further expansion."



Sir YK: one of Hong Kong's richest men

The two Hong Kong companies own and manage three hotels in the Crown Colony – the Marco Polo Hotel, the Hongkong Hotel and the Prince Hotel, which together account for almost 10 per cent of Hong Kong's first class hotel rooms.

The American deal was "a good price and a good investment," said Mr Woo, who added that it represented just 3 per cent of the total assets of the two companies.

The move by Sir YK Pao comes just 24 hours after another Hong Kong-listed company, Shui On, a property group, announced it was paying Can$83 million (£38.5 million) for two hotels in Toronto.

Shui On is buying the 388-room four-star Wharton Renaissance Hotel and the 300-room three-star Ramada Airport Hotel from Hospitality Equity Corp.

Mr Vincent Lo, Shui On's chairman, said: "Prices in Hong Kong have been pushed up to very high levels. And with new supplies coming on stream in the next two years, we worry that the local hotel industry might not be able to maintain its current occupancy rate. Furthermore, the labour shortage here may also create problems."

Many Hong Kong companies are investing heavily abroad during the run-up to 1997, when the Crown Colony will be handed back to Communist China.

Recruiting a concession

At first sight, Professional and Executive Recruitment appears a poor offering. Like Girobank, PER is a business which has had its potential dented and its growth stunted by the dead hand of bureaucracy, and buyers need to be able to see far into the future to come up with a price which will justify the bankers' optimism.

Fortunately, there do seem to be plenty of would-be buyers standing in line to acquire Britain's largest executive recruitment chain, even if it is making a loss. The list of credible possible bidders runs to more than 30, according to Mr Norman Fowler, Secretary of State for Employment, and Lloyds Merchant Bank, which is handling the sale, is expecting a good price.

So it is curious that so many concessions have been made in the sale that in the end PER can become almost anything that the purchaser requires. The buyer has, for example, complete freedom to employ as many, or as few, of the staff as it requires. The company will arrive on its new owner's doorstep with all staff seconded from the Civil Service: anyone it does not require it can simply send back to the serried ranks. That is just as well, for staff numbers are ridiculously high in relation to income. The average number of employees in 1987-88 was 337, and the total revenue just under £9.5 million: an average revenue of less than £28,000 per employee.

The bankers have also devised a way in which the buyer can structure the branch network to his own liking. PER comes with 30 branches, but any that are not required can be closed on two months' notice.

A major part of the income, about one-third, has been derived from the Community Programme which is coming to an end, so the company will be offered with an ongoing revenue base of about £6 million. Last year, including the Community Programme work, PER made an operating deficit of £812,000. In a commercial environment it will have to do much better, and in particular needs more than the 3,000 to 4,000 recruitment consultancy assignments it has been handling annually. On the current basis, each consultant has been handling fewer than 20 assignments a year. Try selling that to Blue Arrow.

But despite the past, there is great potential. PER does have a current databank of both customers and possible recruits. It could now move into headhunting and temporary staffing and has potential to improve on its current £750,000 of advertising revenue. Even so, Lloyds Merchant Bank might be hard-pushed to drive the striking price very far into double figure millions.

Nationwide Anglia hit by merger costs

By Vivien Goldsmith, Family Money Editor

The Nationwide Anglia building society suffered a pretax profit drop of £7 million in the year to April.

The fall from £189.7 million to £182.7 million was caused by the costs of merging the Nationwide and Anglia building societies last September.

The costs have not been quantified, but a spokesman for the society said it would have expected profits to have moved ahead in line with other societies had the merger not taken place.

Profits at the Halifax rose by 11 per cent to £350 million, while Abbey National's profits moved ahead by 23 per cent to £223 million.

The society has also been building a chain of estate agents – a costly business which involves refurbishing offices and a complete new computer system for the exchange of information nationwide.

Total reserves of the merged society rose from £747 million to £881 million and, once unsubordinated debt of £115 million is counted in, the gross capital of the society is nearly £1 billion.

This represents 5 per cent of shares, deposits and loans.

The society intends to strengthen its capital base further in the next few days by raising an additional £80 million of subordinated loan stock.

Nationwide Anglia has not embraced the idea of becoming a plc, but Mr Leonard Williams, the chairman, said that much needed to be done to ensure that all parts of the business were profitable.

Provision for bad debt, mainly made up of bad mortgage debt, fell back last year from £300,000 to £200,000.

Insurers set for Aids bill

By Joe Joseph

Britain's insurance industry is recovering from one of its biggest headaches and preparing to face an even bigger one.

The Association of British Insurers expects claims for damage from last October's storm to top £1 billion.

But Mr Peter Dugdale, the ABI chairman, yesterday said insurance company results – showing a worldwide trading profit last year of £1.57 billion – had not yet begun to reflect the effects of Aids.

Mr Mike Jones, the ABI chief executive, said: "We've had a couple of hundred claims so far that can be attributed to Aids. We expect the impact to start coming through in the 1990s. We're hoping that by getting the premiums right now, the underwriting right now and the reserving right now, bonuses will not be affected."

EEC merger plan battle continues

By Colin Narbrough

The Government, angered by Brussels' demand for a major change in the planned British Aerospace takeover of Rover with a £250 million cut in in its cash injection, is expected to continue to block progress on Community-wide merger rules at today's ministerial meeting in Luxembourg.

Mr Peter Sutherland, the EEC competition commissioner who sees a new merger policy as vital to the single European market after 1992, expects the ministers to agree on the key issues in his proposals, though not on a formal text.

Mr Alan Clark, the Trade Minister, and Mr Francis Maude, the Minister for Corporate Affairs, only expect general discussion on EEC merger policy, but no decisions.

Despite claims from Brussels that London is increasingly becoming isolated over EEC merger controls, Britain believes there are other opponents to the proposals, including France (though for opposite reasons).

In London's view, it was only Mr Sutherland's keenness to keep some momentum on the issue that secured a place for discussion-in-principle on today's agenda.

The Confederation of British Industry, meanwhile, has called for a "one-stop shop" on mergers in Europe.

Mr John Banham, the CBI director general, said: "The coming of 1992 and the single European market will give rise to a major restructuring of companies within the EEC, so the need for agreement on the principle of merger control is urgent."

£1m payoff to three ex-Plessey directors

By Derek Harris, Industrial Editor

Payments totalling a little more than £1 million to three former directors of Plessey, the electronics group, have been disclosed in the company's annual report and accounts.

The biggest compensation, of £460,000, went to Sir James Blyth for termination of his three-year rolling contract as group managing director. Sir James was once expected to succeed Sir John Clark as Plessey chairman.

There were reports of policy disagreements with Sir John.

Mr David Dey, one-time head of the Plessey telecommunications division, received £248,000.

He left Plessey when the telecommunications interests were put together with those of the General Electric Company (GEC) to form the joint venture GPT.

It was at about this time that Sir James left.

Another £300,000 went to Mr Michael Clark, brother of Sir John and a former deputy chairman of Plessey.

He left at the age of 60 – two years before his contract was due to expire.

Sir John's salary was increased by a third to £298,206.

His total remuneration has reached £391,956.

But £93,750 of this amount is compensation for reclassification as taxable items of some expenses between 1980 and 1987 which have been agreed with the Inland Revenue.

Freshbake up by 56% to £6.34m

Freshbake Foods, the frozen foods specialist which is being taken over by the Campbell Soup company of America, increased pretax profits by 56 per cent to £6.34 million in the year to April 2. This was despite having to slice more than £1 million off the previous year's figures to take account of stock discrepancies at Wold, the vegetable producer it bought in December 1986.

Turnover grew from £147 million to £184 million, the effects of a poor vegetable harvest being offset by the growth of Freshbake dessert confectionery and quiches.

Shareholders will receive a second interim dividend of 2p, to add to the 0.8p a share already distributed.

Needle polo at Windsor

In another public statement of support for Major Ronald Ferguson, the Prince of Wales will, I hear, be playing alongside him this afternoon on the polo fields of Windsor for a team being fielded by Lloyd's of London. The match, at the Guards Polo Club, Smith's Lawn, will be Lloyd's annual battle against the Stock Exchange, with the exchange the favourites. Lloyd's would dearly love to win the Coutts Cup this year – the NatWest subsidiary sponsors the match – since it is its tercentenary year and the exchange has been the victor since the match was instigated via a challenge from Lloyd's three years ago. Organized by Garth Bearman, of Robert Fraser & Partners, the Lloyd's brokerage, Bearman will be making up the foursome in the Prince of Wales's team together with Paul Withers, an ex-England polo international. "Prince Charles is an honorary member of the Lloyd's Saddle Club, our equestrian club, and thus qualifies for our team," explains Bearman. So determined is the Lloyd's team to win that Bearman was threatening to spike the drinks of his opposing players at a pre-polo match ball at the Hurlingham Club last night. "Either that or they could get a sharp kick on the dance floor," he jested yesterday. But in spite of Lloyd's Royal connections, the Stock Exchange team is, I am told, the stronger of the two. Captained by David Walton Masters, ex-County NatWest, it comprises Andrew Hine, ex-Rothschilds, guest American F D Walton, Victor Law of Capel-Cure Myers and Michael Stewart of Kleinwort Grieveson, who is setting up the first Stock Exchange polo club.

THE TIMES CITY DIARY

Gunn's warning shot

Mrs Thatcher should not become too dependent on the political donations made by John Gunn's British & Commonwealth company. As a motion approving B&C's donations to the Conservative Party was passed at its annual meeting yesterday, Gunn – talking his way into becoming a Number 10 adviser, perhaps – claimed that the current system of financing political parties was silly. "But until the country gets a proper system of funding parties to run it, this way of doing things will have to continue. Parties have to be funded somehow and we think the Tories bring tremendous benefits to this company." As for the Labour Party: "They tend to be profligate with taxpayers' money. I hope to see them squabbling for years to come."

Toast to Tom

The post annual meeting celebrations at Harrisons & Crosfield, the overseas trader, will today be tinged with sorrow. For, after 41 years, they will mark the end of Tom Prentice's executive career. Prentice, aged 68, and chairman for 11 years, today becomes life president and is retiring to his farmhouse in Fife. "He is a staunch friend and a powerful adversary and H&C has been his life," says George Paul, the chief executive. To remind him of his City life-style I am sending him a magnum of Krug champagne.



● 1988 has been a good year for David Clementi, the managing director of Kleinwort Grieveson Securities. Not only did Wimbledon win the FA Cup but his research teams have moved from tenth to sixth in the Extel Survey of Investment Analysts.

The write stuff

"I'm certainly not my father's son," proclaims Tim Melville-Ross, the chief executive of the Nationwide Anglia Building Society, as he ponders how he managed to end up in the safe and, dare I say it, rather boring world of building societies. For his father Antony, aged 67, turns out to be an ex-Naval commander, who went on to serve in military intelligence after the war and who writes spy thriller novels. With eight books to his name he has, Tim proudly tells me, just published his ninth. Published by Michael Joseph it is called *Shaw's War*, and its plot involves an ex-SAS officer who single handed takes on the IRA, Noraid and a host of terrorist organizations. "It is actually a very good book," says Tim, "and completely different to any of his others in that they were all historical. This one is based in the present day and is frighteningly believable." Has Tim ever tried his hand at writing? "No, I've never even considered it," he confesses.

● Kleinwort's is, I hear, better equipped than most firms to assess Racal's Vodafone flotation. It has recruited Evan Miller, the American cellular telephone specialist, who has moved to London from Kansas. He worked in industry for US-Sprint, and Englishman Jonathan Squires, who was managing director of a US-based research boutique, Conning International, specializing in aerospace and defence, and who will be based in KG's New York office.

Carol Leonard

£4m loss revealed by OEM

By John Bell
City Editor

The troubled Office & Electronic Machines group shocked the City with a £4 million plunge into the red. The news hit OEM's shares, which shed 20p to 125p.

The company revealed that Price Waterhouse, which was called in to review the "inadequate" system of financial controls, discovered net debt of £3 million and a cash outflow of £100,000 per week.

Drastic action has stemmed the cash losses. The measures include closure of operations in Leicester, London and Burgess Hill, Sussex, and a reduction in the workforce from 440 to 280. Borrowings have been trimmed to £2.2 million and the board expects that tougher controls on working capital will further reduce this by the year-end.

The pretax loss of £4.02 million for 1987 compares with a loss of £439,000 the previous year. After taking account of extraordinary debits totalling a further £4 million, the loss per share last year was 65.6p against the previous 8.9p.

The directors decided to pay a final dividend of 5.5p per share, making a total of 8.5p.

OEM said production of an important line was hit by a five-week interruption but the solution should lead to a recovery in sales in the second half. The weak start would produce a first-half loss but should be offset by year-end.

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BLACKS LEISURE GROUP plc

An outstanding year

	Pro-forma 1988‡ £000	1988 £000	1987† £000
Turnover	50,193	43,573	35,251
Profit before tax	5,758	4,762	292
Earnings per share	1.00p	0.86p	(0.33p)
Dividend per share		0.1p	—

* Major turnaround in original core business

* Excellent performance by newly acquired companies

* First ordinary dividend since 1984

"These results show a complete transformation in the fortunes of the Group. We are now well poised to continue a programme of successful growth and progress."

Bernard Garbacz
Chairman and Chief Executive

†The figures for the year to 28 February 1987 have been restated under the principles of merger accounting.
‡The pro-forma figures for the year to 27 February 1988 have been calculated by treating all acquired companies as wholly-owned throughout the year.

The contents of this statement, for which the directors of Blacks Leisure Group plc are solely responsible, have been approved for the purposes of section 57 of the Financial Services Act 1986 by Stay Hayward as authorised persons. The company is required by the rules of The Securities & Investments Board to state that past performance is not necessarily indicative of future performance.

White knight Tomkins in £126m US offer

By Michael Tate

Tomkins, the industrial management group built up by Mr Greg Hutchings, has launched a £126 million agreed takeover bid for Murray Ohio, the US lawnmower and bicycle group, in a move that casts the British group in the role of a white knight.

Murray Ohio, whose power lawnmowers claim about 20 per cent of the US market, was facing a hostile £117 million bid from Electrolux, the Swedish consumer products group. It pulled put last night.

The Americans, however, preferred to link up with Tomkins, which has established a reputation for developing its acquisitions, not least with the firearms group, Smith & Wesson, acquired last year.

So keen was Murray on tying up a Tomkins deal that it agreed to pay Tomkins's bid expenses, up to $8 million (£4.48 million), should the offer fail, a well-known "poison pill" tactic.

Tomkins is offering $56 a share for Murray, (against the $52 offered by Electrolux), in cash. It will raise £82 million through an underwritten rights issue, and dig into its own reserves for £44 million. On conclusion, Tomkins will have a net gearing of about 10 per cent, said Mr Hutchings yesterday.


Hutchings: US reputation

Mr Hutchings also estimated that Tomkins' pretax profits for the year to end-April would be "not less than £46 million," up 52 per cent on last time. Basic earnings per share were likely to be up by 39 per cent at 21.53p, indicating an annual growth rate over the past five years of some 48 per cent.

Murray, based in Lawrenceburg, Tennessee, derives 75 per cent of its $438 million turnover from lawnmowers. The remaining 25 per cent comes from bicycle manufacture, where it has been losing heavily.

Murray is one of the big two US bicycle manufacturers, but has been badly hit in the past two years by the influx of Far Eastern imports. Losses of $3.16 million in 1986 were followed by a slump to $7.58 million last year, and there will be another deficit this year, says Tomkins.

The lawnmower operations, however, more than compensated for the bicycle losses last year, and group pretax profits more than doubled from $8.03 million to $16.67 million. The exit p/e ratio at $56 a share is 14.7.

Cape leaps 77% to £9.55m

By Martin Waller

Cape Industries – the building materials group which on Friday won a High Court action relating to compensation for victims of asbestosis – increased pretax profits by 77 per cent to £9.55 million in the year to end-March.

Cape is almost 75 per cent owned by Charter Consolidated, the mining and finance house, although this holding will fall to 67 per cent this year.

Operating profits from building products rose 23 per cent to £9.6 million, while those from industrial services more than doubled to £2.09 million.

Mr John Sparkes, finance director, said the company benefited from a £10.4 million cut in borrowings, which left it with a cash surplus of £6.8 million at year-end, the first surplus since the financial reconstruction in March 1985.

A 4p final dividend lifts the total payment by 2p to 5.5p.

Friday's court case was an attempt by more than 200 plaintiffs to enforce a Texas judgement that would have cost Cape £22.3 million, but the action was thrown out by the High Court. Mr Sparkes said the lifting of this uncertainty would help the group develop new products and make acquisitions.

Cape's first overseas building products factory, in France, should be set up this year.

WALL STREET

UK rate signals lead to buying

New York (Reuter) – Shares remained higher in early trading yesterday after trimming some initial gains. Most rises were among those shares favoured by institutional investors. Brokers reported that attractive prices and signs that the Bank of England would not raise its base rate yesterday prompted buying.

The Dow Jones industrial average was 9 points higher at 2,092.93 after rising to 2,098.00. Rising shares outnumbered declining ones by two to one but trading was quiet.

The Dow average fell by 20.09 to 2,083.93 on Monday.

● San Francisco – McKesson Corporation reported that it will acquire Alco Health Services Corporation for $30 per share in cash or a total of about $500 million (£280 million). McKesson said it will start a tender offer for all Alco stock no later than next Monday.

	Jun 20	Jun 17
AMR Cp	46¾	47
ASA	44¾	45
Aetna Life	45	45⅝
Allied Signal	34	34½
Allis Chim	⅞	⅞
Alcoa	51¼	52
Amax Inc	23	23⅛
AMR Hass	27⅛	27¼
Am Brands	45¼	46
Am Cynmid	50⅝	50⅝
Am Ele Pwr	28⅝	28⅝
Amaxs	26⅝	26¾
Am Family	13⅜	13⅜
Am Home	75	75¼
Am Int Grp	57⅝	58½
Am Stand	77¼	77¾
Am Telph	26⅝	27⅛
Amoco Cp	75¾	75⅝
Anheuser B	30⅜	31⅛
Armco Steel	9⅝	9¾
Asarco Inc	25¼	25½
Ashland Oil	69⅜	69¼
Atl Richfld	83⅜	83⅜
Avon Prod	24¾	24¾
Bk Boston	26½	26⅝
Bank NY	33	33
Bankamer	12	12⅛
Birs Tst NY	35⅝	36
Baxter	21⅛	21
Beth Steel	21½	21⅝
Boeing	54¾	54¾
Bosse Casc	44¼	45
Borden	49⅝	50⅛
Bristl Meyr	40¾	41
BP	56⅝	56⅜
Brunswick	20⅝	21½
Burl Nth	68⅛	68⅝
CBS	157¼	158⅛
CMS Engy	20	20⅛
CPC Int	46⅝	48
CSX Cp	27¼	27
Camp Soup	25⅛	25⅝
Can Pacific	18⅝	18⅝
Caterpillar	66	65⅞
Centrl SW	32	32⅛
Champion	36⅛	35¼
Chase Man	27⅞	28⅛
Chem Bank	29⅝	29½
Chevron	49⅝	50⅛
Chrysler	24⅞	24⅜
Ciscorp	23⅜	23⅜
Clark Eq	34⅞	34⅜
Coca Cola	37⅞	38¼
Colgate	43¼	43⅜
Columb Gas	31⅛	31⅜
Cmb'tn Eng	34⅛	34⅛
Cmwth Ed	28⅛	28⅛
Cons Edis	44⅛	44⅝
Consol Ng	35⅝	35⅝
Cont Data	25⅞	26½
Corning Gl	54⅞	54⅜
Crane	30	30⅛
Curtiss W	51⅛	51¼
Data Genl	22¼	22⅜
Deere Co	44	45⅝
Delta Airl	51½	52⅛
Detroit Edi	13⅝	13⅞
Digital Eq	110⅝	111¼
Disney	62⅛	61¼
Dow Chem	87½	90
Dresar Ind	33	33⅜
Dupont	87⅜	89⅝
Duke Per	46⅛	46⅝
East Kodak	44⅜	44⅜
Eaton Cp	82½	83¾
Emerson El	31⅛	31
Emery Air	4⅝	4⅞
Exxon	46¼	46⅞
Farah Inc	9	9⅛
Fedders	10	9⅞
Fst Chicago	29	29⅛
Fst Int Bncp	48⅛	48
Fstl Penn C	10⅝	10⅝
FT Wachva	39	39
Ford Motor	52	52⅝
GAF Cp	47⅞	48⅝
GTE Cp	37⅞	38⅜
Gen Cp	19	19⅛
Gn Dynam	54	55⅛
Gen Electric	43⅛	43⅜
Gen Inst	37½	36⅛
Gen Mills	46¼	47
Gen Motors	79⅛	80⅛
Gen Pub Ut	34	33⅞
Genesco	3⅝	4
Georgia Pac	40¼	39⅝
Gillette	37⅛	36⅝
Goodrich	54¾	54⅝
Goodyear	65⅝	66
Gould Inc	14⅜	14⅜
Grace Co	26⅜	26⅛
Grt Atl Pac	37⅛	37⅛
Greyhnd	30⅜	30⅝
Grumen	21½	21⅛
Gulf Westn	42¼	42⅝
Heinz	40	40½
Hercules	47¼	47¾
Hewlett Pk	83⅝	83⅞
Honeywell	73⅝	74½
IC Ind	31⅛	31⅝
ITT Cp	51½	51¼
INCO	32⅝	32⅜
Ing Rand Wt	41⅞	42⅛
Inland Steel	33⅜	33½
IBM	117¼	117⅞
Int Paper	46¼	45⅝
Irving Bk	71⅛	71⅝
Jhsn & Jhsn	80⅝	81
K Mart	34⅛	35
Kaisertech	17⅝	17⅝
Kerr McGee	36⅛	36⅝
Kimbrly Clrk	61⅞	62¼
Kraft	53	53⅛
Kroger	35⅝	36⅜
LTV Cp	3⅛	3
Litton	63⅛	63⅜
Lockheed	44¼	44⅜
Lucky Str	n.a	n.a
Man H'over	29⅝	29⅝
Manville	2	2
Mapco	56⅛	56⅛
Marriott	28⅝	28⅞
Mt Marrieta	44⅛	45
Masco	27⅞	27⅞
Mcdonalds	43¾	44⅛
McDonnell	62⅝	62⅝
Mead Cp	36⅛	37
Merck	54⅛	55
Minnsta Mng	62⅞	63⅛
Mobil	45⅝	45⅞
Monsanto	67⅜	67⅝
Montedison	13	13⅛
Morgan Jp	35⅞	36⅞
Motorola	50⅝	51⅛
NCR	65⅛	66
NL Indstrs	6⅝	6⅝
Nat Md Ent	22⅝	23
Nat Semi	13⅞	14⅛
Norfolk Sth	27⅞	28⅛
NW Bancrp	44⅞	45⅛
Ocdnl Petl	26⅝	26⅝
Ogden Cp	26⅞	26⅞
Olin Cp	50⅜	50
PPG Ind	44⅛	44
Pac Enterp	48⅝	48⅛
Pac Gas El	15⅝	15⅛
Pan Am	2⅝	2⅝
Penney JC	48⅝	48⅜
Penzoil	75	76⅝
Pepsico	36⅞	36¾
Pfizer	51⅝	51½
Phelps Dod	42⅞	43⅝
Philip Mor	83⅛	83⅝
Philip Petl	17⅞	17⅞
Pillsbury	36⅜	35⅞
Polaroid	32⅝	33⅝
Primerica	26⅛	26
Proct Gble	76⅝	77⅛
Pub SE Gr	34	34⅜
R Nabisco	46⅛	46⅞
Raytheon	65⅞	66⅛
Rytlds Metl	52	52⅝
Rockwell Int	20⅝	21
Royal Dutch	115	116⅛
SFE Spnac	19⅝	18⅝
Sara Lee	35⅝	36⅞
Schlumb	35⅞	36
Scott Paper	40⅝	41
Seagram	55⅝	55⅝
Sears Roeb	36⅝	36⅞
Shell Trans	75⅛	76⅛
Smith Beck	46⅝	45
Sony Cp	43⅝	44⅝
Sth Cal Ed	33⅝	33⅞
SW Bell	38⅝	38⅛
Squibb	62⅝	63⅞
Stevens JP	68⅛	68⅛
Sun Comp	57⅞	58⅛
TRW Inc	47⅞	48⅛
Teledyne	341⅛	343⅝
Tennsco	45	45⅝
Texaco	46⅝	46⅝
Tex Eastn	25⅝	26
Texas Inst	47	47⅝
Tex Util	28	28⅝
Texcron	24⅜	24⅞
Travelers	36⅛	36⅝
UAL Cp	65⅞	66⅛
USG	47⅞	47⅞
USX Cp	31⅜	31⅝
Unilever Plc	32⅜	33⅛
Un Carbide	21⅞	21⅝
Un Pac Cp	64⅞	64⅝
Unisys Cp	36⅞	36⅝
Unit Brand	17	18⅝
Us West	55⅛	55⅞
Utd Tech	36⅞	36⅝
Unocal	35⅝	36⅛
Warn Lamb	56	57
Wells Fer	58⅝	58⅛
Westg El	54⅜	54⅜
Weyershr	27⅞	27⅞
Whirlpool	28⅝	27⅞
Woolworth	51	52⅛
Xerox Cp	53½	54⅜
Zenith	27⅝	28⅛

CANADIAN PRICES

Agnco Eag	18⅝	18⅝
Alcan Alum	38⅞	39⅛
Algoma Stl	21⅜	22.12
Can Pacific	22⅞	23
Cmbnco	20⅝	21⅛
Con Bathust	16⅞	16⅞
Hawk S Can	23⅝	23⅞
Hud Bay M	19⅛	19⅛
Imasco	25⅞	25⅞
Imperial Oil	58⅝	58⅝
Inco	39⅝	40
Royl Trstco	15	15⅝
Seagram	67⅛	67⅝
Shelco 'A'	23⅛	24⅜
Thmsn N 'A'	28⅝	28⅞
Vanity Cp	8.55	4.00
WCT	17⅞	17
Weston	33⅝	33⅝

RECENT ISSUES

EQUITIES

ASW	164 +2
Acal	148
Anglesey Mines	280
Appleby Westward	145 +2
Arthur Shaw	111 –1
Bergersen A	£25 17/16 +3/16
Bergersen B	£26 1/8 +25/8
Colroy	166
Conroy Pet	63
Dana Exploration	35
Dauphin	111 –2
Everest Foods (165p)	181 +1
First Iberian	£25 7/16
Gandalf Tech	£27 7/16
HPC Group	109
Herring Sun (150p)	150
Isopad Intl	116
Kymmene Corp	£21 15/16 +3 9/16
Morris Ashby (90p)	93
Prowting L/A	181 +2
Recham Env (195p)	241 +2
Sanderson Elec	136
Scott Pickford	25
Scot Ice Rink	88 +1
Southnews	181
TGI (130p)	142 +4
Thomons (125p)	131 +1
Wardell Rob	58
Waterman Part (140p)	137
Young Gp (145p)	171

RIGHTS ISSUES

Ewart N/P	2 –1
Grand Cent N/P	5
Kelt Energy N/P	53
Kwik-Fit N/P	6 –½
Monarch Res N/P	18 +5
Nat Aust Bk N/P	59
Telemetrix N/P	27
Westpac Bk N/P	68 –4

(Issue price in brackets).

LONDON TRADED OPTIONS

	Series	Calls Jul	Oct	Jan	Puts Jul	Oct	Jan
Allid Lyon... ('440)	390	55	68	75	2	6	10
	420	29	45	53	6	12	20
	460	6	23	33	25	30	40
Bass ('796)	800	20	45	55	22	32	42
	850	5	25	35	57	65	77
Brit Air... ('149)	900	1½	13	24	107	107	117
	140	11	19	21	2⅝	8	11
	160	2½	10	12	18	19	23
Brit Com... ('280)	180	1	3	5	35	37	40
	260	9	22	27	7	15	20
	280	3	9	20	25	30	32
	300	1	5	10	42	47	52
Brit Gas... ('192)	170	24	24	-	1	2⅜	-
	180	14	16	22	1⅜	5¾	9
	200	2½	5¼	11	11	15½	18
BP... ('295)	240	25	30	-	1	5	-
	260	11	16	26	5	12	15
	280	3	8½	14½	19	24	27
Cons Gold... ('1090)	1000	115	145	170	13	37	50
	1050	75	-	-	30	-	-
	1100	42	85	115	45	75	95
Courtauld... ('336)	300	42	53	-	3	10	-
	330	18	34	41	20	28	28
	360	6	19	27	31	38	43
Com Union... ('401)	390	2½	11	16	57	60	65
	360	47	57	65	2	9	14
	390	23	35	45	11	20	25
	420	10	22	33	30	40	42
C & W... ('376)	300	76	85	93	1	4	7
	330	49	57	65	3	8	13
	360	22	36	43	7	17	25
	390	8	19	28	27	35	42
GEC... ('156)	140	18	21	25	1	4	6
	160	3½	6	13	7	12	17
	180	1	3	-	26	28	-
GKN... ('324)	280	47	52	58	1½	6	9
	300	28	36	46	3	11	15
	330	8	20	27	14	25	29
Grand Met... ('511)	420	95	100	-	1	1½	-
	460	55	65	77	1	8	12
	500	23	38	50	9	22	27
	550	4	15	27	43	48	50
ICI... ('1050)	900	160	169	187	1	7	12
	950	115	125	148	3	15	21
	1000	65	83	115	10	29	37
	1100	12	35	60	60	82	90
Jaguar... ('270)	240	32	32	47	1½	6½	10
	260	16	24	33	5½	13	17
	280	5	15	22	16	24	27
	300	2	8	16	33	37	40
Land Sec... ('584)	500	87	100	105	1	5	11
	550	40	60	68	4	16	23
	600	10	26	40	25	32	43
M & S... ('176)	160	18	24	28	1	3	6
	180	6	12	16	8	11	15
	200	1	4½	9	25	27	30
R-Royce... ('124)	110	16	16	21	1	2½	5
	120	7	11½	13½	2⅝	6	9
	130	2¼	6	9	9	11	14
STC... ('274)	240	37	41	48	2	5	10
	260	21	26	35	6	9	14
	280	10	17	24	15	20	27
Sainsbury... ('225)	200	28	34	37	1⅛	4	6
	220	10	17⅞	23	5	8	11
	240	2	9	14	16	18	22
	260	1	4	7	35	37	38
Shell ('1073)	1000	78	102	132	9	23	33
	1050	45	-	-	22	-	-
	1100	18	42	70	46	67	77
Storehse ('272)	240	33	42	52	3	8	17
	260	19	30	46	12	22	27
	280	11	22	30	25	33	38
Trafalgar ('321)	300	26	33	40	3	15	-
	330	5	15	23	14	22	28
	360	2	7	11	42	42	47
TSB ('104)	90	16	17	19	1	2	4
	100	6	9	12	2	6	7
	110	1½	5	7¾	10	12	13
Ultramar ('314)	280	40	51	62	7	16	21
	300	26	39	52	15	22	29
	330	13	26	36	31	41	44
Woolworth... ('290)	260	35	42	50	1½	6	9
	280	18	28	38	6	12	15
	300	7	18	27	15	20	23
	Series	Sep	Dec	Mar	Sep	Dec	Mar
Amstrad ('205)	180	33	40	45	6	7	11
	200	19	25	33	10	14	18
	220	11	16	22	24	27	29
Barclays... ('413)	360	60	65	-	4	7	-
	395	32	42	-	13	22	-
	429	14	23	-	35	40	-
Beecham... ('465)	420	59	66	-	4	10	-
	460	32	42	52	17	24	27
	500	13	22	33	46	47	48
Boots... ('217)	200	28	31	37	5	9	12
	220	13	19	26	12	17	20
	240	6	10½	18	27	30	32
BTR... ('269)	240	34	37	-	4	7	-
	260	18	24	33	11	14	16
	280	9	14	23	22	26	27
Blue Circ... ('412)	360	40	52	62	10	17	25
	420	20	32	40	23	30	37
	460	9	18	26	52	58	60
	500	3	12	-	90	93	-
Dixons... ('161)	160	26	28	-	4	7	-
	180	12	18	23	10	15	18
	200	6	11	17	28	30	30

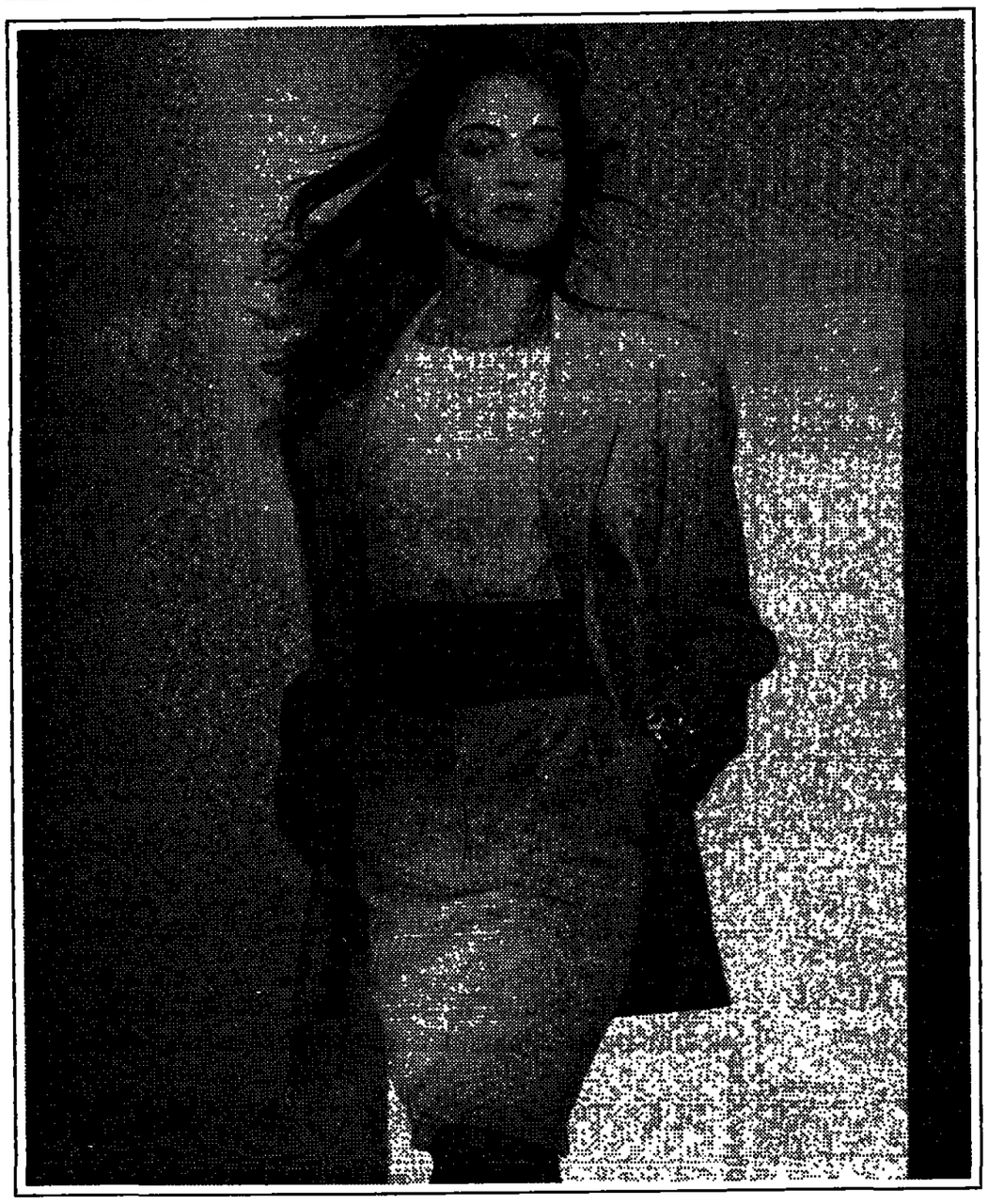
	Series	Calls Sep	Dec	Mar	Puts Sep	Dec	Mar
Glaxo ('969)	900	98	112	135	20	33	47
	950	66	82	105	48	58	69
	1000	40	57	78	54	80	87
	1100	13	25	-	145	155	-
Hanson ('140)	120	23	24½	-	-	1	1⅞
	130	14	17½	19	2	4⅜	6
	140	7½	10⅝	13½	6	9	10⅝
	160	2	4	5½	21	21	22
Hawker ('509)	460	70	80	95	7	12	14
	500	43	55	70	22	28	33
	550	19	32	45	52	57	63
Hillsdown ('276)	260	30	34	45	7	11	14
	280	17	24	34	13	19	22
	300	9	16	25	28	32	34
Lonbro ('240)	220	25	31	-	8	9	-
	240	14	21	28	12	16	21
	260	7	12	17	25	28	33
Midland ('434)	390	53	63	-	7	11	-
	420	32	43	53	17	25	30
	460	14	23	33	42	45	52
Sears ('117)	110	14	18	22	4½	6	7
	120	8	13	15	8	10	12
	130	5	8	11	18	19	23
Tesco ('152)	140	20	22	25	4	5	9
	160	7	11	16	14	17	19
	180	3	5	9	31	33	35
Thorn EMI ('655)	550	110	112	-	-	5	10
	600	64	72	-	15	20	-
	650	27	40	45	32	40	45
THF ('254)	700	8	18	28	70	77	82
	220	39	45	47	1½	3	6
	240	24	30	33	6	9	13
Unilever ('475)	260	11	16	21	15	17	22
	420	68	75	-	4	9	-
	460	38	48	58	14	21	34
Wellcome ('539)	500	18	28	38	37	38	45
	550	6	13	20	88	46	53
	600	19	34	45	70	77	82
	Series	Aug	Nov	Feb	Aug	Nov	Feb
BAA ('271)	265	15	20	-	7	12	-
	280	7½	19	25	14	18	23
	300	2	11	16	30	33	36
Brit Aero... ('388)	330	73	80	-	1½	6	-
	360	45	55	65	4	13	18
	390	23	34	47	13	23	30
	420	9	21	32	31	42	47
BAT Ind ('428)	390	47	55	65	3	11	14
	420	24	37	47	12	22	27
	460	7½	19	30	37	46	48
	500	2	9	-	75	77	-
Brit Tele ('243)	220	26	28	32	2¾	4½	6
	240	9	16	20	16	15	17
	260	2½	6	13	26	27	30
Cadbury ('414)	330	90	105	115	1	5	9
	360	65	77	85	6	16	22
	390	40	53	63	13	25	34
	420	25	37	50	30	50	53
Guinness ('333)	280	57	62	70	2	4	6
	300	37	45	53	4	7	12
	330	15	25	33	11	18	23
Ladbroke ('424)	360	40	50	60	3	11	14
	390	21	31	42	13	23	30
	460	6	15	24	40	47	50
LASMO ('454)	360	102	115	125	3	8	14
	390	77	90	100	6	12	22
	420	48	65	80	13	25	34
	460	25	42	58	30	50	53
Pilkington ('201)	180	24	25	30	3	9	10
	200	12	19	27	9	15	20
	220	5	12	18	25	29	33
Plessey ('161)	240	1	6	-	42	45	-
	140	25	32	34	2	4	7
	160	10	17	21	7	10	15
	180	3½	9	13	23	24	29
P & O ('591)	500	100	107	125	5	7	14
	550	65	67	67	8	18	27
	600	20	37	36	25	48	45
Prudential ('159)	150	14	17	-	3	-	-
	160	7½	12	16	6	11	13
	170	3	6	-	15	17	-
Racal ('327)	300	34	47	54	8	15	18
	330	18	30	40	20	27	32
	360	8	18	28	42	47	52
RTZ ('444)	360	93	103	113	2	4	8
	390	65	75	87	4	8	14
	420	40	54	64	11	16	27
	460	15	30	44	27	39	47
Vaal Reefs ('588)	80	10	13	17	3	6	9
	90	6	8½	12	8	12	15
	100	2	5	7	17	20	23
Tr 12½ 1995 ('112)	110	1 3/16	1⅝	1⅞	7/16	15/16	1 3/16
	112	⅜	13/16	1 3/16	1 3/16	1 5/8	1 15/16
	114	1/16	9/16	13/16	2 3/16	2⅜	2⅝
	116	1/16	⅛	5/16	4⅜	3 1/16	3⅜

FT-SE INDEX ('1859)

Series	Jun	Jul	Aug	Sep	Jun	Jul	Aug	Sep
1650	213	218	224	232	½	3	7	10
1700	163	170	178	187	1	5	11	15
1750	113	125	134	145	2	10	17	24
1800	67	83	97	108	4	19	28	37
1850	34	52	62	76	14	35	48	55
1900	4	24	40	50	48	60	73	82
1950	½	11	21	31	85	98	109	112

June 21, 1988 Total: 37761 Calls 24264 Puts 13137 *Underlying security price. FT-SE: Calls 1339 Puts 2488

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MARKS & SUCCESS

Group Performance

In the last year, Marks and Spencer Group sales increased by 8.5% to £4,557.6 million. Profits exceeded £500 million for the first time, increasing by £69.6 million – up 16.1%. Overall profitability went up from 10.2% to 11.0%. Dividend per share increased from 4.5p to 5.1p and earnings per share were up 17.3% from 10.4p to 12.2p.

UK Sales

Our UK store sales increased by 9.6% to £4,173.6 million, 7.6% being volume growth.

Clothing sales showed particularly strong growth in the second half of the year and increased by 7.8% to £2,016.0 million.

The sales of the Homeware and Footwear Division increased by 8.7% to £486.3 million as expansion of the ranges continued.

Food sales increased by 12.0% to £1,671.3 million, significantly ahead of national retail food sales.

Store Development

During the year, £125 million was invested in store development. Selling space increased by 545,000 sq.ft and a further 2 million sq.ft were modernised. We plan to add over 400,000 sq.ft of selling space in the coming year and modernise a further 1.5 million sq.ft.

The year saw the redevelopment of our premier store at Marble Arch completed and the opening of our second edge of town store at Cheshunt.

Investment in Technology

£40 million was invested in developing information technology and we became the first major UK retailer to introduce electronic cheque writing.

We have opened a computer centre employing 450 people to deal with the developments and to support our company's growth into the 1990's.

Financial Services

There are now over 2 million chargecard holders and sales on chargecard increased by 47% to 13.4% of turnover.

International

European sales increased by 13%, with profits up by 50.6%. A particular highlight was the opening of our fourth store in Paris and we are continuing to seek further opportunities for expansion.

Overall, sales in Canada were disappointing and reflected poor levels of consumer spending generally. However, the D'Allairds Division maintained its satisfactory rate of profitability.

Profits up but GEI payout is pegged

GEI International, the Bradford engineering group, is paying an unchanged dividend of 5.85p a share in spite an increase from £4.25 million to £5.28 million in pretax profits for the year ended March.

Turnover rose from £63.9 million to £81.9 million. The level of outstanding orders at March was 30 per cent higher than a year ago.

"If the trend of profits that the company has experienced in April, May and June continues – and the chairman believes it will – then next year will show a further increase in profit," the board said.

Cookson buy

Cookson Group, the specialist metals and chemicals manufacturer, is paying £16.8 million for a 50 per cent stake in Heubach, a New Jersey producer of industrial pigments. It will pay up to £28 million for the rest of the business depending on future profits.

Salary leap

Mr RW Fielding, the chairman of CE Heath, the Lloyd's broker, received emoluments of £170,830 last year, against £46,889 the year before.

Hi-Tec backed

The £7.2 million offer for sale of shares in Hi-Tec Sports has been about twice subscribed. Details of the basis of allotment will be published today.

Ericsson deal

LM Ericsson, the Swedish electronics group, has agreed to pay Kr450 million (£41.4 million) for control of Radiosystem Sweden.

BASE LENDING RATES

ABN	8.50%
Adam & Company	8.50%
BCCI	8.50%
Consolidated Crds	8.50%
Co-operative Bank	8.50%
C. Hoare & Co	8.50%
Hong Kong & Shanghai	8.50%
Lloyds Bank	8.50%
Nat Westminster	8.50%
Royal Bank of Scotland	8.50%
TSB	8.50%
Citibank NA	8.50%

STOCK MARKET

Dealers believe Brierley is planning post-sales bid

The stock market believes that Sir Ron Brierley, the New Zealand entrepreneur, is lining up an important takeover bid following a number of disposals this week which have raised hundreds of millions of pounds.

On Monday, General Accident, the insurance composite, announced that it was paying him £264 million for his 38 per cent stake in NZI Corporation, New Zealand's largest insurance company.

This was followed a few hours later by the news that he had sold his 6 per cent holding in Scottish & Newcastle, the brewer, to rival Australian brewer Mr John Elliott's Elders IXL, raising about £55 million.

The speculators are already asking themselves what he intends to do with all this spare cash – and most take the view that he has lined up another takeover target.

He has already built up a number of strategic stakes in other companies which could be used as a springboard for a full bid. These include a 13.1 per cent holding in Ultramar, the independent oil exploration group, worth £113 million, 29.3 per cent of Molins, the specialist engineer, 17 per cent of Union Discount, worth £12.2 million, 13 per cent of British Borneo Petroleum Syndicate, 22 per cent of William Sommerville and 18.3 per cent of Viking Resources.

In addition, he is still sitting on a 27.5 per cent stake in Ocean Transport & Trading – valued at almost £90 million – after making an abortive takeover attempt a couple of years ago.

IEP Securities, Sir Ron's investment vehicle, also has smaller stakes in companies like Portals, 3.5 per cent, Caledonia Investments, 6.5 per cent, Manders, 6.7 per cent and Powell Duffryn, 3 per cent. Yesterday, it announced that it had bought a 5.16 per cent holding in Gibbs Mew, the brewer.

Dealers doubt that this drastic reshuffle in the Brierley portfolio has been undertaken for investment purposes alone. Before long they see him moving against companies such as Ultramar, unchanged at 314p, or having another crack at Ocean Transport which had been chased 19p higher to 284p by the close of business last night.

The rest of the equity market shrugged off a hesitant start but continued to grow in confidence throughout the day, helped by a firm start to trading on Wall Street. The FT-SE 100 index, down 2.7 first thing, rallied, closing at its best of the day, 16.1 points up at 1,860.1.

The narrower FT index of 30 shares finished 12.9 points better at 1,481.6.

Dealers expressed satisfaction with the market's performance and are confidently predicting that it will breach the 1,900 level shortly. The increase in inflationary pressures and the prospect of another rise in bank base rates within the next few days has now been largely discounted by the market following some better-than-expected money supply figures this week.

But the expected lurch towards dearer money turned out to be bad news for government securities which were left nursing losses of about £¼ at the longer end in thin trading.

Most of the running in the equity market was taken up by the old bid favourites which appear to have accounted for a large percentage of the 380 million shares traded on the Stock Exchange computers.

Scottish & Newcastle rose by a further 7p to a new peak of 345p on a turnover of 5.3 million shares now that Mr Elliott accounts for almost 9 per cent of the equity. There are growing hopes that Mr Elliott may soon decide to launch a full bid. Scottish & Newcastle would fit in nicely with Courage which he bought from Hanson a couple of years ago.

Cadbury Schweppes also touched 416p at one stage, before closing a net 3p up at 413p. This week, there were reports that Sir Adrian Cadbury, the chairman, had been having secret talks with Jacobs Suchard, the Swiss confectioner, about the possibility of an agreed merger.

Suchard is currently battling with rival Nestlé for control of Rowntree, while Cadbury continues to worry about the 18 per cent stake in its shares held by General Cinema, the US group.

Rowntree finished the day unchanged at £10.375 after Nestlé decided to extend its £2.2 billion bid.

Smith & Nephew, the medical and household products group, attracted speculative support, adding 6.5p to 126p as almost 2.5 million shares changed hands. The chartists are already forecasting that the shares could reach 145p before too long.

This flurry of activity in the Smith & Nephew share price has been accompanied by suggestions that its US rival, Johnson & Johnson, has been busy in recent weeks, building up a sizeable holding in the shares. New York securities houses such as Merrill Lynch, Shearson Lehman and Morgan Stanley are all said to have been big buyers of the shares.

Hoare Govett, the broker, was also said to have been picking up the shares on behalf of a client during the last account.

The speculation has been fanned by reports from Europe where executives of Johnson & Johnson addressed analysts at an international pharmaceutical seminar in Geneva on Monday.

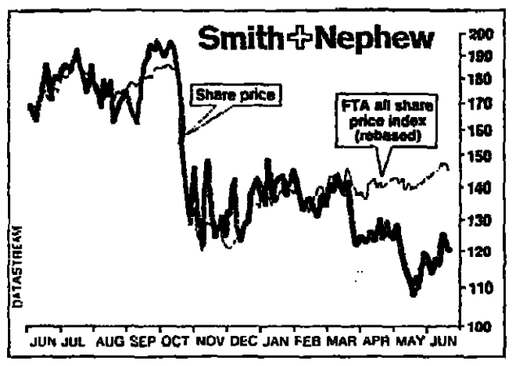
One broker commented last night: "We have had reports from our own people there that it almost turned into a Johnson & Johnson presentation."

Johnson & Johnson's message to the audience was that it intends to become more involved in Europe and hopes to take advantage of the freer market conditions after 1992. A bid for Smith & Nephew might help the Americans to achieve their goal.

Consolidated Gold Fields, the mining finance house, closed unchanged at £10.81 following a recent visit to the US by analysts. But dealers claim that the shares still have some way to run and are forecasting a rerating for them in the weeks ahead.

A number of brokers are already said to have revised upwards their estimates of asset backing. Some estimates, soon to be published, put the figure as high as £16 a share.

Michael Clark



UK Paper closed unchanged at 149p ahead of a presentation to fund managers next week. The word is that the figures for the six months to June have been brought forward by three weeks and are now expected next month. They should make pleasant reading.

Shares of high-flyer Marina Developments, the marina and boatyard operator, soared 60p to 355p. The board says it knows of no reason for "this sudden movement." The market says that a bid is on the way from Mr George Walker's Brent Walker. Brent firmed by 1p to 399p.

Dividend returns at Blacks

By Martin Waller

Blacks Leisure Group, the resurgent camping and leisurewear company, yesterday announced pretax profits of £4.76 million in the 12 months to end-February – sharply ahead of the £292,000 earned last time – along with a return to the dividend list.

On a pro forma basis, including full-year figures from S Eker, the textile converter and merchant acquired last summer, profits were £5.76 million.

The company is paying a 0.1p dividend for the year, its first since 1984.

Mr Bernard Garbacz, chairman, said growth would be concentrated on the sports retail division, with 26 shops trading and at least 10 expected to open this year. Sports-related spending is set to rise 20 per cent a year between now and 1992.

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
ADT	3,527	Coats	866	Land Sec	282	Royal Ins	617
Abbey	1,199	CU	5,082	Laporte	41	Saatchi	451
Abtd-Lyons	5,474	Core Gold	842	L&G	325	Sainsbury	692
Amstrad	2,381	Cookson	321	Lloyds	525	Scot & N	5,318
ASDA	254	Courtaulds	1,193	Lonrho	687	Sears	828
AB Foods	235	Dalgety	325	Lucas	155	Sedgwick	402
Argyll	4,558	Dee	3,281	Magnet	270	Shell	1,255
BAA	1,344	Dixons	376	M&S	1,884	Smith & N	2,472
BET	3,667	ECC	209	Maxwell Cm	427	Smith WH	11
BTR	2,383	Enterprise	499	MEPC	68	Smiths Ind	686
BAT	1,204	Ferranti	3,204	Metal Box	1,587	STC	301
Barclays	558	Fisons	1,433	Midland	885	Stan Chart	216
Bass	438	FKI Babck	1,154	NatWest	849	Storehse	4,235
Beecham	2,440	Gen Acc	801	Next	1,218	Sun Alnce	41
Beazer	307	GEC	8,432	Nth Food	52	T & N	508
Berisfd SW	227	Glaxo	1,258	P&O	199	Tarmac	938
BICC	209	Globe Inv	236	Pearl	140	Tate & Lyle	116
Blue Arrow	606	Glynwed	1,148	Pearson	49	TSB	1,787
Body Circle	305	Granada	266	Pilkington	2,913	Tesco	3,438
BOC	384	Grand Met	2,351	Plessey	2,013	Thorn EMI	207
Boots	1,672	GUS 'A'	59	Prudential	1,718	Trafalgar	415
BPB	599	GRE	716	Racal	3,266	THF	849
Br Aero	974	GKN	582	Rk Hovis	424	Ultramar	1,287
Br Airways	3,555	Guinness	263	Rank	530	Unigate	905
Br Comm	796	Hamm 'A'	83	R&C	212	Unilever	2,519
Br Gas	8,760	Hanson	11,223	Redland	607	Utd Bis	707
Br Petrol	3,425	Hawker	728	Reed	2,270	Utd News	383
Br Telecm	1,410	Hillsdown	781	Reuters	240	Wellcome	571
Bntol	n/a	IMI	1,596	RMC Gp	224	Whitbrd	1,054
Bunzl	355	ICI	371	RTZ	809	Williams	501
Burmah	831	Inchcape	490	R-Royce	2,269	Willis Fab	300
Burton	2,730	Jaguar	1,019	Rothmn 'B'	80	Wimpey G	1,162
C&W	2,158	Lasmo	180	Rowntree	229	Woolworth	343
Cadbury	3,425	Ladbroke	324	Royal Bank	277	Equities page 31	

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
June 13	June 24	September 15	September 26

Call options were taken out on: 21/6/88 BP New, Cowan de Groot, Virgin, Unitech, London Securities, Cityvison, Scottish & Newcastle, Norlook Capital, Howard Holdings, Tex Holdings, Aberforyle, Argyle Group, Amstrad, Norm Kalgurli Mines, Thomson T-Line

Puts: Bremner, S Miller.

Put & Call: Inoco

Application has been made to the Council of The Stock Exchange for the ordinary share capital of The Builder Group PLC issued and now being issued to be admitted to the Official List. It is expected that admission to the Official List will become effective and that dealings in the ordinary shares will commence on Wednesday, 6th July, 1988.

THE BUILDER GROUP PLC

(Registered in England — No. 118651)

Placing and Offer for Sale by

Samuel Montagu & Co. Limited

of

3,600,000 ordinary shares of 10p each at 125p per share payable in full on application

SHARE CAPITAL

Authorised		Issued and now being issued fully paid
£2,200,000	In ordinary shares of 10p each	£1,640,000

The Builder Group is a leading UK publisher of specialist business periodicals directed at professionals and management in the building and property industries. The Group publishes 14 periodicals with an aggregate circulation of 262,000.

Pursuant to the Placing, 2,400,000 ordinary shares will be placed principally with institutional investors. Of the 1,200,000 ordinary shares being offered for sale, up to 250,000 are available in the first instance to satisfy applications from employees of The Builder Group.

Particulars relating to the Company are available from the Company Announcements Office of The Stock Exchange until Friday, 24th June, 1988 and in the Extel Statistical Service. Copies of the Listing Particulars (on the terms of which alone applications can be considered) together with application forms may also be obtained during normal business hours (Saturdays and public holidays excepted) up to and including Tuesday, 5th July, 1988 from:—

Samuel Montagu & Co. Limited, 10 Lower Thames Street, London, EC3R 6AE, 01-260 9000

Laurence Prust & Co. Ltd., 27 Finsbury Square, London, EC2A 1LP

National Westminster Bank PLC, New Issues Department, 2 Princes Street, London, EC2P 2BD

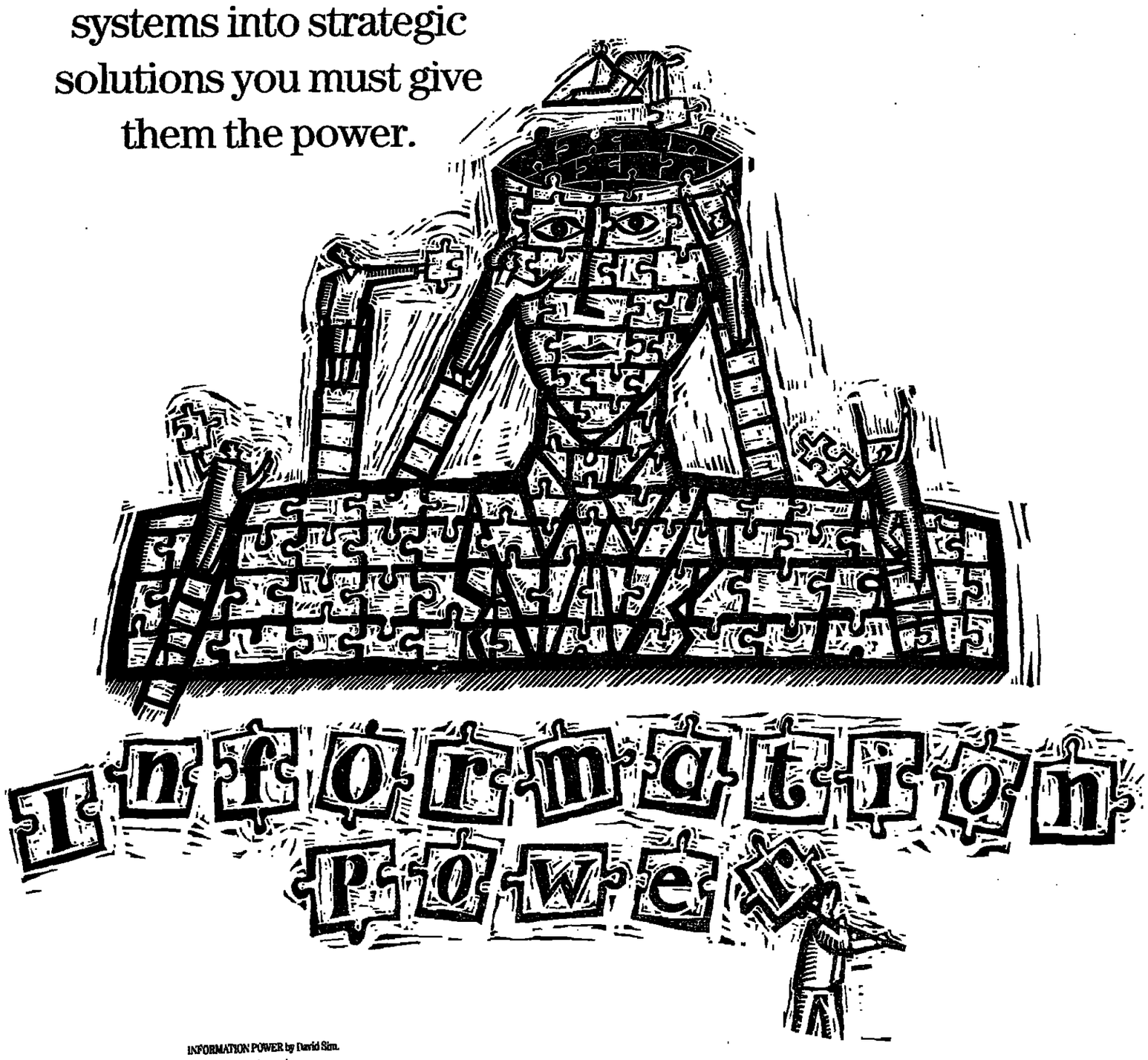
and from The Builder Group PLC, Builder House, 1-3 Pemberton Row, London, EC4P 4HL and from the main branches of National Westminster Bank PLC in the following locations:— Birmingham, Bristol, Cardiff, Edinburgh, Glasgow, Leeds, Liverpool, Manchester.

The application lists will open at 10.00 a.m. on Tuesday, 28th June, 1988 and may be closed at any time thereafter.

22nd June, 1988

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Asian Pacific	69.5	74.3	-0.7	1.72
Assets & Earns	139.0	147.9e	+0.1	1.81
Capital Res	78.1	79.4	+0.1	3.78
Comm Energy	101.9	108.9	-0.4	0.97
Euro Capital	70.5	74.9	-0.5	1.00
General	108.3	116.3	-0.1	2.54
Japan	98.1	102.7	-1.0	-
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Do Acc	190.1	202.2	+1.1	1.45
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Income Gth	256.6	272.9	+0.9	5.48
Master Acc	73.3	78.3e	-0.2	5.27
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Ethical Tst	42.4	45.3e	+0.1	2.76

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28, Criswell St, London EC1Y 4TY Tel: 01-374 6801

	Bid	Offer	Chng	Yld
UK Growth	31.7	33.7	+0.1	3.12
N Amer Inc	24.8	26.4	-	4.55
World Gth	40.0	42.5e	-0.1	1.12
Extra Inc	38.7	41.1e	+0.2	4.79
Formerly Baltic Trust Managers				
American	49.7	53.3	-0.3	2.13
Amer Extra Inc	26.9	27.5e	-0.2	4.36
Australasian	24.2	25.8	-0.1	1.34
Formerly	42.6	45.4	-0.1	0.00
American	23.6	25.2e	-0.1	9.48
Amer Exb	36.4	38.8	-0.1	4.36
Australian	54.6	58.0e	-0.3	2.19
Eastern	68.5	72.7	+0.1	3.86
Equity Inc	119.4	126.8e	-0.9	0.00
Europe	112.9	119.9	-0.6	0.00
Exempt Tst	58.2	61.8	+0.6	2.20
Growth & Inc	76.4	81.0	+0.2	4.29
Do Acc	118.9	126.1	+0.2	2.20
Global Gth	61.6	65.3	-0.3	0.00
Japan Spec	148.8	156.5	-2.3	0.00
Japan Gth	146.2	155.2	-2.7	0.00
First Europe	102.6	108.8	-0.9	0.50
First Japan	106.7	113.6	-0.7	0.50
First N Amer	42.7	45.3e	-0.3	0.00
First Smlr Co	122.6	130.0	-1.3	0.00
N Amer Spec	39.8	42.2	-0.3	0.30
UK Growth	98.87	92.63	+0.02	5.24

BROWN SHIPLEY
9-17, Fenchurch Rd, Heywards Heath Tel: 0444 458144

	Bid	Offer	Chng	Yld
Financial	159.6	169.2	-1.9	3.91
Smlr Co Acc	287.9	312.4	-1.1	0.82
Do Inc	181.9	197.4	-0.4	0.82
High Income	81.3	86.3	-0.6	5.68
Income	98.0	104.9	-2.1	5.34
Man Portf Inc	86.5	91.7	-0.2	2.23
Do Acc	147.0	156.0	-0.4	2.23
Nth Americ an	43.5	48.5	-0.3	0.21
Orient	104.7	111.9	-0.6	0.00
Recovery	64.2	68.1e	-1.2	0.35
German	22.1	23.6	-0.3	1.90
Int Recov	24.6	26.1	-0.2	1.66
Europe	16.9	17.9	-0.1	1.00
Conv General	25.3	26.7e	-0.1	7.00

BUCKMASTER MANAGEMENT
The Stock Exchange, Tokenhouse Yard, EC2P 2JT
Tel: 01-588 2868 or 623 2245

	Bid	Offer	Chng	Yld
Emerg Inc	60 6	64.3	+0.4	2.00
Fellowship Inc	62.4	66.2	-0.1	2.00
General Inc 4	255 6	271.2e	-1.1	3.00
Do Acc 4	422.2	448.0e	-1.9	3.00
Income Fd 3	136.4	144.7	-0.4	5.50
Do Acc 3	256.8	272.6	-0.7	5.50
Int Income 2	104.6	110.6	-0.3	2.00
Do Acc 2	141.5	149.5	-0.5	2.00
Smlr Inc 5	91.9	96.9c	-3.3	1.85
Do Acc	99.6	105.3c	-3.4	1.85

BURRAGE UNIT TRUST MANAGEMENT LTD
117 Fenchurch Street London EC3M 5AL
Tel: 01-480 7216
Stk Gt Fxd Int 51.7 52.7 .. 1.37

CANNON FUND MANAGERS
1, Olympic Way, Wembley Middx HA9 0NB
Tel: 01-902 8876

	Bid	Offer	Chng	Yld
Growth	34.2	36.9e	+0.2	2.76
Income	41.1	43.6e	+0.3	4.44
Far East	40.2	42.7e	-0.2	0.19
Nth American	27.1	28.8e	-0.2	0.70
Global	45.0	47.9	-0.2	0.72
European	39.3	43.3	-0.2	1.26
Japan	89.8	95.7	-1.2	0.01
Strategic Opp	50.8	54.0	+0.3	1.39
Do Acc	47.8	50.9	-	3.33
Intl Currency	44.8	47.7	..	5.90

CAPEL (JAMES) MANAGEMENT
PO Box 552 Winchester Hse, 77 London Wall, London EC2N 1DE Tel: 01-588 0998

	Bid	Offer	Chng	Yld
Capital	401.4	428.4	+0.6	3.15
European S S	48.4	52.7	-0.3	3.09
Far East S S	61.9	65.3	-0.5	0.84
Gold Gen S S	35.6	39.3	-0.7	0.85
Income	360.8	374.4	+1.3	5.03
Intl Sp Sits	48.8	52.0	-0.2	1.97
Nth Amer	227.2	242.5	-1.3	1.97

CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND
2, Fore Street, London EC2Y 5AQ Tel: 01-588 1815

	Bid	Offer	Chng	Yld
Investment	440.05	e	..	4.83
Fixed Int	146.15		..	8.76
Deposit	100.0		..	8.55

CHARITIES OFFICIAL INVESTMENT FUND
2, Fore Street, London EC2Y 5AQ Tel: 01-588 1815

	Bid	Offer	Chng	Yld
Income	414.9	e	..	5.18
Acc	£13.0335		..	-
Deposit	100.0		..	7.50

CHASE MANHATTAN FUND MNGRS
Woolgate House, Coleman Street London EC2P 2HD Tel: 01-606 6622

	Bid	Offer	Chng	Yld
Man Resrve	22.9	24.2	..	-
SG Special Sits	64.1	67.9e	..	0.40

CLERICAL MEDICAL UNIT TRUST MANAGERS
Narrow Plain, Bristol BS2 0JH Tel: 0800 373980

	Bid	Offer	Chng	Yld
Amer Gth	19.3	20.5	..	0.35
Atlas Gth	22.4	23.8	-0.2	0.76
Dragon Gth	24.6	26.1	-0.3	1.67
Equity Hi Inc	58.6	62.1e	..	4.78
Do Acc	59.5	63.0	..	4.78
European Gth	24.8	26.3	-0.2	1.56
Far Eastern	21.8	23.6	+0.1	0.92
Fix & Prop	62.3	67.2	+0.2	2.42
Hi Yield	75.1	79.6	+0.1	8.81
Income & Gth	306.2	324.4e	+0.2	4.41
Ind Earnings	179.3	189.9	-0.6	2.94
Int Gth Inc	88.8	94.6	-0.5	2.63
Japan Gen Acc	107.0	113.4	-0.6	0.00
N Amer Gth Inc	110.7	119.1c	-0.6	2.88
Preference Inc	133.7	141.6	+1.4	8.53
Smlr Co Div Inc	95.4	101.1c	-0.1	4.30
Smlr Co Gen	260.8	276.4	-0.1	1.60
Spec Sits Inc	135.3	143.3e	+0.8	1.45
Uk Growth	379.8	402.3c	+0.2	3.24

ALLIED DUNBAR UNIT TRUSTS
Allied Dunbar Centre, Swindon SN1 1EL.
Tel: 0793 29291 dealing 0793 610388

	Bid	Offer	Chng	Yld
Higher Inc	298.2	316.1	..	4.69
Equity Inc	177.7	188.4e	+0.1	4.15
High Yield	175.1	185.6	+0.3	8.46
Balanced	416.9	441.9e	+0.4	3.34
Amer Inc	27.7	29.5	-0.1	4.10
World Ass Val	28.5	29.2	-0.1	0.01
Japan	141.9	151.1	-1.3	0.01
Sec of Amer	180.1	191.8e	-1.4	0.90
Asset Value	330.8	340.1e	-0.3	2.93
D'sea Earn	127.1	135.2e	-0.7	3.77
Recovery	99.9	105.9	+0.4	2.96
UK Spec Sits	257.6	273.1	-0.6	2.53
Smlr Co	167.6	177.7c	+0.3	2.07
Capital	262.8	267.2	+0.3	2.07
Amer Spec Sit	59.9	63.8	-0.3	0.00
Internasional	91.2	97.7	-0.5	1.02
Growth & Inc	153.7	162.4	+0.5	3.47
Euro Gth	17.2	18.7	+0.1	0.00
Pacific	221.4	235.8e	-2.8	0.20
2nd Smlr Co	191.4	202.9	+0.2	1.61

BARCLAYS UNICORN
Unicorn House, 252, Romford Rd E7 Tel: 01-534 5544

	Bid	Offer	Chng	Yld
Capital	79.8	85.2	+0.1	3.20
Euro Gth Inc	81.2	86.3	+0.3	1.46
Extra Income	94.9	101.9	+0.1	5.41
General	167.8	179.0	-0.1	3.35
Gilt & Fixed Inc	92.7	98.5e	..	9.65
Income Tst	407.6	434.9	+0.6	3.97
Int Income	48.4	51.7	-0.3	3.59
Smlr Co Inc	38.7	41.3	..	1.39

BARING FUND MANAGERS
PO Box 158, Backenham, Kent BR3 4XQ Tel: 01-658 6022

	Bid	Offer	Chng	Yld
American EVS	54.8	59.1	-0.6	0.90
Australia	68.4	72.9	+1.2	0.00
Eastern	24.5	27.5	-0.1	0.00
Equity Inc	68.5	72.7	+0.1	5.26
Europe	119.4	126.8e	-0.9	0.00
Exempt Tst	58.2	61.8	+0.6	2.20
Growth & Inc	76.4	81.0	+0.2	4.29
Do Acc	118.9	126.1	+0.2	2.20
Global Gth	61.6	65.3	-0.3	0.00
Japan Spec	148.8	156.5	-2.3	0.00
Japan Gth	146.2	155.2	-2.7	0.00
First Europe	102.6	108.8	-0.9	0.50
First Japan	106.7	113.6	-0.7	0.50
First N Amer	42.7	45.3e	-0.3	0.00
First Smlr Co	122.6	130.0	-1.3	0.00
N Amer Spec	39.8	42.2	-0.3	0.30
UK Growth	98.87	92.63	+0.02	5.24

BARING FUTURES MANAGERS
Baring Investment Services Ltd, 8 Bishopsgate, EC2N 4BQ Tel: 01-283 8822

	Bid	Offer	Chng	Yld
Japan Fixed Inc	97.7	102.6	-0.7	1.44
International	70.7	75.2	-0.1	1.99
Do Acc	92.4	98.2	-0.1	1.99
Hi Income	55.9	59.4	..	5.64
Fund Invest	97.7	103.6	-0.2	2.42
Do Acc	148.0	157.3	-0.3	2.42
UK Growth	21.6	22.9	..	4.31
N American	43.3	46.0	..	1.34
Swiss Balncd	39.1	41.6	-0.2	3.70

AETNA UNIT TRUSTS LTD
401, St. John Street London EC1V 4QE Tel: 01-837 6494

	Bid	Offer	Chng	Yld
Euro Gth Acc	405.6	423.1e	+0.4	4.53
Exempt	217.8	233.6e	-2.5	0.00
Far Eastern	217.8	233.6e	+0.2	2.42
Fix & Prop	62.3	67.2	+0.2	2.42
Hi Yield	75.1	79.6	+0.1	8.81
Income & Gth	306.2	324.4e	+0.2	4.41
Ind Earnings	179.3	189.9	-0.6	2.94
Int Gth Inc	88.8	94.6	-0.5	2.63
Japan Gen Acc	107.0	113.4	-0.6	0.00
N Amer Gth Inc	110.7	119.1c	-0.6	2.88
Preference Inc	133.7	141.6	+1.4	8.53
Smlr Co Div Inc	95.4	101.1c	-0.1	4.30
Smlr Co Gen	260.8	276.4	-0.1	1.60
Spec Sits Inc	135.3	143.3e	+0.8	1.45
Uk Growth	379.8	402.3c	+0.2	3.24

ALLIED DUNBAR UNIT TRUSTS
Allied Dunbar Centre, Swindon SN1 1EL.
Tel: 0793 29291 dealing 0793 610388

	Bid	Offer	Chng	Yld
Higher Inc	298.2	316.1	..	4.69
Equity Inc	177.7	188.4e	+0.1	4.15
High Yield	175.1	185.6	+0.3	8.46
Balanced	416.9	441.9e	+0.4	3.34
Amer Inc	27.7	29.5	-0.1	4.10
World Ass Val	28.5	29.2	-0.1	0.01
Japan	141.9	151.1	-1.3	0.01
Sec of Amer	180.1	191.8e	-1.4	0.90
Asset Value	330.8	340.1e	-0.3	2.93
D'sea Earn	127.1	135.2e	-0.7	3.77
Recovery	99.9	105.9	+0.4	2.96
UK Spec Sits	257.6	273.1	-0.6	2.53
Smlr Co	167.6	177.7c	+0.3	2.07
Capital	262.8	267.2	+0.3	2.07
Amer Spec Sit	59.9	63.8	-0.3	0.00
Internasional	91.2	97.7	-0.5	1.02
Growth & Inc	153.7	162.4	+0.5	3.47
Euro Gth	17.2	18.7	+0.1	0.00
Pacific	221.4	235.8e	-2.8	0.20
2nd Smlr Co	191.4	202.9	+0.2	1.61

BARCLAYS UNICORN
Unicorn House, 252, Romford Rd E7 Tel: 01-534 5544

	Bid	Offer	Chng	Yld
Capital	79.8	85.2	+0.1	3.20
Euro Gth Inc	81.2	86.3	+0.3	1.46
Extra Income	94.9	101.9	+0.1	5.41
General	167.8	179.0	-0.1	3.35
Gilt & Fixed Inc	92.7	98.5e	..	9.65
Income Tst	407.6	434.9	+0.6	3.97
Int Income	48.4	51.7	-0.3	3.59
Smlr Co Inc	38.7	41.3	..	1.39

BARING FUND MANAGERS
PO Box 158, Backenham, Kent BR3 4XQ Tel: 01-658 6022

	Bid	Offer	Chng	Yld
American EVS	54.8	59.1	-0.6	0.90
Australia	68.4	72.9	+1.2	0.00
Eastern	24.5	27.5	-0.1	0.00
Equity Inc	68.5	72.7	+0.1	5.26
Europe	119.4	126.8e	-0.9	0.00
Exempt Tst	58.2	61.8	+0.6	2.20
Growth & Inc	76.4	81.0	+0.2	4.29
Do Acc	118.9	126.1	+0.2	2.20
Global Gth	61.6	65.3	-0.3	0.00
Japan Spec	148.8	156.5	-2.3	0.00
Japan Gth	146.2	155.2	-2.7	0.00
First Europe	102.6	108.8	-0.9	0.50
First Japan	106.7	113.6	-0.7	0.50
First N Amer	42.7	45.3e	-0.3	0.00
First Smlr Co	122.6	130.0	-1.3	0.00
N Amer Spec	39.8	42.2	-0.3	0.30
UK Growth	98.87	92.63	+0.02	5.24

BRITANNIA UNIT TRUST MANAGEMENT LTD
Britannia House, 1 Queen Street, London EC4R 1YB Tel: 01-623 4200

	Bid	Offer	Chng	Yld
Gilt Fund	133.2	141.0e	-0.9	1.72
Equity Fund	73.4	77.7	..	3.12
Prop Fund	70.7	74.9	..	3.22
Cap Gth	70.7	74.9	..	1.25
Inv Tst Fnd	77.7	82.3e	..	1.25

KEY FUND MANAGERS
66, High Street Hythe Kent CT21 5AJ Tel: 0303 64779

	Bid	Offer	Chng	Yld
Equity & Gen	56.9	60.7	..	1.71
Gilt/Fxd Interest	72.2	76.1	..	8.56
Inc Plus	135.4	144.8e	-0.1	7.12
Income	88.2	85.9e	+1.3	3.67
International	56.0	59.8e	..	0.94
Smlr Co	51.0	54.5	+0.1	1.73

KLEINWORT BARRINGTON LIMITED
10 Fenchurch St London EC3 Tel: 01-623 8000 Dealers:01-626 0776

	Bid	Offer	Chng	Yld
Income Trusts				
Extra Income	50.9	54.2e	+0.2	5.95
Inc Acc	51.6	54.9e	+0.2	5.95
Gth Yield Inc	106.3	111.7e	-0.1	9.66
Do Acc	214.1	220.0	-0.3	9.66
Global Inc	145.3	154.8e	+0.2	4.45
Do Acc	252.2	270.0e	+0.4	4.45
High Yield Inc	124.2	121.5c	-0.2	5.07
Do Acc	243.1	258.6	-0.3	5.07
Capital Gth Trusts				
Am Sm Co Inc	51.1	54.4	-0.2	0.52
Do Acc	62.6	66.0	-0.2	0.52
N American Inc	41.2	44.4e	-0.1	1.77
Do Acc	49.2	52.3	..	1.77
European Inc	82.8	88.1e	-0.3	2.09
Do Acc	104.4	111.1e	-0.3	2.09
Euro Spec Inc	56.7	60.3c	-0.1	2.00
Do Acc	58.7	62.5c	-0.1	2.00
Fd Of Invst Inc	20.9	22.2	..	2.24
Do Acc	29.9	31.8	..	2.24
General Inc	197.5	210.1	+0.4	2.93
Do Acc	278.8	296.4	+0.6	2.93
Intl Recov Inc	116.6	124.0e	+0.3	1.90
Do Acc	133.8	142.4e	+0.4	1.90
Japan Inc	302.7	322.0	-1.9	0.20
Do Acc	306.0	325.5	-1.6	0.20
Jap Spec Inc	150.8	170.0	+1.7	0.03
Do Acc	160.6	170.8	+1.7	0.03
Financial Sec	41.9	44.7e	-0.1	2.83
Gold	51.7	55.7e	-0.1	0.26
Do Acc	53.7	57.9e	-0.1	0.26
Int Leisure	15.5	16.5	..	0.00
Prop Shares	20.2	21.5e	..	4.49
UK Income	240.4	256.4	..	
Sector Specialist Funds				
Commod	151.3	161.4e	..	1.72
Financial Sec	41.9	44.7e	..	2.83
Gold	51.7	55.7e	..	0.26
Do Acc	53.7	57.9e	..	0.26
Int Leisure	15.5	16.5	..	0.00
Prop Shares	20.2	21.5e	..	4.49
Utility Energy	57.5	61.4	..	1.32
World Tech	36.4	38.8	..	0.49
Exempt Funds				
Exempt	107.8	112.9e	..	3.54
Growths Growth Funds				
American Gth	83.8	88.4	..	1.73
Australian Gth	42.8	45.6	..	0.00
Australasian	213.8	228.0	..	0.00
Euro Pwf	85.3	89.7	..	0.82
Far East	88.2	93.9	..	0.82
Euro Smlr Co	11.8	12.6	..	0.00
Far East	68.2	72.6	..	0.00
French Gth	25.6	28.2	..	0.00
Japan Gth	54.7	58.2	..	0.00
Japan Smlr Co	35.5	38.7e	..	0.00
Intl Growth	265.3	38.7e	..	1.78
Intl Recovery	107.5	114.6	..	0.00
Pacific Gth	107.8	114.7e	..	0.00
Japan Fwf	101.3	108.1e	..	0.00
Japan Sm Co	25.4	27.1	..	0.00
Sing Asean Inc	28.9	31.5e	..	0.00
Do Acc	28.9	31.5e	..	0.00
Spec Sits Inc	28.3	30.2e	..	1.48
Do Acc	29.9	31.9e	+0.2	1.48
Tokyo Fd Inc	76.5	79.1e	..	0.00
Do Acc	77.1	79.8e	..	0.00
Overseas Income Funds				
Int Bond	48.6	49.3	..	8.41
Int'l Gth	54.6	58.2	..	3.47
US Income	47.3	50.5	..	4.24
Do Acc	53.9	57.5	..	3.61
NEL Trusts				
Nelstar Gth	71.2	73.0	..	8.82
Nelstar Europe	57.7	61.5	-0.1	0.53
Extra Inc	215.8	229.3	-0.2	5.77
Financial	177.7	188.8	-0.5	2.97
General	59.5	63.4e	..	3.57
Income Gth	51.6	55.0e	+0.1	3.53
Int Recovery	133.1	141.9	-0.9	0.56
N Amer Gth	213.6	227.7	-1.4	0.00
Pacific	274.7	293.0	-0.9	1.67
Prop Shares	65.3	69.6	-0.1	0.00
SE Asia	70.6	75.3	-1.1	0.50
Spec Sit Acc	352.2	375.5e	+1.4	1.55

MLA UNIT TRUST MANAGEMENT
1, Sessions House Square, Maidstone, Kent ME14 1XX Tel: 0622 674731

	Bid	Offer	Chng	Yld
American	22.2	23.6	-0.1	0.19
Emerging	38.6	41.1e	+0.1	2.80
International	35.5	37.8	+0.1	1.58
Managed Port	98.0	101.6	-0.3	3.25
Meridian Inc	98.0	101.7	+0.1	5.81
Smlr Co Inc	172.0	182.4	+1.0	1.43
Do Acc				

MIM BRITANNIA UNIT TRUST MANAGERS LTD
11 Devonshire Square London EC2M 4YR Tel: 01-626 3434 Dealing only: 0800 010733 (Secretary) 0800 010333 (Public)

	Bid	Offer	Chng	Yld
UK Specialist Trusts				
Gth Gtr	64.5	68.8	..	3.47
Smaller Co	210.9	225.0	..	0.90
Special Sits	98.1	104.7	..	0.86
General Funds				
UK Growth	101.4	107.9	-0.5	3.88
European Gth	101.5	112.8	-0.2	2.58
Int Gth	101.5	108.0	-0.5	2.23
UK Equity Inc	102.4	108.9	-0.1	4.82
Japanese	139.3	148.2	-1.7	0.00
N American	70.3	75.1e	-0.3	0.85
Hcbb Spec Sits	82.1	87.4c	-1.1	2.33
Hcbb UK Gth	93.1	99.1	+0.3	2.53
Hcbb Premier	42.4	45.3e	..	7.38
Hcbb Euro Gth	42.5	45.2e	..	2.09
Hcbb Eqty Inc	83.4	87.8e	+0.2	4.30
Hcbb Int Sm Co	44.0	46.8	-0.3	0.05

M IN SCHRODER
Enterprise House, Portsmouth Tel: 0705 827733 Dealing 0705 861222

	Bid	Offer	Chng	Yld
American Acc	24.4	26.0e	-0.2	1.32
Australia Acc	172.5	183.2e	-3.5	0.79
Conscience Inc	43.0	45.7e	-0.4	2.14
Do Acc	44.3	47.2e	+0.2	2.14
European Inc	103.2	109.8	-0.5	0.95
Do Acc	107.0	113.7	-0.6	0.95
Extra Inc Acc	73.1	75.7e	+0.2	5.43
Far East	82.0	87.3e	+0.1	0.43
F East Gth Acc	91.5	97.4	-0.8	0.00
Gilt/Fxd Inc	55.4	58.5	-0.4	9.00
Gold Fd Inc	34.7	37.0	+0.1	1.66
Do Acc	47.7	50.8	+0.1	1.66
Income Inc	44.8	47.7e	+0.1	5.64
Do Acc	107.8	114.7e	+0.4	5.64
Intl Income	37.4	39.8e	+0.2	3.32
Do Acc	42.6	45.3e	+0.2	3.32
Japan Fd Inc	91.3	97.1e	-0.4	0.00
Do Acc	97.2	103.4e	-0.4	0.00
Japan Sm Co	25.4	27.1	-0.1	0.00
Sing Asean Inc	28.9	31.5e	..	0.00
Do Acc	28.9	31.5e	..	0.00
Spec Sits Inc	28.3	30.2e	+0.2	1.48
Do Acc	29.9	31.9e	+0.2	1.48
Tokyo Fd Inc	76.5	79.1e	..	0.00
Do Acc	77.1	79.8e	..	0.00
Overseas Income Funds				
Int Bond	48.6	49.3	..	8.41
Int'l Gth	54.6	58.2	..	3.47
US Sm Co Acc	45.4	48.3	-0.3	0.00
UK Equity Inc	123.7	131.6	-0.2	3.39
Do Acc	197.4	210.0	+0.4	3.39

PEARL TRUST MANAGEMENT LTD
252, High Holb, WC1V 7EB Tel: 01-405 8441

	Bid	Offer	Chng	Yld
Income Tst	100.7	107.1	+0.5	2.82
Do Acc	156.5	166.3	+0.8	2.82
Int Equity	134.4	142.9	-0.2	1.99
Int Equity Inc	140.9	149.9	-0.2	1.99
Do Acc	143.5	152.7	-0.2	1.99
Equity Tst Inc	152.4	162.1e	+1.1	3.08
Do Acc	157.3	167.3e	-2.7	3.06

PERPETUAL UNIT TRUST
48, Hart Street, Henley On Thames Tst: 0491 576868

	Bid	Offer	Chng	Yld
Intl Gth	288.7	298.0	-1.32	1.71
Income	211.4	225.1	+0.55	4.68
Worldwide Rec	141.5	151.1	-0.61	1.72
Amer Gth	64.92	68.22	-0.22	0.89
Intl Emerg Co	73.26	78.23	-0.16	1.35
Far East Gth	141.6	151.2	-0.4	1.05
European Gth	50.59	54.03	+0.05	1.59
UK Growth	37.78	40.35	+0.25	2.89
High Income	32.59	34.82	+0.06	6.38
Jap Gth	57.34	103.8	-0.83	0.10

PROLIFIC UNIT TRUST MANAGERS LTD
222, Bishopsgate, London EC2 Tel: 01-247 7544/7

	Bid	Offer	Chng	Yld
International	113.5	121.8	..	0.59
High Income	78.7	84.5	..	3.68
Gchr & Gth	124.4	133.0e	..	0.00
Far Eastern	221.8	238.0	..	0.00
Nth American	110.1	118.2	..	0.00
Spec Sits	85.7	92.0e	..	2.31
Technology	122.5	131.5e	..	0.00
Extra Income	119.6	128.4e	..	4.52
Euro Gth / Inc	39.7	42.6	..	3.00

MORGAN GRENFELL UNIT TRUST MANAGERS
48, New Broad Street, London EC2M 1UT Tel: 01-638 5626 Enquiries: 01-588 0123

	Bid	Offer	Chng	Yld
American Gth	101.4	107.9	-0.5	3.88
European Gth	105.0	112.8	-0.2	2.58
Int Gth	101.5	108.0	-0.5	2.23
UK Equity Inc	102.4	108.9	-0.1	4.82
Japanese	139.3	148.2	-1.7	0.00
N American	70.3	75.1e	-0.3	0.85
Hcbb Spec Sits	82.1	87.4c	-1.1	2.33
Hcbb UK Gth	93.1	99.1	+0.3	2.53
Hcbb Premier	42.4	45.3e	..	7.38
Hcbb Euro Gth	42.5	45.2e	..	2.09
Hcbb Eqty Inc	83.4	87.8e	+0.2	4.30
Hcbb Int Sm Co	44.0	46.8	-0.3	0.05

NM ROTHSCHILD FUND MANAGEMENT LIMITED
St Swithins Lane, London EC4N 8NR Tel: 01-934 2881/4

	Bid	Offer	Chng	Yld
Income	110.8	117.9e	..	3.62
Japan	218.4	232.3	-2.3	0.00
Major UK Co	58.9

STOCK EXCHANGE PRICES

Selective support

ACCOUNT DAYS: Dealings began June 20. Dealings end July 1. §Contango day July 4. Settlement day July 11. §Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price/earnings ratios are based on middle prices. (aa) denotes Alpha Stocks. (VOLUMES: PAGE 29).

Portfolio
—PLUS NEW—
Accumulator

From your Portfolio gold card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily or accumulator dividend figures. If it matches or betters this figure you have won outright or a share of the daily or accumulator prize money stated. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Heywood Williams	Building,Roads	
2	Midland (aa)	Banks,Discount	
3	Buckleys	Breweries	
4	Third Mile	Industrials S-Z	
5	Drums Grp (aa)	Drapery,Stores	
6	Jaguar (aa)	Motors,Aircraft	
7	Crest Nicholson	Building,Roads	
8	Beecham (aa)	Industrials A-D	
9	Volex	Electricals	
10	Ryl Bk Scot (aa)	Banks,Discount	
11	Ellis & Everard	Chemicals,Plas	
12	Woolworth (aa)	Drapery,Stores	
13	Adwest	Industrials A-D	
14	Bernard (S&W) (aa)	Foods	
15	Mitel	Electricals	
16	Helical Bar	Property	
17	GEC (aa)	Electricals	
18	Reuters (aa)	Industrials L-R	
19	Virgin	Leisure	
20	WPP	Paper,Print,Adv	
21	Black Arrow	Industrials A-D	
22	Transport Dev	Industrials S-Z	
23	Cable Wireless (aa)	Electricals	
24	Allied Colloids	Chemicals,Plas	
25	Amstrad (aa)	Electricals	
26	Cray Elect	Electricals	
27	Boots (aa)	Industrials A-D	
28	Hawker Siddly (aa)	Industrials E-K	
29	RHP	Industrials L-R	
30	Acre Oil	Oil,Gas	
31	Staveley	Industrials S-Z	
32	Howden	Industrials E-K	
33	Medminster	Leisure	
34	Hammerson	Property	
35	Dee (aa)	Foods	
36	Barclays (aa)	Banks,Discount	
37	Coalite	Chemicals,Plas	
38	Br Aerospace (aa)	Motors,Aircraft	
39	BAT (aa)	Tobaccos	
40	Logica	Electricals	
41	Unigate (aa)	Foods	
42	Accord	Newspapers,Pub	
43	GKN (aa)	Industrials E-K	
44	Auto Sec	Electricals	

© Times Newspapers Ltd. Daily Total

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

Portfolio
—PLUS NEW—
Accumulator
© Times Newspapers Limited
DAILY DIVIDEND £4,000
Claims required for 52 points
ACCUMULATOR £86,000
Claims better than 52 points
Claimants should ring 0254-53272

BRITISH FUNDS

1988 High	Low	Stock	Price	Chge	Int only yld%	Gross Red yld%
SHORTS (Under Five Years)						
100⅝	99⅝	Treas 9½% 1988	100⅝	..	9.4	9.048
100⅜	98⅛	Treas 11¾% 1988	101⅛	..	11.5	9.304
103⅛	98⅛	Treas 10¾% 1989	101⅞	..	10.5	9.370
103⅜	98⅜	Exch 10¾% 1989	102⅜	..	10.5	9.446
104⅜	98⅛	Exch 10¾% 1989	101⅞	+⅛	10.5	8.892
103½	98¾	Exch 11% 1989	101¾	..	10.8	9.418
97⅜	93⅜	Treas 9% 1989-89	98⅜	..	9.1	7.508
101⅝	95⅝	Treas C 9% 1990	100⅝	..	8.4	9.347
97⅛	94⅛	Treas 9% 1990	97	..	9.0	9.300
101¼	95⅛	Treas 9% 1990	100⅝	..	12.3	9.413
98⅜	93⅜	Treas 13% 1990	99⅝	+⅛	10.7	9.384
104⅜	97⅜	Exch 11% 1990	103⅜	..	11.9	9.449
107⅛	99⅜	Exch 12¼% 1990	102⅝	..	12.0	9.476
93⅜	91⅛	Treas 8½% 1990	92⅜	..	9.2	9.472
98¼	96⅛	Treas 8¾% 1987-90	98⅛	..	8.9	8.738
103⅛	97⅜	Treas 10% 1990	101⅛	..	9.9	9.409
91⅝	88⅛	Exch 9¾% 1990	90⅝	..	9.7	9.121
106⅞	97⅜	Treas C 13% 1990	102⅝	..	11.1	9.433
100⅜	98⅜	Exch 11½% 1991	100⅛	..	11.1	9.453
95⅛	89⅜	Fund 5¾% 1987-91	93⅝	..	6.1	8.340
107⅛	100⅝	Exch 11% 1991	104⅝	..	10.5	9.468
99⅜	87⅞	Treas 9% 1992	98⅛	+⅛	8.3	7.414
98⅜	92⅜	Treas 9% 1992	96⅜	..	8.3	9.263
113⅛	104⅜	Treas 12¾% 1992	110⅝	..	11.5	9.388
104⅜	96⅛	Treas 10% 1992	101⅞	..	9.8	9.386
106½	103⅜	Treas C 10½% 1992	103⅞	..	10.1	9.416
96⅛	89⅜	Treas 8% 1992	94⅜	..	3.51	7.343
99⅛	92⅜	Fund 5¾% 1992-96	96⅝	+⅛	8.3	9.298
112⅜	103⅝	Exch 12¾% 1992	109⅝	+⅛	11.8	9.497
117¼	107¾	Exch 13¾% 1992	113⅝	..	12.1	9.508
FIVE TO FIFTEEN YEARS						
105⅝	98¼	Treas 10% 1993	102⅜	+⅛	9.7	9.413
115½	105⅛	Treas 12¾% 1993	112	..	11.1	9.467
99	88⅝	Fund 6% 1993	96⅝	-⅛	6.5	9.138
121⅝	114⅜	Treas 13¾% 1993	119⅝	..	11.6	9.485
97⅛	85⅝	Treas 8% 1994	96	..		
120⅝	115⅞	Treas 14¼% 1994	117⅝	+⅛	11.9	9.474
116⅝	106	Exch 12¾% 1994	113	..	11.0	9.658
120¾	112⅛	Exch 13¾% 1994	117⅝	+⅛	11.5	9.502
101⅜	96⅝	Treas 9% 1994	100⅞	+⅛	9.1	9.345
107⅛	96⅝	Treas 10% 1994	102⅝	+⅛	9.7	9.481
114¼	105⅝	Treas 12% 1995	111⅞	..	10.7	9.627
82⅝	73	Cons 2½ 1990-95	79	..	3.2	6.618
106⅜	98	Exch 10¾% 1995	103⅝	..	9.9	9.556
123½	113⅜	Treas 13¾% 1995	118⅝	..	10.9	9.590
126⅜	116⅞	Treas 14% 1996	122⅝	..	11.4	9.754
101⅜	93⅜	Treas 9% 1992-96	98⅜	+⅛	9.1	9.382
133⅜	124⅜	Treas 13% 1996	129⅝	..	11.7	9.746
129¾	115⅝	Exch 13¼% 1996	119⅝	..	11.9	9.854
96	83⅝	Redmpt 3% 1986/96	83⅝	..	9.7	9.599
105⅝	89⅜	Conv 10% 1996	102⅝	..		
99⅝	95¼	Treas 8% 1997 C	95⅜	..		
124⅛	113⅝	Treas 13¼% 1997	120⅝	..	10.9	9.668
108⅜	97¼	Exch 10½% 1997	104⅝	..	10.0	9.827
98⅜	90⅝	Treas 8½% 1997	95⅜	..	8.9	9.474
134⅜	125⅞	Exch 13¾% 1997	130⅝	..	11.4	9.843
87⅜	81¼	Treas 8¼% 1995-98	84⅝	..	7.8	8.886
103⅜	96⅝	Exch 9¾% 1998	100⅜	..	9.67	9.815
140⅜	129⅝	Treas 15½% 1998	136⅝	..	11.3	9.813
118⅜	111⅛	Exch 12% 1998	114⅝	..	10.4	9.716
103⅜	96⅛	Treas 9% 1999	100⅛	..	9.4	9.445
120⅜	110⅜	Exch 12¼% 1999	116⅝	..	10.4	9.710
108⅜	102⅜	Treas 10½% 1999	105⅝	..	9.9	9.818
107⅜	100⅜	Conv 10½% 1999	104⅝	..	9.9	9.584
98⅜	90⅜	Treas 8% 2000	95⅜	+⅛	9.0	9.400
126⅜	117	Treas 13% 2000	122⅝	..	10.5	9.752
99⅜	92⅜	Conv 9% 2000	96⅝	..	9.2	9.429
104⅛	97	Treas 9% 2001	101⅜	..	9.6	9.504
129⅜	122⅜	Treas 14% 1998-2001	125⅜	..	11.1	9.841
99⅜	93⅜	Exch 9% 2002	96⅜	+⅛	9.3	9.462
107⅜	100⅜	Conv 9% 2002	103⅜	..	9.5	9.487
118⅛	110⅜	Exch 12% 1999-2002	114⅝	..	10.4	9.734
105⅜	98⅜	Treas 9¼% 2002	102	..	9.5	9.473
OVER FIFTEEN YEARS						
108	100	Treas 10% 2003	104⅝	..	9.5	9.413
131½	121¼	Treas 13¾% 2000	127⅝	..	10.7	9.790
117⅜	107⅝	Treas 11¾% 2001	113⅝	..	10.1	9.882
108⅜	100⅜	Treas 10% 2004	104⅝	..	9.6	9.388
58⅜	54½	Fund 3½% 1999	57⅜	..	6.0	9.222
104⅜	97	Conv 9¾% 2003	101	..	9.38	9.352
104⅜	97¼	Conv 9% 2005	101⅜	..	8.87	8.941
113⅜	103⅜	Exch 10¼% 2005	109⅝	..	9.5	9.402
128⅜	119⅜	Treas 12¾% 2003-05	123⅝	..	10.0	9.508
91⅜	86⅛	Treas 8% 2006	89	..	8.97	9.249
106⅜	96⅜	Conv 9¾% 2006	103⅞	..	9.4	9.317
121⅜	113⅝	Treas 11¾% 2003-07	117⅜	..	9.88	9.486
95⅜	89⅝	Treas 8¾% 2007	93⅛	+⅛	9.3	9.173
137	125⅝	Treas 13¾% 2004-08	132⅝	..	9.1	9.463
101⅜	94	Treas 8% 2008	98⅝	..	8.1	9.148
98⅜	89⅜	Treas 8% 2009	94⅜	..	8.5	9.131
101⅛	93⅜	Conv 9% 2011	98⅜	..	9.2	9.152
86⅜	82⅜	Treas 5¾% 2008-12	85⅝	+⅜	6.8	9.068
88⅜	82⅜	Treas 7¼% 2012-15	86⅝	+⅛	8.4	9.207
130⅜	121⅛	Exch 12% 2013-17	127	..	9.4	
UNDATED						
44⅜	41⅞	Consols 4%	43¾	..	9.0	—
39⅝	37	War Ln 3½%	38⅝	..	9.0	—
53⅝	48⅜	Conv 3½%	51⅝	..	6.7	—
35⅜	30⅜	Treas 3%	33⅜	..	9.1	—
28⅜	26⅜	Consols 2½%	27⅝	..	8.9	—
28⅜	26⅜	Treas 2½%	27⅜	..	8.9	—
INDEX-LINKED						
121⅜	117⅝	Treas IL 2% 1988	121⅝	..	2.2	0.770
103⅜	99⅛	Treas IL 2% 1993	102⅜	..	2.27	2.122
139	127⅜	Treas IL 2% 2006	135⅜	..	3.1	2.882
114⅜	109⅜	Treas IL 2½% 2001	111⅜	..	3.8	3.557
111⅜	101⅞	Treas IL 2½% 2003	111⅜	+⅛	3.8	3.542
112⅜	103⅜	Treas IL 2½% 2006	112⅜	..	3.8	3.720
105⅝	96⅝	Treas IL 2½% 2008	105⅝	..	3.8	3.747
109⅛	99⅜	Treas IL 2½% 2020	109¼	..	3.8	3.742
99⅜	89⅝	Treas IL 2½% 2013	99⅜	..	3.8	3.729
98⅜	89⅜	Treas IL 2½% 2016	97⅜	..	3.8	3.688
95⅜	87⅝	Treas IL 2½% 2024	95⅜	+⅛	3.7	3.823
80⅝	73	Treas IL 2½% 2030	80¼	..		

BANKS, DISCOUNT HP

1988 High	Low	Company	Price Bid	Offer	Change on p	Gross div p	Yld %	P/E
241	195	Allied Irish	235	243	+1	47	22	11.0
214	155	Anglo Leasing	205	212	+1	27	34	34.2
84	54	Associates (Henry)	78	82	-2			
214	131	Aus New Z	208	212	+2			
6½	2	Bankamerica						
221	184	Bank of Ireland	205	215	+2	120	49	11.5
17	15	Bank Leumi Israel	15	17		3.7	58	9.2
360	341	Bank Leumi Ltd	348	366	+6	163	44	8.5
283	233	Bank Of Scotland	260	267	+1	97	36	9.2
64	46	Bank Of Wales	410	415	+5	26.6	64	18.7
450	358	Barclays (aa)	27	30		22	76	12.7
39	28	Benzdorf	355	375	+5	140	38	13.7
425	350	Brown Shipley	60	68	+5			14.2
68	47	Bsc Mmtgage	360	375		300	82	12.7
365	340	Celtic Assn	67	83		34	55	11.6
11	9¼	Cattles						
161	111	Chase Manhattan	101½					
13½	9	Citicorp	13¼			6.2	35	21.9
200	160	Close Bros	172	182				
79	65	Commercbank	78½		+1½			
148	114	Deutsche Bank	138½		+½	2.3	7.0	12.8
39	24	Equity & Law	31	34		12.0	6.8	8.4
74	53	First Nat Finance	455	467		35	6.5	9.1
88	53	GPG	53	55		24.0	6.5	8.7
343	278	Gerrard Nat	295	305		121	4.5	10.5
269	237	Hambros	265	270		33	7.5	
50	42	HK Shanghai	42	45	-2	16.3	4.3	17.8
443	415	Joseph (Leopold)	415	440	+13	12.3	8.7	14.2
156	138	Kleinwort Benson	139	143	+1	19.2	4.8	9.7
406	321	Lloyds (aa)	395	400	-2	18.1	6.1	5.1
315	300	Lon Scot Bk	40	51	-2	25	5.0	13.0
57	46	Mallard	431	437	+6	27.5	6.3	5.7
442	398	Martlend (aa)	363	370	-2	14.9	4.5	31.2
354	304	Morgan Grenfell	350	355	-2			
297	157	Nat Aust Bk	268	272		32.9	58	9.9
607	523	Nat West (aa)	563	570	+4	219	61	10.8
369	328	Provident	353	360	-1	0.9	1.2	14.9
111	75	Rea Bros	75	80	-2	10.7	6.8	8.7
195	147	Robeco(Jd.) Hld	175	183	-2			

BREWERIES

1988 High	Low	Company	Price Bid	Offer	Change on p	Gross div p	Yld %	P/E
444	333	Allied-Lyons (aa)	438	440	+4	173	39	11.5
369	280	Arthur Guinness	360	369	+1	144	34	11.8
1,000	800	Bass	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Bell (Arthur)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Bell (Walter)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Bellhaven Brew	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Belvoir (Melton)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Bentley (H)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Border	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Boston Brew	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Brakspear (W)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Brewers & Lndlds	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Brunning & Price	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Burtonwood	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Butterfield	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Cains (JW)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Camerons	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Carlsberg-Tetley	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Chesters	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Clarke (Nathan)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Clarkes of Hove	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Cobbold (J)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Cotleigh	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Courage	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Crouch (David)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Daniels (WM)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Davenports	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Devenish (AJ)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Dorset	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Eldridge Pope	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Everards	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Fleming	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Fuller	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Gibbs Mew	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Gilbeys	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Glenny	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Goddard (J)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Gray Dunn	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Greenall Whitley	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Greene King	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Guinness (aa)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Hall & Woodhouse	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Hancocks (HB)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Harveys	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Highgate	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Holden (D)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Holt (Joseph)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Hook Norton	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Hop Back	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Hydes	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Ind Coope	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Jennings	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Jolly Brewery	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Jones (Peter)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Kelly (Thomas)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Kemp Town	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Lees (JW)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Lees (Robert)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Lloyd (Thomas)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Loch Fyne	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
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1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Lovibonds	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Mansfield	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Marston Thompson	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Matthew Brown	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Maunders (J)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	McMullen (Alfred)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	McCarthy & S	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Meyer Int	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Miller (Stanley)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Mowbrem (John)	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Nevill Long	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Newarthill	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
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1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Penseranon	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
1,000	800	Pocklington	980	990	+5	390	34	11.1
1,000	800	Do 'A'	980	990	+5	390	34	11.1
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MEDIA & MARKETING

Independents for the House

OPINION
Paul Styles

On Monday this week an historic decision was made. The select committee determining who will televise Parliament announced its shortlist. As well as the BBC and ITV, it contained half a dozen independent companies.

The historic element of this decision is clearly the intention to televise a process which, before the advent of radio transmission from the House, remained almost entirely separate from most people's lives. In time, we will all be able to judge whether the ability to watch the unfolding business of our legislature enriches our national life or diminishes yet another myth of history. My view is that it will do both.

There is intrigue and ceremony in Parliament, particularly when select committee proceedings are televised — one can imagine moments of real drama. Given the British penchant even in these "scoundrel times" for discretion, I doubt that we shall witness the undoing of a McCarthy or the revelations of an Irangate. However, seeing a minister squirm or a public figure confounded could well become a popular national sport.

A crucial element in this will be the contractor chosen to provide the television signal. Until recently no one would have questioned the right of the BBC, ITN or a combination of both to have expanded their empire into the Commons. This is no longer the case.

Without the corporate comfort (or overheads) of the big institutions, independent producers are changing the way television is made. Their successes on Channel 4 in the last few years have heavily influenced the style, presentation and content of British broadcasting. Even so, one shibboleth protected by broadcasters and government is daily news and news-related current affairs. The Government has been reluctantly persuaded that these items should be "ring fenced" to remain outside the 25 per cent target for independents.

This is a possibly disastrous inhibition. News and current affairs are the engine room of TV. News programming both informs the nation and binds it together. For the broadcasters, this coverage has also provided the prestige and status that has sustained the "cosy duopoly" for the last 32 years. It is a narrow cast with a select priesthood.

Now everything is changing. Within the past two weeks the TV industry has been thrown into confusion, first by Rupert Murdoch's plans to launch four new satellite channels and then by the Government's kite-flying proposals to transmit BBC2 and Channel 4 via the BSC satellite.

If British independents are excluded from building up expertise in news and current affairs, they will be unable to compete with alternative offshore news-gathering systems, such as CNN. The parliamentary committee deciding who televises the Commons is therefore making a doubly historic decision.

The opportunity exists not only to open up government to the public gaze, but also to destroy the myth that only the old broadcast institutions can "make" the news. If an independent wins this contract, it says a lot for the future. It opens up the possibility of a new centre of broadcasting excellence — commercial, lean, but above all UK-based — working to provide news services for British TV and for sale abroad. From this decision, others will flow.

Televising Parliament is a new service. It takes nothing away from the old guard, but it could be used to give an enormous fillip to new methods of style. Let's hope those who make the choice realize just how important it is.

Paul Styles is the director of the Independent Programme Producers Association

Game for the gamble?

If *Wheel of Fortune*, daddy of US game shows, is to succeed here, the contestants must be perfect.

Andrew Billen reports

Scottish Television is one of half a dozen smaller ITV companies vying for a slice of the big network action. This summer its chances rest largely on the spin of a wheel.

It is pinning its hopes of breaking into the big time on Angela Ekaette — a 25-year-old, Nigerian-born ballet teacher — who it announced yesterday will host the game show *Wheel of Fortune*, modelled on the US blockbuster which has made a star of her American counterpart Vanna White (unlike Vanna, she will talk on the show).

Radio One DJ Nicky Campbell will co-host the show, which starts on ITV next month, taking the role filled in the US by Pat Sajak.

But, important as this pair are to its success, the show will stand or fall by the quality of its contestants. Without the right players, the audience may be left with no one to identify with. And for Scottish Television, the stakes could be very high.

In the US *The Wheel of Fortune* is watched by 43 million Americans every week. It is so popular that it is shown, coast to coast, twice a day, once in the afternoon, once in the evening. Combining elements of the vicarage fete's spinning wheel stall and the simplest of crossword puzzles, the game offers cash prizes of up to $100,000. After 14 years its pulling power is so great that TV stations programme their news to hit the screens just before *Wheel* — cashing in on the fact that viewers tune in before it starts so they don't miss a minute. Having it scheduled against you is ratings death.

Yet all are agreed that none of this will count for anything in Britain if the contestants are wrongly chosen. It is this factor that makes Scottish's decision to employ Steve Leahy as producer its most astute move of all. Leahy, a former head of light entertainment at Granada, is managing director of Action Time, a firm that specializes in bringing foreign game formats to Britain and finding quiz show contestants.



Above: Angela Ekaette and Nicky Campbell, British *Wheel* hosts



Left: Vanna White and Pat Sajak, the American stars of *Wheel*

With ITV fighting to shed the image of a network with an ageing down-market audience, the days of Michael Miles and Hughie Green patronizing overweight grannies are long gone. Although one guesses there will be few of *Mastermind*'s retired ambassadors playing *Wheel*, Leahy has advertised only in the national broadsheets.

The first 10,000 who applied were sent a test sheet of 47 questions ranging from "In which capital city is the Parthenon?" to "How many rows of whiskers are there on a cat's face?" He set a pass mark of 30 and invited the 687 successful candidates to auditions held in 14 cities to find the 33 contestants who will play this summer.

The general knowledge questions fired at the would-be contestants were compiled by a clinical psychologist to assess personality as well as knowledge — contenders' capacity to win but also to lose graciously. "Very occasionally someone slips through the net, like the woman who burst into tears of frustation when unable to complete the special reasoning test in *The Krypton Factor*," Leahy says.

Countering a vogue for young couples, Leahy insists he is looking for a wide age-range of contestants with whom the whole family can identify. Blacks are positively encouraged; unemployed competitors raise the interest back home.

He says: "The average person who writes in is male, married with two children. He is in his early to middle thirties, stuck in middle management. He is just a bit too old for the rugby team and in need of an outlet to show off. We get a lot of teachers and, this year, for some reason, policemen."

The chance to win a Mini or a holiday apparently currently so outweighs the likelihood of public humiliation that one company is charging would-be contestants £10 to register on a list it then offers to television producers like Leahy.

Leahy, however, is outraged at the thought that people could invest £10 for the chance of walking off with tonight's star prize. Letting slip that you want to play because you are desperate for the jackpot is strictly infra dig. It is the fun of the game that has to attract you.

Varsity venture

Oxford graduates will soon receive their own magazine

It is not every new magazine that can automatically number among its readers the Prime Minister, five other Cabinet ministers, 83 Fellows of the Royal Society, 125 MPs, 264 peers and 5,081 entrants in *Who's Who*.

But then *Oxford Today*, which will be published three times a year starting this October, will be no ordinary magazine. The 64-page glossy will be mailed free to all living graduates of Oxford University. The estimated worldwide circulation will be 120,000.

For once a publisher's claim that the product will reach the nation's "opinion formers" would not appear to be misplaced; and the list of potential contributors from its readership is impressive. Peter Snow, Norris McWhirter, Brian Aldiss and Alan Bennett will be writing articles for the launch edition in October. Features will range from "Corporate investment and Japan", featuring an interview with Jenny Corbett, Dean of St Antony's, to "Two Hundred Years of Australia and Oxford".

The idea for the magazine came from the team of fund-raisers at Oxford led by Dr Henry Drucker. Although the publication itself is intended to be self-financing, it is hoped that rekindling graduates' memories of the university and making them aware of what is happening at their colleges will encourage donations.

Christina Hardyment, the editor, says: "We are going for a balance between the serious academic contribution and interesting up-date news about the university and Oxford itself. I think it will be a mixture of nostalgia and helping readers to get acquainted with some of the things going on here now."

Advertisers' response to the idea has been "very enthusiastic", with some suggesting a weekly publication.

Richard Evans

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Togged up for nappy nirvana

There can be few more captive consumers than the average buyer of disposable nappies. Hand in hand with the joyful arrival of the newborn comes an annual shopping list of over 2,000 of them.

From next month that captive audience will find itself being wooed by the improbable combination of Wogan's chat show brogue and hordes of pristine designer babies in a £7.5 million advertising campaign for Togs nappies. Two commercials, one set in a Savile Row tailors shop, the other at a grand ball, provide the setting for Togs' two main selling points: snug fit and super absorbency.

Devised by ad agency J. Walter Thompson the campaign is part of a bold pitch from a four-year-old Tyneside manufacturer which has called itself Swaddlers after its appropriately named chairman, Harry Swaddle. Swaddlers — which already claims to be the largest British nappy manufacturer, supplying some of the major supermarket chains — is after a 30 per cent leading share of the £240 million UK market for disposables by the early 1990s. That is a tall order in a market where the supermarkets' own labels now tie up around half of all sales by volume, and entry costs are high.

Togs' main rival, Pampers, was launched seven years ago in the UK by Procter & Gamble. But while Pampers has successfully notched up a 20 per cent share of the booming market other brands have foundered — like Snugglers, withdrawn by Colgate Palmolive two years ago because of high research costs.

Swaddlers would do well to keep an eye on Peaudouce since its recent takeover by Swedish hygiene company, Molnycke. Other newcomers may also fancy their chances in this absorbing market.

Carys Bowen-Jones



Toddler power: the designer babies conceived by J. Walter Thompson to help nappy client Swaddlers break into the market

Desk toppers break through

Tomorrow's press tycoon may be based in his living room, says **Andrew Lycett**

When Eddy Shah was quoted £1.4 million to install a mainframe computer system for his Messenger and Guardian newspaper groups in the North West, he knew there had to be a cheaper way. Spurred by the prospect of competition from the *North West Times*, he invested £250,000 in one *hundred Macintosh personal* computers, which now generate all advertising and editorial for his 22 publications. He is using the system to produce dummies for his projected national tabloid, *The Post*, due out in October.

Shah's breakthrough is part of the growing phenomenon of desk top publishing (DTP). Three years ago this meant drawing up passable sales presentation documents on the office PC. But computing moves fast. Already some magazines on newsagent's shelves are put together using similar DTP techniques. Their production costs are so low that several newspaper publishers have begun to look seriously at incorporating PCs into their production, forcing manufacturers of traditional mainframe electronic newspaper composition systems, such as Atex, to look to their laurels.

The advantages of PCs over *mainframes was one of the main* themes at last week's Electronic Publishing and Print Show at Wembley. But traditional manufacturers are ruggedly defending their corner. "To say you can buy 20 Amstrads and produce a newspaper is nonsense," says John Humphries, operations director of Atex (now part of Kodak). "Hardware is not all — usually 20 per cent of the cost of a publishing operation. If you cut the price of your hardware by 50 per cent, you cut 10 per cent of your costs. But the rest is software, installation and support which companies like us have developed over decades."

Clearly the essential tool of DTP is the personal computer — usually either an Apple or an IBM compatible. With the appropriate software, text can be set in various typefaces, graphics created, photographs re-



The Truth: a one-man operation

produced and all the elements brought together in complete page layouts. Computers can be linked in networks involving more than one journalist. Final artwork is produced with a cheap laser printer.

Stephen Caplin runs his monthly satirical magazine *The Truth* from an upstairs room in his north London house. He started last year after established publishers showed little interest. Now, boosted by a national distribution agreement with W.H. Smith, he sells 25,000 copies a month. He does everything, himself, including page make-up, on his £2,000 Apple system. Caplin uses a £2,000 laser printer for proofs, but thinks its quality is not good enough for publication. So he takes his Mac disks to a printer who produces final artwork for £6 a page, compared with £40 for conventional setting. Thus Caplin keeps overheads to a minimum. He spends £9,000 an issue on *The Truth*. "But if I wasn't using DTP, I estimate it would be at least half as much again," he says.

In January Morgan Grampian, the successful magazine subsidiary of United Newspapers, started experimenting with DTP on three of its 39 titles — *Transport Week*, *What's New in Electronics* and *Food Manufacture*. David Baker, managing director of Morgan Grampian Services, admits: "It proved harder and more work than we expected." But overall the experiment was successful, and will shortly be extended to all titles in the group. The total cost will be "under £1 million", about a third of the price quoted by Atex.

Other publishers using DTP include Southampton-based Southern Newspapers, and a growing number of smaller magazines such as *PR Week* and *ST World*.

Atex is responding by making its systems more flexible. "Desk top publishing is one of those buzz phrases which has been stretched in all directions," says Humphries. "Basically it allows one or two users to create a total publication from scratch. It provides a genuine opportunity for community publishing. But when you apply it to bigger production systems, it does not work."

Will Eddy Shah prove him wrong?

BYLINES

BBC to debate bias

The BBC is to make its own contribution to the debate about alleged bias and impartiality in its programmes with a one-day seminar on November 16 — although the subject is officially described as "representing reality".

The seminar follows similar sessions recently on television violence and bad language on radio, and will itself be followed by others on programmes for the disabled and for an increasingly leisured society. In every case, according to the head of the corporation's policy and planning unit, Patricia Hodgson, the object is to "carve out time" for producers to think and discuss issues, rather than to make policy.

November's seminar is likely to consider the BBC's constitutional requirement to be impartial and to avoid editorializing, and the thorny problem of "factions" like *Tumbledown* and *The Monocled Mutineer*. It will also review what politicians and the public now expect from the corporation in the way it covers the real world.

Double trouble

Considerable embarrassment at photo agency Allsport when last weekend's *Sunday Times* and *Observer* magazines ran identical cover pictures of Gabriela Sabatini in the run-up to Wimbledon. "It was unfortunate, to say the least," said Allsport's library manager, Rob McMahon, but he denied it was strictly his fault. The *Observer* asked for the original transparency, but *The Sunday Times* did not: "If they'd rung, someone would have made the connection."

Bunkered

Has *Playboy* gone too far? A sticker on the cover of next month's edition announces that some pages have been cut out "for legal reasons". But the problem is apparently one of libel, not obscenity. The offending article was a spoof piece on golf-players.

Unity strength?

The single-section *Sunday Telegraph* unveils the result of new research next week into which sections of Sunday newspapers are the most read. What will it show? Jill Hall, head of research in the *Telegraph's* advertising department, suggests that customer reaction to any new supplement resembles the *Telegraph's* move to the Isle of Dogs. "At first you hate it, then you get used to it."

Cannes do

There are fewer and fewer British delegates these days at the Cannes advertising film festival. One exception this week, however, is advertising agency *CDP, keen to meet its* European affiliates. Managing director David McLaren is anxious to head off charges of extravagance, however: two *CDP staff are staying with* friends, and one poor chap is slumming it on his boat in the harbour.

Fixing it

The BBC has appointed a fixer to run its new political unit alongside the existing editor John Cole. Philip Campbell, the new Managing Editor (Politics), is hardly a Westminster regular. His last job was as the man responsible for television coverage of elections, budgets and party conferences.

Briefing...

Radio Radio, Richard Branson's "new" and "different" *night-time network* for independent radio, is starting as it means to go on with plans for a meeting on-air between Sir William Rees-Mogg and Howard Stern, the American radio presenter known as king of the "shock jocks" for his outrageous and morning programme . . . Jaguar's win at Le Mans has had repercussions on the company's insurer, Commercial Union, which has hurriedly brought forward a new advertising campaign in which Jaguar endorses the services of CU's commercial branch . . . No wonder radio advertising is booming: Media Expenditure Analysis reveals that all 10 of the top advertisers on radio last month were new to the medium . . .

Nick Higham

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The Times, 16th November 1987

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(No Agencies)

P.A. TO DIRECTOR

Our client, a well-respected firm of City stockbrokers, is seeking a capable and mature Secretary to work for their two Joint Managing Directors, who carry responsibility for Sales/Marketing and Administration. The position requires the ability to communicate equally well at Main Board level as on the dealing floor, and to work efficiently under pressure. You will be able to utilise a broad range of skills and there is an opportunity to train on the Desk Top publishing system to produce presentations. You should be confident, well-presented and organised with a keen sense of humour. Skills: 90/60. Age indicator: 24-30.

DOUBLE DIAMOND to £13,500+ immediate mortgage subsidy

MacBlain Nash
CITY
Recruitment Consultants

Please Telephone
01-439 6477

That's Entertainment £10.5k

Do you think you have star quality? Well learn to sparkle for this lady solicitor (partner) who represents the entertainment world, with domestic conveyancing and probate to even the balance. Lots of client contact and telephone liaison. Good audio skills necessary. Wordstar WP. This West End show could run and run for the right person.

No Pressure £11k

Look no further if your idea of heaven is to leave behind the cares of the day at 5 pm. As audio secretary to this charming top manager most of your time will involve typing (60 wpm) important documents but equally important is your warm and friendly telephone manner. Set up the occasional meeting and keep his diary in order. In return expect excellent company benefits including discounts and staff restaurant. Palatial offices set in West End and modern equipment.

Age Indicator: 23-55.

Prospects In Publishing - City £6.5k

Calling all college leavers. You are about to launch your career so why not try the exciting world of publishing? Mix with a young, lively crowd where no 2 days are the same. Not just typing (45 wpm - accuracy more important than speed) help on switchboard (Merlin) organise messengers, etc. Definite promotion prospects.

Personnel - 20+ £9k+

Amazing opportunity for a young secretary to join 3 others in the Personnel Department of this well-known and respected company near Liverpool Street. Organisational skills and the ability to prioritise effectively paramount. Lots of telephone liaison between departments and the outside world. They require someone with 90 wpm shorthand and some audio. Wordplex WP.

Excellent benefits: 22 days holiday, IFSTL, Luncheon Vouchers. Sports and social club and an early finish on Fridays!

Personnel Appointments
Prop PROVIDENT LIMITED
95 Aldwych, London WC2B 4JF. Tel: 01-242 0785
(ansaphone after office hours)

£15,000 STRONG, BUT NOT SILENT!

You need a strong personality to cope with the M.D. of a shipping company in the City, and also to supervise 3 junior secretaries and run the offices. Confidence, initiative and shorthand please.

PERSONNEL POTENTIAL £12,500

There could be the opportunity for you to progress in personnel work with a large firm of City solicitors. You need previous personnel experience, commitment + audio and Wang skills. Age: mid 20's+

3778600

SECRETARIES PLUS

The Secretarial Consultants

QUITE A BONUS! 20-22, £12,000

The bonus is a maximum of 100% at this mortgage house near the Strand. As secretary to the Manager you will be doing quite a lot of administration as well as shorthand and typing. Displaywrite 4 experience essential. Age 20-25.

LOVE LEGAL up to £14,000

You have shorthand or audio skills plus a legal background — although this is not necessarily essential. We have a range of vacancies throughout central London paying salaries up to £14,000 plus benefits. Call for more details.

4397001

ALIVE AND KICKING

One thing's for sure, you don't die of boredom temping in an ad agency. Especially the kind of agencies Amanda deals with - friendly, swinging, and action-packed.

So if you want the best temp assignments in town, speak to Amanda, right now.

Amanda

Barrington. She's fussy, because you are.
Call her today - 01-379 7007
Recruitment Consultants

WHAT ARE YOUR PLANS FOR THE REST OF 1988?

Holiday in the Sun?
New Clothes?
Paying off bills?

Have you considered working during part of your holidays to earn some extra money?

We would welcome you for periods of 1 week onwards if you have sound WP and secretarial skills.

TOP RATES PAID.

Telephone Today!
01-606-1611
Senior Secretaries

Recruitment Consultants

BUSINESS SIMULATIONS LIMITED

Administrator/PA
St James's. £15,000+

We are a small, fast-growing software publishing company, with a product range that includes the well-known Cardbox family of information management packages for PCs. To continue our rapid growth, we are now centralising our operations in a modern office in St James's Street. We are looking for a mature and experienced administrator/PA to run the office.

As a PA, you will work closely with the Managing Director, organising his time, liaising with clients, and dealing with his routine correspondence.

As an administrator, you will be responsible for the organisation and smooth running of the whole office. You will provide an efficient working environment for a busy team of professionals, and coordinate and manage the resources needed for this. You will also be involved in running seminars and similar events.

You should have good basic secretarial skills and excellent English. We will train you in the use of our office systems, but you must already have some experience of either PCs or word processors. You must have drive, initiative and an eye for detail, as well as the ability to cope with the demands of a small business environment.

Apply with full CV to:

Martin Kochanski, Managing Director, Business Simulations Ltd, Scriventon House, Speldhurst, Kent TN5 OTU.

Dec Mate Olivetti 2010 IBM Displaywrite

SEER
Seer Selection
RECRUITMENT CONSULTANTS
Tel: 01-631 0479

Temptations for Temporaries

Up to £8·50

▲ OVERTIME PAY
▲ FRIENDLY PROFESSIONAL SERVICE
▲ MANY LONG TERM BOOKINGS

TO JOIN OUR TEAM OF VALUED HIGH CALIBRE SECRETARIES, PLEASE CALL RUTH MILLS

PA to MD

Are you ready for a complete PA role?

Then our MD would like to meet you.

You must have sound secretarial skills (90/50) with numeracy and WP experience, preferably in your mid-twenties.

He likes to delegate - are you unflappable?

We are a progressive, lively 'People' company and need to add to the team.

Are we right for you?

If you think we may be, please ring Barbara Bernard or Angela Quinn for immediate interview.

01 242 0785

SALARY NEGOTIABLE ON AGE AND EXPERIENCE.

ITV ORACLE C4

ADMINISTRATIVE ASSISTANT

ORACLE Teletext Ltd, the teletext service for ITV and Channel 4, has a vacancy for an Administrative Assistant.

This position is based at our offices in London's West End, and will involve secretarial and administrative duties in our Editorial Department, in addition to some keyboarding work on the ORACLE system.

The successful candidate will have good typing skills (minimum 50wpm), wordprocessing experience (preferably Wordstar) and proven administrative skills. Probably educated to 'A' level standard, you will have had at least one year's experience in a busy office environment and will be able to demonstrate good communication skills and the ability to adapt to different tasks.

This is a union graded post - BETA Grade G (regular hours) and the salary is £10,675 pa, plus excellent benefits.

For an application form please contact:

Julie Tyas
Personnel Officer
ORACLE Teletext Ltd
Craven House
25-32 Marshall Street
London W1V 1LL
Tel: 01-434 3121

CLOSING DATE: 1 JULY 1988.

SEER SELECTION

ROOM AT THE TOP COLLEGE LEAVER

c.£11,500

If you are looking for your first job at the top of the ladder, this could be for you.

The Deputy Chairman of a prestigious City company seeks a first class young secretary to work alongside his executive assistant.

You will need excellent presentation and the initiative to handle your own projects in a fast moving, dynamic environment.

This is a unique opportunity to consolidate your skills whilst gaining invaluable experience at the top. Skills required 90/50. Age preferred 18+. Please call our recruitment consultant on 01-631 0479.

PRODUCTION SECRETARY/ OFFICE MANAGER

I work for a video production company who need somebody to replace me ! I am early 20's, bright, enthusiastic, personable, flexible, adaptable with a brilliant telephone manner, are you ?

If so please call Bee Elworthy on 439 7510 or 437 1468

Salary £12,000

SENIOR PA £13,500

Challenging 50/50 role within small Property Development Company as PA to the Senior Partner. Early, working with minimum supervision. An shorthand required but good typing & audio, plus organisational & admin ability will be appreciated.

PLEASE RING : 580 4766

CROSS SELECTION
RECRUITMENT CONSULTANTS

RECEPTIONIST to £11,000 + mortg

For top Int American Bank. Must be well groomed with good voice, warm friendly helpful personality, and flexible attitude. Helping guests, booking conference rooms & taxis etc. Little typing. Full B'king bens.

Tel: 379 0344
GALE ASSOCS

SECRETARY/PA IN ADVERTISING

Small, busy advertising agency in the West End seeks energetic and well organised Secretary/PA, age 20-26, to work with the MD and Creative Director. Good general education with typing skill, 50 wpm. Keen interest in advertising essential, experience an advantage. Ring Helen on

01-580 5084
(no agencies)

AT THE TOP to £14,000

Based in W1 this famous name company seeks a very socially confident PA/secretary to their chairman. Good administration skills are needed as you ensure all runs smoothly. 50 wpm audio ability needed.

Please telephone 01-408 0247
Early/late appointments arranged

· Elizabeth Hunt ·
Recruitment Consultants
18 Grosvenor Street London W1

TOP OF THE CHARTS c.£11,000

Join this top record label as secretary to a vice president. They have signed some very famous name pop groups and need a bright, organised secretary to join their busy team. 80/50 skills needed.

Please telephone 01-408 0247
Early/late appointments arranged

· Elizabeth Hunt ·
Recruitment Consultants
18 Grosvenor Street London W1

MARKET RESEARCH to £14,000

Superb new W1 offices await you as PA/secretary to the managing director of this leading firm of market research consultants. Your role will be PR orientated as you get involved in all new business ventures. 80/60 skills needed.

Please telephone 01-408 0247
Early/late appointments arranged

· Elizabeth Hunt ·
Recruitment Consultants
18 Grosvenor Street London W1

GROSVENOR International

LONDON GENEVA · NEW YORK

ESTATE AGENCY P.A.

An exciting opportunity to join a lively entrepreneurial office. EXCELLENT salary and prospects for someone who is accurate and has a good telephone manner. Drive and non smoker preferred.

Apply Jan Morgan 586 0088

TURN A TEMPORARY JOB INTO A PERMANENT CAREER



- Available immediately or currently working notice.
- Proven senior level secretarial experience with good skills.

You will be able to earn £14,200 pa with non contributory paid holidays.

Phone 01-439 0601 for further details.

MacBlain NASH Temporary Secretaries

The Senior PA/Secretarial Specialists.

MARY HOLLAND ASSOCIATES

BANKING, STOCKBROKING AND SECRETARIAL RECRUITMENT
2-9 Mason's Avenue Basinghall Street London EC2V 5BT
01-726 4132/600 0284

GILT-EDGED GLAMOUR

PA HIGH-FLYER
(23-35) Package to £18,000

Liaise at the highest levels and be totally involved working for this very high-profile Director of a leading financial institution. Your presentation/speech must be excellent because you will often be called upon to represent your boss dealing with clients and other members of the board. Top-flight organisational ability and good skills (90/50) are essential.

SPECIAL PROJECT PA
(25-35) Package to £17,000

Work one-to-one for this European director on a highly confidential special project for one of the most prestigious international banks in London. Your excellent English, good presentation, top organisational/secretarial skills (90/50), and very outgoing attitude will get you into this outstanding permanent position. Rusty SH acceptable.

Call or send CV's to: PAM KENNETT OR HELEN KAY
01-600 0284/726 4132

Assistant Secretary

Westminster — up to £11,340

Our Chairman requires an accomplished secretary to assist in running his busy office.

You would assist the Executive Secretary in providing a full administrative and secretarial service, including *correspondence, telephone work, office* organisation etc.

As you would also be expected to deputise for the Senior Secretary on occasions, you must also be able to communicate effectively at all levels and be able to handle non-routine work with confidence.

If you are a skilled *shorthand secretary,* looking for a rewarding and challenging position, we would like to hear from you. In return, we can offer an attractive benefits package, including substantial travel concessions and WP training if necessary.

Call Heather McCarthy on 01-724 5600 ext: 21193 for an application form or write to her at: London Buses Recruitment, 7 Station Approach, Baker Street Station, Marylebone Road, *London* NW1 5LD, *quoting* Reference B10/88.

LONDON BUSES

RECRUITMENT £14,000

Successful & rapidly expanding Co. *require someone to* oversee their recruitment of office staff. Own office & lots of responsibility for secretary now looking for a more challenging role. Some recruitment experience important. Age (24-28).

PUBLISHING c£14,000

Office Manager required to run small young office. Must have typing & W/P skills, outgoing personality and good business acumen essential, lots of responsibility and involvement. Age c25.

01-730 5148 (Rec.Con.)
JAYGAR

SECRETARY TO HEAD OF CORPORATE AFFAIRS

up to £12,381 p.a.

London Electricity has a great opportunity for a skilled and experienced Secretary who has the ability to undertake general *secretarial duties in a competent and efficient manner. There is a* great deal of confidentiality involved, plus the ability to work on one's own initiative.

The work is varied and interesting as you would expect working for one of London Electricity's key managers concerned with the privatisation of the Board in the early 1990s. This position calls for an out-going personality – someone able to help out in other areas where necessary.

London Electricity is an Equal Opportunities Employer and this position carries a salary within the range £10,706–£12,381 p.a. The superb benefits package includes 5 weeks holiday a year, an indexed pension scheme linked with mortgage facility, an interest free season ticket loan, as well as preferential loans and excellent sports and social facilities.

Please contact Sue Adams on 01-242 9050 or write to her quoting *ref: 2341 at: LONDON ELECTRICITY BOARD, Templar House,* 81/87 High Holborn, London WC1V 6NU.

LEB
THE PEOPLE BEHIND THE POWER

MERIDIAN RECRUITMENT CONSULTANTS

PA - PRESS/ PR
C£13,500
+ EXC. BENEFITS

Get involved in everthing from organising parties, fashion shows, liaising with the press for this prestigious fashion group. Excellent *benefits and career* opportunities.

25 Museum Street, WC1.
255-1555

ESTATE AGENTS SW7

Well established firm in South Kensington require bright and energetic secretary. Negotiable salary.
In confidence Winkworth
01 373 5052

SECRETARY

Experienced, smart secretary with good telephone manner required to work in firm of estate agents in Putney office. Salary negotiable.
01-788 8855

GO TO WORK ON THE RIVER

£13,000 EC3

As PA/Secretary to a non-executive Director and Member of *Parliament no two days will be the same. Our client is a well* established PLC with worldwide interests and your time will be divided between company and parliamentary business. Apart from the usual secretarial duties (including juggling a hectic schedule) you will undertake wide ranging research and liaise on his behalf at all levels. You need to be flexible and self-motivated, have the ability to work under pressure *and a tactful approach. Ideal age 26-40. 'A' levels preferred.* Skills 100/audio/WP. Please call 588 3535 for more details.

Crone Corkill
RECRUITMENT CONSULTANTS

Head Start

McKinsey is the world's pre-eminent management consulting firm, advising major companies on their strategies, mergers and acquisitions, operations and organization. The Firm has 39 offices in 19 countries and is renowned for its expertise and quality of service.

The success of our performance is wholly dependent on the unique calibre of staff we employ – personal attributes are as crucial as technical skills.

At our London Office in St. James's, we have secretarial opportunities for first class college leavers or secretaries with 1-2 years' experience, who are committed to working in a service-oriented professional firm.

Each position comprises working for a small group of young, talented consultants who need high quality secretarial support. There is a great deal of wordprocessing, much of which may be audio, therefore strong skills (50 wpm) are essential. Other duties include telephone liaison, screening mail, diary control and *meeting arrangements. Overtime can be required at short notice* to meet tight deadlines.

We would like to interview applicants with 'O' level/GCSE education, a confident but discreet personality and impeccable standards, who are notable for their cooperation and team-spirited flexibility.

Our expectations are uncompromisingly high as are the numerous rewards – a few of which include:

- Salary from £8,500 per annum for college leavers or from £9,500 for others.
- Paid overtime.
- Free lunches and beverages.
- BUPA.
- Non-contributory pension scheme (12 per cent of salary).

For further details or an application form, please contact **Lola Udin,** Secretarial Supervisor, McKinsey & Company Inc., 74 St. James's Street, London SW1A 1PS. Telephone: 01 839 8040.

McKinsey & Company

01-581 4787 — TM — 01-584 3222

1 M INTERNATIONAL SECRETARIAL RECRUITMENT
50 HANS CRESCENT KNIGHTSBRIDGE LONDON S W 1

PERSONAL SECRETARY IN FASHION £14,000

A young and highly successful fashion designer is looking for a PA/Secretary to totally organise their hectic personal and business life. Lots of phone work and high level client contact. Age 20-25. Speeds 100/60.

2ND JOBBERS FOR PR £10 - £12,000

Three dynamic PR co's in central London are looking for several secretaries with some *experience to join their various teams.* Hard work and involving jobs in a buzzy, young environment. Age to 24. Speeds 80/60.

Please call us for an interview until 6.00pm.
LONDON BRUSSELS

CHARTLEIGH Appointments

COMPUTER SEC? £18,500
Has the allure of mundane secretarial work faded? A unique opportunity has arisen for a WP sec with an enthusiasm for computers to divide their time between computing, secretarial work and staff training. Ref: HM.

AUDIO SECS READ ON... £11,000
Fancy attending launches for world famous publishers in Central London. Speak to renowned writers every day and work in a bustling, friendly environment where prospects are exceptional for those who are enthusiastic. Ref: GT1.

MOECHTEN SIE REISE MACHEN? £11,000+
Excellent travel opportunities for secretaries with knowledge of German for a West End based company which will shortly be opening new branches. Fabulous positions are now available which will lead to promotion. Call now for immediate interview. Ref: GBA.

LEAVE WORK WITH A TAN! circa £12,000
Initiative, organisational flair and a head for responsibility is what this forever expanding retail company is looking for a senior WP operator. In return they offer LV's, BUPA, ticket loans plus free gym and solarium facilities! Ref: SA.

ALSO FOR WELL PAID TEMP ASSIGNMENTS CALL US NOW.

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1DE
01-225 1777

14 GREAT CASTLE ST, OXFORD CIRCUS, W1N 1LA
01-255 3140

ARE YOU THE BEST ...?

The Problem: Managing Director of publishing/conference *organising company specialising in international finance* doesn't believe he can find the best secretary in London.. *He is a charismatic entrepreneur who expects 100%* commitment from all his staff.

The Answer: resilient, adaptable quick-thinker with bags of initiative and excellent secretarial and organisational skills. Second European language useful. Age range 20s.

The Bad News: deadlines of yesterday, swiftly changing priorities and a need to work at a fast pace, often unsupervised.

The Good News: stimulating and rewarding job in a successful, expanding company on a salary of c£12,000.

Please telephone

247 4354

HOBSTONES
RECRUITMENT CONSULTANTS

KEY P.A. APPOINTMENTS, INTERNATIONAL ORGANISATION – TO £15,000 + BENEFITS

Exciting opportunities for those with multilingual skills to join an International Trade Association which is in the process of establishing its new headquarters at a pleasant riverside location in West London.

EXECUTIVE ASSISTANT

Reporting to the Chief Executive, you will deal directly with top managers from some of the world's largest companies, assist with meetings and conferences in the U.K. and abroad and provide first-class secretarial support.

Bright, enthusiastic and confident, you should have excellent communication skills including at least one additional European language (preferable Spanish/German) and high level secretarial experience.

Salary to £15,000 per annum. Age guide 28+ (Ref. No. 143/A)

ADMINISTRATIVE ASSISTANT

Accountable to the Administration Manager, you will have front-line responsibility for the organisation's reception and communication facilities and provide secretarial and administrative assistance. You need a confident and friendly approach, an additional European language (preferably French) and experience of word processing.

Salary to £12,000 per annum. Age guide 24+ (Ref. No. 143/B)

If you have the necessary qualities and background and would enjoy the challenge of joining a small, friendly and professional team, please telephone or write for an application form, quoting the reference number, to: **Game, Carpenter & Associates, Saville Court, 11 Saville Place, Clifton, Bristol BS8 4EJ. (Tel: 0272-237594).**

RICHMOND COLLEGE

Pacific House, Ansdell Street, Kensington W8.

PERSONAL ASSISTANT TO THE PRESIDENT

International university college requires Personal Assistant for the President who is the chief executive officer of the *institution. Responsibilities include preparation of mater*ials and briefing for meetings of Trustees, Governors, management and visitors; arranging travel and appoint*ment schedules; organising* business entertainment; handling correspondence; taking minutes; supervising one secretary, and working on special projects.

*High level of interpersonal skills and intercultural sensi*tivity essential, as are initiative and ability to work under stress. Must have good shorthand and typing skills.

Salary according to experience. Free medical and life insurance, free lunches, pension plan after qualifying service.

Please send full CV and names of two referees to:

Stewart Thomson, Personnel Officer, Queens Road, Richmond TW10 6JP.

Closing date for applications Wednesday, 29th June, 1988.

FASHION DESIGN

MARKETING AND CORPORATE DEVELOPMENT

£11,500 neg – WEST END

We are looking for a lively, experienced, well-organised secretary to assist two of our senior executives.

You should have good secretarial skills and the ability to liaise confidently with our senior staff around the world, as well as with our clients, the press and the city. Ideally you should be *interested in business, fashion in particular,* and in P.R.

You will be given training in desktop publishing, will work in a designer office and be able to use our subsidised dining room.

Please send your cv to: The Personnel Executive, Tootal Clothing Ltd., 204 Great Portland Street, London W1N 5HQ

Tootal Clothing

The Communication Group plc

PUBLIC RELATIONS CONSULTANCY

PERSONAL ASSISTANT/SECRETARY

An experienced, well-organised, PA/Secretary, with an interest in government affairs, is required to work within the Public Affairs/Corporate sector of this leading public relations consultancy. *Working for two senior executives,* the work will be varied and include dealing with clients and helping with research. Working as part of a team, there will be opportunities to take initiative and responsibility.

Excellent secretarial and work processing skills are essential, together with enthusiasm and a cheerful personality. Applicants will ideally be aged between 24 and 30.

Excellent salary for the right person.

RECEPTIONIST/TELEPHONIST

In addition to the above, an intelligent, well spoken and well presented person is *required to take charge of the reception area and to operate a busy Monarch* switchboard.

Candidates will be of good education, ideally aged between 20 and 30, with relevant experience and a friendly personality.

Monarch training will be given if necessary.

Excellent salary for the right person.

Applicants for either position should contact:

Jennifer Turner
The Communication Group plc
19 Buckingham Gate
London SW1E 6LS
Tel: 01-630 1411

SECRETARY/ PUBLISHING

We are a small but fast growing, active specialist publishing company. We are looking for a Secretary with excellent audio and WP skills who is capable of working both as part of a team and on his or her own initiative. Administrative skills are equally *important, and a conscientious attitude essential.* If you are willing to take on responsibility and are prepared to work hard for excellent rewards as well as *having the opportunity to be trained on a DTP* system, we would like to hear from you.

Write in confidence to:

Jackie Limebeer, Intellectual Property Publishing Limited, 17-21 Emerald Street, London WCIN 3QL

COMPUTER SALES ADMINISTRATOR

Salary £10,000 - £12,000

A highly successful and expanding UK computer software company require an administrator to co-ordinate the company's relations with its customers and worldwide distributors. Must have sound *administrative experience together with* basic secretarial skills and a pleasant telephone manner. Experience with computers a bonus. Cybertek offers a very pleasant working environment in a 17th *century listed Jacobean Manor House, just* north of the M25 motorway. Easy commute from London by car or train.

For further details, telephone Andy Plumbly on (0992) 441111 or write enclosing CV to: **Cybertek Software, Rawdon House, High Street, Hoddesdon, Herts EN11 8BD**

PA IN THE NEWS

£11,500 + benefits

The Group Personnel Manager of one of the world's largest TV News Agencies situated in NW10 is seeking a PA. It will be *advantageous if you have worked at* Executive level as you will be liaising with news agencies worldwide and attending meetings. Fast shorthand and typing (90/55 min). WP experience (will cross train) and an excellent telephone manner essential. 25 days holiday, *subsidised canteen, medical* scheme and pension plan. Interesting environment.
Age: 20-35

IMPORT/EXPORT WITH FRENCH

c.£11,000 & car allowance

This long-established company in *Hammersmith is looking for a* secretary to work with a team of three managers in a lively office. WP experience absolutely essential and you will be reliable and mature. A totally international environment and can sometimes be hectic. Interesting dealings with France, *Germany and Italy. Variety and* involvement the order to the day.
Age: immaterial - attitude of more importance!

International Secretaries
01-491 7100 — 01-491 7100

ANTHONY COOK BUREAU

Recruitment Consultants

IF YOU CAN IMPRESS US ...

We'll impress you - with an offer you can't refuse.
Problem: We need top-class temporary and permanent secretaries with excellent word processing skills, but the demand exceeds supply.
Solution: We will sponsor selected applicants to be properly trained in one of the leading WP programs, entirely at our own expense.
This is not the usual half-hearted offering, but the same intensive, 3-day individual course arranged for leading companies all over the country by our sister company, Anthony Cook Associates.
We are also very interested to hear from WP secretaries who are already trained in DISPLAYWRITE 3, DISPLAYWRITER, MICROSOFT WORD, or WANG, as we have IMMEDIATE TEMPORARY & PERMANENT VACANCIES.
For further details, please call Krysia Mieszat on 01-248 3404/3403.
Gresham House, 24 Holborn Viaduct, London EC1A 2BN.

BUREAU

B.J. CRAWFORD'S

RECRUITMENT CONSULTANTS

LEGAL SECRETARY IN ADVERTISING

If you have good skills, legal experience and want to work in a fun environment we have the perfect job. Salary c£12,000.

SECRETARY/RECPTIONIST FOR ART GALLERY

This job involves meeting people in the art world and *dealing with visitors plus good SH/typing.* c£11,000.

Please call Linda, Mary Jane or Amanda at BJ Crawfords on
01-935 9692

£18,000 - PA TO MANAGING DIRECTOR

Dynamic Hotel and Property Company based in South Kensington requires highly organised and *efficient administrative personal assistant to work* for the Managing Director. Property background essential. This is a graduate calibre, career position and is unlikely to suit any applicants under the age of 27. Please telephone for detailed job specification and application form:-

01 581 4045 Jenny Foster.
NO AGENCIES.

SECRETARY

An excellent opportunity has arisen for a Secretary to assist the Group Financial Controller of the successful Sea Containers Group of Companies.

Conveniently situated near Blackfriars Tube Station, your varied responsibilities will include using your excellent secretarial skills (WP experience preferred) and the day-to-day administration of the Finance Department.

We are offering a competitive salary, an excellent range of benefits, luxurious working conditions, staff restaurant and LV's to the value of £25/month.

Please contact Jane Clarke on 01-928 6969 for an application form.
Sea Containers Services Ltd.,
Sea Containers House, 20 Upper Ground,
London SE1 9PF.

01-481 4481 LA CRÈME DE LA CRÈME 01-481 4481

Famous Names Cocktail
£14,000 + superb benefits

One of the UK's largest, most broadly-based international concerns offers an exceptionally stimulating and responsible role for a well-educated and talented individual. Working on a one-to-one basis at Director level: you will have your own specific projects – one being the administration of a charitable Trust; as well as providing full secretarial back up; liaising with VIPs, corporate PR staff, charity administrators etc. A sound commercial background combined with confident (100/55) skills essential. Age 30+. Unrivalled benefits package. Call 01-493 5787.

GORDON-YATES
Recruitment Consultants

Am I Dreaming?
£11,000 – plus perks

Yes, it is possible to work in Knightsbridge with really nice people, thoroughly enjoy your fascinating job and have excellent career prospects. If you are keen to tone down the typing and to tone up the involvement this could be the job for you. Plenty of people contact and real responsiblity in an environment that is literally buzzing with activity and bright people can only be a recipe for success. If you have good typing, plenty of oomph and are 21+ – then you must ring us on 01-493 0713 to hear more!

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Natural Communicator?
To £12,000 – Design

Get off to a flying start with this superb Graphic design consultancy. Specialists in the production of corporate literature, their client portfolio is stunning and their success knows no bounds! They are currently offering a brilliant front line PA role for an articulate and positive individual. You will be liaising with the design teams: going out on shoots: getting involved on the Marketing side: setting up new systems etc. Fabulous riverside offices. Confident typing? Age 22+? Call 01-409 1232.

THE WORK SHOP
Recruitment Consultants to the Communications Industry

Architectural Elegance
£12,500 + 5 weeks holiday

Fascinating, high-profile opening for an outgoing, gregarious "personality" with this fabulous, trendy firm of Architects. Working alongside their young New Business Partner (also a keen sailor) your role will include full PA duties – co-ordinating a very busy diary; extensive client contact, etc. A team spirited approach combined with the ability to prioritise effectively essential. Good secretarial skills (shorthand useful) and an interest in Architecture highly desirable. Age 25+. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Media Reception
To £10,000 + free lunch

Small, friendly Media Planning consultancy seeks a bright, streetwise Receptionist/Secretary for a stimulating, front-line role. Your responsibilities will cover meeting and greeting clients; co-ordinating all office admin – maintaining company car fleet and office equipment; arranging temporary staff cover; checking magazine voucher copies etc. Confident, articulate telephone manner is essential as is an excellent sense of humour. Accurate 50 wpm typing? Good prospects. Age 20+. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Tasteful Temping . . .

No hassles. No let-downs. Just plain, simple high grade temping.

A tasteful package of top jobs, elite rates and thoroughly professional service.

If you have sound skills and experience, you should be talking to The Work Shop. Telephone Sue Cooke on 01-409 1232.

THE WORK SHOP
Recruitment Consultants to the Communications Industry

Upmarket Temping
WANG WP – To £16,000

Do you feel at home with Wang? This, perhaps the most elegantly logical of all WP systems, is very much in demand at present. So much so that, during the coming week, we need to talk to many more people with sound Wang skills and immediate availability. The temporary assignments on offer, are quite frankly, exceptional. So too are the rewards. Long or short term, this is an opportunity you really shouldn't miss. Secretarial skills (shorthand and/or audio)? Age 23+. Call today on 01-493 5787.

GORDON-YATES
Recruitment Consultants

Room For A Change
To £13,500 plus benefits

Small, exclusive, Chelsea-based Interior Design consultancy, boasting an impressive international client portfolio, seeks a highly-motivated, admin orientated PA to work alongside their hugely successful MD. She is hardworking, committed and needs someone at her right hand to handle 50% personal work and 50% office administration and management. Much of your role will be PR related (extensive VIP client liaison involved) and you will need superb organisational flair and sound skills (80/40) to prioritise effectively. Call 01-409 1232.

THE WORK SHOP
Recruitment Consultants to the Communications Industry

Preserving our Inheritance
To £10,000 plus benefits

Our client, an influential government-funded body, founded to preserve and maintain stately homes and monuments of historical interest, offers a stimulating opening for a professional, enthusiastic individual. Your role will embrace liaising with local government, architects, archaeologists; organising and attending meetings, conferences; setting up office systems; providing comprehensive secretarial/admin support. Sound typing (50 wpm) essential. Age 21+. Relaxed but committed environment. Call 01-493 0713.

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MERRYWEATHER

Inspirational Design
To £13,500 plus exc benefits

Join one of the world's largest consultancies – specialising in Interior and Graphic Design – and enjoy a challenging and rewarding role working alongside their celebrated Product Design Director. As well as being responsible for co-ordinating extensive travel arrangements and planning a busy diary, this is your chance to bring a semblance of order to the life of a talented but disorganised man. The environment is fast-paced and pressurised – you need to prioritise effortlessly. Skills (80/60) Age 25? Call 01-409 1232.

THE WORK SHOP
Recruitment Consultants to the Communications Industry

THE ZARAK PARTNERSHIP
RECRUITMENT CONSULTANTS

COLLEGE LEAVER PA
£11,000 + MORTGAGE + PERKS

A fabulous opportunity for a college leaver. Enjoy a truly fulfilling role as PA to the Chief Executive of an extremely well-known and prestigious company. With guidance and training from your colleagues you will be part of a hectic but friendly team providing essential support in a high profile environment. Absolutely beautiful offices where you will be encouraged to achieve your full potential. Excellent audio/WP skills essential, shorthand an advantage. Phone Angela Simmons on 486 6951.

01-486 6951

THE ZARAK PARTNERSHIP
RECRUITMENT CONSULTANTS

PICTURE AND RECORD COMPANY
£10,500

You will supervise a junior and make sure that the reception is covered as part of your role as secretary and admin assistant within this world famous picture company. You will feel totally involved as everything stems from this department controlling the finance and administration. With good typing call Lynn Lait on 486 6951.

01-486 6951

THE ZARAK PARTNERSHIP
RECRUITMENT CONSULTANTS

SENIOR ORGANISER PA-TRAVEL ABROAD
£16,000 PACKAGE

Organise seminars and choose wines and luncheons for up to 150 people. Be willing to travel abroad to venues and work in a hectic pressurised environment. You must have good shorthand with WP and Audio skills and be under 28 years. Call Lynn Lait on 486 6951.

01-486 6951

THE ZARAK PARTNERSHIP
RECRUITMENT CONSULTANTS

PR IN COSMETICS
£10,000

PR events, product launches and presentations make up the content of this exciting post. As PA to the PR Manager you will help organise all the PR activity within this large organisation an understanding of French and good typing skills are all you need to join this glamorous scene. Phone Angela Simmons on 486 6951.

01-486 6951

THE ZARAK PARTNERSHIP
RECRUITMENT CONSULTANTS

PRESS AND PR
£10,000

Take your choice of 3 super PR openings at this very friendly consultancy. Opt for a 50/50 role in the Consumer Division, get involved on press conferences, presentations and research for smaller clients or help to organise social events. All positions require good typing and WP skills together with an excellent presentation and outgoing personality. Call Lynn Lait on 486 6951.

01-486 6951

DRAKE PERSONNEL

GO PLACES IN PERSONNEL
£12,000

International company seeking a dynamic to assist their company secretary! Be involved in personnel procedures and have constant liaison as you assist staff with their queries. Enjoy lovely offices in the West End - there's a subsidised restaurant so lunch is easy! Good skills needed.

Call Fiona Campbell on 01-734 0911

Be seen with the right company

DRAKE PERSONNEL

NEVER LOOK BACK!
£11,500

Join this dynamic expanding company now and never look back! Opportunity to travel to Cayman Islands as PA Secretary to the manager. Liaise with offices overseas and organise conferences. All this and more if you have good WP skills.

Call Tracie Silk on 01-734 0911

Be seen with the right company

DRAKE PERSONNEL

INTERIORS
£12,000

Become one of the team as you assist 3 directors of this small friendly and expanding company and become totally involved with arranging travel, meetings and diaries. This is a busy position for someone with a flexible attitude who is keen to get on. SH/WP.

Call Sue Price on 01-734 0911

Be seen with the right company

DRAKE PERSONNEL

SEC PA/ADMIN ASST.
£11,500

If you are organised and enjoy variety this is for you. Assist the national sales manager of this travel related company. Must be confident to deal with clients and have a friendly, flexible personality.

Call Sarah Muir on 01-629 4031

Be seen with the right company

DRAKE PERSONNEL

HEAD HUNTERS RIGHT HAND
£12,800 +

Excitement! Responsibility! Challenge! Fun! Are these things that you want? Look no further - My client, a fast expanding executive recruitment consultants, are offering a unique opportunity for a young PA. Organise advertising, screen applicants and take on extensive client liaison. If you have WP/audio skills and lots of enthusiasm.

Call Liz Drake on 01-734 0911

Be seen with the right company

DRAKE PERSONNEL

EXECUTIVE ASSISTANT
£11,000

Join this renowned society involved in research overseas and handle all aspects of their travel grant scheme. Deal with telephone enquiries, assemble agendas for meetings and enjoy unusually good benefits and an intelligent environment. If you have good shorthand, typing and the will to succeed.

Call Sue Linton on 01-834 0388

Be seen with the right company

DRAKE PERSONNEL

OWN HOME
£11,500 + AAE

This prestigious international co. offers you benefits galore including a reduced rate mortgage, BUPA & LV's. As senior sec. at this W1 branch you will utilise your good audio WP skills whilst supervising 3 juniors and liaising with clients at executive level. Excellent prospects for the right person.

Call Vicki Sidgworth on 01-734 0911

Be seen with the right company

DRAKE PERSONNEL

DALLAS & DYNASTY - HANGER LANE
£12,000

Surround yourself with Dallas style luxury in this American oil co. that really know how to look after you. Become thoroughly involved in all aspects of personnel when you assist in everything from relocation projects to employee problems. Shorthand and WP required.

Call Charlotte on 01-845 9787

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RECRUITMENT TRAINER

We are a major force in the industry, both in Professional and Secretarial Recruitment.

We have a style all of our own, we may even have the formula for success.

We need commitment, intelligence and a team player. Can you be strong in character, yet flexible at the same time?

Then we would like to meet you; at your convenience, but as soon as possible.

01 242 0785

(Salary based on age and experience)

Synergy + Recruitment

£15,500 Up to the challenge of a man with a world-wide reputation for excellence?

- This outstanding senior director of international management consultants has business contacts at the highest levels and is renowned for his prodigious output.
- As his secretary/PA, your reputation for exceptional competence and drive will already match his. Certainly your shorthand, audio and typing skills will be flawless and fast while your communication and organisational abilities will need to be highly developed for this prestige opportunity.
- You will enjoy your own immaculate, well-equipped office in SW1. Your benefits package includes non-contrib pension, BUPA and free meals.
- Telephone Helen Close. 01-637 9533

Synergy + Recruitment

Graduate Administrator

Take charge of the "Students Department" for international firm of chartered accountants. With the help of two admin staff you will be the information focus for incoming students and trainees, attending induction talks and courses.

You will oversee their study programme arrangements as their career progresses liaising with students, their counsellors and tutorial firms, invigilating at in-house exams and co-ordinating the results. This is a responsible post for a Graduate with 2 years' work exp and good organisational and communication skills. Based in EC4 with gym and club room. Salary: £11,000

Telephone for details. 01-637 9533

Seminars
c.£11,500 package

If organising is your forte, this job in a well-known drinks company has much to offer. Organising training courses and seminars, you will be working for an extrovert boss who delegates totally. He will rely on you to choose hotels and other venues, hostess cocktail parties and provide all the admin back up, which must be meticulous. At least 50% of this job is non-secretarial, requiring energy and enthusiasm.

Age: 22+ Skills: 80/60

RECRUITMENT COMPANY

01-831 1220 5 GARRICK STREET WC2E 9AR

PA/SECRETARY
£13,000-15,000

Could you firmly (but with a light touch !) organise the day-to-day business life of this remarkable young entrepreneur ? He is an ideas man, not an administrator, so you will need considerable expertise in admin, letter composition and a small office management. If you think you could create and maintain (in existing SW7 offices) the sound business base required by this talented innovator, please call Pam Bretherton for further details.

01-995 2062

RECRUITMENT ASSISTANT/SEC
c.£8,500

West-end recruitment consultancy seeks bright college-leaver to provide admin support to consultants working with prestigious media industry clients. Good shorthand typing and excellent organisational skills are essential. You will play a key role within this young, professional team. Not for nine-to-fivers!

Call Ann Fitzgerald on 01 629 7262.

STOP PRESS: Good typing and a head for figures? Additional assistant required c.£8,000. Call Sue Willman.

GRADUATE APPOINTMENTS
7 PRINCESS STREET, W.1. 01-629 7262

CJES
RECRUITMENT CONSULTANTS
3 London Wall Buildings, London Wall, London EC2M 5PJ
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-256 8501

Executive career appointment for mature secretary.

PA/SECRETARY TO MANAGING DIRECTOR

WEST LONDON £12,500–£15,000

INTERNATIONAL METAL TRADERS

For this senior appointment applications are invited from candidates aged 25-45, with shorthand, typing and w.p. skills – a working knowledge of French and/or Flemish would be a distinct asset. The successful applicant will be responsible for the smooth running of the office under the direction of the Managing Director and Office Manager, as well as providing full secretarial and administrative (40%) support to the Company. Duties will include handling and initiating correspondence, monitoring all calls, liaising closely with the Chief Executive in New York, making frequent travel arrangements, personnel matters, organising business entertainment etc. The job content will grow in line with the successful candidate's ability leading to increased remuneration. The ability to communicate at all levels, assess priorities and work autonomously *is essential plus a smart appearance, tact and discretion. Initial salary £12,500 – £15,000,* according to level of experience plus contributory pension, private health cover and season ticket loan. Applications in strict confidence under reference PAMD724/TT to the Managing Director:-

CAMPBELL-JOHNSTON EXECUTIVE SECRETARIES LIMITED (RECRUITMENT CONSULTANTS), 3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PJ. TELEPHONE: 01-588 3588 OR 01-588 3576. TELEX: 887374. FAX: 01-256 8561

Mary Overton

ST. JAMES' SQUARE RECEP/ADMIN
£10-12,500

Nearby, actually. Highly successful Management Consultancy moving there from Mayfair in September. 70 people, but 50 elsewhere most of the time. Your domain 8.30 - 4.30: superb reception area. Well-spoken, meeting/greeting experience, sociability, good memory and telephone manner are essential.

Admin is office maintenance/cleaning contracts, messengers, taxis, publications, stationery, post, travel arrangements etc. Never a dull moment, loads of responsibility. Enough typing for own correspondence, dress allowance and private health plan. Age 25-35.

MARY OVERTON RECRUITMENT LIMITED 35 PICCADILLY LONDON W1V 9PB
01-734 7282

BADMINTON SCHOOL, BRISTOL BS9 3BA
G.S.A Boarding and Day 350 girls 7 - 18
HEADMASTER'S SECRETARY

Applications are invited for this key position to start in October. It will be a demanding job requiring efficiency, discretion, good humour and personal commitment. Salary £9,000 plus with 6 weeks holiday.

Please write to the Headmaster for further details.

FIRST CLASS LEGAL SECRETARY - COMPANY/COMMERCIAL

Young expanding firm of solicitors with modern offices near Monument Station require an audio secretary with at least 2 years company/commercial law experience to work for a young solicitor.

Must be well presented, highly motivated with excellent spelling and organisational skills and able to cope under pressure. An ideal position for someone who wants to get involved as this solicitor likes to delegate.

Word processing experience is essential. If you have Multimate experience so much the better, but we will cross-train.

Above average salary for suitable applicant.

If you would like to find out more please telephone, Mrs Coral Davies on 01-488 2991 or write to her with a full C.V. at the address below.

Carter Faber, 10 Arthur Street, London EC4R 9AY
(No Agencies)

GERMAN SPEAKING PA

£15,000 + Banking Benefits + Mortgage

The opportunity has arisen at a leading International bank, based in the City for a fluent German speaking executive secretary to work at senior level.

Total fluency in both English and German is required.

The company demands and succeeds in finding team-minded people of the highest calibre; their standards are meticulous and their expectations high.

Assisting one of the senior management figures of the bank with your linguistic ability you will rapidly become a lynch-pin in top City deals.

This is a full PA role requiring plenty of initiative, a good sense of humour and excellent secretarial skills.

Skills: 90/50
Age: 23 - 35

City Office
600 9286

ANGELA MORTIMER

5H SEC
35-45

Personnel Controller in EC3 seeks right hand used to busy environment. c.£13k.

WORD ASSOCIATES
01 377 5433

SECRETARY/ GENERAL ASSISTANT

to work as part of the team in small antiques business. Good skills required for varied administrative duties. Apply with C.V to:

Arnold Wiggles & Sons LTD, 4 Bury Street, St. James's, London SW1

KNIGHTSBRIDGE GENERAL PRACTICE

Requires Secretary with common sense and sense of humour. Medical experience preferable.

Contact Susie
01-589 1345

PERSONAL ASSISTANT

Chelsea Area.

To share responsibilities in growing Trade, furniture importing business dealing with Interior Designers. Typing, WP visual and spoken abilities must be good.

Salary circa £9,000
Tel: Brian Lawrence 01-244 8674

START-UP £15,000

This newly formed financial services company needs a PA/Secretary to assist the young Managing Director set up his new business in comfortable West End offices. You will need to be flexible over the hours, have a good sense of humour and a professional approach to your working life. Age 25-45. Speeds 90/60, audio + WP.

COBBOLD AND DAVIS RECRUITMENT LTD.
35 Bruton Place W1. 01-493 7789

CDR

On a beautiful green 10 acre sight on the Chiswick Bank of the Thames stands a magnificent sports club with facilities to rival those of the top sports establishments in the world.

We are looking for a first class

Telephonist/ Receptionist

Able to deal easily and pleasantly with Members - both on the latest switchboard equipment and in person at Reception.

Please send C.V. in the first instance marked for the attention of

Angie Pepplatt,
Riverside Racquets Centre Plc,
Dukes's Meadows, Chiswick,
London W4 2PX.
Telephone 01-994 9496

The full facilities of the Club will be available to the successful applicant.

EFFICIENCY PERSONIFIED? PERSONAL ASSISTANT TO £14,000

In-house Lawyer/Company Secretary of City based American oil company needs a right hand (his present Secretary is leaving after 10 years which is an endorsement in itself). You'll take pride in impeccably produced work, enjoy administration, be confident enough to organise and attend AGMs, prepare board papers etc. Truly a personal Assistant role with minimal shorthand and typing, although naturally you'll possess first class skills and have the ability to communicate effectively with clients and inter-office departments. To find out more ring Karen Slater.

LOVE + TATE
Recruitment Consultants 01-283 0111

SECRETARY

The Advertisement Department of a busy West End personal finance magazine needs you.

Here is your chance to join a small friendly company and develop your potential. (Typing 50wpm, Shorthand 80 - 90 wpm, WP). Have your finger on the pulse and be a key person in the department. Ideal 1st or 2nd job for someone with ambition. Salary neg. If you're interested, please call Lorraine Howell (01) 637-4383. Money and Family Wealth Magazine, 57-61 Mortimer Street, London W1N 7TD.

MONEY Family Wealth

NAME THAT TUNE
c£13,000

A very famous song writer who has written many famous songs seeks a PA/Secretary. Book studios, liaise with musicians and enjoy complete charge of his busy office. 100/60 skills needed.

Please telephone 01-240 3511. Early/late appointments arranged.

· Elizabeth Hunt ·
Recruitment Consultants
2-3 Bedford Street London WC2

SECRETARIAL

PERSONNEL ADMINISTRATOR £11,500 + Ex Perks
Looking for a new challenge? Oil Company needs secretary with 50 wpm typing, early shorthand, and great A/S O'level English. If you want responsibility then total involvement and variety is guaranteed. Beautiful offices and brilliant perks including free gym.

CITY DEVELOPMENT £10,000 + Exc Perks
A great opportunity - work with a young dynamic team in the new property division of a large international Bank. All you need is sound experience, O/A level education, 50 wpm typing (audio), a professional phone manner and a smart appearance.

For further details on these and other interesting opportunities please call Pat Standbrook.

17 WIGMORE ST. LONDON W.1.
(01) 491 2928

PERSONNEL £13,500

What an opportunity! This fast expanding hi-tech Co. requires an outgoing, tough person to perform the personnel function. A good education, the ability to work with all types of people at all levels will ensure you have a successful future. Age 25+.

JIGSAW RECRUITMENT 01-631 0902 OXFORD CIRCUS

OMAN
£14,000++TAX FREE

You offer commitment, poise and personality! as PA to the Chief Executive of a major organisation in Oman your package is £14,000+ tax free, furnished accommodation, car, medicare, travel, expenses + 48 days hols. Shorthand + WP skills, degree, age 29 +. Two year minimum contract, extra month's salary a year.

Call 01-439-7001 West End or 01-377-8600 City

SECRETARIES PLUS

c.£13,000 + Bonus
Advisory Service
Young Director in Covent Garden with masses of Clients to look after needs you. Meetings, conferences etc home and abroad to arrange. Shorthand not essential, some typing, occasional audio. An all-go fun and progressive atmosphere. Free lunch. Good company perks.

c.£13,000 New Project
Sutton Surrey
Help MD to set up this exciting project in collaboration with France. Involves written and conversational French and Shorthand typing in both languages. Highly confidential with open ended future.

£10,000 Advertising
Receptionist
20-30's, charming, experienced, well presented for top Knightsbridge Company to share shifts with one other. A taste occasional typing useful. Super people with good social side.

c.£12,500
Marketing & PR
Director of new Chelsea Co needs PA 25ish. No shorthand. Good typing and fun WP. An out-of-the-rut job with total involvement in all aspects of PR and participation in social events set up for visitors from abroad.

TOP TEMPS NEEDED NOW — TOP EARNINGS
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JOYCE GUINESS
21 BROMPTON ARCADE KNIGHTSBRIDGE SW3
RECRUITMENT CONSULTANTS

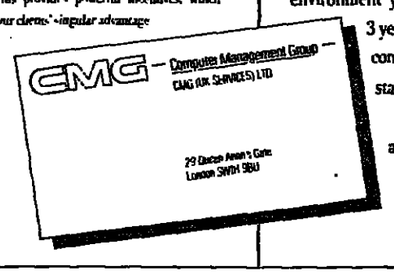
CMG - Computer Management Group - is Europe's largest independent provider of Management Consultancy, I.T. Consultancy and Business Systems.

We have the experience, the expertise and the commitment to help you to achieve success.

Established nearly a quarter of a century ago, we have expanded rapidly to become one of the leading companies in our field. Our client list includes governments, public utilities, banks, financial institutions and a large proportion of Europe's top-hundred companies.

We have achieved all this through the commitment of our staff. All our shares are held by employees and their close families, and most employees are shareholders.

This provides powerful incentives, which work to our clients' singular advantage.



Secretaries

City and SW1 to £13,000 + benefits

CMG offers challenging career opportunities for secretaries to support a team of consultants and their managers. Your secretarial skills will be utilised to the full and you should be prepared to spend up to 50% of your time on the WP (WordPerfect).

To enjoy our dynamic working environment you will have had at least 3 years secretarial experience in commerce, combined with high standards of typing and WP.

Our company attaches a great deal to style and presentation – which successful applicants will be expected to reflect.

In return, we offer all the usual large company benefits which include non-contributory pension scheme, free life assurance, long-term sickness cover, free family BUPA, share purchase scheme and 26 rising to 41 days annual holiday.

Write to Hazel Van der Pant at CMG, 29 Queen Anne's Gate, London, SW1H 9BU, outlining your experience to date or telephone 01-799 1494.

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Forging Ahead
Recruitment Consultant

Are you an independent professional restricted by bureaucratic Company regulations?

Over the last five years, Gordon Yates has achieved outstanding success. Our reputation and rapid growth has depended entirely upon the expertise of our consultants. Our approach is creative — ever striving, ever perfecting, ever achieving new heights of excellence in client and candidate care. In short, our service is unique.

To accelerate our growth we need an accomplished high achiever. The kind of person who feels restricted in their present position and has been awaiting the opportunity to apply their drive, their energy and their ideas to shape a consultancy that will reflect their endeavours.

Your skills will be backed at all times by the full resources of one of London's most highly integrated Recruitment teams. You'll need self-confidence, excellent communication skills and single-minded determination to succeed in a field where the financial rewards are limited only by your talent — and where your career progress is limited only by your ambition.

As an independent professional, do you long for the freedom to innovate and succeed? Does your vision match ours? If so, please telephone Louise Bradley on 01-493 5787 or write to me at 10 Dover Street, London W1X 4LB.

GORDON·YATES
Recruitment Consultants

Hotel PR

Supporting the PR/Marketing Manager you will be fully involved in the promotion of this chain of luxury hotels, including drafting press releases and coordinating production of hotel brochures. Scope to progress to a true Assistant level. Sh/-audio/WP skills required. Salary: £10,500.

Graduate Sec./Asst.

Financially aware, numerate graduate to be based in the Treasury Dept of this major City co. Responsibilities to include analysing investments, compiling reports, maintaining data, plus sec. support. Skills: 100/60/WP. Salary: to £12,500.

Graduate Assistant

National club with offices in W1 need a graduate assistant. Working alongside the administrator, you will gain an in-depth knowledge of the organisation and have your own areas of responsibility. Skills: 90/50/WP, plus ideally some minute-taking ability. Salary: £10,500.

GRADUATE APPOINTMENTS
7 PRINCES STREET, W.1. 01-629 7262

BUILD A FUTURE AS AN AUDIO SECRETARY

We are a firm of international surveyors with opportunities for both College Leavers and Second Jobbers in our West End offices. You will be working as part of a team for an Associated Partner or a Senior Negotiator in a young and friendly environment. The positions are busy and demanding and the work varied. They will suit secretaries who are looking for their first job or thoughts with some experience who wish to develop their career.

If you are aged 18+, enthusiastic, have plenty of initiative with good typing skills and are educated to O/A level standard, we would like to hear from you.

In return we offer good career prospects and attractive salary, discretionary bonus, LV's and 20 days holiday.

Please telephone for an application form or write with Career details to:

Personnel Department, Healey & Baker, 29 St George Street, Hanover Square, London W1A 3BG. Tel: 01-629 9292 Ext 308.

PROFESSIONAL SECRETARY
c.£15,000

Exacting but charming senior Director of this very successful and prestigious executive search company needs a top-level secretary to organise him. You will be dealing at the most senior level, monitoring his diary and providing comprehensive secretarial support including the production of reports and proposals, all of which require excellent skills of 70 wpm typing, audio and WP. An outgoing and positive attitude with initiative and senior level experience are essential to build up a vital rapport that this special position demands. Age 28-40. Superb offices in SW1. Please call 434 4512.

Crone Corkill
RECRUITMENT CONSULTANTS

If your poise and organisational skills match your shorthand... read on

Secretary Plus W.1.

Up to £12,000 depending on experience

Our client is part of a major group producing quality Home Furnishings for both retail and contract markets.

Based at their prestigious West End offices, this varied and interesting role will involve acting under your own initiative to a large degree and mean substantial customer contact too.

Tact and confidence will combine with the poise to deal with people at all levels, both within and outside the company. You'll probably be aged at least mid-20s with minimum RSA III and 80 w.p.m. shorthand. Ideally, you'll have W.P. experience and have a flair for composing letters.

As well as the attractive salary, they also offer a large group benefits package.

Please write enclosing C.V. to Lisa Booth at Austin Knight Selection, 17 St. Helen's Place, London EC3A 6AS or call her on 01-437 9261 (or 01-256 6925 evenings/weekends) quoting ref 671/LB/88.

Austin Knight Selection

Slick Receptionist

Due to promotion this leading oil co. now seeks a new top receptionist. A varied day including dealing with M.P.S, V.I.P.s, the Press will require you to be well presented and professional in your approach. High security will necessitate some keyboard skills for work on PC. Age 20+ £10,000 plus excellent benefits.

For further information please call 01-437 6314.

Carrington House, 130 Regent Street, London W1R 5FE

RL *Reception Line*
Specialising in Recruiting Receptionists

Temps – £14,200 p.a.

All our temps are paid this rate

£7.80

We offer:
- ☆ Regular temporary work
- ☆ Well organised and interesting assignments
- ☆ £200 holiday bonus – no strings attached

You need:
- ☆ 100 wpm shorthand ☆ 60 wpm typing
- ☆ Two years' Director level secretarial experience in London
- ☆ Proficient WP skills on at least one machine
- ☆ Enthusiasm and a professional approach

Please telephone 01-434 4512 now for an appointment.

Crone Corkill
RECRUITMENT CONSULTANTS

AUSTRALIAN HIGH COMMISSION
Social Secretary

A Social Secretary is required for the High Commissioner's private office. Duties will involve all facets of preparation for the High Commissioner's official entertaining, associated arrangements and general office functions. Discretion, relevant experience and a minimum typing skill of 30 wpm are essential. Word processing experience an advantage.

Subject to experience and qualifications, commencing salary could be up to £10,400 in a salary range of £9,500 to £11,700 pa. Annual leave 4 weeks; rising to six weeks, 13 UK and Australian public holidays and flexible working hours. A contributory pension scheme is available.

Please apply in writing giving full details of experience and qualifications by 30 June 1988 to:

The Recruitment Officer, Australian High Commission, Strand, LONDON WC2B 4LA

The Australian High Commission is an Equal Employment Opportunity organisation and a smoke free working environment.

SECRETARY/PA to RESIDENT DIRECTOR

The Resident Director of a Japanese school, currently being established in Buckinghamshire, is seeking a Secretary/PA in the age range 24-30 preferably with at least 2 years experience of working as a Sec/PA to a director.

This key appointment requires a graduate calibre candidate with initiative, tact and good communication and organisational skills. Candidates should be proficient in typing/audio 60-70 wpm up & word processing. Shorthand preferable but not mandatory. (Previous experience with a Japanese Co, together with an interest in and some knowledge of their language & culture would be an added asset.)

The school being established is located in a pleasant rural setting with good access to a main line station but the successful candidate will be required to work initially from the company's modern West End offices until the school becomes operational early next year. A competitive salary will be paid commensurate with the responsibilities of the post. Written applications together with an up to date CV & 2 recent passport photos should be sent to:

J. WATSON SANDERSON LIMITED, International Management & Selection Consultants, Moorings House, Heathfield Road, Woking, Surrey GU22 7JG.

£15,000 + pa

First class Secretary (28-40) urgently required by active Property Development Company specialising in restoring old buildings. A responsible senior position for person with initiative and enthusiasm, capable of highly efficient organisational work. Shorthand essential 90/60. Luxury offices in restored Victorian environment in Shoreditch.

Please write immediately with CV and details of current employment and salary for the personal attention of:

MD, London Buildings Plc, 38 Kingsland Road, E2 8DD.

SEC/PA to £15,000

Well known business entrepreneur seeks exc Sec/PA – usual skills plus ability and experience of working at this senior level.

West End Staff Bureau 01-629 0538

N. PEAL CASHMERE

Require

a Secretary for their MD. A good command of English coupled with initiative, a bright personality and the ability to adapt to a dyanmic boss are essential ingrediants. Good administrative skills are vital.

Please contact Michele Warren on 01 493 9220

The Language Specialists

BJORN SWEDBERG
This small exclusive fashion Co. requires a Bilingual Swedish Sec (no SH) to help org and run their busy office. Travel, audio and basic b'keeping skills ess. To £12,000 aae.

MARKET YOUR SPANISH
Working for the Marketing Mngr of this Ind City Co. Overseas client liaison, org and attending social functions will all be part of your busy day. 20-40. £10,500 + bene + mort. sub.

LEGAL FRENCH OR GERMAN.
If you have an interest in the legal field and are a Bilng Audio Sec, please call now for more details. £10-13,000.

THE ART OF GERMAN.....
The MD of this world renowned Art Gallery in Central london is seeking a German MT PA to help run this hectic office. You need excl sec and admin skills and an interest in the arts would be useful. 24-40. £13,000.

COUVREZ VOUS DE BIJOUX
Working as the French Bilng Sec to the Dir of this ind jewellery Co. you will be using your French to the full with frequent translations and client liaison. c£10,000 v. neg.

MERROW
Employment Agency
01-636 1487

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Commonwealth Parliamentary Association

The successful applicant for this new position will have:

- * highly developed secretarial skills and a sound knowledge of business and office procedures:
- * knowledge of the parliamentary process and the Commonwealth:
- * a good academic record and experience in preparing draft reports, papers and speaking notes:
- * preferably, experience with a government, national or Commonwealth organisation:
- * a pleasant personality and a record of tactful and sensitive handling of matters involving people from Commonwealth countries, govts or parliaments.

Some travelling to Commonwealth countries will be involved. Salary Range: £9,000 to £12,850 (depending on experience) plus London Weighting. Pension and Health/travel Ins schemes.

Applications, including full cv and names of two referees, should be marked "Confidential: Personal Assistant" and reach the Secretary-General at 7 Old Palace Yard, Westminster, SW1 3JY on or before Friday, 1 July, 1988.

Shandwick PR, part of the UK's leading public relations consultancy group, whose clients include many of the UK's leading companies and brands, has vacancies for top quality secretaries at all levels.

Experience in the marketing services industry would be useful but not essential.

You will need to combine excellent secretarial skills with flexibility, initiative, boundless energy and a desire to get involved as an integral member of a busy account team. In return we offer a highly competitive remuneration package.

Please write, enclosing your CV, to Carol Allett, Shandwick PR Company Limited, 50 Upper Brook Street, London W1Y 1PG.

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Salary negotiable

American Law firm based in the city, specialising in corporate finance, with offices world wide, requires a bright, cheerful secretary, must have Wang W/P experience, preferably with S/H to join our close knit-team. Must be flexible and willing to work paid overtime. Current opportunities in London and Paris. Excellent benefits.

Call DIANA KLEIN (01) 638-5291

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£10,000 North London

A young, dynamic Director responsible for the sales side of well known television programme is looking for a highly motivated PA/Secretary with excellent sh/typing skills (min 90/60). You will need to be equally dynamic, well organised and capable of working on your own initiative.

Dedicated assistance will be highly rewarded - including an annual trip to Cannes.

Please contact us if you have a keen interest in the sales side of television and are looking for total involvement in a fun relaxed atmosphere.

01 499 6566

The GROSVENOR Bureau

SECRETARY TO MANAGING DIRECTOR

The Managing Director of a rapidly growing Marketing Services Group is looking for a secretary who combines intelligence, initiative, and energy with good secretarial skills and the ability to organise.

A role that could develop into a true personal assistant. Salary £11,000pa.

Please write to:- BOX A67
BOX REPLIES (LEVEL 4A)
NEWS INTERNATIONAL
VIRGINIA ST
LONDON E1 9DD

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SPAIN! Spanish bilingual Admin Sec (Eng S/H Ess) to asst Sales Mgr of prestigious Property Development in Spain. £10,000 + Bens.

FRENCH PR Bilingual Sec/PR Asst (S/H Ess) for major French Promotions Co. Lively personality with good communication skills ess. Must be free to travel. £12,000aae.

GERMAN PERSONNEL Bilingual German Sec/PA for Personnel Dept of world renowned Co. W. London. Must use initiative. S/H Ess. £Neg aae.

SPANISH DRINKS Bilingual Secretary (S/H Ess) for Marketing Dept. of Intl. Drinks Co £10,000

BILINGUAL BANKING Several vacancies for Bilingual Secretaries (French or German) in City Banks. £11-14,000.

01-387 7622 or C.V. to
LRS Streets House
[illegible] Commercial St (W1)

LONDON ECONOMICS
SECRETARY/ RECEPTIONIST

London Economics provide economic advice and support for major clients and our team includes many of the UK's leading Economists. Our specialist areas include financial services, market research, energy, taxation and legal.

We require a Secretary/ Receptionist who will be responsible for general office duties as well as providing secretarial support to our consultants. The applicant should possess excellent typing skills as well as a friendly flexible attitude. A knowledge of W.P is also desirable. Salary £9,000- £11,000. Written application and C.V. to Rhonda Hamilton, 104-112 Marylebone Lane, London W1M 5FU.

IN A SPIN
£13,000

Would you enjoy working for one of the world's leading record companies?

If so a vacancy exists for you as PA to the President of International Marketing. The major part of this job is to ensure that UK artists are marketed internationally and as a result he spends several months in America each year. In his absence you will be in contact with all the international offices as well as the artists managers and will provide them with information on record sales and forecasts. Your organisational skills will be utilised as client entertaining is an important feature of this job and you are also responsible for the administration of the department.

You will need to have a good sense of humour, several years of senior secretarial experience and enjoy benefits such as free tickets to concerts and discounts on records and tapes!

Skills 90/60 + wp
Age 24-30

PLEASE RING HANOVER SQUARE OFFICE

01-408 1461

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Assist PR experts in Investor Relations for high flying Mayfair PR group needing organising PA/Sec (no S/H). Very varied post, lively atmosphere, embracing Media/ Communications field.

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Regent Street 439 7243

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The Personnel Manager of this famous, Kensington Design Co is looking for a keen young secretary with ambition to climb the Personnel ladder. You'll be encouraged to take responsibility & develop into a Personnel Assistant.

£10,000 pa
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Throughout the summer months we have put together an attractive package for all our temps. Once you've completed a number of interesting and well paid assignments, we'll send you tickets to the opera with our compliments.

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THE SPECIALIST FOR LANGUAGE TEMPING

Enjoy the variety and flexibility of temping this summer while using your language skills, from conversational standard to translator level. Good secretarial experience is important together with professionalism and adaptability. Shorthand or audio, WP and typing 50 plus wpm. Telephone us now for an appointment.

01-493 6446
46 Maddox Street, London W1R 9PB.
Recruitment Consultants

SECRETARY

Required to work in West End office for small friendly Company, in Financial Services industry.

Applicants should ideally be aged 18-24 with excellent typing and other secretarial skills. Knowledge of WP an advantage but above all, enthusiasm and initiative, with a flexible approach to work.

Salary: £8,000 to start. Non smokers only.

Please send CV with covering letter to: Deborah Oxley, Sovereign (Financial Services) Ltd, Excel Court, 23 Whitcomb Street, London WC2H 7HA.

GRAPHIC DESIGN RECEPTIONIST £10,000

South of the River

Flair, style and an outgoing personality are the three key ingredients required to work for this young, thriving design company on their busy reception. If you can type at 45 wpm, can keep a cool head under pressure and above all enjoy meeting people, then we would like to hear from you.

This is a fabulous opportunity for someone who is keen on design as there is plenty of scope to become involved with the many varied interesting projects.

01 499 6566

The GROSVENOR Bureau

DESIGN COMPANY RICHMOND

Rapidly expanding design company require outgoing, well spoken secretary with excellent skills to work in lively atmosphere with young and friendly team. Ability to work under pressure essential competitive salary and interesting opportunities for the right applicant.

Call Caroline Street on
01 948 5544 Ext 302

MORE THAN JUST A SECRETARY!

We desperately require a happy, flexible and presentable person to assist our team in the sale of quality residential property in Pimlico, Victoria and Westminster.

Although excellent WP skills are required the imminent up-grading of our computer system takes the emphasis off pure secretarial work.

Salary negotiable.

Contact: Gerald Fitz-Gibbon,
Prudential Property Services
23 Sussex Street,
Pimlico, London SW1. Tel: 01-834 9666

PRUDENTIAL Property Services

PA/SECRETARY
£11,500 pa Neg

Enthusiastic and intelligent PA/Secretary with good organisational skills required for Manager of prestigious block of serviced apartments in Kensington. Must be flexible, eager to get involved and willing to use initiative.

Please write with full C.V. to:

The Manager, Monarch House, 241 Kensington High St, London W8 6SA.

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APPOINTMENTS

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01-499 8070
87 New Bond Street London W.1

EMBASSY OF JAPAN, W1
requires
SECRETARY

Applicants should have excellent typing skills and be able to draft correspondence on own initiative. Salary according to qualifications and experience.
Tel: 01-493 6030 ext 113

SECRETARY - PETROLEUM CO

Sobsidary of an Italian Petroleum Company with wide range of international business needs young secretary age 20's. Italian not essential.

Genuine opportunity to progress. Starting salary of approx. £9,000 plus benefits for right candidate.

PHONE FOR INTERVIEW:- 01-499 1814

AUDIO SEC £10,000

Would consider 2nd jobber with good experience working in this expanding department for a professional company. Excellent prospects and early salary review plus very good fringe benefits. Own office.

Phone 01 278 4141 or 278 2555.
Keystone Employment Consultants

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SEC / P.A. TO CHAIRMAN £14,000
Leading Ad. Agency needs top quality P.A. to work for busy Chairman. Advertising experience a must.
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Mid 20's coupled with personality and an aptitude for organisation. Lots of room for involvement.
2ND JOBBERS £9,250 to £10,000
West End based Ad. Agency requires Sec with good skills and flair. Working on blue chip accounts.
RECEPTIONISTS £9,000
We have a number of vacancies for good receptionists all within the Communications Industry.

TEMPS - NEW RATES
Long and Short Term Assignments in Advertising, PR and Design.

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ADPOWER COMMUNICATIONS, 8 Stratton St., London W1 (Rec Cons)

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WEST END WP £7.50 UP.

For all skills plus legal. Give yourself a break - talk to the Angels today. They'll book you into Publishing tomorrow. A year's experience would work wonders.

Call KARN GEORGE, OFFICE ANGELS Recruitment Consultants 01-430 2531

NON-SECRETARIAL

FASHION Merchandising Assistant. From £7,500 benefits. To work with major retailing group, close Victoria Stn. Would suit someone young, numerate, with good admin ability. Worthwhile prospects. Call Debra Smith Office Angels Recruitment Consultants 01 630 0844.

LETTINGS Negotiator. For our busy Knightsbridge branch. Experience preferred. Age 25-35. £9,500 + commission = £23,000 pa. Nick Mansfield, Lyham Property Services. 246 6011.

MARKETING Assistant required for international company total involvement is offered by the young, dynamic Marketing Manager. Lots of scope as department is expanding. Good typing required. £12,000. Call Carrera on 01 439 3233. Rec Cons.

RECEPTION £10,500 W/End. Fun Co. 584 3222 T M Rec Cons

RECEPTIONIST - A bright and reliable person with good presentation and telephone manner required by Holborn based American investment Magazine. Your job will include some administration so good typing essential. Please telephone Jane Curtis 404 5435.

RECEPTIONIST. For small friendly solicitors office near Marble Arch. No typing required. £9,000 approx. Please call Mr Williams 01 629 2126

PART TIME VACANCIES

EXPERIENCED Bookkeeper/VDU operator needed 1 day per week in South West London. Tel:01-878-8643

HIGHLY respected Fleet Street columnist needs committing between 10am-4.30pm from Tuesday to Friday. Good audio skills/ typing and awareness of current affairs will equip you to help this interesting man expedite his correspondence and weekly column. If you would like involvement without pressure, telephone us on 588 3636 Crone Corkill Recruitment Consultants

MEDICAL Consultant - Wimpole St. Requires part time personal secretary (shorthand typing) 2 days weekly, interesting work, experience with children useful. Applications (35-50) invited Dr Cristal London preferred. Salary negotiable. Telephone 01-788 1416 Eves.

PART TIME Shorthand/Audio secretary. Flexible, 20 hours p.w. Small international Cancer Charity, Fulham Rd., £12/hour. Please ring : 376 3823 (not Mondays).

PART TIME VACANCIES

PART-TIME Receptionist- Prestigious W1 based company needs first-class person to ensure the smooth running of their busy reception areas. Although previous reception experience is not essential, you'll need to be well spoken, cheerful and flexible to cope with duties including meeting and greeting clients, ordering taxis and couriers, operating a Monarch switchboard and dealing with the post. Hours 8.30-1.30. Salary c.£5,000. Please call 434 4512 Crone Corkill Recruitment Consultants.

SUPER SECRETARIES

£9 wpm Shorthand is required to earn £13,500 + mortgage subsidy + paid overtime. As PA to a busy Director within the Capital Markets division of a prestigious merchant bank in EC2. your responsibilities will include coordinating an ever-changing diary, organising meetings and travel arrangements, telephone liaison and full secretarial back-up. Age 25-35. Please call 588 3536 Crone Corkill Recruitment Consultants.

£14,000 basic + package. Secretary/PA for top Investment Bank. French or Spanish useful. Speeds 100/60. Age 22-26. 584 3222 T M Int Rec Cons

ACTON £15,000 + Car. Join the chairman of this top manufacturing company as PA/ Secretary. A dream job, total involvement and constant variety. 100/60 skills needed. Please telephone 01-408 0247. Elizabeth Hunt Recruitment Consultants.

ACTON c£13,000. Executive menswear retailers seek PA to Chief Executive for a varied role which involves organising/ co-ordinating & planning their expansion. 80/60 skills, call 629 8863 Hodge Recruitment.

AGE-28+? Earn a £13,000 package as Secretary to the Managing Director of this highly successful Executive Search Company in W1. Enthusiasm, flexibility and excellent skills (100/60/WP/some audio are the vital ingredients needed to ensure the smooth running of his hectic schedule, arranging meetings and diaries, liaising with clients, assisting in organising functions and providing full secretarial support. This is an excellent opportunity for a young candidate to gain Managing Director-level experience. Age 20-26. Please call 434 4512 Crone Corkill Recruitment Consultants.

ART History Graduates - World renowned Art Dealers offer superb career openings for well-educated, motivated, young self-starter. Opportunities currently exist in Old Masters, Ceramics and Prints. They promise you'll never be bored - every day offers a new challenge: extensive client liaison; helping out in the showroom and on the front information desk; producing catalogue lines etc. If you have 6 months experience and confident secretarial skills (80/50) call us today to learn more. Salary £9,500 plus benefits inc free lunch, profit share and interest free STL). Telephone 01 493 8787 Gordon Yates Consultants.

ASHTON Graduate - Secretary required for busy Chairman of small but successful Property Investment Co. Must be prepared to work hard in a busy environment. Salary £9,000 + bonus. Please call Mrs Ashton 01 499 8070.

ASSISTANT Secretary required for busy Fleet Street Publishing House. Must be prepared to work hard and have a flexible attitude. Salary £8,000 + bonus. Please call Mrs Ashton 01 499 8070.

BANKING £9,000 + Bonus. Join the Chairman of this top Merchant Bank. Excellent secretarial skills (100/60) and a mature outlook are required. Please call Jane Tree (Rec Cons) 01-379 3518.

BUSY American, based Belgravia requires top private sec. Must be v. efficient, able to cope with his business, social, domestic matters and remain calm under pressure. Non smoker. Driver. Under 40. Reply to BOX A86.

CAREER-MOVE to £13,000 package. Super opportunity exists for a young, enthusiastic secretary to join this small, dynamic property development company as secretary to their busy Managing Director. Your duties will include arranging meetings and diaries, liaising with clients and providing full secretarial support. There is lots of potential to become fully involved in this expanding, successful company if you are flexible, committed and have good skills - 155 /Audio/WP /Shorthand useful). Age 19-25. Please call 434 4512 Crone Corkill Recruitment Consultants.

CONFERENCE Appeal! £10,000 + 5 Weeks Holidays - Young, appealing, go-ahead SW1 Conference Organiser seeks a bright, methodical self-starter to work alongside their charming Seminar Manager. She's keen to delegate and offer you true involvement! - liaising with clients and printers; booking ads etc. Initiative, sound organising flair and a bright, outgoing personality essential. Confident secretarial skills (shorthand useful) required. Hectic atmosphere, friendly team environment. Age 20 +. Call 01 493 0713 Merryweather Advtg & Selection.

COULD you manage the man who manages the finance of large, prestigious firm of City Stockbrokers? We are seeking an experienced secretary who can provide a confidential PA service to the Finance Director whose work is broad ranging, including Co. Sec. duties and business development. It is vital that his PA quickly establishes good working relationships with Senior Managers and their secretaries within the group in order to manage his complex diary arrangements and other matters. Typing of figure schedules is done elsewhere but you should have good typing with WP and rusty shorthand. Please call 247 4364 Hobstones Recruitment Consultants.

ESTATE Agents require Sec/Negotiator to sell luxury flats and houses in Hampstead. Car owner preferred £12,000 plus. Tel: Chalcots 722 8876.

FRENCH/ English PA Rep office. W1. 25+. £13,000. Language Staff. 01-488 6922.

GERMAN to mother tongue standard for translations. exp. essential. £8 ph. Long term. Work from home. Link Language 01 408 2160

GERMAN speaking Recruitment Consultant for new W1 office. Enthusiasm, commitment, humour and typing skills on for this friendly office. c£15,500 OTE. Link Appts. 01-408 2160.

GRADUATE Administrator, to £11,000. International publishing & market research group seek a PC orientated graduate to assist the finance controller. Only 20% typing (50 wpm required). Call 629 8863 Hodge Recruitment.

JUNIOR Admin - To £8,000 plus benefits. Enthusiastic young Secretary urgently sought by fabulous W1 Recruitment Consultancy. Accurate 40 wpm typing and a bright, flexible approach essential. Call Lorraine Bradley on 01 409 1232 The Work Shop.

LUXURY West End hotel seek junior sec to assist two managers & get involved in marketing, promotional lunches, conferences etc. Skills 80/50 c£8,500 + excellent benefits! Call 629 8863 Hodge Recruitment

LEADING conference organisers in W1 seek an energetic and bright Exhibition Administrator/ Secretary to assist one of their go-ahead Managers. Here is a position where your boss is keen to involve you at every stage from talking to international clients to producing your own brochures (obviously with help). Ideally some secretarial experience is required but more important is a cheerful personality, to perform where the pressure is on. No shorthand, just good typing and languages are useful. Salary c£10,000 with early review, profit share and bonus. Age early 20's. Please call 437 6032 Hobstones Recruitment Consultants.

LITERARY Acclaim - £9,000 - Small, highly-esteemed family owned Publishing House seeks a well-educated, self-motivated person to complete their Marketing team. Minimal secretarial content - your main priorities will be to organise and attend sales conferences; liaising with representatives; arranging bookshop promotions; contacting authors for signings; co-ordinating client cocktail etc. Superb opportunity to enjoy all round involvement. Age 18 +. Rusty secretarial skills (70/40) required. Call 01 493 5787 Gordon Yates Consultants.

LIVELY company of money brokers requires a bright secretary to join their friendly team. Working together you will provide administrative and secretarial back-up for 18 busy brokers. You must be willing to undertake a variety of tasks, often all at the same time, whilst maintaining a sense of humour. Fast accurate typing skills are essential together with some office experience. Age 22+. Salary c.£10,000 plus benefits. Please call 247 4364 Hobstones Recruitment Consultants.

MATURE Audio typist required for busy professional offices in central London. Telephone 486 7262.

MATURITY matters! c.£13,500 as PA to the Senior Partner of a Putney Property Company! It's experience that counts. Besides getting involved in his business projects - plenty of scope here as he likes to delegate - he also has a fascinating variety of outside interests in the Art world. You need good secretarial skills (shand not necessary). 30-50 years. 883 0066 Meredith Scott Recruitment.

MD/CHAIRMAN of this international organisation needs a bilingual confidential Secretary with 80wpm shorthand and WP skills to translate documents, run the office and liaise with clients. Please call 01-629 7262 Graduate Appointments.

MUSIC £10,000. Varied, busy role for someone with an interest in music as you will liaise with record companies and deal with copywrite issues. Good written English and copy typing needed. Caroline King Appointments 01 499 8070.

OPPORTUNITY to learn about Stock Market as sales asst/sec with prestigious finance house. Gd presentation for client contact in useful plus typing 20's Link Appts 01 408 2160

PA/ ADMINISTRATOR Property Developments Company, close to Chelsea Bridge is looking for an experienced PA/ Administrator. This is a new position and will involve setting up the office, property management and some sight visits. Secretarial skills are a must, but form only a small part of the job. Applicants must be well motivated, and not mind working on their own. A full driving license is essential. Salary £ negotiable. Please call Helen on 01-627 3225 for more details.

PA to Director c£11,600 to work for busy community organisation. Interesting and varied job. You must have proven track record as senior Secretary and be prepared to take responsibility in a variety of tasks. Excellent conditions including 25 days holidays. For details please ring: 01-969 7511. Closing date 11th July 1988. The trust is an equal opportunities employer.

PERSONNEL Sec audio & records admin plus general sec duties for hospital asset group W1 to £11k + good hours. Woodhouse Rec Cons 01-404 4646.

POISE and Personality - To £11,000 - Exceptional front-line opening for a polished, well-spoken Receptionist with this highly professional Recruitment consultancy. This is very much a PR role where your social skills will be used extensively. Energy, enthusiasm and immaculate presentation are obvious pre-requisite qualities. Previous Reception experience combined with some typing ability highly desirable. If you are aged 24 - 36 and would like to know more please telephone Louise Bradley on 01 493 5787 Gordon Yates Consultants.

PR - Upmarket, fast-expanding Hotel group need a Secretary for their PR Manager, liaising with the press, magazine publishers and printers; visiting the hotels from time to time. Slow SH O.K + good WP esp. £10,500+ £1,200 L.Vs + excellent concessions. (22+) Please call Barbara Sherwin Meridian Rec. Cons 01-256 1566.

PR Sec for American Finance Corporation. Liaise with media and clients, meet deadlines. S/H not ess £11,000 basic + bens. Phone 248 2014 AWSC (agy).

PR PROSPECTS! - Brilliant career opportunity for a bright College Leaver and /or 2nd jobber with this Mayfair-based specialist PR consultancy. Lots of client contact and generally "buzzing in"! Suppliers potential to demonstrate initiative and ability and get fully involved and take advantage of excellent career prospects. Stunning offices. Social crowd! Skills (80/50)? Age 19+? Don't delay call 01 493 0713 and find out more! (Merryweather Advtg & Selection).

PUTNEY - MD of Property Co with Diverse Art interests requires an Audio PA to handle secretarial duties and office admin. Salary £13,500. Please call Senior Secretaries (Rec Cons) on 01-699 4422.

QUICK off the mark and thrive on pressure? Working for a progressive and forward thinking American Finance House with stunning offices in Victoria, you'll find the pace of life stimulating and the financial rewards terrific! Based at the back of the dealing floor and working with a small group, your duties will include departmental admin, sec support and shielding your extremely busy and sought after bosses. If you have skills of 80/60 and are enthusiastic, confident and capable, your starting salary could be up to £13,000 + full banking benefits. Age 19-25. Please call 437 6032 Hobstones Recruitment Consultants.

RECEPTION - £10,000. Super personality is the essential ingredient to work for this small, friendly company based in lovely offices in SW1. Your responsibilities will include organising the boardroom, dealing with stationary stocks, mail and petty cash together with greeting visitors and answering the telephone. Charm, sense of humour and the ability to use your initiative essential. Keyboard skills useful. Age 20-30. Please call 434 4512 Crone Corkill Recruitment Consultants.

RUN your own office and take an active part in expanding the business of a successful, entrepreneur with a proven track record. He's good fun and hard working and in his Executive Search operation he needs you especially if you're a good all rounder with plenty of initiative and a practical streak. Salary to £12,000. Two years sound experience required + 55wpm typing. Pleasant offices near Charing Cross. Please call 437 6032 Hobstones Recruitment Consultants.

SECRETARIES for Architects & Designers. Permanent & Temporary positions. AMSA specialist Rec Cons 01-734 0632

SOLO-PERFORMANCE to £14,000. Dynamic Financial Consultant with diverse business and charitable interests seeks a Professional Personal Assistant. Your first-class administrative and secretarial skills (100+/60) will be put to excellent use as you liaise with clients, prepare board papers, screen calls, arrange meetings and generally ensure the smooth running of the office. Sense of humour, efficiency and the ability to work on your own combined with 'A' level education essential. Must live in Central London and be a non-smoker. Age 24-36. Please call 434 4812 Crone Corkill Recruitment Consultants.

SPANISH bilingual PA for Manager of finance house Responsible position 90/50 2 yrs exp 25 to 35 £13,000 neg plus excellent bens. Link Language Appts 01 408 2150.

SWEET smell of success when you join an international fragrance house with modern, designer offices in W6. Two delightful fun young Account Executives will teach you all aspects of their work, and although you need 80/60 for secretarial support, part of your duties include spending days out of the office assisting with market research, helping to evaluate fragrances and getting to know clients and subsequent liaison. If your confidence on the telephone, thrive on being busy and very much involved, your starting salary is c£11,000 + regular bonuses and interesting benefits including free hairdressing and 25 days holidays. Age 20-35. Please call 437 6032 Hobstones Recruitment Consultants.

TELEVISION £10,000. Working for the chief film researcher of a well known television company this is a real opportunity for an enthusiastic second jobber to learn and progress. Previous TV experience not essential. Skills 80/60. Angela Mortimer Ltd. Tel 629 9688 (Rec Cons)

TO — £13,000 - W1. Managing Director of this highly successful Financial Services company is seeking a PA/ Secretary to assist him and his colleagues. In addition to co-ordinating a hectic diary, complex travel and itinerary arrangements and providing full secretarial support (80/50/Audio/WP) there will be plenty of opportunity to get involved with all aspects of office administration. A sense of humour and a flexible, enthusiastic approach is essential together with previous WP/ Audio experience. Age 21-28. Please call 434 4512 Crone Corkill Recruitment Consultants.

VIDEO, Advertising and Music company with brand offices in W6 is looking for a very bright spark to work for the Managing Director who is very much involved with the running of an extremely successful organisation. This is a new position which demands your initiative and organisational flair plus good shorthand and typing skills. If you thrive on pressure and the challenge of working for a top man, this position offers tremendous variety and involvement and real promotional prospects within a fast moving and progressive company. Salary c£12,000 with early review and profit share bonus. Age early twenties. Please call 437 6032 Hobstones Recruitment Consultants.

WIMBLEDON to £11,500. Why commute when you can work locally for this well known health and beauty organisation. You'll be PA to their personnel director. 90/60 skills needed. Please telephone 01-408 0247, Elizabeth Hunt Recruitment Consultants.

WIMBLEDON-SMASH for a tennis enthusiast this new opening with a Wimbledon marketing company would be ideal - just 5 minutes away! Because this is a new position, working for 2 busy young Directors, there is ample scope to expand on the administrative side. From the outset there will be involvement in accounts and research organisation, Cosy skills 50 wpm minimum. 20-28 years. c.£10,500 early review. Please phone 583 0066 Meredith Scott Recruitment.

WINE—BUFF? Join a happy team and really extend your interest and knowledge of wine working for a small, prestigious wine importer in SE11. Taking responsibility for processing orders, handling your own correspondence, dealing with delivery problems take up much of your time but an active interest in wine will enable you to take part in regular in-house wine tastings and help with their six monthly major PR events. Excellent prospects if you're an enthusiast with a cheerful disposition. Conversational French and WP experience useful. O'Level Mathematics and 60wpm typing required. Starting salary c£10,000 plus wine allowance and profit share bonus. Age: early twenties. Please call 437 6032 Hobstones Recruitment Consultants.

ADVERTISING £10,500 + Exc Benefits. 60% admin. Join this fast-moving agency, assisting the Director - organise him and his busy schedule. Liaise with clients plus get totally involved in this dynamic industry. Exc opportunity for bright personality with lots of initiative. Age 21+. W/P skills only. Please call Joan Tree (Rec Cons) 01-379 3518.

BUSY American, based Belgravia requires top private sec. Must be v. efficient, able to cope with his business, social, domestic matters and remain calm under pressure. Non smoker. Driver. Under 40. Reply to BOX A86.

CAREER-MOVE to £13,000 package. Super opportunity exists for a young, enthusiastic secretary to join this small, dynamic property development company as secretary to their busy Managing Director. Your duties will include arranging meetings and diaries, liaising with clients and providing full secretarial support. There is lots of potential to become fully involved in this expanding, successful company if you are flexible, committed and have good skills - 155 /Audio/WP /Shorthand useful). Age 19-25. Please call 434 4512 Crone Corkill Recruitment Consultants.

CONFERENCE Appeal! £10,000 + 5 Weeks Holidays - Young, appealing, go-ahead SW1 Conference Organiser seeks a bright, methodical self-starter to work alongside their charming Seminar Manager. She's keen to delegate and offer you true involvement! - liaising with clients and printers; booking ads etc. Initiative, sound organising flair and a bright, outgoing personality essential. Confident secretarial skills (shorthand useful) required. Hectic atmosphere, friendly team environment. Age 20 +. Call 01 493 0713 Merryweather Advtg & Selection.

COULD you manage the man who manages the finance of large, prestigious firm of City Stockbrokers? We are seeking an experienced secretary who can provide a confidential PA service to the Finance Director whose work is broad ranging, including Co. Sec. duties and business development. It is vital that his PA quickly establishes good working relationships with Senior Managers and their secretaries within the group in order to manage his complex diary arrangements and other matters. Typing of figure schedules is done elsewhere but you should have good typing with WP and rusty shorthand. Please call 247 4364 Hobstones Recruitment Consultants.

ESTATE Agents require Sec/Negotiator to sell luxury flats and houses in Hampstead. Car owner preferred £12,000 plus. Tel: Chalcots 722 8876.

FRENCH/ English PA Rep office. W1. 25+. £13,000. Language Staff. 01-488 6922.

GERMAN to mother tongue standard for translations. exp. essential. £8 ph. Long term. Work from home. Link Language 01 408 2160

GERMAN speaking Recruitment Consultant for new W1 office. Enthusiasm, commitment, humour and typing skills on for this friendly office. c£15,500 OTE. Link Appts. 01-408 2160.

GRADUATE Administrator, to £11,000. International publishing & market research group seek a PC orientated graduate to assist the finance controller. Only 20% typing (50 wpm required). Call 629 8863 Hodge Recruitment.

JUNIOR Admin - To £8,000 plus benefits. Enthusiastic young Secretary urgently sought by fabulous W1 Recruitment Consultancy. Accurate 40 wpm typing and a bright, flexible approach essential. Call Lorraine Bradley on 01 409 1232 The Work Shop.

LUXURY West End hotel seek junior sec to assist two managers & get involved in marketing, promotional lunches, conferences etc. Skills 80/50 c£8,500 + excellent benefits! Call 629 8863 Hodge Recruitment

LEADING conference organisers in W1 seek an energetic and bright Exhibition Administrator/ Secretary to assist one of their go-ahead Managers. Here is a position where your boss is keen to involve you at every stage from talking to international clients to producing your own brochures (obviously with help). Ideally some secretarial experience is required but more important is a cheerful personality, to perform where the pressure is on. No shorthand, just good typing and languages are useful. Salary c£10,000 with early review, profit share and bonus. Age early 20's. Please call 437 6032 Hobstones Recruitment Consultants.

LITERARY Acclaim - £9,000 - Small, highly-esteemed family owned Publishing House seeks a well-educated, self-motivated person to complete their Marketing team. Minimal secretarial content - your main priorities will be to organise and attend sales conferences; liaising with representatives; arranging bookshop promotions; contacting authors for signings; co-ordinating client cocktail etc. Superb opportunity to enjoy all round involvement. Age 18 +. Rusty secretarial skills (70/40) requested. Call 01 493 5787 Gordon Yates Consultants.

LIVELY company of money brokers requires a bright secretary to join their friendly team. Working together you will provide administrative and secretarial back-up for 18 busy brokers. You must be willing to undertake a variety of tasks, often all at the same time, whilst maintaining a sense of humour. Fast accurate typing skills are essential together with some office experience. Age 22+. Salary c.£10,000 plus benefits. Please call 247 4364 Hobstones Recruitment Consultants.

MATURE Audio typist required for busy professional offices in central London. Telephone 486 7262.

MATURITY matters! c.£13,500 as PA to the Senior Partner of a Putney Property Company! It's experience that counts. Besides getting involved in his business projects - plenty of scope here as he likes to delegate - he also has a fascinating variety of outside interests in the Art world. You need good secretarial skills (shand not necessary). 30-50 years. 883 0066 Meredith Scott Recruitment.

MD/CHAIRMAN of this international organisation needs a bilingual confidential Secretary with 80wpm shorthand and WP skills to translate documents, run the office and liaise with clients. Please call 01-629 7262 Graduate Appointments.

MUSIC £10,000. Varied, busy role for someone with an interest in music as you will liaise with record companies and deal with copywrite issues. Good written English and copy typing needed. Caroline King Appointments 01 499 8070.

OPPORTUNITY to learn about Stock Market as sales asst/sec with prestigious finance house. Gd presentation for client contact in useful plus typing 20's Link Appts 01 408 2160

PA/ ADMINISTRATOR Property Developments Company, close to Chelsea Bridge is looking for an experienced PA/ Administrator. This is a new position and will involve setting up the office, property management and some sight visits. Secretarial skills are a must, but form only a small part of the job. Applicants must be well motivated, and not mind working on their own. A full driving license is essential. Salary £ negotiable. Please call Helen on 01-627 3225 for more details.

PA to Director c£11,600 to work for busy community organisation. Interesting and varied job. You must have proven track record as senior Secretary and be prepared to take responsibility in a variety of tasks. Excellent conditions including 25 days holidays. For details please ring: 01-969 7511. Closing date 11th July 1988. The trust is an equal opportunities employer.

PERSONNEL Sec audio & records admin plus general sec duties for hospital asset group W1 to £11k + good hours. Woodhouse Rec Cons 01-404 4646.

POISE and Personality - To £11,000 - Exceptional front-line opening for a polished, well-spoken Receptionist with this highly professional Recruitment consultancy. This is very much a PR role where your social skills will be used extensively. Energy, enthusiasm and immaculate presentation are obvious pre-requisite qualities. Previous Reception experience combined with some typing ability highly desirable. If you are aged 24 - 36 and would like to know more please telephone Louise Bradley on 01 493 5787 Gordon Yates Consultants.

PR - Upmarket, fast-expanding Hotel group need a Secretary for their PR Manager, liaising with the press, magazine publishers and printers; visiting the hotels from time to time. Slow SH O.K + good WP esp. £10,500+ £1,200 L.Vs + excellent concessions. (22+) Please call Barbara Sherwin Meridian Rec. Cons 01-256 1566.

PR Sec for American Finance Corporation. Liaise with media and clients, meet deadlines. S/H not ess £11,000 basic + bens. Phone 248 2014 AWSC (agy).

PR PROSPECTS! - Brilliant career opportunity for a bright College Leaver and /or 2nd jobber with this Mayfair-based specialist PR consultancy. Lots of client contact and generally "buzzing in"! Suppliers potential to demonstrate initiative and ability and get fully involved and take advantage of excellent career prospects. Stunning offices. Social crowd! Skills (80/50)? Age 19+? Don't delay call 01 493 0713 and find out more! (Merryweather Advtg & Selection).

PUTNEY - MD of Property Co with Diverse Art interests requires an Audio PA to handle secretarial duties and office admin. Salary £13,500. Please call Senior Secretaries (Rec Cons) on 01-699 4422.

QUICK off the mark and thrive on pressure? Working for a progressive and forward thinking American Finance House with stunning offices in Victoria, you'll find the pace of life stimulating and the financial rewards terrific! Based at the back of the dealing floor and working with a small group, your duties will include departmental admin, sec support and shielding your extremely busy and sought after bosses. If you have skills of 80/60 and are enthusiastic, confident and capable, your starting salary could be up to £13,000 + full banking benefits. Age 19-25. Please call 437 6032 Hobstones Recruitment Consultants.

RECEPTION - £10,000. Super personality is the essential ingredient to work for this small, friendly company based in lovely offices in SW1. Your responsibilities will include organising the boardroom, dealing with stationary stocks, mail and petty cash together with greeting visitors and answering the telephone. Charm, sense of humour and the ability to use your initiative essential. Keyboard skills useful. Age 20-30. Please call 434 4512 Crone Corkill Recruitment Consultants.

RUN your own office and take an active part in expanding the business of a successful, entrepreneur with a proven track record. He's good fun and hard working and in his Executive Search operation he needs you especially if you're a good all rounder with plenty of initiative and a practical streak. Salary to £12,000. Two years sound experience required + 55wpm typing. Pleasant offices near Charing Cross. Please call 437 6032 Hobstones Recruitment Consultants.

SECRETARIES for Architects & Designers. Permanent & Temporary positions. AMSA specialist Rec Cons 01-734 0632

SOLO-PERFORMANCE to £14,000. Dynamic Financial Consultant with diverse business and charitable interests seeks a Professional Personal Assistant. Your first-class administrative and secretarial skills (100+/60) will be put to excellent use as you liaise with clients, prepare board papers, screen calls, arrange meetings and generally ensure the smooth running of the office. Sense of humour, efficiency and the ability to work on your own combined with 'A' level education essential. Must live in Central London and be a non-smoker. Age 24-36. Please call 434 4812 Crone Corkill Recruitment Consultants.

SPANISH bilingual PA for Manager of finance house Responsible position 90/50 2 yrs exp 25 to 35 £13,000 neg plus excellent bens. Link Language Appts 01 408 2150.

SWEET smell of success when you join an international fragrance house with modern, designer offices in W6. Two delightful fun young Account Executives will teach you all aspects of their work, and although you need 80/60 for secretarial support, part of your duties include spending days out of the office assisting with market research, helping to evaluate fragrances and getting to know clients and subsequent liaison. If your confidence on the telephone, thrive on being busy and very much involved, your starting salary is c£11,000 + regular bonuses and interesting benefits including free hairdressing and 25 days holidays. Age 20-35. Please call 437 6032 Hobstones Recruitment Consultants.

TELEVISION £10,000. Working for the chief film researcher of a well known television company this is a real opportunity for an enthusiastic second jobber to learn and progress. Previous TV experience not essential. Skills 80/60. Angela Mortimer Ltd. Tel 629 9688 (Rec Cons)

TO — £13,000 - W1. Managing Director of this highly successful Financial Services company is seeking a PA/ Secretary to assist him and his colleagues. In addition to co-ordinating a hectic diary, complex travel and itinerary arrangements and providing full secretarial support (80/50/Audio/WP) there will be plenty of opportunity to get involved with all aspects of office administration. A sense of humour and a flexible, enthusiastic approach is essential together with previous WP/ Audio experience. Age 21-28. Please call 434 4512 Crone Corkill Recruitment Consultants.

VIDEO, Advertising and Music company with brand offices in W6 is looking for a very bright spark to work for the Managing Director who is very much involved with the running of an extremely successful organisation. This is a new position which demands your initiative and organisational flair plus good shorthand and typing skills. If you thrive on pressure and the challenge of working for a top man, this position offers tremendous variety and involvement and real promotional prospects within a fast moving and progressive company. Salary c£12,000 with early review and profit share bonus. Age early twenties. Please call 437 6032 Hobstones Recruitment Consultants.

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NON-SECRETARIAL

ACTON Near BBC Family house 3 double beds, study, 2 receptions, superb kitchen with Aga cooker, separate bath and shower rooms. GCH, large garden and patio, fully furnished. Phone curtains, ready to move in, but reluctt to the highest standard at a cost of £128,000. Tel 01 262 6146 or 01-743 2749.

BALCONY FLAT NW3. Lux 2 bed flat in p/b block close to Swiss Cottage. Lge recep, fitted kit/diner. Garage available. £168,000. Call David or Tom at Aspen 01 586 2215.

BARBICAN Superb 20' x 17' studio apt + kit & bath. up prking. ent T.V. view St Pauls £90,000 spec quick sale! Tel 01-530 4881.

BARBICAN Large 1 bedrm maisonette flat. Lounge with facing over garden square. Large balcony. Underground parking. Close Barbican tube and fitness club. Very pl conditions. Functional and quiet. Around £115,000. Tel: 0273 474916.

BARBICAN - totally refurbished, stunning 1/2 bed apt, largest avail Beech kit/marble bath 120 yrs £179,500 01-628 3116

BARBICAN Opportunity to purchase luxury 3 bedroom, 2 reception maisonette, new kitchen plus bathroom, Jacuzzi etc. Luxurious throughout. £269,000. 01 253 4206 (w) 01 588 1744 (h)

BARBICAN EC2. Quick sale req'd for 2 bed flat with pvte sth facing roof terrace on 5th 6th & 7th firs of pop low rise blk. 2 beds, recep rm, Dining area. KIR & bath. Car prking avail. 118 yrs. £165,000. Frank Harris & Co. 367 0077

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BAYSWATER Spacious s/c 2 massive bedrm basement flat. Rvrs, huge kitchen/diner, en suite bath, o/h, own street entrance, fully furnished. 1yr tube. Long lease £129,000 for immediate sale. Tel 01-740 5148.

BELSIZE PARK - 2 mins tube 2 bed 1st floor flat. 1 rec/dinette kit. 2 bath. GCH. exceptional conversion. £139,500 (carpets incl) for quick sale. Tel: 01 278 2868 No Agents.

BETHNAL GREEN /Old Street. Extremely spacious 2 double bed warehouse flat, v cheap, quick sale. £92,000 Tel 01-388 0383 or 388 2416 work (Mark)

BLOOMSBURY WC1. Newly built 2 bed 2 bath flats in attrac Neo Georgian style. Mid way twixt Russell Sq & Kings X. Low outgoings. Prices from £169,500. Frank Harris & Co 01 387 0077

BOW Very pleasant ground floor flat. One bedroom, delightful garden, close to tube, 88 years to run. £72,000. Tel: Or 980 9872 (home) or 01-404 4941 Exts 286 (work).

CAMDEN NW1 2 bedroomed garden flat, attractive location, £150,000, Tel 01-267 7217.

CAMDEN TOWN: a bed four year old terraced house. Garden. £189,000. Tel: 267 4812.

CHANCELLOR'S deadline? Wonderful view in NW2 22ft by 12ft sun lounge. £98,000. Price includes rather nice 2 bed apartment. 01-452 6342.

CHISWICK - Pretty ter Vict hse near Chiswick Hse Gdns. 2 dble beds, bath, s/f gdn, quick sale £129,950. 02892 848564

CHISWICK MALL. Area We Have Until modern riverside townhouse unrivalled views of river Thames. 3/4 beds, 2 bathrms, drawing rm, dining rm, large kit/brkfst, garage, private gate. FH. £395,000. 01-994 6066 Greenwood & Co. 01 994 7022

CHISWICK W4 Bedsits, Brights & Quiet Secretarial Area. 1 & 2 rms, 4 beds, 2 bathrms, 2 kitchens, 2 receptions, 2 gardens,

PROPERTY

The other popular Costa

British investors seeking a European base in Spain – still the most popular place on the Continent – are choosing more and more often the Costa Blanca region inland and close to Denia, midway between Valencia and Alicante. The area has found favour with both holiday home-owners and those wanting a permanent retirement home.

Not only are properties around a third of the cost of the Costa del Sol but the climate is also equally pleasant – indeed, if anything, more reliable because there is no Atlantic influence along this stretch of coastline.

Philip Norris (International) Ltd has been developing leisure complexes in and around Denia for 10 years. It also acts as an agent with UK offices at Henley-on-Thames, Oxfordshire. The company, now part of Prudential, offers a choice of schemes ranging from studios to detached houses with large gardens.

Aldea de Recreativo is a quiet rural scheme of cream-washed two-storey apartment blocks set in established gardens with two swimming pools. It is in the hills behind the fishing town of Moraira, south of Denia. There will eventually be 15 blocks, each consisting of four two-bedroom units. Half of them are complete, and the rest are due for phased completion between this summer and mid-1989.

Every flat has a wrought-iron balcony, a working fireplace and a fitted kitchen. Communal facilities include a reception area with a bar, a barbecue area next to one of the swimming pools and walkways meandering through the lawns.

There is parking at the perimeter of Aldea de Recreativo, which has local shops within walking distance. This is basically for holiday living, although there are a few permanent residents. Five homes are still available for occupation by Christmas and there is one resale.



Up in the hills: Aldea de Recreativo is quiet and rural, with two swimming pools

A village that has escaped the ravages

Prices range from £35,750 to £36,750 according to position.

Fifteen kilometres inland westwards of Denia is the unspoilt village of Tormos, which so far has escaped the ravages of some modern developments on the Costa Blanca coastline. The Philip Norris development on the edge of the village, which boasts its own old bread shop, supermarket, bar and bank, is hard to detect from private houses close by.

The company is constructing a small garden development of 45 detached villas, of which 25 are still for sale. Every one has a walled garden and the impression is of a suburban road. These single-story homes are ideal for permanent or semi-permanment living and can be built to a variety of designs.

They range in price from £46,000 for a two-bedroom villa to £70,000 for a large three-bedder with garage.

The houses include a basic kitchen, fitted wardrobes in all bedrooms, a semi-landscaped garden and an open fireplace in the sitting room, which, on most house plans, is semi-circular and turreted.

Andy Carr, the company's marketing manager, based in Denia, says: "From agreement to buy to occupation takes about 10 months. All our plots have outline planning permission and we then apply to the local authority for full planning permission. We build our properties to the standards enforced by the professional governing body, the Spanish School of Architectures, and these then carry a 10-year guarantee against structural problems."

More than 25,000 Britons own homes in the Costa Blanca region, and of these 8,000 have established official permanent residence. The area is second only to the Costa del Sol in popularity with UK second home-owners in Europe. At the moment the pound buys 205 pesetas, so this trend looks likely to continue.

The compay has two schemes to cater for the buyer who prefers to live in the residential suburb of Denia itself. Las Moras, being built in partnership with a local builder, will consist eventually of 32 studios, one-bedroom apartments and two-bedroom duplexes, and prices range from £26,000 to £42,500. The first homes will be ready for occupation next month. The development is grouped around a swimming pool and set in communal gardens.

The estate, like neighbouring Marquesa, is within walking distance of Denia town centre.

Marquesa is a large established development of individual villas in large plots. They are best suited to permanent or long-stay living. Prices range from £50,000 to £100,000 and can have such refinements as large sliding automatic gates leading into the garden and garage entrance. Most houses have private pools and these cost from £8,000.

Details are available from Prudential International Property, 116 Kensington High Street, London W8 7RW (01-937 7244).

The Arab influence on architecture so prevalent in Marbella is the focal point of a new scheme, Alichalif, set in six acres of garden one kilometre west of Denia near Mont Montgo. The plans include 15 small groups of apartments interspersed with five outdoor pools. The first will ready this summer.

Second phase to be finished next spring

The first phase of 19 units are sold and virtually finished, and off-plan sales are just starting on phase two, six three-bedroom apartments with an indoor pool and a fitness centre. This phase is due to be finished next spring and prices range from £46,000 to £192,000.

Details are available from IPI Ltd, 34 Ship Street, Brighton, East Sussex BN1 1AD (0273 774098).

Diana Wildman

An informative booklet, Spain: Legal Advice and Assistance, by the solicitor Michael Soul, is available free of charge from Withers Crossman Block, 20 Essex Street, London WC2R 3AL (01-836 8400)

LONDON PROPERTY

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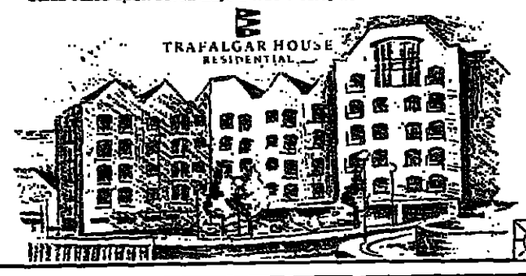
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Countryside For details of the first sales release, please telephone 01-263 4160. Countryside

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BRIGHTON MARINA SUSSEX. £175,000
Superb new 2 bed, 2 bath apartment with views of lagoon & sea. Large reception, fully fitted kitchen - all machines, 2 parking spaces. Mooring facilities available. It would provide an ideal letting investment.
INVESTMENT RENTALS SW5. £348,000
Fabulous townhouse, 3/4 bedrooms, 1/2 receptions, 3 baths + sep. WC. American kitchen. Landscaped garden. Secure parking for 2 cars. Freehold. It would provide an ideal letting investment.
PALACE PROPERTIES 01 486 8926

BARBICAN
Unique opportunity to purchase on 117 year lease, large 1st floor end apartment, in low rise block, of approx 920sq ft, consisting; lounge, dining room, study/ bedroom, bedroom, fully fitted kitchen, bathroom, and sep W.C. garage facilites available. This is one of only 11 similar apartments, and is located in a quite picturesque corner of the Barbican, overlooking gardens, lake, and St Giles Church. Early completion possible as no chain. £260,000. Tel:01-251-8112/ 01-628-4187

SHEPHERDS BUSH/ Acton borders:
4 dble bed EDWARDIAN CORNER HOUSE, huge recep rooms, all original features, fireplaces in every room, conservatory, gdn, apple trees, garage, GCH. £210,000. Tel. 01 743 6550.

FULHAM Riverside, SW6 Lux devel 2 bd 2nd flr apt. Views balcony. 23x15' rec. Parking, security. £185,000 for early sale.
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BFIELD RD, SW10. Central grnd flr 2 bed flat. Close tube. Exc cond. Rec. bathrm, fitd kt. Ch. High ceilings. Sail Co buyers. Sole agents
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CHISWICK W4 Bedford Pk. Borders. Massive accommodation over 2 flrs. 4 beds, 2 receps, huge kit/brkfst rm, conservatory, MF decking gdn, gar. Fh. £299,500. Tyser Greenwood & Co. 01 994 7022
CONTACT US NOW for our hot property list in Kensington, Chelsea and Fulham, Quraishi Constantine, London's No 1 Estate Agent. 01-244 7353.
CRICKLEWOOD West Hampstead Borders. Bright 2 bed flat in good decorative order. CH. off street parking. 15 mins City by Bit + near buses & tubes. LH. Quick sale required. £77,500 Tel: 01 208 0136.
E9 2 bed gdn flat all mod cons private parking entry phone 10 mins City. £83 k for quick sale. Phone 01 519 6536
EALING W13. Large immaculate semi. Elegant through lounge, large kitchen. 3 beds, GCH. PP for extension. Pretty sth facing gdn. Garage & off street parking. 5 mins Picc. line. £175,000 ONO. 01-840 6984.
FINCHLEY Crooked Usage NS. Very pretty semi det. 5 bed, 2 bath (1 ensuite), 3 recep, loft/bd/st area, CH/CHW, patio gdn, own drive. No chain. £295,000. F/hold. Tel: 01 349 9498.
FITZROY SQ, W1. Spectacular 5th & 6th flr penthouse in Adelphi over-looking shared roof terrace & underground garage space. 2 beds, dbl recep, kit/b, sep WC. 90 yr lse. £175,000 Gross Fine 01-493 3993.
FLAT, W12. 2 bedroom, lounge, kitchen, bathroom. Completely refurbished. £160,000 ono. Ring (07963) 3457 (T)
FULHAM - Bishops Park Estate, superb refurbished late Victorian house with wholly original interior features. 3 receptions. 4 beds, fully fitted kitchen, outstanding 120 foot landscaped garden, free hold. £285,000. Tel: 01 385 3939.
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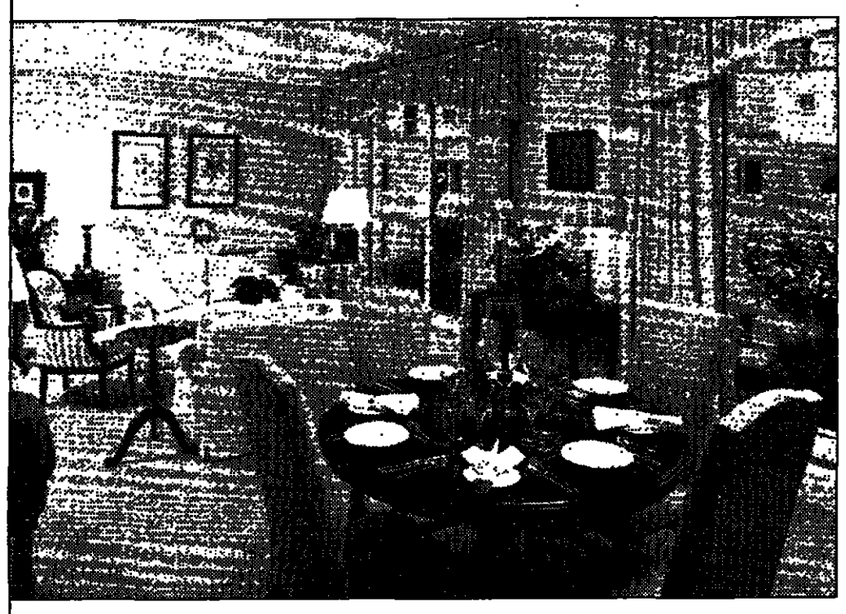
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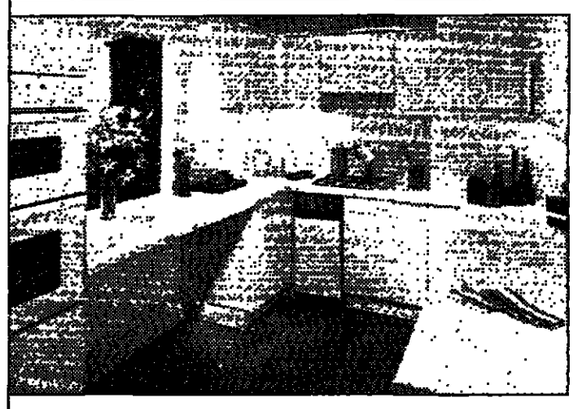


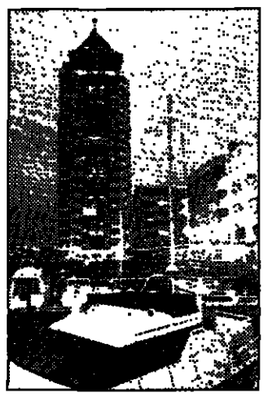
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CLAPHAM - Delightful flat. private mews. 1 dbl bed. big recep. fitted kitchen. GCH. garage. V. close tube. Good dec order. v. secure. Quick sale £89,750. Ring 01-940 7846 anytime.

CLAPHAM NTH SW2. Delightful spacious modernised 3 bed, 2 rec lge kit/b'fast. Orig features. Strip pine doors. Cpts. Lovely gdn. £126,000. 01 737 5668.

CLAPHAM/STOCKWELL - Lovely light s/level 2 bed flat, newly decorated. GCH. suit couple. £82,000 ono. Tel 01 737 6948.

EAST SHEEN 3/4 bed properties available from £145,000. Apley Melville. 01 392 1177

PUTNEY/Wimbledon townhouse by Span. 3 beds. sunny walled garden. Near Common. Tube. tennis 8 mins walk. Available now. £134,500 freehold. Tel 01 879 1088.

PUTNEY EAST Large 3 dble bedrm Victorian house. 27 ft lounge, 19 ft family room. Modern kitchen. lge bathrm + shower rm. 30 ft patio garden. 7 mins from Putney station. £175,000. Tel: 01 874 8196.

STOCKWELL. Recently refurbished to a very high standard, 3 beds. 2 baths. fitted kitchen. utility. dining room. Large recep room. garden. £136,000 ono. Tel 01-856 5697 (Eves/W.End)

STREATHAM Norwood borders close to all amenities 3 bedroom 1930's terrace. lovely family home in quite road. pine stair case. doors. picture rails. cast iron fire place. patio. gardens. £110,000 owners emigrating. Tel:01-761-8823

STREATHAM Architect converted 2 bed garden flat. F/fit kitchen. wardrobes. carpets. GCH. Convenient main line city and Victoria. Common nearby. £84,000. 01 677 9726 (day) or 01 748 4787 (eves & w/ends)

STREATHAM HILL - Ideal first time buyers. Immac 1 bed flat. good size + poss loft conversion. 5 mins BR. 15 mins tube. £58,950 incl F & F and carpets. Home Number: 01-671 0631 Work 01 493 6200 xt 273.

SW12 2 bed first floor flat with garden in quiet road close common. tube and BR. Could complete by July 31st. £78,980. 01 406 2163 ext 226 (day) or 01 274 6020 (eves/w/end).

SW18 Exceptionally spacious split level flat in excellent order. Dble bed. lge recp/2nd bed. kit/diner. GCH. new roof. Bargain at £71,000. P Jacobs (W) 01 458 3878 or (H) 01 870 6960.

WALTON-ON-THAMES - (BR Waterloo 25 mins.) Elegant Georgian style 2 bed apt. Large lounge, security system, garage. £96,950. Tel (0932) 221729 or (0932) 246484

WANDSWORTH COMMON SW18. Victorian house. 4 beds. 2 baths. 2 recepts. lge kit & b'fast rm. All in exc order. Mabery sunny gdn £199,500: 870 7700

DOCKLANDS

SURREY DOCKS - 2 bedroomed mews. Fitted Kitchen with oven and hob. Lounge/diner. Carpets to remain. Garden. Alarm. Parking space. Security gates. 5 mins tube. £86,000 for quick sale.
Tel. 01 6918407 eves 01 374 4987 days (Byford)

CANNING TOWN 3 bedroomed end terrace house, bathroom, spiral staircase, 54 sq yards, large spacious fitted kitchen with breakfast bar, cooker and wash machine to remain, shower/WC/Ladyby room downstairs, small garden back, entrance, all carpets and curtains to remain. Redecoration arranged to suit own colours, GCH. £65,000 free hold neg quick sale.
0622 832297

RAISED GROUND FLOOR FLAT
Facing the Thames with river view, two bedrooms, two bathrooms, two years old, including carpets and curtains. £118,000 for quick sale.
Tel: 01 515 5152 (daytime) 01 981 5228 (evenings).

WAPPING E1. purpose built flat. 1 bed, good dec order. £79,500. Phone after 6pm 01 702 3049

DULWICH

DULWICH
Ground floor 2 dble bedroom mansion flat, spacious lounge with bay windows, reception hallway. f/f kitchen 18 ft x 10ft, luxury bathroom with sunken tiled jacuzzi, carpeted throughout, CH, spacious gdns front and back.
£75,000 for quick sale.
Tel. 01 735 7816

GIPSY HILL - SE19. Semi-det. Vic House. 4 Beds. 3 Recps. 2 baths. 6 mins BR. Offers around £140,000. Tel: 01 761 0555.

TURNEY ROAD Four bedroomed Edwardian house, excellent condition, garden overlooking sports fields. OSP. £190,000. Tel: 01 274 4814.

WEST DULWICH. 4 bed south facing mod house. 2 mins BR. £169,000. Tel: 01 670 9738.

RICHMOND & KINGSTON

EAST TWICKENHAM Extremely spacious dble fronted det Vic house, rarely available. Elegantly restored and modernised, original features. 7 dble beds, 3 recp, fitted kit, utility cellar, 2 baths, extra cloakrm, garage. 100 x 80ft garden and patio, moments from river. Marble Hill Park, town centre and station. £455,000. Tel 01-892 4507.

HAM COMMON 3 bed terraced house + studio immaculate condition. rural setting. Freehold. £124,950. Tel: 01-546 4634

SOUTH KENSINGTON
Enormous 1 bed flat in superb conv. Excellent decor. All orig features. 20' x 20' recp, ideal for entertaining. French windows to 2 lge balconies. Lux fitted, cpt kit/b'fast rm. Dble bed, dressing rm, sep loo. GCH. Ready to move, leasing quality carpets and hand made drapes. Must be seen. 99 yr lease. £165,000.
Tel: 0836 611111 (day) or 01 373 3899 (eves).

PETERSHAM Surrey. Substantial detached hse in almost 1 acre of ground. 4 beds. 4 recepts. 2 baths. sep dist. granny flat. heated enclosing pool. Offers in the region of £750,000 F/H. Shepherd Marcus 01-940 6006.

RICHMOND Alberts cottage. Listed. £130,000. Tel: 03-940-2806 (eves/weekends) or 01-588-7755 (weekdays).

RICHMOND CENTRAL Recpt. 2 bed top flr p/b flat. GCH. Dbl glazing. Lux bath. Off st park. £119,500. 01 948 0122 (eves).

TEDDINGTON - Victorian family home overlooking bushy park. Fully refurbished. 6 bed. 4 reception rooms. 2 baths. fitted kitchen/ diner. conservatory. balcony. 150' garden and parking for 3 cars. Near tube. Close to town centre. £320,000. Tel: 01-977 0974.

THAMES DITTON (comm) victorian cottage. close to village green. Exclusively refurbished for interior designer. 3 dble beds. 2 baths (1 en suite). Lge lux kit. Private walled gdn. £160,000 tel 01 398 7264.

WIMBLEDON

WEST WIMBLEDON
Fabulous 5 bed interior designed house with 2 bathrms, jacuzzi, s/facing gdn. Close to Wimbledon Common. £320,000.
Richard Barclay 01-947 9141

ARTHURSLEY RD Charming det hse, garage. 5 beds. attic room. 2 baths. kit. 3rb recpns. lge pretty gdn. GSHO £398,000. Tel: 01-947 1412 Eves.

STH - nr tube. Vict 2 bed cottage lovely gdn. GCH. excellent cond. Orig feat. £109,950. Tel: 01 542 4799 (W/ends. eves).

WIMBLEDON Victorian maisonette. 10 mins BR. 2 recpt. 2 bedrm. Own gdn. Gd dec order. £79,950. Tel: 01 542 5934.

WIMBLEDON COMMON Superb 1 bed flat in Queen Anne property on W-side of Common. Kitchen, lounge, bathroom. Long lease, share of freehold. GCH. £91,950. 01 947 3171.

PROPERTY TO LET: LONDON

BLACKHEATH Lux newly furnished flat overlooking Heath. New w/tops/units. 15 mins Charing Cross. 3 bedrooms, fully fitted kitchen, all amenities. S. facing balcony, beautiful communal gardens, lock-up garage. Co let preferred. £200 pw Tel 01-858 1014.

COUNTRY PROPERTY

OF INTEREST TO INSTITUTIONS, COUNTRY HOUSE PURCHASERS AND OTHERS RURAL CHESHIRE, NEAR KNUTSFORD

M6 Motorway 4 miles, M56 Motorway 4 miles, Manchester International Airport 20 miles.

A delightfully situated Small Country Estate 41.85 acres. Period farmhouse requiring restoration with traditional premises. Four Bedroomed detached residence. Country cottage with outbuildings. Highly fertile land in a ring fence with long road frontages

FOR SALE BY TENDER AS A WHOLE OR IN LOTS
Freehold and with Vacant Possession. Closing date 14th July 1988. 12 noon.
Further details contact: Marshall Residential, Knutsford, Cheshire. Tel: (0565) 53401 Ref. DWE

BERKSHIRE

DREWEATT NEATE

HUNGERFORD 3 miles (M4 6 miles). Attractive small country house completely re-built and extended, outstanding rural setting with far reaching views. 3 reception, 4 bedrooms, bathroom, 2 shower rooms, superb kitchen/breakfast room, garden ¼ acre. Double glazing. Gcoh. £295,000. Tel: 0635 36262.

LAMBOURN M4 (J18) 6 miles, Newbury 14 miles. Interesting bungalow with great possibilities on southern edge of village with far reaching views. 3 reception, 5 bedrooms, 2 bathrooms, double garage. 10 boxes, menage, paddocks, 3¼ acres. Guide £300,000 Tel: 0488 35283
NEWBURY 6 miles. Spacious cottage in magnificent rural setting with far reaching views. 3 bedrooms, 3 reception, 0.6 acre. In need of general modernisation and some structural work. Great potential. Guide £150,000 Tel: 0635 528888

ASCOT

IDEAL FOR POLO/ EQUESTRIAN PURSUITS

Between Blackmoor Gate and Ascot Gate adjoining Windsor Great Park. Immaculate large 4 bed, 4 recep cottage. 9 stables, barns, menage, paddocks, swimming pool. Separate 3 room Pinelog cabin. Double garage with room over. Planning permission for 300 sq ft approx additional bed + bath accommodation to main house. Offers in the region of £825,000. Tel Ascot (0990) 22761 after 6 pm.

BEDFORDSHIRE

UNIQUE RIVER OUSE FRONTAGE
3 MILES WEST BEDFORD

Delightful well-appointed country residence overlooking Roman bridge on edge of rural village. 3 miles West of Bedford. Easy access M1 J 13 and Milton Keynes. 4 beds, 2 baths, 3 recepts, cloks, utility. Superb all-year round conservatory with exclusive unspoilt views. Double garage. Victorian greenhouse. GCH. £355,000. Tel: 02302 3417.

BEDFORD, St Pancras 39 mins. M1 22 miles. A1 7 miles. Truly magnificent detached period residence set in a wide range of 4 acres with many original features of the town, centre's tranquil Bedford Park. Offering spacious family accommodation with 5 bedrooms 4 acre grounds and views over the Bedford Park to Estate. Please contact Mayfair Estate Agents, Impressive entrance hall, cloks, elegant drawing room, dining room, sitting rm, study rm, fitted kit, utility, cellars, gutted basement. 5 dble beds. 2 baths, cloks, Oil ch. Dble gge. Artpool £290,000. Black House Agency 25a Silver Street, Bedford (0234) 41333.

ST. NEOTS - Charming det hse. 3 bed det hse. Overlooking fields. Superb gdns. Garage. Immediate. £179,950. (0234) 345888

Continued on next page

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COUNTRY PROPERTIES

Lane Fox

The Property Hallmark

BUCKINGHAMSHIRE - 552 ACRES
Bicester 6 miles, Buckingham 6 miles, M40 Extension 8 miles, London 68 miles.
FIRST CLASS RESIDENTIAL & AGRICULTURAL ESTATE
LISTED PERIOD HOUSE
6 Reception Rooms, Billiard Room, 6 principal Bedrooms. Gardens. Swimming Pool, Tennis Court, Trout Lake, Paddocks, About 32 Acres
Stable Cottage and Block
Second Cottage, Farmbuildings & further Stabling
Blocks of Land from 11½ Acres to 345 Acres
ABOUT 552 ACRES IN ALL
As a whole or in 11 Lots
Banbury Office: 0295 710592

BUCKINGHAMSHIRE - 465 ACRES
Wotton Underwood
Aylesbury 11 miles, Bicester 11 miles, London 51 miles.
AN EXCEPTIONAL COUNTRY ESTATE
set in beautiful unspoilt hamlet.
Two Period Farmhouses,
Traditional Buildings with development potential.
Two Cottages
Paddocks and Blocks of Arable/Grassland.
ABOUT 465 ACRES
Auction in 11 Lots on 7th July (unless previously sold)
Banbury Office: 0295 710592

BERKSHIRE - MIDGHAM PARK
M4 5 miles, Reading 11 miles
THE MAJOR PORTION OF A FORMER COACH HOUSE
Converted into two comfortable Houses, with far reaching views.
Coach House: 3 receps, 4 beds, dressing rm, 3 baths, Annexe. Potential to extend.
Walnut Cottage: 26' drawing rm, kit/bkfst rm. Consent for Dining rm, 3 beds, bath, shwr rm. Garaging and Gardens.
ABOUT 1¼ ACRES.
As a whole or in 2 Lots
Joint Agents:
Drewett Nunn Country Dept: 0635 38393,
Lane Fox: 01-499 4785

DORSET
Bridport 7 miles, Axminster 8 miles, Yeovil 14 miles, Dorchester 20 miles
AN ATTRACTIVE EARLY VICTORIAN RECTORY
In need of modernisation, in an outstanding rural position.
ABOUT 3 ACRES.
A CHARMING STONE BUILT COACH HOUSE
With planning permission for conversion into a residential unit.
ABOUT 1 ACRE
For Sale by Auction in 2 Lots
Joint Agents:
R & C Snell, Bridport Tel: 0308 22092 &
Lane Fox Tel: 01-499 4785

HAMPSHIRE/ BERKSHIRE BORDER
Basingstoke 9 miles, Reading 11 miles, M3 8 miles, M4 8 miles, London 46 miles
A CHARMING COUNTRY HOUSE IN MAGNIFICENT GROUNDS
Standing in a quiet rural situation
4 Reception Rooms, 4 Bedrooms, Dressing Room, 3 Bathrooms. Oil central heating. Annexe with 2 further Bedrooms & Bathroom.
Useful Outbuildings. Hard Tennis Court. Superb Gardens. Excellent walled Paddocks.
ABOUT 11 ACRES
London Office: 01-499 4785

NEW FOREST - NR BURLEY
Ringwood 7¼ miles, Southampton 16 miles, M27 11½ miles.
AN EXCEPTIONAL PROPERTY SITUATED IN A TOTALLY SECLUDED POSITION SURROUNDED BY THE NEW FOREST
5 reception rooms, 5 bedrooms, 2 dressing rooms, 3 bathrooms. Self contained staff accommodation. Gas fired central heating. 3 Cottages. Useful outbuildings including stabling. Beautiful garden with ornamental lake. Pasture. Woodland.
ABOUT 10¼ ACRES
Tel: 0962 69999 or 01-499 4785

HAMPSHIRE - NR BISHOPS WALTHAM
Winchester 8½ miles (Waterloo 59 minutes), Southampton 10 miles, M3 8½ miles, M27 8 miles.
A CHARMING 17TH CENTURY COUNTRY HOUSE SITUATED IN AN OUTSTANDING POSITION
3 reception rooms, playroom, conservatory, 4 bedrooms, dressing room, 2 bathrooms. Oil fired central heating. Self contained flat. Useful outbuildings. Beautiful garden and grounds. 2 paddocks.
ABOUT 4 ACRES
Winchester Office: 0962 69999

HAMPSHIRE - TWYFORD
Winchester 3½ miles, M3 motorway 3 miles, Southampton 9 miles
AN ATTRACTIVE PERIOD HOUSE LISTED GRADE II REQUIRING MODERNISATION AND A FIRST CLASS BUILDING PLOT IN A QUIET LOCATION IN A POPULAR VILLAGE.
3 reception rooms, cellar, kitchen/breakfast room, 5 bedrooms, bathroom. Gas central heating. Former coach house with consent for conversion to annexe. Walled garden.
Building plot with consent for one dwelling.
For sale by auction as a whole or in two lots on 28th July. (Unless previously sold.)
Winchester Office: (0962) 69999

HAMPSHIRE - WESTON PATRICK
Odiham 4 miles, Basingstoke 5 miles, London 45 miles
A REALLY FINE SMALL PERIOD STYLE COUNTRY HOUSE
Decorated to the highest possible standards. In a delightful rural position on the edge of a sought-after village.
3 Reception Rooms, Modern Kitchen/Breakfast Room, 3 Bedrooms, Dressing Room, 2 Bathrooms. Oil heating.
Attractive garden. Orchard/Paddock. Double Garage.
ABOUT 3 ACRES
FOR SALE BY AUCTION ON 19TH JULY (unless previously sold)
London Office: 01-499 4785

HAMPSHIRE - MEONSTOKE
Petersfield 10 miles, Winchester 11 miles
A LOVELY GEORGIAN HOUSE IN A BEAUTIFUL MEON VALLEY VILLAGE
Reception hall/dining room, 3 reception rooms, kitchen/breakfast room, domestic offices, cellars, 6 principal bedrooms, 2 bathrooms, 2 secondary bedrooms.
Oil central heating.
Outbuilding. Garage.
Walled Garden. Stabling. Paddocks.
ABOUT 3 ACRES
Winchester Office: 0962 69999

HAMPSHIRE - WARSASH
Southampton 7 miles, Portsmouth 10 miles, M27 Motorway 2½ miles
A SUBSTANTIAL LISTED GEORGIAN HOUSE
Close to the River Hamble
2 Halls, 4 Reception Rooms, 5 principal Bedrooms, 2 secondary Bedrooms, Dressing Room, 4 Bathrooms (3 en-suite), Kitchen, Domestic Offices, Double Garage with Playroom. Carport. Workshop. Oil Central Heating.
Garden with Stream. Hard Tennis Court.
In all about 1 ACRE
Joint Agents:
Weller Eggar: 04895 82323 &
Lane Fox, Winchester: 0962 69999

NORTH OXFORDSHIRE
Banbury 8 miles, Oxford 15 miles
AN INTERESTING PERIOD HOUSE
well modernised & attractively situated just outside the village with outstanding rural views
Two Reception Rooms, Three Bedrooms
Excellent Outbuildings including 3 modern stables.
Mature timbered grounds.
ABOUT ¼ ACRE
Banbury Office: 0295 710592

HEAD OFFICE: 15 Half Moon Street, London W1

STRUTT & PARKER

LONDON AND REGIONAL OFFICES

THE AVISHAYS ESTATE - SOMERSET — ABOUT 90 ACRES
Chard 2 miles. Taunton 14 miles.
AN OUTSTANDING SMALL COUNTRY ESTATE
A Georgian Grade II* listed small manor house situated in superb setting surrounded by 90 acres of parkland.
Manor house with 7 bedrooms, 5 reception rooms and large indoor swimming pool, surrounded by 18th century buildings including stabling, garages and estate office. 4 attractive cottages, including 2 lodges, modern farm buildings.
Easily maintained garden with kitchen garden. Hard tennis court. Lake and woodland.
London Office: Tel 01-629 7282 or Taunton Office Tel.(0823) 277281





THE GREAT RISSINGTON MANOR ESTATE- GLOUCESTERSHIRE — 1287 ACRES
ONE OF THE FINEST RESIDENTIAL AGRICULTURAL AND SPORTING ESTATES IN THE COTSWOLDS.
The Great Rissington Manor Estate. An outstanding 8 bedroom 17 th century manor house in a superb setting overlooking the Windrush Valley.
Broadmoor farmhouse, a well appointed 4 bedroom 17th century house. Seven first class cottages. A compact block of productive farmland, milk quota, comprehensive range of farmbuildings together with a first class shoot and fishing in the River Windrush.
London office Tel.01-629 7282 or Cheltenham Office: Tel (0242) 245444.

KENT - SELLINDGE
Ashford 6 miles. (Charing Cross 61 mins) M20 4 miles.
A most attractive period country house created from a mill cottage and the older water mill standing in almost 10 acres of gardens and paddocks, with a fast flowing stream.
3 reception rooms, kitchen, 5 bedrooms, 2 bathrooms, millroom/study, boarded attic suitable for conversion.
Coach house
including garage and workshops on two storeys.
About 10 acres.
Region £350,000
Canterbury Office: 2 St.Margarets Street Tel.(0227) 451123 (Ref.8882969).

OXFORDSHIRE- HENLEY-ON-THAMES
Henley 2 miles. Reading 6 miles. (Paddington 29 mins). M4/A423 (M) 7.1/2 miles. London 34 miles.
An exceptional opportunity to acquire country cottages, farmhouse and farmland in beautiful countryside on the Hatchgate Estate.
Attractive farmhouse with 3 bedrooms, 3 reception, bathroom, range of outbuildings and estate office. About 4.½ acres.
Potential 6 bedroom Victorian house requiring modernisation. About 1.¼ acres
Two semi-detached cottages requiring modernisation. About ¼ acre each
Potential 6 bedroom house requiring modernisation. About 1.¼ acres
A pair of semi-detached cottages for investment each with ¼ acre. Farmland extending to About 58 acres.
Auction in 11 lots on 20th July, 1988 (unless previously sold)
London Office: Tel 01-629 7282 (Ref.1F618429)

13 HILL STREET BERKELEY SQUARE LONDON W1X 8DL 01-629 7282

Suttonoaks

PRESTBURY, CHESHIRE

One of a limited collection of only seven exceptional highly individual 5 bedroomed residences has unexpectedly become available in Cheshire's premier address.

For an appointment to discuss this highly desirable and unique property, priced at £310,000, please contact David Durling, Sales Director, at Alfred McAlpine Homes North Limited on (0625) 523727 (24 hrs).

Andrew Grant

AUCTION 18th JULY 1988
WORCESTERSHIRE - Wassell Grove Farmhouse, Bagley
Imposing Grade II Listed Georgian residence with 5.5 acres walled gardens and paddock. Country position, glorious views. 2 rec, games room, dairy, 7 beds, 2 baths. Garage. Guide Price: £230,000
HEREFORDSHIRE - Bagginge Farm, Mr Brampton
Lot 1: Charming detached part stone farm house in need of improvement. 1 rec, 2 kits, 4 beds. Outbuildings. Beautiful country location. Guide Price: £170,000
Lot 2: Good quality pasture land extending to approx 23.28 acres with road frontage. Guide Price: £1500/£2000 per acre.
WORCESTERSHIRE - Pear Tree Cottage, Shelsley Beauchamp.
Exceptional country cottage in glorious Teme Valley with outstanding views. 2 rec, break/kit, 2 beds, bath, dbl Garage. Paddock, Gardens. 2.75 acres. Guide Price £150,000
WORCESTERSHIRE - Church House, Clifton-upon-Teme.
Impressive residence in elevated position in beautiful Teme Valley with 1.2 acres. 2 rec, 7 beds, bath. Traditional outbuildings. Feature pool. Guide Price: £140,000
WORCESTERSHIRE - Orchard Building plot, Clifton-upon-Teme.
Superior building plot with detailed planning consent for erection of impressive family home. Nearly ½ acre, with road frontage. Guide Price: £80/75,000.
HEAD OFFICE:60,FOREGATE STREET, WORCESTER
Tel: (0905)723601/2 and 24477/8/9
6 OFFICES THROUGHOUT THE MIDLANDS

BARNET
Extra large halls adjoining semi detached residence situated in a quiet and sought after road in Cockfosters. Within easy walking distance of tube station (Piccadilly Line) and main shopping area. The property has been extended and modernised to an exceptionally high standard throughout providing large family living accommodation. 2 16 ft plus reception rooms. Enormous 19ft kitchen diner. Cloakroom. 4 good sized dbl bedrooms, lge single bedroom, shower room, luxury bathroom, GCH. Leaded light windows. 90 ft intagral garage. Easily kept gardens.
£225,000 o.n.o.
Tel. 01 4489147 anytime

MIDDLESEX
NORTHWOOD Modern 3 bed town house in prestigious development. Good dec order. GCH. Patio garden. Garage. £168,000. Tel: 09274 24674.

MIDLANDS
BIRMINGHAM Centre suberb. Luxury scandanavian design 2 bedroom mews house. Features include electronic gates, alarm, intercom system. Garden & garage. £84,950. 021 4401811.
COVENTRY. 10 mins from Motorway. Close to City centre. Modern 1 bedroomed house, fitted kitchen, carpets to remain. Garden and parking. offers over £40,000. Tel 0203 458946.
EXECUTIVE country house, quiet village fringe Staffs. Permanent open views. 4 double bedrooms, dining room, lounge, large kitchen/breakfast, utility, double garage, excellent garden etc. £130,000 for quick sale. Easy commuting. Tel. 0889 271186 for full details.
TENTERDEN, Staffs. Coll bungalow set ½ acre. Sec country loc. Unique property. Nr A34 & M6. £75,000. Tel: 0782 641340.

KENT
TENTERDEN
£169,000. One year old lux executive house. 2 recepts, 4 beds, 2 baths, gge, gdn. 20 mins main line stn.
ST LEONARDS.
Retire by the sea. £120,000. Dbl character home. 3 beds, 2 recepts, pose annexe. Gge + boat/caravan plkng. Sea/country views. Lge gdn.
TENTERDEN
Close to High St. £165,000. Victorian semi. 2 recs, 5 dble beds, 2 baths, cloks, lux kit. Gdns. Plkng. Ideal B & B
SCRUPLES 05806 2927

NORTH EAST
NORTHUMBERLAND
Immaculately updated 2 bedroomed stone terraced house, well maintained garden, parking space, in quite village. Easy access, lakes, Northumbria, pennines, South Scotland.
£27,500
Tel: 06976-389

NORTH WEST
CUMBRIA, N LAKES.
A fine period house, Grade II, fully modernised on fringe of charming Market town. Easy access M6. Comprising 4 receps. 2 fitted kitchens, 5 bedrms. 3 baths. GCH, outbuildings. Grounds, gardens aprox ¼ acres.
Offers over £280,000.
Tel: 07683 52782 (after 7 pm).

OXFORDSHIRE
HAMPTONS
NEAR BURFORD, OXFORDSHIRE
A period stone farmhouse, Listed Grade II.
3 reception rooms, 5 bedrooms. Large stone barn converted into 3 excellent cottages with 2 bedrooms each. Additional stone outbuildings with current planning permission for conversion to 2 holiday letting cottages. Gardens, grounds and paddocks. About 5 acres in total (more land available if required).
Freehold for Sale
High Street, Burford, Oxon (099 382) 3535 or 103/105 Promenade, Cheltenham, Glocs (0242) 514849

SAVILLS



ARGYLL — 91 ACRES
with 2½ miles salmon fishing
Appin 9 miles, Oban 22 miles.
Spectacularly beautiful West Highland Estate with superb country house overlooking a private loch.
3 reception rooms, sun lounge, 5 bedrooms, 3 bathrooms.
Magnificent gardens and grounds.
2 cottages, stable block, garaging.
340 acre private loch. 2½ miles salmon fishing on the River Creran, averaging 21 salmon and 93 sea trout.
Shooting rights over 7,000 acres of hill, averaging 14 stags and 25 hinds.
For sale with vacant possession as a whole or in 3 lots.
Contact: Andrew Rettie.

031-226 6961 46 Charlotte Square, Edinburgh EH2 4HQ

Kippen Campbell & Burt. WS

PERTHSHIRE
Tummel Bridge, By Pitlochry
9 Riverside
Holiday Home
Situated amidst some of the most beautiful highland scenery and overlooking the River Tummel, this brick-built semi-detached house on two floors would make an ideal holiday home and offers the following accommodation: Hall, Lounge, Kitchen, Bathroom, 3 Bedrooms. Extensive area of garden ground and Garage. Offers over £29,500 are invited. For appointment to view telephone Tummel Bridge 235. Further particulars from Solicitors.
48 Tay Street, Perth
Telephone 38283

FASGADH, COLINTRAIVE, ARGYLL, SCOTLAND
Modern house in ½ acre gardens on Kyles of Bute Waterfront. Open plan kitchen/dining rm, utility, shower, WC. Upstairs: 3 double, 1 single bedrooms, bathroom. Carport, garage/ boatshed, extensive outbuildings. Misc Roberts, Solicitors, Glasgow, Tel: 041 332 9988.

CORN MILL. An enchanting listed 18th century Corn Mill in Strathmore, Angus. For sale with planning permission for house conversion. Mill workings intact. Details Bentinx Gore, 10 Melville St, Edinburgh EH3 7PA. 031 226 5124

SOMERSET & AVON
DELIGHTFUL
3 bedroomed cottage in beautiful conservation area of Axbridge on the Somerset / Avon border. 3 double beds: 2 reception kitchen: excellent decorative order. out buildings: summer house: large terraced, and secluded south facing walled gardens, with spectacular views. Offers in the region of £98,000.
Tel: 0934-732294 after 7.30 (0272 221478 day time

BATH - Victorian terraced cottage, lovingly designed and constructed. 5 bedrooms, bath, fitted kitchen, large lounge/diner. Patio garden. Fitted carpets and curtains included. £89,950. Tel: (0225) 334575.
BATH - Combe Down. Superior property. Immaculate 3 bedroomed terraced house. 27' lounge/diner, fully fitted kitchen and bathroom with shower. Private south facing garden. GCH. Garage. £89,000 Tel: 0225 836045 (eves) or 0225 63806 (day).
CASTLE CARY. Prett end terrace 2 bed cottage in need of some modernisation. 5 mins. InterCity Station. Auction 30th June. R B Taylor & Sons, Bruton. 0749 812217
REDDENSEED Vic cottage. In picturesque village. 2 dble bed. loft/play rm. S/kitchen, lounge, garden, garage permission. £55,000. 0935 850 494.
RB WELLS M5 (jn 22) 8 mls. Easy access Bristol/Bath. Spacious period village house. Central position. Exceptional shopping facilities. 4 bedrms, family bathrm. 2 recpns, fge kitchen, sep b'fast rm, utility, cloak, cellar. GCH. large walled garden, stable, driveway parking. 2/3 cars. £197,750. Tel (0934) 713040.
SOMERSET Immac 3 bedroom det house. Lounge/diningrm, kitchen. Bedrms (2 dble 1 sgle) bathroom, garage, garden. Economy 7 heating. Situated in quiet Cul-de-sac overlooking open farmland. 6 mins M5. 10 mins Taunton Paddington mainline station. £86,000 OIRO. 0823 475251.
TAUNTON Victorian end terrace house. 2 beds. 2 recps. modern kitchen. bathrm. sunny secluded gdn. London 2 hrs. £59,000 offers. Tel (0823) 251 305.

ESSEX
BANNISTER GREEN - (16 mins Stansted, M11). Large modern detached house. 2 lge recpts/diner, 4 beds, 2 baths (1 en-suite), cloks + factsp/ easy/ shower. large balcony. BBQ. Double garage. Alarm. £300,000. Tel: (0371) 820067.
ESSEX & SUFFOLK We have the local knowledge to find your property Phone Bettes(mistake) Property Search. 0376 43912
RAINHAM Sunny 2 bed flat, close B.R. city 25 min. M25. Cambridge 1 hr. Dover 1 1/2 hr), shops. £53,000 Tel:01-587-1365 eve

SURREY
WENTWORTH VIRGINIA WATER
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CHARACTER Cottage overlooking Village Green, 2 mls from M25/A3. 2 beds, bath. living. kit/dining. gas CH. vacant. £115,000. Goodrick Meech. (0483 224343/Eves: 224253.)
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WEST WALES Coastal area. Detached oldworld end village house. 3 double beds. 2 recpts with original features, and a large country kitchen. pantry. ¾ acre woodland/wild flower garden. Sheltering land country. Around £96,000. Tel (056474) 330.
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Continued on next page

Continued from page 40

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FALMOUTH Waterside cottage in terrace of four. Town centre. 2 bed. Bath. Large kitchen. Sitting room. Small garden. Excellent investment property. £60,000. Similar to BOX C01.

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BURY ST EDMUNDS (6 mls south) Delightful period country hse offering a great deal of character. Most attractive mature & well maintained gdn o'looking typical Suffolk countryside. Dbl gge. CH. OIRO £230,000. Apply Rutters 0284 62131.

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NR. ALDEBURGH East Suffolk. Ideal holiday cottage. 2 bedrms and large rear gdn. £62,500. Tel: Abbotts. 0728 746474

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NTH NORFOLK (Between Fakenham & Holt). Traditional farmhouse, barns & 4 acres for sale by Auction July 7th. William H Brown, Fakenham (0328) 4922

NTH NORFOLK. Little Walsingham. 4/5 bedrm period cottage in village centre for sale by Auction July 7th. William H Brown, Fakenham (0328) 4922

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European Law Report

Luxembourg

Industrial construction work liable to VAT

Commission of the European Communities v United Kingdom
Case 416/85

Before Lord Mackenzie Stuart, President and Judges G. Bosco, O. Due, J. C. Moitinho de Almeida, G. C. Rodriguez Iglesias, T. Koopmans, U. Everling, K. Bahlmann, Y. Galmot, C. N. Kakouris, R. Joliet, T. F. O'Higgins and F. A. Schockweiler.

Advocate-General M. Darmon
(Opinion December 2, 1987)
[Judgment June 21]

For value-added tax purposes a final consumer was a person who acquired goods or services for personal use, as opposed to an economic activity, and who thus bore the tax. The determination of their own social policy was a matter for the discretion of member states which might however be subject to supervision at Community level.

On the basis of article 28(2) of Council Directive 77/388/EEC of May 17, 1977 on the harmonization of the laws of the member states relating to turnover taxes — common system of VAT: uniform basis of assessment (OJ 1977 No L145 p1) ("the Sixth Directive") the United Kingdom had continued to apply a system called "zero-rating" to certain groups of goods or services now listed in Schedule 5 to the Value Added Tax Act 1983.

The Commission considered that certain of those zero rates did not comply with the criteria contained in the last indent of article 17 of Council Directive 67/228/EEC of April 11, 1967 on the harmonization of legislation of member states concerning turnover taxes — structure and procedures for application of a common system of value added tax (OJ, English Special Edition 1967, p16) ("the Second Directive").

It therefore brought an action for a declaration that by continuing to apply a zero rate of VAT to certain groups of goods and services, the UK had contravened the provisions of the Sixth Directive and had therefore failed to fulfil its obligations under the Treaty establishing the EEC.

Article 28 of the Sixth Directive laid down transitional provisions for the progressive adaptation of national legislation in certain respects. Article 28(2) provided that reduced rates and exemptions with refund of the tax paid at the preceding stage which were in force on December 31, 1975, and which satisfied the conditions stated in the last indent of article 17 of the Second Directive, might be maintained until a date to be fixed by the Council, acting unanimously on a proposal from the Commission.

According to the last indent of article 17 of the Second Directive, referred to in article 28(2) of the Sixth Directive, those conditions were that "such measures may only be taken for clearly defined social reasons and for the benefit of the final consumer".

In its judgment the Court of Justice of the European Communities held as follows:

Jurisdiction of the Court

The UK contended that there was a political motive behind the Commission's application to the Court in that the action was intended in fact to attain by means of judicial proceedings an objective which could be achieved only by a decision of the Community legislature.

The argument could not be upheld. In the context of the balance of powers between the institutions laid down in the Treaty, it was for the Court to consider what objectives were pursued by the Commission in an action brought by it under article 169 of the Treaty. Its role was to decide whether or not the member state in question had failed to fulfil its obligations as alleged.

Substance

The Commission did not dispute the legality of the zero-rating system in general; it considered that system to be essentially equivalent to the exemptions provided for by article 28 of the Sixth Directive, as it has expressly indicated in its proposal for a Sixth Directive submitted to the Council on June 29, 1973.

It submitted, however, that the requirements laid down in the last indent of article 17 of the Second Directive, which provided that exemptions might be made only "for clearly defined social reasons and for the benefit of the final consumer", were not met with regard to certain groups of goods and services included in Schedule 5 to the Value Added Tax Act 1983.

It had therefore to be determined whether the zero-rating of the goods and services at issue complied with the conditions laid down in those provisions.

"Clearly defined social reasons"

The parties were agreed that the determination of their own social policy was a matter for the discretion of the member states. They accepted however that that discretion might be subject to supervision at the Community level.

The Commission accepted that it might not challenge measures taken in pursuance of a member state's social policy unless it could be shown that the social policy was not sufficiently clearly defined or that the measures in question were either not justified by or were disproportionate to the social reasons advanced.

The identification of social reasons was in principle a matter of political choice for the member states and could be the subject-matter of supervision at the Community level only in so far as, by distorting that concept, it led to measures which because of their effects and their true objectives lay outside its scope.

"For the benefit of the final consumer"

Under the general scheme of VAT a final consumer was a person who acquired goods or services for personal use, as opposed to an economic activity, and who thus bore the tax.

It followed that having regard to the social purpose of article 17 the term "final consumer" could be applied only to a person who did not use exempted goods or services in the course of an economic activity.

The provision of goods or services at a stage higher in the production or distribution chain which was nevertheless sufficiently close to the consumer to be of advantage to him had also to be considered as being for the benefit of the final consumer as so defined.

The zero rates at issue

A Food

The Commission's allegation was essentially that the zero-rating of animal feeding stuffs, seeds, or other means of propagation of plants used for human or animal foodstuffs and live animals which yielded food for human consumption did not comply with the second condition laid down in the last indent of article 17 of the Second Directive.

All the supplies at issue contributed to the production of substances intended for human consumption and were sufficiently close to the final consumer to be of advantage to him.

Moreover, the negative effects on food prices of any taxation of those products, increases in which were particularly sensitive for the final consumer, who himself enjoyed zero-rating, could not be neglected.

It followed that with regard to the products of this group at issue the alleged failure of the UK to fulfil its obligations had not been established.

B Sewarage services and water

The Commission's submission in this respect concerned services provided to industry regarding the emptying of cesspools and septic tanks on the one hand, and the supply of water to industry, on the other.

In neither of those cases could the provision of services to industry be regarded as fulfilling the second criterion laid down in article 17 since industrial users could not be regarded as final consumers.

The UK had not sought to rely on the exemption provided for in respect of such supplies by article 28(3)(b) of the Sixth Directive.

C News services

The Commission's submissions concerned the supply of news services to undertakings which themselves provided services which were not zero-rated, such as banks or insurance companies.

The UK argued that the services in question could be included as an "incidental benefit" and that the intrinsic characteristics of news services remained the same whether they were supplied to a bank or to a newspaper, the latter being zero-rated.

Leaving aside the fact that an incidental benefit such as that relied on by the UK had no place in the concept of the benefit to the final consumer for the purposes of article 28 of the Sixth Directive, it was clear that since the undertakings to which the services in question were provided, such as banks and insurance companies, could not be regarded as final consumers, the second criterion laid down in article 17 of the Second Directive was not fulfilled.

D Fuel and power

The Commission challenged the zero-rating of supplies of fuel and power other than to final consumers. In its defence the UK relied essentially on the negative effects from the social point of view of any taxation of supplies of fuel and power, in particular schools and hospitals.

While the Court did not call in question the social reasons underlying that policy, it had to be pointed out that the services in question could not be considered to have been provided for the benefit of final consumers, since final consumers as defined above derived only very indirect advantages from zero-rating. They therefore did not fulfil the second criterion of article 17 of the Second Directive.

With regard to the UK's alternative argument to the effect that the difficulties administering the tax if only supplies to final consumers were zero-rated would probably be insurmountable, it was to be observed that where a member state wished to make use of the derogations in question it had to take all the practical measures necessary for the correct applications of those provisions. If it considered that such measures could not be implemented, it had to refrain from applying zero rates.

E Construction of buildings

The Commission challenged the zero-rating of all the items in Group 8 with the exception of housing constructed by local authorities.

With regard to the housing sector, the Commission argued that the indiscriminate application of a zero rate to the whole sector, regardless of the nature of the dwellings concerned, was contrary to the first criterion laid down in the last indent of article 17 in as much as it was disproportionate in relation to the objectives of the UK's social policy in housing matters.

With regard to commercial and industrial buildings and to community and civil engineering works the Commission considered that any benefit to the final consumer was too remote to meet the second criterion laid down in the last indent of article 17.

With regard to buildings intended for housing, the Commission's arguments could not be upheld. The measures adopted by the UK in order to implement its social policy in housing matters, that was to say, facilitating home ownership for the whole population, fell within the purview of "social reasons" for the purposes of the last indent of article 17 of the Second Directive.

By applying a zero rate to the activities comprised in Group 8 with regard to housing constructed both by local authorities and by the private sector, the UK had not, therefore, contravened the last indent of article 17 of the Second Directive.

However, activities included in Group 8 in relation to the construction of industrial and commercial buildings and to community and civil engineering works could not be considered to be for the benefit of the final consumer.

It followed that the UK had failed to fulfil its obligations, as alleged by the Commission, in so far as it applied a zero rate to services in relation to the construction of industrial and commercial buildings and to community and civil engineering works.

F Protective boots and helmets

In the light of the considerations set out above, it was clear that persons to whom those goods were supplied could not be regarded as final consumers.

On those grounds the European Court:

1 Declared that by continuing to apply a zero rate of value added tax

- to supplies to industry of water and sewerage services (emptying of cesspools and septic tanks) included in Group 2 of Schedule 5 to the Value Added Tax Act 1983, in so far as they were not supplied to final consumers,
- to new services included in Group 6, in so far as they were not provided to final consumers,
- to supplies of fuel and power included in Group 7 and to protective boots and helmets included in Group 17, in so far as they were not supplied to final consumers,
- to the provision of goods and services included in Group 8 in relation to the construction of industrial and commercial buildings and to community and civil engineering works, in so far as they were not provided to final consumers,
- the United Kingdom had contravened the provisions of the Sixth Directive and had therefore failed to fulfil its obligations under the EEC Treaty.

2 For the rest, dismissed the application.

3 Ordered the United Kingdom to pay the costs.

Law Report June 22 1988

Expensive sterile dispute over husband's assets

B v B
Before Mr Justice Anthony Lincoln

[Judgment June 20]

It was inappropriate for parties, when considering a capital sum for the wife following divorce, to undertake an expensive meaningless exercise in an endeavour to value a husband's business which would not be sold as that business was the family's income-producing asset.

Mr Justice Anthony Lincoln so stated in a reserved judgment delivered in chambers in Birmingham and reported with his Lordship's consent.

Mr Howard Shaw for the wife; Mr Bernard Buckley for the husband.

MR JUSTICE ANTHONY LINCOLN said that the parties married in 1967 and there were three children. The husband was an architect with one partner who would be retiring in about three years.

The main source of income was the husband's practice. The husband's accountant had stated that the value of the husband's practice was nil being entirely personal to the husband and his partner. The wife's accountant had valued the practice at £300,000.

In his Lordship's view fine-tuned assessments achieved at great cost to the parties, productive of much correspondence, controversy and interlocutory applications, were of no assistance.

Six years had passed since the decision in *Potter v Potter* ([1982] 1 WLR 1255). In that case Lord Justice Dunn had given a clear warning against a detailed examination of a one-man business.

Despite that warning litigants continued to be embroiled in titanic struggles to unearth or withhold data which were thought to enhance or damage respective causes.

In the present case nearly £50,000 had been spent in an utterly sterile controversy, much of it detailed, as to the extent and value of the husband's assets.

Section 25 of the Matrimonial Causes Act 1973 enjoined the court to take into account the husband's resources but, as Lord Justice Dunn had said in *Potter*, that involved a general consideration of income and capital, not a detailed examination.

In the present case, whether the architectural practice was worth nothing or £300,000 was meaningless or irrelevant. The business would not be sold. It produced the family's income.

It was important to establish the husband's ability to meet the wife's reasonable requirements and one useful guide was the pattern of the husband's expenditure over the years. The overall asset position should not be disregarded but the court should consider it broadly and generally against the backcloth of the husband's standard of life.

His Lordship ordered, *inter alia*, that the former matrimonial home be sold with a lump sum to the wife of £275,000 from the proceeds and any balance to the husband.

Solicitors: Manches & Co; Wedlake Saint.

No presumption in favour of quick end to periodical payments

Barrett v Barrett

There was no presumption created by section 25A(2) of the *Matrimonial Causes Act 1973* (inserted by section 3 of the Matrimonial and Family *Proceedings Act 1984*) that periodical payments were to be terminated as soon as possible unless the wife could show some good reason why they should not be.

The Court of Appeal (Lord Justice Butler-Sloss and Sir Edward Eveleigh) so held on June 20, allowing the respondent wife's appeal from Worcester County Court (Judge Roy Ward, QC), which had ordered that periodical payments to her should cease after four years.

LORD JUSTICE BUTLER-SLOSS said that section 25A(2) required a judge in every case where periodical payments were ordered to consider whether it would be appropriate to order them to be made only for such term as would enable the party receiving them to adjust without undue hardship to their termination: it did not require that such obligations should be terminated unless a good reason could be shown to the contrary. If that had been Parliament's intention, it would have said so in section 25A, and it had not.

In this case the wife had been trying to find full-time employment, but it was not possible to predict when, if ever, she would do so. It was not appropriate at present to order the periodical payments to her to terminate at some future date.

The court would take an undertaking from the wife to inform the husband if and when she found such employment, and it remained open to the husband to require her to account for the steps she had taken to find work, and if necessary to apply to the court to have the order varied.

Examining child on nature of oath

Regina v Bird
Before Lord Justice Stocker, Mr Justice Tudar Evans and Mr Justice Potts

[Judgment June 16]

The necessity for the questioning of a child to be not only in the presence but also in the hearing of the jury, when a judge was determining whether the child understood the nature of the oath or was to give unsworn evidence, was emphasized by the Court of Appeal when quashing the convictions of a man aged 51 of sexual assaults on a girl aged nine.

Anthony Richard Bird, aged 51, appealed successfully against conviction by an 11 to 1 majority at Southwark Crown Court (Judge Paiba and a jury) on four counts of indecent assault, contrary to section 14(1) of the Sexual Offences Act 1954, for which he received four years' imprisonment.

Mr Michael Longman, assigned by the Registrar of Criminal Appeals, for the appellant; Miss Rosamund Horwood-Smart for the prosecution.

LORD JUSTICE STOCKER, giving the judgment of the court, said that the four counts represented the whole case against the appellant: they were not specimen counts and the judge had inadequately dealt with the question of corroboration.

By virtue of the proviso to section 38(1) of the Children and Young Persons Act 1933 the appellant was not liable to be convicted on any count unless the girl's unsworn evidence was "corroborated by some other material evidence in support thereof implicating him".

There was no such evidence and the case should have been withdrawn from the jury on a submission.

Moreover, it seemed possible that, as the child was sitting on the bench close to the judge when he was questioning her before she gave evidence and, in the absence of a transcript, there might have been no way in which the jury could assess what reliance they could place on her evidence when the decision to allow her to give unsworn evidence was taken.

Such questioning had to take place in the hearing as well as the presence of the jury, as followed from *R v Dunne* ((1929) 21 Cr App R 176) and *R v Reynolds* ([1950] 1 KB 606).

However, it was unnecessary to consider that aspect of the appeal any further in view of the decision about corroboration.

The convictions were quashed.

Solicitors: Crown Prosecution Service, Southwark.

Varying sentence in open court

Regina v Dowling
Before Lord Justice Taylor, Mr Justice Mars Jones and Mr Justice Saville

[Judgment June 14]

Where a judge was minded to vary a sentence that he had passed, or even to clarify a doubt or ambiguity as to the effect of it, he should do so in open court. He should not do it behind the scenes or by sending a message.

The Court of Appeal so stated when allowing an appeal by Stephen Dowling against the imposition of a sentence of three years' imprisonment consecutively to a sentence of 15 months' imprisonment which was already being served.

The total sentence of three years' imprisonment was imposed on November 6, 1987 in Mold Crown Court (Judge Kilfoil) on his conviction of assault occasioning actual bodily harm, and his pleas of guilty on October 9, 1987 in Chester Crown Court (Mr Recorder Hooson, QC) to charges, *inter alia*, of theft and forgery. The 15 months' imprisonment had been imposed on June 29, 1987 at Warrington Crown Court (Judge Philips) for theft and breach of a suspended sentence. The sentences were ordered to be made concurrent.

Mr Anthony O'Donohoe, assigned by the Registrar of Criminal Appeals, for the appellant.

LORD JUSTICE TAYLOR said that according to a note provided by the judge giving his recollection, soon after passing sentence he was approached in his retiring room by a court clerk relaying a doubt as to the consecutive aspect of the sentence.

Immediately he reviewed that feature of the sentence and varied it by making the sentences concurrent, and directed that the terms of the variation were to be transmitted to the prisoner.

However, the judge did not reconvene the court to state that variation, and unfortunately that resulted in a most unfortunate misunderstanding. The prison authorities, the appellant and counsel all believed the sentences to be as originally pronounced.

Only if such a matter was finally resolved in open court would all concerned hear the final decision from the judge himself and in his own terms. Only thus would a shorthand note be recorded and available.

Tax exemption for temporary imports

Regina v Commissioners of Customs and Excise, Ex parte Tattersalls Ltd

(Case 10/87)

Before Lord Mackenzie Stuart, President and Judges G. Bosco, O. Due, J. C. Moitinho de Almeida, U. Everling, K. Bahlmann, Y. Galmot, T. F. O'Higgins and F. A. Schockweiler

Advocate-General G. C. Da Cruz Vilaca
(Opinion March 24 1988)
[Judgment June 21]

In member states which had availed themselves of the power provided by article 28(3) of the Sixth VAT Directive to exempt certain operations which would normally be subject to tax, the resultant exemption from VAT formed an integral part of the rules governing the application of the tax.

Tattersalls Ltd, auctioneers of thoroughbred racehorses based in Newmarket, Suffolk, had brought an action before the High Court for an order declaring that it was wrong for racehorses acquired in Ireland (where the supply of racehorses was exempt from VAT) to be allowed to be temporarily imported into the UK free of VAT.

It maintained that a racehorse acquired in a transaction which was exempt from VAT in the exporting state was not "acquired subject to" or "pursuant to the rules governing the application of VAT in the member state of exportation" in accordance with articles 10(c) and 11(b) of Council Directive No 85/362/EEC of July 16, 1985 on the harmonization of the laws of the member states relating to turnover taxes — exemption from value added tax on the temporary importation of goods other than means of transport (OJ 1985 No L 192, p20) ("Seventeenth Directive").

On the other hand the Commissioners of Customs and Excise considered that a horse had been acquired in conformity with the rules governing the application of VAT in the member state of exportation where those rules provided that the supply of the horse was exempt from VAT in that state.

The High Court stayed the proceedings and submitted two questions to the Court of Justice of the European Communities for a preliminary ruling.

In its judgment the European Court of Justice held as follows:

The present case essentially raised the question whether goods purchased in one member state under an exemption from VAT and then temporarily imported into another member state might be granted in the latter the temporary importation exemption provided for in articles 10 and 11 of the Seventeenth Directive.

In order to answer the questions submitted by the national court, it was necessary to determine whether the expression "acquired subject to" or "pursuant to the rules governing the application of value added tax in the member state of exportation", in articles 10 and 11 of the Seventeenth Directive, covered only cases where VAT was paid at the time of the transaction in the state of exportation and the goods in question did not, by virtue of their exportation benefit from any exemption from VAT, or also covered cases where the transaction itself was exempted from VAT.

It might be inferred from the wording of article 10 and 11 of the Seventeenth Directive that the condition which they imposed was that the goods must have been acquired "subject to" or "pursuant to" the rules governing the application of VAT.

The provisions in question therefore did not require VAT to have been levied on the transaction in respect of the goods.

At the present stage in the process of harmonization of VAT, the member state might on a transitional basis, by virtue in particular of article 28(3) of the Sixth Directive, exempt certain operations which would normally be subject to tax.

It followed that in those member states which availed themselves of that power the resultant exemption from VAT formed an integral part of the rules governing the application of VAT.

On those grounds the European Court ruled:

Articles 10(c) and 11(b) of the Seventeenth Directive were to be interpreted as meaning that temporary importation exemption had to be granted for goods the purchase of which in the member state of exportation was lawfully exempted from value added tax, provided that the exemption was not granted by virtue of the exportation of the goods in questions.

Cambridge Tripos: Oriental studies, social sciences, law, medical sciences

The following Tripos examination results have been anounced by Cambridge University:

Oriental Studies
Part II

Class I: S L Alsabar (King's): G R Gamlen (Rob).

Class II (Div 1): S D R Cryer (Pemb); D J Evans (Trin); R Gaskell (Girton); J H Gulla (Rob); B Hardy (Trin); M C Katsumala (Rob); P J P M Kelly (Joh); J C King (Clare); N J Losse (Queens'); M S McArthur (Emm); N H D Macklin (Trin); A T Preston (Cath); A C Walker (Cath); T A H Wilkinson (Down).

Class II (Div 2): R M Ellis (Clare); A Frankenberger (Newn); M J Hall (Girton) B M J Hutton (Joh); M A C Leon (Selw); C S Richeux (Pemb); F C Simmons (Wolf); T Walters (Rob); S P L Widdowson (Sidney); C Wilshaw (Rob).

Class III: G Farrington (Rob); M-T Norman (Newn).

Granted an allowance towards the Ordinary BA Degree: M M Anderson (King's); S W Parr (Pemb); K T Dodd (Cath); P J Elston (Trin).

Social and Political Sciences
Part II

Four-Paper Candidates

Class I: D J Brenchley (Churchill); D S Goldblatt (King's); E K Harrison (Jesus).

Class II (Div 1): G Day (Corpus); A J P Kearsley (Selw); S D A John (Joh); J R Katz (Christ's); T Kirkpatrick (Sidney); V A Munroe (Newn); N D M Potter (Sidney); M J Reay (Churchill); T Roussopulos (Trin Hl; P Savage (Fitzw); J P Shafran (Down); D J Tench (Caius); P D Williams (Jesus).

Class II (Div 2): T T Bancroft (Down); E J Cathyn (Trin); C R Everest (Selw); S H Goldring (Rob); R J Sandles (New Hl).

Class III: J P M Wyllie (Trin).

The following, who is not a candidate for honours, has been granted an allowance towards the Ordinary BA Degree: J A Duke (New Hl).

Social and Political Sciences
Part II

Six-paper candidates

Class I: V H Bell (Selw); J W Downey (Caius); D L Johnson (King's); J M Van Reenen (Queens').

Class II (Div 1): J R Addison (Joh); J L Alder (Christ's); K M Alison (Girton); A E Angell (New Hl); N A Bessy (King's); B C N Cooper (Joh); M Crookall (Jesus); S N Hall (Christ's); E J Hodgkinson (Emm); M D Horn (Trin); B A Howe (Emm); A J Mew-Hinge (King's); R J Mendick (Pet); M Reddy (Trin); L H Thornton (King's); S N Waterman (King's); C M Winters (King's).

Class II (Div 2): P D Coutts (Newn); L A Daniels (Queens'); C J Davies (Pet); E J S Hughes (Rob); M Miyagawa (Joh); F Nelson-Vos (Corpus); A P Robinson (Selw); J R Sinclair (Caius); E C Smallbone (Trin); H C F Weston (Clare).

Class III: S J Gifford (Emm).

The following, who is not a candidate for honours, has been granted an allowance towards the Ordinary BA Degree: R A Hedley (Clare).

Oriental Studies
Part II

Old Regulations

Class I: E Sculthorpe (Rob).

Class II (Div 1): F A Everall (New Hl); J A Graham-Maw (Fitzw); L J Holland (Jesus).

Class II (Div 2): N J Whittle (Selw).

Oriental Studies
Part II

New Regulations

Class II (Div 1): S M E Ball (Trin H); L F Clarke (Trin H); C M E Hade (New Hl); B Immenkamp (King's); J G Lorimer (Pemb).

Class II (Div 2): D E Beruuya (Cath); A R Harley (Selw); S M Jephcott (Queens').

Architecture
Part II

With distinction

Class I: G M Henderson (Christ's)*; W H R Mann (Pet); H P Mills (Selw); M H Power (Caius).

Class II (Div 1): B L Anderson (Clare); C D Ash (Joh); M J W Barac (Magd); R C Cantrill (Cath); V T Chang (Rob); N E Grassly (New Hl); J D Male (Christ's); K J Maleri (Newn); S C Munson (Girton); E M Williams (Jesus).

Class II (Div 2): E J Burton (Joh); R I B Fouik (Christ's); A N Horn (Clare); E J Hubbard (Queens'); R M Nicholson (Newn); M M Sparr (Selw); E Spence (Sidney); S F Williams (Rob).

Class III: D I Goode (Jesus); F H C Maude (Clare).

Granted an allowance towards an Ordinary BA Degree: J D C Langtry-Langton (Jesus).

Architecture
Part IA

Class I: J U Bastrain (Cath); J C Marshall (Emm); W Mokhtar (Emm); J Z L C Thomson (Jesus).

Class II (Div 1): J D Alexander (Jesus); J E Brown (Sidney); J W P Campbell (Trin); O B Carse (Trin); H J Chew (Caius); P D Williams (Jesus).

Class II (Div 2): T T Bancroft (Down); E J Cathyn (Trin); C R Everest (Selw); S H Goldring (Rob); R J Sandles (New Hl).

Class III: J P M Wyllie (Trin).

The following, who is not a candidate for honours, has been granted an allowance towards the Ordinary BA Degree: J A Duke (New Hl).

Social and Political Sciences
Part II

Six-paper candidates

Class I: V H Bell (Selw); J W Downey (Caius); D L Johnson (King's); J M Van Reenen (Queens'); J L

Class II (Div 1): J R Addison (Joh); J L Alder (Christ's); K M Alison (Girton); A E Angell (New Hl); N A Bessy (King's); B C N Cooper (Joh); M Crookall (Jesus); S N Hall (Christ's); E J Hodgkinson (Emm); M D Horn (Trin); B A Howe (Emm); A J Mew-Hinge (King's); R J Mendick (Pet); M Reddy (Trin); L H Thornton (King's); S N Waterman (King's); C M Winters (King's).

Class II (Div 2): P D Coutts (Newn); L A Daniels (Queens'); C J Davies (Pet); E J S Hughes (Rob); M Miyagawa (Joh); F Nelson-Vos (Corpus); A P Robinson (Selw); J R Sinclair (Caius); E C Smallbone (Trin); H C F Weston (Clare).

Class III: S J Gifford (Emm).

The following, who is not a candidate for honours, has been granted an allowance towards the Ordinary BA Degree: R A Hedley (Clare).

Oriental Studies
Part II

Old Regulations

Class I: E Sculthorpe (Rob).

Class II (Div 1): F A Everall (New Hl); J A Graham-Maw (Fitzw); L J Holland (Jesus).

M C Beard (Newn); S V Bell (Christ's); J Bignell (Down); N T McIlroy (Joh); Rita (Down); L M Bland (Emm); J M Brimacombe (Trin); S A Brockington (Caius); C A Brown (Joh); P J Burrell (Queens'); P Burton (Caius); J W H Carlisle (Down); S A Cash (Queens'); T K Cassels (Queens'); S H Cassidy (Jesus); E C Challenger (Newn); M M Chan (New Hl; P A L Charlerton (Rob); P A Cheyne (New Hl; S K Chia (Pemb); S M Christian (Sidney); C M S Cobb (Pet); J Cooke (Down); J S Coombe (Christ's); R A Cooper (Clare); D A Crittenden (Down); P Crutchley (Sidney); N D Curtis (Emm); M S Davies (Joh); R G Deans (Joh); N Delfas (Down); E Dimelor (Lucy Cav); K G E Donnelly (Trin H); H Donnelly (Sidney); S W Drysdale (Corpus); D J M Duke (Emm); C M Evans (Queens'); J L Fender (Down); N L Ferguson (Selw); J Ferrie (Queens'); J Fowler (Down); K P Frew (Rob); N P J Gedge (Joh); C E Geistner (Cath); H J Glendinning (Clare); C Graham (Girton); D J Graham (Magd); K Hadi (Churchill); Y J Hall (Churchill); L R Hardman (Fitzw); N J Harris (Clare); C J E Hibberd (Fitzw); R J H Higgins (Magd); C H J Hilder (Trin H); C Hillard (Caius); J R Holloway (Joh); M J Horncastle (Queens'); J L Hortidge (Pet); R T Hutchings (Magd); K Krorna (Selw); C C S Jackson (Emm); D M Jordan (Sidney); R Khan (Down); K L Korengold (Trin); K Krorna (Selw); C C S Jackson (Emm); D M Jordan (Sidney); R Khan (Down); K L Korengold (Trin); K N S Levy (Jesus); M Y P Lim (Joh); P H Lonergan (Fitzw); K L L Low (Magd); S J McCleery (Sidney); R McIlwaine (Queens'); Dare (Trin); T Marsh (Pet); S S Martin (Fitzw); L A Mavrikakis (Fitzw); J G Meehan (Magd); J A Merla (Magd); Z Mills (Milton (Girton); B J Mitchell (Down); J S Money (Down); J K Morrish (Pemb); P C Moser (Rob); A R Nicol (Corpus); S Nicholls (Trin Hl; T L Ong (Corpus; C M Padley (Sidney); L A Parker (Emm); R E Patterson (Caius); R C Pearce (Joh); C Robb (Girton); P D Rowell (Girton); M A Ryding (Queens'); J H J Salem (Caius); S A Salter (Newn); Sarah (Christ's); S E Scarlell (Lucy Cav); K A Shaw (Down); N Shindler (Caius); D Shirtliff (Churchill); K A Silvester (Newn); S Sinclair (Cath); K Smith (Caius); C L Smith (Cath); M F Smyth (Girton); A D Tabachnik (Pemb); H E Thomson (Queens'); J Tuck (Joh); H van den Arend (Cath); M A Venn (Trin Hl; R J Viney (Cav); R M G Voules (Girton); A K Walker (Trin); N White (Trin); D Wilkin (Joh); K H Wilson (Joh); V M Wilson (New Hl; P J Wogan (Down); F B Wong (Newn); H S T Wreall (Sidney); F K Yap (Trin).

Class II (Div 2): S Abbott (Jesus); D C Aldridge (Joh); F Aljewicz (Sidney); S Atkinson (Caius); S L Aw (Rob); S J Axford (Trin); P Baker (Trin H); D D Balcomb (Girton); T L Barton (Magd); A A B N Baari (Fitzw); P D C Bates (Trin H); A C Bettle (Selw); P Benn (Emm); J Bird (Caius); N Bird (Selw); T H P Bishop (Trin); A P Briggs (Jesus); G H Browne (Sidney); K J Burrell (Christ's); A M Burwell (Down); D Burton (Trin); A M Byfield (Newn); J C Chambers (Cath); A M R Clarke (Sidney); A J Cribbs (Rob); G H Crown (Jesus); S Cuthbert (Caius); J S Dawe (Selw); S L Di Paola (Emm); C F S Dailey (Jesus); C A Egan (Clare); C E Ella (Girton); N Fisher (Magd); C F Florin (Christ's); C V L Ford (Jesus); J S George (Christ's); C N Godfrey (Trin H); R Green (Sidney); J B Hall (Joh); N R Hatfield (Caius); K E Heenan (Joh); C M Holmes (Trin H); S Jenkins (Lucy Cav); D R Johnson (Trin H); M S Jones (Trin H); L Joy (Sidney); A Kaul (Queens'); N B Kerr (Newn); N Khan (New Hl; M L Kinsler (Caius); P P U Laing (Trin H); R Lass (Lucy Cav); C A Levy (Caius); T R A Lewis (Queens'); D E T Loh (Clare); S A Lord (Christ's); C J Louth (Joh); S J Mangan (Caius); A Mansson (Cath); D T McIlroy (Selw); C Moore (Magd); J S Morse (Jesus); A E Morton (Joh); P K Pathak (Trin); Wdeb Priestley (Trin H); P Reddy (Pet); R V P Reece (Magd); K F Rees (Pet); G W Rown Hamilton (Pemb); S Scott (Queens'); V A Sedgwick (Caius); A R B Smith (Christ's); M J Smith (Trin H); M M Smyth (Pemb); P Stallebrass (Magd); E S Stopford (Pemb); G O Sutherland (Trin H); C M S Tan (Joh); C Tewson (Lucy Cav); A J Walters (Queens'); J Washington (Fitzw); E D Welburn (Joh); Wolterspoon (Sidney); M P Wright (Jesus).

Class III: R J Cobb (Joh); D R Fessey (Magd); F T Hallor (Rob); F C Hammes (Trin); J S J Harding (Magd); S A Harrison (Ed); A Raval (Christ's); S M Rob (Girton); E A C Rylance (Caius).

Declared to have deserved Honours: J L Wilkie (Girton).

Granted an allowance towards the Ordinary BA Degree: C L Barker (Clare).

George Long Prizes for Roman Law are awarded to: R J L Coleman (Corpus); C A Smith (Down);.

The ECS Wade Prize for Constitutional Law is awarded to: R J L Coleman (Corpus).

The Maxwell Law Prize is divided between: R J L Coleman (Corpus); K S Sheville (Down).

Medical Sciences
Part IB

Class I: S L Alford (Queens'); T D Allport (Clare); J L Ashworth (Clare); D R J Bainbridge (Emm); C A Bethune (Corpus); A M Bostock (Girton); P M Bungay (Joh); A Carroll (Down); D Choi (Emm); D C Crowther (Emm); L M Eldridge (Caius); J H Ellis (Magd); M Flinn (Caius); K Green (Caius); G K Grove (Clare); M J Hopkins (Christ's); W M Kong (Newn); N P Lee (Down); P E J Martin (Newn); D K Moody (Magd); C Moreno Miralles (Girton); P Moody (NH); E C Morris (Fitzw); K A Morris (Down); R M J Morris (Fitzw); D O Myers (Christ's); S Nethercoat (Jon); J Nicholls (Joh); A K Nightingale (Christ's); P J L Ong (Joh); S H Olton (Newn); R A Owens (Pemb); A K O'Carroll (Caius); S P O'Riordan (Caius); C A Palba (ED); M Pandey (Queens'); H Pang (Magd); P Patel (Churchill); R S Peyser (Joh); S L Pringsh (Christ's); J E Prince (Caius); S P Pudsey (Trin H); E C Pugh (Queens'); H N Rashan (King's); M Rayward (Girton); A K Reinhardt (Queens'); A Riley (Lucy Cav); P K Robbins (Churchill); Samedies (Trin); S Sandhu (Magd); J W Scannell (Trin); H M L Seville (Sidney); K E Sherwin (Churchill); M J Shewring (Trin); C Sims (Down); H G Sparrow (Girton); J D Spratt (Cath); M J Star (Cath); A M H Stevens (Newn); D M D Summers (Girton); A T Tidswell (Pemb); L A E Turner (Fitzw); K S Tyerman (Down); N E J West (Trin H); J Widdowson (Sidney); S A Willis (Down); J A Wimmer (Fitzw); C H Wong (Magd); D G Wood (Jesus); M E Wyatt (Christ's).

Class II (Div 2): C Adams (Emm); S N Ahmad (Corpus); J A Amaku (New Hl); D S Banks (Joh); C A Baxter (Jesus); H J Blanchard (Joh); C E Bleehen (Trin); D C Bourne (Girton); R C Bower (Trin); N J Broughton (Caius); T G Carrell (Jon); J Cavel (King's); B B Chaudhri (Sidney); K E Church (Girton); M I Clark (Trin H); D Cockburn (Lucy Cav); J Cook (Selw); K Cox (Magd); A J Cruickshank (Trin H); J N Day (Caius); H T Dennis (Girton); S E R Edwards (Wolf); T F Edwards (Wolf); J E Gibson (Fitzw); R M Gibson (Trin); D M Gore (Jesus); R Guy (Sidney); A J Hakin (Girton); P Hameed (Trin); M M Hill (Pemb); J Howard (King's); M K Y Hsin (Selw); J L Hughes (Trin H); S B Jenkins (Fitzw); A I C Jourdan (Trin H); A J Klaus (New Hl; J C Knight (Caius); C H Knowles (Magd); F Y L Lee (Rob); D P Y Leung (Sidney); J L Lim (Magd); C P Lim (Trin H); S C Lishman (Girton); G Maddocks (Sidney); M K A Mann (Girton); B E Mayes (Fitzw); S McCloskey (Care); C McPherson (Lucy Cav); K L Mead (Rob); H J Mellor (Queens'); B G Middleton (Magd); C Miralles (Girton); P J Molloy (NH); E C Morris (Fitzw); K A Morris (Down); R M J Morris (Fitzw); D O Myers (Christ's); S Nethercoat (Jon); J Nicholls (Joh); A K Nightingale (Christ's); P J L Ong (Joh); S H Olton (Newn); R A Owens (Pemb); A K O'Carroll (Caius); S P O'Riordan (Caius); C A Palba (ED); M Pandey (Queens'); H Pang (Magd); P Patel (Churchill); R S Peyser (Joh); S L Pringsh (Christ's); J E Prince (Caius); S P Pudsey (Trin H); E C Pugh (Queens'); H N Rashan (King's); M Rayward (Girton); A K Reinhardt (Queens'); A Riley (Lucy Cav); P K Robbins (Churchill); Samedies (Trin); S Sandhu (Magd); J W Scannell (Trin); H M L Seville (Sidney); K E Sherwin (Churchill); M J Shewring (Trin); C Sims (Down); H G Sparrow (Girton); J D Spratt (Cath); M J Star (Cath); A M H Stevens (Newn); D M D Summers (Girton); A T Tidswell (Pemb); L A E Turner (Fitzw); K S Tyerman (Down); N E J West (Trin H); J Widdowson (Sidney); S A Willis (Down); J A Wimmer (Fitzw); C H Wong (Magd); D G Wood (Jesus); M E Wyatt (Christ's).

Granted an allowance towards the Ordinary BA Degree: C P Bacon (Emm).

Medical Sciences
Part II (general)

Section I

Class I: T B Appleton (Queens'); D J I Bennett (Rob); T A Collyns (Trin H); R Cotsen (Selw); J F Dowdeswell (Joh); A M Head (Queens'); A G Heriot (Caius); N B Holdstock (New Hl; C H Jesson (Caius); R M Jones (Joh); C V Kitchens (Fitzw); G M Lord (Fitzw); C J Loyatt (Rob); W J McAllister (Joh); C J McCloskey (Care); C McPherson (Lucy Cav); K L Mead (Rob); H J Mellor (Queens'); B G Middleton (Magd); C Miralles (Girton); P J Molloy (NH); E C Morris (Fitzw); K A Morris (Down); R M J Morris (Fitzw); D O Myers (Christ's); S Nethercoat (Jon); J Nicholls (Joh); A K Nightingale (Christ's); P J L Ong (Joh); S H Olton (Newn); R A Owens (Pemb); A K O'Carroll (Caius); S P O'Riordan (Caius); C A Palba (ED); M Pandey (Queens'); H Pang (Magd); P Patel (Churchill); R S Peyser (Joh); S L

FOOTBALL

Whistle blows for thugs on the park

By Louise Taylor

A Sunday morning spent as the butt of incessant abuse, being spat upon and sometimes even being physically assaulted is not everyone's idea of fun. Yet it is precisely the sort of reception that referees commonly expect when they take up position on football pitches up and down the country on an average weekend during the season.

While the problem of "player hooliganism" within professional football is infinitesimal, towards the lower echelons of Saturday afternoon amateur football, the menace intensifies, reaching a nadir at Sunday league level.

"It's putting people off: we're losing referees right, left and centre," Alan Robinson, the former UEFA official who is the Referee's Association spokesman, said.

In an attempt to curtail the violence, the Referee's Association is negotiating with the Football Association and its Welsh and Irish equivalents for the implentation of life bans for players and club officials found guilty of assaulting referees and linesmen.

The seriousness of the problem is illustrated by these statistics, which detail the rise in the number of physical assaults on qualified match officials operating at all grades of football in England, Wales and Northern Ireland over the past five seasons: 1983-84: 191; 1984-85: 217; 1985-86: 228; 1986-87: 248; 1987-88: 287.

Last season, 10 referees were detained in hospital overnight following assaults, and one is hospitalized and facing the possibility of permanent paralysis after an incident in a Sunday league game in the Midlands two months ago.

Robinson recounts another incident in which "a referee asked a young boy who was playing with a ball on the touchline to move away for his own safety, was promptly assaulted by the boy's parents and ended up in hospital.

"We've had an instance of a man being banned for seven years for assaulting a referee and then coming back and attacking another one after his return."

This endemic violence has coincided with a period when more people than ever are participating in football, new teams are being formed and there is consequently an increased demand for referees.

"We lose 2,400 referees a year in 'natural wastage', and with playing the game becoming more popular, we are experiencing a shortfall of officials," Robinson said.

"My biggest worry is that we will no longer be able to attract the chaps with the ability to progress to the League, which in 10 years' time could have an adverse effect on professional football.

To Robinson, tougher sanctions represent the only solution. "The problem is now so prevalent that life bans may be the only deterrent capable of making people think twice before assaulting an official."

Players can and do receive *sine die* bans for serious assaults but presently have the right to apply to their county FA for reinstatement after a period of seven years. The referees hope to alter this state of affairs by persuading the FA to introduce bans with no right of appeal.

Goodson's leg spin is decisive

Schools cricket review by George Chesterton

A fine bowling performance by Goodson enabled **Haileybury** to end **Harrow's** long run of success. The Haileybury pitch was hard and fast and Harrow, batting first, lost their prolific run scorer, Keey, in the third over. When Goodson came on with his leg spin he immediately caused problems and supported by excellent fielding he finished with six for 37 from 22 overs.

A total of 82 was never going to be easy to defend but Harrow reduced Haileybury to 30 for three before Goodson steadied the ship. Although four more wickets were lost Goodson, with 31 not out, saw his side safely home.

In contrast, more than 500 runs were scored at **Oundle**. The **Stowe** captain put the home team into bat and they found a hard, fast pitch and quick outfield to their liking and the declaration came at 232 for seven. The best innings of the day was then played by Atkinson, of Stowe, who made 98 and when he was out Scott-Gall, who finished unbeaten with 52, took control as Stowe dashed to victory by four wickets with two overs to spare.

Some tight bowling from St **Paul's**, particularly from their off spinner, Vogt, who had three for 46, combined with some good fielding saw **Mill Hill** restricted to a slow scoring rate. The declaration came at 156 for nine and St Paul's, who are enjoying an unbeaten season, had few problems, Neate making 47 to lay the foundations of a victory by five wickets.

A match in which the advantage changed hands several times saw **Brighton** defeat **Hurstpierpoint** by 81 runs. Brighton got away to a sparkling start and were 37 without loss in 20 minutes, only to collapse dramatically to 60 for six. Holt, who made 91, and Chetileburgh came together and put on over 100 and Brighton totalled 199. Hurstpierpoint looked in no serious difficulty until Lond came into the attack, bowling slow left-arm, to change the course of events again. He took seven for 17 in 19 overs and bowled out the opposition for 118.

BOXING: TROUBLE OUTSIDE THE RING AS HEAVYWEIGHT CHAMPION PREPARES FOR DEFENCE AGAINST SPINKS

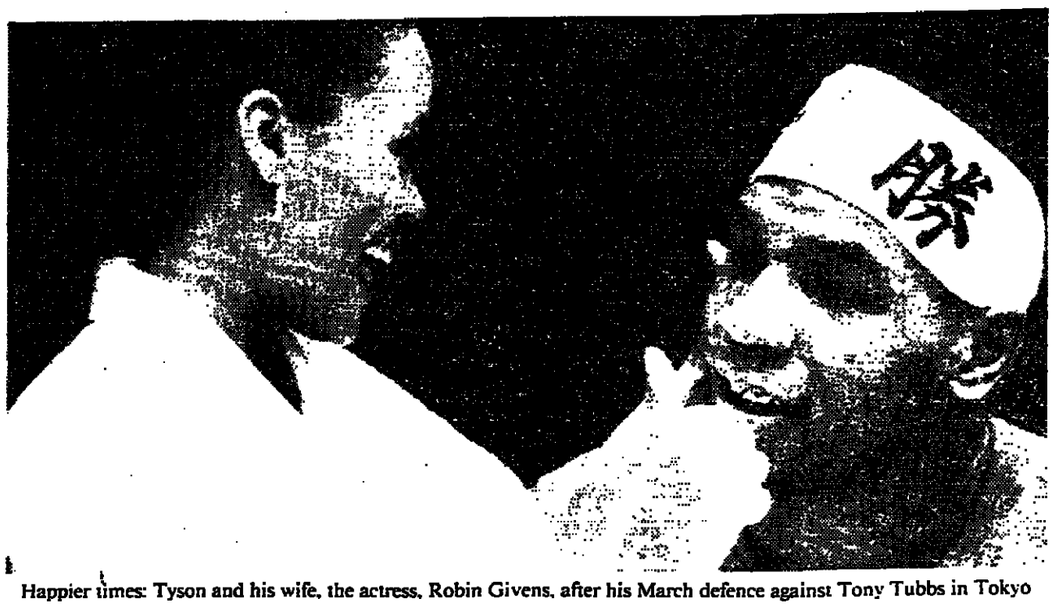
Tyson heads for legal punch-up

From Srikumar Sen
Boxing Correspondent
Atlantic City

With only six days to go to his world heavyweight championship defence, Mike Tyson is having to face up to a psychological blow that could well be turned against him in the ring by his opponent, Michael Spinks, on Monday night. It could even knock out Frank Bruno's chances of a £1 million bout against Tyson at Wembley in September.

Tyson, who is expected to earn $50 million (about £28 million) this year, is in the middle of a bitter dispute between his manager, Bill Cayton, on the one side and his wife, Robin Givens, and her mother, Ruth Roper, on the other. Dancing round them is Don King, the promoter.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered someone $50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.



Happier times: Tyson and his wife, the actress, Robin Givens, after his March defence against Tony Tubbs in Tokyo

Tyson, who is staying in a separate hotel from the rest of his camp, told the *New York Post*: "He is trying to embarrass us. He's trying to make it look like I can't control my wife and that they are gold-diggers.

"I am married to Robin. Bill will be dead and gone in 10 years but I will still be with my wife."

Givens said: "It's right out of *Dynasty*. It's sick, a bad dream. We don't have a day of peace. They are trying to destroy us . . . I married Mike for better or for worse. So far it has been for worse.

"Bill is finished. If anyone is going to cash in now it must be my family and me. We should cash in together. What a fool he has been. He had the hottest merchandise on the planet and he wants to make me angry."

This talk does not square with her sister's claim that the boxer has been beating her up. Tyson is reported to have said that the worst he has done is yell and scream and drink a few beers. If he had hit his wife with his fists he would have put her in hospital.

Cayton, aged 70, does not deny that a rift has grown between him and the champion ever since the death of his partner and co-manager, Jim Jacobs, last March. Cayton is believed to be claiming that Tyson's mother-in-law and King are trying to push him out. He has called in his lawyers.

It is expected that this bizarre tug of war will end in the courts as Cayton and Jacobs's widow, Lorraine, each of whom owns 23.3 percent each of Tyson, have the champion on contract until 1992.

In the event of a legal battle, King believes that Bruno's bout at Wembley on September 3 will be called off. "If Tyson does not want to fight for Cayton, the affair will end up in litigation." King said at a Tyson training session. The music in the background was *Backstabbers* by the O'Jays.

If Bruno's bout is called off, he could lose his chance forever. It is unlikely that the world bodies will keep Bruno in the No. 1 challenger's position much longer as he waits in the sidelines without boxing.

King has sided with Givens and Roper. "I support everything Mike and Robin have said," he said. "I just wonder why it took them so long to work out what time it was.

"I'm sorry my friend Jim Jacobs is not here. You would think from the way Cayton is trying to take the credit that Jacobs was just a towel carrier. His behaviour will not affect Tyson, for when he sees Spinks he will see Bill Cayton's face. He will destroy Spinks. All the bone doctors and witch doctors will be present. Tyson will chew up Spinks like raw meat. If you like your steaks well done, bring along red sunglasses."

RACING

Huffer's colt out of Eclipse

The St James's Palace Stakes winner Persian Heights is almost certain to miss the Coral-Eclipse Stakes at Sandown on July 2, his trainer Geoff Huffer reported at Brighton yesterday.

Huffer, speaking after he had saddled Chartino to finish second to 6-4 on favourite Luzum in the 'Say Finnair To Scandinavia' Stakes, said that it was probably too soon for the three-year-old, his first group one winner, to take on older horses.

"It's virtually certain that he'll miss Sandown. We have no definite plans yet but he has come out of Ascot in excellent shape."

Tom Jones was also undecided where to run Luzum next after the colt, runner-up to Queen Anne Stakes winner Waajib in the Diomed Stakes at Epsom, had won very impressively by 2½ lengths.

"He has learned to settle now but only just gets a mile," said Jones, who has been in good form lately, and has now had 17 winners this season.

Chartino, lead horse for Persian Heights at home, lost a shoe in running and finished a little sore. He may now go for the Magnet Cup at York on July 9.

Greville Starkey put up 4lb overweight at 8st 7lb on Sunny Heights, a son of his 1978 Derby winning ride Shirley Heights, but that made hardly any difference as the partnership came home seven lengths clear of Ittihaad in the Operatic Society Challenge Cup Handicap.

In-form trainer Charlie Nelson readily admitted that Sunny Heights is an inconsistent performer who only does his best when everything goes his way.

"He ran a good second at Bath a few weeks ago but disappointed badly last time — and there was no reason why. He's a real in-and-out performer," said Nelson. He gave the same explanation to the stewards, who inquired into the improvement in form of the 8-1 chance.

Computer aid

Tote credit punters will benefit from a £500,000 computer by October, a service guaranteed to never break down. The powerful Stratus computer is being installed in the Tote's new central location in Wigan, and will take over the handling of the firm's 50,000 credit accounts.

GOLF: QUEST FOR SECURITY DRIVES AMERICAN TO FIRST MAJOR CHAMPIONSHIP

Strange misfortunes pave the way to tumultuous reception

From Mitchell Platts
Golf Correspondent
Brookline, Massachusetts

The American search for a new golfing protagonist is over, judging by the tumultuous reception afforded to Curtis Strange after his victory over Nick Faldo in the play-off for the 88th US Open at The Country Club here on Monday.

Strange is the archetypal all-American with the correct credentials even if initially he had to exorcize a few McEnroe traits from his make-up. He was fined in 1982 for using harsh language at a volunteer scorer.

It was a question of maturing. Life has its inevitable misfortunes and Strange, at the age of 14, lost his father, who died of cancer. This turned his world upside down. Tom Strange, four times the Virginia State champion, had not long since become involved in the purchase of a golf club and the complexities of the financial situation led to Strange's mother returning to her job in a bank in Virginia City.

So Strange became hungry for success and security. Guided first by Chandler Harper, who won the US PGA Championship in 1950, and later by Jimmy Ballard, the fiery instructor whom Sandy Lyle often visits, he reshaped and refined his golf swing.

His game flourished at Wake Forest University, and he earned a place in the US Walker Cup team. Then came the disappointment of failing at his first attempt to win a place on the US PGA Tour. That was in 1976. "I just assumed I would make it," Strange recalled. "I suppose I took it all too lightly."

Strange made no mistake the next time in the spring of 1977. He had by now married Sarah Jones and the children they would later have — Thomas, now five, and David, aged three — helped Strange along his way to 14 US tour victories and more than $3.5 million in prize winnings alone.

"I want them to be proud of me," he said. "I never think of what my place in the game might be, I think that is putting the cart before the horse. I take care of myself financially but mostly I want to play well. The major championships mean a lot to me."



Oops for the cup: Strange loses his grip on the trophy but Faldo declines to take advantage

Yet Strange, the philosopher, has also endured his fair share of traumatic moments. His intense desire to succeed disturbed his metabolism to such an extent in 1981 that he became ill. He resorted to sleeping-pills and it came as a relief when he eventually learned that the cause was nervous tension rather than something more physically debilitating.

The trick which Strange had to master was in leaving his golf game on the fairway. It meant so much for him to succeed that the pressure became intolerable. "I carried a lot of pressure and tension home with me," he said.

He will rarely feel more pressure than that which fell upon him on Monday. The American nation, bewildered by two successive defeats in the Ryder Cup and still recovering from Sandy Lyle's majestic Masters triumph, would have been shattered if Faldo had won the US Open. They entrusted Strange with their faith. He did not let them down.

The next appearance for Strange is in the French Open, starting in Chantilly tomorrow. More important, the Open Championship looms. It is an event which he has dodged in the past, and he has taken considerable flak for this.

In truth he took a stand against competing because of the opinion of others. "I didn't want to play in the British Open because every time I turned around some smart guy was always telling me I had to play in it," he said.

Strange speaks with the same honest passion with which he plays the game. He is a worthy champion and at the age of 33 the greying Virginian has a prodigious future.

Faldo the forward-looking

From Mitchell Platts

Nick Faldo took little time to digest the disappointment of losing the US Open play-off. "I have only positive thoughts," he said. "There can be nothing negative because I felt that over the five days I played well."

Faldo's next important mission is his defence of the Open Championship at Royal Lytham and St Annes next month. "I need to work on my short game," he said. "I'll keep the long game oiled but basically my putting let me down at The Country Club."

What encourages Faldo is that in only his second US Open he came within a whisker of a famous win. He explained: "It makes me all the more determined. The key is putting yourself into those kind of positions. It sends a message to your rivals as well as inflating your own confidence.

"It was another education. The pressure on Sunday afternoon was quite incredible. I was tired, very tired and nervous, but I still hit just as I wanted a four-iron over the bunker and got the ball to stop on the green.

"I missed only seven fairways in 90 holes so I have to be pleased. I was just a little tentative on the greens. I couldn't get the big swing I needed in the play-off at one hole that would have knocked Curtis off his balance.

"But he deserved this win. He has worked very hard for it. He'll cherish the moment: I did at the Open last July. It is such a landmark in your career with all the history, the prestige and the honour that is attached to it. When you first get your hands on the cup you start thinking of all the greats who have won it and how they won it."

Faldo is likely to concentrate in future on the major championships. "I've played 32 tournaments each year for seven years," he said. "I would like to cut back and prepare myself for the majors."

Strange leaps into the top three in world

Curtis Strange jumps from fifth place to third in the Sony rankings after his victory in the US Open. He displaces Severiano Ballesteros, of Spain, and Bernhard Langer, of West Germany.

Nick Faldo moves back into the world's top 10, his second place at Brookline on Monday enabling him to rise from twelfth to eighth. Greg Norman, of Australia, still leads the list.

LEADING RANKINGS: 1, G Norman (Aus), 1,524pts; 2, A Lyle (Scot), 1,317; 3, C Strange (US), 1,140; 4, S Ballesteros (Sp), 1,009; 5, B Langer (WG), 1,000; 6, I Woosnam (Wales), 950; 7, B Crenshaw (US), 856; 8, N Faldo (Eng), 812.

SPORTS POLITICS

Moynihan draws a royal rebuke

By Steve Acteson

Colin Moynihan, the Minister for Sport, yesterday castigated "soccer thugs" and drug users in sport at the annual meeting of the Central Council for Physical Recreation (CCPR), in London, but was then rebuked himself by the CCPR president, the Duke of Edinburgh.

Moynihan, in a free-ranging address, exhorted members of sporting governing bodies to involve active sportsmen and women in the "decision-making process".

He said that some governing bodies represented at the meeting already did so, but added: "I wish you all did. I hope that in time you all will. After all, many of you are former participants yourselves.

Moynihan's remarks, however, led to a swift response from the Duke, who criticized the Minister for seeming to suggest that members of governing bodies were all "faceless bureaucrats".

He said: "For my part I still compete at my age in my event [carriage driving] and I'm involved in administration. It struck a raw nerve."

The Duke then asked for a show of hands from the audience of more than 200 to show which representatives had participated in their particular sport. The cheers and laughter that accompanied the forest of hands clearly embarrassed the Minister.

Moynihan ended his address by saying: "If we are to expect gold medal standards on the track we have to produce gold-medal support from governing bodies. At a time when, year on year, Government is investing more resources into sport, my job is to help provide the framework which can best achieve that goal."

To this, the Duke commented: "I'm all for gold medals but the main priority is to get more people involved in sport. Gold medals are the icing on the cake but they are not the fruit of the business."

Earlier, Moynihan had once again berated English football hooligans for their behaviour in West Germany, saying: "The behaviour of a group of thugs masquerading as England football supporters was shameful." He said the Government was already seeking to restrict convicted hooligans who wish to travel abroad, "when the computerization of the passport system makes it practical to do so".

Meanwhile, he said the Home Secretary was looking to improve police intelligence and further restrict the sale of alcohol near grounds and discussions would be held with football authorities to develop membership schemes.

Moynihan once again expressed the need for vigilance in the fight against drug-taking and was excited over the prospect of a British-led European convention over the issue and next week's world anti-drugs conference to be held in Canada.

He moved onto the attack again when, angered by remarks in the CCPR's annual report, he said the Government was not seeking to "privatize" sports and leisure facilities, adding: "If local authority management is efficient, effective and professional, then it should have no qualms about competing with others for the contracts to continue to manage facilities."

GLIDING

Few pilots manage to master the elements

By a Special Correspondent

Only six of the 71 pilots competing in the European championships in Ryskala, Finland, completed the set route on the seventh day of competition, and they were all taking part in the shorter Standard class.

Poor flying conditions forced many to land out among the forests and lakes in restricted visibility. The previous day's rain and low pressure having moved away the weather was expected to be better than in fact they turned out to be.

It is often said, when British pilots do well overseas, that their home weather provides them with a reserve of skills. But that hardly seemed to apply. It was the North and East Europeans who excelled.

The Finn, Asko Pankka, covered 316km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet flier, Antanas Rukas, twentieth overall in the 15-metre class, did 273km of 310 while Urban Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

Robin May, of Britain, held his overall position of seventh in the Open class by finishing in ninth place on the day with 264km, overtaking Kurstjens, of The Netherlands. But both were passed by the West German, Schmacht. Ralph Jones landed at 142km.

Jed Edyvean (Ventus B), the British 15-metre contender, took twelfth place on the day, completing 232km, but is still 26th overall.

The Open leader remains the Dane, Andersen, but Schroeder, of France, is now only seven points behind. In the 15-metre event, the Swede, Ake Petersson (LS6), jumped into second place, but the Standard-class leader board is changing constantly as landing-out certificates are rechecked. However, since they were among the only six to finish, Lopitaux, of France, and Trzechiak, of Poland, retained their leading positions while Aboulin, of France, went far enough to keep third place. Lysakowski, of Britain, covered 101km to finish 22nd on the day.

SQUASH RACKETS

Southerners prevail

By Colin McQuillan

The northern challenge for the Dunlop Champion of Champions titles came to an abrupt halt at Cannons Club, London, on Monday. Alison Cruickshank, of Edinburgh Sports Club, lost 9-6, 9-7, 9-2, in 25 minutes to Sue Wright, of the Howdon Club of Biggin Hill, and Jason Walker, the champion of North Derby, lost 9-6, 9-2, 9-4, in 31 minutes to Jason Foster, of Bishop's Stortford.

Cruickshank, aged 25 and ranked No. 2 in Scotland, took the northern inter-region final from Poole, of Arrow Country Club. Wright, aged 17, who won this event at her fourth attempt, had the advantage of familiarity with the all-glass Telecourt at Cannons Club on which she had led England to the junior world team title last summer.

Walker, aged 23, failed at the last hurdle for the second successive year. Having beaten Higginson, of Shifnal, in the Midlands final and Frame, of Marco's Glasgow Centre, in the inter-region final in Edinburgh, he could not match the strength and court movement of Foster at Cannons Club.

RESULTS: Finals: Men: J Foster (Bishop's Stortford) bt J Walker (North Derby), 9-6, 9-2, 9-4. Women: S Wright (Howdon) bt A Cruickshank (Edinburgh), 9-6, 9-7, 9-2.

Atherton captain

Mike Atherton, the Cambridge captain, leads the Combined Universities in the two-day match against West Indies at Fenner's tomorrow and Friday.

CYCLING

An about-face decision by top sponsors

By Peter Bryan

The threatened boycott of the Michelin city centre race at Ipswich tomorrow, the national road race championship on Sunday, and the Kellogg's tour of Britain in August, was called off yesterday by the country's five leading team sponsors.

The peace declaration was in direct contrast to the sponsors' action last weekend at Southport and Northampton, when they banned their riders from competing because they objected to the inclusion of Joey McLoughlin, who joined the French-based Z-Peugeot-Halfords team this year.

RUGBY LEAGUE

Precautionary rest for Gregory

From Keith Macklin, Brisbane

The Great Britain Rugby League camp had another scare yesterday when their inspirational half back, Andy Gregory, quit training with an injured hamstring. He was immediately pulled out of the team to play Toowoomba tonight.

However, the Great Britain coach, Malcolm Reilly, who has been beleaguered by injuries to key players since before the tour started, said: "It's only a precautionary measure. Andy should be all right for the second international, in Brisbane next Tuesday. He's a player we cannot afford to lose."

In a reshuffled side for the long trip into the Queensland mountains, Gregory's place at scrum half is taken by Hulme, and Hulme's position at stand-off is taken by the captain, Hanley. In the pack, Powell is in the second row and Mike Gregory at loose forward; with Waddell the forward substitute.

A continuing worry for Reilly is the wrist injury carried by the second row forward, Platt. Reilly insists that Platt will have recovered in time to take his place next Tuesday, but it must be worrying for him that Platt has not played since he hurt the wrist in the first international in Sydney.

With Schofield and Medley flying home yesterday afternoon with injuries, Reilly now has half a team back in Britain following the earlier withdrawals of Hampson, Lydon, Drummond, Goodway and Edwards.

In the game tonight Reilly will be taking a particularly close look at Laughlin, at full back, and Ford, at centre. Both players will figure in next week's international side as Britain attempt to square the series, but Reilly cannot make his mind where to play them.

Great Britain desperately need to win tonight, both as a platform for next Tuesday and to wipe out memories of defeats for the touring teams in 1979 and 1984.

Australia make two changes, one of them positional, in their team for Brisbane: Pearce comes into the pack at loose forward for Lindner, who drops down to substitute in place of Folkes.

Yesterday's results

Brighton

Going: firm

2.0 (6f) 1, SOUTH SANDS (N Day, 15-2); 2, Lucky Bucker (J Reid, 13-8 fav); 3, Bayah (W Carson, 5-2). ALSO RAN: 7 King Toh-Toh (5th), 10 The Tansey Man (6th), 20 Viva Suenos (4th), 33 Carol Singing, Master of Arts. 8 ran. 1l, sh, 2½l, 2½l, sh hd. I Matthews at Newmarket. Tote: £5.40; £1.10, £1.30, £1.10. DF: £2.90. CSF: £7.94.

3.0 (1m 4f) 1, SUNNY HEIGHTS (G Starkey, 8-1); 2, Hillhead (G Rouse, 2-1 fav); 3, Camilla's Girl (W Carson, 5-1). ALSO RAN: 5 Veracity (4th), 7 Jebrabia (5th), 10 Say You, 33 Talus, Tanisto (6th), Tropical Boy. 9 ran. 7l, 1½l, 2l, 1½l, sh, C Nelson at Upper Lambourn. Tote: £5.60; £2.20, £1.10, £1.40. DF: £8.50. CSF: £21.56. Tricast: £99.47.

3.30 (6f) 1, KNOWN LADY (W Carson, 4-6 fav); 2, Diamabelle (R Curant, 7-4); 3, Welsh Rose (R Fox, 7-1). 3 ran. 4l, 6l, N Callaghan at Newmarket. Tote: £1.70. DF: £1.50. CSF: £2.07. Bought in for 3,700gns.

4.0 (1m) 1, LUZUM (R Hills, 4-6 fav); 2, Chartino (W R Swinburn, 5-1); 3, Jannabi (T Quinn, 11-4). ALSO RAN: 100 Wisconsin (4th), Vitigeson (5th), Rainbow Acres (6th). 6 ran. 2½l, 1½l, 25l, 3l, 3l, H Thomson Jones at Newmarket. Tote: £1.40; £1.20, £1.50. DF: £1.90. CSF: £3.96.

4.30 (6f) 1, NEVADA MIX (B Rouse, 10-1); 2, Godsmith (P D'Arcy, 8-1); 3, Maiden Bidder (T Williams, 9-2). ALSO RAN: 100-30 fav Royal Dartmouth, 4 Heiswe (5th), 11-2 Zillebeke (4th), 10 Exert, 20 James de Coombe (6th), Teacher's Game, 33 Maureen's Cavalier. 10 ran. NR: My Patricia. 3l, 1l, ½l, 2l, sh hd. N Gaselee at Upper Lambourn. Tote: £9.60; £2.30, £2.40, £2.70. DF: £41.80. CSF: £79.24. Tricast: £374.60.

Placepot: £10.30

Pontefract

Going: good to firm

2.45 (6f) 1, Mazyoonah (Donna Hayman, 33-1); 2, Wood Dancer (4-7 fav); 3, Marlene's Days (14-1). 13 ran. NR: Dramatic Event. Hd, 1½l, nk, 3l, hd, Mrs L Piggott at Newmarket. Tote: £88.50; £3.10, £1.10, £2.30. DF: £383.00. CSF: £48.03. After a stewards' inquiry result stands.

3.15 (1m) 1, Not Yet (P Bernard, 7-4 fav); 2, Maison Bleu (16-1); 3, Blow For Home (12-1). 13 ran. NR: Baldduck, Herbie John. 2l, nk, 2l, 2½l, 3l, E Weymes at Leyburn. Tote: £2.50; £1.60, £2.90, £2.40. DF: £11.00. CSF: £31.46. Tricast: £251.85.

3.45 (1m) 1, Young Jason (S Parks 100-30); 2, Overpower (3-1 fav); 3, Welsh Pageantry (4-1). 1½l, ½l, F H Lee. Tote: £4.30; £1.50, £1.60, £1.30. DF: £13.80. CSF: £14.01. Tricast: £38.98.

4.15 (6f) 1, Time To Go Home (A Culhane, 8-11 fav; Michael Seely's nap); 2, Boffin Zola (7-4); 3, Marching Star (25-1). 5 ran. SL, 2l, R Hollinshead. Tote: £1.70; £1.10, £1.20. DF: £1.70. CSF: £2.45.

4.45 (1m 4f) 1, Professional Touch (M Birch, 5-1); 2, Rashin (11-2); 3, Late Cut (6-1). Voltage 7-2 fav, 12 ran. 3l, hd, Mrs J Ramsden. Tote: £6.90; £2.00, £1.60, £2.70. DF: £16.80. CSF: £32.79. Tricast: £160.11.

5.15 (1m 2f) 1, Allen's Alyder (Paul Eddery, 2-7 fav); 2, Lindross (10-1); 3, Cognizant (5-1). 6 ran. 10l, 4l, O Doulon. Tote: £1.20; £1.10, £2.10. DF: £2.60. CSF: £3.63.

5.45 (5f) 1, Yano When (K Darley, 14-1); 2, Agnes Lily (11-8 fav); 3, Maximum Man (20-1). 8 ran. hd, 2l, J Etherington. Tote: £19.60; £2.20, £1.20, £1.50. DF: £21.90. CSF: £17.44.

Placepot: £4.90

Monday's late details

Wolverhampton

Going: good to firm

7.10 (1m 4f) 1, Viceroy Major (R Cochrane, 7-2 jt-fav); 2, Baby Come Home (4-1); 3, Patient Dreamer (7-2 jt-fav). 14 ran. NR: Obee Fast, Si nk, P Makin. Tote: £5.10; £2.50, £2.40, £2.50. DF: £14.70. CSF: £17.70. Tricast: £46.83. Winner bought in for 4,500gns.

7.40 (1m 1f) 1, Chase The Deer (R Cochrane, 4-5 fav); 2, Proposal (5-1); 3, Cool Emm (5-1). 4 ran. NR: Inspiore. 10l, ½l, J Sutcliffe. Tote: £1.90. DF: £3.50. CSF: £6.52.

8.10 (7f) 1, Sterling Ace (G Starkey, 13-8 fav); 2, Momser (13-2); 3, Benny Leonard (4-1). 10 ran. 4l, ¾l, G Harwood. Tote: £2.80; £1.50, £3.10, £1.90. DF: £25.60. CSF: £12.02.

8.40 (1m 1f) 1, Sasuya's Flame (R Cochrane, 4-5 fav); 2, Hush Child (15-8); 3, Fluorescent Star (10-1). 6 ran. 2l, 3l, L Cumani. Tote: £1.80; £1.10, £1.30. DF: £2.00. CSF: £2.61.

9.10 (5f) 1, Durasleigh (B Raymond, 5-1); 2, Tachyon Park (12-1); 3, Royal Bear (6-1). Secee Tree 6-4 fav. 11 ran. NR: Captain's Bidd. 1½l, 1½l, M Jarvis. Tote: £4.30; £1.60, £2.60, £2.10. DF: £42.60. CSF: £55.83. Tricast: £826.87. After a stewards' inquiry the result stood.

Placepot: £61.00

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152 92

Tralos can make up for lost time

By Mandarin (Michael Phillips)

Although Guy Harwood maintains that his 145 horsepower stable at Pulborough still has a long way to go before life is back to normal, there were ominous signs at Ascot last week that the worst is over and the famine has ended.

At Kempton this evening, I expect that impression to be confirmed by Tralos winning the Racal-Vodofone Stakes in the hands of owner Khaled Abdulla's retained jockey, Pat Eddery.

Pulborough will also be represented in the four-horse field by Church Lyric, who was successful at Goodwood and Bath as a two-year-old.

But, unless I am much mistaken, it will be the unbeaten Newmarket and Sandown winner Tralos who will be the dominant figure, especially as he will be getting a small weight concession from his stable companion.

Tralos was the name on many lips at the start of the season when the classics were being discussed.

But for the virus, which brought the stable to a standstill in the spring, he would have already competed on a much higher level than the one at which he is beginning now.

For while Grimesgill, who won the corresponding race 12 months ago, and Street Line are both pretty useful they should still not be up to beating a horse of the class of Tralos.

Bath (8.45) and Go Forum (9.15) are my other principal fancies on the Sunbury track.

The Racal-Chubb Handicap was just one of four races that Bath won last season. Now Lady Aitken's mare returns for a crack at the same prize, this time tuned to perfection as a result of that promising run at Sandown 11 days ago.

The presence of Go Forum in the field for the Racal-Decca Handicap will enliven the proceedings a lot because the John Sutcliffe trained three-year-old is chasing the £50,000 bonus offered by the



Olivier Douieb trains the fancied Sky Conqueror

executives to the first horse to win three races on the course this season.

Last year, the bait was taken much later by the sprinter Stock Hill Lass when she managed to win over a mile, having already scored twice over six furlongs.

No Go Forum has a much more obvious chance of winning the jackpot, having already scored over today's course and distance and also over a bit less. It will be a bold person who opposes him with Willie Carson scenting a big pay-out.

Earlier in the day, it will also be a brave person who opposes Paul Cole's much improved three-year-old Ostura in the Gibbs Mew Bibury Cup at Salisbury.

For Ostura has won twice since the weights for this race were published: first by 10 lengths at Newbury and then again by four under a penalty at Windsor.

In that sort of form, he will be hard to stop now even with a 8lb penalty.

Stable companion Singular Run is also expected to go well under Richard Quinn in the Graf Arco Export Lager Stakes later in the programme.

Interesting, Ostura's younger half-sister by Habitat, named Pamela Peach, is due to make her debut in the Weyhill Maiden Fillies' Stakes, the other race for two-year-olds on the Wiltshire track.

I am led to believe that she goes nicely along with the other youngsters that Jeremy Tree has run already this season.

Today's nap, though, is reserved for Sky Conqueror in the Herbert and Gwen Blagrave Memorial Handicap over a mile and a quarter.

It was over the same distance that the Olivier Douieb trained three-year-old hacked up by six lengths at Yarmouth on his seasonal debut a fortnight ago.

By the time this season ends it may well have proved extremely profitable following the Douieb stable now that he has decided to return home to France at the end of the year.

Otherwise, I feel that it should pay to give Start-Rite a good chance of winning the Grantley Handicap at Ripon now that the opposition looks weaker than it did at Ascot last Wednesday when he finished a highly commendable sixth in the Royal Hunt Cup.

Hern's Unfuwain joins strong British raid on Irish Derby

By Dick Hinder

Unfuwain, rather than Emmson, represents Dick Hern's stable as Britain mounts a powerful challenge on Sunday's Budweiser Irish Derby at The Curragh.

Kahyasi and Glacial Storm, who fought out a thrilling finish to the Epsom Derby, were among 13 four-day acceptors declared yesterday and they will be opposed by Hours After, who won the French equivalent, the Prix du Jockey-Club.

Unfuwain, after holding a prominent position early in the straight, was outpaced and finished seventh at Epsom, but should be more suited to the wide open spaces of the galloping Curragh course.

However, a spokesman for Major Hern, who is making good progress after undergoing heart surgery in London on Friday to remove a leaky valve, said that Unfuwain would be an absentee if the going becomes very firm.

Curragh manager Jim Marsh, however, is optimistic the ground will still be good at the weekend, saying: "The ground is absolutely perfect and there is no sting in it, but we will continue watering if necessary."

Champion jockey Steve Cauthen takes over from Michael Hills on Glacial Storm, while Paul Cole's Iasan, runner-up to the unbeaten Kayhasi in Lingfield's Derby Trial, completes the British entry.

With Pat Eddery claimed to ride at Longchamp, Patrick-Louis Biancone speedily secured the services of Gerald Mosse for Hours After. Mosse gave Biancone quite a fright in the Chantilly classic where he was beaten a neck only by Hours After on the fast-finishing outsider, Ghost Buster's.

Michael Stoute's stable jockey Walter Swinburn has been booked by Robert Collet for the second French challenger, Port Lyantey, who satisfied his trainer in a workout at Chantilly yesterday.

The 13 acceptors are: Baltic Fox (C Roche), Cuisenn (–), Curio (R Quinton), Glacial Storm (S Cauthen), Hours After (G Mosse), Insan (T Quinn), Kahyasi (R Cochrane), Little Bighorn (S Crane), Maglstro (D Perrett), Port Lyantey (W R Swinburn), Son Of Repute (–), Unfuwain (W Carson), Wagon Lead (–).

Ladbrokes: 4-5 Kahyasi, 3-1 Glacial Storm, 8-1 Unfuwain, 10-1 Hours After, Insan, 12-1 Curio, 33-1 bar.

Hills: Evens Kahyasi, 3-1 Glacial Storm, 7-1 Hours After, 8-1 Unfuwain, 14-1 Curio, Insan, 25-1 bar.

Mecca: Evens Kahyasi, 100-30 Glacial Storm, 6-1 Hours After, 7-1 Unfuwain, 14-1 Insan, 16-1 Curio, 25-1 bar.

Corals: 5-4 Kahyasi, 3-1 Glacial Storm, 8-1 Hours After, Unfuwain, 14-1 Insan, 16-1 Curio, 25-1 bar.

City Index: 4-5 Kahyasi, 7-2 Glacial Storm, 13-2 Unfuwain, 8-1 Hours After, 14-1 Curio, Insan, 25-1 bar.

Pat Eddery has been claimed by Khaled Abdulla to ride Bahamian in the group two Prix de Malleret at Longchamp on Sunday. The Jeremy Tree-trained filly was fifth behind Diminuendo in the Oaks.

Another choice ride for Eddery is Geoffrey Wragg's Derby fourth, Red Glow, in the 10 furlongs Grand Prix de Paris.

Ante-post backers should hold their horses on Saturday's Northumberland Plate for which there are 19 four-day acceptors.

Henry Cecil's Moscow Society, runner-up in the Queen's Vase, is not certain to run and another doubtful candidate is Luca Cumani's Ocean Ballad.

Sara Cumani said yesterday: "Ocean Ballad is only fifty-fifty for the Newcastle race. She is also entered for the Keeneland Fred Archer Stakes at Newmarket, and we'll run her where the going is best."

Ladbrokes' latest betting: 7-2 Ocean Ballad, 9-2 Zero Watt, 11-2 Moscow Society (with a run), 6-1 Ile de Rioi, 7-1 Stavordale, 10-1 In Dreams, 12-1 bar.

KEMPTON PARK

Selections

By Mandarin	By Our Newmarket Correspondent
6.15 Ferryman.	6.15 Bingdon Builders.
6.45 Milk Thistle.	6.45 Milk Thistle.
7.15 Hawwam.	7.15 Anees.
7.45 Tralos.	7.45 Grimesgill.
8.15 Crown Justice.	8.15 Crown Justice.
8.45 Bath.	8.45 Bath.
9.15 Go Forum.	9.15 Don't Rush.

Going: good to firm **Draw: 7f and above, high numbers best**

6.15 RACAL RADIO HANDICAP (£2,540: 6f) (10 runners)

1 (10) 200140 RESTORE 19 (B,CD,F,G,S) (Mrs S Khan) G Lewis 5-9-10 ..... G Starkey ● 99
3 (6) 000-040 DEPUTY HEAD 11 (D,F,G,S) (P Callard) L Holt 8-9-2 ..... J Williams 92
4 (8) 00430-8 FERRYMAN 15 (D,F,G,S) (J Angus) D Elsworth 12-8-10 ..... A Proctor (7) 96
5 (5) 3400-00 DR SOCK IT TO ME 14 (R Flower) J Sutcliffe 3-8-6 ..... W Carson 94
6 (4) 4-000 PLICATE 12 (Mrs P W Harris) P W Harris 4-8-4 ..... — 90
7 (1) 000-000 NAWWAR 9 (D,S) (C Benstead) C Benstead 4-8-0 ..... — 85
8 (7) 00/40-00 BINGDON BUILDERS 9 (D Rowland) D Thom 4-7-12 ..... A Mackay 96
9 (9) 02-030 VANISHING SPIRIT 47 (V) (A Brett) M Usher 3-7-10 ..... A McGlone 97
10 (3) 20-0040 MAJOR JACKO 9 (D,S) (J Horgan) R Hannon 5-7-10 ..... G Hills (7) 96
11 (2) 0160-00 MISTER MARCH 22 (D,F,G) (T Blake) R Hutchinson 5-7-7 ..... N Adams 98

Long handicap: Mister March 7-5.

BETTING: 11-4 Dr Sock It To Me, 7-2 Ferryman, 4-1 Restore, 6-1 Deputy Head, 8-1 Vanishing Spirit, 10-1 Major Jacko, 12-1 Mister March, 20-1 others.

1987: NO CORRESPONDING RACE

FORM RESTORE (9-1) neck course and distance winner from Easy Line (8-8) on May 3rd (£5,016 h'cap, good, 18 ran).
DEPUTY HEAD (9-3) 4l 5th to Another Rhythm (9-4) at Bath (5f 167yd h'cap, £3,298, good to firm, June 11, 8 ran).
DR SOCK IT TO ME (9-0) best juvenile form a 3l 4th to Nimble Feet (8-9) at Salisbury (5f mdn, £1,802, good, Aug 12, 11 ran).
HAWWAM (8-12) 4¼l 5th to Sharp Times (8-13) at Windsor (6f h'cap, £4,799, good, June 13, 24 ran) with MAJOR JACKO (8-9) 1¾l 10th.
VANISHING SPIRIT (7-12) 1½l 3rd to Shay (8-11) at Sandown on penultimate start (5f h'cap, £3,837, good, Apr 23, 9 ran).
Selection: VANISHING SPIRIT

6.45 LBC FILLIES GRADUATION STAKES (3-Y-O: £2,884: 7f) (11 runners)

1 (3) 1-0 AMENAIDE 15 (G) (Capt M Clark) H Candy 9-2 ..... W Newnes 80
2 (9) 2130-00 KREMLIN GUARD 51 (D,F) (J Beckwith) R Sheather 9-2 ..... B Rouse 88
3 (1) 10-0 NARJIS 32 (F) (Hamdan Al Maktoum) H Thomson Jones 9-2 ..... R Hills 97
4 (10) 1 ODILESE 20 (F) (T Warner) M Jarvis 8-2 ..... B Raymond 84
10 (11) 230-0 DJILAH 11 (A Mutawa) J Dunlop 8-8 ..... W Carson 89
11 (4) 0-00 DONOSA 35 (V) (Mrs D Brazier) M Haynes 8-8 ..... J Reid —
12 (6) 4 ELECTRIC LADY 11 (R McCreery) D Elsworth 8-8 ..... Pat Eddery 98
15 (5) 00-03 MARTIAN PRINCESS 51 (H Mould) G Pritchard-Gordon 8-8 ..... G Carter 97
17 (7) 04 MILK THISTLE 11 (BF) (Fittocks Stud Ltd) L Cumani 8-8 ..... R Cochrane ● 99
19 (8) 0- SEMITONE 341 (BF) (Lord Howard de Walden) H Cecil 8-8 ..... S Cauthen —
24 (2) YOUNG OLIVE (M Kent) P Walwyn 8-8 ..... W R Swinburn —

BETTING: 6-4 Milk Thistle, 7-2 Electric Lady, 9-2 Semitone, 8-1 Odilese, 10-1 Djlah, 12-1 Amenaide, 16-1 others.

1987: TAYSHA 8-8 W Swinburn (13-8 fav) M Stoute 8 ran

FORM AMENAIDE (8-9) 8½l 5th to Cara's Niece (8-11) at Goodwood (1m, £3,210, good to firm, June 7, 8 ran).
NARJIS (8-11) ¾l winner from Breakaway (8-11) on York debut (5f mdn, £4,039, good to firm, May 12, 10 ran).
ODILESE (8-11) 4l winner from Pengo (8-11) at Carlisle (6f mdn, £624, good to firm, June 2, 12 ran).
DJILAH (8-8) 3¼l 3rd to Humble Pie (9-0) at Goodwood last term (6f, £3,047, good, Sept 11, 6 ran).
ELECTRIC LADY (8-11) 2½l 4th to Shabanaz (9-0) at Sandown (7f mdn, £3,782, good, June 11, 18 ran) with DJILAH (8-11) 9½l 10th.
MILK THISTLE (8-11) 3¼l 4th to Royal Touch (8-11) at York (1m mdn, £7,960, good to firm, June 11, 9 ran).
SEMITONE (8-11) odds-on chance on debut at (7f mdn, £3,353, good, July 17, 8 ran) when 11l 6th to Ranyah (8-11).
Selection: MILK THISTLE

7.15 RACAL DATA MAIDEN STAKES (2-Y-O: £2,798: 7f) (12 runners)

1 (7) 0 ANEES 25 (Hamdan Al Maktoum) R Armstrong 9-0 ..... S Cauthen 90
2 (2) ARAMA (Pauseory Ltd) M Haynes 9-0 ..... J Reid —
3 (10) BELLINGTON (Lord Harrington) M Jarvis 9-0 ..... B Raymond —
4 (3) SHARKAT (N Virani) R Boss 9-0 ..... W Newnes —
5 (6) 023 HAWWAM 41 (Hamdam Al Maktoum) C Benstead 9-0 ..... B Rouse 98
11 (8) SOLOMON'S SONG (Miss C Spurrier) R Hannon 9-0 ..... A McGlone —
12 (11) 00 SONG OF HONOUR 13 (Fitangle Ltd) J Sutcliffe 9-0 ..... R Hills —
13 (9) 0 TRUCKHAVEN TRIBUNE 32 (Truckhaven Ltd) D Morley 9-0 ..... R Cochrane —
14 (1) USRAN (Prince A A Faisal) J Dunlop 9-0 ..... W Carson —
15 (5) 00 WOOSIE 43 (Mrs P Fitsall) R Boss 9-0 ..... W R Swinburn —
16 (4) 034 YOUNG SHAVER 42 (P H Betts Ltd) M Tompkins 9-0 ..... G Carter 85
20 (12) 03 DUTYFUL 35 (Green Curtis Blomfield Assoc Ltd) M Haynes 8-9 ..... R Fox ● 99

BETTING: 9-4 Anees, 3-1 Hawwam, 9-2 Bellington, 6-1 Solomon's Song, 8-1 Truckhaven Tribune, 10-1 Dutyful, 12-1 Song Of Honour, 16-1 others.

1987: PROPERO 9-0 M Roberts (5-1) R Boss 15 ran

FORM ANEES (9-0) 13¼l 7th to Dancing Dissident (9-0) at Doncaster (6f mdn, £959, good to firm, May 26, 17 ran).
BELLINGTON (foaled April 22). Cost Ir30,000gns and is by Baldoyle Star. This third foal is half-brother to a couple of winners including useful Irish 6f winner Island Reef.
HAWWAM (9-0) 6¾l 3rd to Sylvan Tempest (9-0) at Epsom (5f mdn, £2,412, good to soft, May 12, 5 ran).
TRUCKHAVEN TRIBUNE (8-11) 13½l 5th to Tigani (9-3) here (6f, £2,558, good to firm, May 21, 7 ran).
YOUNG SHAVER (9-0) 12l 4th to Bocas Rose (8-9) at Brighton (5f mdn, £1,880, firm, May 11, 5 ran).
DUTYFUL (8-8) 1¼l 3rd to Miss Bentley (8-8) at Goodwood (6f gtd, £2,581, good to firm, May 18, 9 ran).
Selection: DUTYFUL

Course specialists

TRAINERS	Winners	Runners	Per cent
H Cecil	12	32	37.5
M Stoute	16	50	32.0
L Cumani	4	15	26.7
L Cottrell	4	16	25.0
G Harwood	9	40	22.5
J Toller	3	16	18.8

JOCKEYS	Winners	Rides	Per cent
W R Swinburn	17	70	24.3
S Cauthen	26	134	19.4
Pat Eddery	27	139	19.4
R Cochrane	12	66	18.2
N Adams	9	54	16.7
W Carson	20	134	14.9

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7.45 RACAL-VODAFONNE STAKES (Listed race: £9,380: 1m 2f) (4 runners)

2 (4) 211-100 GRIMESGILL 17 (CD,G,S) (M Jenney) M Stoute 4-9-8 ..... W R Swinburn 93
3 (3) 3212/0- STREET LINE 236 (D,G,S) (Lord Harrington) M Jarvis 4-9-8 ..... B Raymond ● 99
6 (1) 411- CHURCH LYRIC 281 (G) (Sheikh Mohammed) G Harwood 3-8-8 ..... G Starkey 85
11 (2) 11- TRALOS 338 (F,S) (K Abdulla) G Harwood 3-8-5 ..... Pat Eddery 91

BETTING: 4-5 Tralos, 3-1 Grimesgill, 4-1 Church Lyric, 8-1 Street Line.

1987: GRIMESGILL 3-8-6 W Swinburn (100-30) M Stoute 6 ran

FORM GRIMESGILL (9-0) ½l victory over McCubbin (8-11) at Pontefract (1m 2f, £3,733, good, April 20, 7 ran).
STREET LINE (8-9) best effort 2l victory over Amerigo Vespucci (9-3) at Goodwood (1m 2f Listed, £7,440, good, Sept 29, 5 ran).
CHURCH LYRIC (9-5) beat Going Hollywood (8-11) 2l at Bath (1m 8yd, £2,279, good, Oct 5, 7 ran).
TRALOS (9-3) beat Miss Caro Star (8-12) 4l at Sandown (7f, £4,837, soft, July 22, 3 ran).
Selection: STREET LINE

8.15 CHAMPAGNE HENRIOT TRAINERS' CHALLENGE HANDICAP (No prizemoney: 1m 1f) (12 runners)

1 (10) 0-03000 OTHET 25 (C,G) (M Usher) M Usher 4-12-0 ..... R Simpson 99
2 (–) 01-3000 JELDAIRE 47 (G,S) (D White) N Tinkler 5-11-1 ..... NON-RUNNER 95
3 (8) 00/0000- VERDON CANYON 39J (G P-Gordon) G Pritchard-Gordon 4-11-1 ..... R Hutchinson —
4 (1) 040012 CROWN JUSTICE 15 (BF,F,G,S) (M Callaghan) N Callaghan 4-10-11 ..... C Williams 98
5 (4) 00-0000 GUN HAPPY 30 (PSB (Racing) Ltd) R Holder 4-10-10 ..... P A Charlton 95
6 (2) 300000- AUTOBAHN 273J (Mrs P Cosgrave) J Cosgrave 4-10-10 ..... J Cosgrave 90
7 (3) 0-00000 HONEY PLUM 25 (F) (Mrs J Backhouse) J O'Donoghue 4-10-5 ..... G Gracey 93
8 (5) 00-0003 ENCHANTED COURT 8 (G) (J Barratt-Askin) G Oldroyd 4-10-4 ..... G Oldroyd ● 99
9 (5) 00-0000 SYLVAN ORIENT 33J (R Johnson) P Mitchell 4-10-3 ..... S Dow 94
10 (11) 3100-00 HENRIETTA PLACE 25 (G) (G Pritchard-Gordon) G Pritchard-Gordon 4-10-2 A Hide 95
11 (7) 00-0000 HASTY SARAH 30 (R Mamm) W Brooks 4-10-0 ..... W Brooks 85
12 (5) 000-012 FOOT PATROL 2 (F,G) (Full Circle PLC) E Incisca 7-11-3 ..... M Tinkler 94

Long handicap: Hasty Sarah 9-4.

BETTING: 5-2 Crown Justice, 7-2 Gun Happy, 9-2 Jeldaire, 11-2 Enchanted Court, 8-1 Sylvan Orient, 10-1 Henrietta Place, 12-1 Hasty Sarah, 20-1 others.

1987: AYESFIELD 7-11-7 A Hide (12-1) A Hide 12 ran

FORM OTHET (9-6) best effort ¾l 3rd to Hymn Of Harlech (9-10) here (1m f girls app h'cap, £1,820, good, April 8, 15 ran) with SYLVAN ORIENT (7-12) out of first 9.
CROWN JUSTICE (9-13) 1½l 2nd to Taranga (9-8) at Great Yarmouth (1m sell h'cap, £798, good to firm, June 7, 19 ran).
GUN HAPPY (8-10) 5l 5th to Mansio (9-4) at Bath (1m 8yd h'cap, firm, May 23, 17 ran).
ENCHANTED COURT (9-5) 5l 3rd to Mallypha (9-10) at Beverley (1m 4f, £1,207, firm, June 14, 6 ran).
HENRIETTA PLACE (7-12) best effort 13¾l 8th to Farewell Song (8-6) at Warwick (1m app h'cap, good to soft, May 2, 23 ran) with OTHET (9-10) out of first 9.
Selection: CROWN JUSTICE

8.45 RACAL-CHUBB HANDICAP (£2,695: 1m) (11 runners)

2 (6) 410/00-0 AITCH N'BEE 13 (D,G,S) (Duchess of Norfolk) Lady Herries 5-9-10 ..... M Marshall (7) 91
3 (5) 040-200 HANSEATIC 18 (D,G) (J Carrington) P Makin 4-9-10 ..... J Reid 97
4 (7) 11100-0 BATH 11 (CD,BF,F,G,S) (Lady Aitken) J Toller 5-9-6 ..... P Robinson 92
6 (2) 00/2120- PUPPET SHOW 278 (C,F) (The Queen) W Hastings-Bass 5-9-4 ..... W Carson 93
9 (8) 30400-3 RUN BY 16 (H Spack) G Balding 4-8-11 ..... Pat Eddery ● 99
12 (4) 300-030 PARKLANDS BELLE 50 (G) (D Hatch) M Haynes 4-8-7 ..... W Newnes 95
13 (10) 0100-00 TALK OF GLORY 11 (CD,F,G) (E Gadsden) L Cottrell 7-8-7 ..... N Adams 91
14 (9) 1000-00 SHY DOLLY 25 (B,D,G) (Mrs G Hay) R Casey 4-8-6 ..... S Cauthen 97
15 (1) 040-400 BAY BLUES 12 (R Nightingale) R Holder 4-8-5 ..... S Dawson 91
18 (3) 0012-00 WYKEHAMIST 49 (S) (M Collins) C Benstead 5-8-2 ..... — 92
19 (11) 210000 LADY LUSTRE 21 (CD,S) (J Peters) C Allen 3-7-10 ..... R Fox 96

BETTING: 3-1 Run By, 9-2 Shy Dolly, 5-1 Bath, 6-1 Hanseatic, 7-1 Parklands Belle, 8-1 Puppet Show, 10-1 Aitch N'Bee, 14-1 Bay Blues, 20-1 others.

1987: BATH 4-9-1 G Carter (9-4) J Toller 11 ran

FORM HANSEATIC (8-12) best effort 2l 2nd to Eurodollar (8-6) at Salisbury (1m h'cap, £3,471, soft, May 4, 10 ran) with WYKEHAMIST (7-7) 4¾l away 7th and TALK OF GLORY (8-00) a further 3¼l away 9th.
BATH (9-10) 5l 5th to Fact Finder (9-7) at Sandown (1m h'cap, £4,201, good, June 11, 11 ran) with TALK OF GLORY (8-11) 2l away in 7th.
PUPPET SHOW (9-0) 1l victory over Distant Ruler (8-0) at Kempton last season (7f mdn, £2,273, good to firm, July 16, 10 ran).
RUN BY (9-0) ½l 3rd to Lordship (8-1) at Goodwood (7f, £3,155, good to firm, June 5, 15 ran).
PARKLANDS BELLE (8-5) best effort 2l 3rd to Sparky Lad (8-5) at Lingfield (7f 140y h'cap, £2,784, good to soft, April 9, 20 ran) with SHY DOLLY (9-0) out of the first 9.
LADY LUSTRE (9-5) 8l 6th to Goscar (9-5) at Ripon (1m h'cap, £2,070, good to firm, June 1, 17 ran).
Selection: RUN BY

9.15 RACAL-DECCA HANDICAP (£3,126: 1m 4f) (4 runners)

7 (4) 01 DON'T RUSH 32 (D,F) (Maktoum Al Maktoum) M Stoute 3-8-10 ..... W R Swinburn 88
10 (2) 0-01314 CREEAGER 23 (D,F,S) (J Berry) J Wharton 6-9-4 ..... A Mackay 98
11 (1) 443-011 GO FORUM 32 (CD,F,G) (The Forum Ltd) J Sutcliffe 3-9-2 ..... W Carson 96
12 (3) 0/1440-0 BICKERMAN 23 (F,G) (B Dowling) J Spearing 5-9-2 ..... N Adams ● 99

BETTING: 10-11 Go Forum, 15-8 Don't Rush, 6-1 Creeager, 16-1 Bickerman.

1987: LAKE ERIE 4-8-13 W Swinburn (4-5 fav) M Stoute 5 ran

FORM DONT RUSH (8-11) beat Salonniere (8-11) 1l at Thirsk (1m 4f mdn, £2,195, firm, May 21, 6 ran).
CREEAGER (7-7) 5l 4th to Fridu (8-4) at Redcar (1m 2f h'cap, £16,414, firm, May 30, 10 ran).
GO FORUM (8-1) beat Straight Through (8-2) ½l here (1m 3f 30yd h'cap, £2,708, good to firm, May 21, 12 ran).
BICKERMAN (7-7) 1l 4th to Loud Appeal (8-8) at Sandown last season (1m 2f h'cap, £12,759, good to firm, July 3, 10 ran).
Selection: GO FORUM

Guide to our in-line racecard

103 (12) 0-0432 GOOD TIMES 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 ..... B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F – fell. P – pulled up. U – unseated rider. B – brought down. S – slipped up. R – refused. D – disqualified). Horse's name. Days since last outing: J ll jumps. F ll flat. (B – blinkers. V – visor. H – hood. E – Eyeshield. C – course winner. D – distance winner. CD – course and distance winner. BF – beaten favourite in latest race). Going on which horse has won (F – firm, good to firm, hard. G – good. S – soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

3.15 GIBBS MEW BIBURY CUP HANDICAP (3-Y-O: £3,293: 1m 4f) (7 runners)

2 (1) 00-040 RUSTIC COMEDY 22 (Mrs R Kitchen) D Elsworth 9-7 ..... S Cauthen 79
6 (2) 0-0310 NEEDLE LIGHT 19 (D,F) (J Rowles) R Johnson Houghton 9-2 ..... J Reid 80
7 (4) 00-021 RASLAAN 16 (D,F) (Sheikh Mohammed) L Cumani 8-13 (4ex) ..... R Cochrane 85
9 (5) 003 LOREN'S COURAGE 233 (S Lyon) G Harwood 8-12 ..... G Starkey 82
10 (7) 04200-0 HELLO STEVE 15 (Dr S Bennett) R Hannon 8-11 ..... B Rouse 85
13 (3) 0-02011 OSTURA 9 (G,S) (F Salman) P Cole 8-8 (8ex) ..... T Quinn ● 88
14 (6) 021-140 KOVALEVSKIA 8 (D,S) (L Tan) P Haslam 8-0 ..... T Williams 85

BETTING: 15-8 Ostura, 9-4 Raslaan, 5-1 Loren's Courage, 8-1 Needle Light, 12-1 Kovalevskia, 14-1 Rustic Comedy, 16-1 Hello Steve.

1987: FATU HIVA 9-7 R Hills (7-1) John Fitzgerald 8 ran

3.45 HERBERT AND GWEN BLAGRAVE MEMORIAL HANDICAP (£4,253: 1m 2f) (10 runners)

2 (8) 04303-0 QUEEN'S BRIDGE 54 (F) (P Mellon) I Balding 4-9-12 ..... T Ives 91
3 (6) 000210 RANA PRATAP 11 (D,BF,F,G,S) (Mrs G Thornberry) G Lewis 8-9-3. J Carrigan (7) 92
5 (3) 310040- LANDSKI 270 (D,F,S) (S Munro-Wilson) P Cole 5-8-0 ..... T Quinn 86
6 (7) 001002- PONDERED BID 144J (D,S) (A Penney) I Wardle 4-8-0 ..... S Cauthen 83
8 (2) 0100-01 ALQIBLI 29 (CD,F,G,S) (R Miguel) R Holder 5-8-9 ..... J Reid 91
14 (4) 020/003 FANDANGO LIGHT 15 (D,F,69) (N Viney) D Elsworth 7-7-12 ..... W Carson 83
15 (1) 000-1 SKY CONQUEROR 14 (D,F) (Al Maktoum) O Douieb 3-7-12 (4ex) ..... G Bardwell (3) ● 99
16 (9) 44-0023 PHARAOH BLUE 27 (D,BF,F,G) (Newmarket T'Bred) P Haslam 4-7-10 .. T Williams 92
17 (5) 020/000 FORCELLO 11 (S) (British T'Bred R & B Plc) G Balding 5-7-10 Jenny Edworthy (7) 83
21 (10) 0-00142 MILLPOND BOY 4 (D,S) (R Hodges) C Hill 4-7-7 ..... N Adams 95

Long handicap: Millpond Boy 7-2.

BETTING: 9-4 Sky Conqueror, 5-1 Queen's Bridge, 11-2 Pharaoh Blue, 8-1 Rana Pratap, Fandango, Light, 10-1 Alqiblr, 14-1 Millpond Boy, 16-1 Landski, 25-1 others.

1987: DOCKSIDER 4-8-7 M Roberts (12-1) A Stewart 9 ran

4.15 GRAF ARCO EXPORT LAGER MAIDEN STAKES (2-Y-O colts & geldings: £2,838: 7f) (7 runners)

4 (5) ATASCADERO (Sheikh Mohammed) I Balding 9-0 ..... J Matthias —
7 (3) IRISH BAY (R Shaw) N Vigors 9-0 ..... J Reid —
9 (6) LUCKY OAK (F Salman) P Cole 9-0 ..... W Carson —
10 (7) NONE SO WISE (P Mellon) I Balding 9-0 ..... T Ives —
13 (4) SINGULAR RUN (F Salman) P Cole 9-0 ..... T Quinn —
15 (1) TALATON FLYER (D Coles) W Brooks 9-0 ..... R Cochrane —
16 (2) 422 THE OIL BARON 76 (C Blackwell) R Hannon 9-0 ..... L Jones ● 99

BETTING: 5-2 None So Wise, 3-1 Singular Run, 9-2 Irish Bay, 6-1 Atascadero, 8-1 Lucky Oak, 10-1 The Oil Baron, 20-1 Talaton Flyer.

1987: (Div I) HELLO SPARKLER 9-0 R Hills (16-1) J Hills 14 ran
(Div II) JALMOON 9-0 G Starkey (9-4 fav) G Harwood 8 ran

4.45 WEYHILL MAIDEN FILLIES STAKES (2-Y-O: £1,910: 5f) (11 runners)

1 (9) 0 ALLO' ALLO 12 (Lord McAlpine) R Smyth 8-11 ..... T Quinn —
2 (8) 0 CARTIER BIJOUX 14 (R Patton) D Elsworth 8-11 ..... S Cauthen ● 99
3 (4) DARING CLASS (Lady Parr) A Turnell 8-11 ..... R Cochrane —
4 (3) 0 DOWN THE VALLEY 14 (R Shannon) R Hannon 8-11 ..... B Rouse 84
7 (2) FIRENZE MY GIRL (H Floyd) R Curtis 8-11 ..... A Lappin (7) —
8 (7) 0 FLOATING AWAY 12 (J Ward Hill) G Lewis 8-11 ..... G Sexton —
12 (6) GLINETTE (P Pritchard) H Candy 8-11 ..... C Rutter —
13 (5) 0 JOMANA 14 (M Nashar) J Fox 8-11 ..... W Carson 98
14 (10) 00 KATIE SCARLETT 37 (Mrs M Bryce-Smith) J Bridger 8-11 ..... T Williams 85
15 (1) PAMELA PEACH (Crescent Ltd) J Tree 8-11 ..... Pat Eddery —
16 (11) TOLOMENA (T Mountain) W Wightman 8-11 ..... M L Thomas —

BETTING: 7-4 Pamela Peach, 9-2 Jomana, 5-1 Cartier Bijoux, 11-2 Glinette, 10-1 Floating Away, 16-1 others.

1987: PRECIOUS PLATINUM 8-11 W Newnes (7-4) H Candy 12 ran

RIPON

Selections

By Mandarin

2.30 Truism. 3.0 Miss Ellie Pea. 3.30 Start-Rite. 4.0 Turmeric. 4.30 Brutus. 5.0 Looting. 5.30 Ballydurrow.

By Our Newmarket Correspondent

2.30 Au Bon. 3.0 Anna May Wong. 3.30 Start-Rite, 4.0 Turmeric. 5.0 Looting.

Michael Seely's selection 3.30 Start-Rite.

Going: good to firm
Draw: 5f-6f, low numbers best

2.30 BALDERSBY APPRENTICE MAIDEN STAKES (3-Y-O: £1,929: 1m 1f) (10 runners)

1 0044 AU BON 11 D Morley 8-7 ..... V Smith 4
2 0-00 CADRAN MONA 15 W Jarvis 8-7 ..... M Tebbutt (5) 9
3 COMTOME Mrs G Reveley 8-7 ..... J Carr 10
4 0000 ELYSIAN WARRIOR 19 E Wheeler 8-7 ..... L Riggio 7
8 00-0 NOVAC 16 W A Stephenson 8-7 ..... S Wood 2
12 0-20 TRUISM 20 W Hastings-Bass 8-7 ..... Dale Gibson 6
15 -002 FLATTERING NEWS 21 S Norton 8-4 ..... R Lappin 3
16 0-00 MANOUSHKA 33 J Hills 8-4 ..... L Dettori 1
17 04 MISS ABOYNE 9 J S Wilson 8-4 ..... T Sprake 8
19 0- ZAMZAM 390 Mrs L Piggott 8-4 ..... P Barnard 5

15-8 Flattering News, 7-2 Truism, 5-1 Au Bon, 13-2 Manoushka, 8-1 Cadran Mona, 12-1 Zamzam, 16-1 others.

3.0 DISHFORTH SELLING STAKES (2-Y-O: £1,404: 6f) (14)

1 0 BAITIN TIME 32 M H Easterby 8-12 ..... K Hodgson 5
2 00 DALMORE 12 (V) S Muldoon 8-12 ..... J K Brown 1
4 0004 EBOR NOVA 43 (B) J Wainwright 8-12 ..... K Darley 3
5 INNOVATOR Mrs J Ramsden 8-12 ..... S Buckton 4
6 2003 KELLY'S LAD 13 M Brittain 8-12 ..... M Wigham 2
7 0 ON THE PROWL 39 M W Easterby 8-12 .. D Nicholls 14
8 0302 PANSONG 4 T Fairhurst 8-12 ..... S Whitworth 9
9 0 SUNNY JORVIK 7 M Brittain 8-12 ..... A Munro (5) 7
10 3330 ANNA MAY WONG 9 (S) A Bailey 8-7 .. P Bloomfield 13
11 BURNDITCH GIRL Mrs G Reveley 8-7 ..... J Lowe 11
13 3332 DOUBTFIRE 18 R Wheaker 8-7 ..... Dean McKeown 8
14 0022 MISS ELLIE PEA 19 J Berry 8-7 ..... Dean Melior (5) 8
16 402 REDWOOD GIRL 2 W Bentley 8-7 ..... Rae Guest 12
17 00 SOVEREIGN QUEEN 50 M H Easterby 8-7.. M Birch 10

7-4 Miss Ellie Pea, 5-2 Doubtfire, 11-2 Pansong, 13-2 Redwood Girl, 8-1 Anna May Wong, 12-1 others.

3.30 GRANTLEY HANDICAP (£2,565: 1m) (9)

1 0320 START-RITE 7 (B,D,F,G) W O'Gorman 4-9-13 ..... Paul Eddery 6
3 0242 LADY LA PAZ 11 (D,F,G,S) N Tinkler 5-9-2 Kim Tinkler 2
5 2-00 KALEIDOPHONE 18 (CD,G,S) W Elsey 4-8-10 ..... L Charnock 3
6 -610 BRIGHT AISLE 25 (D,G) J Watts 3-8-10. N Connorton 7
7 -000 BREWIN TIME 18 (G,S) M H Easterby 4-8-9 . M Birch 8
8 0-20 WARPLANE 15 (D,BF,F,G) C Thornton 8-8-9 ..... A Culhane (5) 4
10 0040 MISS EMILY 40 (CD,G,S) D Chapman 4-8-4 ..... J Lowe 5
11 0600 SUSAN HENCHARD 16 (G) M Avison 4-7-13 ..... P Burke (5) 9
12 1040 GOLDEN

Britain might win an Olympic swimming medal through the wayward genius of a Southend teenager, **Mick Cleary** writes

Foster's outstanding blend of talent and trouble


Foster: more moody than mean

It was 5.30 a.m. and Southend looked murky and misty. Most of humanity there agreed and did the only sensible thing: pulled up the blankets, rolled over and went back to sleep.

Mark Foster followed suit. Wise chap. Those were not quite the words being used a few miles away at Warrior Square swimming pool, where he was due for a two-hour training stint.

"If you're sleeping somewhere in the building, come out immediately," his coach, Mike Higgs, boomed over the pool tannoy. It was a forlorn request. Foster did not materialize until 20 minutes after the session finished. Somehow, not quite the behaviour one expects of a prospective Olympic champion.

In mitigation, few Olympic champions in the making are ordinary, and yet, even in such idiosyncratic company, Foster stands out. It is not just the rose-tattooed pectoral, or the double ear-ring; such are the accoutrements of youth. Rather, it is the prodigious talent that has succeeded in spite of, or perhaps because of, a distinctly capricious temperament.

Already, aged 18, he has set a string of British records: for the short-course 50 and 100 metres freestyle (22.57 and 48.97sec respectively) and the 50 metres long-course (23.1sec), as well as a short-course European record for the 50 metres butterfly (24.48sec) – although the shortest distance is not swum at the Olympics.

In between setting these, he has been expelled from Millfield School and Kelly College (the latter a swimming-orientated institution) as well as incurring the displeasure of Her Majesty's judiciary. In stature he is quite an intimidating sight, at 6ft 5in and 14½ stone. In demeanour he is more moody than mean, with a rather hangdog, melancholy air about him.

However, few people dislike him. He does not throw tantrums, pop pills, or try to drown his opponents. Quite simply, as any ordinary teenager would, he is struggling to come to terms with the ferocious demands that swimming makes.

It is not the volume of work itself; rather the environment in which he has to do it. Surrounded by friends who are intent only on earning money in order to reap the varied pleasures in spending it, Foster finds his spartan, austere lifestyle something of a pain.

"I think I may have outgrown Southend," he says wearily. "There aren't really any people of my age, or in my speciality, with whom I can train all the time. I find I get distracted too easily. Yet I've just returned from Calgary, where I worked with the top Canadian swimmers which I found very hard work but also very enjoyable. We all shared a house together and it was good fun."

"Good fun" is a hypothetical experience for most swimmers. Adrian Moorhouse, one of Foster's colleagues in the England squad, and the fastest breaststroke swimmer in the world for the last three years over 100 metres, has this advice to offer: "He should forget about trying to enjoy training: no one does. It's mindless: only fish get pleasure from it.

"He must accept that it's a means to an end – winning. I think moving to the States may do him some good. New surroundings are always a stimulus. There's no doubt though that he is one of the most talented swimmers we have ever produced."

Paul Hickson, the team manager to the squad, agrees. "In many ways, Mark has to remain lively and sparky because his sprint event demands explosive reaction. I think he'll benefit from having experienced people like Adrian and Andy Jameson around him on these sort of trips."

There has been a distinct change in swimming in the past few years. The callow youngsters are no longer such a force in the sport. The average age of an England squad member two years ago was about 17; now, with the return of people such as Madelaine Scarborough and June Croft, that average has gone up to about 22.

Moorhouse, an elder statesman at the age of 24, thinks this trend will improve the sport in many ways. "So many of the kids involved before were not absolutely sure why they were doing it. I was perhaps a case in point, and it wasn't until I lost in the last Olympics that it came home to me. I was shattered, yet it was the defeat which made me realize that in the grand scale of things it just wasn't that important.

"Now I'm much more relaxed about it and performing better as a result. I would hope that I can encourage the younger ones to stay in the sport and help them to cope with the pressures."

From time to time, Moorhouse himself has experienced low moments about his sport. Staring at the bottom of a swimming pool for over three hours a day would test the sunniest of dispositions. "The incentives are the competitions and the travelling," he said.

To have such a sanguine, level-headed view of things would certainly stand Mark Foster in good stead.

CRICKET: LAMB, DILLEY AND JARVIS PRESERVE SOME HONOUR IN DEFEAT BUT WEST INDIES GIVE THEIR CAPTAIN GOOD REASON FOR GROWING CONFIDENCE

Expensive slip opens way for draw

By John Woodcock

SOUTHAMPTON: Hampshire (7pts) drew with Nottinghamshire (3)

All praise to the Southampton groundsman. In a season of widely unsatisfactory pitches, he provided one for Hampshire's match against Nottinghamshire which, although it produced a draw, would have been much less likely to do so had Hampshire held their catches.

Needing in the end to make 168 to win in 20 overs, Hampshire closed at 45 for five. The ball turned enough, albeit slowly, to give the spinners a chance, and when Hampshire took the new ball in the afternoon, there was at once a fall of wickets.

Into the bargain, Johnson and Newell added 211 for Nottinghamshire's third wicket. By staying together for the first half of the day, these two seemed, when Johnson was out, to have batted Hampshire out of the game.

In making 140, the highest of his 11 first-class hundreds, Johnson was missed three times, first after an hour's play when Nottinghamshire were still 49 behind.

They had trailed on the first innings by 192. But Johnson's was an innings full of good strokes by a very strong little man. Newell's 80 was in a lower key. Like Johnson, he is 23, but he has to work harder to get the ball away. Both made a nice lot of runs with the late cut, the opportunity provided by the way Cowley and Maru pushed the ball through.

With the fourth and last chance that Hampshire put down went any realistic hope they had of winning. Nottinghamshire has been reduced from 270 for two at 2.45 p.m. to 324 for nine at 4.15, and there was still 85 minutes when Terry missed Evans at slip off Ayling.

Had the chance stuck – and Terry is so good at slip that it probably would have done five times out of six – Hampshire's eventual target would have been six-and-a-half runs an over, still very stiff but not as improbable as the 8.4 an over which they attempted bravely but briefly.

It was ironic that Hampshire's catching should have let them down, their ground-fielding being conspicuously keen. They chased and threw as though they were at Lord's on July 9, playing in the Benson and Hedges final. That they will be, even without Greenidge and Marshall, their two great West Indians, having had anything to do with it, has already made their season.

NOTTINGHAMSHIRE: First Innings 197 (C A Connor 5 for 70).

Second Innings

P Pollard b Maru	34
M Newell c Parks b Connor	80
†C W Scott c Parks b Maru	0
P Johnson c C L Smith b Maru	140
F D Stephenson c C L Smith b Maru	0
D W Randall lbw b Andrew	26
*J D Birch lbw b Ayling	8
E E Hemmings b Andrew	5
K P Evans c Terry b Cowley	34
K E Cooper c Maru b Ayling	0
D J Millns not out	5
Extras (b 4, lb 13, nb 10)	27
Total	359

FALL OF WICKETS: 1-59, 2-59, 3-270, 4-270, 5-287, 6-299, 7-308, 8-319, 9-324.

BOWLING: Andrew 20-3-53-2; Connor 17-4-48-1; Ayling 16-5-24-2; Maru 43-10-132-4; C L Smith 3-0-16-0; Nicholas 1-0-2-0.

HAMPSHIRE: First Innings 389 (C L Smith 117, D R Turner 75, N G Cowley 55; E E Hemmings 4 for 96).

Second Innings

R A Smith c Scott b Stephenson	8
C L Smith c Evans b Cooper	16
D R Turner b Stephenson	7
*M C J Nicholas c Randall b Cooper	5
V P Terry not out	1
J R Ayling c Newell b Hemmings	4
†R J Parks not out	0
Extras (b 3, lb 1)	4
Total (5 wkts)	45

N G Cowley, R J Maru, C A Connor and S J W Andrew did not bat.

FALL OF WICKETS: 1-8, 2-18, 3-35, 4-37, 5-45.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

Umpires: J H Hampshire and R A White.

Championship table

	P	W	L	D	Bt	Bl	Pts
Kent (14)	9	6	3	0	21	26	145
Worcs (9)	9	5	1	3	24	30	134
Essex (12)	8	4	3	1	20	24	108
Middlesex (15)	9	4	2	3	16	28	108
Glouces (10)	8	4	1	3	21	22	107
Warwicks (15)	8	4	2	2	14	25	103
Lancs (3)	9	3	1	5	23	31	102
Northants (7)	8	3	1	4	18	27	93
Somerset (11)	9	2	3	4	22	25	87
Notts (1)	10	2	2	6	2	13	36
Derbyshire (6)	8	2	1	5	21	17	70
Surrey (4)	7	2	2	3	13	25	70
Lancashire (2)	8	2	3	3	16	21	69
Sussex (17)	9	1	5	3	15	28	59
Hampshire (5)	8	1	3	5	11	30	57
Yorkshire (8)	8	0	5	3	8	26	34
Glamorgan (13)	8	0	5	3	13	19	32

● Somerset total includes 6pts for a drawn match in which scores finished level.

Last-wicket heroics cannot conceal English deficiencies

By Alan Lee, Cricket Correspondent

LORD'S: West Indies beat England by 134 runs

This was one of those curious days on which painful truth is camouflaged by gallant deeds and brave words. It was possible, if only briefly, to come away from a heavy England defeat with the comforting delusion that such a travesty could not occur again.

First, a match which might very easily have been over a few minutes after 11 a.m. was actually prolonged until 2 p.m. by some lusty defiance from the England tail. If it had gone on much longer, the offices of London would have begun to empty as Lord's filled with miracle-seekers.

Then, within minutes of the final surrender, Micky Stewart, the team manager, was telling his players that they will start the next Test match, at Old Trafford, with an even-money chance. Good psychology, no doubt, but in the cold light of morning some may find it a fanciful notion. Viv Richards, for one, has a rather different opinion.

For all the authority of his team's win, Richards warned: "We're still learning. The time may come when I am prepared to be more positive and say the guys are ready to go out and do damage."

It was probably as well for the Stewart theory of positive thinking that these words were not uttered within earshot of any England player, for they carried the conviction to destroy all attempts to build morale. They also had the ring of truth.

Like it or not, West Indies proved, in this second Cornhill Test match, that they are emerging from a period of change with a team of stature. It is not, perhaps, the equal of their formidable unit of recent years but still a side perfectly capable of winning Test series for some time to come.

Malcolm Marshall has so far been the dominant figure in the series, as a glance at the statistics confirms. In the two Test matches played so far, he has collected 17 wickets at an average of 10.82 and has taken a wicket every 30.35 deliveries. By contrast, the other five West Indian bowlers have managed just 14 wickets among them at an average of 57.64, taking a wicket every 115.21 balls.

Marshall, who finished with match figures of 10 for 92, orchestrates and inspires the attack. Perhaps they depend on him too much, and he will certainly be pampered and cosseted to preserve his fitness, but the sight of him leading off the team with that shy smile will be one England must pray is not repeated this summer.

The differences between the teams do not, however, end with one man. The most crucial factor in this game was the batting of Logie and Dujon at Nos. 6 and 7 for West Indies. Logie scored 81 and 95 not out, rightly earning the man-of-the-match award, while Dujon made 53 and 52. England's equivalent pair, Pringle and Downton, mustered an aggregate of 39 runs in the game.

Stewart concedes there is a problem. "We are aware that our No. 6 is not a specialist batsman. It is something we will look at before the next Test." One hopes that the selectors look and then act. Pringle deserves to stay in the side, having bowled effectively all season but at six, he is at least one, and maybe two, places too high.

In any summary of this game, however, the weather cannot be ignored. For three days, under heavy cloud, the ball moved alarmingly. For two, under bright sunshine, batting looked comparatively simple. Stewart summed it up with wry diplomacy: "Both sides had one good day on which to bat but ours was today, when we were already seven down."

The dregs of the innings turned out to be quite palatable, 93 runs being added, of which Lamb, the one specialist left, made only 14. He needed 16 balls to find the single he required for his first Test century in four years but then batted a further hour before running himself out in trying to farm the strike.

Small had fallen to Marshall half an hour into the day but Richards needed to turn to his support seamers as Dilley and Jarvis began to take improbable liberties.

After the break, Dilley gloriously cover-drove Patterson for four, Jarvis dismissively pulled Walsh to bring up 300 and then Dilley, thoroughly enjoying himself, hit Patterson back over his head to complete the half-century stand. Later in the same over, Dilley steered a low catch to third slip, whereupon Richards repeatedly punched the air and then flapped the hands of each of his players in turn. A good, sometimes gripping Test was over. England's resistance had been fun but no one should be fooled. There is much to be done, including some team changes, if the tide is to be turned.

SCOREBOARD FROM LORD'S

West Indies won toss

WEST INDIES

First Innings: 209 (A L Logie 81, P J L Dujon 53; G R Dilley 5 for 55, G C Small 4 for 64).

Second Innings: 397 (C G Greenidge 103, I V A Richards 72, A L Logie 95 not out, P J L Dujon 52; G R Dilley 4 for 73, P W Jarvis 4 for 107).

ENGLAND

First Innings: 165 (M D Marshall 6 for 32).

Second Innings

		6s	4s	Mins	Balls
G A Gooch lbw b Marshall	16	–	3	36	26
B C Broad c Dujon b Marshall	1	–	–	48	19
M D Moxon run out (Patterson)	14	–	1	126	69
D I Gower c Richardson b Patterson	1	–	–	10	9
A J Lamb run out (Hooper/Walsh)	113	–	15	338	212
D R Pringle lbw b Walsh	0	–	–	8	5
†P R Downton lbw Marshall	27	–	3	75	51
*J E Emburey b Ambrose	30	–	6	48	32
G C Small c Richards b Marshall	7	–	1	37	19
P W Jarvis not out	29	–	3	107	64
G R Dilley c Richardson b Patterson	28	–	6	52	36
Extras (b 5, lb 20, w 2, nb 14)	41				
Total (86.5 overs)	307				

FALL OF WICKETS: 1-27, 2-29, 3-31, 4-104, 5-105, 6-161, 7-212, 8-232, 9-254.

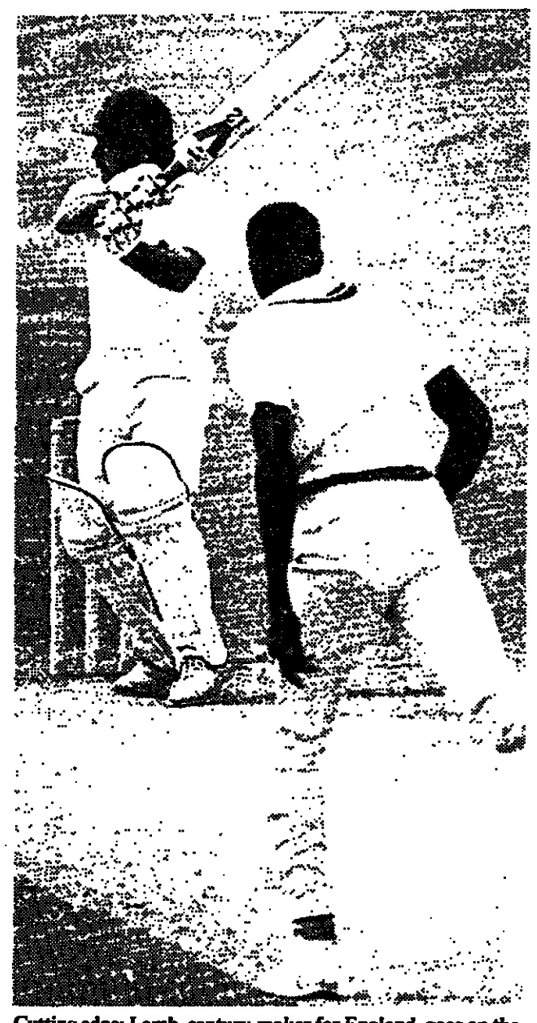
BOWLING: Marshall 25-5-60-4 (w 2, nb 1); Patterson 21.5-2-100-2 (nb 12); Walsh 20-1-75-1 (nb 8); Ambrose 20-4-47-1.

Man of the Match: A L Logie.

Umpires: K E Palmer and D R Shepherd.

FIRST TEST (Trent Bridge): Match drawn.

REMAINING TESTS: June 30-July 5: Third Test, Old Trafford. July 21-26: Fourth Test, Headingley. August 4-9: Fifth Test, the Oval.


Cutting edge: Lamb, century-maker for England, goes on the offensive against Ambrose (Photograph: Hugh Routledge)

Berkshire hopes may hinge on form of Roope

By Geoffrey Wheeler

Cricket's equivalent of the third round of the FA Cup, the opening 16 matches in this season's NatWest Trophy, takes place today with 13 minor counties plus Scotland and Ireland hoping to upset long odds. Many of the games will, of course, be painfully one-sided but thankfully surprises do occur.

In Yorkshire's present form and mood there must be some apprehension about the tie with Berkshire, although the Finchampstead pitch is known throughout the Thames Valley League as being favourable to batsmen. Moxon should certainly find it all less of struggle than jousting with the West Indies fast bowlers at Lord's. Berkshire will be hoping for a strong showing from their former England all-rounder, Graham Roope.

Few county cricketers who have dropped down into minor county ranks have made more of an impact than Turner, of Essex. He has done wonders for Cambridgeshire, who must have some sort of chance at Edgbaston, where Warwickshire will be without the injured Kallicharran, Small and Reeve. But Cambridgeshire will need wickets from Turner and runs from the former Leicestershire wicketkeeper, Garnham.

Warwickshire have refused to allow Benjamin, a pace bowler, to appear for Staffordshire against Surrey as they do not want him cup-tied.

Wood, whose nagging seam bowling was so vital to Lancashire when they dominated the competition, will turn out for Cheshire against Northamptonshire at the age of 45 and the former Lancashire batsmen, Cockbain and Varey, are also in the side.

Buckinghamshire's reward for last season's giant-killing feat – they beat Somerset at High Wycombe – has been a trip to Canterbury but they can be hoping for little more than a respectable performance against Kent.

Bailey, the England rugby international, will captain Suffolk against Leicester at Grace Road where Justin Edrich, son of Bill Edrich, will open with Gladwin, released by Essex at the end of last season.

The Hertfordshire wicketkeeper, Olley, who has deputized for Downton for Middlesex this season, turns out against them at Lord's along with former Middlesex players in Miller and Merry and Surridge, who has experience with Gloucestershire.

The one game between first-class sides is at Hove, where morning fitness tests are likely to play a crucial part. Derbyshire have already ruled out Mortensen and Malcolm, while three of the home batsmen, Green, Alan Wells and Lenham, were hurt against Leicestershire. Luckily, Imran is fighting fit.

Finally, spare a thought for Cumberland, should they win the toss at Worcester. Batting is certain to be an ordeal against Dilley, Radford and Newport. To field exposes the bowlers to the risk of a battering from Hick!

Challenge is met by Roseberry

By Tony Winlaw

LUTON: Northamptonshire (8pts) drew with Middlesex (6)

Middlesex, set 297 to win the match at Luton in a minimum of 64 overs, found the target too stiff and their seventh wicket pair, Roseberry and Hughes, were content to play out time, after the sixth wicket had fallen.

Middlesex had been given another good start by Carr and Slack before Carr hooked Capel straight into the waiting hands of Larkins at deep square leg, the first of three catches he was to take in this area.

The second brought the vital wicket of Gatting who had hit five boundaries in reaching 34. At 97 for one, with Slack lending his captain sound support Northamptonshire had some cause for concern.

Geoff Cook, however, had just introduced Walker for Capel and in his second over Gatting, following two perfect drives to the boundary checked his stroke and holed out. Walker soon followed with the wicket of Slack, caught behind.

Williams, with his well flighted off breaks, then took two wickets reducing Middlesex to 155 for five. However Roseberry, first with Brown and then Hughes batted too soundly to give Northamptonshire much more encouragement.

In the morning Northamptonshire had gone from 122 for one to a lunchtime declaration at 235 for five, with Geoff Cook marking his return to the side after recovering from a broken jaw, with an unbeaten 124.

NORTHAMPTONSHIRE: First Innings 338 (D J Capel 92, N A Stanley 62; A R C Fraser 4 for 58).

Second Innings

*G Cook not out	124
W Larkins c Brown b Williams	25
R J Bailey c Carr b Williams	48
D J Capel c Roseberry b Tufnell	21
R G Williams c Gatting b Tufnell	1
D J Wild c Brown b Carr	5
N A Stanley not out	5
Extras (lb 2, nb 2)	4
Total (5 wkts dec)	235

†D Ripley, N G B Cook, W W Davis and A Walker did not bat.

FALL OF WICKETS: 1-50, 2-145, 3-191, 4-199, 5-226.

BOWLING: Williams 15-2-43-2; Fraser 6-1-18-0; Tufnell 34-6-92-2; Hughes 17-1-67-0; Carr 4-0-13-1.

MIDDLESEX: First Innings 227 (R O Butcher 61, M W Gatting 54; W W Davis 5 for 54, N G B Cook 4 for 61).

Second Innings

W N Slack c Ripley b Walker	54
J D Carr c Larkins b Capel	15
*M W Gatting c Larkins b Walker	34
R O Butcher c Larkins b Williams	17
I J F Hutchinson c Bailey b Williams	13
†K R Brown run out	33
M A Roseberry not out	42
S P Hughes not out	22
Extras (b 1, lb 2, w 1)	4
Total (6 wkts)	234

N F Williams, A R C Fraser and P C R Tufnell did not bat.

FALL OF WICKETS: 1-60, 2-95, 3-108, 4-122, 5-155, 6-191.

BOWLING: Davis 11-4-22-0; Capel 12-2-40-1; N G B Cook 29-4-73-0; Walker 4-1-20-2; Williams 19-3-76-2.

Umpires: D J Constant and D S Thompsett.

Gloucestershire hang on as Simmons swings balance

By Richard Streeton

OLD TRAFFORD: Lancashire (4pts) drew with Gloucestershire (5)

A brave run-chase by Gloucestershire ended with their last two batsmen, Russell and Lawrence, holding on through the last 20 balls to earn a draw. Gloucestershire had been left a formidable target of 331 in what proved to be 67 overs and they finished 35 runs short.

Hughes, the Lancashire captain, was mildly barracked by the members in the pavilion when he delayed his declaration until 10 minutes after lunch. He knew, however, that he depended largely on his spinners, Simmons and Folley, and if they were collared the cause was lost.

In the event Lancashire were magnificently served by both men, with Simmons, in particular, keeping the batsmen in check. Simmons, aged 47, finished with five for 81 and brought his team agonizingly close to success. Folley was punished in the closing stages but never lost his length.

Gloucestershire continued to look for runs until the last pair were at the wicket but the batsmen kept their heads in spite of being ringed by eight close fieldsmen. Stovold and Romaines were responsible earlier for a promising springboard when they made 95 together for the second wicket.

Romaines was then deceived by Folley and Stovold soon afterwards holed out to deep mid-wicket. Gloucestershire needed 133 when the last 20 overs began and Athey and Bainbridge were well established in a stand worth 87 in 14 overs before Bainbridge was run out. He hesitated over a second run and was unable to beat Watkinson's throw from cover.

Alleyne played his part briefly before he was stumped chasing a wide ball, the first of four wickets to fall in four overs. The target had shrunk to 49 from five overs when Athey hoisted a high catch to the mid-wicket fence. Athey had driven and swept with adroitness and efficiency but with his departure the balance swung irrevocably to Lancashire.

In the morning, Lawrence again bowled with great menace as he took two for 12 in seven overs. Lawrence, who finished with five for 54, has far more control these days than when his name was being bandied about three years ago as an England candidate.

LANCASHIRE: First Innings 329 for 6 dec (G D Mendis 151, N H Fairbrother 54).

Second Innings

G D Mendis not out	26
G Fowler b Lawrence	23
N J Speak lbw b Lawrence	10
N H Fairbrother c Athey b Lawrence	54
M Watkinson c Lloyds b Lawrence	0
*D P Hughes c and b Stovold	56
A N Hayhurst b Lawrence	5
I D Austin st Russell b Lloyds	43
†W Hegg not out	27
Extras (b 2, lb 4, nb 8)	14
Total (7 wkts dec)	257

J Simmons and I Folley to bat.

FALL OF WICKETS: 1-51, 2-71, 3-72, 4-144, 5-155, 6-125, 7-224.

BOWLING: Lawrence 20-4-54-5; Bainbridge 20-4-59-0; Alleyne 5-0-30-0; Lloyds 13-0-48-1; Gravenay 18-5-51-1; Athey 1-0-3-0; Romaines 0.1-0-6-0.

GLOUCESTERSHIRE: First Innings 259 for 2 dec (P W Romaines 101 not out, C W J Athey 72 not out).

Second Innings

A W Stovold c Speak b Simmons	72
A J Wright c Hegg b Watkinson	14
P W Romaines st Hegg b Folley	48
C W J Athey c Speak b Simmons	58
J W Lloyds b Simmons	12
P Bainbridge run out	48
M W Alleyne st Hegg b Simmons	21
†R C Russell not out	13
V S Greene b Simmons	2
*D A Graveney c Watkinson b Folley	0
D V Lawrence not out	1
Extras (lb 9)	9
Total (9 wkts)	296

FALL OF WICKETS: 1-33, 2-128, 3-140, 4-156, 5-243, 6-277, 7-282, 8-295, 9-294.

BOWLING: Watkinson 8-1-29-1; Hayhurst 4-0-26-0; Austin 6-2-23-0; Folley 23-0-128-2; Simmons 26-5-81-5.

Umpires: J C Balderstone and B Leadbeater.

Early leaders starting to lose their glister

By Ivo Tennant

DERBY: Derbyshire (6pts) drew with Worcestershire (7)

At no stage yesterday could it be said that Worcestershire looked a side to be backed to win the Britannic Assurance county championship. The healthy lead they were sitting on two weeks ago has gone, and with it, for the moment, the penetration in their bowling.

On a pitch taking a certain amount of spin, Derbyshire were set 246 to win in a minimum of 48 overs. Although that was palpably not enough time for Worcestershire to bowl their opponents out, they had to make every attempt to do so in light of Kent's position.

Derbyshire made no great attempt to go for the runs. Bowler spending 20 overs compiling 18 and Wright seldomly aggressive. He lofted a straight six and there were one or two pleasing drives before Illingworth turned one sufficiently to beat him off the back foot.

Then Roberts drove too uppishly at Hick and was taken at mid-wicket. Goldsmith, who has a propensity to bring about his own downfall through lack of concentration, was stumped as he wafted outside off stump.

There was not much after that, partly because it rained hard enough to send the players off for 15 minutes. On this pitch Gifford in his prime might well hae been a handful; but there are not many, if any, spinners of that ability playing county cricket today.

WORCESTERSHIRE: First Innings 367 (P A Neale 125, S J Rhodes 108; P G Newman 4 for 108).

Second Innings

T S Curtis b Bowler	78
G J Lord c Goldsmith b Bowler	53
G A Hick lbw b Sharma	31
D B D'Oliveira not out	20
*P A Neale not out	6
Extras (b 2, lb 9, nb 1)	12
Total (3 dec)	200

FALL OF WICKETS: 1-128, 2-154, 3-176.

BOWLING: Newman 5.2-1-22-0; Jean-Jacques 5-0-11-0; Goldsmith 6-1-28-0; Sharma 17-1-65-1; Bowler 17-0-63-2

DERBYSHIRE: First Innings 322 for 9 dec (B J M Maher 76 not out, B Roberts 66; BOWLING: Radford 17-1-50-1; Newport 17-4-66-1; McEwan 13-0-61-2; Illingworth 41-10-108-3; Hick 10-2-28-2).

Second Innings

*N E Briers c Parker b Imran	12
P Willey c Parker b Kimber	6
J J Whitaker not out	17
Extras (b 4)	4
Total (2 wkts)	61

L Potter, P Hepworth, P A J DeFreitas, C C Lewis, †P Whitticase, J P Agnew, G J Parkin and L B Taylor did not bat.

FALL OF WICKETS: 1-17, 2-28.

BOWLING: Imran Khan 7-2-7-1; Kimber 9-4-17-1; C M Wells 5-2-15-0; Clarke 3-1-11-0; Aitkan 0.3-0-7-0.

Umpires: D O Oslear and J D Bond.

YESTERDAY'S OTHER SCOREBOARD

SUSSEX: First Innings 159 (Imran Khan 55; P A J DeFreitas 5 for 38).

Second Innings

A M Green retired hurt	18
R I Alikhan c Whitticase b Ferris	0
*P W G Parker lbw b Agnew	3
Imran Khan c Whitticase b Agnew	0
C M Wells c Whitticase b Lewis	41
N J Lenham retired hurt	38
†P Moores b Lewis	15
A C S Pigott c Cobb b Agnew	58
S J S Kimber run out	4
A R Clarke not out	14
A P Wells absent hurt	0
Extras (lb 8, nb 18)	26
Total	210

FALL OF WICKETS: 1-15, 2-25, 3-25, 4-106, 5-162, 6-170.

BOWLING: Ferris 18-2-65-1; Agnew 19.1-3-70-4; DeFreitas 15-2-38-0; Lewis 11-5-20-1; Potter 13-8-9-0.

LEICESTERSHIRE: First Innings 309 (P Willey 130, P Hepworth 51; A C S Pigott 6 for 100).

Second Innings

R A Cobb not out	22
*N E Briers c Parker b Imran	12
P Willey c Parker b Kimber	6
J J Whitaker not out	17
Extras (b 4)	4
Total (2 wkts)	61

L Potter, P Hepworth, P A J DeFreitas, C C Lewis, †P Whitticase, J P Agnew, G J Parkin and L B Taylor did not bat.

FALL OF WICKETS: 1-17, 2-28.

BOWLING: Imran Khan 7-2-7-1; Kimber 9-4-17-1; C M Wells 5-2-15-0; Clarke 3-1-11-0; Aitkan 0.3-0-7-0.

Umpires: D O Oslear and J D Bond.

Bain Clarkson Trophy

SWANSEA: Gloucestershire 170 for 6 (D J Thomas 55); Glamorgan 171 for 3 (M J Cann 68 not out). Glamorgan won by 7 wickets.

PRESTON: Derbyshire 148; Lancs 152 for 2 (G D Lloyd 74 not out, J Abrahams 58). Lancashire won by 8 wickets.

Eight men of Sussex succumb

LEICESTER: Leicestershire (23pts) beat Sussex (4) by eight wickets

Leicestershire yesterday achieved their first championship victory for six weeks by beating Sussex at Grace Road.

With Sussex, who had three players unable to bat, managing only 210 in their second innings, Leicestershire were left requiring 61 to win.

Sussex, however, could feel that fortune was hardly on their side, as Green, Lenham and Alan Wells were all victims of balls which struck them painful blows on the hand.

As a result, Wells, who was injured on Saturday, was unable to bat at all in the second innings, while Green and Lenham retired hurt with 18 and 36 respectively.

LEADING FIRST-CLASS AVERAGES

Batting

	M	I	No	R	HS	100	50	Ave
G A Gooch	7	12	0	1075	275	4	4	89.58
G A Hick	11	17	1	1360	405*	4	3	85.00
S R Waugh	6	10	2	677	137	3	3	84.62
C J Richards	7	8	3	358	102*	1	3	71.60
C W J Athey	6	11	3	558	123	1	4	69.75
A R Border	8	13	3	636	189*	3	1	63.60
M D Crowe	5	9	1	487	136*	2	2	60.87
M A Atherton	8	13	2	665	151*	2	3	60.45
P D Bowler	9	16	2	772	159*	2	3	55.14
R C Ontong	7	10	4	332	120*	1	2	53.66
M A Lynch	7	9	1	420	103*	1	2	52.50
P W G Parker	8	15	4	567	101*	2	3	51.54
R F Pienaar	7	11	1	505	144	2	2	50.50
J J Whitaker	9	15	3	805	145	2	3	50.41
G C Holmes	6	8	0	403	117	2	1	50.37
T S Curtis	11	19	2	851	131	2	5	50.05
M W Gatting	8	15	0	735	210	2	4	49.00
Asif Din	9	17	2	698	156*	2	3	46.53
A J Lamb	7	12	2	462	113	2	2	46.20
R C Russell	9	12	5	319	89	–	2	45.57

Qualification: 300 runs, ave 45.57 * denotes not out

FASTEST CENTURY: 99 balls: C J Richards, Surrey v Sussex at The Oval

Bowling

	Over	Md	Runs	Wk	BB	5i	Ave
S D Fletcher	112.5	23	270	21	8-58	1	12.85
G C Small	216.1	68	495	34	7-15	4	14.55
A R C Fraser	298.4	92	614	39	6-68	3	15.74
N G Cowans	233.1	63	538	34	4-20	–	15.82
I A Greig	199.3	37	535	32	6-34	2	16.71
N F Williams	177.3	33	507	30	6-42	2	16.90
P J Newport	227.0	44	773	45	8-52	4	17.17
S T Clarke	167.3	52	364	21	3-11	–	17.33
T M Alderman	244.0	61	653	37	6-41	2	17.64
A Walker	184.1	48	491	27	4-50	–	18.18
P J W Allott	254.2	78	516	28	6-88	2	18.42
P W Jarvis	207.2	45	578	31	6-40	2	18.64
K E Cooper	417.0	126	1023	54	5-41	5	18.94
W W Davis	231.3	42	707	37	6-141	4	19.10
D E Malcolm	194.4	48	539	28	5-52	1	19.25
A Sidebottom	227.0	71	486	25	5-30	1	19.44
F D Stephenson	364.0	95	1004	51	6-44	3	19.68
G R Dilley	203.0	32	573	29	5-55	3	19.75
G J F Ferris	211.0	42	564	28	5-47	1	20.14
P A J DeFreitas	290.0	88	766	37	5-38	3	20.70

Qualification: 20 wickets, ave 20.70

BEST BOWLING: 9 for 45: M P Bicknell, Surrey v Cambridge U at the Oval

● Compiled by Richard Lockwood

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EVENING RACING

Bath

6.30 (1m 2f 50yd) 1, Lovers Tryst (A Clark, 14-1); 2, Casey (13-2); 3, Regency Fair (9-1). Pennsylvania 11-4 fav. 17 ran hd, 1l. Lady Herries. Tote: £33.70: £7.00, £2.40, £3.40. DF: £50.50. CSF: £88.38.

7.00 (5f 167yd) 1, Lady Of The Robe (T Quinn, 14-1); 2, Ballerina Lady (9-4 fav); 3, Tamu (25-1). 16 ran. P Cole. Tote: £16.80: £3.90, £1.90, £5.60. DF: £33.90. CSF: £46.86.

Durham reached their fifth consecutive University Athletics Union championship final with a crushing seven wicket victory over East Anglia at Worksop yesterday thanks to their seamer, Roger Layton. Layton, who had not played for the university for three years, was a late inclusion in the Durham side but finished with 4 for 52 as East Anglia stuttered to 135 all out from their 60 overs.

Loved or hated, the former Wimbledon champion can never be ignored

Enter McEnroe the good guy

Simon Barnes

You probably don't feel any malice at all towards the tightrope walker — but you can't help but wonder whether or not he is going to fall off. Thus John McEnroe returned to Wimbledon yesterday after an absence of two years, to walk the high wire of his own temperament once again. Court one was packed.

Tuesday in the first week is supposed to be Ladies' Day. You might have guessed that McEnroe would shove in there somehow: even in the matters quite beyond his control he somehow manages to run counter to Wimbledon traditions.

He was given a kindly draw, against a charming, galumphing Austrian called Horst Skoff. Skoff gave him a good, mildly testing workout as a good sparring partner should. McEnroe won through, 6-1, 7-5, 6-1.

This was all pretty much as we expected. And there were no nasty bits: no pits of the world insults, no racket abuse. Is this the end of McEnroe as we know it? McEnroe himself tells us this is so: so this was the formal Wimbledon unveiling of the new McEnroe.

He looks a lot like the old McEnroe: he opened the proceedings with a waspish winning volley, and took the next point with a lob so feathery only he could have played it. His face does not look noticeably more careworn, the ridiculously pale I-don't-tan-I-stroke features seem the same as ever.

The bizarre stiff-arm serve action is the same, and the placement as deadly. He still wipes the sweat from his brow with violent gestures of a fully extended arm. And he can still play the drop shot that is dead and buried about six inches in front of the net.

Has anything changed at all? Will the next bad call at break point see McEnroe tumble from the tightrope once again, in a welter of barley water, abused rackets and bizarre locutions? Or is he really as nice as pie through and through, a thoroughly sane and sensible grown-up person?

I have always thought that McEnroe was probably a nice guy all along. It is not his fault that he suffers from intermittent possession by a devil. Indeed, it is clear that he does not take any pleasure at all in the now legendary excesses of the past: he always seemed to me a man hag-ridden by his own temperament, hating every minute of it when the devil took control again.

This Wimbledon, McEnroe, by his own accounts a much-married man these days (uxorious after his fashion), is going for a divorce: to divorce the genius and the devil that have each given so much to his game. I wonder if such a thing is possible. I wonder if it was not the same devil, the one that made him scream at so many linesmen, that helped him play those extraordinary touch-shots at the moments of the highest tension that tennis can provide. In short: are the genius and the devil one and the same thing with McEnroe?

And if the devil is to be tamed, must not the fire in his game be doused? We shall see something of the answer to this in the course of the next fortnight. But there is no questioning the fact that McEnroe is welcomed back here: vast roars of acclaim greeted his entrance back onto the court. His wave of acknowledgement was nothing less than regal.

How very British — or perhaps I mean how very Wimbledon — that is. So many champions never get loved at Wimbledon while they win, but come their years of decline and the love starts to billow towards them at once: Billie Jean, Jimmy Connors, Chrissie, and now even Martina. A champion must show some frailty before Wimbledon will love him or her.

And McEnroe showed a few of those. Not his temperament. But his instinctive, magic-hands game was never the product of coaching, to be cunningly adapted to increasing age. The edge has gone from his pace, and a better lobster than Skoff might have found him out.

"I've got as good a chance as anybody," McEnroe said afterwards. He is seeded eight, which is high for him these days, and he says he is happy to be here. "As the years go by, it may become more and more enjoyable," he said. "Something to look forward to instead of something to dread."

He wouldn't be drawn on why he hated it before. "Some of it self-induced . . . but that's the past. It's a whole new ball game now, its like starting over."

The genius reappeared in flashes on court one, and it was good to see him back. Especially without his friend the devil in attendance. Some people believe Wimbledon has been better without McEnroe. They cannot be serious.



Upstaged: but Graf began her quest with a faultless victory (Photograph: Graham Wood)

Kohde-Kilsch's injury causes her withdrawal

Claudia Kohde-Kilsch, the West German seeded eleventh in the women's singles, yesterday withdrew from the championships because of a badly strained tendon in her left knee.

Kohde-Kilsch faltered in her match with the Russian, Larisa Savchenko, at Eastbourne last week and flew back to Germany to receive special treatment from her doctor. She returned to London for grass-court practice but aggravated the tendon injury, which had not responded to physiotherapy.

Her place in the draw has been taken by Shaun Stafford, of the United States, who will now play the Czech, Iva Budarova.

● A total of 29,078 spectators attended the opening day of the championships, an increase of 3,163 on last year, when rain prevented any play.

In total, 52 of the scheduled 64 matches were completed on Monday; two were unfinished.

FOOTBALL

Chelsea's plan is praised by council

Chelsea were portrayed as the standard-bearers of English football yesterday at the start of a public inquiry into their plans to redevelop Stamford Bridge. Ken Bates, the Chelsea chairman, was among the audience at Fulham Town Hall, only yards from the ground, as the Environment Department inquiry began. It is expected to last two weeks.

John Hobson, representing Hammersmith and Fulham Council, which gave outline permission to Chelsea's plans last year, said the scheme would give a massive fillip to the tarnished image of English football.

He said: "There can be no doubt, after recent events in West Germany, that the image of football in this country needs rehabilitating. Chelsea's scheme could hardly come at a more appropriate time.

"The new stadium will not only be the most modern in the UK, but will also show a lead in spectator comfort and facilities for families which other clubs will be bound to follow."

All three sides of the argument — the council's, the club's and that of the objectors — were outlined to the inspector, Frederick Palmer, before the start of detailed submissions. Residents packed the public gallery as Nicholas Nardecchia, representing objectors to the plans, claimed: "The scheme has one idea and one idea only — to make as much money as possible for Chelsea Football Club. It constitutes a truly massive overdevelopment totally out of scale and character."

Chelsea are fighting to stay at Stamford Bridge, their home for 83 years, after their lease expires in August next year. Marler Estates, which owns the ground, already has planning permission for a large housing development on the site. Chelsea propose to build three new stands in a stadium holding 40,000, as well as developing a hotel, leisure centre, houses and offices

Lord Colville QC, representing Chelsea, said: "We believe the objections put forward are neither sound nor clearcut. We have made all sorts of improvements to the original plans."

OLYMPIC GAMES

Apartheid forum welcomed by IOC delegates

From John Goodbody, Lausanne

The estrangement of South Africa from the Olympic Games became even more sharply defined at a meeting here yesterday. For the first time, the International Olympic Committee (IOC) held a conference specifically on apartheid in sport to which it invited representatives of the South African Non-Racial Olympic Committee (SANROC).

Twelve years ago, when African countries boycotted the Montreal Olympics, the thought of Sam Ramsany, the SANROC chairman, being invited to the conference would have caused little short of apoplexy among several IOC members.

Ramsany was clearly delighted at the reception, saying: "The IOC does not recognize SANROC as a member but it recognized its existence in African sport."

African delegates, who have fought such a resolute struggle against apartheid, were enthusiastic both publicly and privately about the reception from the IOC, particularly praising its president, Juan Antonio Samaranch, for the initiative of the one-day conference.

However, it was also a sensible diplomatic ploy in an Olympic year to persuade the African nations of the IOC's commitment to their struggle.

If any more Zola Budds surface, the IOC has made its public position clear and could more easily contain any threats of a boycott. It is little wonder that the IOC is planning to repeat these conferences every four years.

Although South Africa has not participated in the Games since 1960, the sporting links of several countries with the republic has provoked a series of problems in international sport. In a formal declaration, the IOC denounced "efforts made at regular intervals to organize sports contacts with South Africa".

Samaranch confirmed that the African countries are prepared to participate in the Seoul Olympics, although that attitude has been facilitated by the return of Budd to her native country. He also said that the IOC would be setting up a co-ordinating commission to examine apartheid in sport and that African nations would be heavily represented.

The president will also be meeting Philippe Chatrier, the French president of the International Tennis Federation (ITF), to discuss its attitude to South Africa. With tennis a fully-fledged sport in Seoul, considerable pressure will be put on the ITF as many leading players have gone to the republic.

Although the ITC has made it clear that no players with South African links will compete in Seoul, Samaranch wants the Federation to "make clear its position regarding apartheid in South Africa" since the ITF does not put sanctions on any players for taking part in tournaments in South Africa.

The situation is complicated by the fact that the men's professional circuit is controlled by the Men's International Professional Tennis Council (MIPTC), of which the ITF is only one of the constituent members. Other members of the MIPTC, particularly representatives of the Association of Tennis Professionals, may not be happy about the IOC's attitude on South Africa.

The IOC announced that a solution can only be found to the question of South Africa if "it is based on proposals made by and satisfactory to Africans". It is little wonder that Lamine Ba, of Senegal, the secretary general of the supreme council for sport in Africa, said: "This declaration satisfies us fully.

But things are rarely tranquil for the IOC in the year of the Games. Asked about the recent rioting in South Korea, Samaranch said that on his recent visit to Seoul he had seen representatives of all the political parties and all supported the Games.

He also said that it was sad to see on television the fight between the students and the police but added: "They can at least send images around the world."

ROWING

Finance of primary concern

By Jim Railton

The Amateur Rowing Association (ARA) held its quarterly meeting in London yesterday and there were some objective debates over issues such as the freedom of the Press, sponsorship, the constitution of the ARA and, not least, finance.

The ARA councillors opened a long meeting on the presence of the Press at council meetings. Some officers of the association are unhappy about certain Press reports, but before your correspondent prepared to leave, the general feeling of the councillors was in favour of a Press presence.

By chance, shortly after, the ARA council debated sponsorship; not entirely unrelated to the media. Rowing is a growing sport, the participants demand a neutral interpretation of ARA's policies and sponsors enjoy exposure.

Constitutional reform was aired but deferred. The ARA's professional national coaches were congratulated on their efforts, and rightly so. The introduction of a membership scheme voted for by the ARA is a sensible one, but it will take time to implement.

Estimates have fallen short of actual income. A victim of the shortfall has been international rowing. Its director, Penny Chuter, has had to curtail the programme.

Chuter and her team are performing well despite financial restrictions. International rowing is expensive, but it is also the shop window for the sport.

WIMBLEDON RESULTS

(Seeded players in capitals)

Men's singles

Winner: £165,000
Runner-up: £82,500
Holder: P Cash (Aus)

First round

K Evernden (NZ) bt J Potier (Fr), 7-6, 6-4, 6-2.
M Gustafsson (Swe) bt T Benhabiles (Fr), 6-3, 6-4, 6-4.
J Berger (US) bt F Luna (Sp), 6-1, 7-6, 6-0.
M MECIR (Cz) bt A Moreno (Mex), 7-6, 7-6, 6-2.
J B SVENSSON (Swe) bt T Wilkison (US), 6-1, 7-6, 6-3.
E Jelen (WG) bt G Bloom (Isr), 6-3, 3-6, 6-4, 6-3.
S ZIVOJINOVIC (Yug) bt H De La Pena (Arg), 5-7, 7-5, 6-4, 6-4.
A Volkov (USSR) bt T Champion (Fr), 4-6, 7-6, 3-6, 6-4, 7-5.
R Acuna (Chile) bt K Curren (US), 7-6, 6-7, 7-6, 6-4.
D Rostagno (US) bt J Yzaga (Peru), 6-0, 6-3, 7-5.
C Pridham (Can) bt G Fichardt (SA), 6-3, 6-4, 6-4.
D Pate (US) bt U Stenlund (Swe), 6-2, 6-3, 6-7, 6-2.
J P McENROE (US) bt H Skoff (Austria), 6-1, 7-5, 6-1.
U Riglewski (WG) bt A CHESNOKOV (USSR), 7-5, 6-4, 6-4.
M Oosting (Neth) bt C A Limberger (Aus), 7-5, 6-1, 6-3.
B Stankovic (Cz) bt T Nelson (US), 6-3, 2-6, 6-3, 6-4.
M WILANDER (Swe) bt E Masso (Arg), 6-3, 6-4, 7-6.
K Flach (US) bt P Doohan (Aus), 7-5, 7-6, 6-3.
K Novacek (Cz) bt P Lindgren (Swe), 6-2, 6-4, 7-6.
J S CONNORS (US) bt L Shiras (US), 6-3, 7-6, 6-1.
T Meinecke (WG) bt R A W Whichello (GB), 5-7, 7-6, 7-5, 6-2.
C Jolissaint (Switz) bt L Gregory (Aus), 6-7, 6-4, 6-3.
J M Durie (GB) bt M Werdel (US), 6-4, 6-2.
N ZVEREVA (USSR) bt R Reis (US), 6-2, 6-3.
N Tauziat (Fr) bt A Devries (Bel), 6-2, 6-4.
A B Henricksson (US) bt E A Herr (US), 6-3, 6-2.
C M EVERT (US) bt A Dechaume (Fr), 6-1, 6-2.
S W Magers (US) bt H Kelesi (Can), 7-6, 3-6, 7-5.
S C Rehe (US) bt C Suire (Fr), 6-3, 5-7, 6-4.
E A Minter (Aus) bt A Frazier (US), 7-5, 6-4.

Women's singles

Winner: £148,500
Runner-up: £74,250
Holder: Miss M Navratilova (US)

First round

L Field (Aus) bt E S Pfaff (WG), 7-5, 6-3.
E Hakami (US) bt E K Horvath (US), 6-4, 6-4.
L McNEIL (US) bt N Provis (Aus), 6-3, 7-5.
C Tanvier (Fr) bt P S Medrado (Br), 6-3, 6-1.
K Quentrec (Fr) bt J Heland (Fr), 7-6, 6-1.
M L Gurney (US) bt A L Grunfeld (GB), 6-4, 7-5.
S Parkhomenko (USSR) bt J M Hetherington (Can), 4-6, 6-4, 6-3.
P H SHRIVER (US) bt D S Van Rensburg (SA), 6-2, 4-6, 8-6.
S GRAF (WG) bt Hu Na (US), 6-0, 6-0.
M NAVRATILOVA (US) bt S Goles (Yug), 6-1, 6-2.
S P Sloane (US) bt T A Catlin (GB), 6-3, 6-1.
K T Schimper (SA) bt K F Hunter (GB), 6-3, 6-2.
G SABATINI (Arg) bt C K Seguso (Can), 6-2, 6-2.
L O'Neill (Aus) bt C Porwik (WG), 7-5, 6-4.
M Yanagi (Japan) bt B S Gerken (US), 6-4, 6-1.
H Witvoet (Neth) bt M Jaggard (Aus), 6-2, 6-2.

Key to countries

Arg: Argentina; Aus: Australia; Bel: Belgium; Br: Brazil; Can: Canada; Cz: Czechoslovakia; Den: Denmark; Fr: France; GB: Great Britain; Isr: Israel; It: Italy; Mex: Mexico; Neth: Netherlands; NZ: New Zealand; SA: South Africa; Sp: Spain; Swe: Sweden; Switz: Switzerland; US: United States; USSR: Soviet Union; WG: West Germany; Yug: Yugoslavia.

WIMBLEDON TV

TENNIS: BBC1 1.50-4.10 p.m. Highlights 10.05 p.m. BBC2 2.15-8 p.m.
WEATHER: Cloudy with perhaps a little drizzle at first, but becoming dry with sunny spells by the afternoon.

MONDAY'S LATE RESULTS

Men's singles

First round

S EDBERG (Swe) bt G Forget (Fr), 6-4, 3-6, 6-3, 6-4.
S Glammalva (US) bt R Osterthun (WG), 6-7, 6-2, 6-1, 4-6, 6-4.
A Olkhovsky (USSR) bt T Smid (Cz), 6-4, 6-4, 6-4.
H Moraing (WG) bt M R J Petchey (GB), 6-3, 7-5, 6-4.
M Woodforde (Aus) bt J C Kriek (US), 7-6, 6-3, 6-4.
R Seguso (US) bt S Barr (Aus), 6-2, 6-7, 6-4, 6-3.
B Mair (SA) bt S Casal (Sp), 6-2, 6-3, 4-6, 6-1.
R A Reneberg (US) bt C Saceanu (WG), 7-5, 2-6, 6-3, 7-5.
M J Bates (GB) bt C van Rensburg (SA), 2-6, 1-6, 6-3, 7-5, 6-4.
P Annacone (US) bt bt M Laurendeau (Can), 6-0, 6-2, 6-3.
M Davis (US) bt B Dyke (Aus), 5-7, 7-5, 7-6, 7-5.
M Chang (US) bt G Layendecker (US), 7-5, 1-6, 6-4, 6-2.
B BECKER (WG) bt J Frawley (Aus), 6-3, 6-1, 6-2.
R Krishnan (India) bt G Connell (Can), 6-2, 6-4, 5-7, 1-6, 7-5.

Women's singles

First round

P Paradis (Fr) bt M MALEEVA (Bul), 6-4, 6-3.
C M Balestrat (Aus) bt F Bonsignori (It), 6-7, 6-3, 6-0.

Key to countries

Aus: Australia; Bel: Bulgaria; Can: Canada; Cz: Czechoslovakia; Fr: France; GB: Great Britain; It: Italy; SA: South Africa; Sp: Spain; Swe: Sweden; US: United States; USSR: Soviet Union; WG: West Germany.

RUGBY UNION

Murphy is likely nominee

By George Ace

Noel Murphy, the former international flanker, is likely to be Ireland's nomination as manager for the British Lions tour to Australia next year.

Murphy, who won 41 caps in his 11 year international career, made two Lions tours as a player, to Australia and New Zealand in 1959 and again in 1966, making nine international appearances.

Murphy was assistant manager and coach to the Ireland team that won both internationals during a four-week tour of Australia in 1979.

Murphy, aged 51, has just completed a 12-month stint as president of the Munster branch of the Irish Rugby Football Union (IRFU).

Two other candidates for the nomination are Tom Kiernan and Syd Millar but neither is likely to be available. Kiernan is to be president of the IRFU and Millar was unable to accept the position as manager of the World XV due to tour South Africa later this year for business reasons.

VOLLEYBALL

Championship in need of a major rethink

By Roddy Mackenzie

While encouraging noises have been made about the future of the British championship, it is clear that a major sponsor needs to be found if the event is to have credibility.

Scotland, the winners of the inaugural men's and women's titles last year, chose not to defend them this season as they felt they could not justify the financial outlay when only one competitive match, against England, was guaranteed. England, using an experimental squad, won the men's tournament in Cardiff at the weekend without losing a set.

While the tournament is beneficial for the national teams of Wales, Northern Ireland and the Republic, it is a luxury which neither Scotland nor England can presently afford.

There is no doubt that, in essence, the tournament is of considerable importance, but Scotland and England would both be better served sending junior teams to the event, thus making it more competitive and, at the same time, offering a genuine opportunity to test the depth of the talent available. Unfortunately, neither England nor Scotland have sufficient funds to support a full junior programme.

The England women's team did not drop a set on their way to the British title in Bath last month, yet only a matter of weeks earlier had been outclassed at the West European championships in Athens. Clearly, they need more competition against nations of a similar standing.

One solution could be to combine the British championships with a "North Sea cup" to which Norway, Denmark and Finland could be invited and a sponsor found.

SWIMMING

Scots title retained by Ivison

By a Special Correspondent

Mandy Ivison retained her women's 800 metres freestyle title on the opening day of the Esso Scottish open championships at East Kilbride.

The South Tyneside swimmer, aged 17, led from the start and was never challenged by her younger rivals, winning in a slower time than last year, 9min 06.47sec.

Campbell McNeil edged out Graham Rough to win the men's 50 metres freestyle title in 25.23sec, as Tom Griffith, aged 15, further lowered the Scottish junior record of 25.70sec — which he had set in the heats — as he finished fourth in 25.61sec.

City of Newcastle won the keenly contested 4 x 200 metres freestyle relay in 8min 5.36sec by just over a second from York.

RESULTS: Men: 50m freestyle: 1, C McNeil (Paisley), 25.23sec; 2, G Rough (Farsham), 25.31; 3, I Teaz (CES Nomands), 25.39. 4 x 200m freestyle relay: 1, City of Newcastle, 8:05.36; 2, York, 8:06.40; 3, Aberdeen, 8:23.58. Women: 800m freestyle: M Ivison (Borough of South Tyneside), 9:06.47; 2, C Shiel (Peebles), 9:13.14; L Smart (Chester), 9:18.05.

YACHTING

A Baltic reunion for America's Cup craft

Lulea (Reuter) — Dennis Conner, skippering an Australian yacht, will take on former America's Cup rivals when the 12-meter world championship starts at this northern Swedish town tomorrow.

The San Diego Yacht Club has leased Kookaburra II, whose sister ship, Kookaburra III, was defeated by the American skipper when he regained the America's Cup from Australia in Fremantle last year.

Kookaburra II, renamed Nordstjernan (North Star) under a deal with the Swedish organizers, is expected to perform well in the light winds which usually prevail in the Gulf of Bothnia.

Conner's heavy wind yacht, Stars and Stripes, was ideally suited to the boisterous seas off Fremantle, but took the wooden spoon in Mediterranean breezes at last June's 12-meter world championship off Sardinia.

One fleet race over the 8.5 nautical mile oval course will be run in the soft light of the midnight sun.

Conner, the sole American entrant in a 10-yacht fleet from seven nations, will have his work cut out against Kookaburra III, skippered by Peter Gilmour, the tactician in the unsuccessful Australian defence of the America's Cup in 1987.

Two Japanese syndicates are hot contenders. Bengal III, the former Australia III, was runner-up in last year's world championship and will be skippered in Lulea by the Australian, Skip Lissiman. The veteran, Gary Jobson, of the United States, will be at the helm of Nippon, formerly the US 46, which has been leased by the Nippon Challenge of Japan.

HOCKEY

Argentinian challenge

Great Britain's run-up to the Olympic Games will be resumed in full force with the first of two international matches today against Argentina at Alexander Stadium, Birmingham (Sydney Friskin writes).

At the ninth Champions Trophy in Amsterdam last year, the match between these teams ended goalless, Britain having squandered 11 short corners and nine long ones compared to the one long corner earned by the opposition.

In a tournament last week at Mannheim, Argentina, who are not in Britain's Olympic group, lost 2-1 to West Germany and achieved a convincing 5-2 win over South Korea.

FOR THE RECORD

ATHLETICS

DÜSSELDORF: West Germany v East Germany: Men: 200m: F Emmelmann (EG), 20.62sec. 800m: P Braun (WG), 1min 45.77sec. 3,000m: D Baumann (WG), 7:50.20. 5,000m steeplechase: H Hermann (EG), 8:23.51. 110m hurdles: 1, F Schwarthoff (WG), 13.65sec; 2, A Oschkinat (EG), 13.85; 3, H Pohland (EG), 13.88. 4 x 400m relay: East Germany, 3:00.92. Long jump: R Beer (EG), 7.96m. Triple jump: D Gulich (EG), 16.86m. Shots: 1, U Timmermann (EG), 21.78m; 2, U Beyer (EG), 21.48. Discus: 1, J Schult (EG), 67.40m; 2, R Dammeberg (WG), 66.54. Hammer: 1, R Haber (EG), 80.70m; 2, H Weis (WG), 79.94; 3, G Rodehau (EG), 78.84. Teams: 1, East Germany, 131pts; 2, West Germany, 92. Women: 200m: H Drechsler (EG), 21.97sec. 1,500m: 1, A Hahmann (EG), 4min 03.97sec; 2, H Oehme (EG), 4:04.87. 5,000m: K Ulrich (EG), 15:20.23. 100m hurdles: 1, C Cachkevet (EG), 12.58sec; 2, K Krabe (EG), 12.85. 4 x 400m relay: East Germany, 3:19.86. High jump: H Redetzky (WG), 1.98m. Discus: 1, G Reinsch (EG), 70.20m; 2, M Hellmann (EG), 69.82. Teams: 1, East Germany, 119.5pts; 2, West Germany, 58.5.

GRANTHAM: Lincolnshire 100km road race: Men: P Taylor (Woodstock), 7hr 41min 45sec. Women: H Walker (Serpentine), 8:46.05.

GOLF

ROYAL PORTHCAWL: Wales v Austria Amateur International: First day results (Wales names first): Foursomes: S Dodd and P Price bt K Nierlich and A Pallad, 5 and 3; M Macara and J Lee bt M Brier and A Mueller, 7 and 5; M Roderick and C O'Carroll bt M Belt and S Swoboda, 6 and 5; J Peters and C Rees bt G Stumpf and H C Winkler, 4 and 3. Singles: Roderick halved with Mueller; Dodd bt Nierlich, 3 and 2; Peters bt Stumpf, 5 and 5; O'Carroll bt Swoboda, 7 and 6; Macara bt Brier, 3 and 2; Rees bt Winkler, 9 and 8; Lee bt Pallauf, 6 and 5; Price bt Belt, 5 and 4. Match position: Wales 7½, Austria ½.

WORLD RANKINGS: 1, G Norman (Aus), 1,324pts; 2, A Lyle (GB), 1,317; 3, C Strange (US), 1,148; 4, S Ballesteros (Sp), 1,008; 5, B Langer (WG), 1,000; 6, I Woosnam (GB), 860; 7, B Crenshaw (US), 856; 8, N Faldo (GB), 812; 9, L Wadkins (US), 807; 10, D Frost (SA), 766.

EUROPEAN TOUR: Leading money-winners (GB and Ireland unless stated): 1, M McNulty (Zim), £104,326; 2, J-M Olazabal (Sp), £97,798; 3, M James £80,895; 4, S Ballesteros (Sp), £71,360; 5, I Woosnam £66,004; 6, E Darcy £64,361; 7, N Faldo £64,066; 8, P Davis (Aus), £61,459; 9, B Langer (WG), £57,740; 10, R Rafferty £52,257.

LPGA TOUR: Leading money-winners (US unless stated): 1, N Lopez, $224,922 ($135,000); 2, S Turner, $224,923; 3, A Alcott, $199,915; 4, C Waller, $185,433; 5, A Okamoto (Japan), $154,558; 6, R Jones, $136,183; 7, M Figueras-Dotti (Sp), $130,112; 8, P Sheehan, $124,956; 9, Ok-Hee Ku (S Kor), $123,551; 10, B King, $115,431. British: 13, L Davies, $99,708; 61, P Johnson, $22,077.

CRICKET

MINOR COUNTIES CHAMPIONSHIP

Eastern division

	P	W	L	D	Pts
Hertfordshire	4	1	1+	2	16
Northumberland	4	1	1	2	14
Staffordshire	2	1	0	1	13
Cambridgeshire	2	1	0	1	12
Durham	1	1	0	0	10
Suffolk	2	0	0	2	8
Bedfordshire	3	0	1+	2	5
Cumberland	3	0	1+	2	5
Lincolnshire	2	0	1	1	3
Norfolk	1	0	0	1	3

Western division

	P	W	L	D	Pts
Cheshire	2	2	0	0	20
Shropshire	2	0	0	2	6
Oxfordshire	2	0	0	2	6
Berkshire	1	0	0	1	3
Wales	2	0	0	2	3
Buckinghamshire	1	0	0	1	1
Dorset	1	0	0	1	1
Wiltshire	1	0	0	1	1
Cornwall	1	0	1	0	0
Devon	1	0	1	0	0

(+ denotes first innings points in one match lost)

WARWICK UNDER-25 CHAMPIONSHIP: Colchester: Essex 183 for 6 (I Redpath 52); Leicestershire 187 for 7 (J Benson 54, G Wilson 53). Leicestershire won by 3 wickets.

REPRESENTATIVE MATCH: Pepsner's: Cambridge University 360 for 5 dec (Aldreson 112, Noyes 101) and 182 for 7 dec; Combined Services 212 (Barnes 82) and 312 for 9 (Gordon-Lennox 122 not out). Match drawn.

SNOOKER

BLACKPOOL: Tetrosyl UK championship: Qualifying competition: Second round (GS and Irs unless stated): P Medati bt M Fisher, 9-3; K Owers bt J Chambers, 9-4; R Edmonds bt M Wildman, 9-4; R Reardon bt D Morgan, 9-5; M Bennett bt V Harris, 9-7; M Smith bt W Warbenuik (Can), 9-5; J Wych (Can) bt S Oliver, 9-8; T Chappel bt J Smith, 9-8; T Jones bt G Scott, 9-5; M Rowing bt J Wright, 9-7; S Hams bt M MacLeod, 9-8; W Jones bt M Johnston-Allen, 9-8; S Rowswell bt M Gauvreau (Can), 9-7; L Dodd bt G Wilkinson (Aus), 9-6.

FOOTBALL

BUENOS AIRES: Argentine league play-offs: Semi-final, second legs: Racing Club 1, River Plate 0 (Racing Club win 4-3 on aggregate); San Lorenzo 0, Velez Sarsfield 0 (San Lorenzo win 1-0 on aggregate).

MELBOURNE: Bicentennial tournament: New Zealand 2, Saudi Arabia 0.

SEOUL: President's Cup: Group A: Zambia 2, Italy U-22 1, Atlas (Mexico) 2, South Korea A 1. Group C: Soviet Union 1, Iwuanyanwu Nationale (Nigeria) 0. Queen's Park Rangers 1, United States 1.

SPEEDWAY

BRITISH LEAGUE: Reading 43, Belle Vue 47; Wolverhampton 37, Oxford 53.
NATIONAL LEAGUE: Exeter 52, Peterborough 44.

BASEBALL

NORTH AMERICA: National League: Chicago Cubs 7, Philadelphia Phillies 2; Montreal Expos 3, St Louis Cardinals 2; Pittsburgh Pirates 8, New York Mets 5; Cincinnati Reds 2, Houston Astros 1; San Diego Padres 2, San Francisco Giants 1; Los Angeles Dodgers 7, Atlanta Braves 3. American League: Boston Red Sox 14, Cleveland Indians 7; Toronto Blue Jays 5, Baltimore Orioles 2; Detroit Tigers 2, New York Yankees 1 (10 inns); California Angels 8, Minnesota Twins 5; Oakland Athletics 5, Milwaukee Brewers 4; Texas Rangers 4, Seattle Mariners 3; Chicago White Sox 5, Kansas City Royals 3.

CYCLING

TOUR OF SWEDEN: Stage 8 (120 miles): 1, J-P van Poppel (Holl), 4:29.01; 2, E de Vlieb (Bel), 3, A van der Poel (Neth), 4, S Lilholt (Den), 5, Z Spruch (Pol), 6, R Suun (USSR), all same time. Stage 7A (8-mile time trial, Kungsbacka): 1, J Worre (Den) 18min 37.8sec; 2, T Cortes (Neth) at 2.9sec; 3, J Nielsen (Neth) at 5.3sec; 4, P Maassen (Neth) at 6.6sec; 5, E van Hooydonck (Bel) at 14.4sec.

TOUR OF SWITZERLAND: Stage 8 (153 miles, Locarno to Chur): 1, S Bauer (Can), 6hr 43min 47sec; 2, L Roosen (Bel), same time; 3, A da Silva (Por), at 2sec; 4, G-J Theunisse (Neth), same time; 5, C Lecleroq (Fr), at 4sec; 6, S Kelly (Ire), at 19sec. Overall: 1, H Wechselberger (Austria), 35hr 35min 47sec; 2, Bauer, at 1:39; 3, De Silva, at 1:48; 4, R Jaermann (Switz), 2:33; 5, P Robeet (Bel), at 4:13. Others: 16, Kelly at 16:57.

TODAY'S FIXTURES

FOOTBALL

European championship
Semi-final
Italy v Soviet Union (Stuttgart, 7.15)

CRICKET

NatWest Trophy
First round
10.30-7.10, 60 overs

FINCHAMPSTEAD: Berkshire v Yorkshire.
CHESTER (Broughton Hall): Cheshire v Northamptonshire.
TORQUAY: Devon v Nottinghamshire.
DARLINGTON: Durham v Somerset.
CHELMSFORD: Essex v Wiltshire.
BRISTOL: Gloucestershire v Ireland.
CANTERBURY: Kent v Buckinghamshire.
OLD TRAFFORD: Lancashire v Lincolnshire.
LEICESTER: Leicestershire v Suffolk.
LORD'S: Middlesex v Hertfordshire.
EDINBURGH (Myreside): Scotland v Glamorgan.
TELFORD (St George's): Shropshire v Hampshire.
BURTON-ON-TRENT: Staffordshire v Surrey.
HOVE: Sussex v Derbyshire.
EDGBASTON: Warwickshire v Cambridgeshire.
WORCESTER: Worcestershire v Cumberland.
TOUR MATCH: Oxford: Oxford University v Aboriginals (11.30, one-day).
SECOND XI CHAMPIONSHIP: Cardiff: Glamorgan v Gloucestershire; Southampton: Hampshire v Middlesex; Maidstone: Kent v Sussex; Crosby: Lancashire v Derbyshire; Hinckley: Leicestershire v Surrey; Northampton: Northamptonshire v Essex; Worksop: Nottinghamshire v Yorkshire; Bath: Somerset v Warwickshire.
UNIVERSITY OF LONDON CUP: Motspur Park: LSE v St Thomas's Hospital (2.0, 40 overs).

OTHER SPORT

CYCLING: Isle of Man week.
HOCKEY: Men's International: Great Britain v Argentina (Birmingham).
SNOOKER: Mercantile Credit championship: Qualifying rounds (Blackpool).
SPEEDWAY: Knockout Cup: Middenhall v, Wimbledon, Four team tournament: Long Eaton v Milton Keynes v Peterborough v Stoke.
YACHTING: Dragon National championship (Abersoch).

SPORT ON TV

FOOTBALL: European championship: BBC1 7-9.15 p.m.: Italy v Soviet Union: Live coverage from Stuttgart.
TENNIS: BBC1 1.50-4.10 p.m. Highlights 10.05 p.m. BBC2 2.15-8 p.m.: Wimbledon: The championships from the All England Club.
YACHTING: BBC1 7.35 p.m.: Cudmore's Cells: Harold Cudmore demonstrates the technique of offshore racing.

YACHTING

KIEL: Olympic trials regatta: Second day: Men: Tornado: 1, K Soderquist and M Olsson (Swe); 2, R Gebler and H-J Pfohs (WG); 3, L Schmidt-Gravel and C Marcellino-Fritas (Br). Overall leader: G Marstrom and K Strandman (Swe), 8.0pts. 470: 1, G and Z Nyari (Hun); 2, F Leone (Spain); 3, D and R Torsen (Ice). Overall leader: F Leone (Sp), 8.7pts. Flying Dutchman: 1, P and J Thorsell (Swe); 2, F McLaughlin and J Millen (Can); 3, M Jones and G Knowles (NZ). Overall leader: Jones and Knowles, 5.7pts. Flam: 1, J-L Doreste (Sp); 2, E Mergenthaler (Mex); 3, S Westergaard (Den). Overall leader: Doreste, 10.0pts. Surf (division II, lightweights): 1, M Bornhausser (WG); 2, L Lazzary (Hun); 3, Cheng Jiang (China). Overall leader: Bornhausser, 3pts. Soling: 1, J Bank (Den); 2, J-P Wrede (NG); 3, J-P Barcelos (Bra). Overall leader: J Schumann and M Hansson (Swe), 3.4pts. Star: 1, U von Below and F Weholtsich (WG); 2, M Johansson and M Hansson (Swe); 3, A Hagen and F Glir (WG). Overall leader: 1, H Raudaschl and S Pushnell (Austria), 11.0pts. Tornado: 470: 1, S Mayer and K Adlkofer (WG); 2, C and C Alexandersson (Swe); 3, P Galloway and J Shearer (NZ). Overall leader: Mayer and Adlkofer, 0.0pts.
COWES: Air Canada Industry Challenge: Fifth round: 1, Davy MacKee (Poole) Ltd; 2, Burton Boat Company; 3, Bain & Co; 4, Borax Holdings Ltd.

TENNIS

MIDDLESBROUGH: LTA VW National ranking championships: Men's singles: Final: R Plews bt S Damer, 7-6, 7-5. Women's singles: Final: V Asquith bt M Phillips, 7-5, 6-3.
ATP RANKINGS: 1, I Lendl (Cz); 2, M Wilander (Swe); 3, S Edberg (Swe); 4, P Cash (Aus); 5, J Connors (US); 6, A Agassi (US); 7, M Mecir (Cz); 8, B Becker (WG); 9, Y Noah (Fr); 10, H Leconte (Fr).
WTA RANKINGS: 1, S Graf (WG); 2, M Navratilova (US); 3, C Evert (US); 4, P Shriver (US); 5, G Sabatini (Arg); 6, M Maleeva (Bul); 7, H Sukova (Cz); 8, N Zvereva (USSR); 9, C Kohde-Kilsch (WG); 10, H Mandlikova (Aus).

MOTOR SPORT

MALLORY PARK: British FF 2000 championship: Tenth round: T S Roberson (Reynard 88SF); 2, C Foster (Swift DB88); 3, E Seikel (Swift DB88). Fastest lap: Roberson, 45.2sec.

Fulham sign two

Fulham Rugby League Club has agreed terms to sign two forwards — Pat O'Docherty, aged 21, and Glen Haggath, aged 24 — from the Brisbane League club, Ipswich.

BOXING

Olympic place beckons for McCullough

Wayne McCullough is 17 and boxes out of the Albert Foundry Club in Belfast as a light-flyweight (George Ace writes). On Monday night, in the Guildhall, Londonderry, he forced the seconds of a touring Canadian team to throw in the towel after Urturo Gatti had taken two standing counts in the opening round. It was just another statistic in McCullough's record that virtually assures him of selection for the Olympic Games in Seoul.

The present Ulster senior and Irish junior champion, McCullough is a devastating puncher with both hands who displays a non-stop aggression that has medal written all over it. Gerry Storey, the long-serving Irish national coach and one of the first to earmark Barry McGuigan as a potential world champion, puts it rather succinctly when he says: "It is only a question of colour the medal Wayne will win in Seoul."

RESULTS (Irish names first): Light-flyweight: W McCullough bt A Gatti, rtd 1st. Bantamweight: R N

THE TIMES First published 1785

Chesnokov falls at first hurdle

By Rex Bellamy, Tennis Correspondent

Udo Riglewski, a large German who mischievously points out that he has a personal edge over Boris Becker, beat Andrei Chesnokov in straight sets at Wimbledon yesterday. Chesnokov, the first of the men's seeds to be beaten, has yet to win a singles at Wimbledon.

Players with no grass-court credentials have often been seeded at Wimbledon since the job was taken over by a computer: a machine strong on facts but weak on common sense. Thank goodness the leading players — Chesnokov has yet to join them — can produce the goods on any surface.

Raffaella Reggi's withdrawal because of injury opened the door of opportunity for Karine Quentrec, aged 18, a footballer from Marseilles.

Quentrec beat her compatriot, Julie Halard, 7-6, 6-1, and then voiced cynically jolly comments about her brief experience of playing on grass. She could understand, she said, why Yannick Noah seldom played at Wimbledon. It was not much of a game for the men: just serve and volley.

Pam Shriver, seeded third, came within a point of going 1-5 down in the third set but beat Dinky (formally Dianne) van Rensburg by 6-2, 4-6, 8-6. It could have been over sooner, because from four-all in the second set van Rensburg served four games in which Shriver had a total of 11 break points — but lost the lot.

Van Rensburg, who was born in Zimbabwe but who lives in Johannesburg, was conceding five inches and two stone. "My play kind of levelled off and she played very well," Shriver said. "She came up with some big shots on pretty crucial points. She was serving big and I thought, sooner or later it's gotta catch up with her — and it did."

Those who were following tennis in the 1960s will remember that Margaret Smith beat Jan Lehane in four consecutive Australian finals. Now Mrs Court and Mrs O'Neill, they were among the spectators yesterday when Mrs O'Neill's daughter, Lisa, aged 19, beat Claudia Porwik, 7-5, 6-4.

Mrs O'Neill, back at Wimbledon for the first time since 1967, used to be renowned for her "G and D" (guts and determination). Evidently her daughter is the same type. After seven games Lisa asked for an injury "time-out" because blood was seeping from sock to shoe. Having sorted that out, the left-hander from Sydney went back to work and won the first singles she has played in Wimbledon's main event. We are fond of saying "They don't make 'em like that any more." But they do.

Simon Barnes on McEnroe and Wimbledon results, page 47

Another debutante, Alexia Dechaume, of France, was crisply educated by Chris Evert, who was playing her 100th Wimbledon singles. That extraordinary sequence began in 1972. The players seeded to meet in the final, Steffi Graf and Martina Navratilova, made Na Hu and Sabrina Goles look less competent than they are.

Hu, a Chinese expatriate who defected to the United States in 1982, is known chiefly for the fact that two years later she switched her names around. She has since been Na to those who know her well and Miss Hu to the rest of us.

Chesnokov excepted, the men's seeds came through without much bother. One wonders if they issue season tickets for court two, where two of my favourite players, Henri Leconte and Miloslav Mecir, have been in action on consecutive days.

Mecir beat Agustin Moreno, from Guadalajara, in straight sets. Both are happier on clay, so yesterday's match was rather like tuning in to classical musicians briefly engaged at a jazz club.

Mecir has a bad back and this is his first grand prix tournament since April. We must not expect too much of him, but yesterday it was fun to watch him from close proximity — rather like sitting at a magician's elbow while the tricks are in progress.

Mats Wilander, Jimmy Connors, and John McEnroe all played and won. Jo Durie gave Britain cause for hope. She and Jeremy Bates won the mixed doubles title last year and, this time, both have advanced to the second round of the singles. Success tends to breed success.



Down and out: Kevin Curren, finalist in 1985, on the way to a four-set defeat by Ricardo Acuña at Wimbledon yesterday (Photograph: Tim Bishop)

Zivojinovic's forcing tactics reduce opponent to rubble

By David Powell

Slobodan Zivojinovic switched on the ignition to his bulldozer yesterday without putting it firmly into gear. Even with all the talk about the men's singles being the most open for years, the 6ft 4in, 15st Yugoslav is not considered a contender. But, like the driver of any bulldozer, he can do a lot of damage.

Horacio de la Peña was not much more than a brick to be dislodged. For a couple more rounds, Zivojinovic will have only minor obstructions to dismantle before the giant pillars start to appear. He is seeded to meet Mats Wilander in the fourth round and the Swede could find his grand slam aspirations end there.

In the French championship, Zivojinovic was two points away from beating Wilander, who went on to take the title: that was on clay, which is the Swede's preferred surface; the Yugoslav usually looks better on grass.

Zivojinovic reached the semi-finals here two years ago, losing in five sets to Lendl, and the quarter-finals last year. His poor form in the warm-up tournaments should be taken as irrelevant. This is Wimbledon, where he drinks the atmosphere and spits it out in aces.

Yugoslavia probably has the highest overseas journalists-to-player ratio of any country still represented in the men's singles. The new Press section on court 14 was packed with them. One group has rented a house for a fortnight: they think "Bobo" (presumably a commentator's invention) could keep them here that long.

After the first set, the "accommodation to let" sign was heading back to the window. De la Peña won it, despite his seven double-faults. The Argentinian, playing only his second match on grass, failed to get his racket to only 18 of Zivojinovic's serves all match, which is Dave Beasant form. Something else was needed by the Yugoslav and the answer was a barrage of passing shots.

After his 5-7, 7-6, 6-4, 6-4 win, Zivojinovic said he was pleased to have had a hard match. Dropping a set was a good omen: he has done so in the past before moving through to the later stages. "Even after the first set, I did not think I would lose," he said.

While the player most capable of blocking Wilander's path to the quarter-finals came through, the greatest threat to John McEnroe's safe passage was removed. Kevin Curren looked McEnroe's likely opponent in the fourth round but was beaten 7-6, 6-7, 7-6, 6-4 by Ricardo Acuña, of Chile. Three years ago Curren ended McEnroe's hopes of a sixth successive men's singles final.

Slapdash and self-doubting

By Richard Evans

Self-doubt can be as crippling as a weak service or a wobbly volley on a grass court and it ruined the slender chance Nicole Provis had of beating Lori McNeil, the No. 10 seed from Houston, on court three.

Miss Provis, a tall, bronzed blonde, is the sort of healthy-looking girl you would expect to find on the beach at Surfer's Paradise. In fact she comes from Melbourne and gave women's tennis in Australia a big fillip by reaching the semi-final of the French Open.

But although she reached the final of the mixed doubles with Darren Cahill on her first appearance at Wimbledon last year, Miss Provis insists that she is a clay-court player and went some way to proving it by losing 6-1, 6-0 to Monique Javer in the first round at Eastbourne.

There was no need to be close enough to the court yesterday to hear what she was muttering to herself to get the message. From that excellent vantage point of the players' terrace one only had to read the body language to know that Miss Provis was giving herself about the same chance of winning as some of the experts watching her.

Heavy sighs, petulant swishing of the racket and schoolgirlish stomping around the baseline after another forehand — normally her big weapon — found the net could only have helped her opponent's confidence.

Miss McNeil needed some, too, because she often seemed afraid to hit the ball and produced a double fault to drop service in the fifth game of the first set and two more to hand Miss Provis a 3-1 lead in the second. That, however, was the first of six consecutive service breaks.

"She doesn't make good use of her height on the serve because she hits the ball with a bent elbow," Arthur Ashe observed after the Australian had dropped her serve for the third consecutive time.

Paul McNamee, a Melbourne man who never allowed self-doubt to get in the way of his bubbling doubles performances at Wimbledon, muttered something about Nicole's negative attitude and wandered off.

Judy Dalton, who lost to Billie Jean King in the first open final here 20 years ago, was equally critical of Miss Provis's seemingly slapdash approach to her task. "She gets ahead and then throws it away," Mrs Dalton said. "She just doesn't believe in herself on this surface."

That is a pity, for Miss Provis proved in Paris that she has a lot to offer the game — even, one day, on grass.

END COLUMN

Cavalry chief shoots own foot

By Peter Ball

Anthony Simonds-Gooding, the chief executive of British Satellite Broadcasting, describes his company as "the cavalry of Government strategy" for the fledgling satellite television industry. So far he has met little critical resistance to his advance, but yesterday he left his cavalry as badly exposed as the Light Brigade.

Addressing a seminar chaired by the Duke of Edinburgh at the Institute of Sports Sponsorship, with an audience comprising a large number of sponsors and sponsors' agents as well as sports people, he admitted, presumably inadvertently, that a move to satellite television from a major network could result in a decimated audience for the sponsor.

Simonds-Gooding was in the process of explaining how the pay-as-you-view system worked to the benefit of television and sport. "Take the Littlewoods Cup Final as an example," he said. "I don't know what its audience is now — say 10,000,000. Suppose we get an audience of 2,000,000, each paying £5. That means we and the sport are getting an income of £10,000,000 from that one event to share."

A spectacular own goal is conceded

A chill went through the marketing men in the audience. Simonds-Gooding ploughed blithely on apparently oblivious to the impact of his remarks. Even when it was pointed out to him that Littlewoods, who are known to be less than ecstatic about the plans for football being negotiated between BSB and the football authorities, might not regard the prospect of losing four-fifths of their audience with equanimity, he appeared unconcerned.

As a spectacular own goal, it could hardly have been conceded in worse surroundings. So far sports authorities have greeted the prospect of satellite television, and with it new markets to sell to, with unqualified enthusiasm.

They may, in the long term, be correct to do so. Simonds-Gooding was at pains to stress yesterday, as all BSB spokesman have done in recent weeks, that they do not regard themselves as direct competitors with the established national networks but as a new arena bringing a complementary service.

In those circumstances his repeated stress on the mutuality of interest between the famous sporting triangle, sport, television and sponsors, may extend into satellite television, too.

BBC and ITV are resolutely refusing to be swayed by the BSB blandishments, at least for the time being, and Simonds-Gooding gave further hostages to fortune when he explained that BSB needed major exclusive sports contracts.

Sponsors likely to be even more wary

It is, whether BSB admit it or not, a direct challenge to the establishments at Shepherds Bush and the South Bank and is likely to make sponsors even more wary than they now are.

Barclays Bank, the main football sponsor, have adopted a fairly low profile on the prospect of football signing up with BSB, waiting to see how the major networks respond. But even they are unlikely to be happy if in the long term it means football will go exclusively on to satellite, let alone if the threat to exclude the sport from television for the next two years were to become a reality.

Other sports may have even more immediate reason for being careful before leaping into the arms of their satellite suitors. Cricket, which is unhappy, with some reason, at its treatment by the BBC, has left everyone in no doubt that it is only too eager to discuss prospects with BSB.

They might be less eager to do so when Cornhill, Britannic Assurance, Texaco, Benson and Hedges and NatWest have had their say. As one former cricket sponsor remarked acidly at the end of the seminar: "If I'm putting in the money cricket expects and they can offer me a maximum audience of 400,000 — and that's if everyone with a dish watches — I'm not going to be too excited about it — and that's putting it mildly."

Royal rebuke by CCPR

The Duke of Edinburgh admonished the Minister for Sport, Colin Moynihan, at the annual meeting of the Central Council of Physical Recreation yesterday. Prince Philip, the president of the CCPR, took exception to the Minister's comments that if Britain wanted gold medal-winning competitors, it had to have gold medal-standard administrators. The Duke told him: "That struck rather a raw nerve.

Full report, page 44

Emburey makes fines point

The England captain, John Emburey, said yesterday that fines are needed to increase the over-rate in Test matches. West Indies and England have agreed to bowl 90 overs in the day during this series, a theoretical rate of 15 overs per hour. But during the second Test the West Indians managed only 11 overs an hour and England only 13.

Emburey said: "In Australia they have fines, and this works, but only because you get prize-money for losing as well as winning. The Test and County Cricket Board have got to come up with something."

Gladstone Small has until Tuesday to confirm his fitness for the third Test. He aggravated a thigh injury on Saturday. Foster, of Essex, would be a likely replacement.

Lancashire have reported encouraging ticket-sales for the third Test, which begins at Old Trafford on June 30. More than £300,000 has already been taken

More cricket, page 46

A memory Italians must forget

From Stuart Jones
Football Correspondent
Stuttgart

Italy will arrive here tonight two years ahead of schedule. To have reached the last four of the European championship has "fulfilled the highest expectations" of Azeglio Vicini, their manager, who was using the tournament as a convenient preparation for the 1990 World Cup to be staged in his own land.

The claim was no propaganda exercise. Enzo Bearzot's successor has, during the last 18 months, introduced no fewer than 13 newcomers to his plans. The reformation, in personnel and tactics, has been so smooth that his record includes only two defeats, by France and Sweden, in 20 fixtures.

"People say that we are ready to win this tournament," Vicini said yesterday. "I'm saying that we are ready to learn." The most significant initial lesson will be to discard the comforting memory of their 4-1 victory in February over the Soviet Union, their opponents in the semi-final.

Then Lev Yashin, the legendary goalkeeper, described the defeat in Bari as "the blackest day in Soviet history". Now Vicini feels that the win is "the most dangerous thing that could have happened to us. Everybody will think that it should be easy. If my players do, it will be all over."

The Italians have so far been in firm control of their own destiny. But for the intervention of Keith Hackett in the opening game against West Germany, they would not have conceded a goal or dropped a point in group one. Would the inexperienced youngsters be capable of responding to a setback?

The Soviets, quick and powerful on the counter, as England discovered to their embarrassment last Saturday, must strike early if they are to protect their vulnerable defence. But half of their first line, Belanov, who has persistently been troubled by injury this year, is again considered doubtful.

Vicini thought that in the World Cup in Mexico the Soviets were "a glorious team playing the football of the next century." Tonight, as he joins 55,000 of his fellow countrymen, he should find that it is his own unchanged side that has emerged in the competitive arena ahead of its time.

ITALY: 1 W Zenga (Internazionale); 2 F Baresi (Milan), 3 G Bergomi (Internazionale), 6 R Ferri (Internazionale), 8 P Maldini (Milan), 11 F de Napoli (Napoli), 14 G Giannini (Roma), 9 C Ancelotti (Milan), 17 R Donadoni (Milan), 18 R Mancini (Sampdoria), 20 G Vialli (Sampdoria).
SOVIET UNION (probable): 1 R Dasayev (Spartak Moscow); 2 V Besonov (Dynamo Kiev), 4 O Kuznetsov (Kiev), 3 V Khidiyatullin (Spartak), 8 G Litovchenko (Kiev), 7 S Aleynikov (Dynamo Minsk), 9 A Zavarov (Kiev), 15 A Mikhailichenko (Kiev), 5 V Rats (Kiev), 11 I Belanov (Kiev), 10 O Protasov (Kiev).

Plans for hooliganism

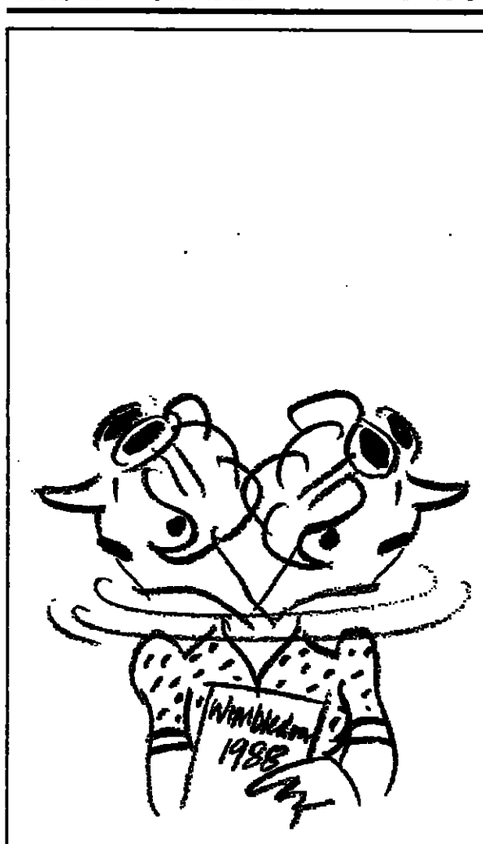
Colin Moynihan, the Minister for Sport, yesterday announced that the Government would meet the football authorities in two weeks' time to put forward its plans to counter booliganism.

The Government wants to make it more difficult for supporters to travel abroad, the restriction of the sale of alcohol in grounds, using improved police intelligence, and possibly also banning England from competing abroad. A national membership scheme will also be discussed.

Speaking at the annual meeting of the Central Council of Physical Recreation in London, Moynihan said: "The behaviour of a group of thugs masquerading as England supporters was shameful. That behaviour has absolutely nothing in connection with what sport should be. Nor is it the deliberate product of football."

Profits down

Barcelona, the Spanish football club, has suffered its worst financial season for five years. Profits for 1987-88 are less than a quarter of those for the previous year.



SPORT IN BRIEF

Ace Nicklaus

New York (AP) — Jack Nicklaus has been selected golfer of the century — the player who most dominated American golf during its first 100 years — by a panel of officials, golf historians and writers.

Holders away

Cambridgeshire, last season's beaten finalists, are away to Cheshire in the semi-final of the minor counties cricket knockout cup competition. In the other tie, Oxfordshire are at home to Dorset. The matches will be played on July 3.

Blown out

Colin Gerrard, one of England's leading basketball referees, has announced his retirement. Gerrard, aged 42, refereed his tenth consecutive Carlsberg championship final at Wembley earlier this year.

Korea step in

The Olympic hosts, South Korea, have stepped into the breach following the withdrawal of Greece from the men's international volleyball tournament at Aston Villa Leisure Centre next month. Canada, Cuba and Sweden will also compete.

Rugby summit

The Welsh Rugby Union will hold a conference on ground safety at the national stadium in Cardiff on July 6.

Linz challenge

Graeme English, the Scottish heavyweight wrestler, and Fitzlloyd Walker, a Manchester middleweight, both of whom have been selected for the Olympic Games, lead a four-man team in the Austrian open championships which start in Linz tomorrow.

Honved's title

Budapest (AFP) — Honved have been confirmed as Hungarian football champions after allegations of match-fixing during the season's closing fixtures proved unfounded. Several teams, all unnamed, were rumoured to have been involved in the fixing, and the title and relegation issues were suspended. But the Hungarian sports ministry's investigations did not produce sufficient evidence to take any action.

Opening stand

Sussex are to declare open a new stand and a block of hospitality boxes at the Hove county cricket ground before the start of the NatWest Trophy match against Derbyshire today. The development, which began in February, has cost £90,000 and has replaced the Cowshed stand on the east side of the ground

Cowans proves fitness for £250,000 return

By Dennis Shaw

Graham Taylor, the Aston Villa manager, yesterday completed £900,000 worth of signings since winning promotion when Gordon Cowans rejoined the club for more than £250,000.

Cowans, who has nine England caps, joins Mountfield, the former Everton central defender, and Price, the full-back bought from Blackburn, who have also been drafted in to strengthen a squad which Taylor felt was dangerously inadequate for the first division.

Any reservations the Villa manager had on the principle of re-signing Cowans, aged 29, who left for Bari in Italy three years ago after a compound fracture of his right leg, were removed on Monday night. The talented midfield player, who helped Villa to League championship and European Cup success in 1881 and 1982, was put through a stringent series of tests at the Human Performance centre at Lilleshall.

"We were told that Cowans has a higher grade of physical fitness than any professional footballer they have examined there," Taylor said.

"He has done so much work on the leg he broke that it is now fractionally stronger than the other one. We have no worries on that score whatsoever.

"He has nothing to prove and does not have to feel that his past reputation at the club is at stake."

Cowans said that two of his three years in Italy were wasted in their second division.